



## 9. Dummy Variable Regression Models

= Regression model with qualitative variables.

In the previous chapter, the dependent and independent variables in our multiple regression models have had **quantitative** meaning. For example, the salary of CEO, annual firm sales, return on equity in percent, and return on firm's stock. In each case the magnitude of the variable conveys useful information.

However, in the empirical work, we must also incorporate **qualitative factors** into regression models. The gender or race of an individual, the industry of a firm ( manufacturing, retail, and so on), and the region in Thailand where a city is located ( north, south, west, and so on) are all considered as the qualitative factors.

### 9.1 Describing Qualitative Information

Normally, qualitative factors often come in the form of binary information:

**Example:**

[1] A person is female or male ~~or female~~

[2] A firm offers a certain kind of employee pension plan or it does not.

[3] A farm is located nearby the dam or not.

All of these examples, the relevant information can be captured by defining a binary variable or a zero-one variable.

In econometrics, binary variables are most commonly called dummy variables, although this name is not especially descriptive.

FEMALE = 1 if ♀  
= 0 if ♂

PENSION = 0 if pension is NOT provided  
= 1 if pension is provided

DAM = 1 if  
= 0 if not

Usually, we mostly use w/ cross-sectional data


i	GPA	EXPENDITURE	INCOME	READING HR.	LAPTOP OR COMPUTER	FEMALE
1					0	1
2					1	0
3					1	0
⋮					⋮	⋮
545					0	0
					⋮	⋮



In defining a dummy variable, we must decide which event is assigned the value one and which is assigned the value zero.

**Question:** Why do we use the the values zero and one to describe qualitative information?

**Answer:** These values are arbitrary: any two different values would do. The real benefit of capturing qualitative information using zero-one variable is that it leads to regression models where the parameters have very natural interpretations.



## 9.1.1 A Single Dummy Independent Variable

Suppose we would like to estimate the following simple model of hourly wage determination:

$$\text{wage}_i = \beta_0 + \delta_0 \text{female} + \beta_1 \text{edu} + u_i$$

$$\begin{aligned} \text{FEMALE} &= 1 \quad \text{IF FEMALE} \\ &= 0 \quad \text{IF MALE} \end{aligned}$$

$\delta_0$  will reflect the wage differential between male and female, given the same level of education.

$$E[\text{WAGE} \mid \text{FEMALE} = 1, \text{EDU}] = \beta_0 + \delta_0 \cdot 1 + \beta_1 \text{edu} = (\beta_0 + \delta_0) + \beta_1 \text{edu}. \quad \text{--- ①}$$

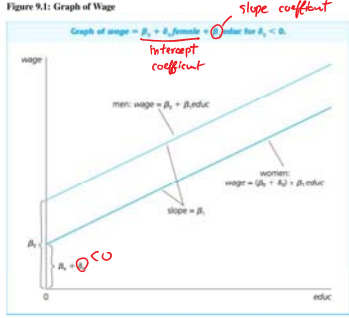
$$E[\text{WAGE} \mid \text{FEMALE} = 0, \text{EDU}] = \beta_0 + \delta_0 \cdot 0 + \beta_1 \text{edu} = \beta_0 + \beta_1 \text{edu}. \quad \text{--- ②}$$

$$\text{①} - \text{②} \text{ gives } E[\text{WAGE} \mid \text{FEMALE} = 1, \text{EDU}] - E[\text{WAGE} \mid \text{FEMALE} = 0, \text{EDU}]$$

$$= \delta_0$$

If  $\delta_0 < 0$ , then, on average, female earns less than male. Wage discrimination exists!

154 Chapter 9. Dummy Variable Regression Models



WE SET FEMALE = 1 IF FEMALE  
FEMALE = 0 IF MALE

The category that we assign value of "0" is called "Base group" or "Base category" or "reference group" ( $m = 2$ )

When we report our result, we compare other group/category w/ the base group.

Ex: we say "Female earn lower wage on average than the male group", given level of education.

OUR BASE GROUP

- Example 2 5 geographic regions
- N. & NE →  $D_1$
  - CENTRAL →  $D_2$
  - EAST →  $D_3$
  - WEST →  $D_4$
  - SOUTH →  $D_5$

( $m = 5$ )  
# of categories

$$D_1 = 1 \text{ IF N. \& NE} \\ 0 \text{ OTHERWISE}$$

$$D_2 = 1 \text{ IF CENTRAL} \\ = 0 \text{ OTHER WISE}$$

$$D_3 = 1 \text{ IF EAST} \\ 0 \text{ OTHERWISE}$$

$$D_4 = 1 \text{ IF WEST} \\ = 0 \text{ OTHERWISE}$$

$$D_5 = 1 \text{ IF SOUTH} \\ = 0 \text{ OTHERWISE}$$

$$\text{TEACHER'S WAGE}_i = \beta_0 + \beta_1 D_1 + \beta_2 D_3 + \beta_3 D_4 + \beta_4 D_5 + u_i$$

