

EE211

PRINCIPLES OF MICROECONOMICS

Topic 2: Demand, Supply, and Equilibrium

EE211

PRINCIPLES OF MICROECONOMICS

Topic 2: Demand, Supply, and Equilibrium

↓
Consumer
behavior
↓
preference

↓
Production
Theory

Topics

- I. Market: Meaning and components
- II. Demand
- III. Supply
- IV. Market equilibrium

I. Meaning and Components of Market

- **Market** – a place where buyers and sellers make transactions.
 - Does it need to be a physical place?

- Types of market:

- Commodity markets – consumption goods & services.

- Factor markets

labor, capital
wage ~ price of factor.

- **Market structure:**

- **Perfect competition** – many buyers & sellers ⇒ "price takers"

- Monopolistic competition

- **Oligopoly**

- **Monopoly**

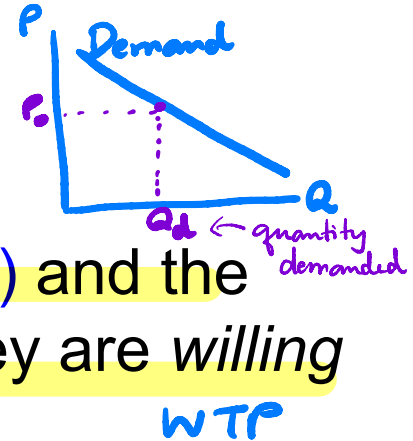
1 seller

} sellers has market power
↓ "OPEC"

moderna, Pfizer, J&J

2-3 sellers

II. Demand: Buyers' Behavior



- **Demand** is a relationship between the price (P) and the quantity demanded (Q_D) by consumers that they are willing and able to pay.
 - Quantity demanded is the amount of a good or service that consumers wish to purchase during some time period.
- **Law of demand:**

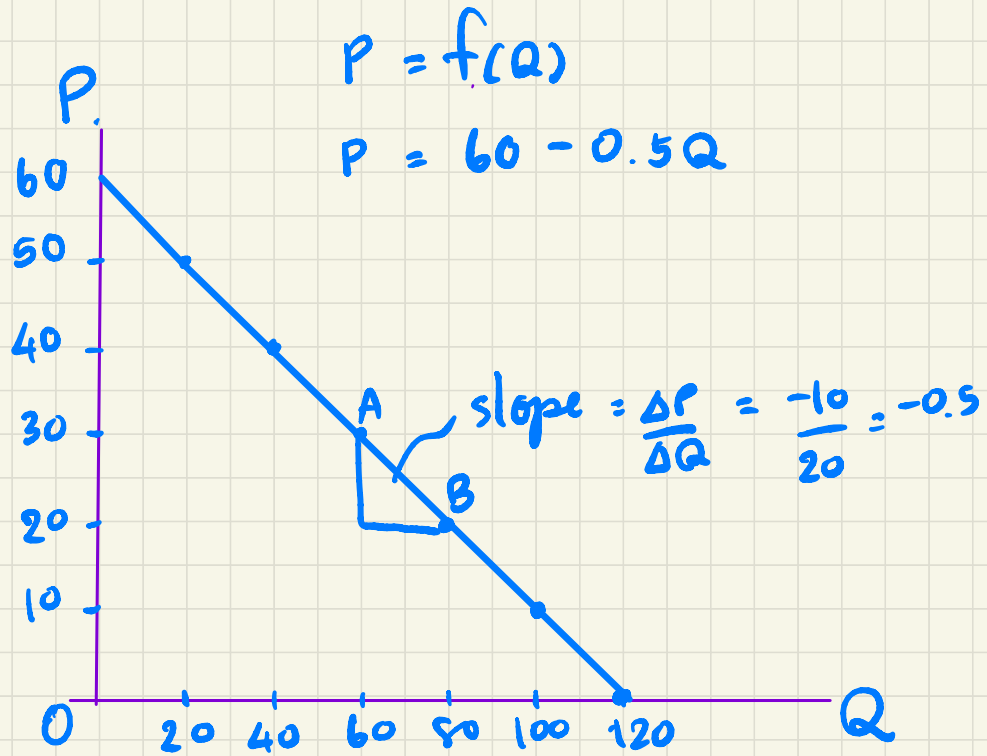
“Holding other things constant, if the price increases (decreases), then the quantity demanded decreases (increases).”

 - The price and quantity demanded have inverse relationship.
 - The slope of demand is negative.

Example

| Price | Quantity |
|-------|----------|
| 0 | 120 |
| 10 | 100 |
| 20 | 80 |
| 30 | 60 |
| 40 | 40 |
| 50 | 20 |

| Price | Quantity |
|-------|----------|
| 0 | 120 |
| 10 | 100 |
| 20 | 80 |
| 30 | 60 |
| 40 | 40 |
| 50 | 20 |



$$P = 60 - 0.5Q$$

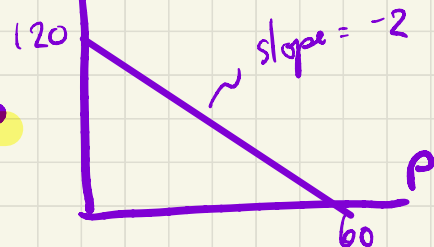
- $Q = 0, P = 60$
- $Q = 20, P = 50$

$$\Rightarrow Q = g(P) = ? \quad Q_d$$

$$0.5Q = 60 - P$$

$$Q = 120 - 2P$$

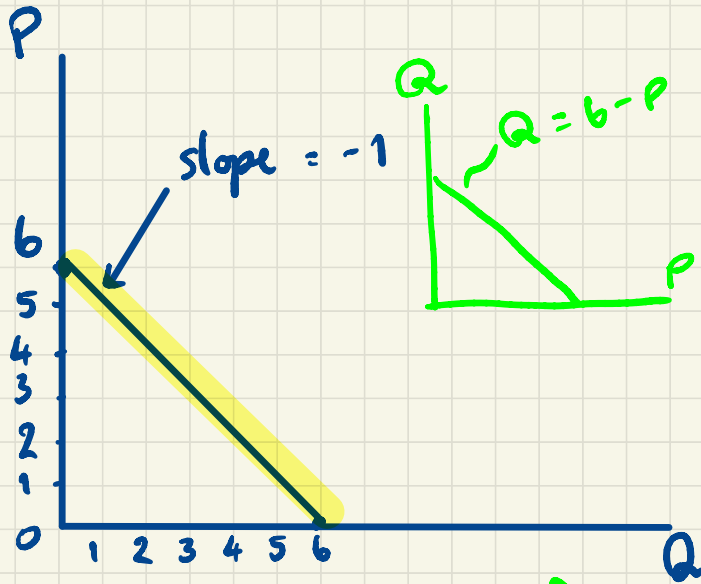
$$\hookrightarrow \begin{aligned} P = 60 &\Rightarrow Q_d = 0 \\ P = 30 &\Rightarrow Q_d = 60 \end{aligned}$$



Exercise. Given $D_1 : P = 6 - Q$

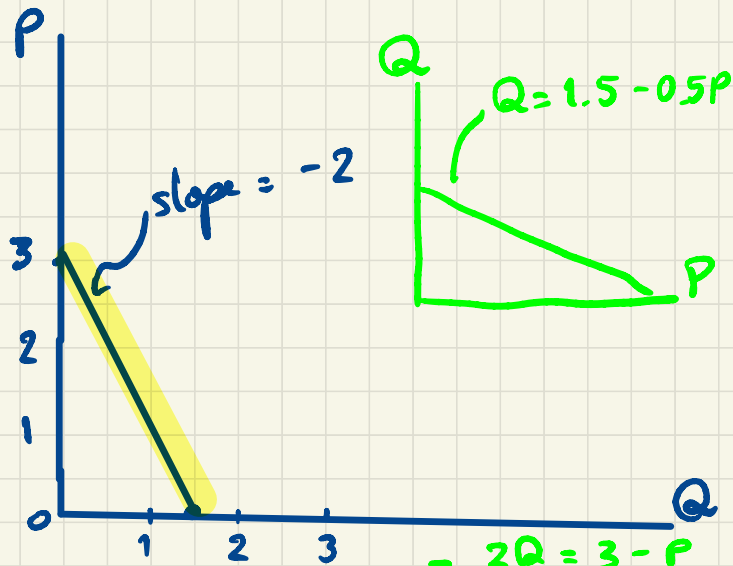
$D_2 : P = 3 - 2Q$

Draw the corresponding demand curves.



$$P = 6 - Q : P = f(Q)$$

$$Q = 6 - P : Q = g(P)$$



$$P = 3 - 2Q$$

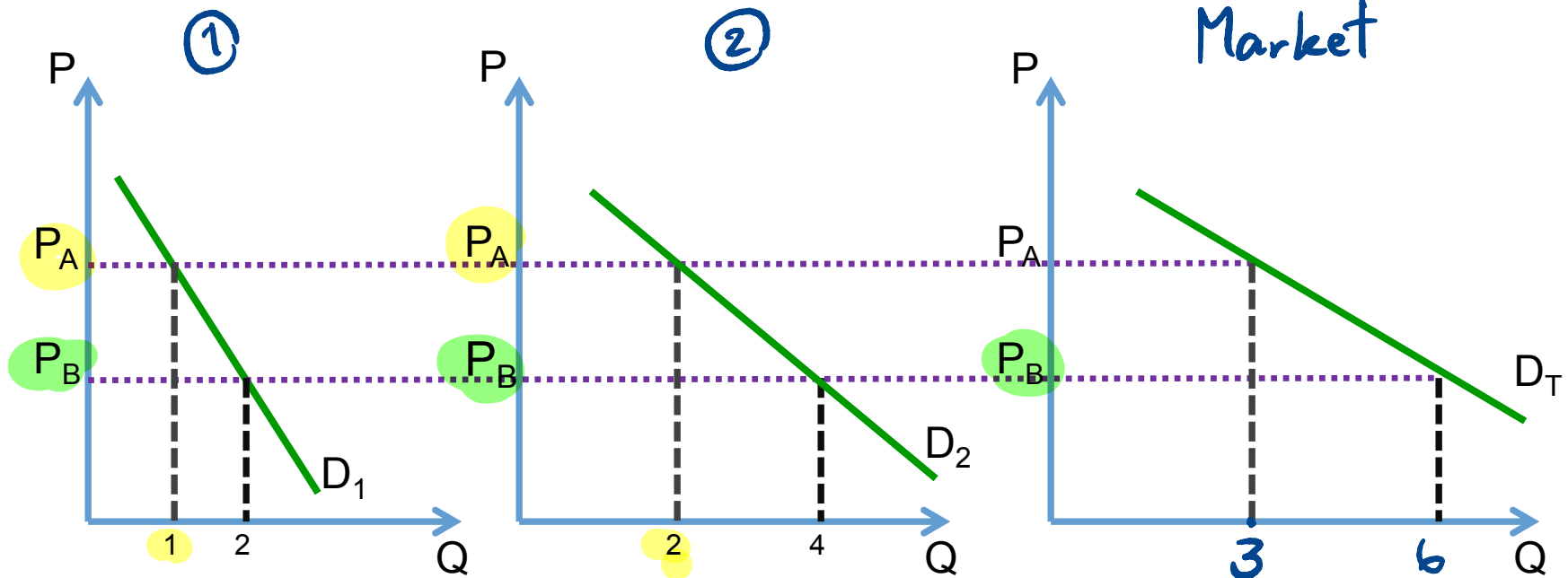
$$P = 0 \Rightarrow 0 = 3 - 2Q \Rightarrow Q = 1.5$$

$$Q = g(P) = ?$$

$$2Q = 3 - P$$
$$Q = 1.5 - \frac{1}{2}P$$

Individual and Market Demands

- Market demand can be derived from a horizontal sum of individual demands.



