



# Labor Supply

EE473

Supplement materials

# Neo-Classical Model of Labor-Leisure Choice

## Utility Function

- Measure of satisfaction individuals receive from consumption ( $C$ ) of goods and leisure ( $L$ ).
- $U = f(C, L)$ 
  - $U$  is an index.
  - The higher is  $U$ , the happier is the person.

# Decision

Individual may make a decision about

- Work or not work.
- If they work, how many working hours?
- Occupation and Industry.
- How long to work at this job? Migration?

Simple Model

- Trade off between leisure and consumption.
- Hours of leisure = total hours - working hours.
- Work more can generate more income and can consume more.

So, we need

- Indifferent curve (IC)
- Budget Line
- Maximization of Satisfaction (utility)

# The Worker's Preferences

## Neoclassical model of labor-leisure choice

- The model isolates the factors that determine whether a particular person works and, if so, how many hours she chooses to work.
- The representative person in our model receives satisfaction both from the consumption of goods (  $C$  ) and from the consumption of leisure (  $L$  ).

# Utility

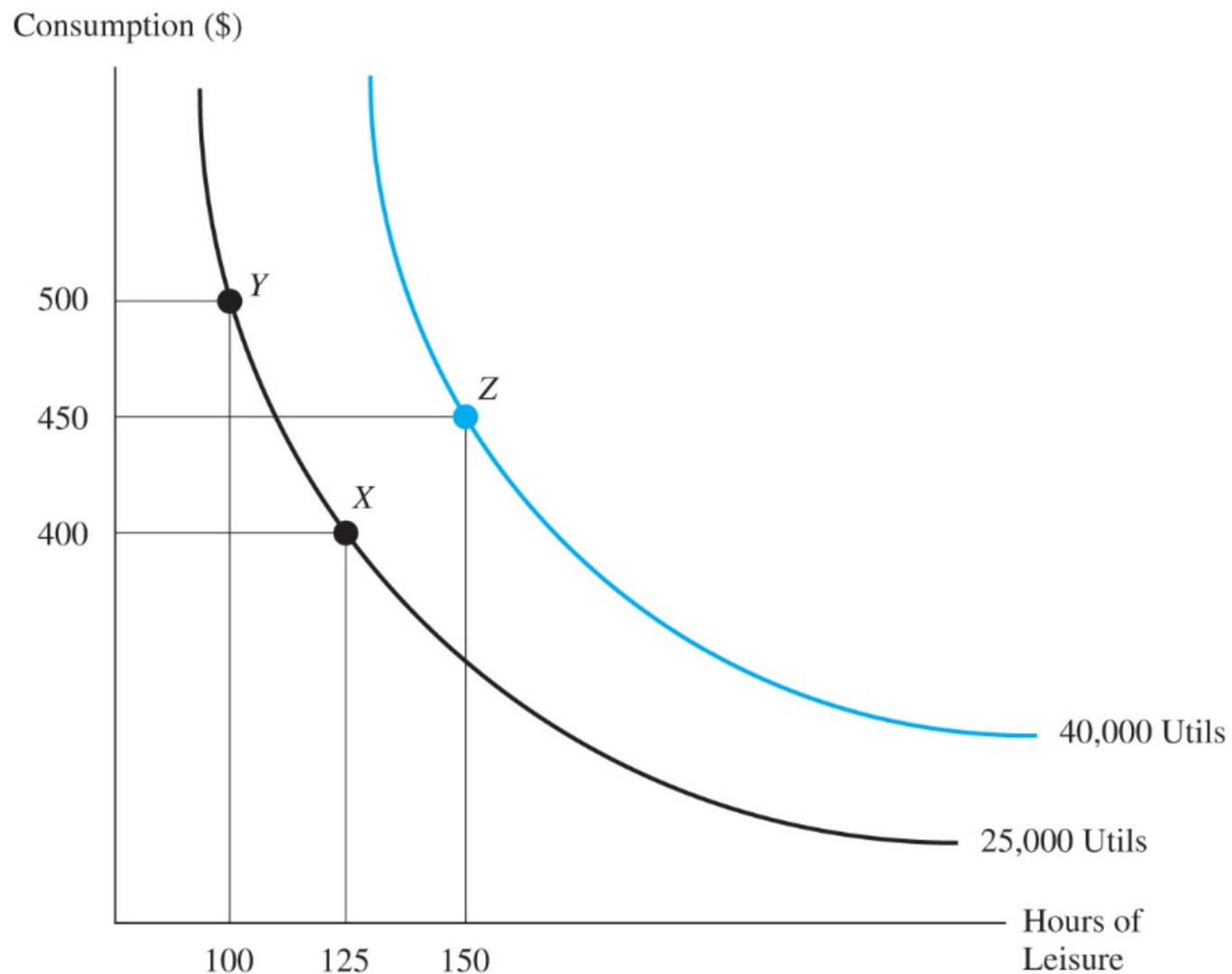
- The utility function transforms the person's consumption of goods and leisure into an index  $U$  that measures the individual's level of satisfaction or happiness.
- The higher the level of index  $U$ , the happier the person.
- We make assumption that buying more goods or having more leisure hours both increases the person's utility.