DATA SET LOOKS LIKE THIS:

PROVINCES (i)	N. & NE $D_1$	EAST $D_3$	WEST $D_4$	SOUTH $D_5$
CHIANG MAI	1	0	0	0
MAE HONG SON	1	0	0	0
NONGKHAJ	1	0	0	0
UDONTHANI	1	0	0	0
CHANTABURI	0	1	0	0
TRAB	0	1	0	0
RAYONG	0	1	0	0
TAK	0	0	1	0
PRACHUAB	0	0	0	1
PEETH BURI	0	0	0	1
PHUKET	0	0	0	1
RANONG	0	0	0	1
BANGKOK	0	0	0	0
NONTABURI	0	0	0	0
SAMUTPRAKARN	0	0	0	0

CENTRAL

NOTE: WHEN  $D_1=0, D_3=0, D_4=0, D_5=0 \rightarrow$  CENTRAL PROVINCES

\* When # of categories =  $m$ , the maximum numbers of dummy variable =  $m - 1$  variables.

If you assign # of dummy variables = # of categories =  $m$ , we will encounter "dummy variable trap" due to

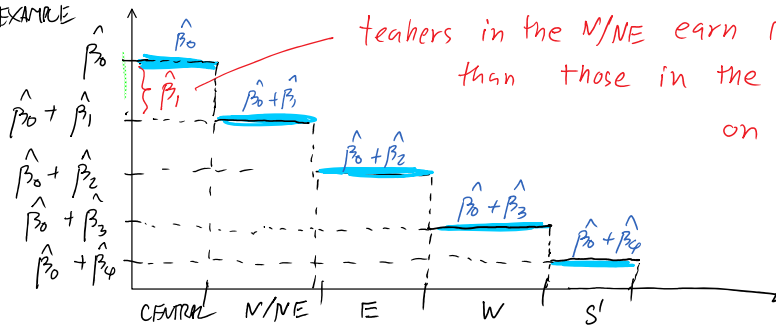
IT you ... we will encounter "dummy variable trap" due to perfect multicollinearity. As a result, model cannot be estimated!

$$\text{Teacher's wage} = \hat{\beta}_0 + \hat{\beta}_1 D_1 + \hat{\beta}_2 D_3 + \hat{\beta}_3 D_4 + \hat{\beta}_4 D_5$$

Base group

- $E(\text{wage} \mid D_1 = D_3 = D_4 = D_5 = 0) = \hat{\beta}_0$  → Teacher's wage in Central Region.
- $E(\text{wage} \mid D_1 = 1, D_3 = D_4 = D_5 = 0) = \hat{\beta}_0 + \hat{\beta}_1$  → N/NE
- $E(\text{wage} \mid D_3 = 1, D_1 = D_4 = D_5 = 0) = \hat{\beta}_0 + \hat{\beta}_2$  → EAST
- $E(\text{wage} \mid D_4 = 1, D_1 = D_3 = D_5 = 0) = \hat{\beta}_0 + \hat{\beta}_3$  → WEST
- $E(\text{wage} \mid D_5 = 1, D_1 = D_3 = D_4 = 0) = \hat{\beta}_0 + \hat{\beta}_4$  → SOUTH

FOR EXAMPLE





Now, we added more variables into the wage model. Taking males as the base group, a model that controls for experience and tenure in addition to education is

$$wage_i = \beta_0 + \delta_0 \text{female} + \beta_1 \text{educ} + \beta_2 \text{exper} + \beta_3 \text{tenure} + u_i$$

If educ, exper, and tenure are all relevant productivity characteristics, the null hypothesis of no difference between men and women (No wage discrimination) is:

