

COURSE INTRODUCTION & OVERVIEW OF HEALTH ECONOMICS

EE 474 Health Economics

Semester 1/2014

About the Instructor

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- Education:
 - B.A. (Economics), McGill University, Canada
 - M.A. (Economics), University of British Columbia, Canada
 - Ph.D. (Major – Applied Economics, Minor – Health Services Research & Policy Administration), University of Minnesota, USA
- Fields of interest:
 - Health economics (particularly public health insurance)
 - Development economics
 - Population studies
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Students' Background?

- Please introduce yourself:
 - Name & Nickname
 - Which year of the program are you at?
 - What makes you interested in health economics?
 - What do you expect from this class?
 - What's your future plan (particularly for 4th-year students)?
 - Others?

Course Contents

- Production of **health** and demand for **health capital**
 - Demand and supply of **health care**
 - Demand and supply of **health insurance**
 - Asymmetric information in health care
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- **Factors of health service production**: hospitals, physicians, labor, and pharmaceutical industry
 - Issues in health care sector:
 - Efficiency and equity
 - Market failure and government intervention
 - Economic evaluation
 - Health care at macroeconomic level
 - Health care system
 - Health care reform
- Before
midterm
- After
midterm

Course Organization

- Meet every Tuesday and Thursday, 12:30 - 2 pm
- Lectures based style + class participation
 - Students are required to read assigned readings before class.
- Classroom *etiquette*:
 - No cellphone or other communicating devices please! – A 100 baht tax will be collected each time a phone rings.
 - Please refrain from using all electronic devices (i.e. no facebook, no line, etc.)
 - No chitchat please! Raise your hands if you have questions or comments.
 - Dress code: no shorts, sandals, tank-tops, or other informal wear .

Evaluation

- Class participation based on the readings (10%)
- Problem sets (15%)
- Midterm exam (30%) – Thursday, October 9, 2014
- Final exam (45%) – Monday, December 15, 2014

Readings

- Textbooks (on the reserve in Puey Library)
 - Folland, S., Goodman, A. C., and Stano, M. (2012). *The Economics of Health and Health Care*, Seventh Edition. Pearson.
 - Phelps, S. (2010). *Health Economics*, Fourth Edition. Pearson.
 - Santerre, R.E., and Neun, S. P. (2007). *Health Economics: Theories, Insights, and Industry Studies*, Fourth Edition. Thompson.
- Other readings will be uploaded on B.E. Moodle – please check moodle regularly for any schedule change

Topics for This Week's Lectures

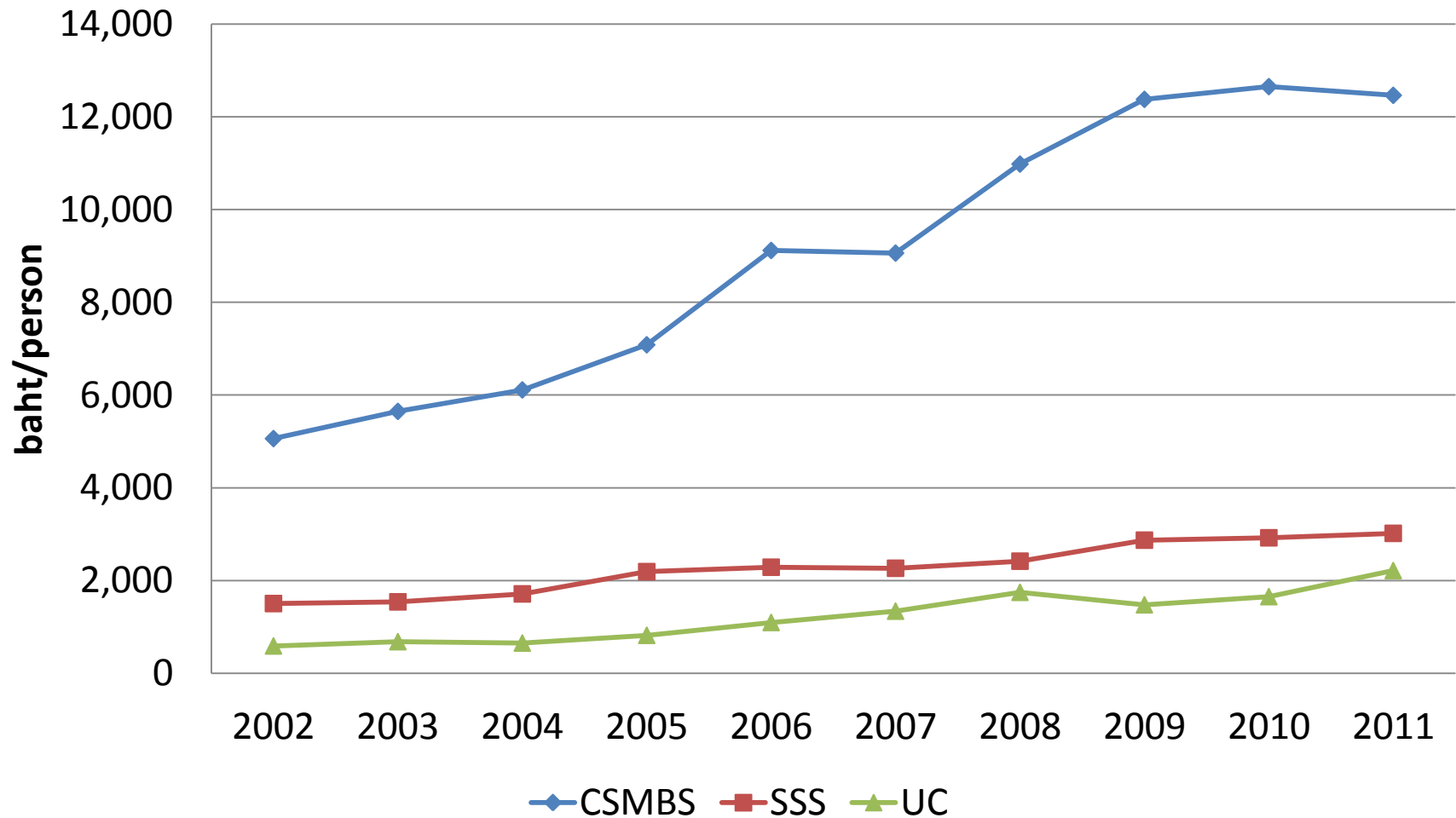
- Why health economics?
- What is health economics?
- What do we study in health economics?
- How economists view health and health care.

