

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Johannes Kepler Universität Linz	AT	AC202	Management Accounting	547457	Global Accounting and Control: A Managerial Emphasis
Johannes Kepler Universität Linz	AT	EC 312	Macroeconomics Theory		Macroeconomic Theory
Johannes Kepler Universität Linz	AT	FN 211	Financial Markets		International Financial Markets
Johannes Kepler Universität Linz	AT	IB 311	Global Environment of International Business		Introduction to International Business
Johannes Kepler Universität Linz	AT	IB 421	International Business Management		Global Management and Strategy
Johannes Kepler Universität Linz	AT	IB421	International Business Management	247005	International Business
Johannes Kepler Universität Linz	AT	MK 333	International Marketing		International Strategic Marketing Management
Wirtschaftsuniversität Wien	AT	AC 202	Management Accounting		Management Accounting
Wirtschaftsuniversität Wien	AT	AC 317	Internal Control and Enterprise Risk Management		Enterprise Risk Management (A Case -Study Approach)
Wirtschaftsuniversität Wien	AT	AC 422	International Accounting		International Accounting - Financial Reporting
Wirtschaftsuniversität Wien	AT	AC 422	International Accounting		International Accounting
Wirtschaftsuniversität Wien	AT	AC413	Financial Reporting and Statement Analysis		Financial Statement Analysis
Wirtschaftsuniversität Wien	AT	BA 401	Strategic Management		Strategic Management
Wirtschaftsuniversität Wien	AT	BA 401	Strategic Management		International Business Policy and Strategy
Wirtschaftsuniversität Wien	AT	BA 401	Strategic Management		International Strategic Management I
Wirtschaftsuniversität Wien	AT	EC 451	International Trade Theory and Policy		International Development and World Monetary System
Wirtschaftsuniversität Wien	AT	EC311	Microeconomics Theory		Advanced Microeconomics
Wirtschaftsuniversität Wien	AT	EL 221	Communicative Business English 1		English Business Communication 4: The Language of Marketing - Selected Issues
Wirtschaftsuniversität Wien	AT	EL 221	Communicative Business English 1		English Business Communication 4 (EBC 4)/ The Language of Work
Wirtschaftsuniversität Wien	AT	ER 211	Entrepreneurial Philosophy		K3c Small Business Management and Entrepreneurship: Entrepreneurial Marketing
Wirtschaftsuniversität Wien	AT	ER 314	New Product Development		Entrepreneurship Camp
Wirtschaftsuniversität Wien	AT	ER 314	New Product Development		Entrepreneurship Camp
Wirtschaftsuniversität Wien	AT	ER 325	Managing the Growing Business		E&I Zone: Managing a Startup
Wirtschaftsuniversität Wien	AT	ER 411	Managing Innovative Organizations		E&I Zone 2: Challenges with Open Innovation
Wirtschaftsuniversität Wien	AT	ER 412	Feasibility Analysis and Business Planning		Entrepreneurship Camp: Learn how to start your own Business!
Wirtschaftsuniversität Wien	AT	FN 201	Business Finance		Corporate Investment Decisions and Financial Statement Analysis
Wirtschaftsuniversität Wien	AT	FN 241	Risk Management and Insurance		Risk Management and Insurance
Wirtschaftsuniversität Wien	AT	FN 241	Risk Management and Insurance		Risk Management and Insurance
Wirtschaftsuniversität Wien	AT	FN 311	Financial Management		Corporate Finance
Wirtschaftsuniversität Wien	AT	FN 311	Financial Management		International Financial Management I
Wirtschaftsuniversität Wien	AT	FN 311	Financial Management		Corporate Investment Decisions and Financial Statement Analysis
Wirtschaftsuniversität Wien	AT	FN 312	Investments		Portfolio Management, Capm and Cost of Capital
Wirtschaftsuniversität Wien	AT	FN 313	International Financial Management		International Corporate Finance

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Wirtschaftsuniversität Wien	AT	FN 313	International Financial Management		International Financial Management II
Wirtschaftsuniversität Wien	AT	FN 413	Strategic Financial Management		Principles of Strategic and Financial Controlling
Wirtschaftsuniversität Wien	AT	FN 415	Financial Risk Analysis and Management		Financial Risk Management
Wirtschaftsuniversität Wien	AT	FN 415	Financial Risk Analysis and Management		Foreign Exchange and Financial Risk Management
Wirtschaftsuniversität Wien	AT	FN 415	Financial Risk Analysis and Management		International Risk Management
Wirtschaftsuniversität Wien	AT	FN 421	Financial Statement and Reporting Analysis		Financial Statement Analysis
Wirtschaftsuniversität Wien	AT	FN 491	Seminar in Finance		Financial Markets and Investment: Investment Terminology and Jargon
Wirtschaftsuniversität Wien	AT	FN 491	Seminar in Finance		Financial Integration in an Enlarged EU
