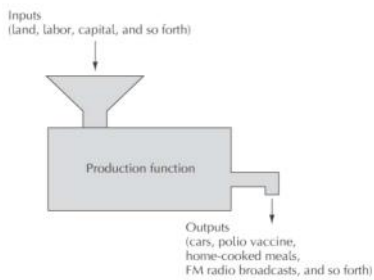




## Modelling the producer: Production, Costs, and supply decisions



Figure 9-2: The Production Function



### Short-Run Production

- In the short run, the firm's production function is

$$q = f(L, K)$$

TREATED AS A FIXED INPUT
TREATED AS A VARIABLE INPUT

– where  $q$  is output,  $L$  is workers, and  $K$  is the fixed number of units of capital.

LONG RUN PRODUCTION FUNCTION:  $q = f(L, K)$



## TP, AP, MP

- Total Product of Labor (TP<sub>L</sub> or TP or Q (Output))

= TOTAL AMOUNT OF OUTPUT PRODUCED

EX:  $\text{Ⓢ} \rightarrow \# \text{ PEECS} / \text{TIME PERIOD}$

- Average Product of Labor (AP<sub>L</sub> or AP)

$$AP_L = \frac{TP_L}{L} \text{ OR } = \frac{Q}{L}$$

EX:  $Q = 1000 \text{ Ⓢ} / \text{DAY}$   
 $L = 5 \text{ ♀} / \text{DAY}$  }  $\Rightarrow AP_L = \frac{Q}{L} = \frac{1000 \text{ Ⓢ} / \text{DAY}}{5 \text{ ♀} / \text{DAY}} = 200 \text{ Ⓢ} / \text{♀}$

ON AVG, EACH WORKER PRODUCES 200 Ⓢ PER DAY

EX: **FACORY 1** vs **FACORY 2**  
 $Q_1 = 1000$  vs  $Q_2 = 1500$   
 $L_1 = 5$  vs  $L_2 = 5$   
 $AP_L = 200$  vs  $AP_L = \frac{1500}{5} = 300$   
 AP<sub>L</sub> MEASURES HOW PRODUCTIVE LABORS ARE.

## TP, AP, MP

- Marginal Product of Labor (MP<sub>L</sub> or MP)

= EXTRA OUTPUT FROM AN EXTRA UNIT OF LABOR

$$MP_L = \frac{\Delta Q}{\Delta L} = \frac{Q_2 - Q_1}{L_2 - L_1}$$

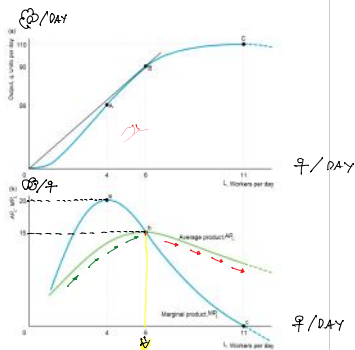
EX:  $L_1 = 5 \rightarrow Q_1 = 1000$   
 $L_2 = 6 \rightarrow Q_2 = 1200$

$$MP_L = \frac{Q_2 - Q_1}{L_2 - L_1} = \frac{1200 - 1000}{6 - 5} = \frac{200}{1}$$

Table 6.1 Total Product, Marginal Product, and Average Product of Labor with Fixed Capital :  $Q = F(L, \bar{K})$

Capital, $\bar{K}$	Labor, $L$	Output, Total Product of Labor, $Q$	Marginal Product of Labor, $MP_L = \Delta Q / \Delta L$	Average Product of Labor, $AP_L = Q/L$
8	0	0		
8	1	5	5	5
8	2	18	13	9
8	3	34	16	11.33
8	4	56	22	14
8	5	75	19	15
8	6	90	15	15
8	7	98	8	14
8	8	104	6	13
8	9	108	4	12
8	10	110	2	11
8	11	110	0	10
8	12	108	-2	9
8	13	104	-4	8