Why Health Economics?

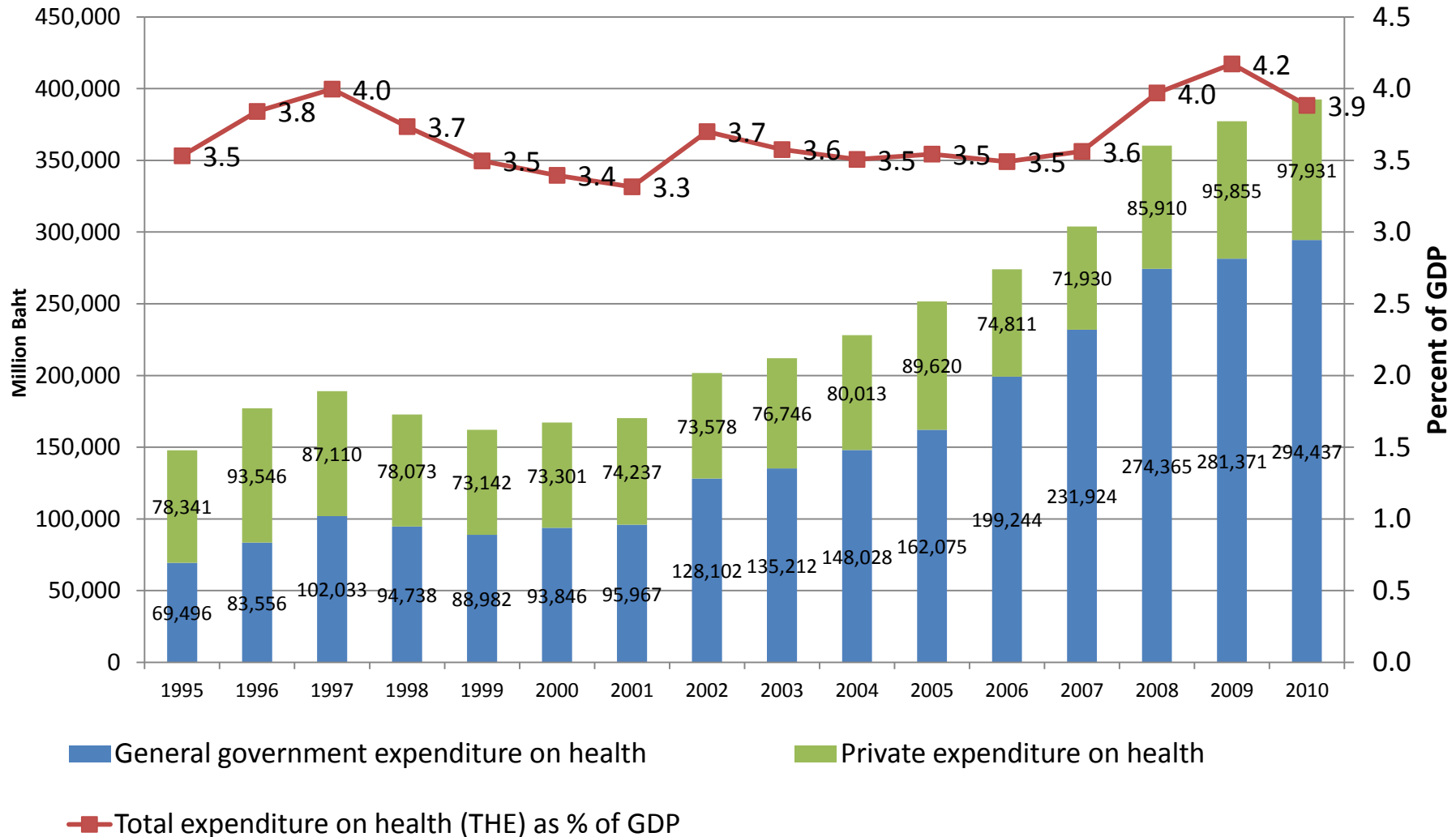
Some Current Health Care Issues in Thailand

- Medical tourism hub
- How to pay doctors in public sector → P4P?
- Health coverage for migrant workers? (Read “[Health Coverage for Migrants at Discount](#)” article)
- Co-payment for medical costs the Universal Coverage (UC) scheme? (Read “[Health care is a basic right](#)” article)
- Anything else?

