

# Multiple Regression Analysis : Further Issues

## 1 Data scaling on OLS statistics

When we change the unit of measurement of a variable, the value of estimators would change accordingly. For example

$$\widehat{bwght} = \hat{\beta}_0 + \hat{\beta}_1 cigs + \hat{\beta}_2 faminc,$$

where

*bwght* = child birth weight, in grams.

*cigs* = number of cigarettes smoked by the mother while pregnant, per day.

*faminc* = annual family income, in thousands of dollars.

What if we use *bwght* in kilograms

1 kg = 1,000 g

$$\begin{aligned} bwght\_kg^{\wedge} &= bwght\_g^{\wedge}/1000 = (\beta^{\wedge}0/1000) + (\beta^{\wedge}1/1000) cigs + (\beta^{\wedge}2/1000) faminc \\ &= \alpha0^{\wedge} + \alpha1^{\wedge} cigs + \alpha2^{\wedge} faminc \\ \Rightarrow \alpha0^{\wedge} &= (\beta^{\wedge}0/1000), \alpha1^{\wedge} = (\beta^{\wedge}1/1000), \alpha2^{\wedge} = (\beta^{\wedge}2/1000) \end{aligned}$$

What if we use *faminc* in USD (instead of 1000 USD)

$$\begin{aligned} bwght\_g &= \beta^{\wedge}0 + \beta^{\wedge}1 cigs + \beta^{\wedge}2/1000 faminc\_usd \\ &= \beta^{\wedge}0 + \beta^{\wedge}1 cigs + \theta^{\wedge}2 faminc\_usd \end{aligned}$$

$$\Rightarrow \theta^{\wedge}2 = \beta^{\wedge}2/1000$$

in other words  $\theta^{\wedge}2$  = impact of 1 USD increase in income

$\beta^{\wedge}2$  = impact of 1000 USD increase in income

The value of this variable is going to be 1000 times larger than *faminc*

What if we use *bwght* in kg & income in THB

$$bwght\_kg = \beta^{\wedge}0/1000 + \beta^{\wedge}1/1000 cigs + \beta^{\wedge}2/1000 faminc\_thb$$

## 2 More on functional forms

## • Logarithmic Functional Form

$$\Delta y = Y1 - Y2$$

$$\Delta x1 = X11 - X12$$

usually means natural log

$$\log(y) = \beta_0 + \beta_1 \log(x_1) + \beta_2 x_2 + u$$

$$\begin{aligned}\beta_1 &= d \log(y) / d \log(x) \\ &= (1/y) dy / (1/x_1) dx_1 \\ &= (1/y) \Delta y / (1/x_1) \Delta x_1 \\ &= [100(1/y)] \Delta y / [100(1/x_1)] \Delta x_1 \\ &= \%y / \%x\end{aligned}$$

with the log y & log x format, the coefficient is going to be the elasticity.  
(x1 elasticity of y)

price demand

$$\begin{aligned}\beta_2 &= d \log(y) / dx_2 \\ &= (1/y) dy / dx_2 \\ &= (1/y) \Delta y / \Delta x_2\end{aligned}$$

-> If we want the upper term to be % change then

$$\begin{aligned}100 \beta_2 &= [100(1/y)] \Delta y / \Delta x_2 \\ 100 \beta_2 &= \% \Delta y / \Delta x_2\end{aligned}$$

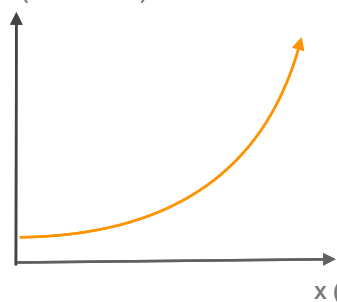
100  $\beta_2$  = %  $\Delta$  in y given that  $x_2$  increases by 1 unit

## • Models with Quadratics

-> capture increasing / decreasing marginal effects (slope of the relationship between x & y is not constant)

