

Sensitivity analysis (y, x)

Slope v.s. elasticity

how y is sensitive to x
slope

General notation:

Let ϵ_x^y be the elasticity of "y" with respect to "x". The elasticity is then defined as follow

$$\% \Delta y = \frac{y_1 - y_0}{y_0}$$

$$\% \Delta x = \frac{x_1 - x_0}{x_0}$$

$0(x_0, y_0); 1(x_1, y_1)$

$$\frac{\% \Delta y}{\% \Delta x} = \frac{y_1 - y_0}{x_1 - x_0} * \frac{x_0}{y_0} = \frac{\Delta y}{\Delta x} * \frac{x_0}{y_0} = \text{Slope} * \frac{x_0}{y_0}$$

Elasticity depends on the starting value. (starting point matters!)

Example 2.F: Elasticity of demand

mid-point Elasticity = $\frac{\% \Delta y}{\% \Delta x} = \frac{y_1 - y_0}{\text{avg}(y_1, y_0)} * \frac{x_0}{x_1 - x_0}$

Suppose we know any two points on the demand curve, namely A($Q_0 = 4, P_0 = 1$) and B($Q_1 = 1, P_1 = 5$) where A is the initial point and B is the terminal point

Price Elasticity of demand

Elasticity of demand of demand is then defined as

$$\frac{\% \Delta Q}{\% \Delta P} = \frac{Q_1 - Q_0}{P_1 - P_0} * \frac{P_0}{Q_0} = \frac{\Delta Q}{\Delta P} * \frac{P_0}{Q_0}$$

A → B

$$\% \Delta Q = \frac{1 - 4}{5 - 1} = \frac{-3}{4}$$

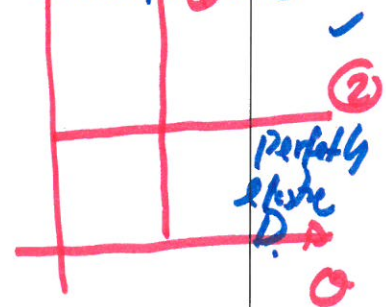
$$\% \Delta P = \frac{5 - 1}{4} = \frac{4}{4} = 1$$

$$\frac{\% \Delta Q}{\% \Delta P} = \frac{-3/4}{1} = -\frac{3}{4} \Rightarrow \frac{3}{16}$$

Absolute value

(Perfectly) Elastic demand > 1
(Perfectly) In Elastic Demand < 1

Unit Elastic Demand. Perfect line



More about the elasticity of demand

- Own-price elasticity of demand is always less than or equal to zero! (why?)
 - Negative sign only implies that negative relationship between price and quantity demand.
 - Absolute number of the figure tells us about the degree of sensitivity of quantity demand to price adjustment.
- Conventionally, we classify the case for elasticity of demand into three cases.

$$\left| \frac{\% \Delta Q}{\% \Delta P} \right| : \begin{array}{ll} > 1 ; & \text{elastic} \\ = 1 ; & \text{unit elastic} \\ < 1 ; & \text{inelastic} \end{array}$$

Discuss about some important implications of elasticity for practical use.

Price increase $\leftarrow (|E| < 1 \Rightarrow |\% \Delta Q| < |\% \Delta P|$

- Boosting revenue

Elastic Demand ($|E| > 1$) $\frac{|\% \Delta Q|}{|\% \Delta P|} > 1$ \uparrow

"P \uparrow " P decrease $\Rightarrow |\% \Delta Q| > |\% \Delta P|$

- Optimal commodity taxation

Tax high in the market w in Elasticity demand
 Ramsey (1928) \rightarrow lowest D.W.L.