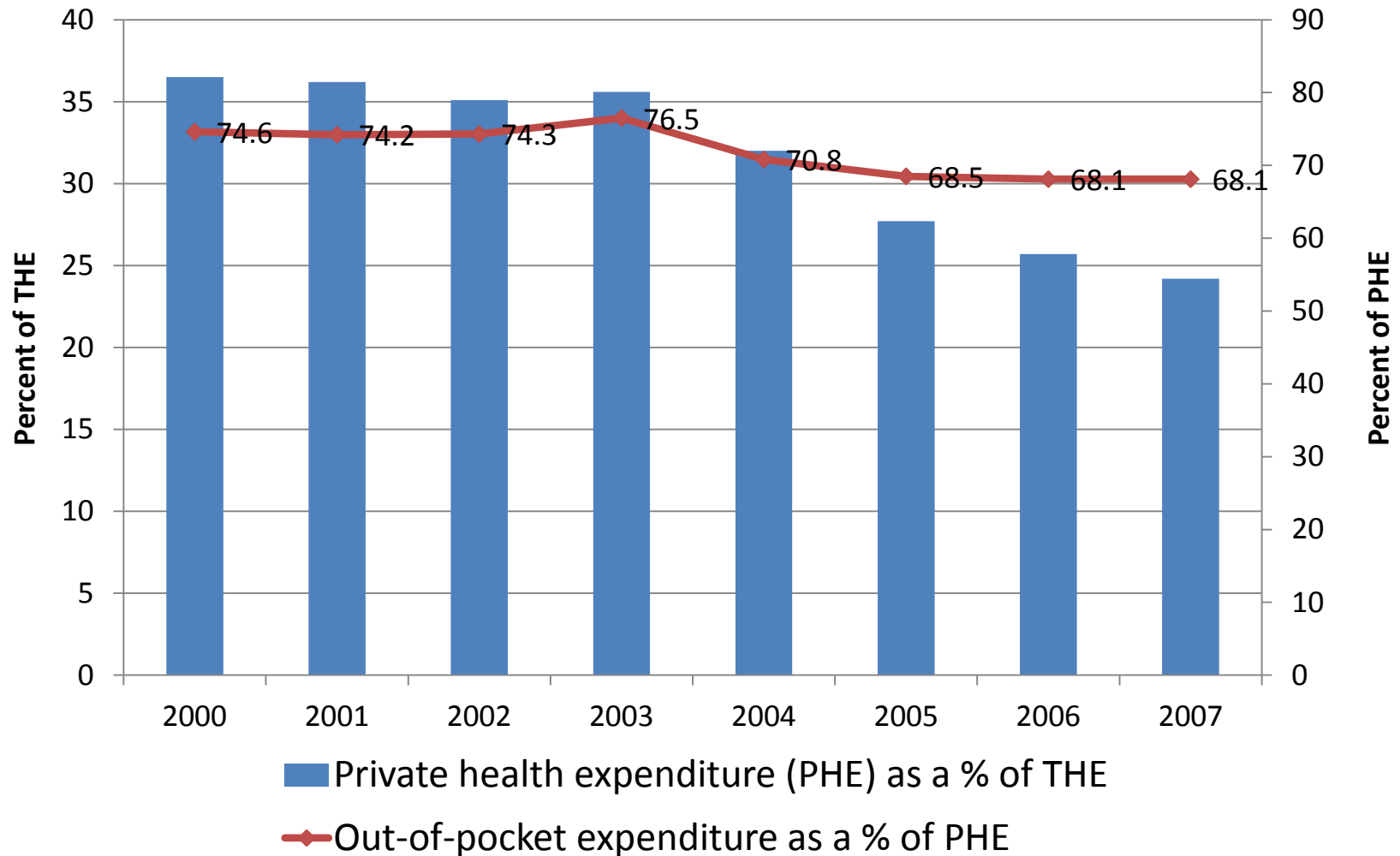
Average Per Capita Health Expenditures under Public Health Schemes



