

## Course Outline & Reading List for EE482 Aug-Dec 2021, as of 5 Aug 2021

### Course Outline: EE482 Industrialization: Role of Public and Private Sectors

Thammasat University, Semester 1/2020 (August 9 – December 17, 2021), 3 credits

Wed & Fri 1400-1530 via Zoom, Instructor: Eric D. Ramstetter, Email: ramstmnc at gmail.com

**COURSE DESCRIPTION AND OBJECTIVES:** This class analyzes industrialization, focusing on the roles of public policy and other roles of public and private producers and consumers. The course will pay special attention to the causes and effects of industrialization in Asia's advanced (e.g., Japan, Korea, Taiwan) and developing economies (e.g., China, India, Indonesia, Malaysia, Thailand, Vietnam). The emphasis will be on reading and writing "surveys of the literature" that review and summarize major findings of previous studies on a topic to be chosen by the student. An important goal of the class is to help students to learn research and writing techniques necessary to write a good thesis or dissertation, and eventually publish academically. These analytical, statistical, and writing techniques will also be useful in non-academic careers (e.g, business or government).

**COURSE EVALUATION:** A term paper of 4000-5000-words will account for 70% of the course grade. Term papers will survey the economics' literature on the student's chosen research topic. Please see the "Term Paper Guidelines" on p. 7 and important principles for the constructing your list of references on pp. 8-10. Classes 9a and 9b are tentatively scheduled for student presentations of short, preliminary outlines of proposed term papers and related discussions. The purpose of the outline presentations is to help students refine their chosen topic, clearly state the core, analytical question(s) that their survey paper asks, and organize their papers so they become easier to write. Term papers should summarize related economic analyses from at least 5 papers published in the *Journal of Economic Literature*, the *Journal of Economic Perspectives*, or the *Journal of Economic Surveys*, plus an additional 5 refereed papers published in other journals indexed in EconLit ([https://www.aeaweb.org/econlit/journal\\_list.php](https://www.aeaweb.org/econlit/journal_list.php)). All papers must include a comprehensive and detailed list of references used in the paper. The most important principles when writing the paper is for the author to make it easy for the reader to (1) understand the paper, (2) check all the references cited, and (3) evaluate the author's interpretation of those references.

**WARNING:** If you plagiarize or fail to cite sources appropriately, you will FAIL THIS CLASS and may be subject to suspension or expulsion from the University for academic dishonesty.

30% of class evaluation will be based on student presentations and class participation. Students will prepare short outlines of the structure of assigned course readings, write 1-2 paragraphs summarizing the main points of the readings, and present them in class in about 10-15 minutes.

All assignments are to be submitted in MS Word (docx) files by email to the instructor from students' assigned TU email addresses to the instructor's email listed at the top of this page. In the submissions, students should use **only text** and a simple font such as 12 point Times New Roman font on A4 paper in MS-Word format so the instructor can edit submissions, as appropriate.

**CONSULTATIONS:** The instructor will be available for student consultations before and after most classes. It is also possible to make appointments for other times. Please confirm the date and time of appointments by email at least 24 hours before the appointment. When emailing the instructor, please begin the email subject with "EE482" and use your assigned TU email address based on your student number.

**Prerequisites:** EE312

**COURSE MATERIALS:** Course materials will be available from the instructor's Google Drive in two folders: (1) the "SyllabusAssignmentsReadings" folder will contain this syllabus, a list of reading assignments, and all readings; (2) the "Outlines" will contain all student outlines, which will be made available to all students in the class. Updates to these folders will be provided as necessary.

## Course Outline & Reading List for EE482 Aug-Dec 2021, as of 5 Aug 2021

### DETAILED SCHEDULE AND READING LIST (1/5)

Most classes are scheduled on Wednesdays or Fridays at 1400-1530. Two makeup classes are currently scheduled for 1530-1700 on 0922 and 1015 to make up for missed classes on national holidays. Classes will be held on Zoom and links to classes will be emailed to all students from the instructor about 15-30 minutes before class begins.

