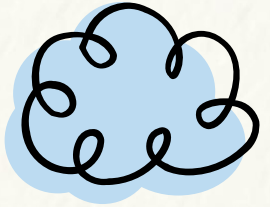
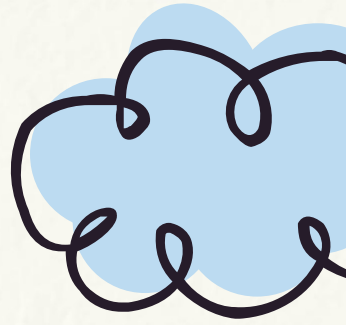
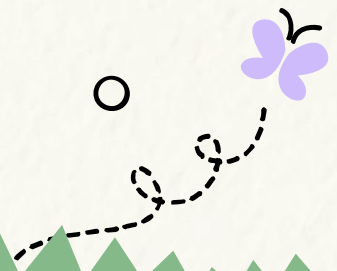
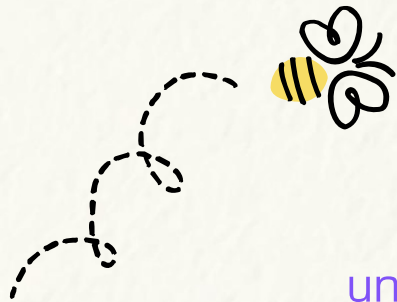
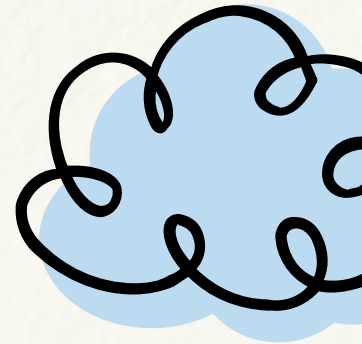
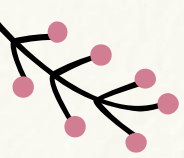


# Ambiguity Aversion



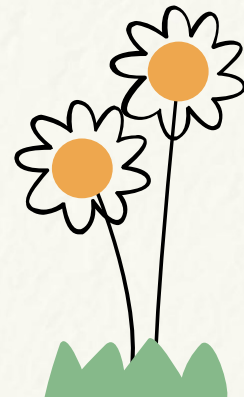
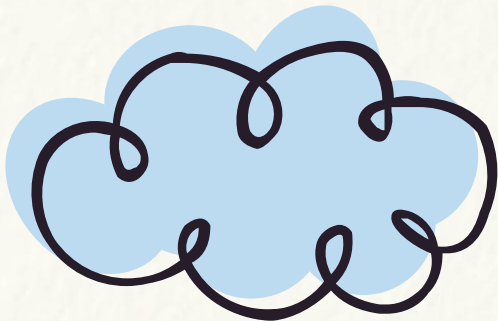
EE434 SEM 1/2021  
Sunsiree Kosindesha





Our discussion so far has centered on understanding how people act when the outcomes of gambles have known objective probabilities.

In reality, probabilities are rarely objectively known.





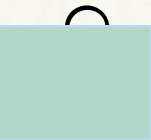
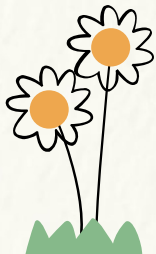
# Classic experiment by Ellsberg (1961)



Suppose that there are two urns, 1 and 2.

Urn 1 contains a total of 100 balls, a mix of red and blue, the subject does not know the proportion of each.

Urn 2 contains a total of 100 balls, a mix of red and blue, 50 red and 50 blue.



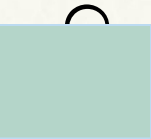
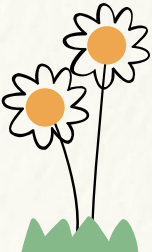


# Classic experiment by Ellsberg (1961)

Subjects are asked to choose one of the following two gambles, each of which involves a possible payment of \$ 100, depending on the color of a ball drawn at random from the relevant urn:

$a_1$ : one ball is drawn from Urn 1, \$100 if red, \$0 if blue.

$a_2$ : one ball is drawn from Urn 2, \$100 if red, \$0 if blue.





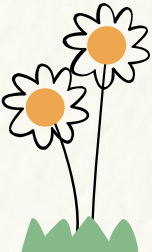
# Classic experiment by Ellsberg (1961)



Subjects are also asked to choose one of the following two gambles, each of which involves a possible payment of \$ 100, depending on the color of a ball drawn at random from the relevant urn:

$b_1$ : one ball is drawn from Urn 1, \$100 if blue, \$0 if red.

$b_2$ : one ball is drawn from Urn 2, \$100 if blue, \$0 if red.