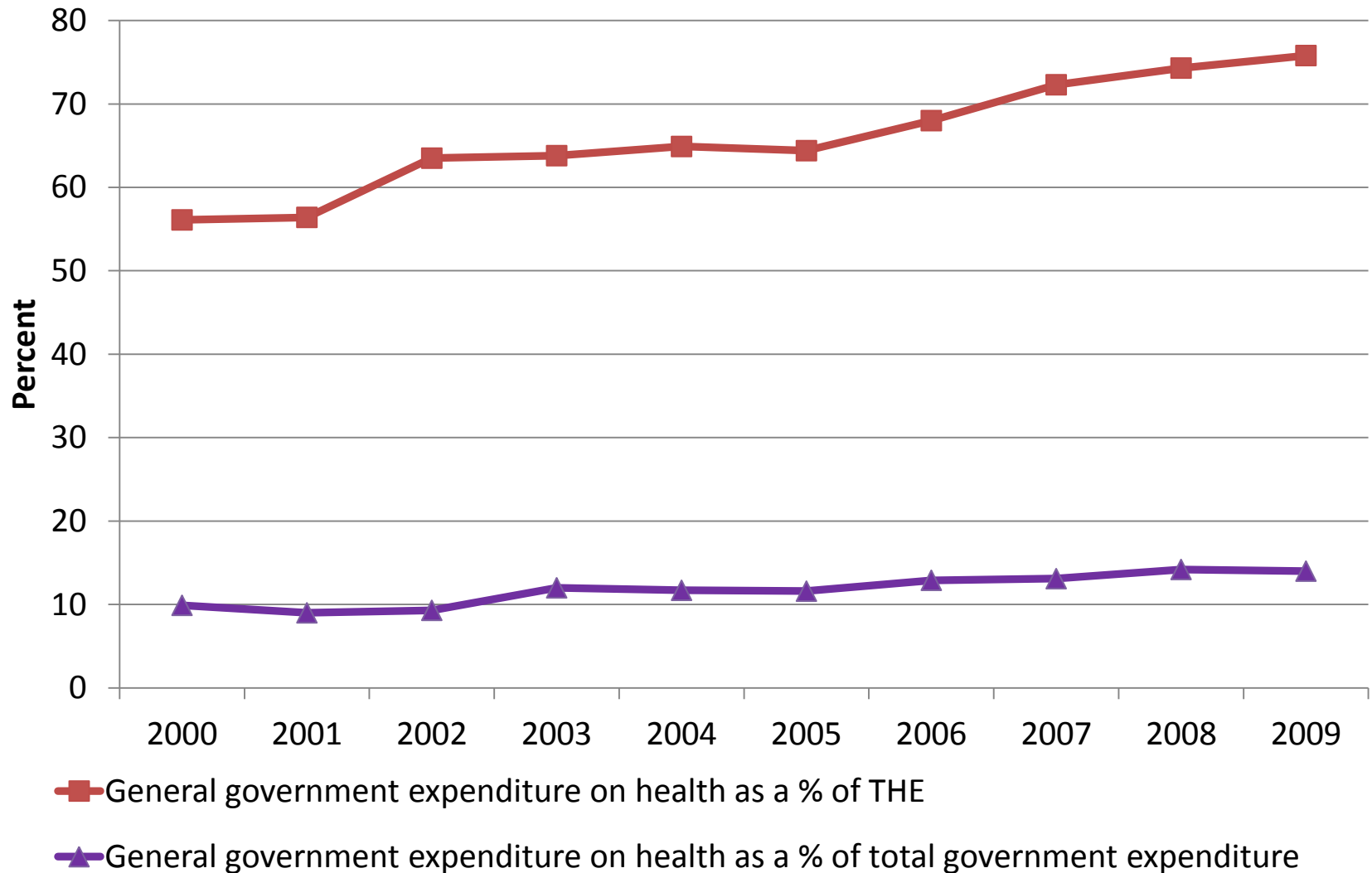
Thailand's National Health Accounts



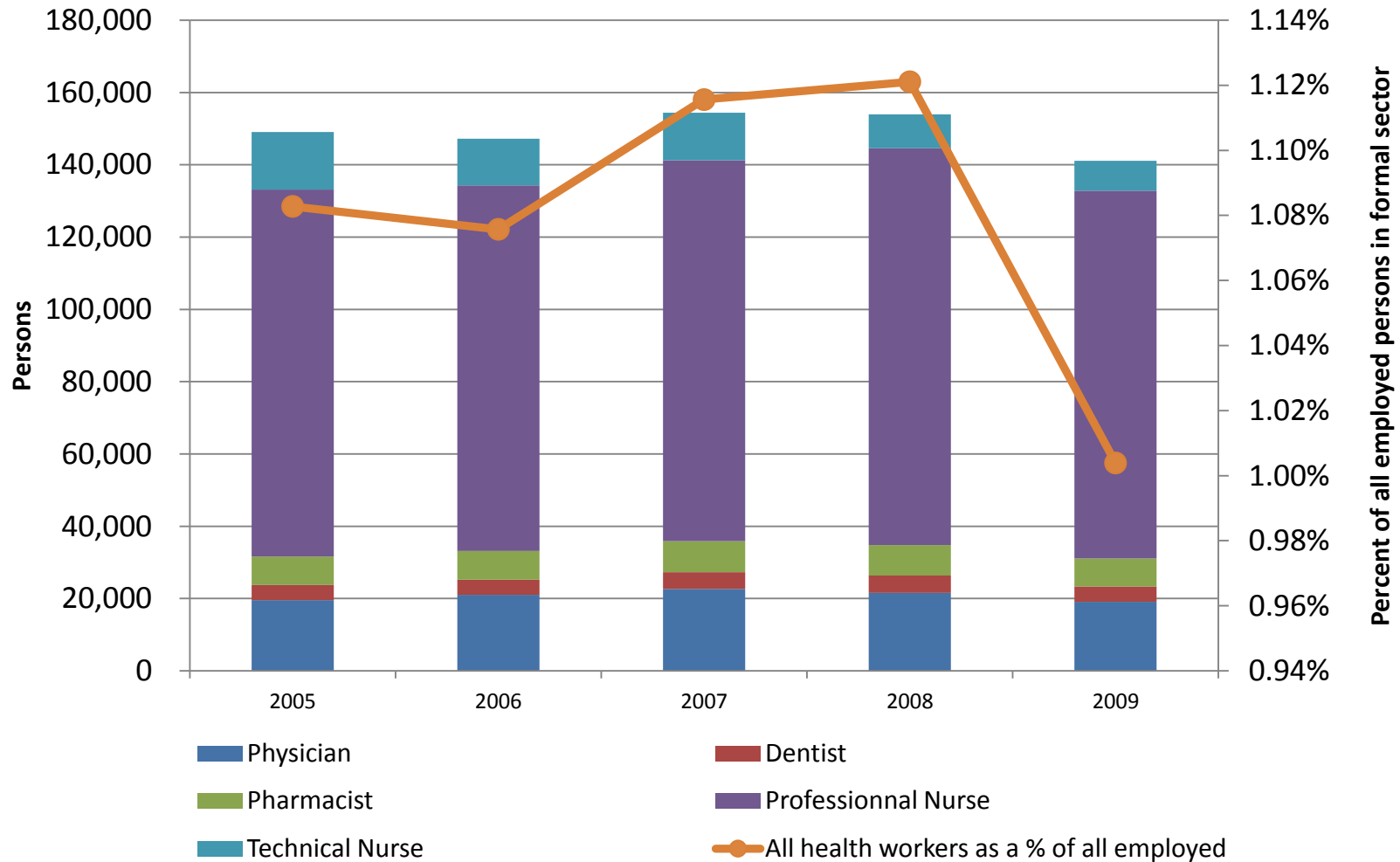
Private Health Expenditures & Out-of-Pocket Expenditures