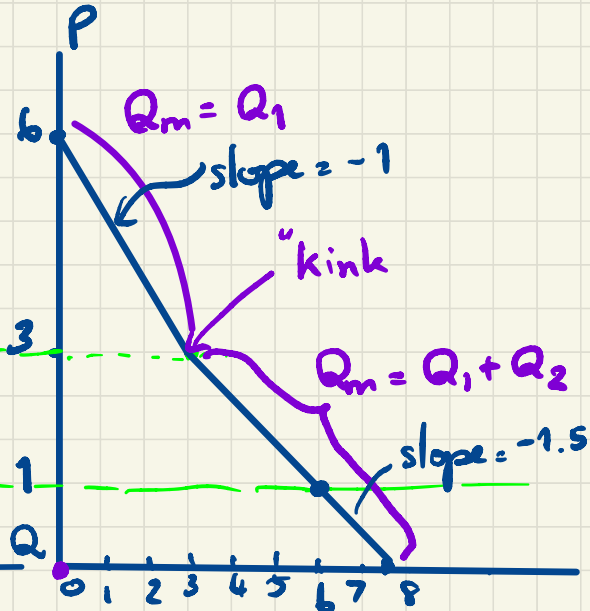
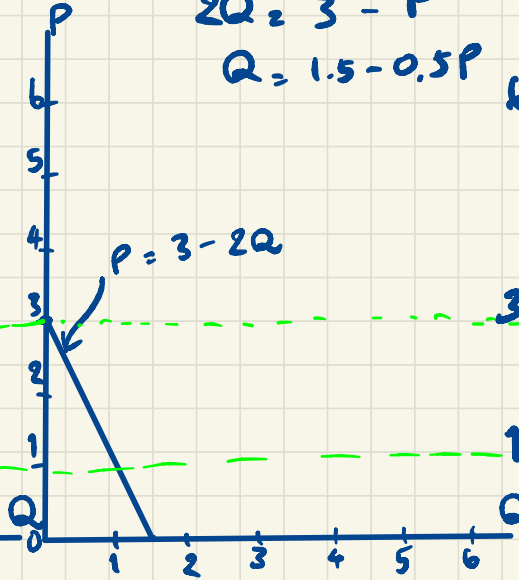
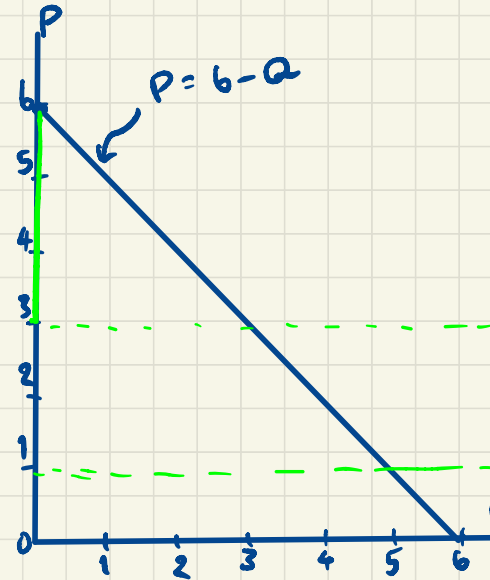
Market Demand

$$D_1: P = 6 - Q$$

$$D_2: P = 3 - 2Q$$

$$2Q_2 = 3 - P$$

$$Q_2 = 1.5 - 0.5P$$



$$P = 6 \Rightarrow Q_1 = 0$$

$$P = 6, Q_2 = 0$$

$$P = 6, Q_m = 0$$

$$P = 3 \Rightarrow Q_1 = 3$$

$$P = 3, Q_2 = 0$$

$$P = 3, Q_m = 3$$

$$P = 1 \Rightarrow Q_1 = 5$$

$$P = 1, Q_2 = 1$$

$$P = 1, Q_m = 6$$

$$P = 0 \Rightarrow Q_1 = 6$$

$$P = 0, Q_2 = 1.5$$

$$P = 0, Q_m = 7.5$$

$$\text{Given } P = 6 - Q_1$$

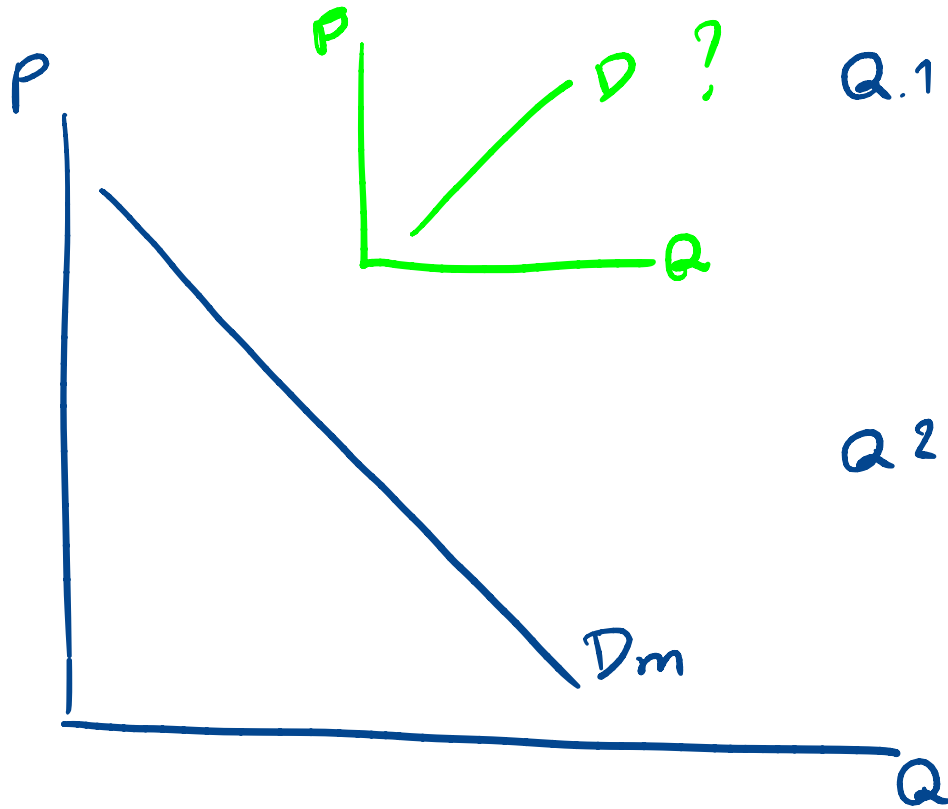
$$P = 3 - 2Q_2,$$

Market Demand:

$$Q_m = \begin{cases} Q_1 & \text{if } P \geq \underline{3} \\ Q_1 + Q_2 & \text{if } P < \underline{3} \end{cases}$$

$$Q_m = \begin{cases} 6 - Q_1 & \text{if } P \geq 3 \\ 7.5 - 1.5P & \text{if } P < 3 \end{cases}$$

Example: Market Demand



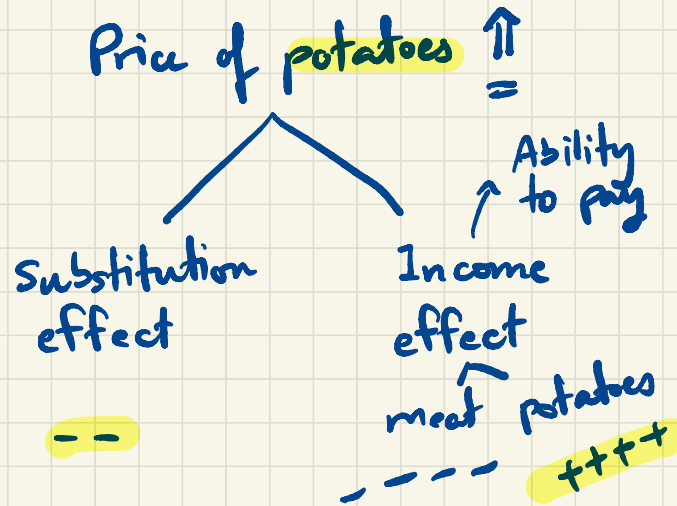
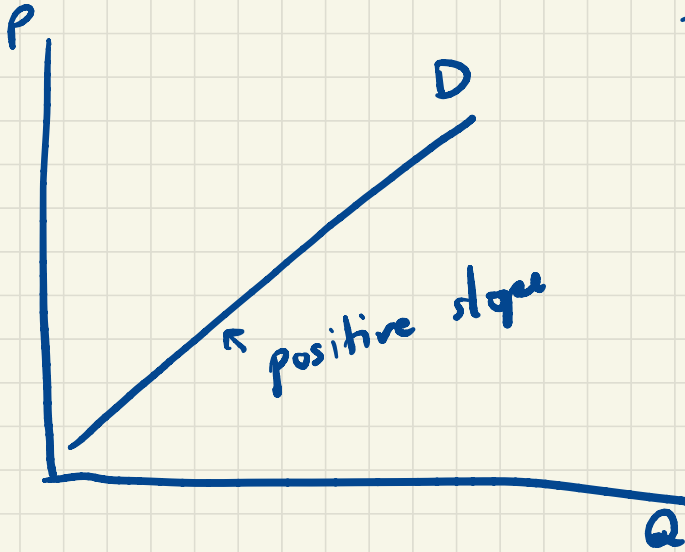
Q.1: Is it possible to have an upward-sloping demand curve?
↳ "Giffen good"

Q.2: Any possibilities of horizontal and vertical examples?

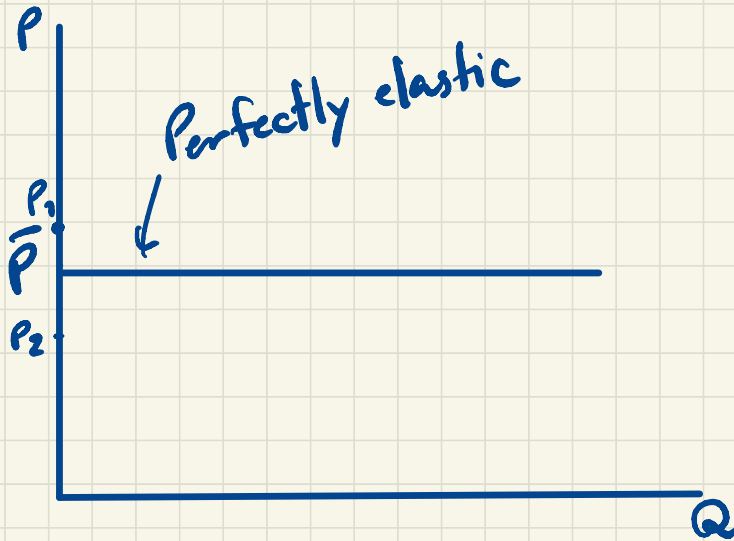
"Giffen" Goods

"Necessities"
- Goods that you consume ^(more) less when its price is lower ^(higher)

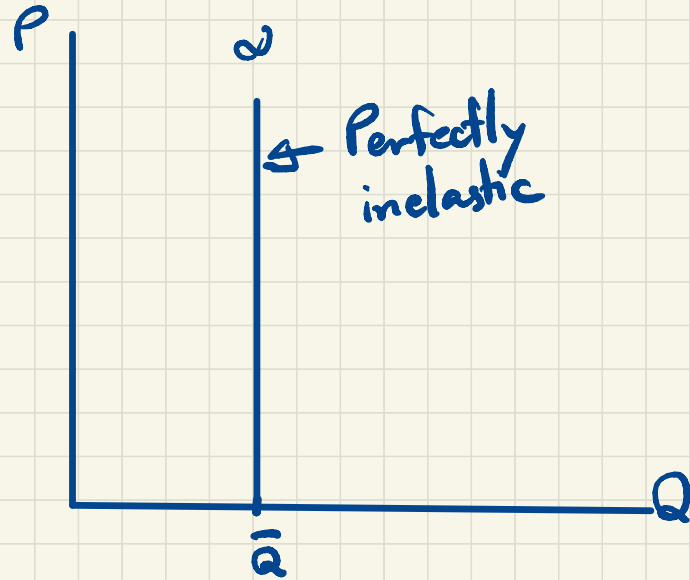
Ex potatoes, low-quality rice staples



Horizontal Demand



Vertical Demand



"Not necessary" - Luxury

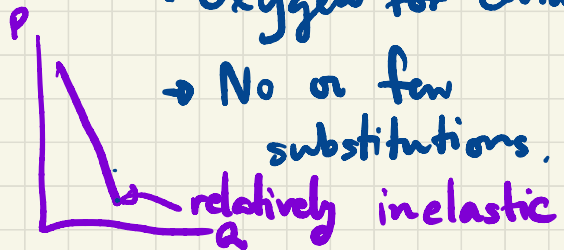
Examples - Brand-name goods



Ex : - Life-saving medicine

- Oxygen for covid-19.