01a-0811 Wed Introduction and syllabus explanation

01a1-Asian Development Bank (2015), *Thailand: Industrialization and Economic Catch-up*, Manila: Asian Development Bank.

### Part 1: Industrialization, Economic Growth, and Economic Development

01b-03a Excerpts from Hayami, Yujiro, 2002, *Development Economics: From the Poverty to the Wealth of Nations*, Oxford and New York: Oxford University Publishers.

01b-0813 Fri

01b1-Ch01-A Theoretical Framework for Economic Development, 9-30

01b2-Ch02-A Comparative Perspective on Developing Economies, 31-58

02a-0818 Wed

02a1-Ch03-Population Growth and the Constraint of Natural Resources, 59-87

02a2-Ch04-Breaking the Resource Constraint, 88-118

02b-0820 Fri

02b1-Ch05-Capital Accumulation and Economic Development, 119-155

02b2-Ch06-Patterns and Sources of Technological Progress, 156-180

03a-0825 Wed

03a1-Ch07-Income Distribution and Environmental Problems, 181-220

03a2-Ch08-Market and State & Ch09-The Role of the Community in Economic Development, 221-320

03b-0827 Fri

03b1- Yeung, Henry Wai-chung, 2017, "State-led development reconsidered: the political economy of state transformation in East Asia since the 1990s", *Cambridge Journal of Regions Economy and Society*, 10(1), 83-98, doi:10.1093/cjres/rsw031.

03b2-Lee, Keun, Justin Y. Lin, and Ha-Joon Chang (2005), "Late Marketisation versus Late Industrialisation in East Asia", *Asia-Pacific Economic Literature*, 19(1), 42-59, <https://doi.org/10.1111/j.1467-8411.2005.00157.x>.

### Part 2: Industrialization and Agriculture

04a1to05b2-Excerpts from Oshima, Harry T., 1987, *Economic Growth in Monsoon Asia*, Tokyo; University of Tokyo Press.

04a-0901 Wed

04a1-Ch01-The Nature of Asia's Monsoon Economy and Its Heritage of Poverty, 15-46.

04a2-Ch02-An Analytical Framework for Monsoon Development, 47-72.

04b-0903 Fri

04b1-Ch03-The Record of Postwar Economic Growth . . . in Monsoon Asia, 73-100.

04b2-Ch04-Contrasting the Economic Growth of Prewar and Postwar Japan, 101-136.

## Course Outline & Reading List for EE482 Aug-Dec 2021, as of 5 Aug 2021

### DETAILED SCHEDULE AND READING LIST (2/5)

05a-0908 Wed

05a1-Ch05-Similarities and Contrasts in the Rapid Transition of Taiwan and South Korea, 137-176.

05a2-Ch07-Thailand Catches Up with the Philippines, 199-234.

05b-0910 Fri

05b1-Ch09-Slow Growth with Unlimited Labor Supply: Heavy Industrialization in China and India, 263-290.

05b2-Ch11-The Demographic Transition and Industrial Transition: A Comparative Perspective, 315-342.

### Part 3: Industrialization and Industrial Policy

06a1to06b1-Excerpts from Ozawa, Terutomo, 2005, *Institutions, Industrial Upgrading, and Economic Performance in Japan: The 'Flying-Geese' Paradigm of Catch-up Growth*, Cheltenham, UK and Northampton, MA, USA: Edward Elgar.

06a-0915 Wed

06a1-Ch02-Labor-driven stage - and logic - of reconstruction & Ch03-Scale-driven stage - and logic - of modernizing heavy and chemical industries: a high growth period, 31-66.

06a2-Ch04-Assembly-driven stage - and logic - of industrial upgrading & Ch05-Knowledge-driven stage - and logic - of catch-up growth, 67-120.

06b-0917 Fri

06b1-Ch06-IT-driven stage - and logic - of new growth & Ch07-Analytics and stylized features of structural transformation: additional theoretical expositions, 121-163.

