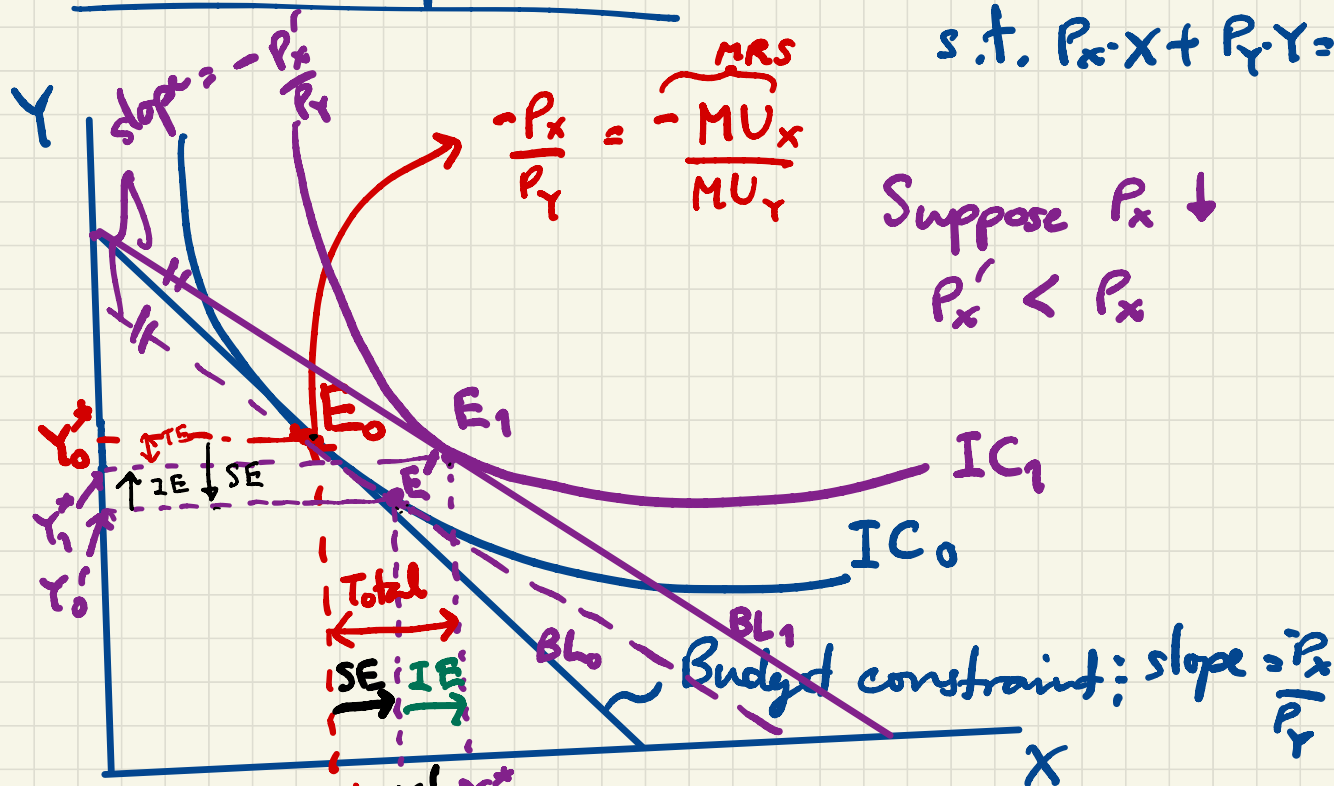


# Applications of Utility Maximization Problem

- Giffen good
- Subsidy
- Vouchers
- Work & leisure
- Intertemporal consumption

U-max problem  $\rightarrow \text{Max } U(X, Y)$

s.t.  $P_X \cdot X + P_Y \cdot Y = B$



$-\frac{P_X}{P_Y} = -\frac{MU_X}{MU_Y}$  (MRS)

Suppose  $P_X \downarrow$   
 $P_X' < P_X$

For  $Y$ :