→ No or few substitutions.



The Determinants of Demand

- Price ^{its own price} → movement along demand curve

- Income

- Higher income → more demand

- Taste

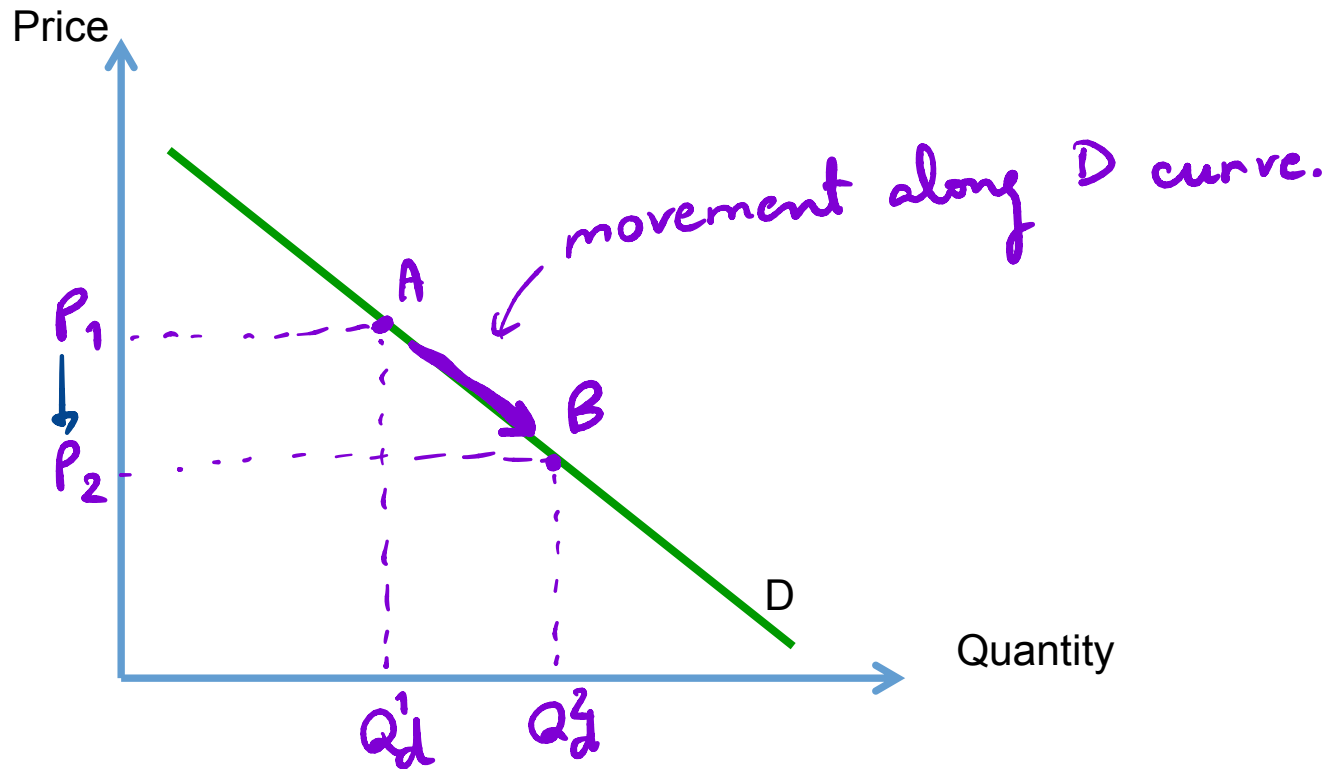
- Price of other products

- Substitutes
- Complements

- Expectations

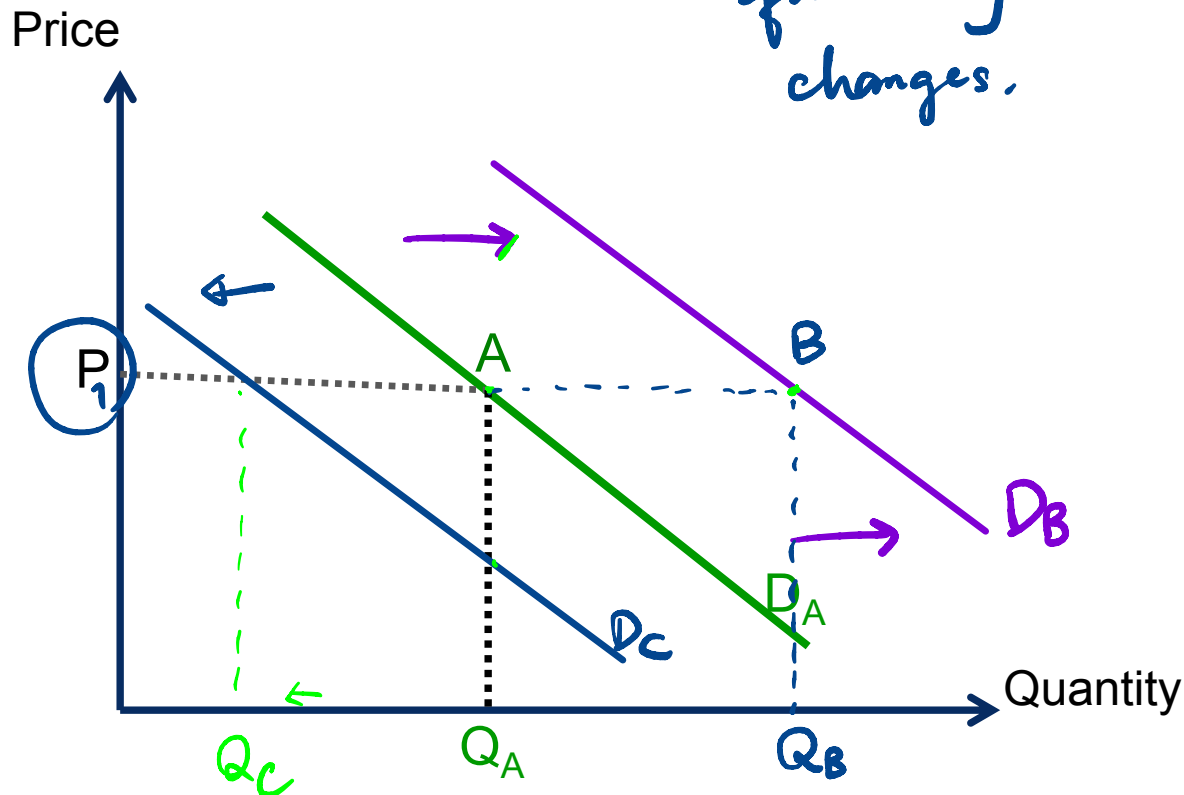
} shift of demand curve.

Change in Quantity Demanded (as a result of price change)



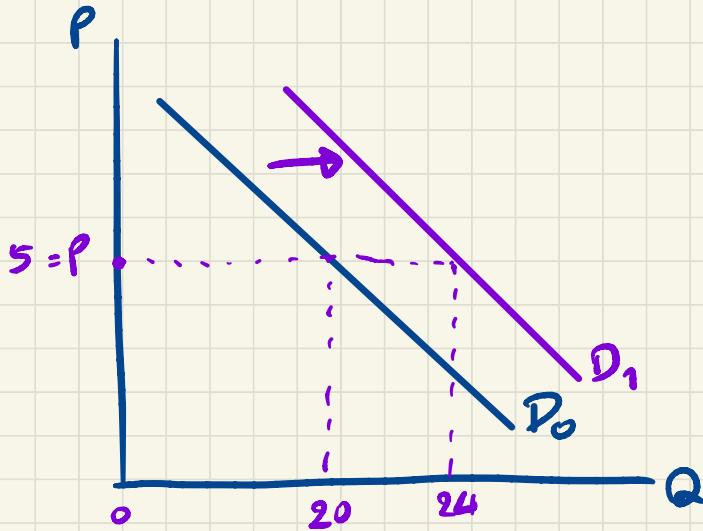
Change (or Shift) in Demand

At any given price,
quantity demanded
changes.



① Demand Shifter : INCOME

Suppose income increases

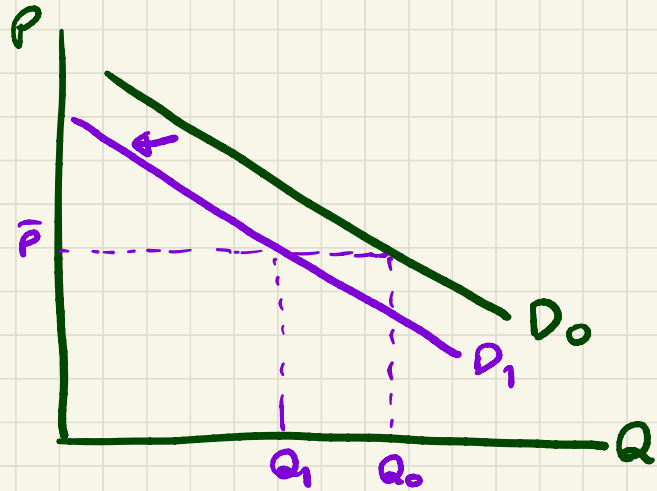


$$I_0 = 100, P_5 \Rightarrow Q_d^0 = 20$$

$$I_1 = 120, P_5 \Rightarrow Q_d^1 = 24$$

"Normal goods" : $I \uparrow \Rightarrow Q_d \uparrow$

Cases when income \uparrow ,
 Q_d is lower?



"Inferior goods" : $I \uparrow \Rightarrow Q_d \downarrow$

e.g. noodles, potatoes

② Demand Shifter : Price of related goods

substitution complements.

• **Substitutes** : goods that can be used in place of another goods.

Ex . . Iphone & Samsung phone

. Coke & Pepsi

. Sara & Tylenol

• **Complements** : goods that are consumed together.

Ex . Apple pencil & Ipad

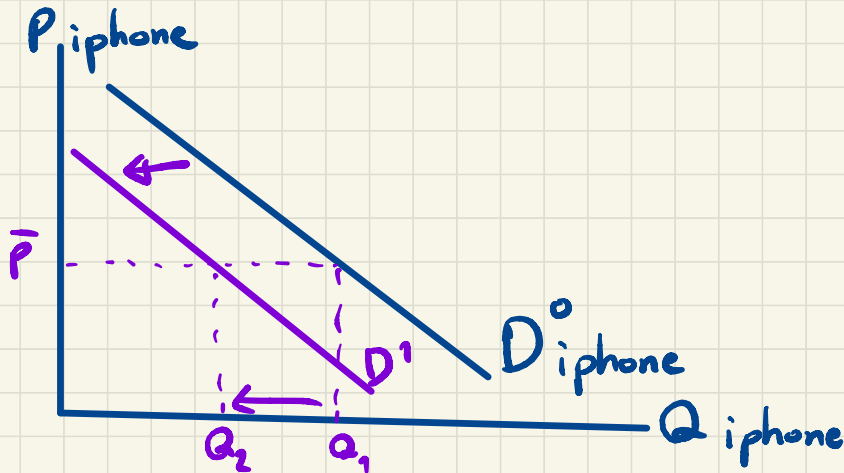
. Keyboard & computer

. car & gasoline.

