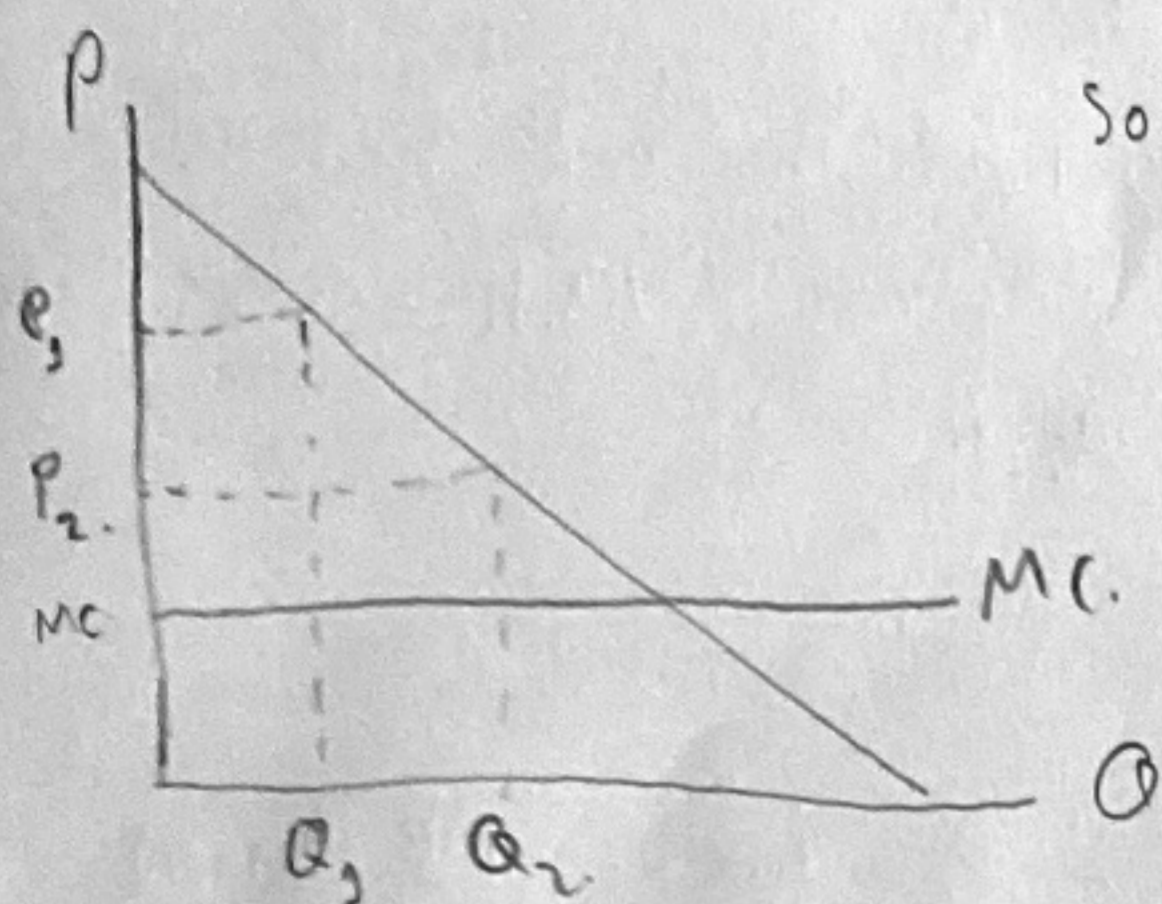


Example 2 Page 1a Topic 9 Part 1

Inverse Demand:  $P = 100 - Q$ , Marginal Cost:  $MC = 10 = AC$



So producer surplus is ;  $PS = P_1(Q_1) + P_2(Q_2 - Q_1) - MC(Q_2)$

$$PS = (100 - Q_1)Q_1 + (100 - Q_2)(Q_2 - Q_1) - 10Q_2$$

$$\frac{\partial PS}{\partial Q_1} = 0 ; 100 - 2Q_1 - 100 + Q_2 = 0$$

$$Q_2 = 2Q_1 \quad \text{--- (1)}$$

$$\frac{\partial PS}{\partial Q_2} = 0 ; 100 - 2Q_2 + Q_1 - 10 = 0$$

$$Q_1 - 2Q_2 = -90 \quad \text{--- (2)}$$

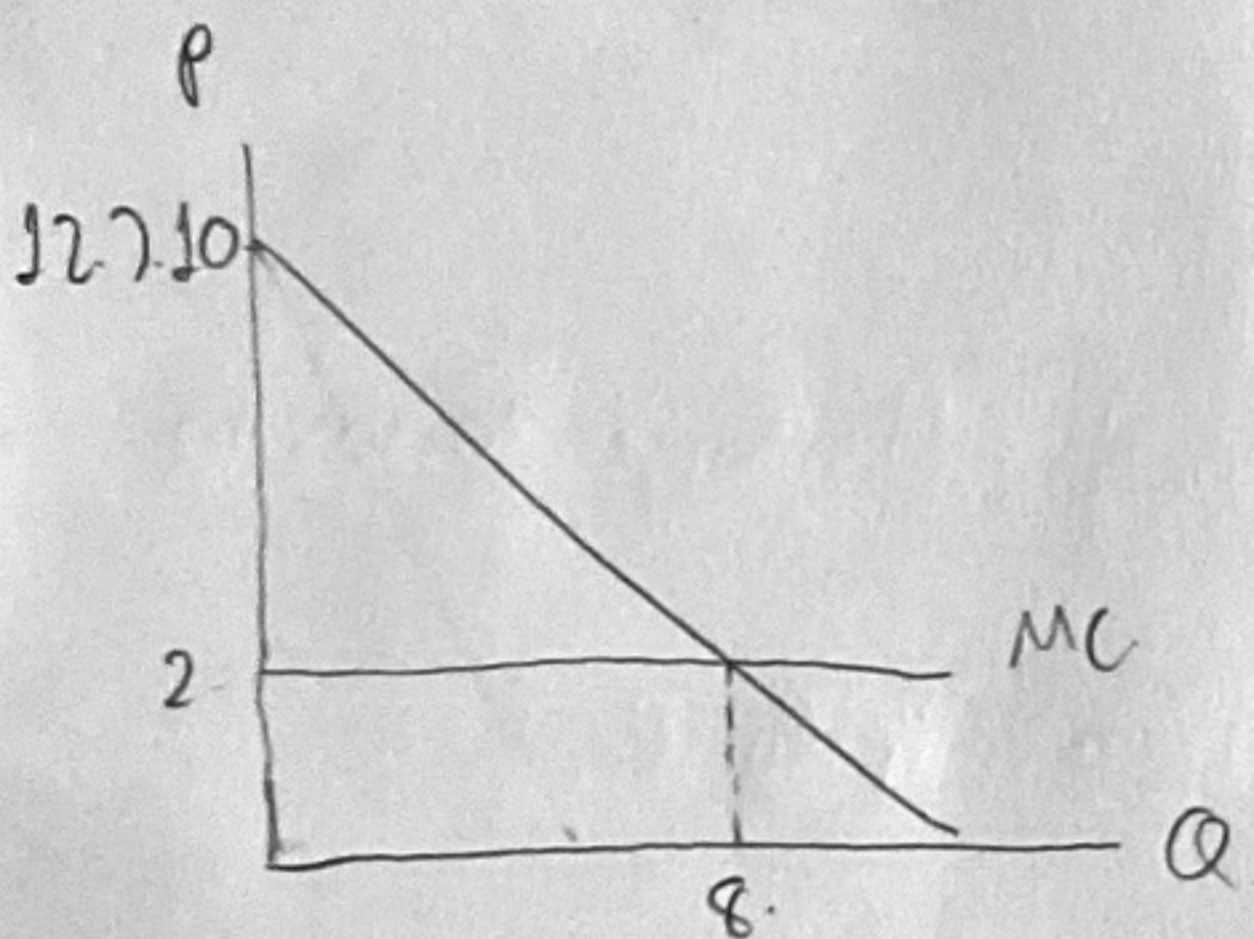
$\therefore P_1 = 100 - 30 = 70, Q_1 = 30$  units  
 $P_2 = 100 - 60 = 40, Q_2 = 60$  units

plug (1) in (2);  $Q_1 - 2(2Q_1) = -90$

$$-3Q_1 = -90$$

$$Q_1 = 30$$

so  $Q_2 = 60$ .



$P = 10 - Q$

First, let MC (usage charge) equals to 2, as to cover the marginal cost provided.

Without  $s$  (subscription charge), the consumer surplus is  $\frac{1}{2}(8)(10-2) = 32$ .

In order to, maximize consumer and producer surplus and allow the firm to get zero economic profit,  $s$  (subscription charge) must cover the fixed-cost = 1,200. So the firm must collect the subscription charge ( $s$ ) from individuals 12.  
 $\therefore$  The firm charge  $s = 12$  for each individual and  $m = 2$  for each usage.