06b2- Aw, Bee Yan, Sukkyun Chung, and Mark J. Roberts, 2003, "Productivity, Output, and Failure: A Comparison of Taiwanese & Korean Manufacturers", *The Economic Journal*, 113, F485-510, <https://doi.org/10.1046/j.0013-0133.2003.00166.x>.

07a-0922 Wed

07a1-Trindade, Vitor (2005), "The big push, industrialization and international trade: The role of exports", *Journal of Development Economics*, 78, 22-48, doi:10.1016/j.jdeveco.2004.08.006.

07a2-Beason, Richard and David E. Weinstein (1996), "Growth, Economies of Scale, and Targeting in Japan 1955-1990", *The Review of Economics and Statistics*, 78(2), 286-295, <http://www.jstor.org/stable/2109930>.

**DETAILED SCHEDULE AND READING LIST (3/5)**

**Part 4: Industrialization and International Economic Policy**

07b-0922 Wed 1530-1700 (makeup for 0924 Fri)

07b1-Yu, Miaojie (2015), "Processing Trade, Tariff Reductions and Firm Productivity: Evidence from Chinese Firms", *The Economic Journal*, 125 (June), 943-968, Doi: 10.1111/eoj.12127.

07b2-Imbruno, Michele and Tobias D. Ketterer, 2018, "Energy efficiency gains from importing intermediate inputs: Firm-level evidence from Indonesia", *Journal of Development Economics*, 135, 117-141, <https://doi.org/10.1016/j.jdeveco.2018.06.014>.

08a-1006 Wed

08a1-Rasiah, Rajah (2014), "Crisis Effects on the Electronics Industry in Southeast Asia", *Journal of Contemporary Asia*, 44(4), 645-663, DOI: 10.1080/00472336.2014.923637.

08a2-Chakraborty, Pavel, (2018), "The great trade collapse and Indian firms", *The World Economy*, 41, 100-125, DOI: 10.1111/twec.12517.

08b-1008 Fri

08b1-Kiyota, Kozo, Keita Oikawa, and Katsuhiko Yoshioka (2017), "The Global Value Chain and the Competitiveness of Asian Countries", *Asian Economic Papers*, 16(3), 257-281, doi:10.1162/ASEP\_a\_00573.

08b2-Blonigen, Bruce A. (2016), "Industrial Policy and Downstream Export Performance", *The Economic Journal*, 126 (September), 1635-1659, Doi: 10.1111/eoj.12223.

Paper outlines

09a-1015 Fri Paper outlines

09b-1015 Fri 1530-1700 (make up for 1013) 1020 Wed Paper outlines

**Part 5: Industrialization, Firms, and Ownership**

10a-1020-Wed

10a1-Bernard, Andrew B., J. Bradford Jensen, Stephen J. Redding, and Peter K. Schott (2018), "Global Firms", *Journal of Economic Literature*, 56(2), 565-619, <https://doi.org/10.1257/jel.20160792>.

10a2-Wang, Jian and Xiao Wang (2015), "Benefits of foreign ownership, Evidence from foreign direct investment in China", *Journal of International Economics*, 97(2), 325-338, <http://dx.doi.org/10.1016/j.jinteco.2015.07.006>.

10b-1022-Fri

10b1-Jefferson, Gary H. and Miao Ouyang (2014), "FDI spillovers in China: why do the research findings differ so much?", *Journal of Chinese Economic and Business Studies*, 12(1), 1-27, <http://dx.doi.org/10.1080/14765284.2013.875292>.

10b2-Girma, Sourafel, Holger Görg, and Erasmus Kersting (2019), "Which boats are lifted by a foreign tide? Direct and indirect wage effects of foreign ownership", *Journal of International Business Studies*, 50(6), 923-947, <https://doi.org/10.1057/s41267-019-00248-2>.

**DETAILED SCHEDULE AND READING LIST (4/5)**

11a-1027-Wed

11a1-Nguyen, Kien Trung and Eric D. Ramstetter (2019), "Ownership-related Wage Differentials by Occupation in Vietnamese Manufacturing", *Singapore Economic Review*, 64(3), 625-645, DOI: 10.1142/S0217590818500303.