## COVID-19 example

Y (# of cases)



x (days)

$$y = \beta_0 + \beta_1 x + \beta_2 (x^2) + u$$

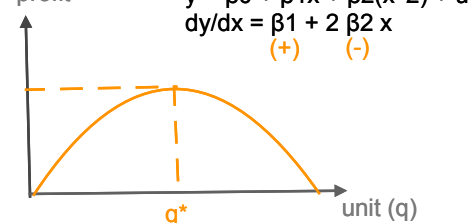
$$dy/dx = \beta_1 + 2 \beta_2 x$$

(+)

days

## Decreasing returns

profit



$$y = \beta_0 + \beta_1 x + \beta_2 (x^2) + u$$

$$dy/dx = \beta_1 + 2 \beta_2 x$$

(+)

(-)

unit (q)

$$\begin{aligned}\pi &= (p - mc) q \\ \pi &= (100 - q) - 10 q \\ \text{F.O.C } d\pi/dq &= 90 - 2Q\end{aligned}$$

Assume  $mc=10$   
Demand:  $P=100-q$

## Example : Effects of Pullution on Housing Prices

$$\log(\text{price}) = \beta_0 + \beta_1 \log(\text{nox}) + \beta_2 \log(\text{dist}) + \beta_3 \text{rooms} + \beta_4 \text{room}^2 + \beta_5 \text{stratio} + u$$

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$$\bullet \beta_1 = \frac{d(\log y)}{d(\log x_1)} = \frac{\frac{1}{y} dy}{\frac{1}{x_1} dx_1} = \frac{\frac{1}{y} \Delta y}{\frac{1}{x_1} \Delta x_1} = \frac{100 \times \frac{1}{y} \Delta y}{100 \times \frac{1}{x_1} \Delta x_1} = \frac{\% \Delta y}{\% \Delta x_1}$$

↑  
with the log y & log x format, the coefficient is going to be the elasticity (x<sub>1</sub> elasticity of y)  
(price) (demand)

$$\bullet \beta_2 = \frac{d(\log y)}{dx_2} = \frac{\frac{1}{y} dy}{dx_2} = \frac{\frac{1}{y} \Delta y}{\Delta x_2}$$

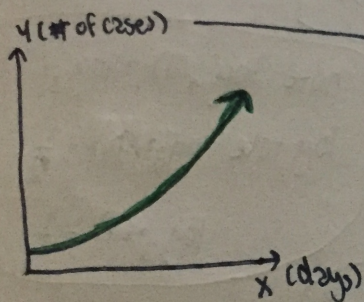
→ if we want the upper term to be % change,

then  $100 \beta_2 = \frac{100 \frac{1}{y} \Delta y}{\Delta x_2}$

$$100 \beta_2 = \frac{\% \Delta y}{\Delta x_2} \quad \left| \quad 100 \beta_2 = \% \Delta \text{ in } y \text{ given that } x_2 \text{ increases by 1 unit} \right.$$

→ capture increasing / decreasing marginal effects (slope of the relationship between  $x$  &  $y$  is not constant)

COVID-14 example

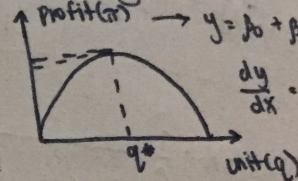


$$y = \beta_0 + \beta_1 x + \beta_2 x^2 + u$$

$$\frac{dy}{dx} = \beta_1 + 2\beta_2 x$$

$\uparrow$     $\uparrow$     $\uparrow$   
 (+)   (+)   days

Decreasing returns



$$y = \beta_0 + \beta_1 x + \beta_2 x^2 + u$$

$$\frac{dy}{dx} = \beta_1 + 2\beta_2 x$$

$\uparrow$     $\uparrow$   
 (+)   (-)

$$\pi = (p - mc)q$$

$$\pi = (100 - q - 10)q$$

Assume  $mc = 10$   
demand  $p = 100 - q$

$$FOC \quad \frac{d\pi}{dq} = 90 - 2Q \rightarrow \beta_2 \text{ is } (-)$$

$\uparrow$   
 $\beta_1 \text{ is } (+)$

when adding quadratics to the same  $x$   
this will make the relationship btw  
 $x$  &  $y$  be non linear and can capture  
the increasing and decreasing  
marginal effects

where

*price* = housing price

*nox* = level of pollution

*dist* = distance from downtown

*rooms* = number of rooms

*stratio* = average student per teacher ratio

The estimation result is given by

In the US or many other countries, students can apply to schools in the area without having to take any test. So, the lower stratio the better the school

