

Topic 5 : Banking and the Management of Financial Institutions

The Economics of Money, Banking and Financial Markets

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1 Introduction : What does a bank do?

- What is financial intermediary? What does a bank do?
- Why does financial intermediary exist? (topic 6)
- Why do we need to regulate financial intermediaries?
- This topic focuses on the first question, what is financial intermediary?
- The answers to the rest questions are the main focus of topic 6, 7, 8, in which we are going to deal with economic models with asymmetric information.
- Financial institution perform two main functions:
 1. to match transactors (like marriage brokers do)
 2. to manage risk and transform the nature of claims (qualitative asset transformation)
 - Banks make profits by selling liabilities (e.g. deposits) with one set of characteristics and using the proceeds to buy assets (e.g. loans) with a different set of characteristics.
 - Normally, banks borrows from short-dated deposits and lends through long-term loans.
- Financial intermediaries are entities that intermediate between providers and users of financial capital . They borrow on one hand and lend on the other.
- Financial intermediaries perform qualitative asset transformation.
- Financial intermediaries are “firms” which produce “financial services”
- manufacturing firms hold inventories, machines, patents
- financial intermediaries hold large quantities of financial claims
- Both finance their assets by issuing “debt” or “equity”
- Debts : Predetermined return, interests
- Equity : Residual return, dividends

- D/E ratio 2016H1: DTAC = 3.14, TRUE= 2.28, ADVANC = 1.8, LPN = 0.46, CPN=1.12, PTT = 1.41, QH=1.37, THAI = 7.39
- (2014 - Stock Focus Top Performance Pick, Stock Exchange of Thailand)
- Guess: What is the average D/E ratio of all commercial banks in Thailand?
- One distinction between financial institutions and manufacturing business is that FIs are highly financial leveraged. In other words, their debt to equity ratio is very high.
- Industrial organization of banking: It is hard to define “production”
 1. deposits as inputs, loans as output
 2. deposits and loans are output, inputs are human capital and physical capital
- To understand banking business, the simplest way is to look at the bank balance sheet
- Balance sheet : the source of funds = the use of funds, total liabilities + capital = total assets
- Liabilities : deposits, borrowings
- Asset : loans, cash (required reserves + excess reserves), securities
- Basic banking operation: Mr Johnny opens a checking deposit account with Baht 100, the reserve requirement ratio is 10%.

Bangkok Bank Plc.	
Assets	Liabilities and Equities
required reserves	checkable deposits
excess reserves	

- Assume that the bank choose not to hold any excess reserves but to make loans

Bangkok Bank Plc.

Assets	Liabilities and Equities
required reserves	checkable deposits
loans	

- Suppose that deposit rate is 1 percent and loan rate is 10% and the operation cost is 1 Baht. Then the bank is making a profit of $10\%(\text{.....}) - 1\%(\text{.....}) - 1 \text{ Baht}$
- Banking business is making profits by borrowing at low interest rate and then lending at high interest rate

2 Major Risks Faced by Banks

- Is this an easy money making?
 - liquidity risk
 - interest rate risk
 - default risk (credit risk)

3 Liquidity management and the role of reserves

- Banks borrow short terms to lend for long terms (maturity mismatch)
- They need to hold enough cash for their depositors to withdraw
- Why don't hold a large amount of reserve to prevent liquidity risk?
- Normally banks retain only some fractions of their customer's deposits as reserve
- In a normal situation, there is no problem in doing this. Why?
- Large number of depositors → the amount withdrawals become more predictable, interbank lending

- If a bank does not have enough cash to pay back their depositors on demand, there will be panics. Large number of depositors withdraw their deposits, not because they need to use the money, but because they fear the bank will fail. The effect is contagious. Interbank lending cannot help. Liquidity problem → bank failures → economy. (Bank runs and deposit insurance - Topic 8)
- How a bank can deal with deposit outflows : reserve requirement ratio = 10%

Bangkok Bank Plc. (million Baht)

Assets		Liabilities and Equities	
Reserves	20	checkable deposits	100
Loans	80	bank capital	10
Securities	10		

- Legal Reserve= Excess Reserve =
 - Suppose there is a deposit outflow of 10 M.Baht.

Bangkok Bank Plc.

Assets	Liabilities and Equities
Reserves	checkable deposits
Loans	bank capital
Securities	

- With 10% reserve requirement, bank still has excess reserves of 1 million Baht: no changes needed in balance sheet
- No excess reserve.

Bangkok Bank Plc. (million Baht)			
Assets		Liabilities and Equities	
Reserves		checkable deposits	100
Loans		bank capital	10
Securities	10		

- Suppose there is a deposit outflow of 10 M.Baht.

Bangkok Bank Plc.