$IE = Y_1^* - Y_0' > 0$

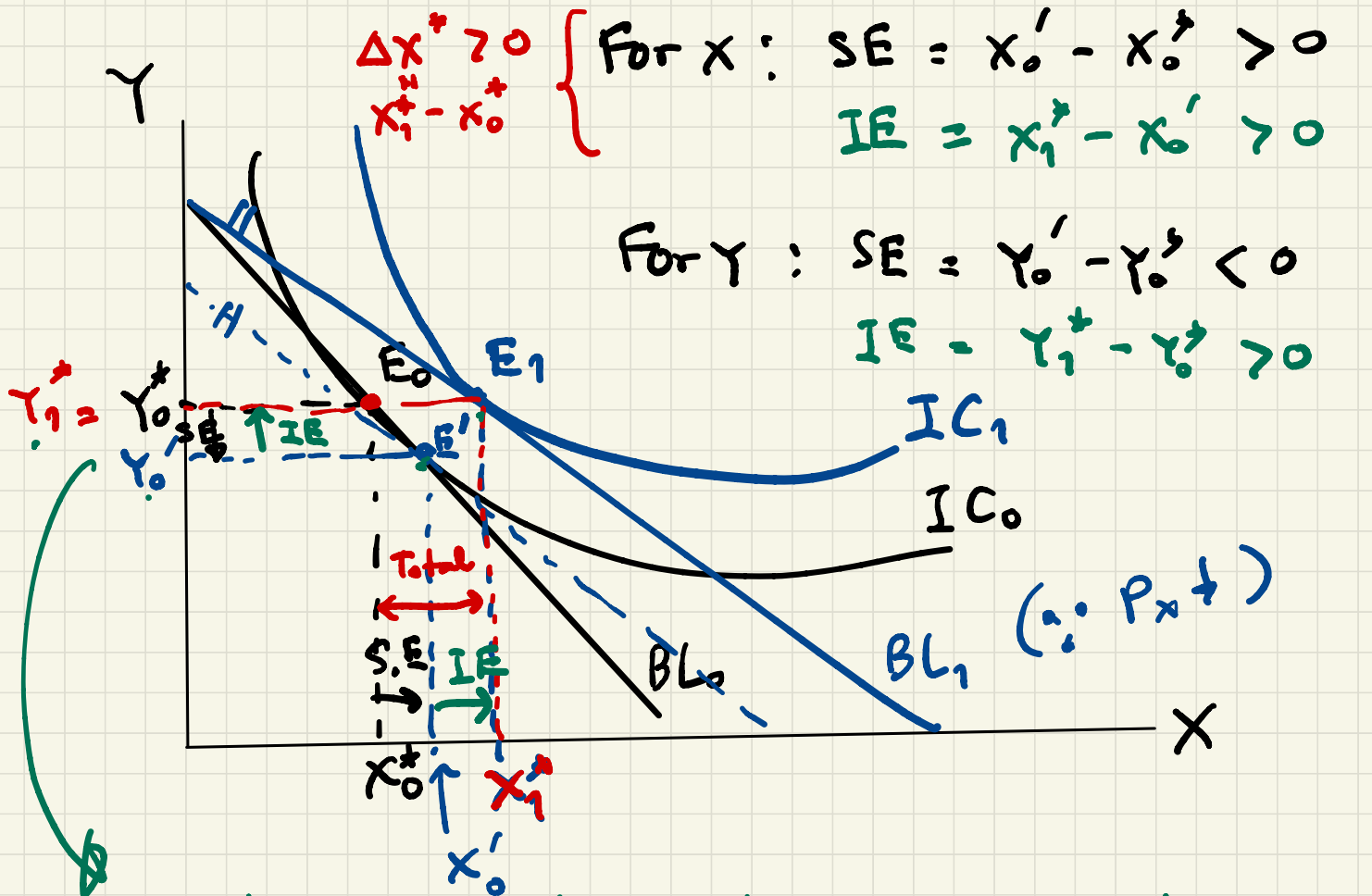
$SE = Y_0' - Y_0^* < 0$

total effect:  $Y_1^* - Y_0^* < 0$

S.E.:  $X_0' - X_0^* = SE > 0$

I.E.:  $X_1^* - X_0' = IE > 0$

Total effect:  $X_1^* - X_0^* > 0$



$$|Y_1^* - Y_0^*| = |Y_0' - Y_0^*| \Rightarrow |S.E.| = |I.E.|$$

$$\Rightarrow \Delta Y^* = 0 \quad (Y_0^* = Y_1^*)$$

# Application 1: Giffen Good

(income ↑,  $Q_0$  ↓)

- Giffen good is a special case of *inferior good*.
- It is a good at which quantity demanded decreases when its price is lower, which is not consistent with the law of demand.
- This is possible when income effect (negative) is greater than substitution effect (positive).