**regress lprice lnox dist rooms rooms\_sq stratio**

| Source   | SS         | df  | MS         | Number of obs = 506 |        |  |
|----------|------------|-----|------------|---------------------|--------|--|
| Model    | 51.4933152 | 5   | 10.298663  | F( 5, 500) =        | 155.62 |  |
| Residual | 33.0889098 | 500 | .06617782  | Prob > F =          | 0.0000 |  |
|          |            |     |            | R-squared =         | 0.6088 |  |
|          |            |     |            | Adj R-squared =     | 0.6049 |  |
| Total    | 84.582225  | 505 | .167489554 | Root MSE =          | .25725 |  |

| lprice   | Coef.     | Std. Err. | t     | P> t  | [95% Conf. Interval] |           |
|----------|-----------|-----------|-------|-------|----------------------|-----------|
| lnox     | -.9767545 | .0995938  | -9.81 | 0.000 | -1.172429            | -.7810806 |
| dist     | -.0321972 | .0094013  | -3.42 | 0.001 | -.050668             | -.0137264 |
| rooms    | -.5528032 | .1612965  | -3.43 | 0.001 | -.8697056            | -.2359007 |
| rooms_sq | .0624697  | .0124867  | 5.00  | 0.000 | .0379368             | .0870025  |
| stratio  | -.0486667 | .0058131  | -8.37 | 0.000 | -.0600879            | -.0372455 |
| _cons    | 13.59154  | .5650901  | 24.05 | 0.000 | 12.4813              | 14.70178  |

|t| . 1.96  
-> all variables are significant

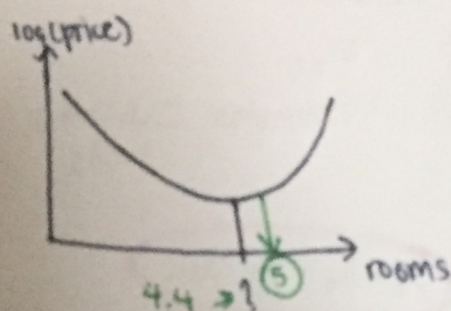
all < 0,05

When t statistic reject null P would also reject

Consider the effect of "room"

What would be the % change in price when the number of room increases from 5 to 6?

$$\frac{d \log(\text{price})}{d \text{ rooms}} = \beta_3 + 2 \beta_4 \text{ rooms} = -0.553 + 2(0.062) \text{ rooms}$$



at how many rooms does 1 additional room has a positive impact on  $\log(\text{price})$

$$0 = -0.553 + 2(0.062) \text{ rooms}$$

$$\text{rooms} = 4.4$$

Answer  $\rightarrow$  at 4.4 rooms or more  
 $\approx$  5 rooms or more

$$\bullet \frac{d \log(\text{price})}{d \text{ rooms}} = -0.553 + 2(0.062) \text{ rooms}$$

$$\frac{100 \cdot \frac{1}{\text{price}} d \text{ price}}{d \text{ rooms}} = 100(-0.553 + 2(0.062) \cdot 5)$$

$$= 100 \times 0.067 = \text{6.7\% increase}$$

What about the % change in price when rooms increases from 5 to 7?

$$\% \Delta \text{ price} = 100(-0.553 + 2(0.062) \cdot 6)$$

$$= \text{19.1\%}$$

when #rooms  $\uparrow$  from 5  $\rightarrow$  7  
 total %  $\Delta$  in price is  $6.7 + 19.1\%$   
 $\approx$  25.8\%

### 3 Models with Interaction Terms

=> used when the impact of one variable depends on the value (level) of another variable