Assets	Liabilities and Equities
Reserves	checkable deposits
Loans	bank capital
Securities	

- Now the bank has a problem. It does not have enough reserves as required.
- Basically, the bank has four options: there is a cost associated with all the four options.
 1. borrow from other banks in the interbank market, Cost : interbank rate
 2. sell some of its securities, Cost : capital loss, opportunity cost
 3. borrowing from the central bank, Cost : discount window rate
 4. sell off loans
 - Cost : capital loss, opportunity cost
 - it is not always possible to sell off loans

4 Interest Rate Risk Management

- Most of a bank's income comes from interest paid from loan repayment.
- Most of a bank's expense comes from interest paid to depositors.
- A change in the interest rate affects the bank's income, expenses, profit or loss, financial position (value of asset and liabilities)
- The bank is facing with the interest rate risk.
- How a change in the interest rate affect a bank's financial position and performance?
- Both sides of the bank's balance sheets are debt instruments.

- However, on the asset side, most are long-term debt instruments (loans). On the liabilities side, most are short-term debt instruments (deposits).
- A change in the interest rate may affect the bank's income and the bank's expense at different rates.
- A change in the interest rate can bring about a decrease in a bank's profit or a fall in a bank's net worth.

4.1 Gap Analysis

Bangkok Bank Plc. (million Baht)

Assets		Liabilities and Equities	
Fixed Rate Asset	350	Fixed rate liabilities	230
reserves, long-term security, fixed rate loans, government bonds		checkable deposits long-term CDs	
Variable Rate Assets	130	Variable Rate Liabilities	230
S-T securities, variable rate loans		S-T CDS, saving deposits	
		Net Worth	
Total Asset	480	Total Liabilities	

- $GAP = \text{rate-sensitive assets} - \text{rate-sensitive liabilities} = \dots - \dots = \dots$
million Baht
- When $i \uparrow 5\%$:
 1. $\Delta \text{Income on assets} = \dots \times \dots = \dots$
 2. $\Delta \text{Costs of liabilities} = \dots \times \dots = \dots$
 3. $\Delta \text{Profits} = \dots = \dots$

$$= 5\% \times (\dots - \dots) =$$

$$= 5\% \times GAP$$
- $\Delta \text{Profit} = \Delta i \times GAP$
- Hence, when Gap is negative, the bank's net worth would decrease when interest rate

- When GAP is positive, the bank's net worth would decrease when interest rate

- **Gap is negative**

Variable Rate Asset Variable Rate liabilities
 interest rate ↑
 • income on assets..... costs of liabilities.....
 Profits

Variable Rate Asset Variable Rate liabilities
 interest rate ↑
 • income on assets..... costs of liabilities.....
 Profits

4.2 Duration Analysis

Bangkok Bank Plc.

Assets		Liabilities and Equities	
long term assets	480	short-term liabilities	460

- Suppose that modified duration of bank assets = 3 years, modified duration of liabilities = 2 years. The interest rate is expected to fall by 5%.
- $\% \Delta \text{ value} = \Delta i \times \text{Modified Duration}$
- $i \uparrow$, value $\downarrow$
- $\% \Delta \text{ assets} = \dots\dots\dots$
- $\% \Delta \text{ liabilities} = \dots\dots\dots$
- $\Delta \text{ net worth} = \dots\dots\dots$
- Strategies to Manage Interest-rate Risk
 1. Rearrange balance-sheet
 2. Use financial derivatives

5 Credit Risk Management

- What will happen if there is a default?

Bangkok Bank Plc.

Assets		Liabilities and Equities	
Reserves	20	checkable deposits	100
Loans	80	bank capital	10
Securities	10		

- Suppose that the bank find that 20 M.Baht of their loans become worthless.

Bangkok Bank Plc.

Assets		Liabilities and Equities	
Reserves		checkable deposits	
Loans		bank capital	
Securities			

- Banks try to find borrowers who will pay high interest rates and unlikely to default on their loans.
- It is very difficult to predict the riskiness of each borrower because of the asymmetric information problem
- adverse selection :
 - the bank should charge high(low) interest rate to high(low) risk customers
 - screening, credit analysis, long-term customer relationship
 - if the bank cannot separate high risk from low risk customers, it cannot price its financial products correctly
 - then, the bank will make a loss on its lending business
- moral hazard : monitoring, collateral requirement
- Banks are in a better position than individual savers. They can analyse credit risk better than individual savers. (Topic 6)
- How to design a loan contract that reduces moral hazard behaviour? (Topic 7)

6 Capital Adequacy Management

- What will happen if there is a default?

Bangkok Bank Plc.

Assets		Liabilities and Equities	
Reserves	20	checkable deposits	100
Loans	80	bank capital	10
Securities	10		

- Suppose that the bank find that 5 M.Baht of their loans become worthless.

Bangkok Bank Plc.

Assets		Liabilities and Equities	
Reserves		checkable deposits	
Loans		bank capital	
Securities			

- If the bank has held only 4 M.Baht capital, what will happen?