↓ Giffen

- Example: Suppose there are two goods – potatoes (X) and meat (Y).

Let  $P_X=3$ ,  $P_Y=4$ , and  $B = 120$ . If  $P_X$  decreases to 2,  $X^*$  will decrease.

$$P_X' = 2$$

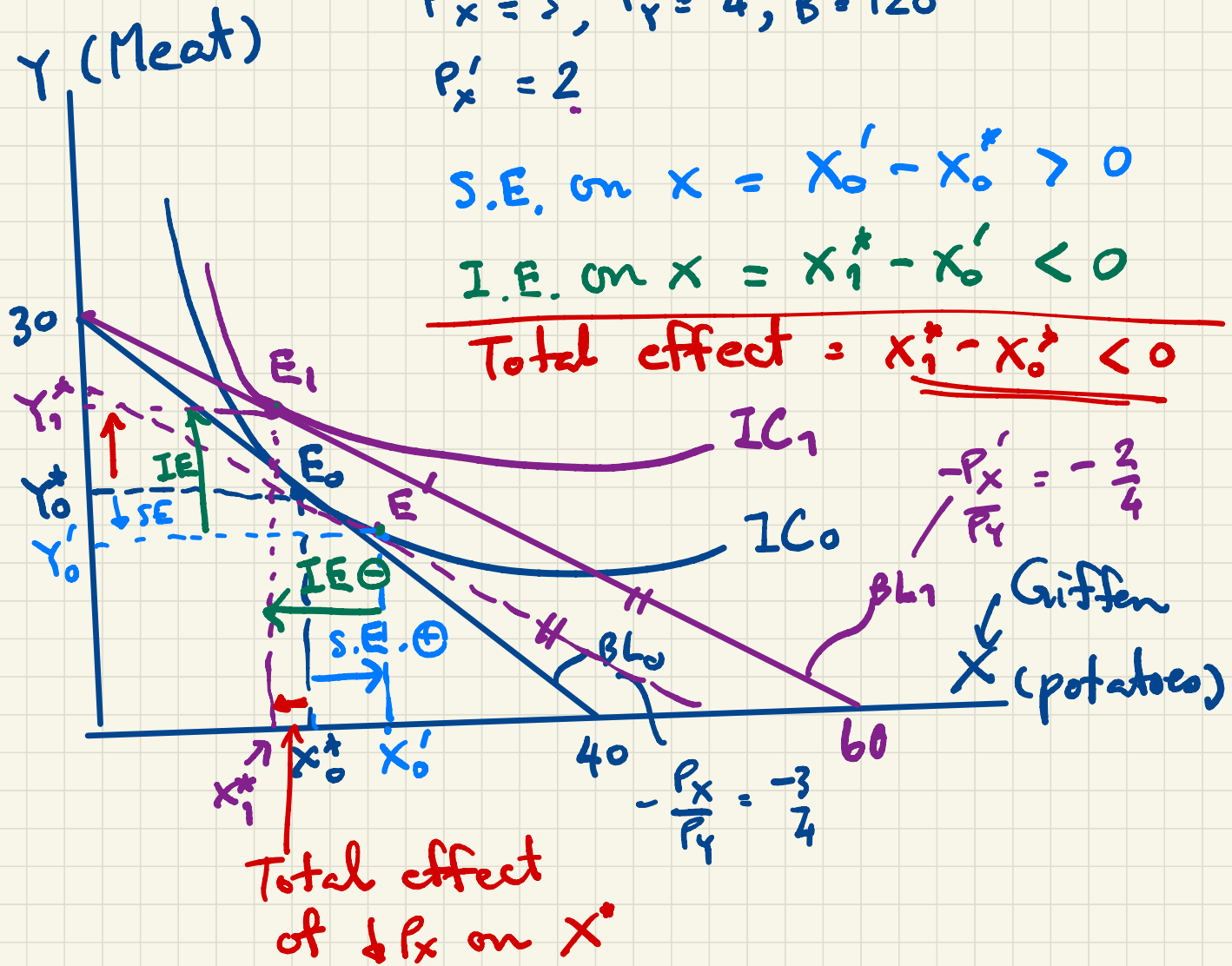
$$P_x = 3, P_y = 4, B = 120$$

$$P'_x = 2$$