Wirtschaftsuniversität Wien	AT	FN 491	Seminar in Finance		International Mergers and Acquisitions
Wirtschaftsuniversität Wien	AT	FN 491	Seminar in Finance		The European Union and the World Economy (The EU in the Global Economy)
Wirtschaftsuniversität Wien	AT	FN 491	Seminar in Finance		Computational Corporate Finance
Wirtschaftsuniversität Wien	AT	GR171	German 1	4117	German Business Communication LA
Wirtschaftsuniversität Wien	AT	GR172	German 2		German Business Communication 2
Wirtschaftsuniversität Wien	AT	HR 211	Human Resource Management		International Human Resource Management and Organizational Behavior I
Wirtschaftsuniversität Wien	AT	HR 211	Human Resource Management		International Human Resource Management
Wirtschaftsuniversität Wien	AT	HR 311	Organizational Behavior		International Human Resource Management and Organizational Behavior II
Wirtschaftsuniversität Wien	AT	HR 313	Human Resource Planning and Selection		International Human Resource Management - How to Attract and Retain Global Potential
Wirtschaftsuniversität Wien	AT	HR 321	Leadership		Global Leadership
Wirtschaftsuniversität Wien	AT	HR 321	Leadership		Human Resource Development & Leadership by Earning Followership
Wirtschaftsuniversität Wien	AT	HR 323	Conflict Management and Negotiation		Negotiation Management
Wirtschaftsuniversität Wien	AT	IB 311	Global Environment of International Business		Electives Bloc Course II - International Business
Wirtschaftsuniversität Wien	AT	IB 311	Global Environment of International Business		Foundations of International Business
Wirtschaftsuniversität Wien	AT	IB 311	Global Environment of International Business		Scenarios of Globalization
Wirtschaftsuniversität Wien	AT	IB 311	Global Environment of International Business		Electives Bloc Course I - International Business
Wirtschaftsuniversität Wien	AT	IB 311	Global Environment of International Business		Future Trends in International Business
Wirtschaftsuniversität Wien	AT	IB 311	Global Environment of International Business		Electives Bloc Course I - International Business
Wirtschaftsuniversität Wien	AT	IB 421	International Business Management		International Management

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Wirtschaftsuniversität Wien	AT	IB 421	International Business Management		International Strategic Management II
Wirtschaftsuniversität Wien	AT	IB 421	International Business Management		Transnational Strategic Management
Wirtschaftsuniversität Wien	AT	IS 458	Project Management for Information Systems		IT support in project and programme management
Wirtschaftsuniversität Wien	AT	IS 458	Project Management for Information Systems		IS Project Management
Wirtschaftsuniversität Wien	AT	IS 458	Project Management for Information Systems		IT support in project and programme management
Wirtschaftsuniversität Wien	AT	IS 458	Project Management for Information Systems		IS Project Management
Wirtschaftsuniversität Wien	AT	LO 442	Supply Chain Management		Global Supply Chain Management
Wirtschaftsuniversität Wien	AT	LO 442	Supply Chain Management		Supply Chain Management
Wirtschaftsuniversität Wien	AT	LO 442	Supply Chain Management		Specialisation in Business Administration Class IV: Supply Chain Management
Wirtschaftsuniversität Wien	AT	LO 442	Supply Chain Management		Introduction to Supply Chain Management
Wirtschaftsuniversität Wien	AT	LO 443	Supply Chain Modelling		Supply chain modelling and design
Wirtschaftsuniversität Wien	AT	MK 311	Consumer Behavior		Global Consumer Behavior A
Wirtschaftsuniversität Wien	AT	MK 311	Consumer Behavior		Consumer Behavior
Wirtschaftsuniversität Wien	AT	MK 315	Quantitative Research in Marketing		Global Marketing Research
Wirtschaftsuniversität Wien	AT	MK 315	Quantitative Research in Marketing		Global Marketing Research B
Wirtschaftsuniversität Wien	AT	MK 315	Quantitative Research in Marketing		Global Marketing Research
Wirtschaftsuniversität Wien	AT	MK 315	Quantitative Research in Marketing		Global Marketing Research
Wirtschaftsuniversität Wien	AT	MK 316	Product and Brand Management		Brand Management
Wirtschaftsuniversität Wien	AT	MK 316	Product and Brand Management		Global Branding
Wirtschaftsuniversität Wien	AT	MK 319	Integrated Marketing Communications		Marketing Communications: Persuasive Discourse in Action
Wirtschaftsuniversität Wien	AT	MK 319	Integrated Marketing Communications		Global Marketing Communications
Wirtschaftsuniversität Wien	AT	MK 331	Business - to - Business Marketing		Global B2B Marketing
Wirtschaftsuniversität Wien	AT	MK 332	Services Marketing		International Service Marketing