# Classic experiment by Ellsberg (1961)

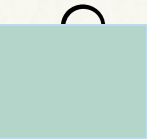
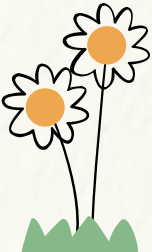


$a_2$  is typically preferred to  $a_1$ .

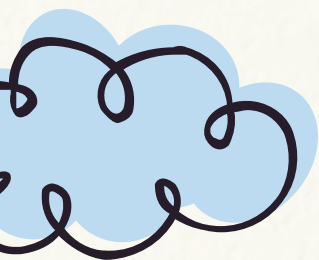
This implies a subjective probability that fewer than 50% of the balls in Urn 1 are **red**.

$b_2$  is typically preferred to  $b_1$ .

This implies a subjective probability that fewer than 50% of the balls in Urn 1 are **blue**.

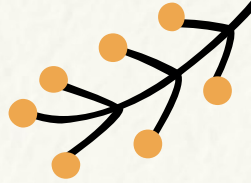
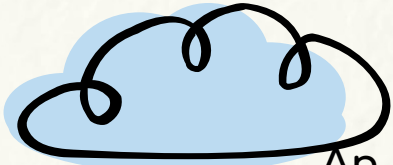


# Ambiguity aversion



- The experiment suggests that people do not like situations where they are uncertain about the probability distribution of a gamble.
- Such situations are known as situations of ambiguity, and the general dislike for them, as ambiguity aversion.

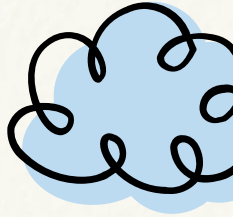




An early discussion of this aversion can be found in Knight (1921), who defines:

risk as a gamble with known distribution and

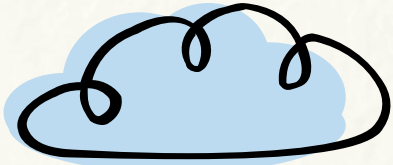
uncertainty as a gamble with unknown distribution, and



suggests that people dislike uncertainty more than risk.

— *ambiguity aversion*

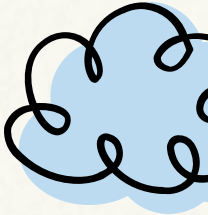
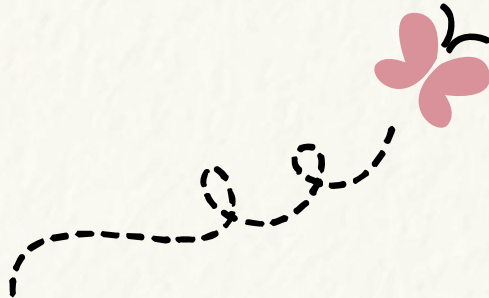
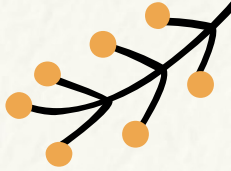