$$\text{S.E. on } X = X'_0 - X_0^* > 0$$

$$\text{I.E. on } X = X_1^* - X'_0 < 0$$

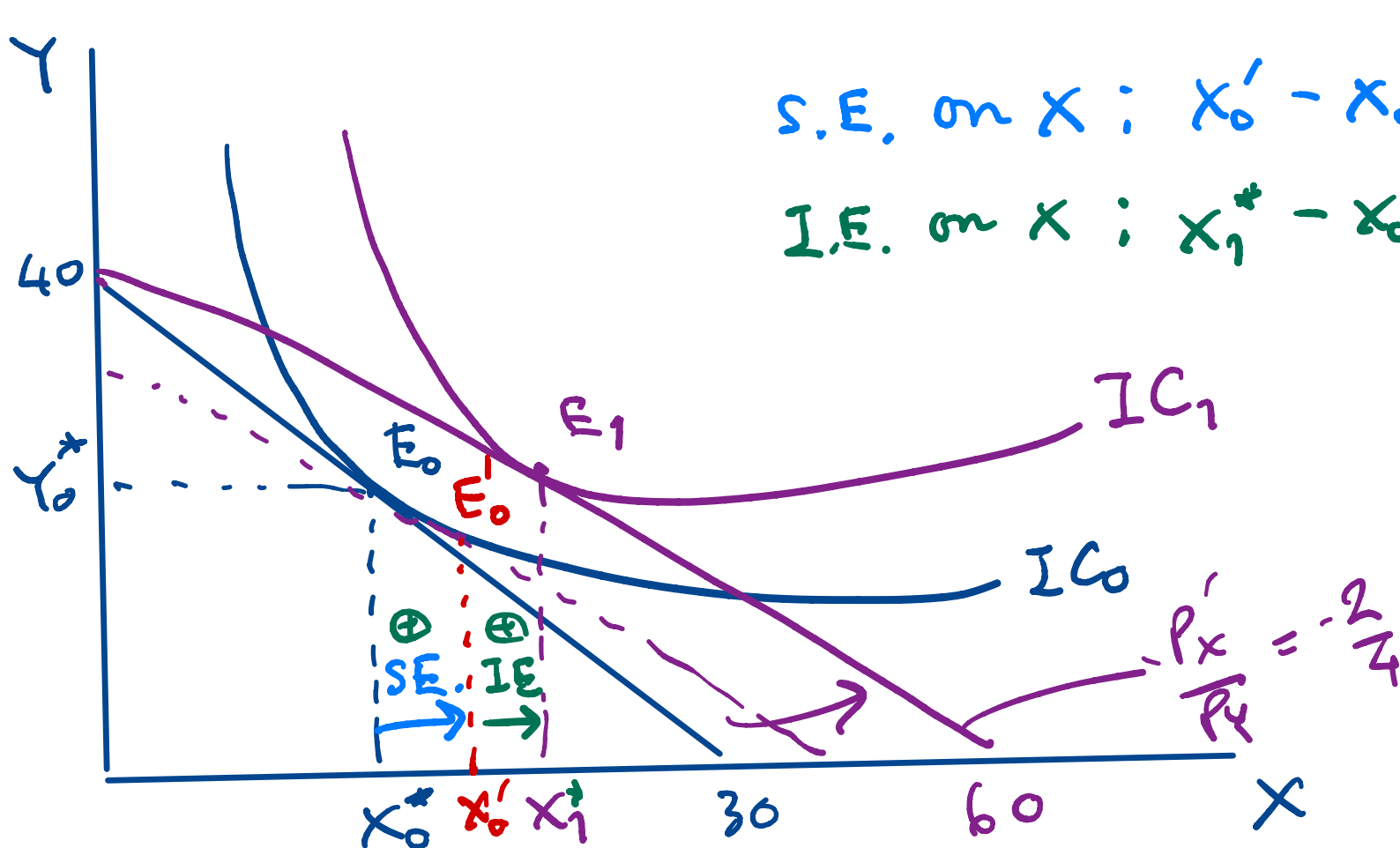
$$\text{Total effect} = X_1^* - X_0^* < 0$$



## Application 2: Per-Unit Subsidy

Ex: Suppose the gov't gives a \$2 per-unit subsidy for good X. Everything else constant.