Figure 6.1 Production Relationships with Variable Labor



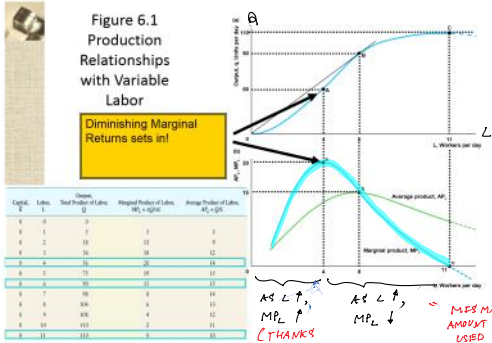
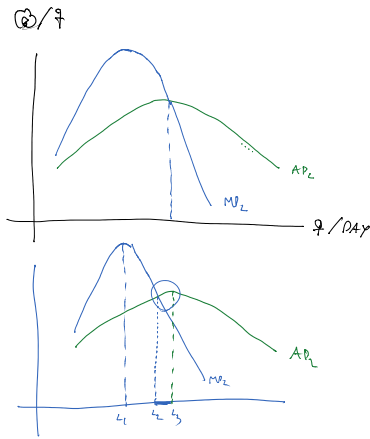


## Observations on TP, AP, and MP

- FACT #1**  
(ON TP) IF  $L=0$ ,  $Q=0$ .  
AS  $L$  RISES,  $Q$  ALSO RISES, WHEN  $L=11$ ,  $Q$  STOPS TO INCREASE. IF  $L > 11$ ,  $Q$  STARTS TO FALL.
- FACT #2**  
(ON AP) WHEN  $L < 6$ ,  $AP_L$  IS RISING.  $\therefore \left(\frac{Q}{L} \uparrow\right)$   
WHEN  $L = 6$ ,  $AP_L$  REACHES ITS MAX ( $AP_L = 15$ )  
WHEN  $L > 6$ ,  $AP_L$  IS FALLING.  $\therefore \left(\frac{Q}{L} \downarrow\right)$
- FACT #3**  
(ON MP) WHEN  $L < 4$ ,  $MP_L$  IS RISING.  
WHEN  $L = 4$ ,  $MP_L$  MEETS ITS PEAK ( $MP_L = 20$ )  
WHEN  $L > 4$ ,  $MP_L$  IS FALLING.
- FACT #4**  
(RELATIONSHIP BET.  $AP_L$  AND  $MP_L$ ) AT  $L = 6$ ,  $AP_L = MP_L (=15)$   $\rightarrow$  TWO MOUNTAINS SHARE THE SAME HEIGHT.  
WHEN  $L < 6$ ,  $MP_L > AP_L$  AND  $AP_L$  IS RISING.  
WHEN  $L > 6$ ,  $MP_L < AP_L$  AND  $AP_L$  IS FALLING.

## Observations on TP, AP, and MP

- EX:  $N = 30$  ♀, AVG HEIGHT = 160 cm.  $\equiv AP_L$
- $\rightarrow$  ADDING A DUTCH DUY W/ 200 CM:  
 $N = 30 + 1 = 31$ , NEW AVG HEIGHT  $> 160$
- $\rightarrow$  ADDING DUSTYAN, ROBAEYAN W/ 120 CM:  
 $N = 31$ , NEW AVG HEIGHT  $< 160$



RECALL THAT  
 $MP_L = \frac{\Delta Q}{\Delta L}$  = SLOPE OF TP

AS  $L \uparrow$ ,  $MP_L \uparrow$   
AS  $L \uparrow$ ,  $MP_L \downarrow$   
MISMATCH BETWEEN AMOUNT OF LABOR USED AND AMOUNT OF CAPITAL THAT IS NEEDED  
EX: CROWDED KITCHEN (MORE CHEFS BUT LIMITED AMOUNT OF COOKING UTENSILS)

## Law of Diminishing Marginal Product of Labor (MP<sub>L</sub>)

AS  $L$  RISES, GIVEN THE FIXED AMOUNT OF  $K$ , MARGINAL PRODUCT OF LABOR ( $MP_L$ ) WILL EVENTUALLY DECLINE...