Government Expenditure on Health



Health Care Workers



Sources: - Office of the Permanent Secretary for Public Health, Ministry of Public Health
- NESDB

The Relevance of Health Economics

- Size and contribution of the health sector in the overall economy
 - Large proportion of the GDP
 - Important employment sector
 - Importance in personal spending
- National policy concerns
 - Large share of total government expenditure
 - Number of sick people and economic costs and loss in the long run
- The economics sides to other health issues
 - Health care treatment choice
 - Individual health seeking behavior
 - Government's role
 - Etc.

What is Health Economics?

*“**Health economics** ... studies the supply and demand of **health care resources** and the impact of the health care resources on a population.”*

The Mosby Medical Encyclopedia (1992, p.361)

Issues/Problems in Health Economics

- Examples:
 - What contributes to high infant mortality rates in some countries?
 - What are the impacts of private hospital mergers?
 - How does a certain national health policy affect the income distribution of the population?
 - How should we (individual/government) finance health care consumption?*
- *Main Goal:*
 - To better understand the **economic aspects** of health care problems in order to provide corrective **health policies**

Health Economics Studies

Microeconomics

- Study the behavior of agents in the health economy
 - Demand and supply of health and health care
 - Price determination of health service production factors and health care resources
 - Demand and supply of health insurance

Macroeconomics

- Look at the overall health economy
 - National Health Accounts
 - Health care system
 - Health care financing

4 Basic Questions

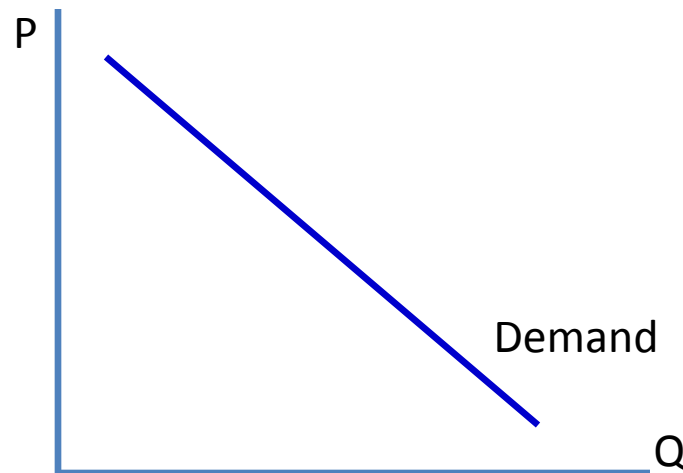
1. What **combination** of **health care** and **other goods and services** should be produced in the economy?
 2. What **specific health care goods and services** should be produced in the health economy?
 3. What **specific health care resources** should we use to produce the chosen health care goods and services?
 4. **Who** should **receive the health care goods and services** that are produced?
- Allocative efficiency
- Production efficiency
- Pareto efficiency
-
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graph LR; Q1[1. What combination of health care and other goods and services should be produced in the economy?] --- AE[Allocative efficiency]; Q2[2. What specific health care goods and services should be produced in the health economy?] --- AE; Q3[3. What specific health care resources should we use to produce the chosen health care goods and services?] --- PE[Production efficiency]; Q4[4. Who should receive the health care goods and services that are produced?] --- Pareto[Pareto efficiency];
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# Efficiency

- **Allocative efficiency**
  - Producing a level of output where the cost of producing the last unit of output equals to its values (i.e.  $MC=MB$ ).
- **Production efficiency**
  - Achieved when a level of output is being produced where the cost per output is the lowest.
- **Pareto efficiency**
  - A condition in which *no one can be made better off without making someone else worse off*.

# Economic Analysis: Economic Models

- Simplify a complex problem in the real world
- Describe hypothesized relation between two or more variables
- Could be descriptive, graphical, or mathematical form
- Ex:  $Q^d_{\text{medical care}} = f(\text{medical price})$



# Economic Analysis: Empirical Tests

- Empirical testing of health economic theories
  - Use statistical techniques, *e.g.* *econometric analysis* or *multiple regression analysis*, to verify or quantify the magnitude of the relation among economic variables
  - Ex:  $Q^d_{\text{medical care}} = a + b * \text{medical\_price} + c * \text{income} + \dots$ 
    - Empirical studies are used to determine the *sign* and *magnitude* of the parameter *b*.
      - Implications on cigarette tax policies

## 2 Types of Analysis

- **Positive Analysis**

- What is? What was? What happened?
- Examples:
  - How much would a 10% co-payment affect the medical care consumed under the UC scheme?
  - Does the universal health coverage policy reduce the income inequality in Thailand?

- **Normative Analysis**

- What should be? What ought to be? Which is better?
- Examples:
  - Should public hospitals charge a co-payment from UC beneficiaries?
  - Should Vietnam adopt a national health insurance program?