2.1 Price of substitute

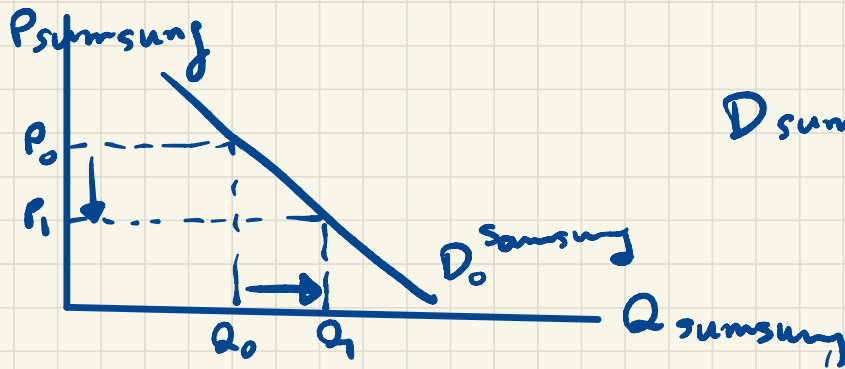
- If price of samsung mobile phones decreases, what happen to demand of an Iphone?

(price of Iphone is constant.)



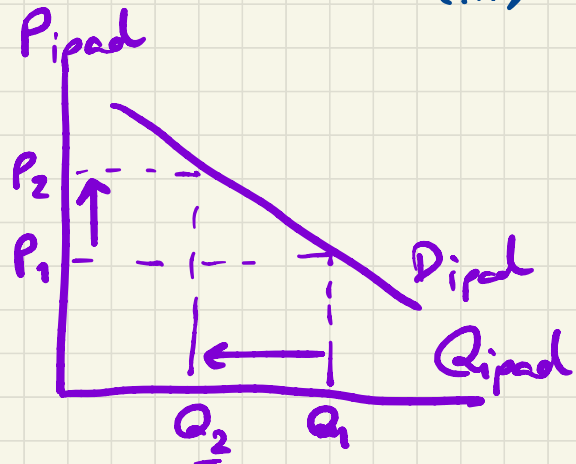
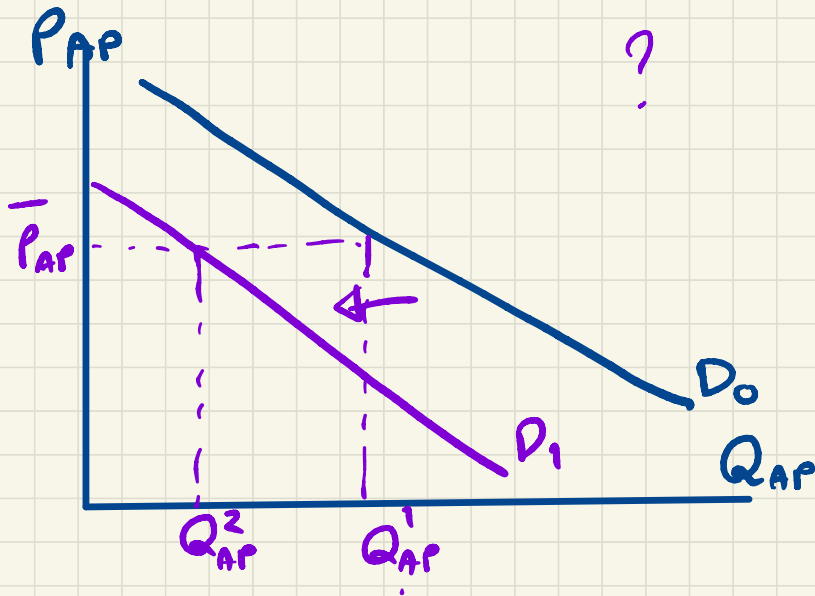
Price of substitute \downarrow (\uparrow)

$\Rightarrow D$ shifts left. (right.)



2.2 Price of complements

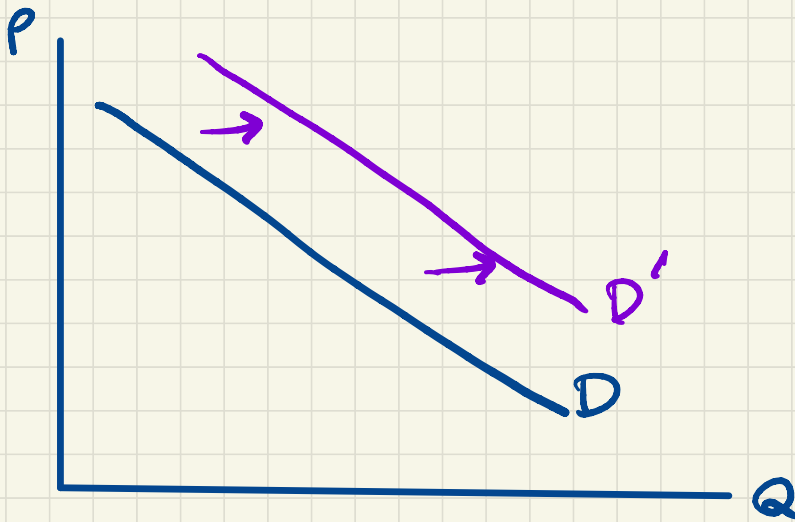
Suppose Price of iPad ↑, what happens to Dapple pencil (AP)?



3. Expectation

Ex.

Suppose people expect that there'll be another variant of Covid-19 called "Omega".
What would happen to demand for Covid-19 vaccine?



II. Supply: Sellers' Behavior

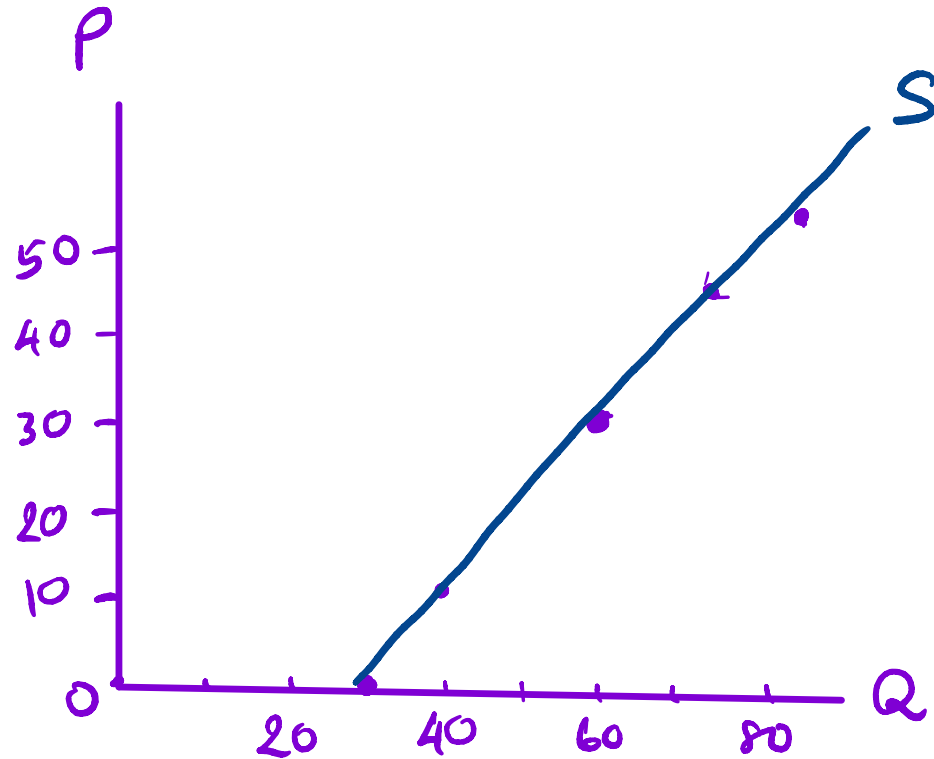
- **Supply** is the relationship between price (P) and quantity supplied (Q_s) that the producer(s) is willing and able to sell.
 - **Quantity supplied** is the amount of a good or service that producers wish to sell during some time period.
- **Law of Supply:**

“Given all factors being constant, if the price increases, then the quantity supplied will increase.”

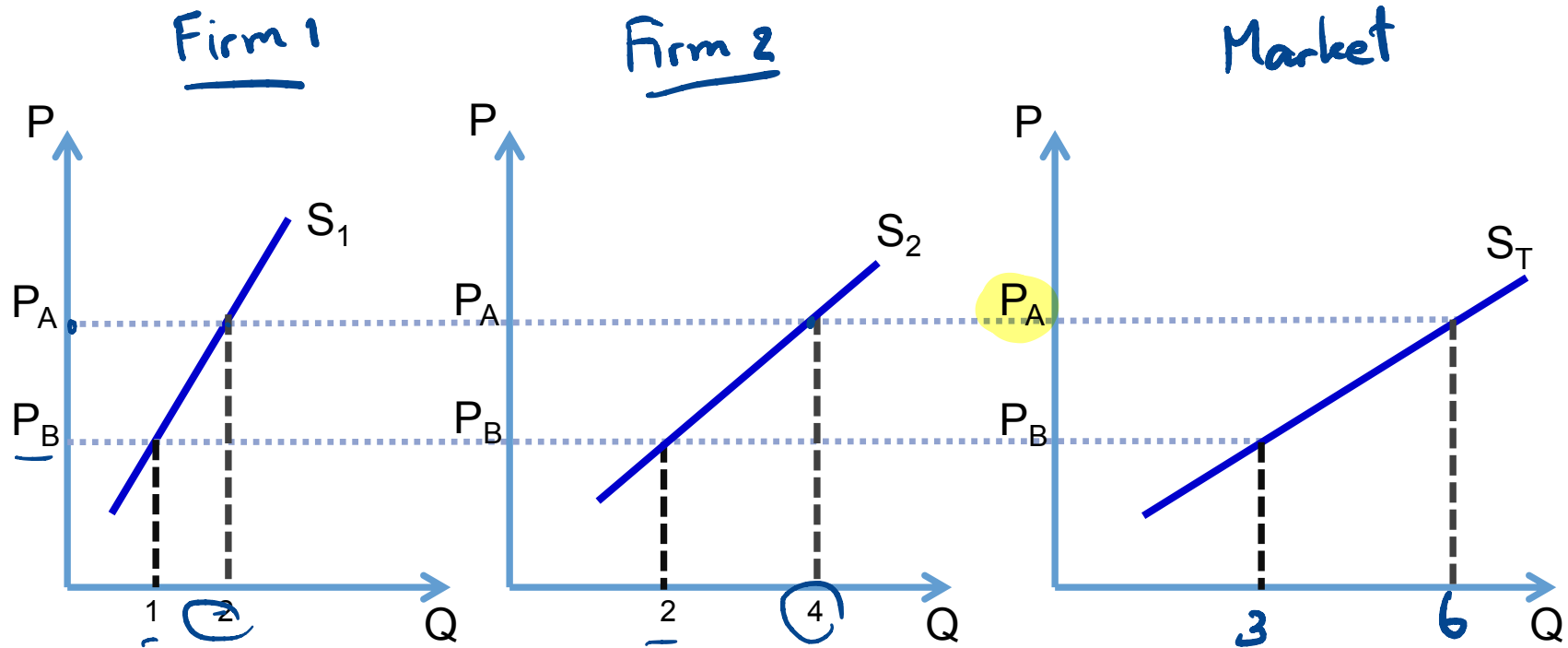
 - Price and quantity supplied have a direct relationship.
 - Slope of supply is positive.