## Costs of Production in the Short Run

### TC, FC, and VC

$$\text{TOTAL COST (TC)} = \text{TOTAL FIXED COST} + \text{TOTAL VARIABLE COST}$$

(\$ / DAY)                      (TFC or Fc)                      (TVC or Vc)

$$Q = F(L, K)$$

$$TC = FC + VC$$

DO NOT VARY W/ AMOUNT OF OUTPUT PRODUCED

VARY W/ AMOUNT OF OUTPUT PRODUCED

### AC, AFC, and AVC

$$\text{AVERAGE COST (AC)} = \text{AVERAGE FIXED COST (AFC)} + \text{AVERAGE VARIABLE COST (AVC)}$$

OR  
AVERAGE TOTAL COST (ATC)

FROM  $TC = FC + VC$  — (1) (\$ / DAY)

$$\frac{TC}{Q} = \frac{FC}{Q} + \frac{VC}{Q}$$

$$AC = AFC + AVC$$

UNIT COST OR COST PER UNIT OF OUTPUT

FIXED COST PER UNIT OF OUTPUT

VARIABLE COST PER UNIT OF OUTPUT

### MC



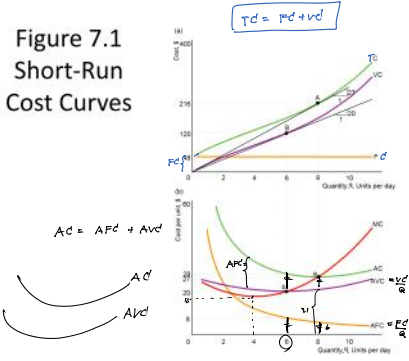
Table 7.1 Variation of Short-Run Cost with Output

(€/DAY)

Output, $q$	Fixed Cost, $FC$	Variable Cost, $VC$	Total Cost, $TC$	Marginal Cost, $MC$	Average Fixed Cost, $AFC = FC/q$	Average Variable Cost, $AVC = VC/q$	Average Total Cost, $ATC = TC/q$
0	48	0	48				
1	48	25	73	25	48	25	73
2	48	46	94	21	24	23	47
3	48	66	114	20	16	22	38
4	48	82	130	16	12	20.5	32.5
5	48	100	148	18	9.6	20	29.6
6	48	120	168	8	8	20	28
7	48	141	189	21	6.9	20.1	27
8	48	168	216	27	6	21	27
9	48	198	246	30	5.3	22	27.3
10	48	230	278	32	4.8	23	27.8
11	48	272	320	42	4.4	24.7	29.1
12	48	321	369	49	4.0	26.8	30.8

$TC/q = (L, R)$   
 $\frac{98}{73} = \frac{25}{73} \approx 0.35$   
 $\frac{73}{25} \approx 2.92$

Figure 7.1 Short-Run Cost Curves



Nature of Cost Curves

- FACT #1
- $FC$  DOES NOT VARY W/ AMOUNT OF OUTPUT PRODUCED ( $Q$ ).
  - $VC$  DOES VARY W/  $Q$ . THE HIGHER THE  $Q$ , THE HIGHER THE  $VC$ .
  - $TC$  INCREASES WHEN  $Q$  INCREASES.  
 WHEN  $Q=0$ ,  $TC = FC + VC = FC$

Nature of Cost Curves

PART #2  
 (ON  $AFC$  OR  $\frac{FC}{Q}$ )

AS  $Q$  INCREASES,  $\frac{FC}{Q}$  FALLS SHARPLY AT THE BEGINNING AND FALLS STEADILY LATER. THIS IS SO CALLED "SPREADOUT EFFECT".