Example 2.G: Elasticity of linear demand curve and some important properties

Suppose that $p = 10 - Q$, derive the formula for the elasticity of demand

$$\begin{aligned} \epsilon_p^Q &= \frac{\% \Delta Q}{\% \Delta P} = \frac{\frac{\Delta Q}{Q}}{\frac{\Delta P}{P}} = \frac{\Delta Q}{\Delta P} \cdot \frac{P}{Q} \\ \frac{\Delta Q}{\Delta P} &= \frac{1}{\frac{\Delta P}{\Delta Q}} \\ \frac{\Delta P}{\Delta Q} &= -1 \Rightarrow \frac{\Delta Q}{\Delta P} = \frac{1}{-1} \\ \epsilon_p^Q &= (-1) \cdot \frac{P}{Q} \quad ; \quad \begin{array}{l} \cancel{Q=10} ; P \\ Q=5 ; P=15 \end{array} \\ P &= 10 - Q \\ \epsilon_p^Q &= (-1) \left(\frac{10-Q}{Q} \right) = \frac{10-Q}{Q} \\ &= \frac{10}{Q} - 1 \end{aligned}$$

© Kittichai Saelee; Version: Aug, 12th 2017.

Comments are welcomed. Please alert if typos caught. Do not circulate without author's permission.

$Q \uparrow \Rightarrow |\epsilon_p^Q| \text{ lower}$

$$|\epsilon^Q_P| = \frac{10-Q}{Q} = \frac{10}{Q} - 1 ; \boxed{Q \uparrow \rightarrow |\epsilon^Q_P| \downarrow}$$

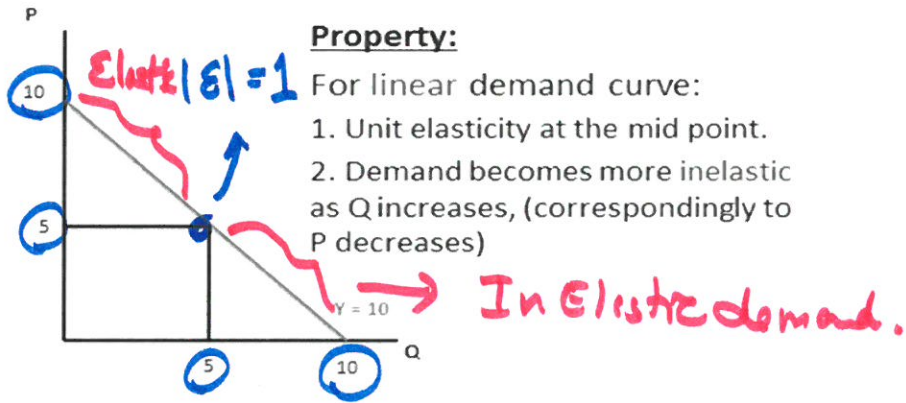
Linear function: slope v.s. elasticity

$$\frac{10-Q}{Q} - 1 = 1$$

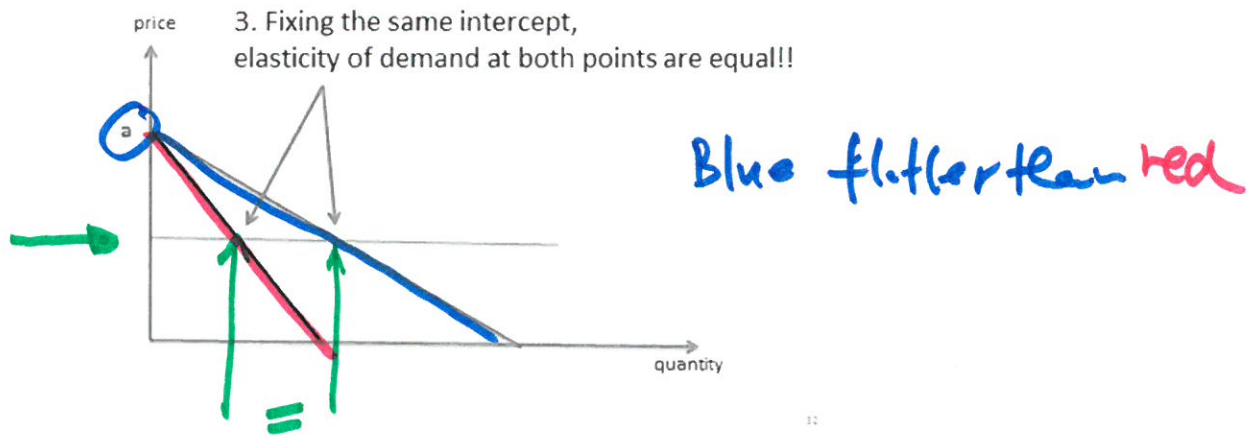
$$\frac{10-Q}{Q} = 2$$

$$P = 5$$

$$Q = 5$$



Linear function: slope v.s. elasticity



Exercise 2.A:

