

EE320 Chapter 6

Optimization without Constraints: One Independent Variable Case

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1 Introduction

Optimal value in economics is derived either from

- maximizing some economic variables such as profit, utility or
 - minimizing some economic variables such as cost, budget
- Quality.*

by looking at the objective function (dependent variable)

and making choice (independent variable)

Example: Firm's problem:

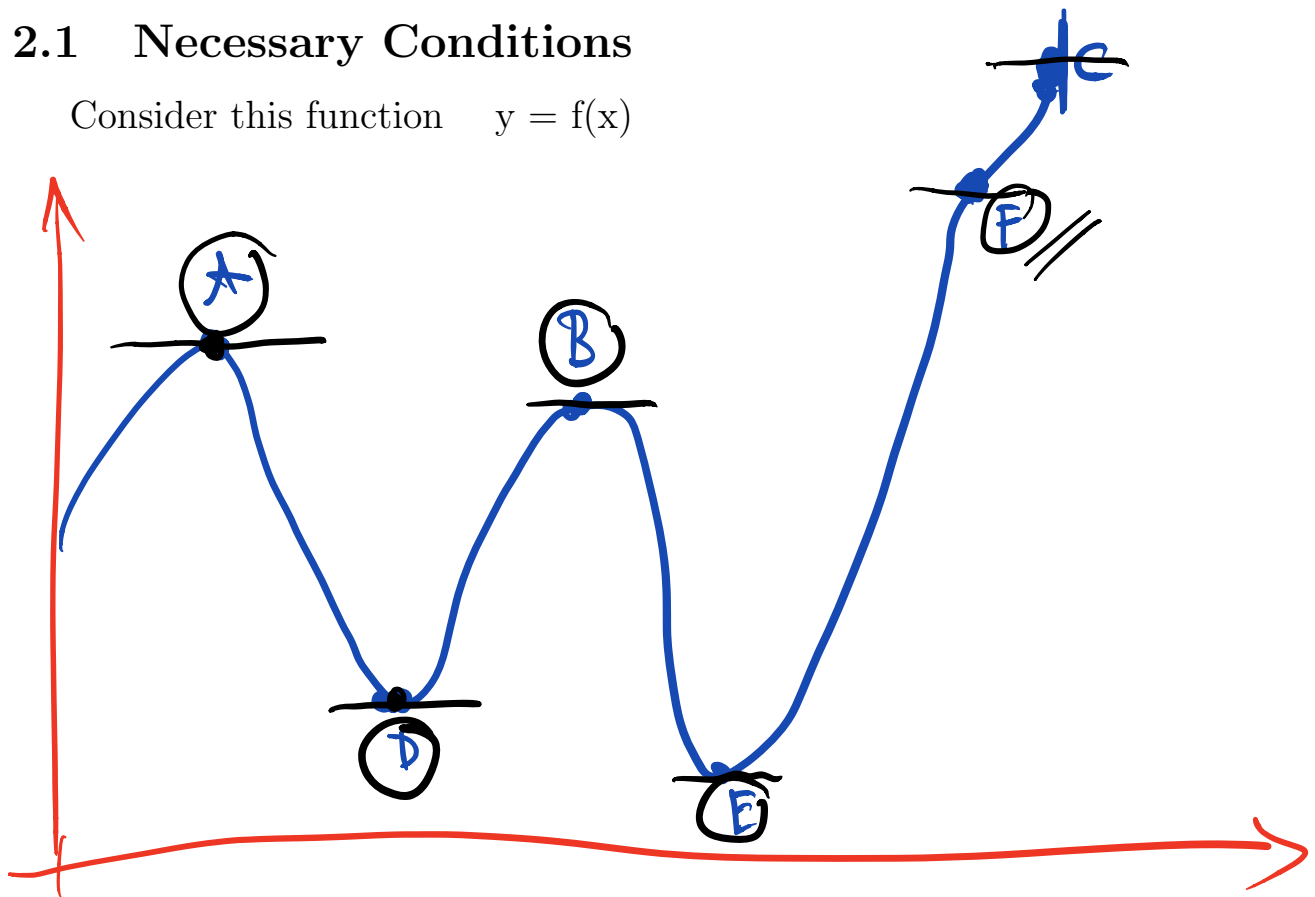
$$\Pi(Q) \equiv R(Q) - C(Q)$$

where Π is the object of optimization/maximization.
 Q is the choice variable.

2 Maxima, Minima and Inflection point

2.1 Necessary Conditions

Consider this function $y = f(x)$



A, B = relative maxima
 D = relative minima
 C = absolute maxima
 E = absolute minima
 F = inflection point

To test that point, find 1st - order derivative

$$\left. \begin{array}{l} \frac{dy}{dx} \Big|_A = 0 \\ \frac{dy}{dx} \Big|_B = 0 \end{array} \right\} \text{relative max} \qquad \left. \begin{array}{l} \frac{dy}{dx} \Big|_D = 0 \\ \frac{dy}{dx} \Big|_E = 0 \end{array} \right\} \text{relative min}$$

$$\left. \frac{dy}{dx} \Big|_F = 0 \right\} \text{inflection point}$$

These are “necessary condition” for relative maximum/minimum. We still cannot indicate whether it is maximum, minimum or inflection point)