EX) BILL GATES SPENT 10 MILLION USD TO HIRE A RESEARCH TEAM TO DEVELOP WINDOWS 10.  
 $FC = 10,000,000$  USD

FIXED COST IS SPREAD OVER EACH UNIT OF CD OR EACH CD HELD TO SHARE THE FIXED COST AND AS  $Q \uparrow$ ,  $\frac{FC}{Q} \downarrow$ .

IF  $Q=1$ ,  $\frac{FC}{Q} = \frac{10,000,000}{1} = 10,000,000$  USD/CD  
 IF  $Q=2$ ,  $\frac{FC}{Q} = \frac{10,000,000}{2} = 5,000,000$  USD/CD  
 ...  
 IF  $Q=10$ ,  $\frac{FC}{Q} = \frac{10,000,000}{10} = 1,000,000$  USD/CD  
 IF  $Q=10,000,000$ ,  $\frac{FC}{Q} = \frac{10,000,000}{10,000,000} = 1$  CENT/CD!



## Nature of Cost Curves

**FACT #3**  
(ON AVC OR  $\frac{VC}{Q}$ ) :  
 AVC IS U-SHAPED.  
 WHEN  $Q < 6$ ,  $\frac{VC}{Q}$  OR AVC IS FALLING. ☺  
 WHEN  $Q = 6$ , AVC BOTTOMS OUT.  
 WHEN  $Q > 6$ , AVC IS RISING. ☹

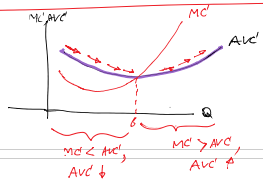
**FACT #4**  
(ON AC OR  $\frac{TC}{Q}$ ) :  
 AC IS U-SHAPED.  
 WHEN  $Q < 8$ , AC IS FALLING. ☺  
 WHEN  $Q = 8$ , AC BOTTOMS OUT.  
 WHEN  $Q > 8$ , AC IS RISING UP. ☹

**FACT #5**  
(ON MC)  
 WHEN  $Q < 4$ , MC IS FALLING.  
 WHEN  $Q = 4$ , MC BOTTOMS OUT (= 16).  
 WHEN  $Q > 4$ , MC IS RISING. ☹  
 OBSERVE THAT MC CUTS AT THE BOTTOM OF AVC (WHEN  $Q=6$ )  
 NEXT, MC CUTS AT THE BOTTOM OF AC (WHEN  $Q=8$ )

## Nature of Cost Curves

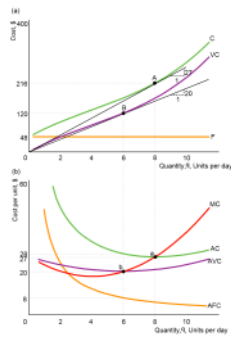
**FACT #6**  
(ON MC & AVC)  
 $AVC = \frac{VC}{Q}$   
 $MC = \frac{\Delta TC}{\Delta Q} = \frac{\Delta(FC + VC)}{\Delta Q}$   
 $= \frac{\Delta FC}{\Delta Q} + \frac{\Delta VC}{\Delta Q}$   
 $MC = \frac{\Delta VC}{\Delta Q}$

WHEN  $MC < AVC$ ,  $AVC \downarrow$   
 WHEN  $MC > AVC$ ,  $AVC \uparrow$   
 RELATIONSHIP BET. MC & AVC



$AP = \frac{Q}{L}$      $MP = \frac{\Delta Q}{\Delta L}$   
 WHEN  $MP > AP$ ,  $AP \uparrow$   
 WHEN  $MP < AP$ ,  $AP \downarrow$