Consider

$$price = \beta_0 + \beta_1 \underset{X1}{sqr\ ft} + \beta_2 \underset{X2}{bdrms} + \beta_3 \underset{X1 * X2}{sqr\ ft \times bdrms} + \beta_4 \underset{X2}{bthrms} + u$$

where

*price* = housing price

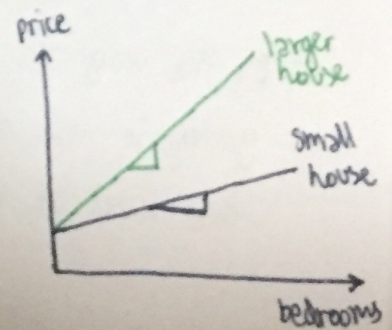
*sqr ft* = house size (square feet)

*bdrms* = number of bedrooms

*bthrms* = number of bathrooms

$$\frac{\partial \text{price}}{\partial \text{bedrms}} = \beta_1 + \beta_3 \text{sqft}$$

→ if  $\beta_2 > 0$ , then an additional bedroom would increase price more for a larger house



## 4 More on the Goodness-of-Fit and Selection of Regressors

- Adding more regressors ALWAYS improve fit  **$R^2$  always increase**

But if we lose the “degree of freedom”

(d.f. = free data point used to estimate the parameter)

—> 1 data point is sacrificed every time we estimate a parameter

Using  $R^2$  would not punish “having too many regressors”

We use adjusted\_  $R^2$  or  $R^2$  when we want to punish adding too many regressors

$$R^2 = 1 - (SSR/SST) = 1 - (SSR/n / SST/n)$$

$$\text{Adj. } R^2 = 1 - [SSR/(n-k-1) / SST/ (n-1)]$$

If we have more k, d.f. = n-k-1 decrease

SSR/ (n-k-1) increases, adj- $R^2$  decrease

Using adjusted R-squared to choose between non-nested models (one model is not a subset of another).

Consider Model 1

$$\begin{aligned} \widehat{salary} &= 830.63 + 0.0163sales + 19.63roe \\ &\quad (223.90) \quad (0.0089) \quad (11.08) \\ n &= 209, \quad R^2 = 0.029, \quad \bar{R}^2 = 0.020 \end{aligned}$$

Consider Model 2

$$\begin{aligned} \log(\widehat{salary}) &= 4.36 + 0.2751 \log(sales) + 0.0179roe \\ &\quad (0.29) \quad (0.033) \quad (0.004) \\ n &= 209, \quad R^2 = 0.282, \quad \bar{R}^2 = 0.275 \end{aligned}$$

27.5% of variation in Y is explained  
So, this model is better



# Multiple Regression Analysis with Qualitative Information:

## 1 Outline

- Describing qualitative information
- Using a single dummy independent variable
- Using dummy variables for multiple categories
- Interactions involving dummy variables
- A binary dependent variable (Y variable): The linear probability model

## 2 Describing Qualitative Information

- "Female" and "Married" are qualitative variable.
- We arbitrarily assign a dummy variable to decribe them.

$$\begin{aligned} female &= \begin{cases} 1 & \text{if female} \\ 0 & \text{otherwise (or if male)} \end{cases} \\ married &= \begin{cases} 1 & \text{if married} \\ 0 & \text{otherwise (of if single)} \end{cases} \end{aligned}$$

| TABLE 7.1                                  |             |             |              |               |                |
|--------------------------------------------|-------------|-------------|--------------|---------------|----------------|
| A Partial Listing of the Data in WAGE1.RAW |             |             |              |               |                |
| <i>person</i>                              | <i>wage</i> | <i>educ</i> | <i>exper</i> | <i>female</i> | <i>married</i> |
| 1                                          | 3.10        | 11          | 2            | 1             | 0              |
| 2                                          | 3.24        | 12          | 22           | 1             | 1              |
| 3                                          | 3.00        | 11          | 2            | 0             | 0              |
| 4                                          | 6.00        | 8           | 44           | 0             | 1              |
| 5                                          | 5.30        | 12          | 7            | 0             | 1              |
| ⋮                                          | ⋮           | ⋮           | ⋮            | ⋮             | ⋮              |
| 525                                        | 11.56       | 16          | 5            | 0             | 1              |
| 526                                        | 3.50        | 14          | 5            | 1             | 0              |