Wirtschaftsuniversität Wien	AT	MK 333	International Marketing		International Marketing
Wirtschaftsuniversität Wien	AT	MK 333	International Marketing		Export Marketing Management
Wirtschaftsuniversität Wien	AT	MK 333	International Marketing		International Marketing and Management II: International Marketing A
Wirtschaftsuniversität Wien	AT	MK 333	International Marketing		International Marketing and Management II: International Marketing B
Wirtschaftsuniversität Wien	AT	MK 333	International Marketing		International Marketing and Management II: International Marketing C
Wirtschaftsuniversität Wien	AT	MK 411	Marketing Analysis and Decision-Making		Analysis and Decision Making in Marketing

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Wirtschaftsuniversität Wien	AT	MK 412	Marketing Strategy		Advanced Marketing - Methods & Cases
Wirtschaftsuniversität Wien	AT	MK 423	Sustainability Marketing		Global Sustainability: A Marketing Perspective
Wirtschaftsuniversität Wien	AT	MK XXX	Special Topics in Marketing X*		Empirical Research Project in International Marketing
Wirtschaftsuniversität Wien	AT	MK XXX	Special Topics in Marketing X*		Ethics in Global Marketing
Wirtschaftsuniversität Wien	AT	MK XXX	Special Topics in Marketing X*		Gender, Diversity and the Workplace
Wirtschaftsuniversität Wien	AT	MK XXX	Special Topics in Marketing X*		Global B2B Marketing Cases at McKinsey & Co
Wirtschaftsuniversität Wien	AT	MK XXX	Special Topics in Marketing X*		Marketing in Emerging Markets
Wirtschaftsuniversität Wien	AT	MK XXX	Special Topics in Marketing X*		Social Media Marketing
Wirtschaftsuniversität Wien	AT	MK XXX	Special Topics in Marketing X*		Global Media Marketing
Wirtschaftsuniversität Wien	AT	MK XXX	Special Topics in Marketing X*		Planning and Designing New Touristic Services
Wirtschaftsuniversität Wien	AT	MK314	Qualitative Research in Marketing		Marketing Research
Wirtschaftsuniversität Wien	AT	OM 201	Principles of Operations Management		Operations Management
Wirtschaftsuniversität Wien	AT	OM 312	Information and Work System Design		Business Information Systems
Wirtschaftsuniversität Wien	AT	OM 312	Information and Work System Design		Business Information Systems
Wirtschaftsuniversität Wien	AT	OM 315	Service Operations Management		Service Operations Management
Wirtschaftsuniversität Wien	AT	OM 414	Project Management		Methods for Project Management and Programme Management Methods
Wirtschaftsuniversität Wien	AT	OM 414	Project Management		Project Organization and leadership in projects
Wirtschaftsuniversität Wien	AT	OM 414	Project Management		Project-Oriented Management and Sustainable Development
Wirtschaftsuniversität Wien	AT	OM 435	Business Consulting		Small Business Management and Entrepreneurship: Innovation and Strategy
Wirtschaftsuniversität Wien	AT	OM 446	Tourism Management		International Tourism - Principle and Practice
Australian National University	AU	AC 202	Management Accounting	BUSN 2011	Management Accounting
Australian National University	AU	AC 312	Intermediate Accounting 2	BUSN 2015	Company Accounting
Australian National University	AU	AC 313	Cost Accounting	BUSN 2011	Management Accounting
Australian National University	AU	AC 314	Cost Management	BUSN 7031	Management Accounting and Cost Analysis
Australian National University	AU	AC 316	Auditing	BUSN 3002	Auditing
Australian National University	AU	AC 318	Accounting Information Systems	INFS 2005	Accounting Information Systems
Australian National University	AU	AC 413	Financial Reporting and Statement Analysis	BUSN 3008	Financial Reporting By Corporations
Australian National University	AU	AC 421	Seminar in Financial Accounting	BUSN 3001	Accounting Theory
Australian National University	AU	AC 431	Seminar in Management Accounting	BUSN 3003	Advanced Management Accounting (Management Decision Making)
Australian National University	AU	EC 311	Microeconomics Theory	ECON 2101	Microeconomics
Australian National University	AU	EC 312	Macroeconomics Theory	ECON 2102	Macroeconomics
Australian National University	AU	EC 320	Introductory Mathematical Economics	EMET 1001	Foundations of Economic and Financial Models
Australian National University	AU	FN 211	Financial Markets	ECON 2026	Money and Banking
Australian National University	AU	FN 211	Financial Markets	FINM 1001	Money, Markets and Finance
Australian National University	AU	FN 241	Risk Management and Insurance	STAT 3035	Risk Theory
Australian National University	AU	FN 311	Financial Management	FINM 2001	Corporate Finance