$$H_0: \delta_0 \geq 0 \quad (\text{no wage discrimination})$$

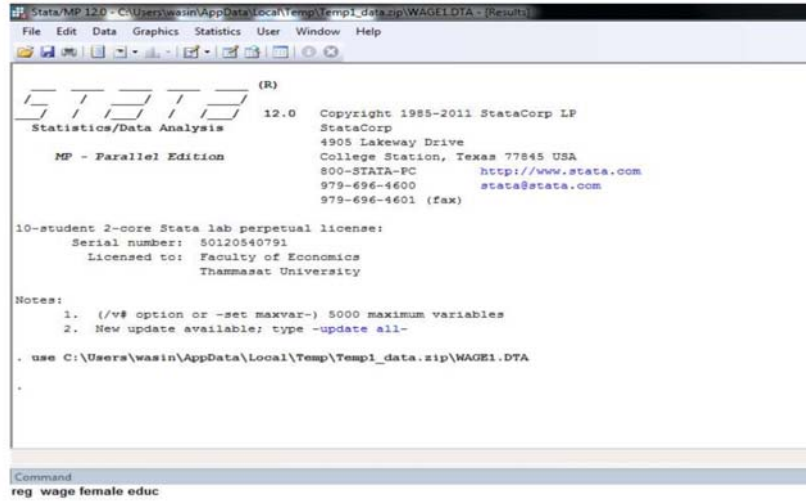
$$H_1: \delta_0 < 0 \quad (\text{wage discrimination})$$

In table 9.1, it represents the partial listing of the sample data of wage model. We see that Person 1 is female, Person 2 is female, Person 3 is male, and so on.

**Table 9.1: A Partial Listing of the Wage Data.**

	wage	educ	exper	tenure	female
1	3.1	11	2	0	1
2	3.2	12	22	2	1
3	3	11	2	0	0
4	6	8	44	28	0
5	5.3	12	7	2	0
6	8.8	16	9	8	0
7	11	18	15	7	0
8	5	12	5	3	1
9	3.6	12	26	4	1
10	18	17	22	21	0
11	6.3	16	8	2	1
12	8.1	13	3	0	1
13	8.8	12	15	0	0
14	5.5	12	18	3	0
15	22	12	31	15	0
16	17	16	14	0	0
17	7.5	12	10	0	1
18	11	13	16	10	1
19	3.6	12	13	0	1
20	4.5	12	36	6	1
21	6.9	12	11	4	1
22	8.5	12	29	13	0
23	6.3	16	9	9	1
24	.53	12	3	1	1
25	6	11	37	8	1
26	9.6	16	3	3	0
27	7.8	16	11	10	0
28	13	16	31	0	0
29	13	15	30	0	0
30	3.3	8	9	1	1
31	13	14	23	5	0
32	4.5	14	2	5	1
33	9.7	13	16	16	1



**Table 9.2: The command function to estimate the wage model in STATA program**


The screenshot shows the STATA software interface. The main window displays the STATA logo and version information (12.0), copyright (1985-2011 StataCorp LP), and contact details for StataCorp. It also shows the license type (MP - Parallel Edition) and the user's license information (10-student 2-core Stata lab perpetual license, serial number 50120540791, licensed to Faculty of Economics, Thammasat University). Below this, there are notes about the maximum number of variables (5000) and a new update available. The command window at the bottom shows the command `reg wage female educ` being entered.

```

Stata/MP 12.0 - C:\Users\wasin\AppData\Local\Temp\Temp1_data.zip\WAGE1.DTA - [Result]
File Edit Data Graphics Statistics User Window Help
-----
STATA (R)
Statistics/Data Analysis 12.0 Copyright 1985-2011 StataCorp LP
MP - Parallel Edition StataCorp
                        4905 Lakeway Drive
                        College Station, Texas 77845 USA
                        800-STATA-PC http://www.stata.com
                        979-696-4600 stata@stata.com
                        979-696-4601 (fax)

10-student 2-core Stata lab perpetual license:
  Serial number: 50120540791
  Licensed to: Faculty of Economics
              Thammasat University

Notes:
  1. (/v# option or -set maxvar-) 5000 maximum variables
  2. New update available: type -update all-

. use C:\Users\wasin\AppData\Local\Temp\Temp1_data.zip\WAGE1.DTA
.

Command
reg wage female educ

```



**Table 9.3:**  $wage_i = \beta_0 + \beta_1 \text{female} + \beta_2 \text{educ} + \beta_3 \text{exper} + \beta_4 \text{tenure} + u_i$

```
. reg wage female educ exper tenure
```

Source	SS	df	MS	Number of obs = 526		
Model	2603.10658	4	650.776644	F( 4, 521) =	74.40	
Residual	4557.30771	521	8.7462317	Prob > F =	0.0000	
Total	7160.41429	525	13.6388844	R-squared =	0.3635	
				Adj R-squared =	0.3587	
				Root MSE =	2.9576	

wage	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]
female	-1.810852	.2648252	-6.84	0.000	-2.331109 -1.290596
educ	.5715048	.0493373	11.58	0.000	.4745802 .6684293
exper	.0253959	.0115694	2.20	0.029	.0026674 .0481243
tenure	.1410051	.0211617	6.66	0.000	.0994323 .1825778
_cons	-1.567939	.7245511	-2.16	0.031	-2.991339 -.144538

Example: the Hourly Wage Equation:

$$\widehat{wage} = -1.5679 - 1.8109 \text{ female} + 0.5715 \text{ educ} + 0.025 \text{ exper} + 0.141 \text{ tenure}$$

(9.1)

they are controlled variables

$R^2 = 0.3635$   $n = 526$

Interpret the model:

The intercept:  $-1.5679 \rightarrow$  not so meaningful since nobody has zero values for all of educ, exper, tenure in the sample.