## 3 Models with a single dummy independent variable

Consider

$$wage = \beta_0 + \delta_0 female + \beta_1 educ + u.$$

where

$$female = \begin{cases} 1 & \text{if female} \\ 0 & \text{otherwise (or if male)} \end{cases}$$

In this case, the  $\delta_0$  notation is used to highlight the interpretation of the parameters multiplying dummy variables. In other cases, we can use any notation that is the most convenient.

$$\begin{aligned}
 ① \quad E(\text{wage} | \text{female}, \text{educ}) &= E(\beta_0 + \delta_0 \text{female} + \beta_1 \text{educ} + u | \text{female}, \text{educ}) \\
 &= \beta_0 + \delta_0 \text{female} + \beta_1 \text{educ} + E(u | \text{female}, \text{educ}) \\
 &= \beta_0 + \delta_0 \text{female} + \beta_1 \text{educ} \quad \downarrow = 0
 \end{aligned}$$

(assumption MLR1-4) holds

② Thus,

$$\text{men } \color{violet}{\text{♀}} : E(\text{wage} | \text{female} = 1, \text{educ}) = \beta_0 + \delta_0(1) + \beta_1 \text{educ} = \beta_0 + \delta_0 + \beta_1 \text{educ}$$

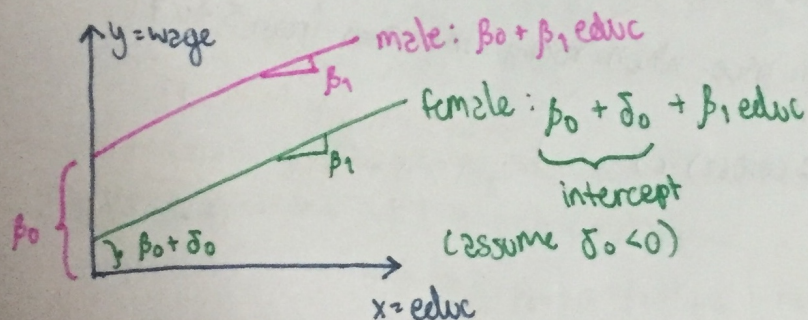
$$\text{women } \color{teal}{\text{♂}} : E(\text{wage} | \text{female} = 0, \text{educ}) = \beta_0 + \delta_0(0) + \beta_1 \text{educ} = \beta_0 + \beta_1 \text{educ}$$

$$\delta_0 = E(\text{wage} | \text{female} = 1, \text{educ}) - E(\text{wage} | \text{female} = 0, \text{educ})$$

$$\text{or } \delta_0 = E(\text{wage} | \text{female}, \text{educ}) - E(\text{wage} | \text{male}, \text{educ})$$

\* given the same value of educ (same education level),

$\delta_0$  is the difference in the expected wage of females and males.



≈ By the way we model this regression function "female" is going to give a constant impact on wage, regardless of the level of educ

4 It is not possible to include all of the dummy alternatives in the same model (as long as there is an intercept in the model)

- If we include all alternatives of a dummy variable in the same model, we will face the "perfect collinearity" problem.

$$\text{wage} = \beta_0 X_0 + \delta_0 \text{female} + \beta_1 \text{educ} + \delta_1 \text{male} + u$$

For example:

$$\begin{aligned} & \uparrow \\ & \text{intercept} = 1 \\ & x_0 = x_1 + x_3 \\ & 1 = \text{female} + \text{male} \\ & \text{female} = \text{male} + 1 \end{aligned}$$

or

If there are "n" categories, we omit "1" category to avoid multi collinearity

$$\begin{aligned} 1 &= \text{winter} + \text{spring} + \text{summer} + \text{fall} \\ \text{winter} &= 1 - \text{spring} - \text{summer} - \text{fall} \end{aligned}$$

$$\text{winter} \begin{cases} 1 & \text{if winter} \\ 0 & \text{otherwise} \end{cases}$$

$$\text{spring} \begin{cases} 1 & \text{if spring} \\ 0 & \text{otherwise} \end{cases}$$

etc.