$$U = f(C, L)$$

## Indifference Curves (IC)

Indifference curves have 4 important properties

1. Indifferent curves are downward sloping
2. Higher ICs indicate higher levels of utility
3. ICs do not intersect
4. ICs are convex to origin → Diminishing marginal rate of substitution



# The Slope of an Indifference Curve

## **The marginal utility of leisure ( $MU_L$ )**

- The change in utility resulting from an additional hour devoted to leisure activities, holding constant the amount of goods consumed.

## **The marginal utility of consumption ( $MU_C$ )**

- The change in utility if the individual consumes one more dollar's worth of goods, holding constant the number of hours devoted to leisure activities.

## Marginal rate of substitution (MRS) in consumption

The slope of the indifference curve measures the rate at which a person is willing to give up some leisure time in return for additional consumption, while holding utility constant.

$$\frac{\Delta C}{\Delta L} = - \frac{MU_L}{MU_C}$$

# The Budget Constraint

The budget constraint defines the worker's opportunity set, indicating all of the consumption - leisure baskets the worker can afford.

$V$  = Nonlabor income

$h$  = The number of hours the person will allocate to the labor market during the period

$w$  = The hourly wage rate

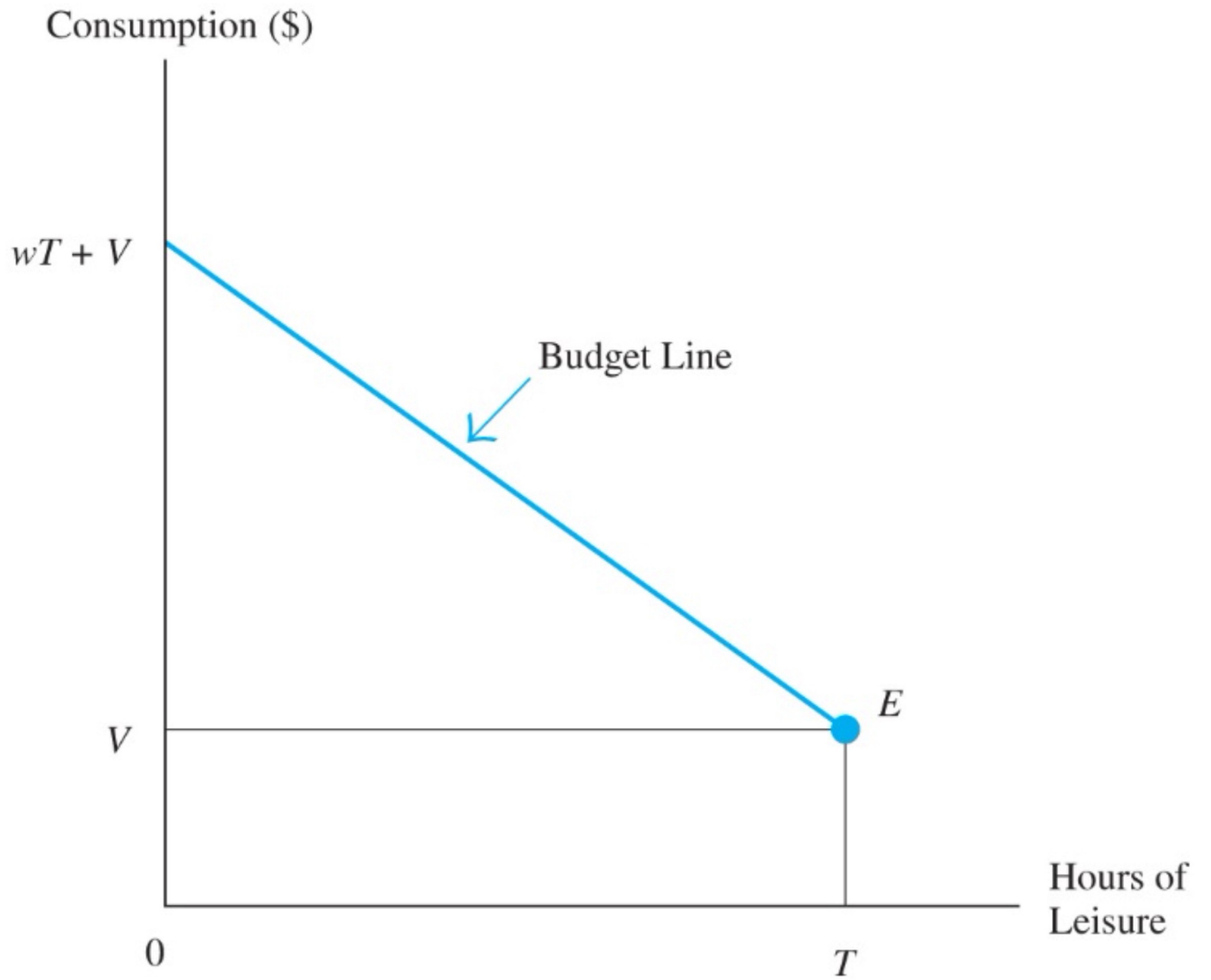
$$C = wh + V$$

$$T = h + L$$

$$C = w(T - L) + V$$

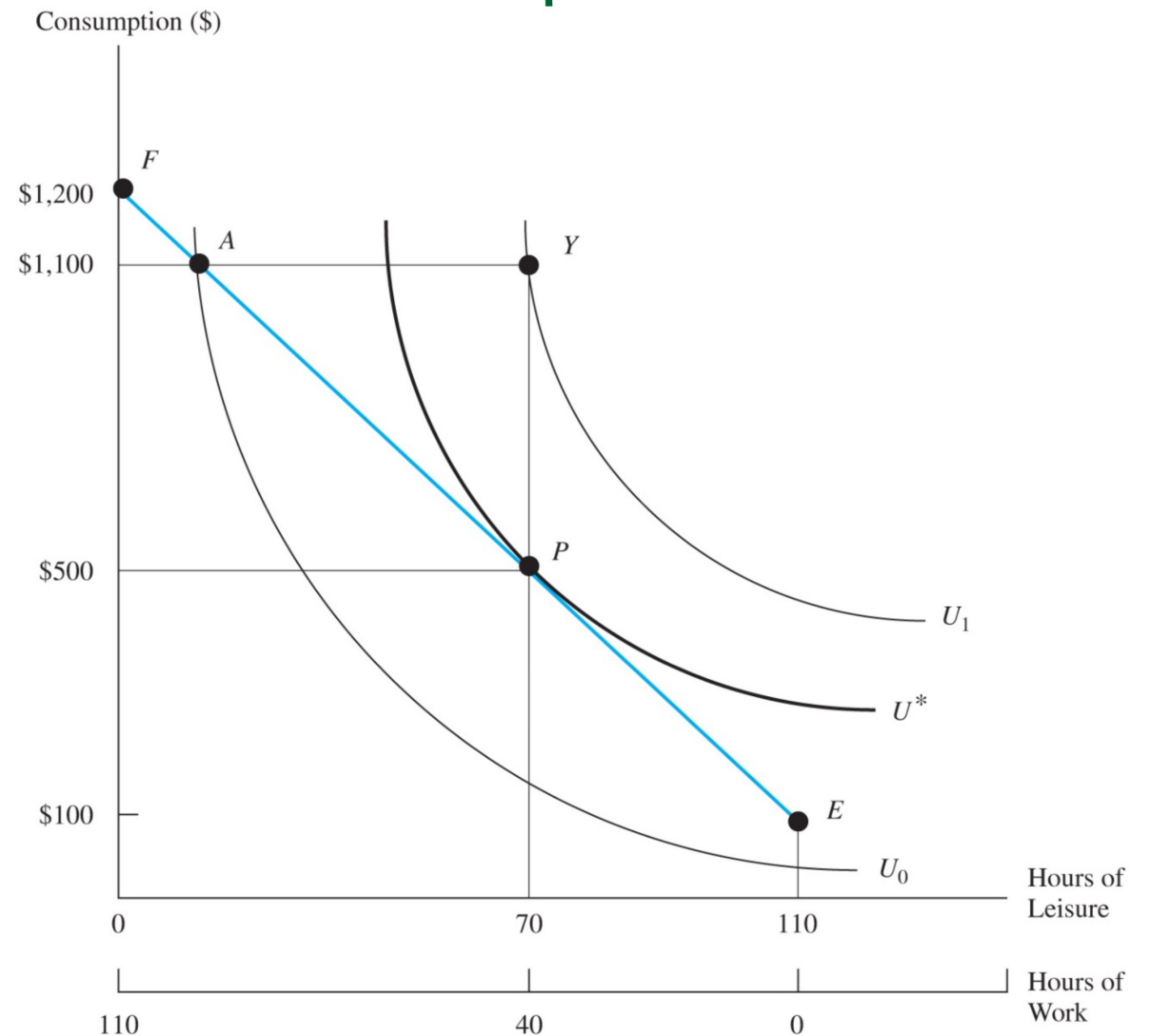
$$C = (wT + V) - wL$$

# Graphing the Budget Constraint



# Optimal Consumption and Leisure

- The person will choose the level of goods and leisure that lead to the highest possible level of the utility index  $U$  - given the limitations imposed by the budget constraint.
- Individuals choose consumption and leisure to maximize utility.
- Optimal consumption is given by the point where the budget line is tangent to the indifference curve.
  - At this point the marginal rate of substitution (MRS) between consumption and leisure equals the wage.
  - Any other consumption - leisure bundle on the budget constraint would give the individual less utility.