# How economists view health and health care

- How do we measure health?
- Is health care different from other goods and services?

# Health & Health Care

- Health

*“Health is a state of complete physical, mental and social well-being and not merely the absence of disease or infirmity.”*

(Source: <https://apps.who.int/aboutwho/en/definition.html>)

- Health care service

*“Health service is any service (i.e. not limited to medical or clinical services) aimed at contributing to improved health or to the diagnosis, treatment and rehabilitation of sick people”*

(Source: [http://www.euro.who.int/\\_\\_data/assets/pdf\\_file/0014/102173/E69927.pdf](http://www.euro.who.int/__data/assets/pdf_file/0014/102173/E69927.pdf))

# How Do We Measure Health?

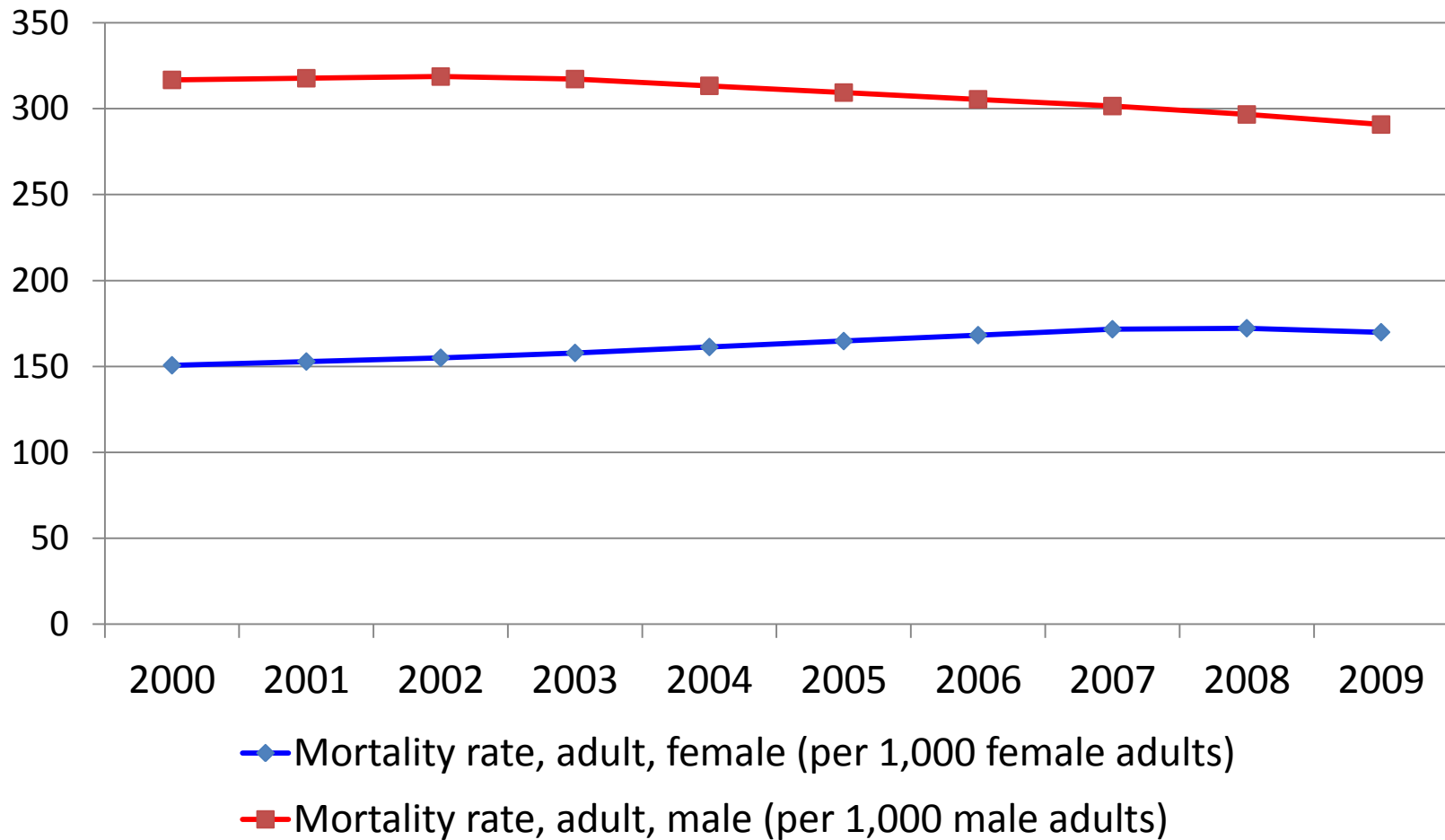
- Is health a *stock* or *flow* variable?
- Commonly used health outcomes (of population):
  - Life expectancy
  - Mortality rates
  - Morbidity
  - Pattern of diseases
  - Health-related quality of life:
    - Quality-adjusted Life Year (QALY)
    - Disability-adjusted Life Year (DALY)

## Example: Life Expectancy at Birth in 2009 (years)

| Country                          | Male | Female |
|----------------------------------|------|--------|
| Brunei Darussalam                | 76   | 77     |
| Cambodia                         | 57   | 65     |
| Indonesia                        | 66   | 71     |
| Lao People's Democratic Republic | 62   | 64     |
| Malaysia                         | 71   | 76     |
| Myanmar                          | 61   | 67     |
| Philippines                      | 67   | 73     |
| Singapore                        | 79   | 84     |
| Thailand                         | 66   | 74     |
| Viet Nam                         | 70   | 74     |