Example

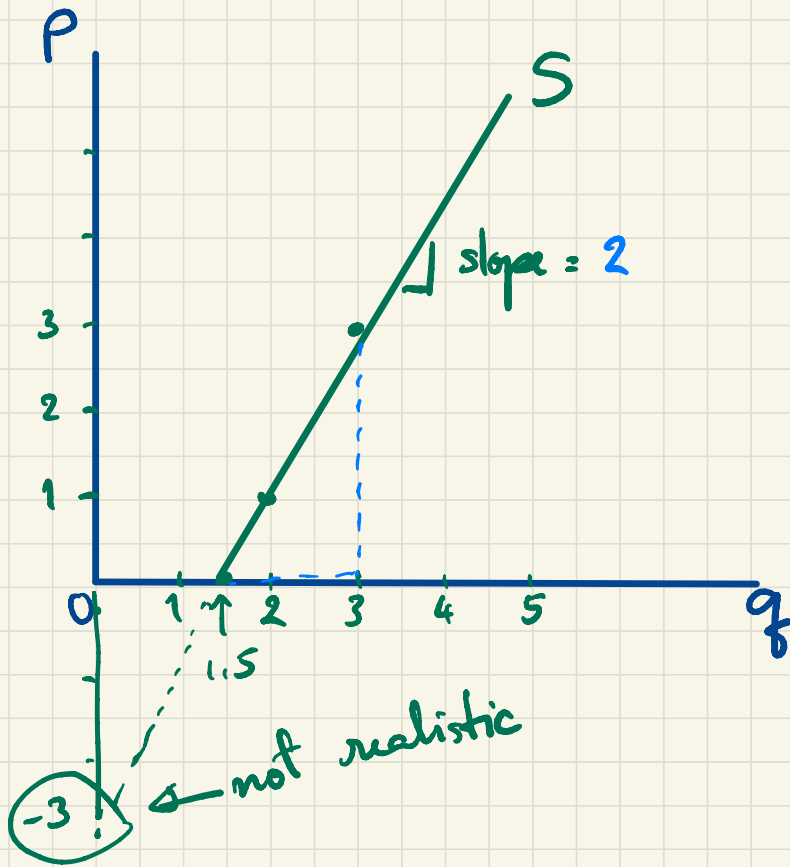
| Price | Quantity |
|-------|----------|
| 0 | 30 |
| 10 | 40 |
| 20 | 50 |
| 30 | 60 |
| 40 | 70 |
| 50 | 80 |



Firm and Market Supplies



Ex Suppose there are 4 identical sellers, and their supply curve is: $P = -3 + 2q_f$ (q_f is a firm's supply).
Derive the market supply.



$$P = -3 + 2q_f$$

$$P = 0 \Rightarrow 0 = -3 + 2q_f$$

$$q_f = 1.5$$

$$P = 1 \Rightarrow 1 = -3 + 2q_f$$

$$q_f = 2$$

$$P = 3 \Rightarrow 3 = -3 + 2q_f$$

$$q_f = 3$$

$$\text{slope} = \frac{\Delta P}{\Delta q_f} = \frac{3}{1.5} = 2$$

Market supply.

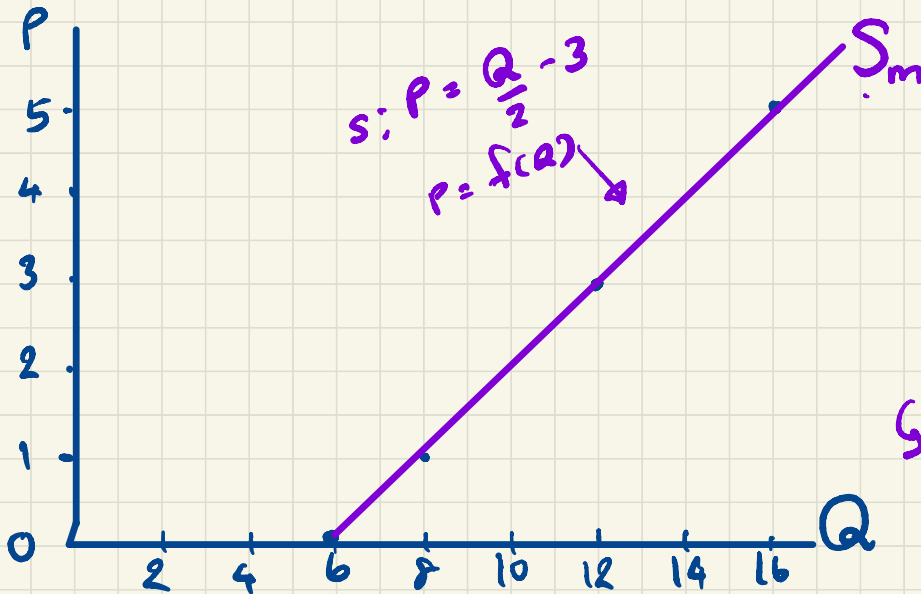
$$P=0 \rightarrow Q_m^S = 4 \times 1.5 = 6 \text{ units}$$

$$P=1 \rightarrow Q_m^S = 4 \times 2 = 8 \text{ units}$$

$$P=3 \rightarrow Q_m^S = 4 \times 3 = 12 \text{ units}$$

$$P=5 \rightarrow Q_m^S = 4 \times 4 = 16 \text{ units.}$$

$$\left. \begin{array}{l} Q_m^S = \sum_{i=1}^4 q_i \\ = 4 \left(\frac{P+3}{2} \right) \\ Q_m = 2P + 6 \end{array} \right\}$$



Firm's supply:

$$P = -3 + 2q$$

$$2q = P + 3$$

$$q_i = \frac{P+3}{2}$$

$$Q_m = 2P + 6$$

↳ Inverse function

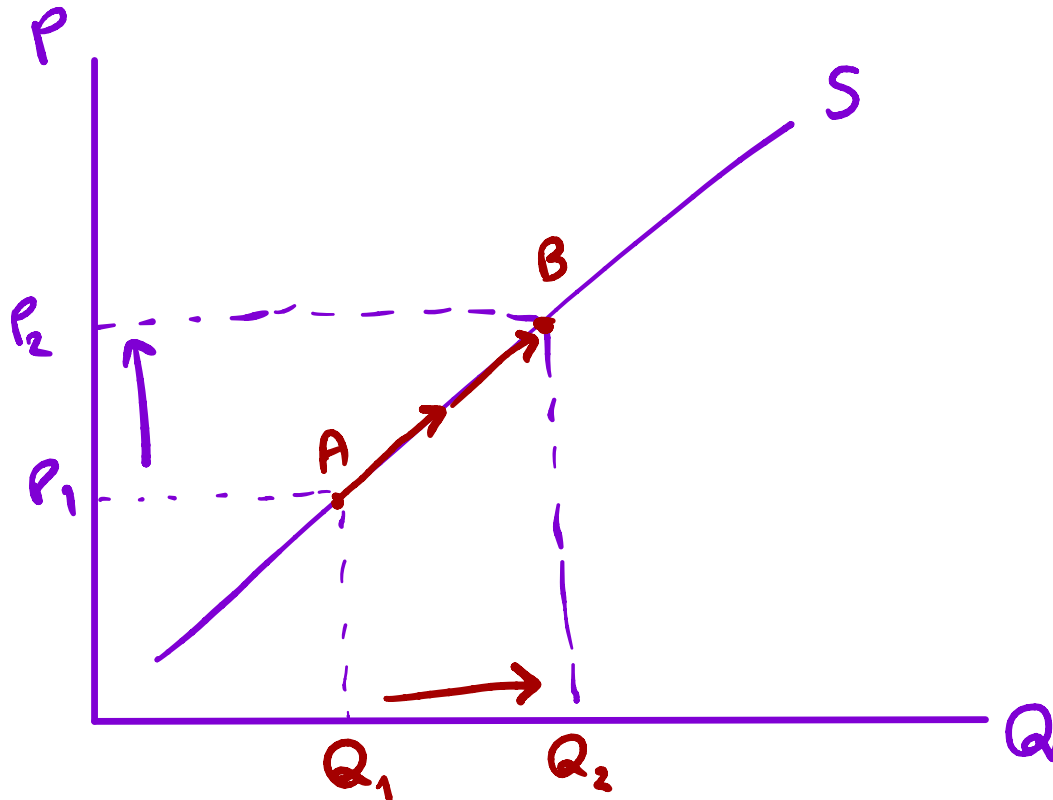
$$2P = Q_m - 6$$

$$P = \frac{Q_m}{2} - 3$$

Change in Quantity Supplied

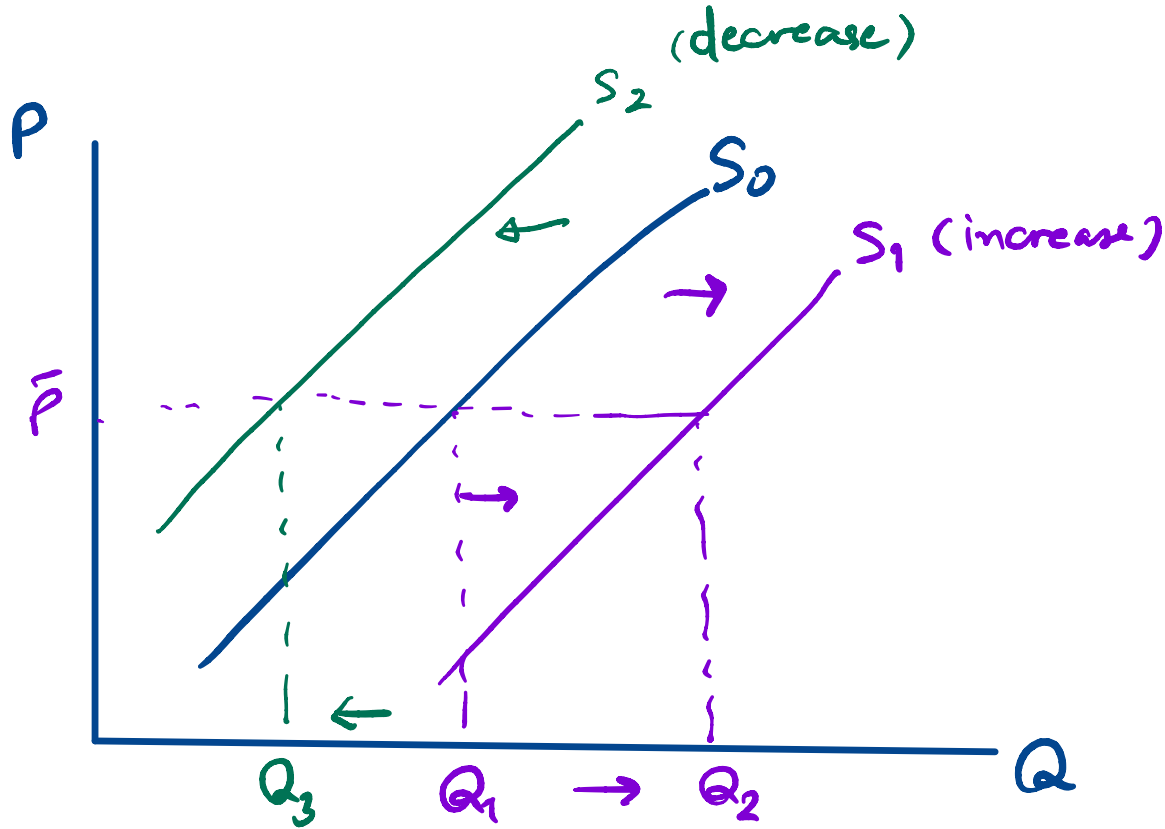
↳ movement along supply curve Q_s

as a result
price changes.