11a2-Swenson, Deborah L. and Huiya Chen (2014), "Multinational Exposure and the Quality of New Chinese Exports", *Oxford Bulletin of Economics and Statistics*, 76(1), 41-66, doi: 10.1111/j.1468-0084.2012.00726.x.

11b-1029 Fri

11b1-Yamashita, Nobuaki and Kyoji Fukao (2010), Expansion abroad and jobs at home: Evidence from Japanese multinational enterprises, *Japan and the World Economy*, 22, 88-97, <http://dx.doi.org/10.1016/j.japwor.2009.10.001>.

11b2-Baldwin, Richard and Toshihiro Okubo (2014), "Networked FDI: Sales and Sourcing Patterns of Japanese Foreign Affiliates", *The World Economy*, 37(8), 1051-1080, doi: 10.1111/twec.12116.

**Part 6: Industrialization, Industrial Development, and Competition Policy**

12a-1103 Wed

12a1-Aghion, Philippe, Jing Cai, Mathias Dewatripont, Luosha Du, Ann Harrison, and Patrick Legros (2015), "Industrial Policy and Competition", *American Economic Journal: Macroeconomics*, 7(4), 1-32, <http://dx.doi.org/10.1257/mac.20120103>.

12a2-Einav, Liran, and Jonathan Levin (2010), "Empirical Industrial Organization: A Progress Report." *Journal of Economic Perspectives* 24 (2): 145-162, doi=10.1257/jep.24.2.145.

12b-1105 Fri

12b1-Lamoreaux, Naomi R. (2019), "The Problem of Bigness: From Standard Oil to Google", *Journal of Economic Perspectives*, 33(3), 94-117, <https://doi.org/10.1257/jep.33.3.94>.

12b2-Schwerhoff, Gregor, Ottmar Edenhofer, and Marc Fleurbaey (2020), "Taxation of Economic Rents", *Journal of Economic Surveys*, 34(2), 398-423, doi: 10.1111/joes.12340.

13a-1110 Wed

13a1- Lee, Chang-Yang (2005), "A New Perspective on Industry R&D & Market Structure", *Journal of Industrial Economics*, 53(1), 101-122, <https://doi.org/10.1111/j.0022-1821.2005.00247.x>.

13a2-Aw, Bee Yan, Mark J. Roberts, and Daniel Xi Yu (2011), "R&D Investment, Exporting, and Productivity Dynamics", *American Economic Review*, 101(4), 1312-1344, DOI: 10.1257/aer.101.4.1312.

13b-1112 Fri

13b1-Rasiah, Rajah, Yap Xiao Shan and Yap Su Fei (2015), "Sticky Spots on Slippery Slopes: The Development of the Integrated Circuits Industry in Emerging Asia", *Institutions and Economics*, 7(1), 52-79.

13b2-Amighini, Alessia and Sara Gorgon (2014), "The International Reorganisation of Auto Production", *The World Economy*, 37(7), 923-952, doi: 10.1111/twec.12091.

**DETAILED SCHEDULE AND READING LIST (5/5)**

**Part 7: Industrialization and Environmental Policy**

14a-1117 Wed

14a1-Nordhaus, William (2019), "Climate Change: The Ultimate Challenge for Economics", *American Economic Review*, 109(6), 1991-2014, <https://doi.org/10.1257/aer.109.6>.

14a2-Heal, Geoffrey (2017), "The Economics of the Climate", *Journal of Economic Literature*, 55(3), 1046-1063, <https://doi.org/10.1257/jel.20151335>.

14b-1119 Fri

14b1-Parry, Ian W.H., Margaret Walls, and Winston Harrington (2007), "Automobile Externalities and Policies", *Journal of Economic Literature*, 45(2), 373-399, DOI: 10.1257/jel.45.2.373.