Example: $y = x^3 - 12x^2 + 36x + 8$

$x^2 - 8x + 12 = 0$

First-order condition: $\frac{dy}{dx} = 3x^2 - 24x + 36 = 0$

$x^* = 2, 6$

Find tangent line that slope is zero $\Rightarrow (x - 2)(x - 6) = 0$

2.2 Sufficient Condition (2nd order derivative)

Suppose $y = f(x)$

$\frac{dy}{dx} = y' = f'(x)$

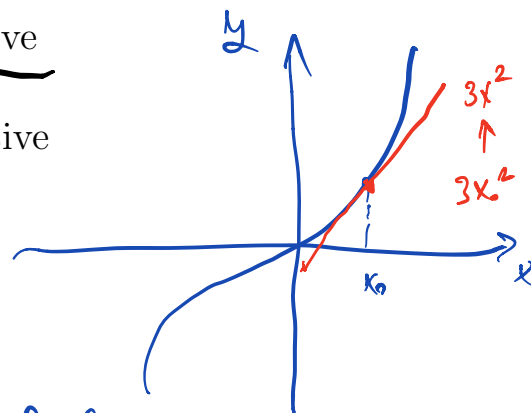
1st order derivative

$\frac{d^2y}{dx^2} = y'' = f''(x)$

2nd order derivative

Note that $\frac{d}{dx} \left(\frac{dy}{dx} \right) = \frac{d^2y}{dx^2}$

$\frac{d}{dx} \left(\frac{d^2x}{dx^2} \right) = \frac{d^3x}{dx^3}$



~~$\frac{d^2y}{dx^2}$~~

Example: $y = x^3$

$\frac{dy}{dx} = 3x^2$

slope of $f(x)$

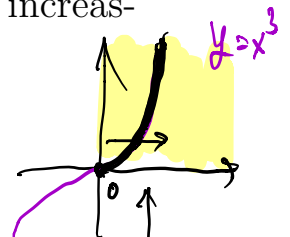
$\frac{d^2y}{dx^2} = \frac{d}{dx} \left(\frac{dy}{dx} \right) = \frac{d}{dx} 3x^2 = 6x$: slope of the tangent line.

$\frac{d^3y}{dx^3} = \frac{d}{dx} \left(\frac{d^2y}{dx^2} \right) = \frac{d}{dx} (6x) = 6$

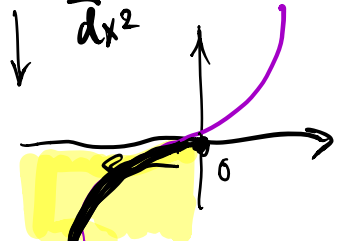
For both $\frac{dy}{dx} > 0$ and $\frac{d^2y}{dx^2} > 0$ means the slope is positive and is increasing.

$y = x^3$

$\frac{dy}{dx} = 3x^2$: $\forall x, \frac{dy}{dx} \geq 0$.



$\frac{d^2y}{dx^2} = 6x$: If $x > 0, \frac{d^2y}{dx^2} \geq 0$ slope \nearrow
If $x < 0, \frac{d^2y}{dx^2} < 0$ slope \searrow



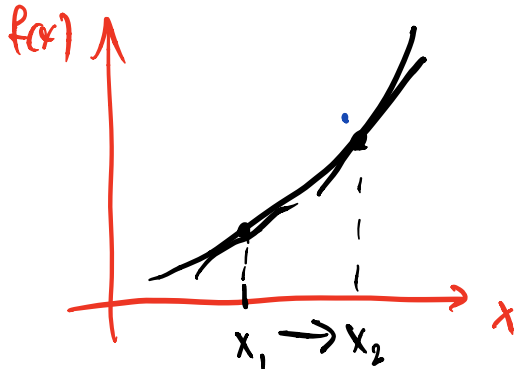
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∴ Interpretation of 1st and 2nd derivative :

- $\left[\begin{array}{l} \text{1st derivative } f'(x) \geq 0 \text{ the value of the function tends to } \dots \uparrow \dots \\ f'(x) < 0 \text{ the value of the function tends to } \dots \downarrow \dots \end{array} \right.$
- $\left[\begin{array}{l} \text{2nd derivative } f''(x) > 0 \text{ the slope of the function tends to } \dots \uparrow \dots \\ f''(x) < 0 \text{ the slope of the function tends to } \dots \downarrow \dots \end{array} \right.$

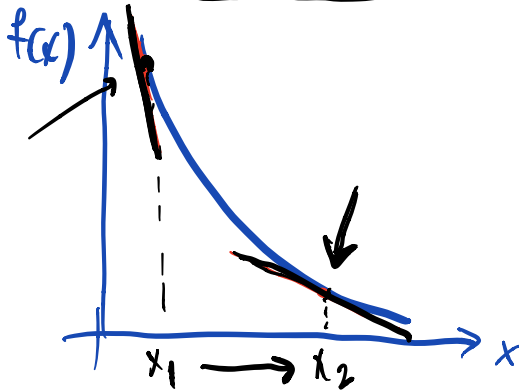
Possible cases

$f(x)$ ① $f'(x_0) > 0$ and $f''(x_0) > 0$ slope is \oplus and \uparrow as x increases.