$$P_X = 4, P_Y = 3, B = 120 \quad \Rightarrow \quad P_X' = P_X - 2 = 2$$



$$\left. \begin{array}{l} \text{S.E. on } X : X_0' - X_0^* > 0 \\ \text{I.E. on } X : X_1^* - X_0' > 0 \end{array} \right\}$$

$$\text{Total effect} = X_1^* - X_0^*$$

⊕

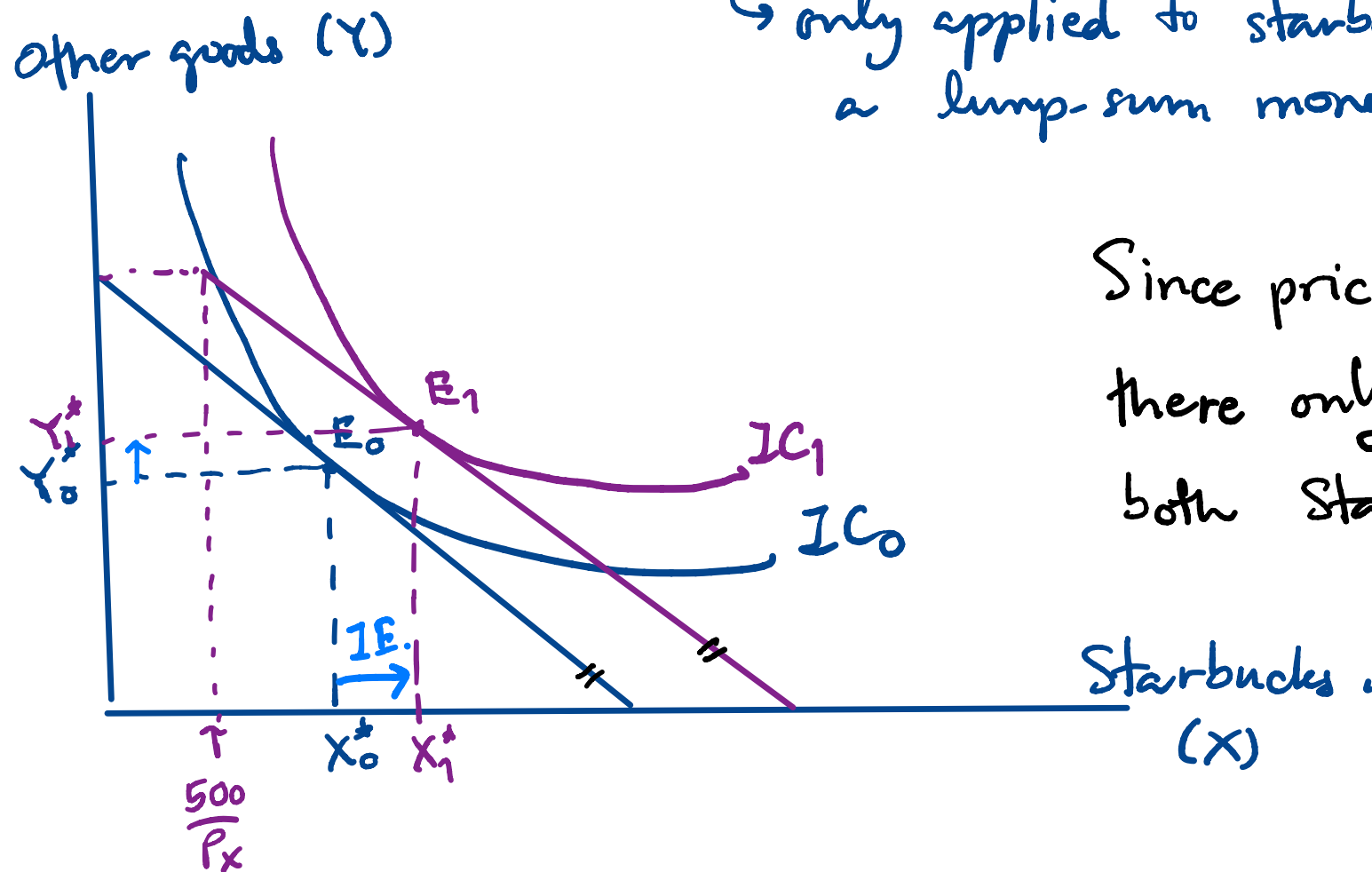
Effect of subsidy is SAME as the effect of price reduction.

$$\frac{P_X'}{P_Y} = -\frac{2}{4}$$

# Application 3: Voucher

Ex: Suppose you receive a ฿500 starbucks coupon. Everything else constant.

