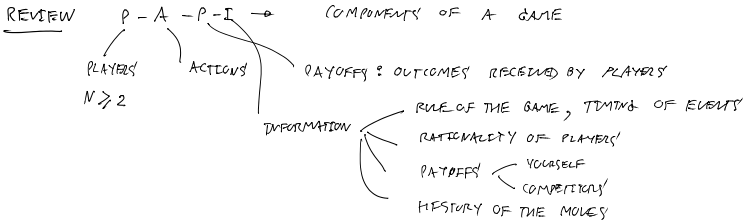


GAME THEORY (REVIEW)

READING: : CHURCH & WARE (PDF) → GAME THEORY & APPLICATION
: CP, CHAPTER 6



TYPES OF GAME

- I SIMULTANEOUS MOVE GAME VS SEQUENTIAL MOVE GAME
- II ONE-SHOT GAME (STATIC GAME) VS REPEATED GAME (DYNAMIC GAME)
 - FINITELY REPEATED GAME
 - INFINITELY REPEATED GAME
- III NON-COOPERATIVE GAME VS COOPERATIVE GAME
 - PLAYERS DO NOT COOPERATE DURING THE COURSE OF PLAY
 - PLAYERS DO COOPERATE
 - EX: WHEN POLITICAL PARTIES TRY TO FORM COALITION GOVT.

- IV GAME OF COMPLETE INFORMATION VS GAME OF INCOMPLETE INFORMATION
 - ALL PLAYERS KNOW
 - HIS/HER ACTION SET
 - HIS/HER PAYOFFS
 - OPPONENTS' ACTION SET
 - OPPONENTS' PAYOFFS
 - PLAYERS ONLY KNOW HIS/HER OWN ACTION SET AND PAYOFFS.

EQUILIBRIUM CONCEPTS

DOMINANT STRATEGY EQUILIBRIUM: YOU ARE DOING THE BEST YOU CAN REGARDLESS OF WHAT I'M DOING
(DSE)

AND
I'M DOING THE BEST I CAN REGARDLESS OF WHAT YOU'RE DOING

NASH EQUILIBRIUM: YOU ARE DOING THE BEST YOU CAN GIVEN WHAT I'M DOING
AND
I'M DOING THE BEST I CAN GIVEN WHAT YOU'RE DOING

REPRESENTATION OF GAMES

① NORMAL FORM (OR PAYOFF MATRIX FORM)

CONSIDER 2 PLAYERS: 1 AND 2
EACH PLAYER HAS 2 ACTIONS: PLAYER 1 CHOOSES BET, UP AND DOWN
LEFT (L) PLAYER 2 (FOLLOWING PLAYER) RIGHT (R)

| | | |
|-------------------|--------|----------------------|
| UP (U) | (3, 4) | (6, 8) |
| DOWN (D) | (2, 1) | (1, 5) |
| PLAYER 1 (OR ROW) | | PLAYER 2 (OR COLUMN) |

- PLAYER 1'S PAYOFF IS THE FRONT NUMBER IN EACH BOX.
- PLAYER 2'S PAYOFF IS THE BACK NUMBER IN EACH BOX.

| | | | |
|--------------------------------|----------|--------|--------|
| PLAYER 1 (OR ROW PLAYER) | UP (U) | (7, 9) | (6, 8) |
| | DOWN (D) | (0, 6) | (0, 1) |

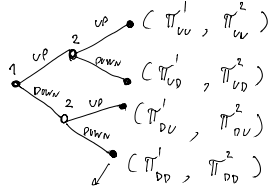
- PLAYER 1'S PAYOFF IS THE FRONT NUMBER IN EACH BOX.
- PLAYER 2'S PAYOFF IS THE SECOND NUMBER IN EACH BOX.

③ EXTENSIVE FORM (OR GAME TREE)

CONSIDER 2 PLAYERS: ① AND ②

SUPPOSE TWO PLAYERS' ACTION SET = {UP, DOWN}

SUPPOSE FURTHER THAT PLAYER 1 MOVES FIRST AND PLAYER 2 MOVES SECOND.



- TERMINAL NODES
- DECISION NODES

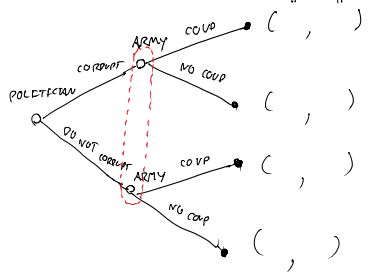
NOTES

WE CAN ALSO USE "GAME TREE" TO REPRESENT

A SIMULTANEOUS MOVE GAME. LET'S SEE ...

| | | ARMY | |
|------------|-------------------------|--------|---------|
| | | COUP | NO COUP |
| POLITICIAN | CORRUPT | (7, 9) | (6, 8) |
| | DO NOT CORRUPT (HONEST) | (0, 6) | (0, 1) |

SIMULTANEOUS MOVE GAME



SOLVING GAMES

ADVERTISING GAME

| | | FORM B | |
|--------|------------------|-----------|------------------|
| | | ADVERTISE | DO NOT ADVERTISE |
| FORM A | ADVERTISE | 10, 5 | 15, 0 |
| | DO NOT ADVERTISE | 6, 8 | 10, 2 |

- SIMULTANEOUS MOVE GAME
- PROFIT: MILLION PAINT.