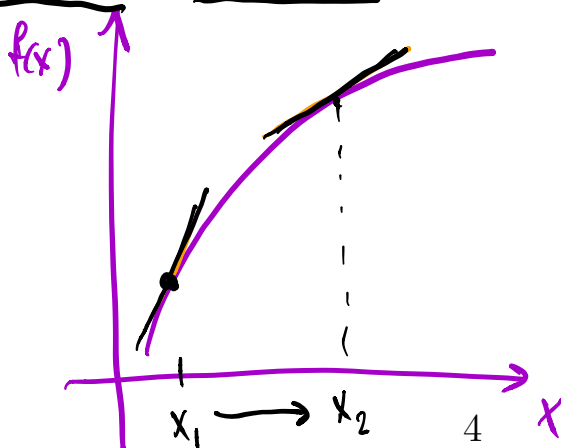
$x \uparrow \Rightarrow$ slope becomes steeper.

$f(x)$ ② $f'(x_0) < 0$ and $f''(x_0) > 0$ slope is \ominus and \uparrow as x increases.



$x \uparrow \Rightarrow$ slope becomes flatter.

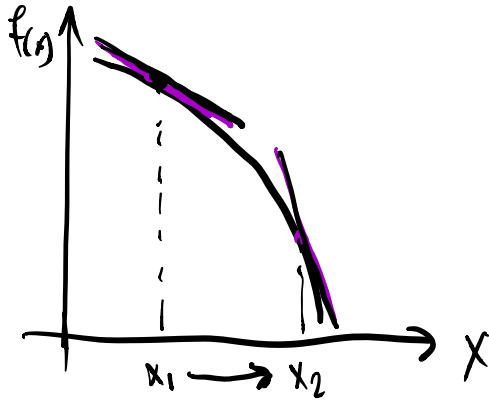
$f(x)$ ③ $f'(x_0) > 0$ and $f''(x_0) < 0$ slope is \oplus and \downarrow as x increases.



$x \uparrow \Rightarrow$ slope becomes flatter.

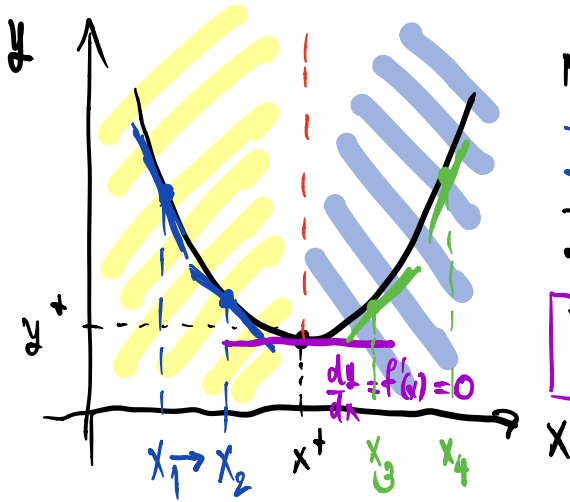
ex. diminish marginal product.

$f(x)$ (4) $f'(x_0) < 0$ and $f''(x_0) < 0$ slope is \ominus and \downarrow as x increases.



$x \uparrow \Rightarrow$ slope becomes steeper

Example:

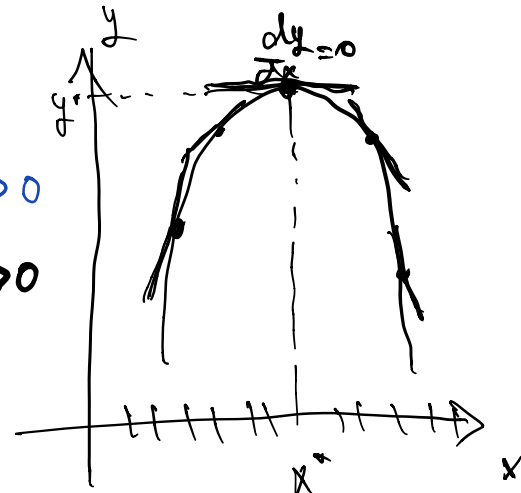


minimum at y^*

If $x < x^*$; $f'(x_1) < 0, f''(x_1) > 0$

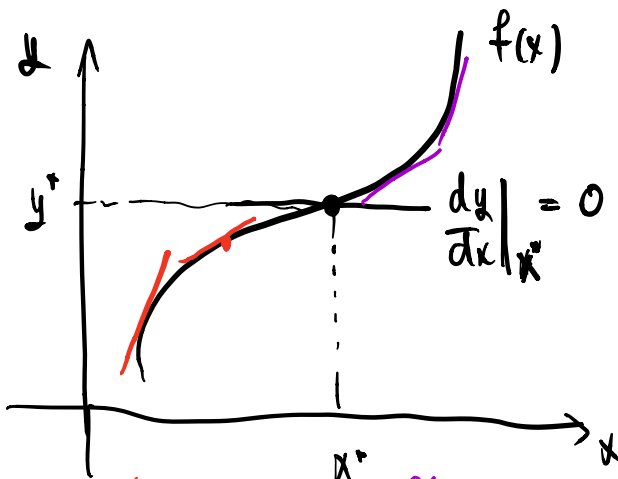
If $x > x^*$; $f'(x_3) > 0, f''(x_3) > 0$