20 people of  $x$ -type;  $P = 10 - Q_x$

30 people of  $y$ -type;  $P = 10 - 2Q_y$

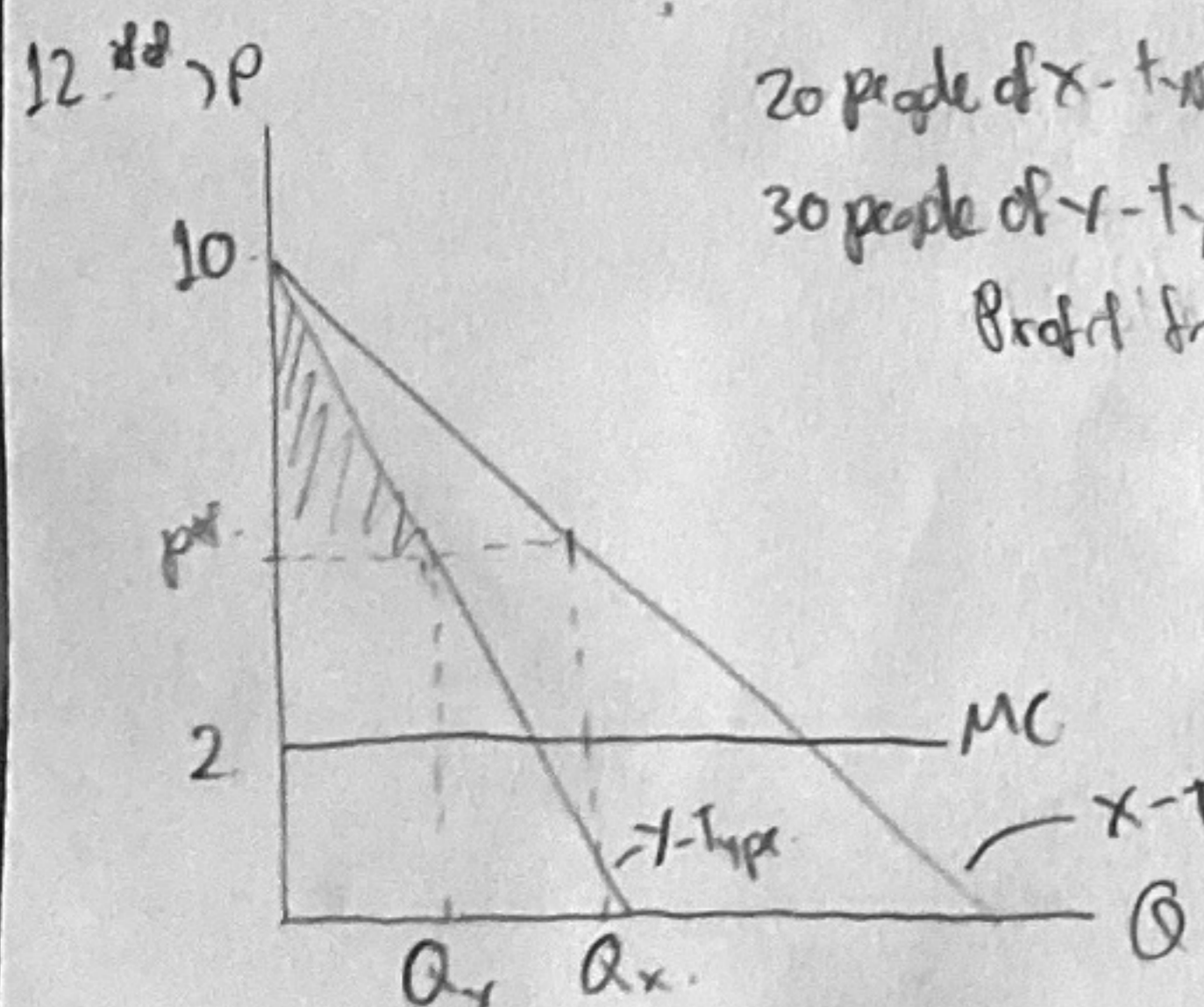
$$\text{Profit from entry fees} = 50 \times \left[ \frac{1}{2} \times Q_y \times (10 - P^y) \right] = 25 \left( 5 - \frac{P^y}{2} \right) (10 - P^y)$$

$$= 25 \left[ 50 - 5P^y - 5P^y + \frac{P^{y2}}{2} \right] = \frac{25}{2} [100 - 20P^y + P^{y2}]$$