# The Reservation wage

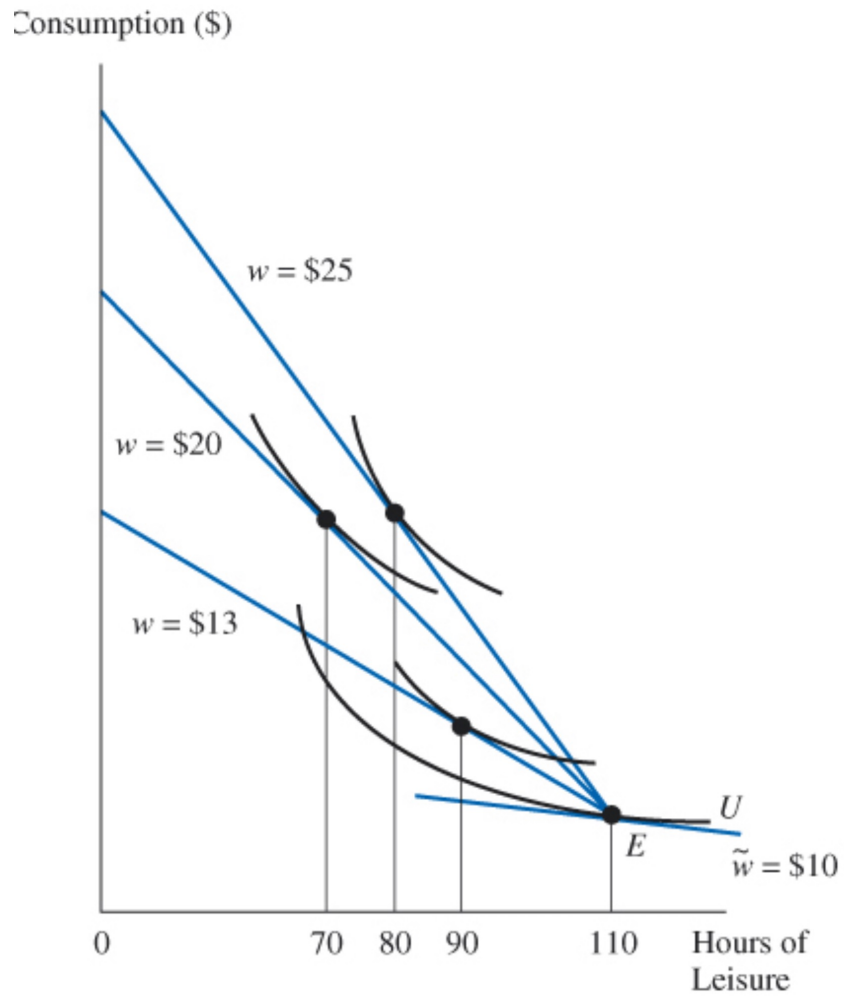
The reservation wage implies that

- The person will not work at all if the market wage is less than the reservation wage.
- The person will enter the labor market if the market wage exceeds the reservation wage.

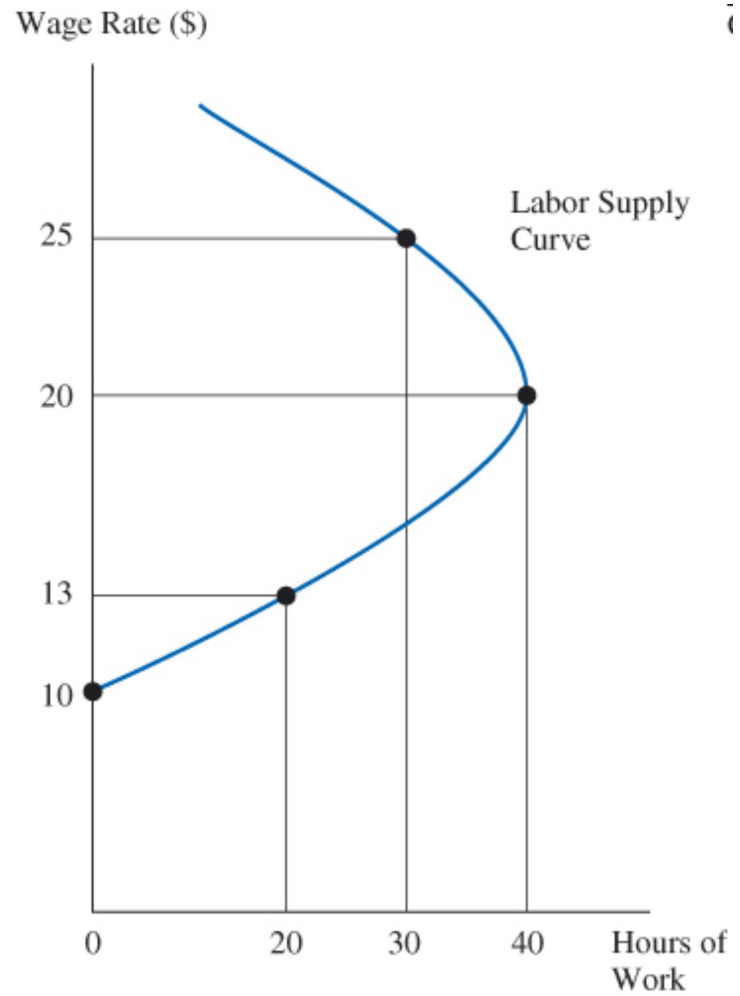
# Labor Supply Curve

The predicted relation between hours of work and the wage rate is called **the labor supply curve**.

- At wages slightly above the reservation wage, **the labor supply curve is positively sloped** (the substitution effect dominates the income effect).
- If the income effect begins to dominate the substitution, hours of work decline as the wage rate increases (**a negatively sloped labor supply curve**).



(a) Optimal Consumption Bundles



(b) Relation between Optimal Hours of Work and the Wage Rate