$\forall x, f''(x) > 0$



$\forall x, f''(x) < 0$

Note inflection point: $\frac{dy}{dx} = 0$ and $\frac{d^2y}{dx^2} = 0$

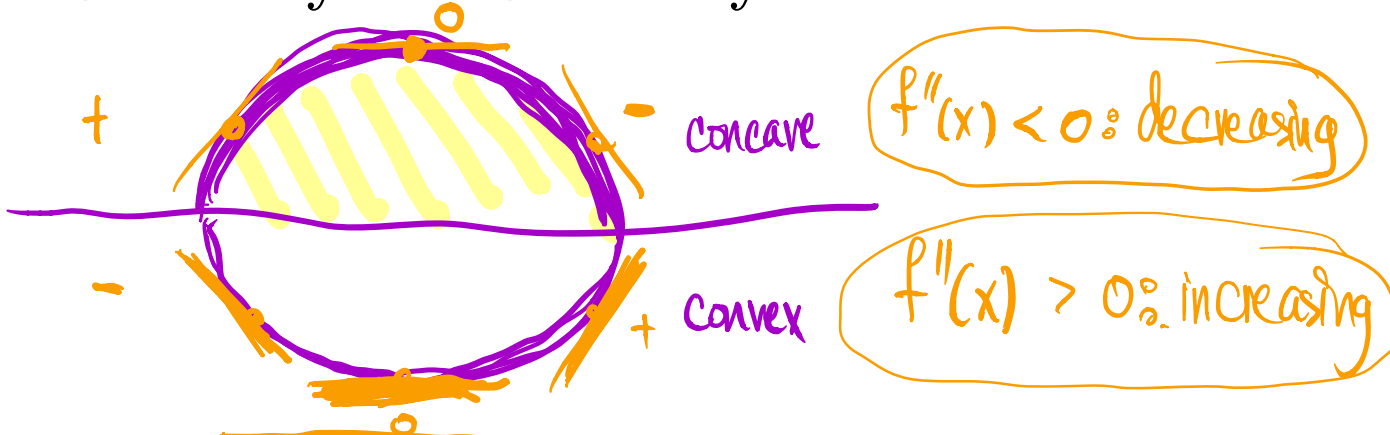


$f'(x) > 0$
 $f''(x) < 0$ ✗

$f'(x) > 0$
 $f''(x) > 0$ ✗

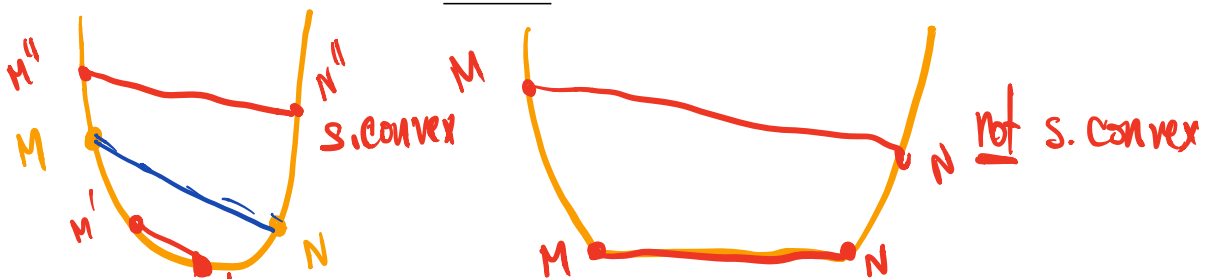
min: $f''(x) > 0$
max: $f''(x) < 0$
inflection: $f''(x) = 0$.

3 Convexity and Concavity



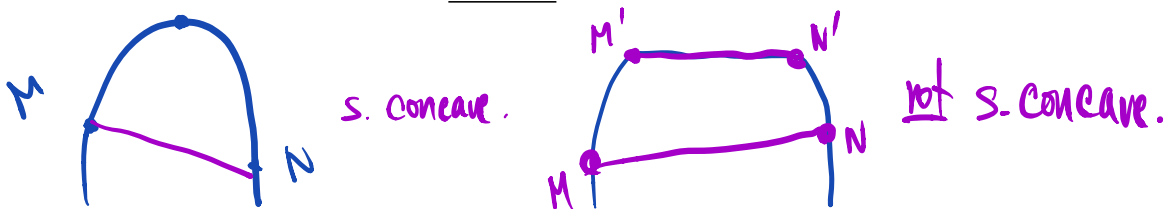
Definition: Strictly convex

A function $f(x)$ is strictly convex if we pick any pair of points M and N on its curve and join them by a straight line, the line segment MN must lie entirely above the curve, except at points M and N .



Definition: Strictly concave

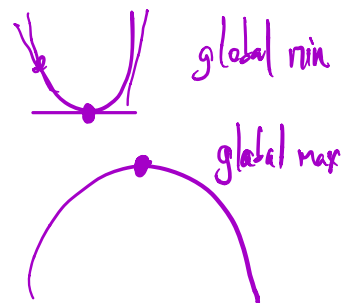
A function $f(x)$ is strictly concave if we pick any pair of points M and N on its curve and join them by a straight line, the line segment MN must lie entirely below the curve, except at points M and N .



Or assume that $f(x)$ is continuous and twice differentiable:

If $f''(x) > 0 \forall X$, then $f(x)$ is strictly convex function.

If $f''(x) < 0 \forall X$, then $f(x)$ is strictly concave function.