$\hat{\beta}_0 < 0$

$-1.8109 \rightarrow$  statistically significant at 99%.

$\downarrow$  shows the average difference in hourly wage between male and female, given the same level of education, experience, and tenure!

Female earn, on average, 1.8109 \$ less per hour

---

Female earn, on average, 1.8109 \$ less per hour than male.

Note: The data set was in 1976

158 Chapter 9. Dummy Variable Regression Models

Table 9.4:  $wage_i = \beta_0 + \beta_1 \text{female}_i + u_i$

reg wage female

Source	SS	df	MS	Number of obs = 526
Model	828.220467	1	828.220467	F( 1, 524) = 68.54
Residual	6332.19382	524	12.0843394	Prob > F = 0.0000
Total	7160.41429	525	13.6388844	R-squared = 0.1157
				Adj R-squared = 0.1140
				Root MSE = 3.4763

	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]
wage					
female	-2.51183	.3034092	-8.28	0.000	-3.107878 -1.915782
_cons	7.099489	.2100082	33.81	0.000	6.686928 7.51205

recall that female = 1 if ♀  
= 0 if ♂

7.0995 = Hourly wages for male, on average

$E(\text{wage} | \text{female} = 0) = 7.0995$  \$

-2.51183 = average wage differential between male and female

So, average wage for female in the sample =  $7.10 - 2.51 = 4.59$  \$ per hour.

It is informative to compare the coefficient on female in the above equation to the estimate we get when all other explanatory variables are dropped from the equation:

$\widehat{\text{wage}}$	=	7.0995	-	2.51183	female
se	=	(0.2100)		(0.3034)	

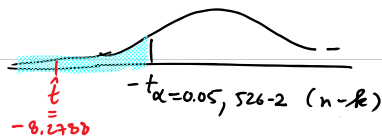
$R^2 = 0.1157$   $n = 526$

Hypothesis Testing

- ①  $H_0: \delta_0 \geq 0$
- $H_1: \delta_0 < 0$  (9.2)

②  $\hat{t} = \frac{-2.5118}{0.3034} = -8.2788$

- ③ find critical t



- ④ Since  $\hat{t} = -8.2788 < -\hat{t}_{\text{critical}}$ , then we can reject  $H_0$ .

Wage differential between the two groups is statistically significant. In particular, female earn less than male on average by 2.5 \$/hour.

# Let's compare the two models:

⑨.1

vs.

⑨.2

wage = f (female, edu, exper, tenure)

wage = f (female)

$\hat{\delta}_0 = -1.8$

<

$\hat{\delta}_0 = -2.5$  (WHY?)

B/c 9.2 does not "control" for the differences

in education, experience, and tenure!  
that's why larger wage differential may come from  
those differences mentioned above.

(9.1) gives a more reliable estimate for  
what we called "the ceteris paribus gender wage  
gap".

Once we hold edu, exper, tenure FIXED, it still  
reveals a large wage differential of  $-1.81$  \$/hr.







## 9.2 Interpreting Coefficients on Dummy Explanatory Variables When the Dependent Variable is $\log(y)$

In this section, we will study a model that has the dependent variable appearing in logarithmic form, with one or more dummy variables appearing as independent variables.

**Question:** How do we interpret the dummy variable coefficients in this case?

**Answer:** Not surprisingly, the coefficients have a percentage interpretation.

Let us reestimate the wage equation, using  $\log(\text{wage})$  as the dependent variable and adding quadratics in *exper* and *tenure*:

$$\log(\text{wage}_i) = \beta_0 + \delta_0 \text{female} + \beta_1 \text{educ} + \beta_2 \text{exper} + \beta_3 \text{exper}^2 + \beta_4 \text{tenure} + \beta_5 \text{tenure}^2 + u_i$$

The Stata result is shown in table 9.5.