- At least one alternative has to be dropped. We treat the dropped alternative as the "BASE GROUP" or "BASELINE" or "BENCHMARK GROUP".

| . regress lwage female male married educ exper |            |           |            |                        |                      |          |
|------------------------------------------------|------------|-----------|------------|------------------------|----------------------|----------|
| note: male omitted because of collinearity     |            |           |            |                        |                      |          |
| Source                                         | SS         | df        | MS         | Number of obs = 526    |                      |          |
| Model                                          | 54.3265253 | 4         | 13.5816313 | F( 4, 521) = 75.27     |                      |          |
| Residual                                       | 94.0032262 | 521       | .180428457 | Prob > F = 0.0000      |                      |          |
|                                                |            |           |            | R-squared = 0.3663     |                      |          |
|                                                |            |           |            | Adj R-squared = 0.3614 |                      |          |
| Total                                          | 148.329751 | 525       | .28253286  | Root MSE = .42477      |                      |          |
| lwage                                          | Coef.      | Std. Err. | t          | P> t                   | [95% Conf. Interval] |          |
| female                                         | -.3251146  | .0377061  | -8.62      | 0.000                  | -.3991892            | -.25104  |
| male                                           | 0          | (omitted) |            |                        |                      |          |
| married                                        | .1380145   | .0411197  | 3.36       | 0.001                  | .0572338             | .2187953 |
| educ                                           | .0872644   | .0071554  | 12.20      | 0.000                  | .0732075             | .1013213 |
| exper                                          | .0076213   | .0015314  | 4.98       | 0.000                  | .0046129             | .0106297 |
| _cons                                          | .4690918   | .1040575  | 4.51       | 0.000                  | .264668              | .6735156 |

## 5 Using dummy variables for multiple categories

**Case 1** We can use many dummy variables in the same modelConsider a model which includes 2 dummy variables– *female* and *married*.

$$\log(\text{wage}) = \beta_0 + \delta_0 \text{female} + \delta_1 \text{married} + \beta_1 \text{educ} + \beta_2 \text{exper} + \beta_3 \text{exper}^2 + \beta_4 \text{tenure} + \beta_5 \text{tenure}^2 + u.$$

1 if female  
0 if otherwise     1 if married  
0 if otherwise

```
regress lwage female married educ exper expersq tenure tenursq
```

| Source   | SS         | df  | MS         | Number of obs = 526    |  |  |
|----------|------------|-----|------------|------------------------|--|--|
| Model    | 65.6482326 | 7   | 9.37831895 | F( 7, 518) = 58.76     |  |  |
| Residual | 82.6815188 | 518 | .159616832 | Prob > F = 0.0000      |  |  |
|          |            |     |            | R-squared = 0.4426     |  |  |
|          |            |     |            | Adj R-squared = 0.4351 |  |  |
| Total    | 148.329751 | 525 | .28253286  | Root MSE = .39952      |  |  |

| lwage   | Coef.     | Std. Err. | t     | P> t  | [95% Conf. Interval] |           |
|---------|-----------|-----------|-------|-------|----------------------|-----------|
| female  | -.2901838 | .0361121  | -8.04 | 0.000 | -.3611279            | -.2192396 |
| married | .0529219  | .0407561  | 1.30  | 0.195 | -.0271456            | .1329894  |
| educ    | .0791547  | .0068003  | 11.64 | 0.000 | .0657952             | .0925143  |
| exper   | .0269535  | .0053258  | 5.06  | 0.000 | .0164907             | .0374163  |
| expersq | -.0005399 | .0001122  | -4.81 | 0.000 | -.0007603            | -.0003196 |
| tenure  | .0312962  | .0068482  | 4.57  | 0.000 | .0178426             | .0447499  |
| tenursq | -.0005744 | .0002347  | -2.45 | 0.015 | -.0010355            | -.0001134 |
| _cons   | .4177837  | .0988662  | 4.23  | 0.000 | .2235557             | .6120116  |