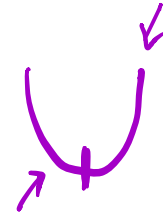
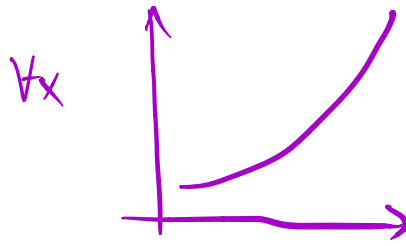


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Example: 1. Increasing convex

$$f'(x) > 0$$

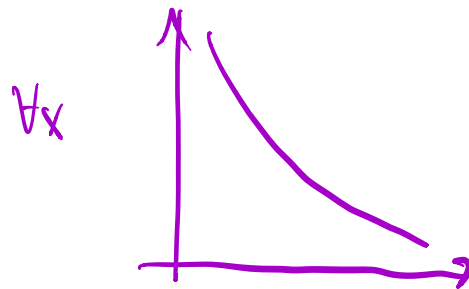
$$f''(x) > 0$$



2. Decreasing convex

$$f'(x) < 0$$

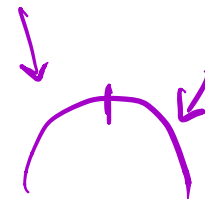
$$f''(x) > 0$$



3. Increasing concave

$$f'(x) > 0$$

$$f''(x) < 0$$



4. Decreasing concave

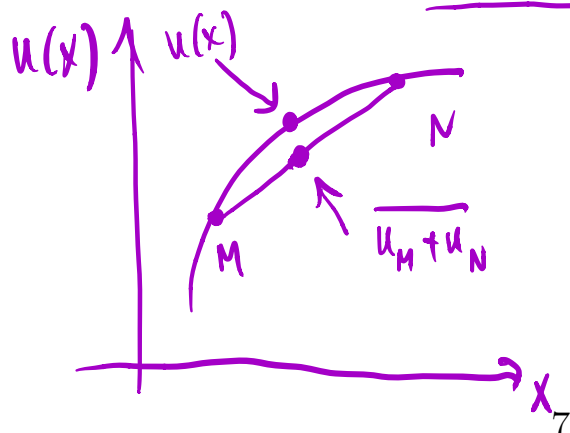
$$f'(x) < 0$$

$$f''(x) < 0$$

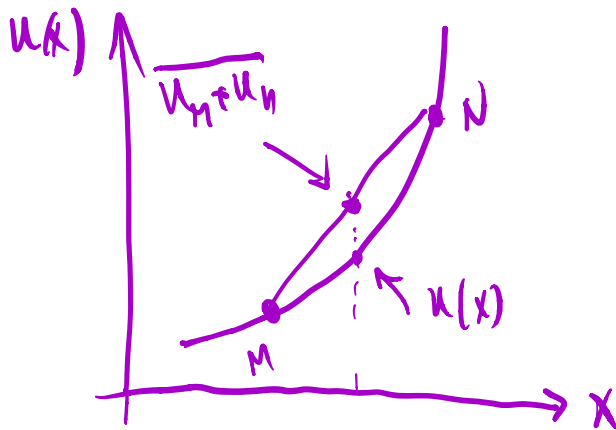


Example: Attitude towards risk.

✓ Risk-averse preference $U(x)$ is concave



✓ Risk-loving preference $U(x)$ is convex



Conclusion

Given a function, $y = f(x)$, we can identify the maximum or minimum by finding

FOC:

$\frac{dy}{dx} = 0$ Solve for critical value that its tangent line has slope = 0

SOC:

$\frac{d^2y}{dx^2} > 0$ $f''(x_0) > 0$ minimum (slope increases)

$\frac{d^2y}{dx^2} < 0$ $f''(x_0) < 0$ maximum (slope decreases)

Example: Determine the extreme of $f(x) = x^3 - 3x^2 + 2$

$$\text{FOC: } f'(x) = 3x^2 - 6x = 0$$

$$3x(x-2) = 0$$

$$x^* = \{0, 2\}$$

max.

$$\text{SOC: } f''(x) = 6x - 6 \Rightarrow f''(0) = 6(0) - 6 = -6 < 0$$

$$f''(2) = 6(2) - 6 = 12 - 6 = 6 > 0$$

min.

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Example: $g(x) = \frac{x^4}{4} - \frac{3}{2}x^2$

$$g'(x) = \frac{4x^3}{4} - 3 \cdot \frac{2x}{2} = x^3 - 3x = 0$$

$$x(x^2 - 3) = 0$$

$$x = \{0, \sqrt{3}, -\sqrt{3}\}$$

$$g''(x) = \frac{d}{dx}(x^3 - 3x) = 3x^2 - 3$$

$$g''(0) = -3 < 0 \text{ Max}$$

$$g''(\sqrt{3}) = 6 > 0 \text{ Min}$$

$$g''(-\sqrt{3}) = 6 > 0 \text{ Min}$$

$$\Rightarrow g(0) = \frac{0^4}{4} - \frac{3}{2}(0^2) = 0 \text{ Max}$$

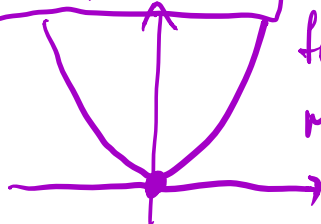
$$g(\sqrt{3}) = \frac{(\sqrt{3})^4}{4} - \frac{3}{2}(\sqrt{3})^2 = \frac{9}{4} - \frac{9}{2} = -\frac{9}{4} \text{ Min}$$

$$g(-\sqrt{3}) = \frac{(-\sqrt{3})^4}{4} - \frac{3}{2}(-\sqrt{3})^2 = \frac{9}{4} - \frac{9}{2} = -\frac{9}{4} \text{ Min}$$

Example: $f(x) = x^4$

FOC: $f'(x) = 4x^3 = 0 \Rightarrow x = 0$

SOC: $f''(x) = 12x^2 \Rightarrow f''(0) = 0$



$f(x) = x^4$
Minimum.