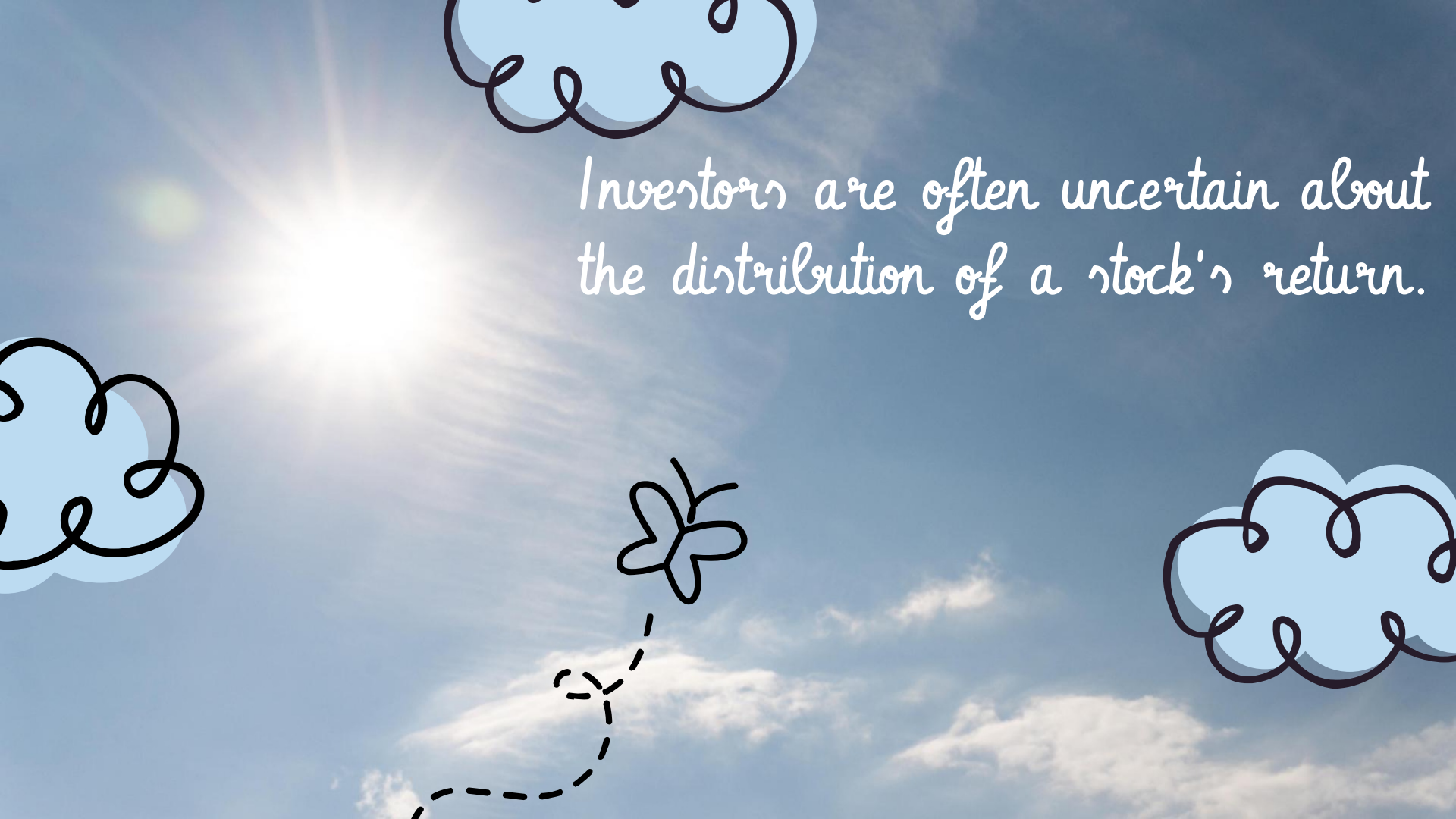


## Ellsberg paradox

Ellsberg paradox shows behavior that is inconsistent with subjective expected utility (SEU).

SEU does not allow agents to express their degree of confidence about a probability distribution and therefore cannot capture ambiguity aversion.



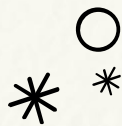
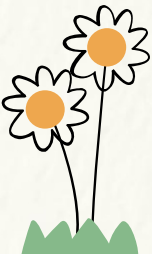


Investors are often uncertain about the distribution of a stock's return.



# How do people react to ambiguity?

- One of the popular approaches is to suppose that when faced with ambiguity, people entertain a range of possible probability distributions and act to maximize the minimum expected utility under any candidate distribution.
- In effect, people behave as if playing a game against a malevolent opponent who picks the actual distribution of the gamble so as to leave them as worse off as possible.

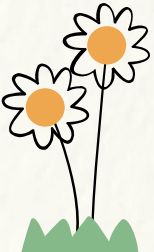


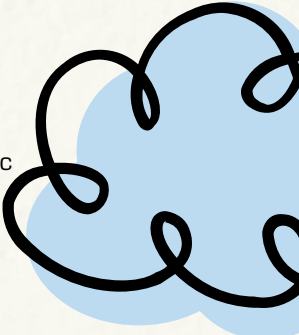



# How do people react to ambiguity?



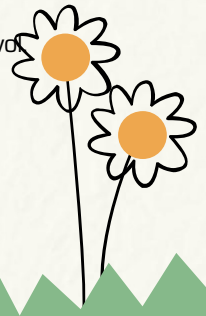
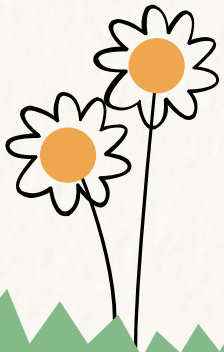
- Maenhout (1999) shows that if investors are concerned that their model of stock returns is misspecified, they will charge a substantially higher equity premium as compensation for the perceived ambiguity in the probability distribution.





## Further readings

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- Machina & Siniscalchi. 2014. "Chapter 13 - Ambiguity and Ambiguity Aversion," *Handbook of the Economics of Risk and Uncertainty*, Vol 1.
- Maenhout, Pascal J. "Robust Portfolio Rules and Asset Pricing." *The Review of Financial Studies*, vol. 17, no. 4, [Oxford University Press, Society for Financial Studies], 2004, pp. 951-83, <http://www.jstor.org/stable/3598055>.



# Thanks!

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