14b2-Libecap, Gary D. (2014), "Addressing Global Environmental Externalities: Transaction Costs Considerations", *Journal of Economic Literature*, 52(2), 424-479, <http://dx.doi.org/10.1257/jel.52.2.424>.

15a-1124 Wed

15a1-Lee, Myunghun (2008), "Environmental regulation and production structure for the Korean iron and steel industry", *Resource and Energy Economics*, 30, 1-11, doi:10.1016/j.reseneeco.2007.01.006.

15a2-Zheng, Siqi and Matthew E. Kahn (2017), "A New Era of Pollution Progress in Urban China", *Journal of Economic Perspectives*, 31(1), 71-92, <https://doi.org/10.1257/jep.31.1.71>.

15b-1126 Fri

15b1-Auffhammer, Maximilian, Weizeng Sun, Jianfeng Wu, Siqi Zheng (2016), "The Decomposition and Dynamics of Industrial Carbon Dioxide Emissions for 287 Chinese Cities in 1998-2009", *Journal of Economic Surveys*, 30(3), 460-481, doi: 10.1111/joes.12158.

15b2-Ebenstein, Avraham (2012), "The Consequences of Industrialization, Evidence from Water Pollution and Digestive Cancers in China", *The Review of Economics and Statistics*, 94(1), 186-201, [https://doi.org/10.1162/REST\\_a\\_00150](https://doi.org/10.1162/REST_a_00150).

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### Term Paper Guidelines, submit to “ramstmnc [at] gmail.com” by 26 November 2021

1. Topic: Please choose a topic related to industrialization and narrow enough to be easily discussed in about 10 pages (or about 5000 words), but not so narrow as to be irrelevant or difficult to find research references about the topic. Most students first choose topics that are too broad, making it difficult to write a clear, concise paper. The instructor or other students may be able to offer good suggestions about how to revise a topic or analytical focus so the paper is easier to write. The instructor encourages students to choose a topic related to the subject students are considering for theses or dissertations, and perhaps eventual publication.

2. Structure: Please write a review of the academic economics literature on the topic you choose. I suggest a simple structure such as the following.

- a. Introduction (about 1 page explaining the paper’s analytical questions and structure)
- b. Topic 1 (about 3 pages)
- c. Topic 2 (about 3 pages)
- d. Conclusion (about 1 page double-spaced)
- e. References (about 1 page single-spaced, for about 15 references)
- f. Tables and Figures (about 1-2 pages for 2-4 medium- or large-sized tables or figures)

NOTE: All paragraphs should consist of 3-7 sentences and include clear topic sentences.

3. List of References: Please use the author (year) reference style similar to that in the list of class readings above. Term papers should summarize related economic analyses from at least 5 papers published in the *Journal of Economic Literature*, the *Journal of Economic Perspectives*, or the *Journal of Economic Surveys*, plus an additional 5 refereed papers published in other journals indexed in EconLit ([https://www.aeaweb.org/econlit/journal\\_list.php](https://www.aeaweb.org/econlit/journal_list.php)). Other references can also be used, but your paper should focus primarily on summarizing the 10 academic papers you collect from the above journals. The papers in the reading list for this class and papers in their lists of references are good places to begin your literature search.

4. Citations: In the course of writing your literature review essay, you will have to refer to previous studies. It is important to cite those sources clearly so you can avoid plagiarism and so the reader can easily verify the validity of your statements. Statistical sources should be cited in a similar way as academic papers. The simplest method of citation is to the author (year) system. If paraphrasing someone, you would say something like Keynes (1936, p. 250) emphasized the volatility of investment flows and their effects on economic cycles. If making a direct quote, please use quotation marks: Keynes (1936, p. 250) emphasized how economists often failed to understand the implications of the “animal spirits of investors” for economic cycles.

5. Paper length: 5000 words or less, including tables, references, notes, etc.; ideally about 10 A4 pages, using Times Roman 12 point font, spacing =double (2) for the text, and spacing =single (1) tables and reference lists. Please do not use figures; rather please use tables to present your information more compactly. Length may vary as necessary to cover your topic, but papers should be no more than 15-20pp. including tables and references. Shorter papers are generally better papers.