Example: $f(x) = x^3$

$f''(x) = 12x^2 \Rightarrow \forall x, f''(x) \geq 0$ ✓✓

FOC: $f'(x) = 3x^2 = 0 \Rightarrow x = 0$

SOC: $f''(x) = 6x \Rightarrow f''(0) = 6(0) = 0$

$f''(x) = 6x$
 \oplus if $x > 0$ ✓
 \ominus if $x < 0$ ✓

Therefore, when we get $f''(x_0) = 0$, it could be

1. Maximum or Minimum ex. $y = x^4$ slope changes its sign.
2. Inflection point ex. $y = x^3$ slope remains in the same sign.

Conditions	Maximum	Minimum
① First-order necessary	$f'(x) = 0$	$f'(x) = 0$
✓ 2. Second-order necessary	$f''(x) \leq 0$	$f''(x) \geq 0$
✓ 3. Second-order sufficient	$f''(x) < 0$	$f''(x) > 0$

4 Profit maximization problem

Consider a profit function: $\Pi(Q) = TR(Q) - TC(Q)$. A firm can optimize its objective function by choosing the amount of quantity produced so that it maximize the profit:

$$\max_Q \Pi(Q) = \underbrace{TR(Q)} - \underbrace{TC(Q)}$$

FOC: Set $\frac{d\Pi(Q)}{dQ} = 0 \Rightarrow$

$$\frac{d}{dQ} \Pi(Q) = 0$$

$$\frac{d}{dQ} TR(Q) - \frac{d}{dQ} TC(Q) = 0$$

$$\underbrace{MR(Q)} - \underbrace{MC(Q)} = 0$$

$MR(Q) = MC(Q)$ profit-maximizing necessary condition $\rightarrow Q^*$

For max profit, we want $\frac{d^2\Pi(Q)}{dQ^2} < 0$

SOC: $\frac{d^2\Pi(Q)}{dQ^2} < 0 \Rightarrow$

$$\frac{d^2\Pi(Q)}{dQ^2} = \frac{d^2TR(Q)}{dQ^2} - \frac{d^2TC(Q)}{dQ^2} < 0$$

$$\underbrace{MR'(Q)} - \underbrace{MC'(Q)} < 0$$

$MR'(Q) < MC'(Q)$ sufficient condition

slope of MR < slope of MC

$$\frac{d^2TR(Q)}{dQ^2} = \frac{d}{dQ} \left(\frac{dTR(Q)}{dQ} \right)$$

$$\frac{d^2TC(Q)}{dQ^2} = \frac{d}{dQ} \left(\frac{dTC(Q)}{dQ} \right)$$

Two cases to consider:

1. Perfect Competition
2. Monopoly

4.1 Perfect Competition

Assumptions:

1. many buyers and sellers \Rightarrow firms as price taker
2. homogeneous product
3. no barrier to entry or exit etc.

$$\left. \begin{array}{l} TR(Q) = \bar{P} \cdot Q \\ TC(Q) = C(Q) \end{array} \right\}$$

$$\Rightarrow \underline{\underline{\Pi(Q) = TR(Q) - TC(Q)}}$$

FOC: $\Pi(Q) = \bar{P} \cdot Q - C(Q) \Rightarrow \Pi' = \frac{d\Pi}{dQ} = \bar{P} - \underbrace{C'(Q)}_{MC}$

$$\frac{d}{dQ} \Pi(Q) = \bar{P} - MC(Q) = 0$$

$$\checkmark \quad \boxed{\bar{P} = MC(Q)}$$

SOC:

$$\frac{d^2}{dQ^2} \Pi(Q) < 0 \quad \text{max.}$$

$$0 - MC'(Q) < 0$$

$$\checkmark \quad \boxed{MC'(Q) > 0}$$

$$\frac{d}{dQ} [\bar{P} - MC(Q)] = 0 - MC'(Q) < 0$$

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Example: Given the following information, $P = 10$, $TC = Q^2$. Find Π_{max} , Q and show that Π is maximum.

$$\Pi = \underbrace{P \cdot Q}_{TR} - TC = 10 \cdot Q - Q^2$$

$$FOC: \frac{d\Pi}{dQ} = 10 - 2Q = 0 \Rightarrow Q^* = \frac{-10}{-2} = 5$$

$$SOC: \frac{d^2\Pi}{dQ^2} = -2 < 0 \text{ max.}$$

Example: $P = 30$, $TC = 100 + 19Q - 5Q^2 + \frac{1}{3}Q^3$. Find Q^* maximizing profit

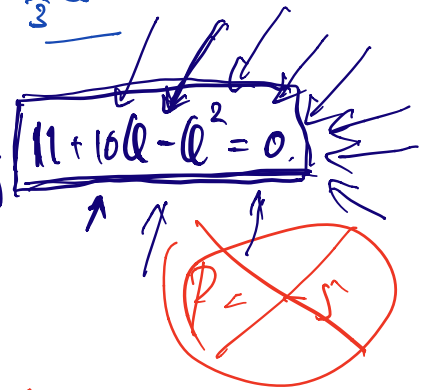
$$\Pi = P \cdot Q - TC = 30Q - 100 - 19Q + 5Q^2 - \frac{1}{3}Q^3$$

$$FOC: \frac{d\Pi}{dQ} = 30 - 19 + 10Q - Q^2 = 0$$

$$Q^2 - 10Q - 11 = 0$$

$$(Q - 11)(Q + 1) = 0$$

$$Q^* = -1, 11$$



$$SOC: \frac{d^2\Pi}{dQ^2} = \cancel{20} - 10 \text{ not correct b/c we multiply } (-1) \text{ to the slope equation}$$

$$\checkmark \frac{d^2\Pi}{dQ^2} = \frac{d^2}{dQ^2} (11 + 10Q - Q^2) = 10 - 2Q$$

$$\frac{d^2\Pi(Q^*)}{dQ^2} = 10 - 2(11) = -12 < 0$$

max.