2.A.1) Given a demand function by $p = a - bQ$, derive the formula for the elasticity of demand, and show that the third property holds

2.A.2) Given the market supply $p = c + dQ$ where $d \geq 0$, show that
 (i) elasticity of supply is always greater than 1 if $c > 0$,
 (ii) elasticity of supply is always equal to 1 if $c = 0$,
 (iii) elasticity of supply is always less to 1 if $c < 0$.

$$\frac{1}{2} > 1 \quad c > 0$$

$$\frac{1}{2} = 1 \quad c = 0$$

$$\frac{1}{2} < 1 \quad c < 0$$

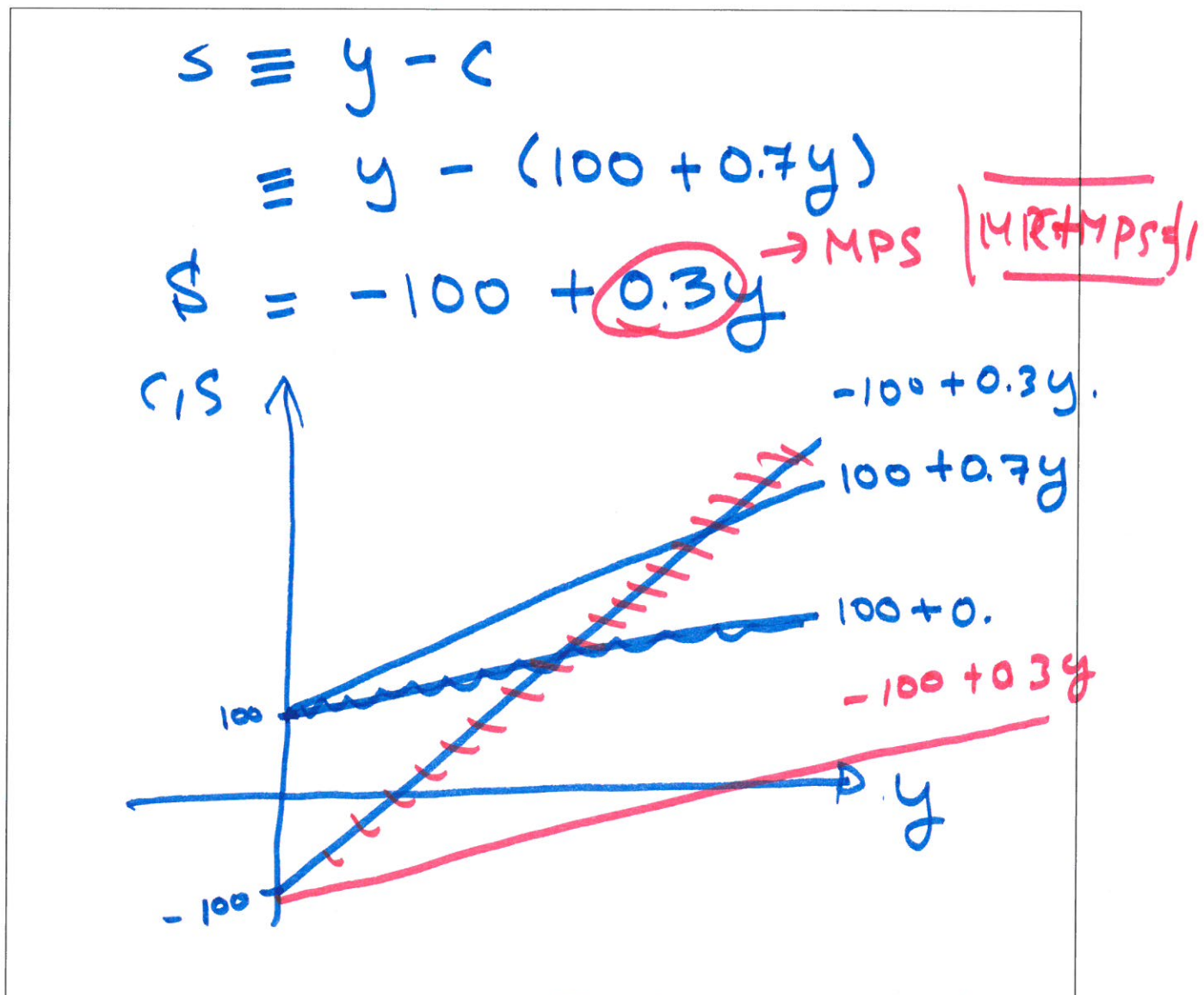
Example 2.H: Aggregate expenditure function