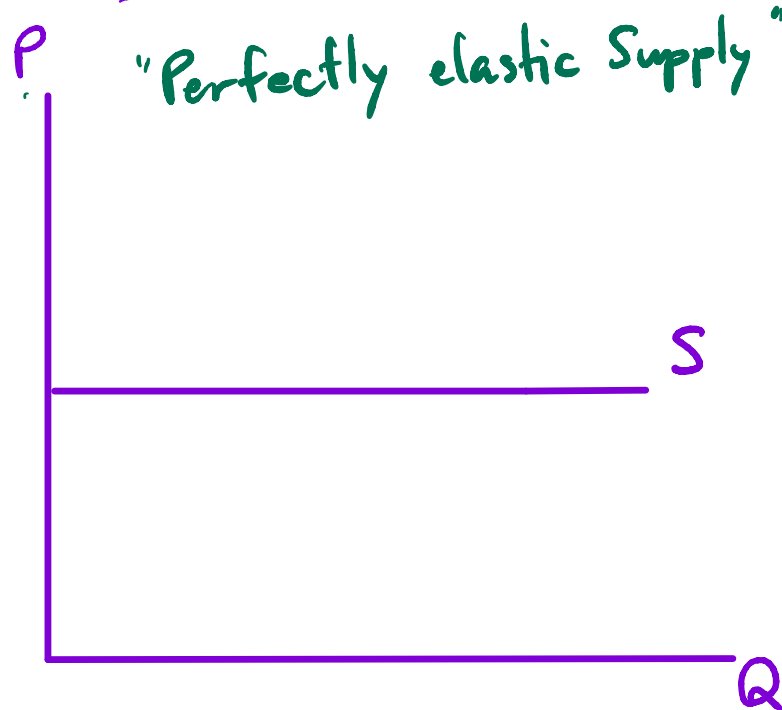
Change (or Shift) in Supply

at any given price



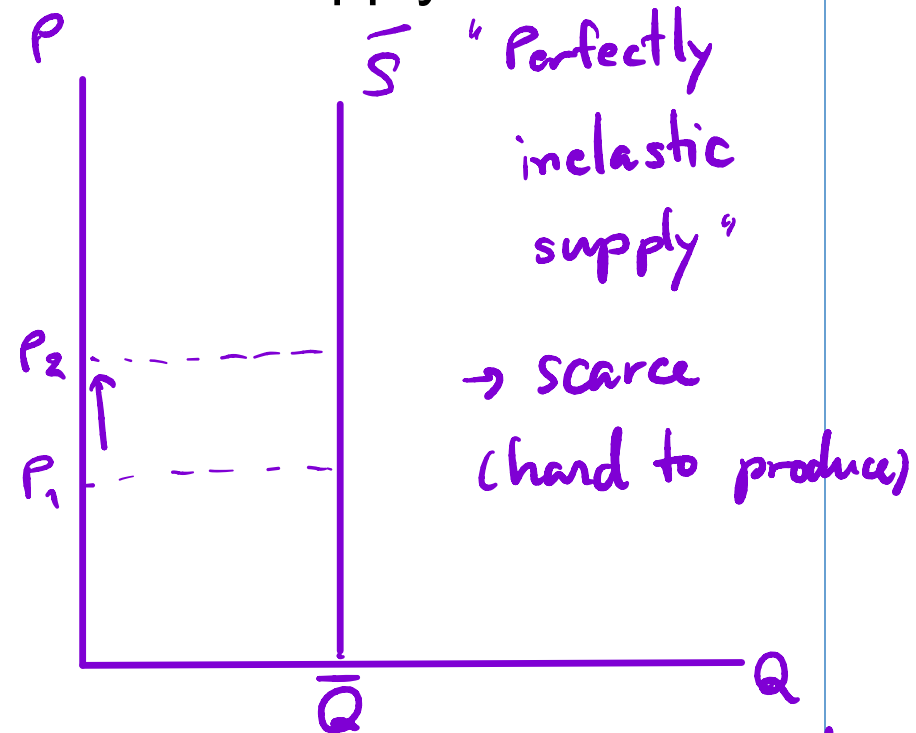
Extreme Cases of Supply

- Horizontal supply curve



→ easy to produce
"Youtube" video clips

- Vertical supply curve



→ scarce
(hard to produce)

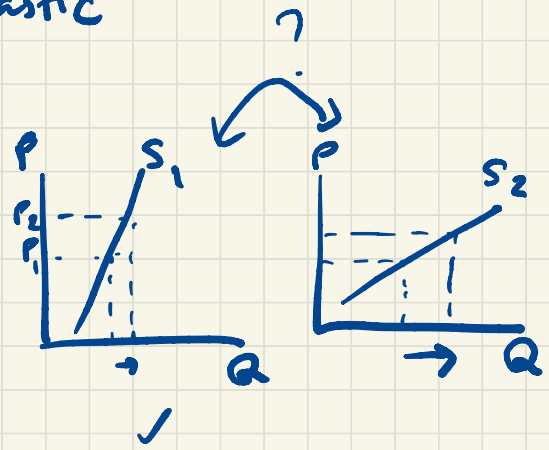
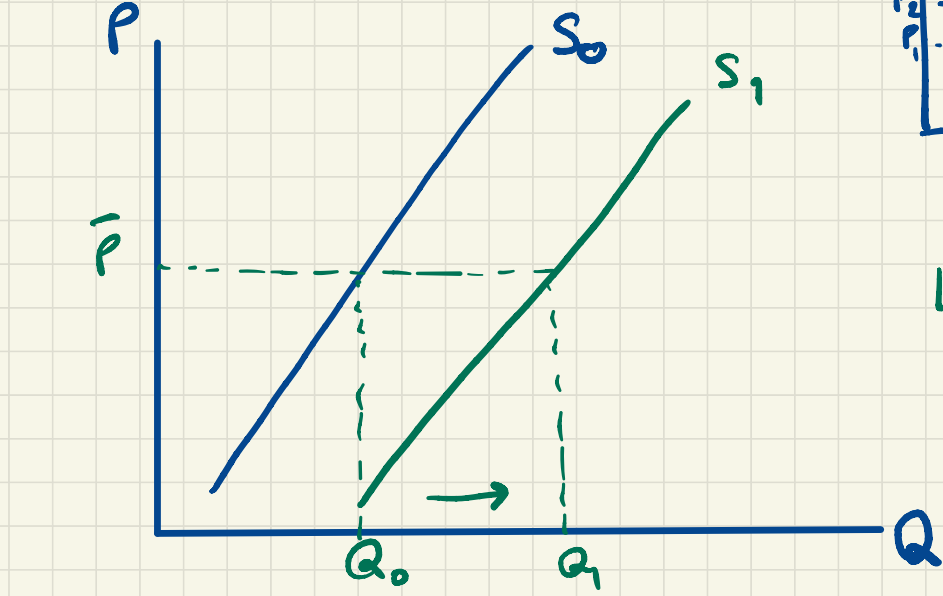
- Goods that require LR production time period..
- Land

The Determinants of Supply

- *Price* → movement along the supply curve.
 - ✓ Input costs
 - ✓ Technology
 - ✓ Number of sellers
 - ✓ Expectation
- } Supply shifters

Input cost
 Covid-19 Vaccine
 producers

relatively inelastic

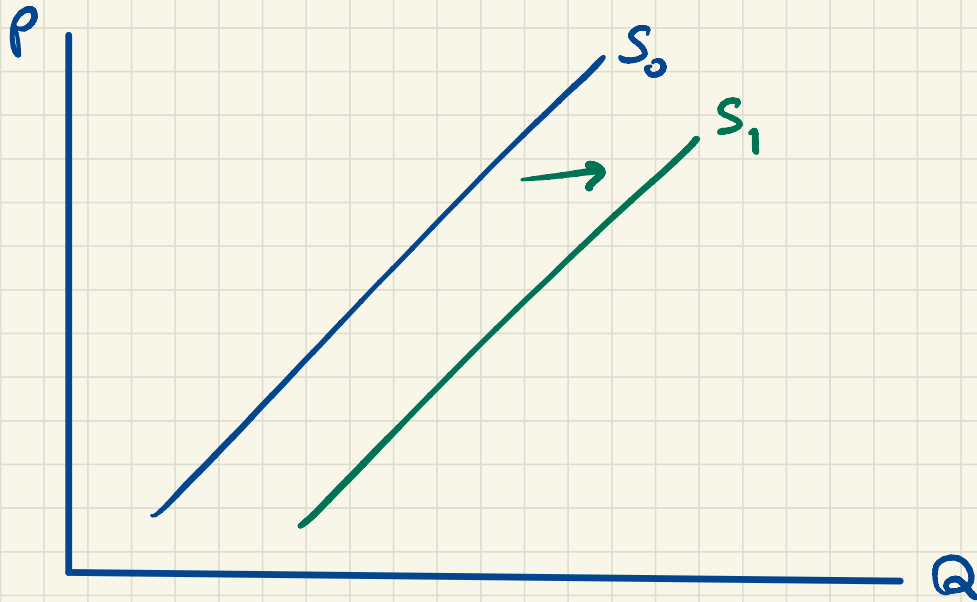


Lower cost.
 ⇒ ↑ supply
 (shift to right)

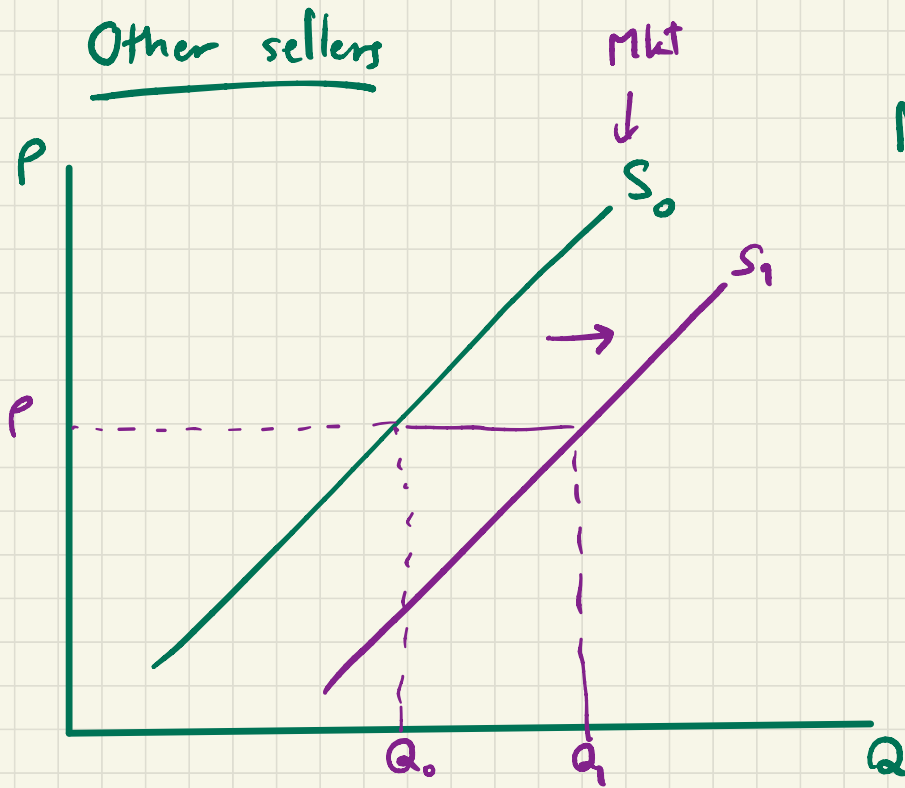
Suppose the transaction costs of producing vaccine ↓.

- transportation
- storage ; FDA approval cost less

Change in Technology



Suppose we have a new technology that can produce mRNA or viral vector vaccine at a cheaper price.



AstraZeneca

Moderna

Pfizer.

Sputnik.

Sinovac.

Sinopharm

J&J.

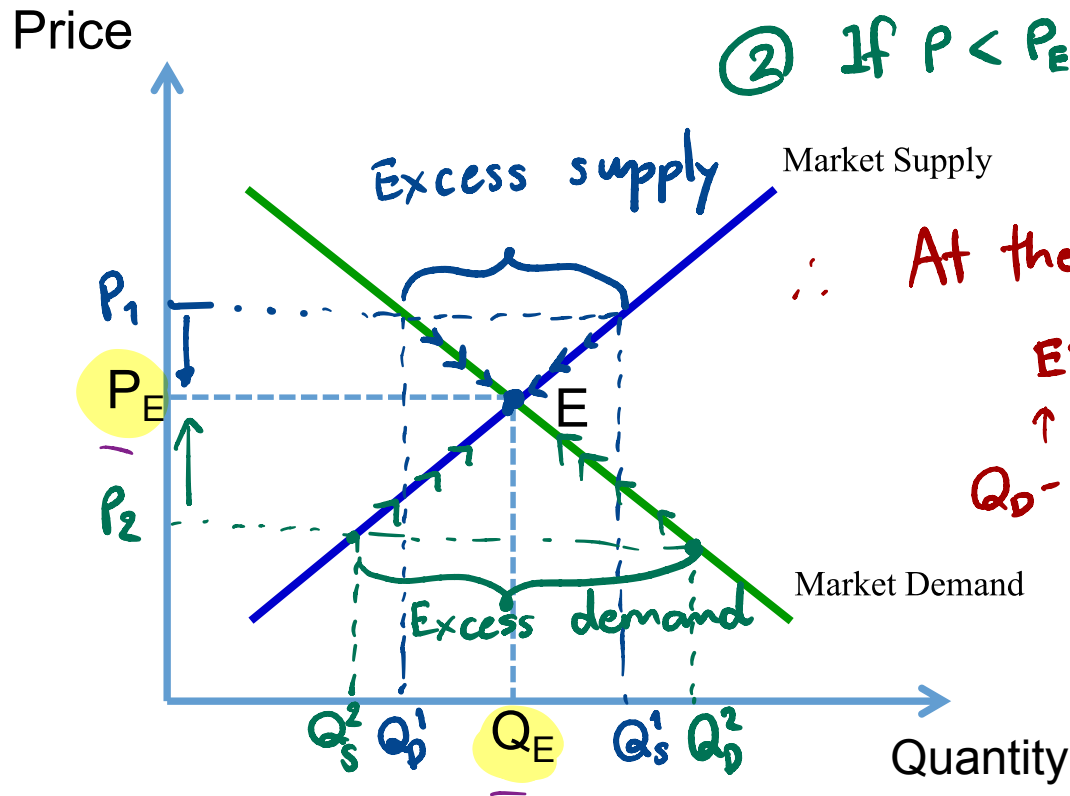
Canadian vac.