↳ only applied to starbucks only, and it is a lump-sum money (ie price does not change).

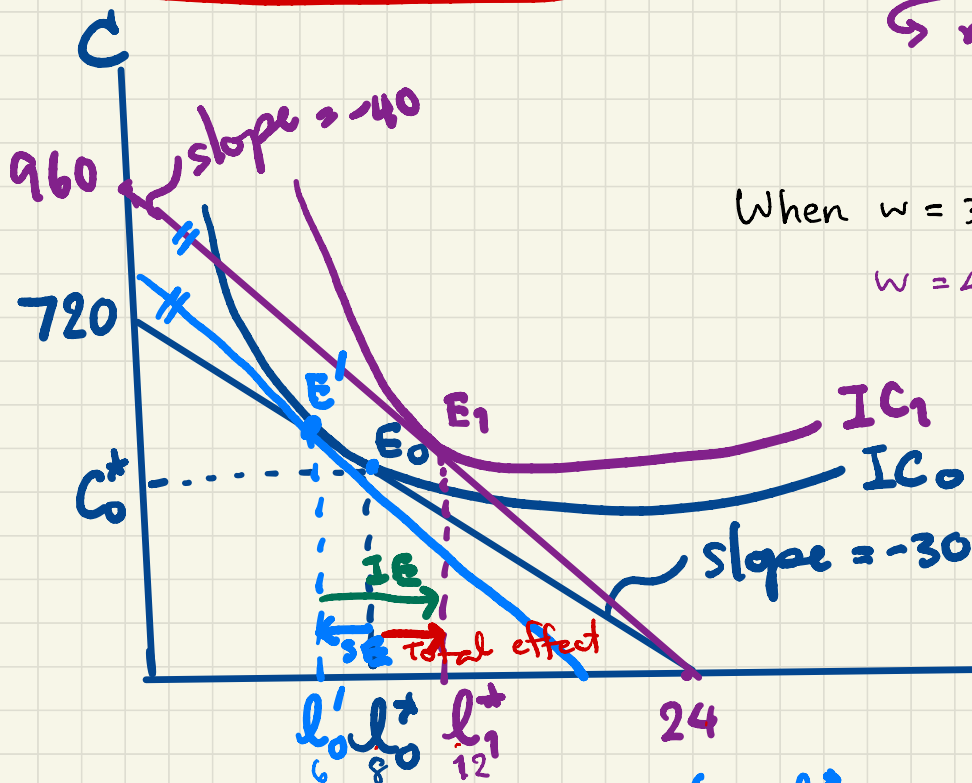


Since price ratio does not change, there only is income effect on both Starbucks and other goods.

What if wage  $\uparrow$  from \$30 to \$40/hr?

Case 1 -  $IE > SE$

$\rightarrow$  max income,  $w' \times 24 = 960$



When  $w = 30$ ,  $l_0^* = 8$ ,  $L_0^* = 16$  hrs.

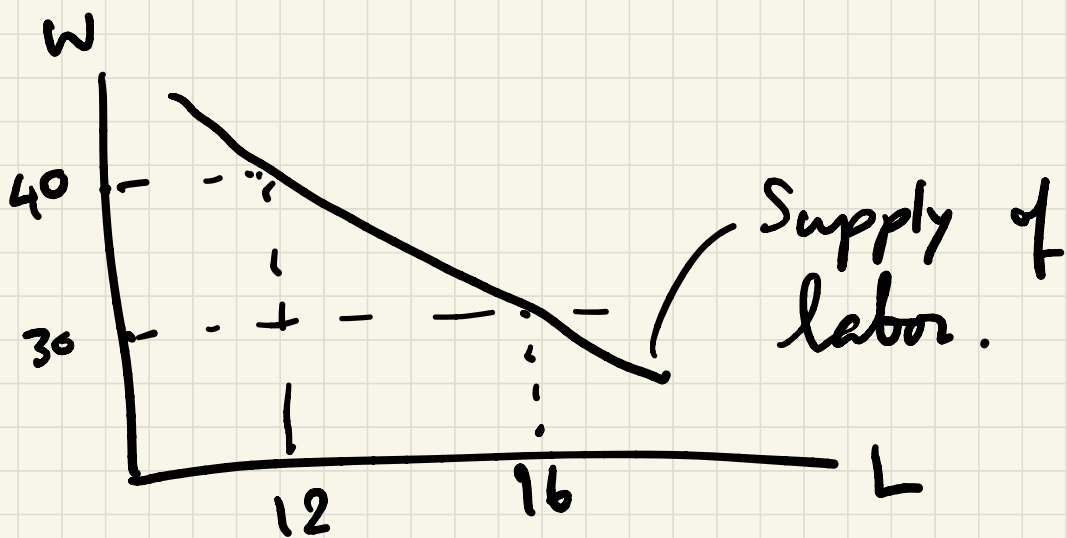
$w = 40$ ,  $l_1^* = 12$ ,  $L_0^* = 12$  hrs.