4.2 Monopoly

Producer/seller can set the price in the market.

$$\begin{cases} TR(Q) = P(Q) \cdot Q \\ TC(Q) = C(Q) \end{cases}$$

PC: $TR = \bar{P} \cdot Q$ ✓✓✓✓

$$\Rightarrow \Pi(Q) = TR(Q) - C(Q)$$

$$\begin{aligned} \pi(Q) &= P(Q) \cdot Q - C(Q) \\ \frac{d\pi(Q)}{dQ} &= [P' \cdot Q + \frac{dQ}{dQ} \cdot P(Q)] - C'(Q) \end{aligned}$$

✓ FOC:

$$\frac{d\Pi}{dQ} = [P(Q) \cdot (1) + Q \cdot P'(Q)] - MC(Q) \stackrel{!}{=} 0$$

$$MR(Q) = MC(Q)$$

✓ SOC:

$$\frac{d^2\Pi}{dQ^2} < 0 \Rightarrow MR'(Q) < MC'(Q)$$

Example: $P = 4000 - 33Q$, $TC = 2Q^3 - 3Q^2 + 400Q - 5000$, find Q_{max}^* that maximize Π .

$$\Pi = TR - TC = P \cdot Q - TC = (4000 - 33Q) \cdot Q - (2Q^3 - 3Q^2 + 400Q - 5000)$$

$$\frac{d\Pi}{dQ} = 4000 - 66Q - 6Q^2 + 6Q - 400 = 0 \Rightarrow -6Q^2 - 60Q + 3600 = 0$$

$$\quad \quad \quad \checkmark \checkmark \quad Q^2 + 10Q - 600 = 0 = 0$$

$$\quad \quad \quad (Q-20)(Q+30) = 0 \Rightarrow Q^* = 20, -30$$

$$\frac{d^2\Pi}{dQ^2} = -2Q - 10$$

$$\frac{d^2\Pi}{dQ^2}(20) = -2(20) - 10 < 0 \quad \text{max.}$$

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Example: $P = 48 - 0.5Q$, $TC = 2 + 60Q - 8Q^2 + Q^3$. Find Q^*

$$\Pi(Q) = \underbrace{(48 - 0.5Q)Q}_{TR} - \underbrace{2 - 60Q + 8Q^2 - Q^3}_{TC}$$

$$Q^* = 1,4$$



$$\frac{d^2\Pi}{dQ^2}(1) \geq 0 \quad \text{min. ✓}$$

$$\frac{d^2\Pi}{dQ^2}(4) \geq 0 \quad \text{max. ✓}$$

Monopoly power

$$TR = P(Q) \cdot Q$$

$$\frac{dTR}{dQ} = P(Q) \frac{dQ}{dQ} + Q \frac{dP(Q)}{dQ}$$

$$MR = P(Q) + Q \frac{d}{dQ} P(Q) \left[\frac{P(Q)}{P(Q)} \right]$$

$$= P(Q) + \left[\frac{Q}{P(Q)} \cdot \frac{d}{dQ} P(Q) \right] P(Q)$$

$$MR = P(Q) + \left(\frac{1}{\varepsilon_d} \right) P(Q)$$

$$\therefore MR = P(Q) \left[1 + \frac{1}{\varepsilon_d} \right] \quad \text{or} \quad MR = P(Q) \left[1 - \frac{1}{|\varepsilon_d|} \right]$$

$$\varepsilon_d < 0 \quad \curvearrowright$$

$$\therefore \Delta P \uparrow \Rightarrow \therefore \Delta Q \downarrow$$

At profit-maximizing condition $MR(Q) = MC(Q)$

$$P(Q) \cdot \left[1 - \frac{1}{|\varepsilon_d|}\right] = MC(Q)$$

$$1 - \frac{1}{|\varepsilon_d|} = \frac{MC(Q)}{P(Q)}$$

∴

$$\frac{MC(Q) - P(Q)}{P(Q)} = \frac{-1}{|\varepsilon_d|}$$

$$\Leftrightarrow \frac{P(Q) - MC(Q)}{P(Q)} = 1 - \frac{1}{|\varepsilon_d|}$$

⇒ Lerner's index

$$\frac{P(Q) - MC(Q)}{P(Q)} = 1 - \frac{1}{|\varepsilon_d|}$$

In PC, $|\varepsilon_d| = \infty$ because producers are price taker

$$\therefore \frac{P(Q) - MC(Q)}{P(Q)} = \frac{1}{\infty} = 0 \Rightarrow P = MC(Q)$$