Bangkok Bank Plc.

Assets		Liabilities and Equities	
Reserves	20	checkable deposits	106
Loans	80	bank capital	4
Securities	10		

- Suppose that the bank find that 5 M.Baht of their loans become worthless.

Bangkok Bank Plc.

Assets		Liabilities and Equities	
Reserves		checkable deposits	
Loans		bank capital	
Securities			

- The bank would fail. It does not have enough asset to pay back its liability
- A bank maintains bank capital to lessen the chance that it will become insolvent.
- Why don't hold a large amount of capital?
- Large equity capital → lower return on equity for the bank's shareholders
- Returns on assets: $ROA = \frac{\text{net profit after taxes}}{\text{assets}}$
- Returns on equity: $ROE = \frac{\text{net profit after taxes}}{\text{equity}}$
- Equity multiplier: $EM = \frac{\text{assets}}{\text{equity}}$
- $ROE = ROA \times EM$
- As equity ↑, ROE
- "limited liability" → shareholders of the bank want to hold minimum amount of equity capital
- Bank equity capital is important to prevent banks from the risk of failures.
- Regulators has to set "minimum capital adequacy regulations" ; as suggested by BIS

Bank of Thailand
FI_CB_001_S5 : All Commercial Banks' Assets and Liabilities
Unit : Millions of Baht

Assets	Mar2016	JUN 2016
1. Cash	257,166	270,920
2. Interbank and money market items, net	2,506,848	2,474,606
3. Claims on securities	81,381	73,870
4. Derivatives assets	474,558	469,141
5. Investments - net	2,474,424	2,446,047
6. Investments in subsidiaries and associates, net	161,212	152,646
7. Loans to customers, net	11,158,072	11,274,183
8. Customers' liabilities under acceptances	1,125	1,531
9. Properites foreclosed, net	78,240	77,247
10. Premises and equipment, net	202,888	201,830
11. Goodwill and other intangible assets, net	52,173	51,806
12. Deferred tax assets	15,411	15,823
13. Other assets, net	190,666	194,300
Total Assets	17,654,165	17,703,950
Liabilities and Equities / Equity of Head Office and Other Branches comprising		
Liabilities		
14. Deposits	12,204,109	12,164,839
15. Interbank and money market items, net	1,255,439	1,326,122
16. Liabilities payable on demand	93,178	82,784
17. Liabilities to deliver securities	84,540	76,042
18. Financial liabilities designated at fair value through profit or loss	35,507	37,621
19. Derivatives liabilities	483,033	477,848
20. Debt issued and Borrowings	838,256	817,726
21. Bank's liabilities under acceptances	1,125	1,531
22. Provision	74,588	75,721
23. Deferred tax liabilities	11,001	9,203
24. Other liabilities	301,130	291,289
Of which: Deposits and Guarantees	6,545	6,880
Of which: Accrued Expenses Payable	68,776	80,195
Shareholders' Equity	1,807,747	1,810,981
Head office and other branches of the same Juristic person's Entity	464,511	532,242
No. of banks	31	31

Bank of Thailand
FI_CB_040_S4 : All Commercial Banks' Income and Expense
Unit : Millions of Baht

	Q1/2016	Q2/2016 p	H1/2016
1. Interest income	172,285	172,192	344,477
1.1 Loans	137,257	135,410	272,667
1.2 Transactions with financial institutions and money market	9,404	10,306	19,710
1.3 Hire purchase and Financial leasing	14,632	14,694	29,326
1.4 Investments	10,838	11,677	22,515
1.5 Others	155	104	259
2. Interest expenses	60,433	59,419	119,852
2.1. Deposits	34,978	33,267	68,245
2.2 Transactions with financial institutions and money market	4,018	4,502	8,520
2.3 Debt issued and Borrowings	7,211	7,310	14,521
2.4 Fees from the borrowings	8	7	15
2.5 Premium to deposit insurance	14,170	14,298	28,468
2.6 Others	48	34	82
3. Fees and service income	45,834	44,606	90,440
4. Fees and service expenses	9,519	9,202	18,721
5. Gains (Losses) on tradings and foreign exchange transactions	16,095	11,681	27,776
6. Gains (Losses) on financial instrument designated at fair value through profit or (loss) Fair value option	-3,258	-635	-3,893
7. Gains (Losses) on investments	4,313	1,877	6,190
8. Share of profit (loss) from investment for using equity method	0	0	0
9. Others operation incomes	10,032	13,441	23,473
10. Other operating expenses	75,385	76,977	152,362
11. Impairment loss of loans and debt securities	37,701	37,893	75,594
12. Profit (loss) before income tax and extraordinary items	62,261	59,668	121,929
13. Income tax	11,086	8,841	19,927
14. Net profit (loss)	51,176	50,867	102,043
No. of banks	31	31	31