Source: [http://apps.who.int/gho/indicatorregistry/App\\_Main/view\\_indicator.aspx?iid=65](http://apps.who.int/gho/indicatorregistry/App_Main/view_indicator.aspx?iid=65)

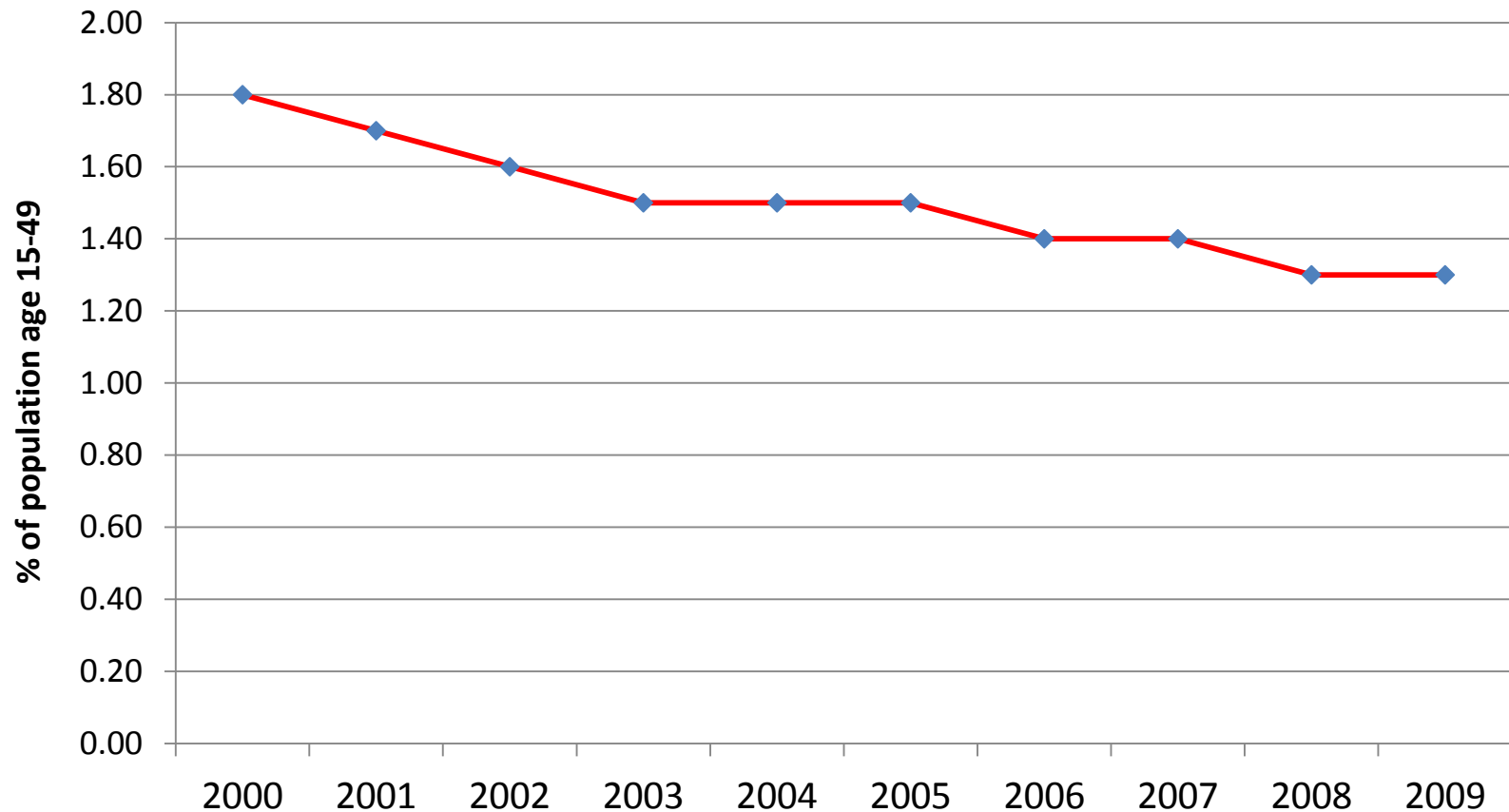
# Example: Adult Mortality Rates in Thailand



Source: World Development Indicator, 2011

# Example: HIV Prevalence in Thailand

(% population age 15-49)



Source: World Development Indicator, 2011

# Is Health Care Different?

- *Unusual* economic features in health care markets:
  - Dominance of *uncertainty* at all levels of health care
  - Problems of information: *Asymmetric information*
  - Presence of *externalities*
  - Large extent of *government involvement*
  - Roles of *equity and need*

# Uncertainty

- **Arrow (1963): Uncertainty** is prevalent in health care markets , both on the demand side and on the supply side.
- **Demand side:**
  - Consumers are uncertain of the health status and need for health care
- **Supply side:**
  - Providers are uncertain whether a treatment will work.
  - If cured, uncertain whether it is the result of the treatment or something else.

# Uncertainty

- At *macro level*, there is uncertainty about who will become ill, and who will not.
- The existence of **uncertainty** and **risk** implies a role of **health insurance**.
  - Use of **expected utility (EU) model** in analyzing economic behavior
    - Eg.  $EU = p * U_{ill} + (1-p) * U_{healthy}$   
Where  $p$  = probability of being ill
- If markets for insurance fail, the government may need to intervene (Arrow, 1963).