$|\varepsilon_d| \uparrow \Rightarrow \frac{1}{|\varepsilon_d|} \downarrow \Rightarrow 1 - \frac{1}{|\varepsilon_d|} \uparrow$
price elastic ⇒ P-MC ↑↑
price inelastic
 $|\varepsilon_d| \downarrow \Rightarrow \frac{1}{|\varepsilon_d|} \uparrow \Rightarrow 1 - \frac{1}{|\varepsilon_d|} \downarrow$
 ⇒ P-MC ↓↓
margin

In monopoly, $|\varepsilon_d| < \infty \Rightarrow \frac{1}{|\varepsilon_d|} > 0$

$$\therefore \frac{P(Q) - MC(Q)}{P(Q)} > 0 \Rightarrow P(Q) > MC(Q)$$

5 Effect of taxes

Consider again the profit function of a firm: $\Pi(Q) = TR(Q) - TC(Q)$, what will happen to Q^* if government imposes

1. lump-sum tax: $T = t_0$ fixed amount
- ✓ 2. profit tax: $T = t\Pi$ where $0 < t < 1$ ←
3. specific tax: $T = tQ$ where $0 < t < 1$

✓ lump-sum tax

$$\Pi(Q) = TR - TC - t_0 \Rightarrow \frac{d\Pi}{dQ} = MR - MC - 0 \Rightarrow \boxed{MR = MC}$$

no impact on Q^* .

✓ profit tax profit profit tax

$$\Pi(Q) = \underline{TR - TC} - t(\underline{\Pi}) = TR - TC - t(TR - TC) = (1-t)[TR - TC]$$

$$\Rightarrow \frac{d\Pi}{dQ} = (1-t)(MR - MC) = 0$$

$$MR - MC = 0 \Rightarrow \boxed{MR = MC}$$

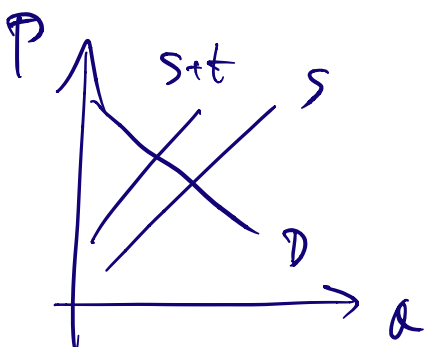
no impact on Q^* .

✓ specific tax

$$\Pi(Q) = TR - TC - tQ \Rightarrow \frac{d\Pi}{dQ} = MR - MC - t = 0.$$

$$\boxed{MR = MC + t}$$

Q^* will be lower.



6 Maximization of tax revenue

→ P.Q

Consider a firm facing a demand function $P = a - bQ$ which means that its total revenue is $TR = aQ - bQ^2$, given $TC = c_0 + c_1Q + c_2Q^2$

Suppose government imposes tax \$t per unit;

$$\text{TC after tax: } \underline{\underline{TC_T}} = \underline{c_0 + c_1Q + c_2Q^2} + \underline{tQ}$$

$$\begin{aligned} \Pi \text{ after tax: } \Pi_T &= TR - TC_T = aQ - bQ^2 - [c_0 + c_1Q + c_2Q^2 + tQ] \\ &= aQ - bQ^2 - c_0 - c_1Q - c_2Q^2 - tQ. \end{aligned}$$

Profit-maximizing condition:

FOC:

$$\frac{d}{dQ} \Pi_T = \underbrace{a - 2bQ}_{MR} - \underbrace{c_1 - 2c_2Q}_{MC} - \underbrace{t}_{\text{tax}} = 0$$

$$a - 2bQ = c_1 + 2c_2Q + t$$

$$Q^* = \frac{a - c_1 - t}{2(b + c_2)} \leftarrow$$

SOC:

$$\frac{d^2 \Pi_T}{dQ^2} = -2b - 2c_2 < 0 \quad \text{max. if } b > 0, c_2 > 0$$

$$\therefore \text{Total tax revenue: } \underline{\underline{t \cdot Q^*}} = t \cdot \left(\frac{a - c_1 - t}{2(b + c_2)} \right)$$

Chapter 6

Tax-revenue maximizing condition:

$$t^* = \frac{a - c_1}{2}$$

$$\max_t T(t) = \frac{(a - c_1 - t)t}{2(b + c_2)}$$

FONC: $\frac{d}{dt}T(t) = \frac{d}{dt} \left(\frac{(a - c_1 - t)t}{2(b + c_2)} \right) = \frac{a - c_1 - 2t}{2(b + c_2)} = 0.$

SOSC: $\frac{d^2}{dt^2}T(t) = \frac{-2}{2(b + c_2)} < 0$ max. if $b > 0, c_2 > 0$

Example: $P = 40 - 0.5Q$, $TC = 2 - 5Q + 7Q^2$. Find t (specific tax) that maximizes total tax revenue.

1st Q^* , check Q^* max/min

2nd write tax revenue: $t \cdot Q^*$

3rd optimize obj. function.

① $\pi = 40Q - 0.5Q^2 - 2 + 5Q - 7Q^2 \rightarrow Q^* \Rightarrow \frac{d\pi}{dQ} \Rightarrow Q^* = \frac{45 - t}{15}$
 $\frac{d^2\pi}{dQ^2} = -15 < 0$ max.

② $T(t) = t \cdot \frac{45 - t}{15}$

③ FOC: $\frac{dT(t)}{dt} = 0 \Rightarrow t^* = 22.5$

SOC: $\frac{d^2T}{dt^2} = -\frac{2}{15} < 0$ max.

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