6. Format: Please submit the paper in one file in Microsoft Word format (\*.docx, \*.doc) format.

**DUE DATE: FRI 26 NOV**

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### Term Paper: Important Principles for the List of References (1/3)

1. The most important principle is to provide sufficient information about every publication or reference cited and clear indications of when and where and how they are used in text.

2. For easy citation of references in a text, it is often easiest to use an author-date system. For example, if the publication below is cited in a paper the easiest way to cite it is to call it Bernard and Jensen (2004) in your text; i.e., you could say that Bernard and Jensen (2004) analyze the determinants of determinants of firm exporting.

3. Correspondingly, when listing publications in your bibliography it is common to use “author-year” styles similar to the style in the syllabuses for my courses. In other words, author(s) name(s) are listed first, followed by the year of publication, and then other publication details. The goal is to create a 1-to-1 correspondence between text citations and the list of references (e.g., the reference Nguyen and Ramstetter (2019) clearly corresponds to the publication listed under 3a1 below. If there are 2 publications by the same author(s) in the same year, you can distinguish them by adding a, b, c, ..., etc. to the end of the year number (e.g., listing one as Nguyen and Ramstetter (2019a) and another as Nguyen and Ramstetter (2019b).

3a. Required details in academic papers differ depending on the type of publication. I provide some examples of the styles I usually use below. Styles differ among publishers, but the details included are standard. Including internet URLs can be very helpful, but many internet links change or disappear over time. A site called “doi.org” assigns fixed doi numbers to “good” publications that should be tracked on the internet when their URLs change. Because doi numbers are more useful than internet URLs, please USE doi numbers whenever possible (e.g., for refereed journal papers).

3a1. Articles in academic journals (journal articles are considered to be the “highest quality” of academic publications, particularly if the journal is refereed and ranked highly.

Items: Authors (year), “article title”, *journal title*, VolumeNo(IssueNo), pages, doinumber

Examples:

Bernard, Andrew B. and J. Bradford Jensen (2004), “Why Some Firms Export”, *Review of Economics and Statistics*, 86(2), 561-569, <https://doi.org/10.1162/003465304323031111>.

Nguyen, Kien Trung and Eric D. Ramstetter (2019), “Ownership-related Wage Differentials by Occupation in Vietnamese Manufacturing”, *Singapore Economic Review*, 64(3), 625-645, <https://doi.org/10.1142/S0217590818500303>.

3a2. Books

Items: Authors (year), *book title*, city or cities of publication: publisher

Examples:

Hayami, Yujiro, 2002, *Development Economics: From the Poverty to the Wealth of Nations*, Oxford and New York: Oxford University Publishers.

Caves, Richard E. (2007) *Multinational enterprise and economic analysis* (3rd ed.). Cambridge, UK: Cambridge University Press.

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### Term Paper: Important Principles for the List of References (2/3)

#### 3a3. Articles in books

Items: Authors (year), “article title”, in book editors, *book title*, city or cities of publication: publisher, pages of the article, URL if relevant.

Examples:

Sjöholm, Fredrik and Sadayuki Takii (2006), “Multinational Companies and Exports in Indonesian Manufacturing Exports” in Eric D. Ramstetter and Fredrik Sjöholm, eds., *Multinationals in Indonesia and Thailand: Wages, Productivity and Exports*. Hampshire, UK: Palgrave-Macmillan, 173-193.

Tham, Siew Yean and Liew Chei Siang (2014), “The Impact of Foreign Labor on Labor Productivity and Wages in Malaysian Manufacturing, 2000-2006”, in Adams, Richard H. Jr and Ahmad Ahsan, eds. (2014), *Managing International Migration for Development in East Asia*, Washington, D.C.: World Bank, 136-158, <http://documents.worldbank.org/curated/en/2014/06/23036792/managing-international-migration-development-east-asia>

#### 3a4. Working Papers, Government Documents, and Other Non-refereed publications

Items: Author (year), “document title”, document publication location: document publisher, other relevant details (e.g., working paper series name and number).