When  $w \uparrow$ ,  
leisure  $\uparrow$   
and Labor  $\downarrow$ .  
because  $|IE| > |SE|$   
(+) (-)

S.E. on leisure =  $l_0' - l_0^* < 0$   
I.E. on leisure =  $l_1^* - l_0' > 0$

Total effect:  
 $l_1^* - l_0^* > 0$

$W \uparrow, L \downarrow$

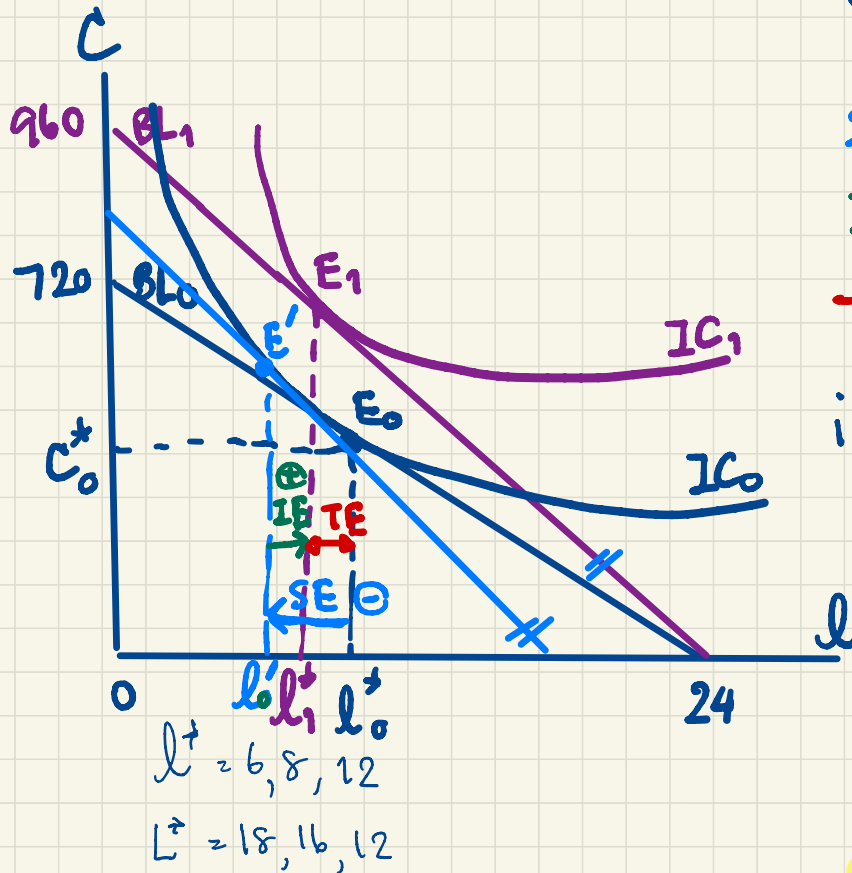


Supply is downward-sloping  
because  $IE > SE$ .

$\oplus$        $\ominus$

So, higher wage rate results  
in a reduction in Labor  
hours and more leisure

## Case 2 - $IE < SE$



Let  $w_0 = 30$ .

Wage increases to 40,  
everything else constant.

S.E. on  $l = l_0' - l_0^* < 0$

I.E. on  $l = l_1^* - l_0' > 0$

Total effect =  $l_1^* - l_0^* < 0$

i.e.  $L_1^* = 24 - l_1^* > L_0^* = 24 - l_0^*$

$\therefore$  When  $IE (+) > SE (-)$ ,

a rise in wage rate  
will lower leisure and  
increase labor time ( $L$ ).