**Table 9.5:**

```
reg lwage female educ exper expersq tenure tenursq
```

Source	SS	df	MS	Number of obs = 526		
Model	65.3791009	6	10.8965168	F( 6, 519) = 68.18		
Residual	82.9506505	519	.159827843	Prob > F = 0.0000		
Total	148.329751	525	.28253286	R-squared = 0.4408		
				Adj R-squared = 0.4343		
				Root MSE = .39978		

<i>lwage</i>	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
female	-.296511	.0358055	-8.28	0.000	-.3668524	-.2261696
educ	.0801967	.0067573	11.87	0.000	.0669217	.0934716
exper	.0294324	.0049752	5.92	0.000	.0196585	.0392063
expersq	-.0005827	.0001073	-5.43	0.000	-.0007935	-.0003719
tenure	.0317139	.0068452	4.63	0.000	.0182663	.0451616
tenursq	-.0005852	.0002347	-2.49	0.013	-.0010463	-.0001241
_cons	.416691	.0989279	4.21	0.000	.2223425	.6110394

$$\log(\text{wage}) = f(\text{female})$$

$\hat{\beta}_0$   $> |0.2965|$   
as we expected.

9.2 Interpreting Coefficients on Dummy Explanatory Variables When the Dependent Variable is log(y) 161

**Example: Log Hourly Wage Equation:**

$$\widehat{\log(\text{wage})} = 0.4167 - 0.2965 \text{ female} + 0.0802 \text{ edu} + 0.0294 \text{ exper} - 0.0006 \text{ exper}^2 + 0.0317 \text{ tenure} - 0.0006 \text{ tenure}^2$$

(0.0989) (0.0358) (0.0068) (0.0050) (0.0001)  
(0.0068) (0.0002)

(9.3)

$R^2 = 0.4408$   $n = 526$

**Interpret the model:**

The coefficient on female  $- 0.2965$

For the same level of education, years of experience, and tenure, female earns  $100 \cdot (0.2965) = 29.65\%$  less than male. (approximately)

The above is just an approximation of the wage differential. We can have a precise calculation by computing "the exact percentage difference" in predicted wages:

Holding other factors constant, we know that

$$\log(\widehat{\text{wage}}_F) - \log(\widehat{\text{wage}}_M) = -0.2965$$

$$\log\left(\frac{\widehat{\text{wage}}_F}{\widehat{\text{wage}}_M}\right) = -0.2965$$

$$\frac{\widehat{\text{wage}}_F - \widehat{\text{wage}}_M}{\widehat{\text{wage}}_M} = \text{EXP}(-0.2965) - 1 \approx -0.257$$

More accurate estimate says that female's wage is, on average,  $0.257 \cdot 100 = 25.7\%$  below a comparable male's wage!!!

Recall this  
 $\ln y = \beta_0 + \beta_1 x$   
 $\frac{d \ln y}{dx} = \beta_1$   
 $\frac{1}{y} \frac{dy}{dx} = \beta_1$   
 $\frac{dy}{y} \times 100 = \beta_1 \times 100$   
 $\frac{dy}{dx}$

$$\frac{\% \Delta y}{\Delta x} = \beta_1 \times 100$$

f vs. m

FEMALE

MALE



same edu, exper, tenure



### 9.3 Using Dummy Variables for Multiple Categories

We can use several dummy independent variables in the same equation. For example, we could add the dummy variable **married** to the wage model.

The previous model:

$$\log(\text{wage}_i) = \beta_0 + \alpha_0 \text{female} + \beta_1 \text{edu} + \beta_2 \text{exper} + \beta_3 \text{exper}^2 + \beta_4 \text{tenure} + \beta_5 \text{tenure}^2 + u_i$$

Now, Let us estimate a model that allows for wage differences among four groups:

[1.] Married Men

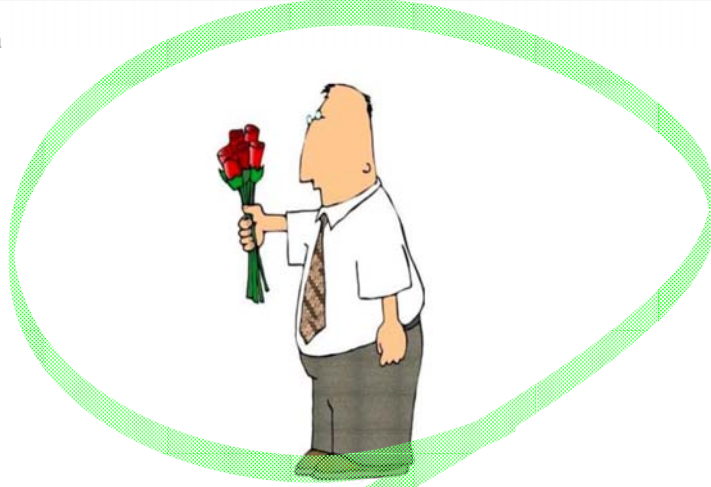


[2.] Married Women





[3] Single Men



[4] Single Women



To do this, we must select a base group:

Let us use "Single men" as our base group

		MARRIED	
		0	1
FEMALE	0	OUR BASE GROUP (0,0) single men	(0,1) married males
	1	(1,0) single females	(1,1) married females

Now, we need to define dummy variables for each of the remaining groups.