Examples:

Ottaviano, Gianmarco I.P. and Giovanni Peri (2008), “Immigration and National Wages: Clarifying the Theory and the Empirics”, NBER Working Paper 14188, Cambridge, MA: National Bureau of Economic Research, <http://www.nber.org/papers/w14188>.

Ramstetter, Eric D. and Kien Trung Nguyen (2016), “Multinational Enterprise Growth and Vietnam’s Employment and Wages in Manufacturing and Trade Industries: Did Takeovers Play a Role?”, Working Paper 2016-05, Kitakyushu: Asian Growth Research Institute.

3a5. Internet or Electronic ONLY resources: for this category does NOT include publications with a printed version and should be a very small category. If you cite 15 publications in your paper, no more than 2 or 3 should fall into this category. Please concentrate on reading academic papers in refereed journals (see 3a1 above).

As illustrated under 3a3 above, for publications available in print AND on the internet, the PRINT DETAILS must be provided, in addition to the URL, because they do not change like internet information often does. In these cases, the “standard style” should include all of the following: Document Author, YearPublished, “Title”, City of Publisher, Name of Publisher, URL

Examples:

Bank of Thailand (2018), “Total Value and Quantity of Exports Classified by Product Group”, Bangkok: Bank of Thailand Table EC\_XT\_008\_S2, downloaded 23 February from <https://www.bot.or.th/English/Statistics/EconomicAndFinancial/Pages/StatInternationalTrade.aspx>

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### Term Paper: Important Principles for the List of References (3/3)

Central Institute for Economic Management (CIEM), General Statistics Office, and Development Economics Research Group, University of Copenhagen (2015), "Firm-level Technology and Competitiveness in Vietnam, Evidence from 2010-2014 Surveys", Copenhagen: University of Copenhagen

<http://www.econ.ku.dk/ftarp/Publications/Docs/Sacnned%20Pubs/Tech%20report%202009-2013%20April%202015.pdf>.

National Economic and Social Development Board (2012), Gross output and value added data for manufacturing by 4-digit TSIC, 1995-2010, Bangkok: National Economic and Social Development Board, data provided by email in December.

National Statistical Office (2009), *The 2007 Industrial Census Whole Kingdom*, Bangkok: National Statistical Office, publication tables downloaded from [http://service.nso.go.th/nso/nso\\_center/project/search\\_center/23project-en.htm](http://service.nso.go.th/nso/nso_center/project/search_center/23project-en.htm) (link as of 11 May 2018) and underlying plant-level data.

United Nations COMTRADE (2016), SITC revision 3 data downloaded from the COMTRADE database, July 2016, New York: United Nations, <http://comtrade.un.org/db/dqBasicQuery.aspx>.

General note about name order for the first author in multiple author citations:

I prefer to list the first author's name with the family name first (Chinese/Korean/Japanese style) as follows:

FamilyNameAuthor1, GivenNamesAuthor1 and GivenNamesAuthor2 FamilyNameAuthor2 (YEAR), other details depend on the type of publication

I use this style because I think it corresponds more directly to citations in the text, which use only family names. To illustrate, the reference example given under 3a1 above would NEVER be referred to as Kien and Eric (2019) but always rather Nguyen and Ramstetter (2019).

However, some journals will list the first author as "Kien Trung Nguyen" (English order), not Nguyen, Kien Trung) as I do. The alternative style is less confusing for some.

GivenNamesAuthor1 FamilyNameAuthor1 and GivenNamesAuthor2 FamilyNameAuthor2 (YEAR), other details depend on the type of publication

The choice of which order to list the first author's name is somewhat arbitrary but I do think English order is probably more common these days.

The important point is NOT if the family name comes first or last in your list of references. However, please DO be sure to list BOTH family and given names in your citations and list of references (=bibliographies) and to use a consistent format in order to help your readers.