 $\hat{\beta}$ 

Comments:

1)  $\delta_0$  measures the expected difference between female & male workers given the same marital status and other factors

$$\frac{\partial \log(\text{wage})}{\partial \text{female}} = \frac{\frac{1}{\text{wage}} d\text{wage}}{\partial \text{female}} = -0.29$$

• female workers are expected to earn less than male workers by

$$\frac{100 \cdot \frac{1}{\text{wage}} d\text{wage}}{\partial \text{female}} = 100 \cdot -0.29$$

29.02%, holding other factors same

$$\frac{\% \Delta \text{wage}}{\partial \text{female}} = 29.02\%$$

2)  $\delta_0$  measures the impact of be married (marriage premium)

But since  $|t| < 1.96$  or  $p > 0.05$ , we do not reject

$H_0$  of no impact

|      |         |          |
|------|---------|----------|
|      | male    | female   |
| marr | marfem  | marmale  |
| sing | singfem | singmale |

basecase

## 8. Multiple Regression Analysis with Qualitative Information: 85

Consider a model which includes dummy variables for each gender/marital status combination– *marrmale*, *marrfem* and *singfem*. (*singmale* <- used as the basecase)

$$\log(wage) = \beta_0 + \delta_0 marrmale + \delta_1 marrfem + \delta_2 singfem + \beta_1 educ + \beta_2 exper + \beta_3 exper^2 + \beta_4 tenure + \beta_5 tenure^2 + u. \quad (8.1)$$

```
regress lwage marrmale marrfem singfem educ exper expersq tenure tenursq
```

| Source   | SS         | df  | MS         | Number of obs = | 526    |
|----------|------------|-----|------------|-----------------|--------|
| Model    | 68.3617623 | 8   | 8.54522029 | F( 8, 517) =    | 55.25  |
| Residual | 79.9679891 | 517 | .154676961 | Prob > F =      | 0.0000 |
| Total    | 148.329751 | 525 | .28253286  | R-squared =     | 0.4609 |
|          |            |     |            | Adj R-squared = | 0.4525 |
|          |            |     |            | Root MSE =      | .39329 |

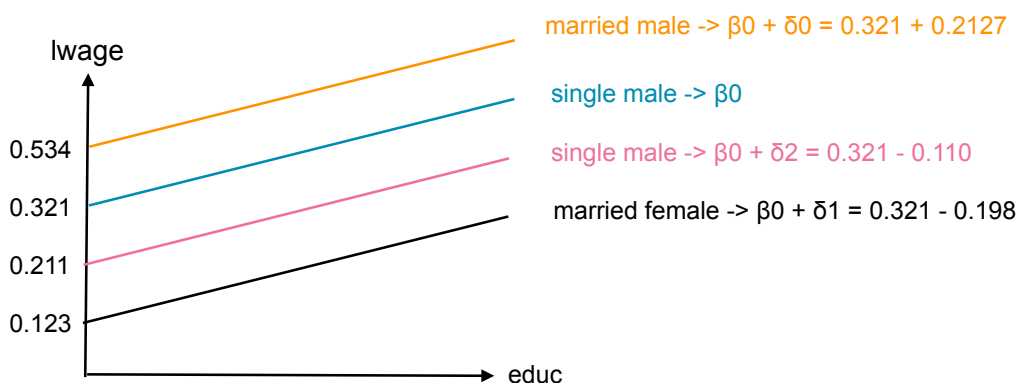
| lwage    | Coef.     | Std. Err. | t     | P> t  | [95% Conf. Interval] |
|----------|-----------|-----------|-------|-------|----------------------|
| marrmale | .2126757  | .0553572  | 3.84  | 0.000 | .103923 .3214284     |
| marrfem  | -.1982676 | .0578355  | -3.43 | 0.001 | -.311889 -.0846462   |
| singfem  | -.1103502 | .0557421  | -1.98 | 0.048 | -.219859 -.0008414   |
| educ     | .0789103  | .0066945  | 11.79 | 0.000 | .0657585 .092062     |
| exper    | .0268006  | .0052428  | 5.11  | 0.000 | .0165007 .0371005    |
| expersq  | -.0005352 | .0001104  | -4.85 | 0.000 | -.0007522 -.0003183  |
| tenure   | .0290875  | .006762   | 4.30  | 0.000 | .0158031 .0423719    |
| tenursq  | -.0005331 | .0002312  | -2.31 | 0.022 | -.0009874 -.0000789  |
| _cons    | .3213781  | .100009   | 3.21  | 0.001 | .1249041 .5178521    |