(0,1) → Married Males → MARRMALE  
 (1,0) → Single Females → SINGFEM  
 (1,1) → Married Females → MARRFEM

NOTE: (GENDER, MARITAL STATUS)

WARNING! : If we add "single male" into this current model, we will encounter "perfect collinearity" and the model cannot be estimated!

m = number of categories.

Here, m = 4

Then maximum number of dummy variables

we can put into the model = m - 1 = 4 - 1 = 3 variables

→ This event is called "Dummy Variable Trap" ☹️

Therefore, our model is:

$$\log(\text{wage}_i) = \beta_0 + \delta_1 \text{marrmale} + \delta_2 \text{marrfem} + \delta_3 \text{singfem} + \beta_1 \text{edu} + \beta_2 \text{exper} + \beta_3 \text{exper}^2 + \beta_4 \text{tenure} + \beta_5 \text{tenure}^2 + u_i$$

i	marrmale	marrfem	singfem	
1	0	0	0	→ single male
2	1	0	0	→ married male
3	0	0	1	→ single female
4	0	1	0	→ married female
5	⋮			

We of course drop the dummy variable (female). (Why?)



Table 9.5:

reg lwage marrmale marrfem singfem educ exper expersq tenure tenursq

Source	SS	df	MS			
Model	68.3617623	8	8.54522029	Number of obs =	526	
Residual	79.9679891	517	.154676961	F( 8, 517) =	55.25	
Total	148.329751	525	.28253286	Prob > F =	0.0000	
				R-squared =	0.4609	
				Adj R-squared =	0.4525	
				Root MSE =	.39329	

lwage	Coef.	Std. Err.	t	P> t	[95% Conf. Interval]	
marrmale	.2126757	.0553572	3.84	0.000	.103923	.3214284
marrfem	-.1982676	.0578355	-3.43	0.001	-.311889	-.0846462
singfem	-.1103502	.0557421	-1.98	0.048	-.219859	-.0008414
educ	.0789103	.0066945	11.79	0.000	.0657585	.092062
exper	.0268006	.0052428	5.11	0.000	.0165007	.0371005
expersq	-.0005352	.0001104	-4.85	0.000	-.0007522	-.0003183
tenure	.0290875	.006762	4.30	0.000	.0158031	.0423719
tenursq	-.0005331	.0002312	-2.31	0.022	-.0009874	-.0000789
_cons	.3213781	.100009	3.21	0.001	.1249041	.5178521

BASE GROUP  
is  
SINGLE MALE  
(0,0)

$$\widehat{\log(\text{wage})} = 0.3214 + 0.2127 \text{ marrmale} - 0.1983 \text{ marrfem} - 0.1104 \text{ singfem} + 0.0789 \text{ edu} + 0.0268 \text{ exper} - 0.0005 \text{ exper}^2 + 0.0291 \text{ tenure} - 0.0005 \text{ tenure}^2$$

$s.e \leftarrow (0.1000) \quad (0.0554) \quad (0.0578) \quad (0.0557)$   
 $s.e \leftarrow (0.0067) \quad (0.0268) \quad (0.0001) \quad (0.0068) + \quad (0.0002)$

(9.4)

$R^2 = 0.4609 \quad n = 526$

- **+0.2127 FOR MARRMALE (1,0,0)**  
w/ the same qualifications, married males are expected to earn 21.27% higher than single males (our base group)
- **-0.1983 FOR MARRFEM (0,1,0)**  
w/ the same qualifications, married females are expected to earn 19.83% lower than single males.
- **-0.1104 FOR single females (0,0,1)**  
w/ the same qualifications, single females are expected to earn 11.04% lower than single males

Q: How about wage differential between

↳ ... "MARRIED FEMALE"

" SINGLE FEMALES" and " MARRIED FEMALE "