# Asymmetric Information

- **Asymmetric information** between physicians and patients
  - Patients rely on doctors' skills and knowledge in providing diagnosis and treatment.
    - Same as the 'Lemons problem'
    - Doctors need to be qualified → **Licensure**
    - Need ethical codes
  - **Principal-Agent problem:**
    - Patients are principal, and doctors are agents.
    - "**Physician-induced demand**" (or supply-induced demand) hypothesis

# Asymmetric Information

- Asymmetric information in health insurance industry
  - *Moral hazard*
    - Insured persons use excessive health care services because of lower costs.
  - *Adverse selection*
    - Sick persons hide the information about their actual health status from insurance companies.
    - Insurance companies sell insurance only to healthy persons.  
→ “Cherry picking”
- Both moral hazard and adverse selection problems lead to **welfare loss** to the society.

# Externalities

- **Externalities** occur when :
  - a producer does not incur all the costs of the production
  - a consumer does not receive all the benefits of the consumption
- Externalities are commonly used in addressing environmental issues, such as pollution.
- Externalities are a form of *market failure*, and provided a justification for government intervention in health care market.

# Externalities

|             | Positive Externality                                                     | Negative Externalities                                                                |
|-------------|--------------------------------------------------------------------------|---------------------------------------------------------------------------------------|
| Consumption | External economy of consumption<br>e.g. Immunization                     | External diseconomy of consumption<br>e.g. Antibiotic use,<br>alcohol consumption     |
| Production  | External economy of production<br>e.g. R&D from<br>teaching universities | External diseconomy of production<br>e.g. Dumping of hospital<br>waste into the river |

# Positive Externality: Immunization

- Immunization not only benefits the person who is immunized, but also benefits other people in the society.
  - The immunization prevents the disease from spreading around.
  - a.k.a. “**Herd Immunity**”
- The **external benefit** to the society is being paid for by the person who receives the immunization only.
  - $MSB > MPB$

# Positive Externality: Immunization

- The externality in immunizations suggests that **too little** of immunization, as determined by the market, **is being produced**.
- Government should intervene by reducing the price and increase quantity.
  - Subsidize immunization
- Other examples of positive externalities on consumption:
  - Education
  - Anything else?

# Negative Externality: Alcohol Consumption

- This is external *diseconomy* of consumption.
- The consumer benefits from alcohol consumption, but he/she could cause traffic accidents if driving when drunk.
- Drunk drivers creates *negative consumption benefits* to the society from their alcohol consumption.
  - The negative benefits are borne other people who do not receive benefits from alcohol consumption.
  - $MSB < MPB$

# Negative Externality: Alcohol Consumption

- The **negative externality** implies that **too much** of alcohol is being consumed.
- This provides another justification for government intervention to reduce the number of drunk drivers.
  - Increase the fine
  - Use other punishment method
- Other examples of negative externalities:
  - Antibiotic use
  - Street drug

# Government Involvement

- Problems of asymmetric information and externalities provide justification for government intervention.
  - Asymmetric information
    - Licensure
    - Food and drug control
  - Externalities
    - Subsidies to promote health
    - Taxes to control 'bads'

# Government Involvement

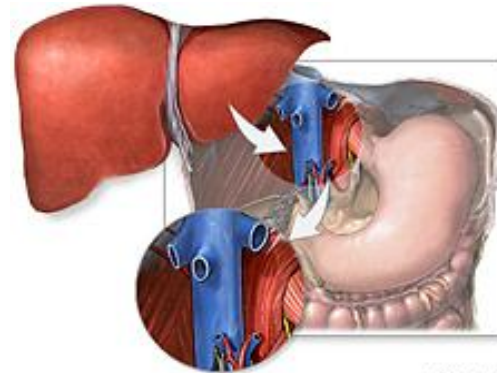
- In Thailand, the government plays a crucial role in the health care sector.
  - Government (through Ministry of Public Health) is the main health care provider.
    - The majority of hospitals in Thailand are public hospitals.
  - Government pays for almost 70% of total health expenditure. (refer to NHA in previous slide)
  - Government subsidizes education of health personnel.

# Equity and Need

- Affordability of a Porsche vs. liver transplant



Vs.



(pictures from inautonews.com and tulanehealthcare.com)

- Is health care different?
  - If not, then we can let the market decide whether we should buy a ₪ 5,000,000 Porsche or ₪ 5,000,000 liver transplant.
  - If different, then it can't be left to the market.

# Equity and Need

- One difference is the *very high value of the health care*, compared to the Porsche:
  - Liver transplant preserves life, whereas Porsche is considered as 'luxurious' goods.
  - This is the same as other necessities, such as food, clothing, etc.
- Another unique characteristics is that the *demand for health care is state dependent*:
  - Only when a person's liver fails that s/he needs a liver transplant.

# Equity and Need

- Problem: Not everyone can afford a liver transplant when needed.
  - You may have enough money to cover your basic needs, but this income might not be enough to cover the total cost of the transplant.
  - People can become instantly poor when ill.
- Who should get health care should not be determined by their **ability to pay**, but the **need** (which is sometimes hard to define).
- So, we cannot ignore “**equity**” when thinking about health care allocation.

# Equity and Need

- Efficiency vs. Equity
  - *Efficiency* is making the pie as big as possible.
  - *Equity* is how you divide up the pie to promote society's welfare.
- Problem: Economists don't have all the tools necessary to analyze equity
  - No social welfare function to explain who is worthy of more income or more health care.
  - In the end, we have to consider the norm or values in the society.