$\hat{\beta}$

Comments:

This regression is not the same as the previous one. It uses “Single Male” as the base group. (The previous one use male & Single as 2 base groups)

- $\delta_0$  measures the expected diff. in wage of married male as compared with single males, holding other factors constant.
- $\delta_1$  measures the expected diff. in wage of married female as compared with single males, holding other factors constant.
- $\delta_2$  -> same rationale



**Case 2** We can use dummy variables to represent multiple categories of a variable. Consider the relationship between law school rankings and starting salaries

$$\log(\text{salary}) = \beta_0 + \delta_0 \text{top10} + \delta_1 r11\_25 + \delta_3 r26\_40 + \delta_4 r41\_60 + \beta_1 \text{LSAT} + \beta_2 \text{GPA} + \beta_3 \log(\text{libvol}) + \beta_4 \log(\text{cost}) + u.$$

where  $\text{top10}$ ,  $r11\_25$ ,  $r26\_40$ ,  $r41\_60$  would be equal to 1 when the variable  $\text{rank}$  falls into the appropriate range.

\*\* Rank below 60 would be the base case.

\* In many cases the "range of value" serve as a better explanatory variable than the "value" itself. eg age may be explain the model better if split into generations young (0-15) genz (16 - 29) etc.

```
. regress lsalary top10 r11_25 r26_40 r41_60 LSAT GPA llibvol lcost
```

| Source   | SS         | df  | MS         | Number of obs = | 136    |
|----------|------------|-----|------------|-----------------|--------|
| Model    | 9.16538532 | 8   | 1.14567316 | F( 8, 127) =    | 120.15 |
| Residual | 1.2109665  | 127 | .009535169 | Prob > F =      | 0.0000 |
| Total    | 10.3763518 | 135 | .076861865 | R-squared =     | 0.8833 |
|          |            |     |            | Adj R-squared = | 0.8759 |
|          |            |     |            | Root MSE =      | .09765 |

| lsalary | Coef.    | Std. Err. | t     | P> t  | [95% Conf. Interval] |
|---------|----------|-----------|-------|-------|----------------------|
| top10   | .5393428 | .053542   | 10.07 | 0.000 | .4333927 .6452928    |
| r11_25  | .4716199 | .0390921  | 12.06 | 0.000 | .3942637 .548976     |
| r26_40  | .2790977 | .0346972  | 8.04  | 0.000 | .2104383 .3477571    |
| r41_60  | .182382  | .0283098  | 6.44  | 0.000 | .126362 .238402      |
| LSAT    | .0060482 | .0034919  | 1.73  | 0.086 | -.0008616 .012958    |
| GPA     | .1305893 | .0818678  | 1.60  | 0.113 | -.0314122 .2925908   |
| llibvol | .0725522 | .0289213  | 2.51  | 0.013 | .0153221 .1297824    |
| lcost   | .0249169 | .0283224  | 0.88  | 0.381 | -.031128 .0809619    |
| _cons   | 8.363103 | .4457314  | 18.76 | 0.000 | 7.481081 9.245125    |

the baseline is ranking 61st and worse

Comments:

1)  $\delta_0$  measures the difference in expected log (salary) of a law-school graduate from a top 10 university compared to expected log (salary) of those who graduated from the school ranked 61st and worse

2)  $\delta_1$  —> use the same rationale