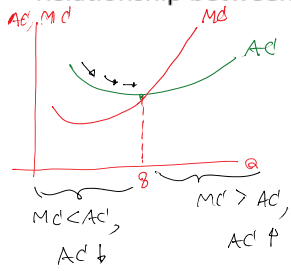
## Relationship between AVC and MC



## Relationship between AVC and MC



### Relationship between AC and MC



$$AC = \frac{TC}{Q}$$

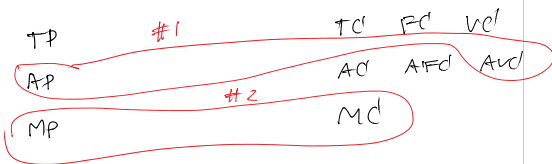
$$MC = \frac{\Delta TC}{\Delta Q}$$

FACT # 7

### Relationship between AC and MC

### Linkage between Production and Costs

### Mind Map

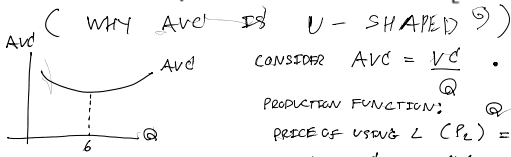


PRODUCTION & COST ARE CLOSELY LINKED?

TO UNDERSTAND THE NATURE OF COST CURVES, ESPECIALLY AVC AND AC, WE HAVE TO MAKE A CONNECTION BET. PRODUCTION & COSTS



### Relationship between AVC and AP<sub>L</sub>



CONSIDER  $AVC = \frac{VC}{Q}$

PRODUCTION FUNCTION:  $Q = F(L, K)$   
 PRICE OF USING  $L$  ( $P_L$ ) = WAGE ( $w$ )

$$AVC = \frac{VC}{Q} = \frac{w \cdot L}{Q} = w \cdot \frac{L}{Q} = w \cdot \frac{1}{AP_L}$$

$$AVC = \frac{w}{AP_L}$$

GIVEN  $w$ , WHEN  $AP_L \uparrow$ ,  $AVC$  OR  $\frac{VC}{Q}$  WILL FALL ☺  
 WHEN  $AP_L \downarrow$ ,  $AVC$  OR  $\frac{VC}{Q}$  WILL RISE ☹.

WHEN  $MP_L > AP_L \rightarrow AP \uparrow \rightarrow AVC \downarrow$   
 WHEN  $MP_L < AP_L \rightarrow AP \downarrow \rightarrow AVC \uparrow$

EX:

$$L_1 = 10 \text{ 2}$$

$$Q_1 = 1000 \text{ 3}$$

$$w = 300 \text{ BAHT/2/DAY}$$

$$AP_L = \frac{Q_1}{L_1} = \frac{1000}{10} = 100 \text{ 3/2}$$

$$AVC = \frac{VC}{Q} = \frac{w \cdot L}{Q} = \frac{300 \cdot 10}{1000} = 3 \text{ BAHT/3}$$

SUPPOSE  $FC = 1000$  BAHT/DAY

$$AFC = \frac{FC}{Q} = \frac{1000}{1000} = 1 \text{ BAHT/3}$$

$$L_2 = 11 \text{ 2}$$

$$Q_2 = 1200 \text{ 3}$$

$$AP_L = \frac{Q_2}{L_2} = \frac{1200}{11} = 109.09 \text{ 3/2}$$

$$AP_L = 109.09 \text{ 3/2}$$

$$AVC = \frac{w \cdot L}{Q} = \frac{300 \cdot 11}{1200} = 2.75 \text{ BAHT/3}$$

$$AC = AFC + AVC$$

$$= 1 + 3 = 4 \text{ BAHT/3}$$

$$= 4 \text{ BAHT/3}$$

$$Q = 1000$$

$$75\% \rightarrow \text{PAY VARIABLE INPUT}$$

$$AVC = \frac{w \cdot L}{Q}$$

$$= \frac{300 \cdot 11}{1200}$$

$$= \frac{3300}{1200}$$

$$= 2.75 \text{ BAHT/3}$$

$$AFC = \frac{FC}{Q} = \frac{1000}{1200} = 0.833$$

$$\text{SO, } AC = AFC + AVC$$

$$= 0.833 + 2.75$$

$$= 3.583 \text{ BAHT/3}$$

$$0.8333$$

$$3.583$$

$$(= 23.25)$$

$$Vs \frac{2.75}{3.583}$$

$$3.583$$

$$(= 76.8)$$

### Relationship between MP<sub>L</sub> and MC

$$MP_L = \frac{\Delta Q}{\Delta L} \quad (\text{EXTRA COOKIES FROM EXTRA WORKER})$$

