

AT $P = P_1$, FIRM PRODUCES A Q_1 WHERE $MR_1 = MC$. IT OBTAINS THE POSITIVE PROFIT = AREA $EFGP_1$. THE POSITIVE PROFITS WILL ATTRACT THE NEW FIRMS TO ENTER THE MARKET. AS A RESULT, THE MARKET SUPPLY CURVE SHIFTS TO THE RIGHT FROM S_1 TO S_2 . AT THE PRICE P_2 , FIRM WOULD PRODUCE AT Q_2 WHERE $MR_2 = P_2 = MC$. IT STILL OBTAINS POSITIVE PROFIT. THE SUPPLY CURVE CONTINUOUSLY SHIFTS TO THE RIGHT UNTIL THERE IS NO PROSPECT OF PROFITS (\Rightarrow NEW FIRMS STOP TO ENTER).

ALL FIRMS IN THE MARKET NOW RECEIVE ONLY "ZERO ECONOMIC PROFITS"

EX: AT Q_3 : $TR = TC$. SO $\boxed{\pi = 0}$

Q: WHY DOES A FIRM STILL PRODUCE WHEN $\pi^{EC} = 0$?

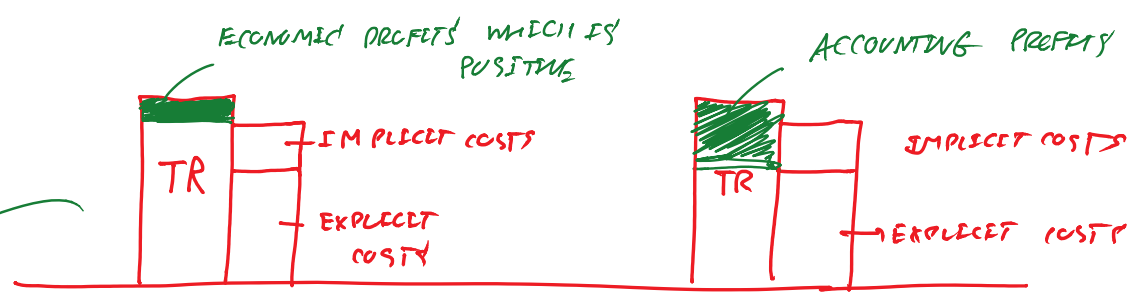
TO ANSWER THIS QUESTION, YOU MUST KNOW THE DIFFERENCE BETWEEN ACCOUNTING PROFITS (π^{AC}) AND ECONOMIC PROFITS (π^{EC}).

$$\pi^{AC} = \text{TOTAL REVENUE (TR)} - \text{EXPLICIT COSTS}$$

$$\pi^{EC} = \text{TOTAL REVENUE (TR)} - \text{EXPLICIT COSTS} - \text{IMPLICIT COSTS (= HIDDEN COSTS)}$$

TYPICALLY, $\pi^{AC} > \pi^{EC}$.

TYPICALLY, $\pi^{Ac} > \pi^{Ec}$ (= HIDDEN COSTS)



ECONOMIST'S POINT OF VIEW

ACCOUNTANT'S POINT OF VIEW

$$\text{ECONOMIC } \pi = 100,000 - 40,000 - 60,000 = 0$$

$$\pi^{Ec} = 0$$

TR = 100,000	60,000
	40,000

IMPLICIT COSTS (EX: MY FORGONE SALARY)

EXPLICIT COSTS

SALARY = 60,000

MY BUSINESS!

SALARY MAN

THE FIRM SHOULD CONTINUE TO PRODUCE BECAUSE TR GENERATED IS ENOUGH TO COVER "ALL ECONOMIC COSTS" WHICH INCLUDE BOTH EXPLICIT AND IMPLICIT COSTS!