Consider a simple macroeconomic model where

$$C = 100 + 0.7Y \quad \rightarrow \text{MPC}$$

$$I = 200 + 0.1Y - 100 * r$$

- Derive the saving function and plot both consumption and saving function in the same figure



- Derive the Aggregate Expenditure function. How does the aggregate expenditure behave over the course of changes in the interest rate?

$$AE \equiv C + I$$

$$= 100 + 0.7y + 200 + 0.1y - 100r$$

$$= 300 + 0.8y - 100r$$

$$AE(y, r)$$

$$y \uparrow \rightarrow AE \uparrow \quad \frac{\Delta AE}{\Delta y} = 0.8 \quad (r \text{ is fixed})$$

$$r \uparrow \rightarrow AE \downarrow \quad \frac{\Delta AE}{\Delta r} = -100 \quad (y \text{ is fixed})$$

2.2.2 Non-linear functions

Drawbacks of the linear representation.

- Constant slope is a big deal of the problem.
- SES Panel survey shows that the rich tend to consume less out of each additional unit of income they have earned.
 - Thus, MPC should be decreasing as income increases.
- So, neither the slope of consumption function should be constant nor the form of consumption function could be truly represented by a linear equation. (In fact, the consumption function should be concave!)
- Two broad classes of non-linear functions commonly used.
 - Polynomial function
 - Exponential/Logarithm function