Suppose there are 10 more producers (eg. Chula-vac, -
in the market.

III. Market Equilibrium \rightarrow No tendency to change

① If $P > P_E$, $Q_S > Q_D$:
"Excess supply" (ES)

② If $P < P_E$, $Q_D > Q_S$:
"Excess demand" (ED)



\therefore At the equilibrium,

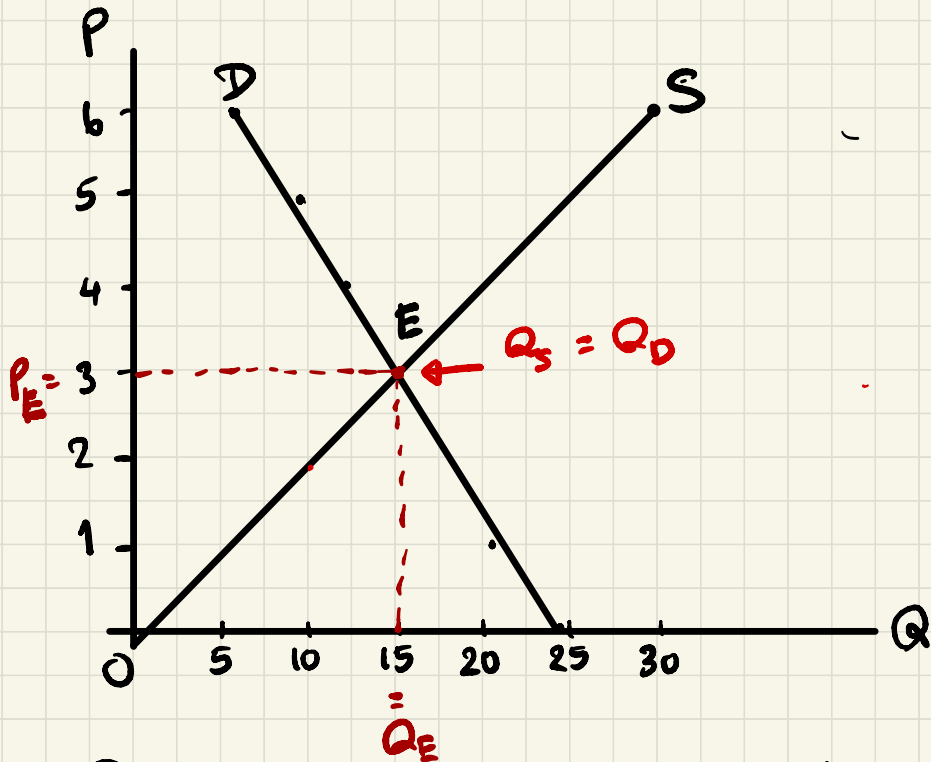
$$ED = 0 \quad \& \quad ES = 0$$

$$\begin{array}{cc} \uparrow & \uparrow \\ Q_D - Q_S = 0 & Q_S - Q_D = 0 \end{array}$$

$$Q_S = Q_D = Q_E$$

Draw D & S curves and determine mkt equilibrium $(P^*, Q^*) = ?$

| $\frac{Ex}{P}$ | Q^D | Q^S |
|----------------|-------|-------|
| 0 | 24 | 0 |
| 1 | 21 | 5 |
| 2 | 18 | 10 |
| 3 | 15 | 15 |
| 4 | 12 | 20 |
| 5 | 9 | 25 |
| 6 | 6 | 30 |



At $P = 4$, $Q_D = 12$, $Q_S = 20 \Rightarrow Q_S > Q_D$; $ES = 8 > 0$

At $P = 2$, $Q_D = 18$, $Q_S = 10 \Rightarrow Q_D > Q_S$; $ED = 8 > 0$

Shocking the Equilibrium and Adjustments

- When demand curve shifts.
 - E.g. Income changes, price of related products changes
complement *substitute*.
- When supply curve shifts
 - E.g. Technology improves. → *input cost is lower.*
 - *Number of sellers change*
- When both demand and supply curve shift.

Changes in Market Equilibrium

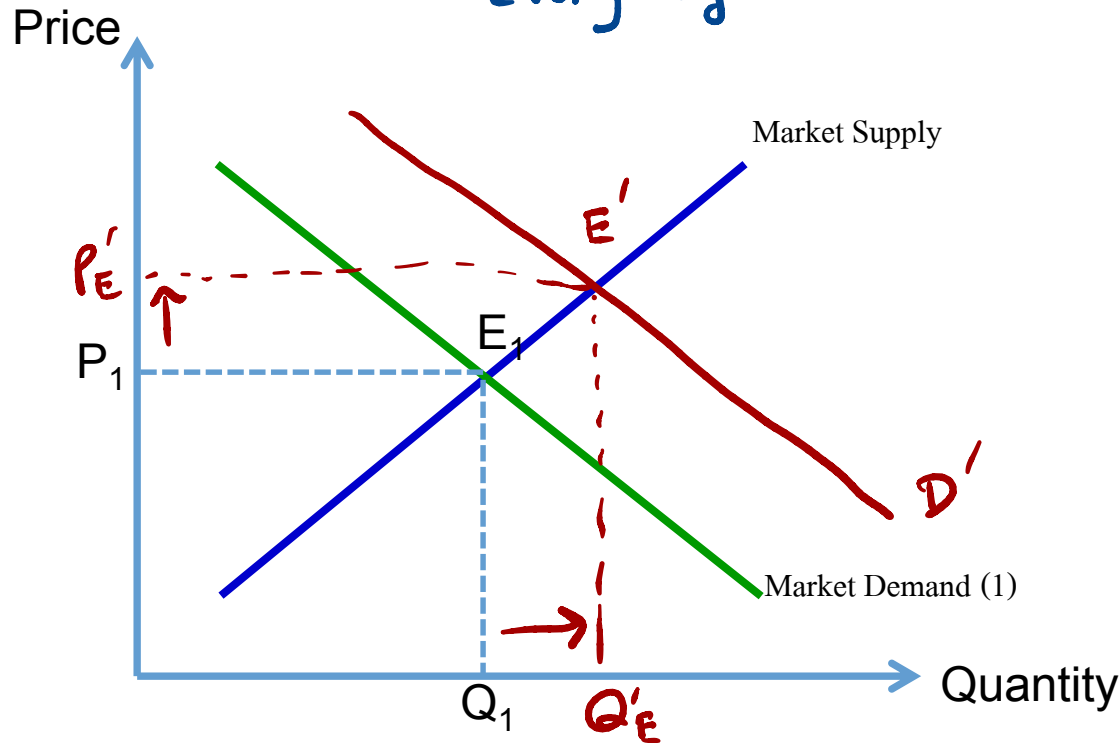
For any change (shock or event),

- * 1. Decide whether the event shifts D curve or S curve, or both.
2. Decide in which direction the curve(s) in #1 shifts.
3. Use the demand-supply diagram to see how the shift changes P_E and Q_E .

Market Equilibrium: When Demand Curve Shifts

- Suppose the consumers' income increase.
everything else constant.

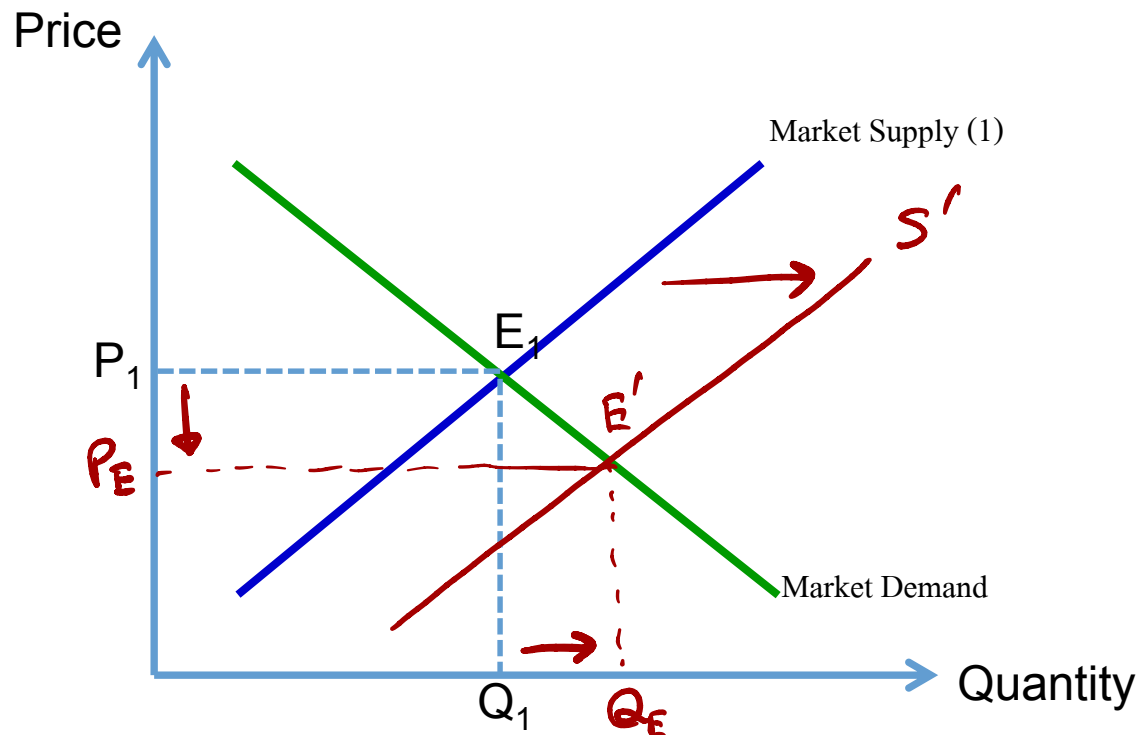
$$D \uparrow \Rightarrow P_E \uparrow \text{ \& } Q_E \uparrow$$



Market Equilibrium: When Supply Curve Shifts

- Suppose the price of input decreases.

$$S \uparrow \Rightarrow P_E \downarrow \triangleright Q_E \uparrow$$



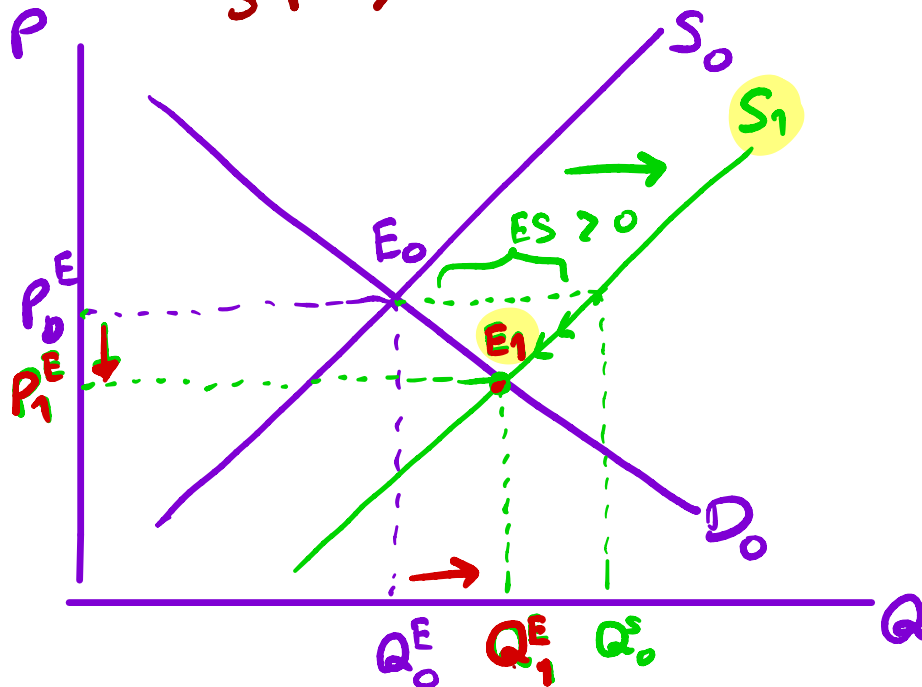
Market Equilibrium: When Both Demand and Supply Shift.