$$MC = \frac{\Delta TC}{\Delta Q} \quad (\text{EXTRA COST FROM EXTRA COOKIE})$$

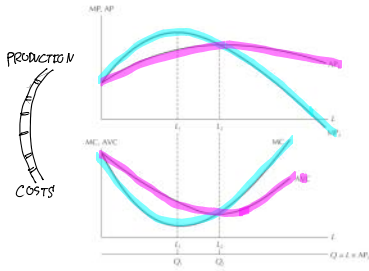
$$MC = \frac{\Delta FC + \Delta VC}{\Delta Q} = \frac{\Delta VC}{\Delta Q} = \frac{\Delta(w \cdot L)}{\Delta Q} = w \cdot \frac{\Delta L}{\Delta Q} = w \cdot \frac{1}{MP_L} = w \cdot \frac{1}{MP_L}$$

$$MC = \frac{w}{MP_L}$$

GIVEN  $w$ , WHEN  $MP_L \uparrow$ ,  $MC \downarrow$   
 WHEN  $MP_L \downarrow$ ,  $MC \uparrow$

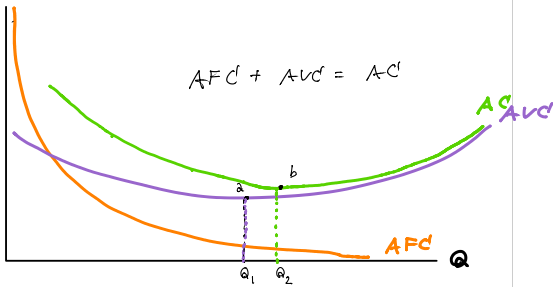
8)

Summary: The Relationship Between AP, MP, AVC, and MC



AVC IS A MIRROR IMAGE OF AP<sub>L</sub>  
 MC " " " " MR<sub>2</sub>

Why Short Run Average Cost Curve (SAC, SRAC) is U-Shaped?



• FROM  $Q=0 \rightarrow Q=Q_1$ :  $AFC \downarrow + AVC \downarrow = AC \downarrow$   
 ( )  
 SPREADING EFFECT  
 $MP > AP \rightarrow AP \uparrow$

• FROM  $Q=Q_1 \rightarrow Q=Q_2$ :  $AFC \downarrow + AVC \uparrow = AC \downarrow$   
 $\downarrow AFC \rightarrow \uparrow AVC \rightarrow AC \downarrow$   
 $MP_L < AP_L \rightarrow AP \downarrow$   
 (LAW OF DIMINISHING MP<sub>L</sub> OPERATES!)

SO NOW SPREADING EFFECT DOMINATES!  $\rightarrow$  DEMINISHING RETURN EFFECT  $\rightarrow$  DEMINISHING RETURN EFFECT  $\rightarrow$  SO AC STILL FALLS.

FROM  $Q_2$  ONWARD,  $AFC \downarrow + AVC \uparrow = AC \uparrow$   
 $\downarrow \quad \uparrow \quad \uparrow$   
 AS DMR. EFFECT OUTWEIGHS SPREADING EFFECT,  
 SO AC  $\uparrow$



FROM  $Q_2$  ONWARD,  $AVC \downarrow + AVC \uparrow = AC \uparrow$  EFFECT  
 AS DMR. EFFECT OUTWEIGHS SPR ADDD EFFECT,  
 SO AC  $\uparrow$

PRICE FALLS.

## References

Frank, R.H. Microeconomics and Behavior. 8th ed. McGraw-Hill, 2010.

Perloff, Jeffery M. Microeconomics, (6th ed.) Boston: Addison - Wesley, 2012.