2.2.2a) Polynomial function

Polynomial takes the form

$$y = a_0 + a_1x + a_2x^2 + \dots + a_Nx^N$$

$N = 1 \rightarrow$ linear \rightarrow straight line

$N = 2 \rightarrow$ Quadratic function \rightarrow Parabola

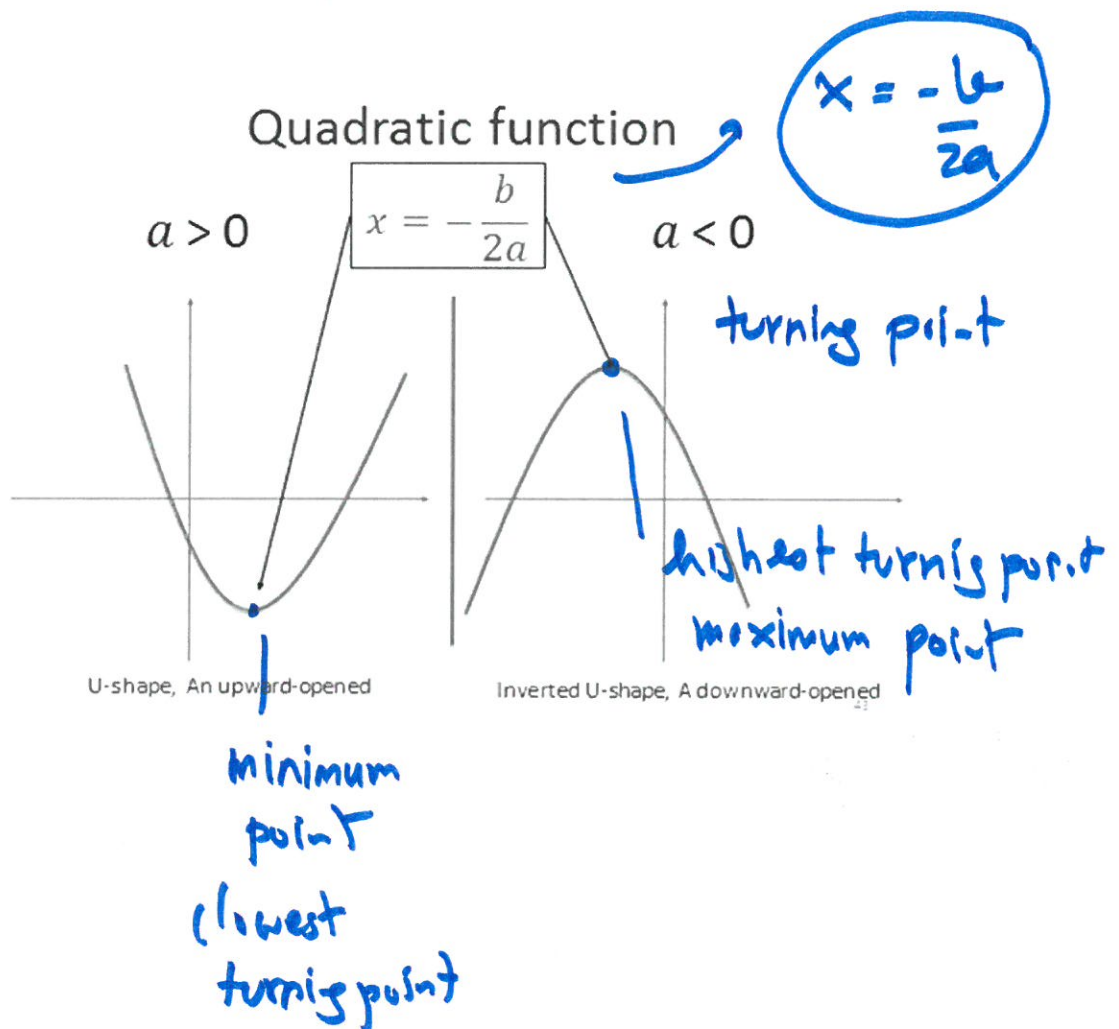
$N = 3 \rightarrow$ Cubic function \rightarrow Don't know, but who care

The Quadratic function

Consider the polynomial function with degree 2.

- Let's write the function in the form that you are used to.

$$y = ax^2 + bx + c$$



Example 2.1: A monopolist firm faces the market demand given by $P = 10 - Q$. Consider the following questions if the cost function $C(Q) = 4Q$.

- o What is the revenue-maximizing level of output?

Output (Q) \Rightarrow maximizes the revenue.

$$R = P \cdot Q \quad a = -1, b = 10$$

$$R(Q) = (10 - Q) \cdot Q = 10Q - Q^2$$

$Q \Rightarrow$ generate max/min value of R
 $Q = -b/2a = \frac{-10}{2(-1)} = 5 \Rightarrow$ output maximizer Revenue

\rightarrow inverted u-shape parabola

- o What is the break-even output?

$$\pi = R - C$$

$$= (10Q - Q^2) - (4Q)$$

$$\pi(Q) := 6Q - Q^2 \rightarrow 6Q - Q^2 = 0$$

$$(6 - Q)(Q) = 0$$

Q such that $\pi = 0$ $Q = 0; Q = 6$

- o What is the profit-maximizing level of output?

$\pi(Q) = 6Q - Q^2 \Rightarrow$ Parabola. inverted U $P = 10 - Q$

$$Q \Rightarrow \frac{-b}{2a} = \frac{-6}{2(-1)} = 3 \rightarrow P = 7: (10 - 3)$$

$$\Rightarrow \pi^* = 21 - 12 = 9 \quad C = 4(3) = 12$$

$R = 24$
 $C = 24$ } 0

maximized profit