Consider Covid-19 ^{mRNA} vaccine market.

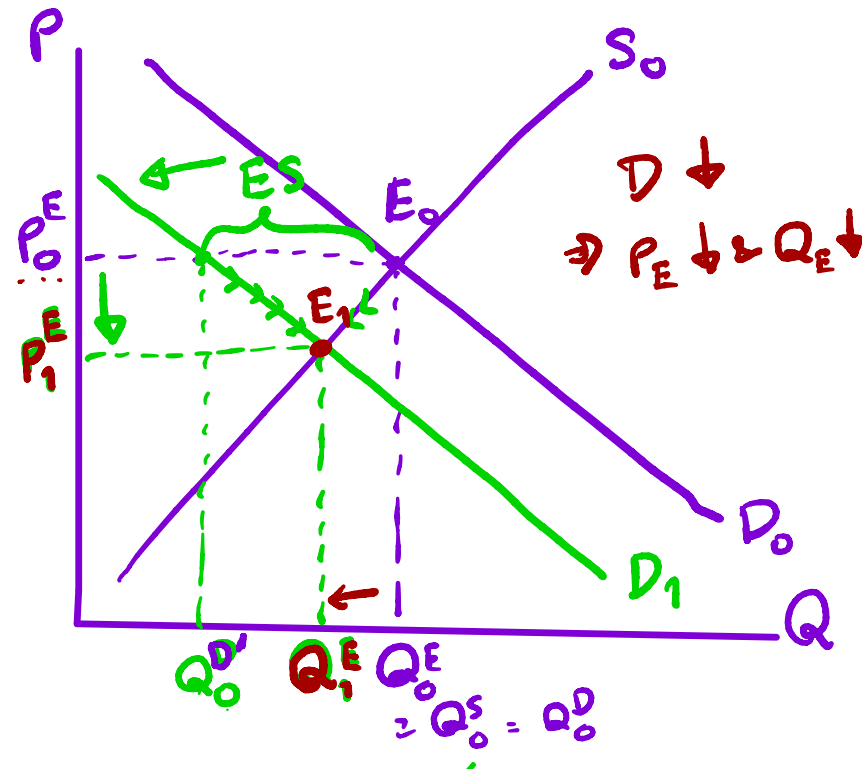
Substitute for mRNA

① More vaccine producers

$S \uparrow \Rightarrow P_E \downarrow \ \& \ Q_E \uparrow$



② New & effective inhaled vaccine that can be used instead of mRNA vaccine.

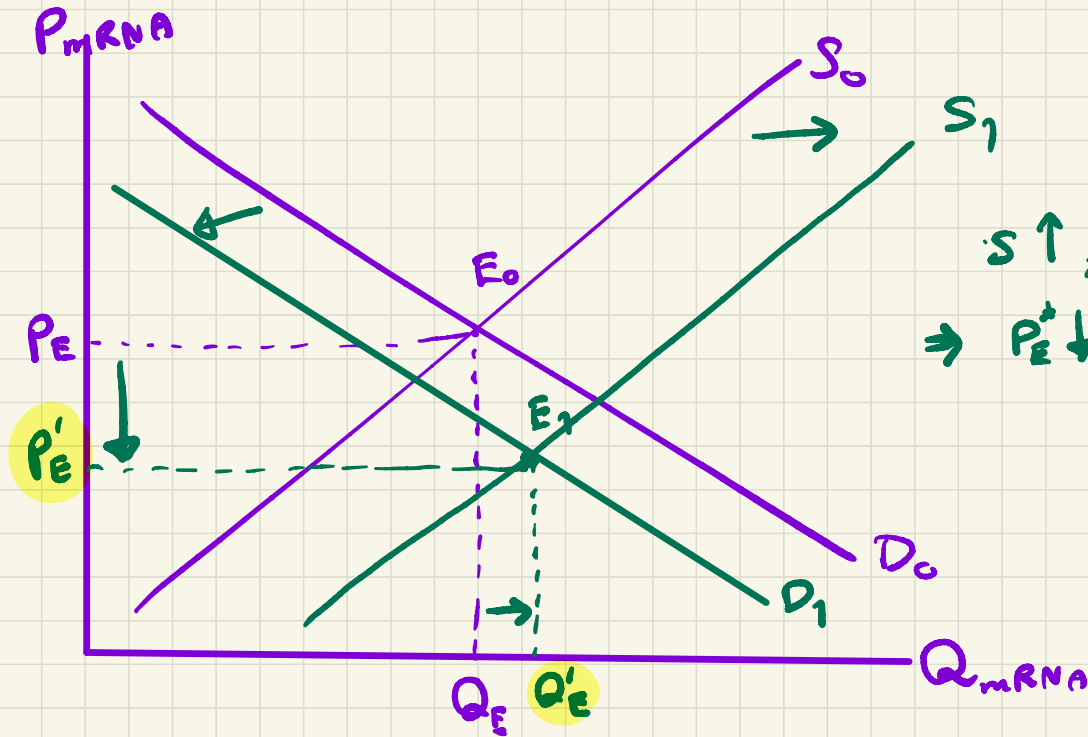


"mRNA vaccine market".

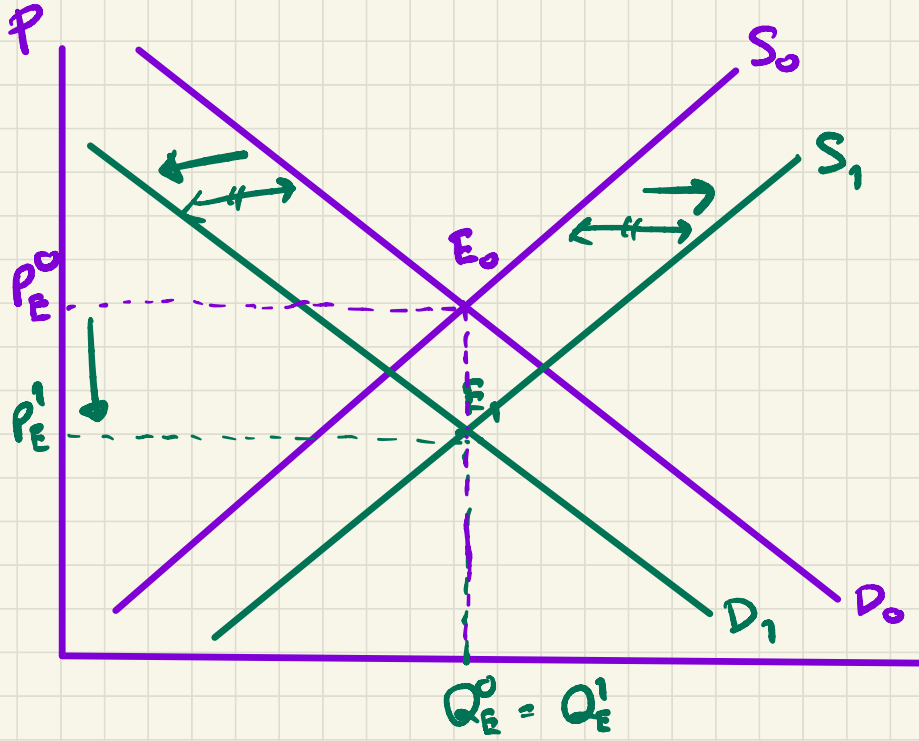
① There are more mRNA vaccine producers

② There is a new & effective inhaled Covid-19 vaccine.

What happens to the eqm in the mRNA vaccine mkt?



$S \uparrow, D \downarrow$
 $\Rightarrow P'_E \downarrow, Q'_E \uparrow$

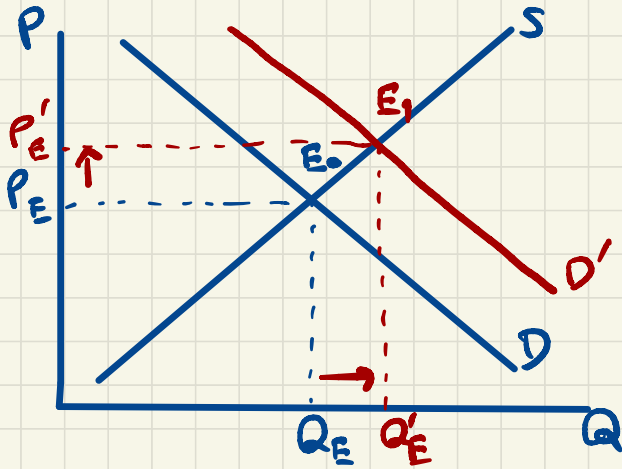


$S \uparrow, D \downarrow$
 $\Rightarrow P_E \downarrow$
 Q_E is
 unchanged
 (b/c $\Delta S = \Delta D$)
 \uparrow \uparrow
 $Q_E \uparrow$ $Q_E \downarrow$

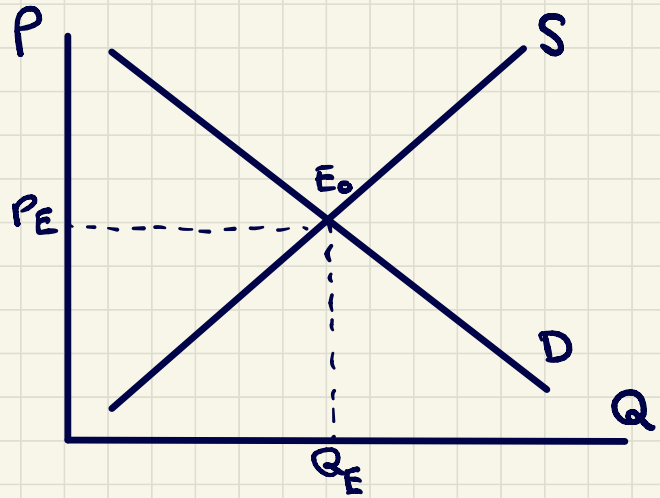
Try the case where Δ quantity supplied is less than Δ in quantity demanded.

EXERCISES

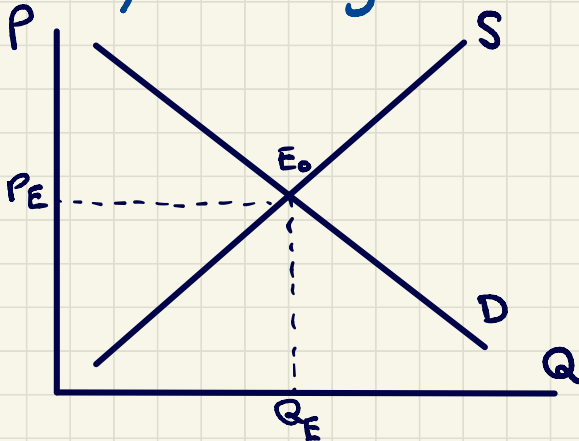
① $D \uparrow$, no change in S



② $D \downarrow$, no change in S .



③ $S \uparrow$, no change in D



④ $S \downarrow$, no change in D .

