

## Job Description: Internship Opportunities at Asia Deal Hub Pte. Ltd

Asia Deal Hub is the B-to-B matching service company. ADH has digital platform and expert network to make the B-to-B matching much faster and easier than before. B-to-B matching includes M&A hub, Partner hub, Marketing hub, and Fund Raise hub.

The position will support to originate the matching and do sales & marketing for the target users.

### Role/ Responsibilities

- Support for the research and consulting projects
- Support of the B-to-B matching platform- M&A target and supplier sourcing, origination of the transaction or trading between buyer and seller
  - Longlist development by using google search and database
  - Target company web search by using the digital search automation platform
  - Approach to the potential target company (Email/Tel marketing)
- Support of the research for the topic from the client

### Preferable Experiences

- Research and consulting background
- Trading business experience
- Digital/Tel marketing experience

### Required skills

- Analytical and problem-solving skills
- Communication and interpersonal skills to develop user network of ADH
- Web/Market research skills or experiences
- Global database management skill
- Solid Microsoft Office (Word, Excel, Power Point, etc.) skills
- Self-motivated



To apply, please submit your resume/CV, and for further information, please contact:

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