married  $\rightarrow -0.1983$

single  $\rightarrow -0.1104$

$$\Delta W = 0.1983 - 0.1104 = 0.0879$$

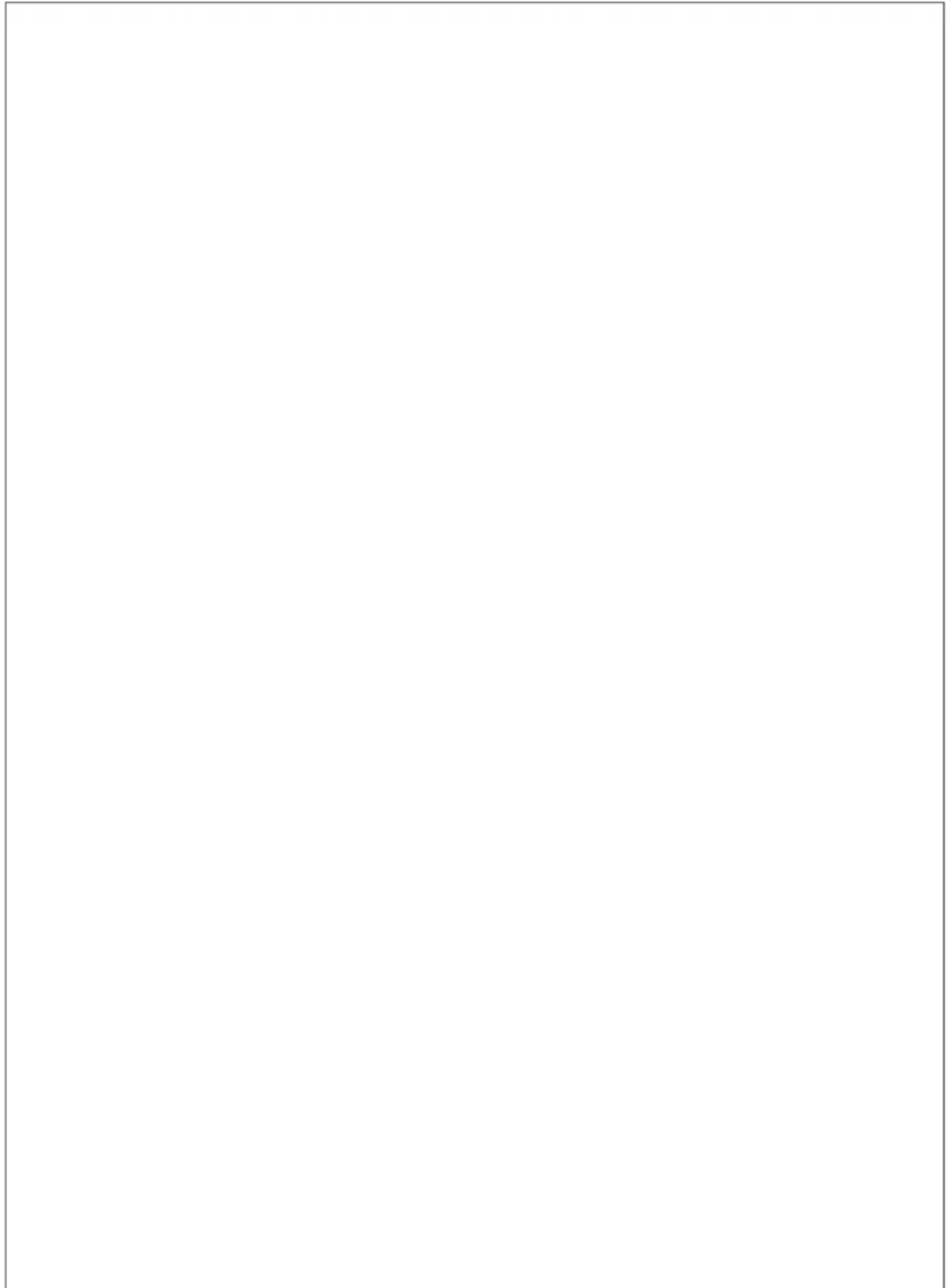
$\swarrow$   $\searrow$   
 $f + \text{married}$   $f + \text{single}$

Single females earn about  $0.0879 \times 100 = 8.8\%$   
higher than married females, on average



**Interpret the model:**





## 9.3.1 Interactions Involving Dummy Variables

## 8.5.1 The Interactions Among Dummy Variables:

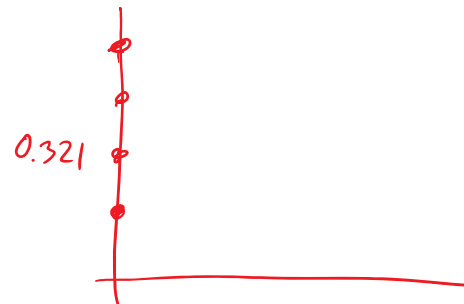
We can recast the model by adding an **interaction term** between female and married to the model where female and married appear separately. This allows the marriage premium to depend on gender. The estimated model with the female-married interaction term is :

$$\widehat{\log(\text{wage})} = \underbrace{0.321}_{(0.100)} - 0.110 \text{ female} + 0.213 \text{ married} \\ + 0.301 \text{ female} \cdot \text{married} + \dots, \\ (0.072)$$

(9.5)

let's consider the output :

- Intercept for single males = 0.321
- Intercept for single females =  $0.321 - 0.110(1) + 0.213(0) + 0.301(1 \cdot 0)$   
 $= 0.321 - 0.110$   
 $= +0.211$
- Intercept for married males =  $0.321 + 0.213(1)$   
 $= +0.534$
- Intercept for married females =  $0.321 - 0.110(1) + 0.213(1) + 0.301(1 \cdot 1)$   
 $= +0.725$



**8.5.2 The interaction between Dummy Variable/s and Explanatory Variable/s: the Allowing for the Different Slopes**

There are also occasions for interacting dummy variables with explanatory variables that are not dummy variables to allow for a **difference in slope**.