$$\text{Profit from per-drink price} = 30(P^x - MC)(Q_x) + 20(P^y - MC)(Q_y)$$

$$= 30(P^x - 2)\left(5 - \frac{P^x}{2}\right) + 20(P^y - 2)(10 - P^y)$$

$$\text{Total profit} = \frac{25}{2} (100 - 20P^y + P^{y2}) + (P^x - 2)(150 - 15P^x + 100 - 20P^x)$$



$$\text{Total profit} = \frac{25}{2} (100 - 20p^d + p^d{}^2) + (p^d - 2)(350 - 35p^d)$$

$$\text{Find } p^d \text{ that maximize profit: } \frac{d\pi}{dp^d} = 0$$

$$\frac{25}{2} (-20) + 2p^d + 350 - 70p^d + 70 = 0$$

$$-250 + 2p^d + 350 - 70p^d + 70 = 0$$

$$68p^d = 170$$

$$p^d = 2.5$$

∴ The optimal per drink price is \$2.5

The only fee price is  $\frac{703.125}{50} = \$14.0625$

The optimal profit that the firm can make from 50 customers is  $703.125 + (0.5)(350 - 875) = \$834.375$

11). The demand in Europe:  $Q_E = 70 - P_E$  so the inverse demand in Europe:  $P_E = 70 - Q_E$ ,  $MR_E = 70 - 2Q_E$

The demand in US:  $Q_U = 110 - P_U$  so the inverse demand in US:  $P_U = 110 - Q_U$ ,  $MR_U = 110 - 2Q_U$

a). Find  $Q_U$  that maximize profit:  $MR_U = MC$

$$110 - 2Q_U = 10$$

$$2Q_U = 100$$

$Q_U = 50$  so the price that maximize its profit in US is  $110 - 50 = 60$

Find  $Q_E$  that maximize profit:  $MR_E = MC$

$$70 - 2Q_E = 10$$

$$2Q_E = 60$$

$$Q_E = 30$$

So the price that maximize its profit in Europe is  $70 - 30 = 40$

b).  $Q = Q_E + Q_U$

$Q = 70 - P_E + 110 - P_U$  since the firm must set only 1 price so  $P_E = P_U = P$

$$Q = 180 - 2P$$

Inverse demand:  $P = 90 - \frac{1}{2}Q$

$$\text{So } MR = 90 - Q$$

To find maximum profit:  $MR = MC$

$$90 - Q = 10$$

$$Q = 80$$

So the price should be  $90 - \frac{1}{2}(80) = 50$

The profit that it will get is  $50(80) - 10(80) = 3,200$

20.) The demand for elderly market:  $Q_1 = 750 - 4P_1$ , Inverse demand:  $P_1 = 187.5 - \frac{1}{4}Q_1$ .

$$MR_1 = 187.5 - \frac{1}{2}Q_1$$

The demand for younger:  $Q_2 = 850 - 2P_2$ , Inverse demand:  $P_2 = 425 - \frac{1}{2}Q_2$

$$MR_2 = 425 - Q_2$$

Find  $Q_1$  that maximize profit:  $MR_1 = MC$

$$187.5 - \frac{1}{2}Q_1 = 40$$

$$\frac{1}{2}Q_1 = 147.5$$

$$Q_1 = 295$$

$$\text{So } P_1 = 113.75$$

Find  $Q_2$  that maximize profit:  $MR_2 = MC$

$$425 - Q_2 = 40$$

$$Q_2 = 385$$

$$\text{So } P_2 = 232.5$$

$\therefore$  In elderly market, the profit-maximizing number of passengers is 295 and the price is 113.75.

In younger market, the profit-maximizing number of passengers is 385 and the price is 232.5.

21.) a.)  $MC_H = 300$ ,  $MC_A = 300$ .

The optimal price of  $P_A = 800$  and  $P_H = 800$

As we will get the profit equals to  $\pi = (800 - 300) + (800 - 300) = 1,000$ .

b.)  $P_B = 900$ . as everyone will buy it. since it is affordable,

c.) It follow the mixed bundling strategy,  $P_A = 800$ ;  $P_H = 800$ ;  $P_B = 1,000$

As  $P_H = 800$  will attract customer 1 which yield the profit of  $800 - 300 = 500$

$P_A = 800$  will attract customer 3 which give the profit of  $800 - 300 = 500$ .

and  $P_B = 1,000$  will be bought by customer 2 which yields  $1,000 - 600 = 400$  profit.

Therefore, the profits that we earn is  $500 + 500 + 400 = 1,400$ .