LET'S SOLVE THE GAME ...

- WE GOT THE SOLUTION BY USING "ELIMINATION OF (WEAKLY) DOMINATED STRATEGIES"
- FIRM A AND FIRM B, EACH HAS A DOMINANT STRATEGY: ADV.

A DOMINANT STRATEGY: THE STRATEGY THAT IS OPTIMAL, NO MATTER WHAT AN OPPONENT DOES.

- IN EQUILIBRIUM, WHEN A PLAYER HAS DOMINANT STRATEGY, HE/SHE WILL ALWAYS USE IT.

EXAMPLE 2

ADV NO ADV

WILL ALWAYS USE IT. 2.

EXAMPLE 2

| | | |
|--------|-------|--------|
| | ADV | NO ADV |
| ADV | 10, 5 | 15, 0 |
| NO ADV | 6, 8 | 20, 2 |

NASH EQUILIBRIUM

$$(\delta^{*1}, \delta^{*2}) = (ADV, ADV)$$

$$(\pi^1, \pi^2) = (10, 5)$$

THE PRISONERS' DILEMMA

TWO SUSPECTS ARE CAUGHT AND PUT INTO SEPARATE ROOMS FOR INTERROGATION. THE POLICE HAD A HARD EVIDENCE TO CONVICT THEM FOR A MINOR OFFENCE (EX: STOLEN GOODS) IN WHICH THE PENALTY IS 1 YR IN JAIL.

EACH SUSPECT IS TOLD BY THE POLICE THAT

- IF HE CONFESSES, BUT ANOTHER DOES NOT, HE WILL BE "FREE" AND THE OTHER WILL BE SENTENCED FOR 20 YRS, VICE VERSA.
- IF BOTH CONFESS, THEY WILL BE SENTENCED FOR 5 YRS.

| | | |
|----------------|----------|----------------|
| | CONFESS | DO NOT CONFESS |
| CONFESS | (-5, -5) | (0, -20) |
| DO NOT CONFESS | (-20, 0) | (-1, -1) |

CONSIDER A:

IF B CONFESSES, A'S BEST RESPONSE IS "CONFESS" $(-5 > -20)$
 FORMALLY, $\pi^A_{CONFESS, CONFESS} > \pi^A_{DO NOT, CONFESS}$
 $(-5) > (-20)$

IF B DOES NOT CONFESS, A'S BEST RESPONSE IS "CONFESS"
 SINCE $\pi^A_{CONFESS, DO NOT} > \pi^A_{DO NOT, DO NOT}$
 $(0) > (-1)$

NEXT, CONSIDER B!

• IF A CONFESSES, B'S BEST RESPONSE IS "CONFESS"
 SINCE $\pi^B_{CONFESS, CONFESS} > \pi^B_{DO NOT, CONFESS}$
 $(-5) > (-20)$

• IF A DOES NOT CONFESS, B'S BEST RESPONSE IS "CONFESS"
 SINCE $\pi^B_{CONFESS, DO NOT} > \pi^B_{DO NOT, DO NOT}$
 $(0) > (-1)$

SO, N.E. IS $(\delta^{*A}, \delta^{*B}) = (CONFESS, CONFESS)$

$$(\pi^A, \pi^B) = (-5, -5)$$

Ex: MORAL HAZARD IN TEAMS

TWO WORKERS $i = 1, 2$, EACH CAN "WORK" ($\delta_i = 1$) OR "SHIRK" ($\delta_i = 0$).

TOTAL TEAM OUTPUT $Q = 4 (\delta_1 + \delta_2)$ IS SHARED EQUALLY BETWEEN THE TWO WORKERS. EACH WORKER INCURS A PRIVATE COST OF 3 WHEN WORKING AND 0 WHEN SHIRKING.

| | | | |
|----------|-------|--------------------------------------|--------------------------------------|
| | | WORK | SHIRK |
| WORKER 1 | WORK | $4-3 = 1$ $4-3 = 1$ $(1, 1)$ | $2-3 = -1$ $2-0 = 2$ $(-1, 2)$ |
| | SHIRK | $2-0 = 2$ $2-3 = -1$ $(2, -1)$ | $0-0 = 0$ $0-0 = 0$ $(0, 0)$ |

BATTLE OF SEXES (BoS)

IN PD GAME, THE MAIN ISSUE IS WHETHER OR NOT PLAYERS WILL COOPERATE. HOWEVER, IN BOS, PLAYERS AGREE THAT IT IS BETTER FOR THEM TO COOPERATE THAN NOT TO COOPERATE, BUT THEY MIGHT DISAGREE ABOUT THE BEST OUTCOME.

| | | | |
|---------|--------|------------------------|------------------------|
| | | WIFE | |
| | | BOXING | OPERA |
| HUSBAND | BOXING | 2 1 $(2, 1)$ | $(0, 0)$ |
| | OPERA | $(0, 0)$ | 1 2 $(1, 2)$ |

HERE, BOTH (BOXING, BOXING) AND (OPERA, OPERA) ARE N.E.

MUTUALLY CORRECT EXPECTATIONS COME INTO PLAY . . .

LET'S SEE THIS GAME

| | | | |
|---|---|------------------------|------------------------|
| | | W | |
| | | B | G |
| H | B | 2 2 $(2, 2)$ | $(0, 0)$ |
| | G | $(0, 0)$ | 1 1 $(1, 1)$ |