To see the interaction between female and edu, we can rewrite the model as follow:

$$wage_i = \beta_0 + \delta_0 female + \beta_1 edu + \delta_1 female \cdot edu + u_i$$

**Men Group** we plug female = 0

Therefore:  $wage = \beta_0 + \beta_1 \cdot edu + u_i \rightarrow \text{FOR MEN}$

reflects "Return of Education"

for male ( $\beta_1$ )

and for female ( $\beta_1 + \delta_1$ )

**Women Group** we plug female = 1

Therefore:  $wage = \beta_0 + \delta_0 (1) + \beta_1 edu + \delta_1 (1 \cdot edu) + u_i$   
 $= (\beta_0 + \delta_0) + (\beta_1 + \delta_1) edu + u_i$

$\delta_0$  captures the difference in "intercept" between men and women groups.

$\delta_1$  capture the difference in "slope" between men and women groups

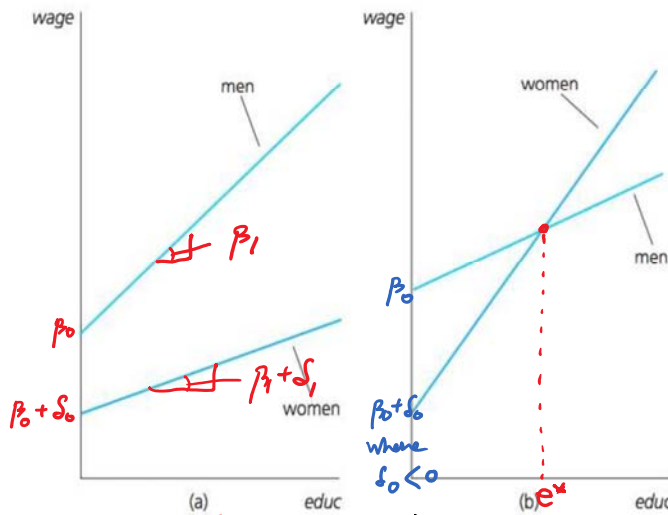
$H_0: \delta_0 = 0$   
 $H_1: \delta_1 \neq 0$

and

$H_0: \delta_1 = 0$   
 $H_1: \delta_1 \neq 0$

Figure 9.2: Graph of the Wage Model with an Interaction between female and education

Graphs of equation (7.16): (a)  $\delta_0 < 0, \delta_1 < 0$ ; (b)  $\delta_0 < 0, \delta_1 > 0$ .



- For any level of edu, woman earn less than men, on average.
- The higher the education, the larger the wage gap between the two groups.

for  $e < e^*$ , men wage > women wage  
 +  
 The larger the edu level, the narrower the wage gap.

for  $e > e^*$ , woman wage > men wage  
 +  
 The larger the edu level, the wider the wage gap.

	$\delta_0$	$\delta_1$
(c)	$> 0$	$> 0$
(d)	$> 0$	$< 0$

DIY: visualize it





Q: Is there any significance in the difference in ROE bet. the two group?

A: do hypothesis testing.

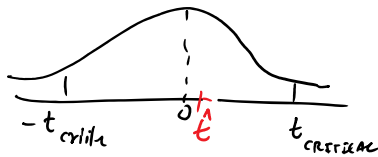
$H_0: \delta_1 = 0$  (No difference in ROE)

$H_1: \delta_1 \neq 0$  (Difference in ROE exists)

Models  $\log(\text{wage}) = \beta_0 + \beta_1 \text{edu} + \dots + u_i$  → For men

$\log(\text{wage}) = \beta_0 + \delta_0 + (\beta_1 + \delta_1) \text{edu} + \dots + u_i$  → For Women

$$\hat{t} = \frac{-0.0096}{0.0131} = -0.43$$



Since  $-t_{critical} < \hat{t} < t_{critical}$ ,

then we fail to reject  $H_0: \delta_0 = 0$ .

Therefore, there is No significant difference in ROE bet. the two groups wage.

+

$H_0: \delta_0 = 0$

$H_1: \delta_0 \neq 0$

Fail to reject  $H_0: \delta = 0$