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Australian National University	AU	FN 312	Investments	FINM 3001	Investments
Australian National University	AU	FN 313	International Financial Management	FINM 3002	International Financial Management
Australian National University	AU	FN 415	Financial Risk Analysis and Management	FINM 2002	Financial Instruments and Risk Management
Australian National University	AU	FN 428	Investment Banking	FINM 3005	Corporate Valuation
Australian National University	AU	FN 452	Financial Derivatives Analysis	FINM 3007	Derivatives Pricing and Applications
Australian National University	AU	HR 211	Human Resource Management	MGMT 2030 (BUSN 2030)	Human Resource Management and Strategy
Australian National University	AU	HR 311	Organizational Behavior	MGMT 2007 (BUSN 2007)	Organisational Behavior
Australian National University	AU	HR 321	Leadership	MGMT 3021	Leadership
Australian National University	AU	IB 311	Global Environment of International Business	BUSI 2025 (BUSN 2025)	International Business
Australian National University	AU	IB 421	International Business Management	BUSNI 3020 (BUSN 3020)	International Strategic Management (International Business Management)
Australian National University	AU	IS 201	Management Information Systems	INFS 3024	Information Systems Management
Australian National University	AU	IS 352	Electronic Business	MKTG 2032 (BUSN 2032)	E-Marketing
Australian National University	AU	MA 216	Calculus for Social Science 1	FINM 3003	Continuous Time Finance
Australian National University	AU	MA 216	Calculus for Social Science 1	MATH 1003	Calculus and Matrix Models
Australian National University	AU	MK 311	Consumer Behavior	MKTG 2031 (BUSN 2031)	Consumer Behavior
Australian National University	AU	MK 315	Quantitative Research in Marketing	MKTG 2001	Marketing Research
Australian National University	AU	MK 333	International Marketing	BUSI 3024 (BUSN 3024)	International Marketing
Australian National University	AU	MK 412	Marketing Strategy	MKTG 3023 (BUSN 3023)	Strategic Marketing
Australian National University	AU	MK XXX	Special Topics in Marketing X*	MKTG 2033 (BUSN 2033)	Advertising
Australian National University	AU	ST 346	Mathematics of Finance	STAT 2032	Financial Mathematics
Macquarie University	AU	AC 316	Auditing	ACCG 340	Auditing and Assurance Services
Macquarie University	AU	AC317	Internal Control and Enterprise Risk Management	ACCG301	Organisational Planning and Control
Macquarie University	AU	AC 411	Advanced Accounting 1	ACCG 310	Corporate Accounting and Reporting
Macquarie University	AU	AC 411	Advanced Accounting 1	ACCG308	Corporate Accounting and Business Advisory
Macquarie University	AU	AC 413	Financial Reporting and Statement Analysis	ACCG350	Financial Statement Analysis
Macquarie University	AU	AC 421	Seminar in Financial Accounting	ACCG 323	Financial Accounting Theory and Practice
Macquarie University	AU	AC 431	Seminar in Management Accounting	ACCG 330	Strategic Management Accounting
Macquarie University	AU	BA 401	Strategic Management	BBA 350	Strategic Management
Macquarie University	AU	EC 311	Microeconomics Theory	ECON 203	Microeconomic Analysis
Macquarie University	AU	EC 312	Macroeconomics Theory	ECON 110	Macroeconomic Principles
Macquarie University	AU	EC 312	Macroeconomics Theory	ECON 214	Applied Macroeconomics
Macquarie University	AU	EC 312	Macroeconomics Theory	ECON 311	Macroeconomic Policy
Macquarie University	AU	EC 325	Introductory Econometrics	ECON 241	Introductory Econometrics
Macquarie University	AU	EL 221	Communicative Business English 1	BBA 216	Business Communication Skills

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Macquarie University	AU	ER 211	Introduction to Entrepreneurship	BBA220	Entrepreneurship and New Venture Management
Macquarie University	AU	ER 421	Managing Business in Asia	BBA320	Asian Business Environment
Macquarie University	AU	FN 281	Personal Finance	ACCG 840	Personal Financial Planning
Macquarie University	AU	FN 313	International Financial Management	ECON 360	International Finance
Macquarie University	AU	FN 323	Credit Management	ECFS 857	Credit and Lending Decisions
Macquarie University	AU	FN 331	Financial Institutions Management	ACST 834	Financial Institutions Management and Regulations
Macquarie University	AU	FN 331	Financial Institutions Management	ECON 335	The Economics of Financial Institutions
Macquarie University	AU	FN 342	Life and Health Insurance Management	ACST 300	Insurance and Superannuation Practice
Macquarie University	AU	FN 413	Strategic Financial Management	ACST 829	Capital Budgeting and Financial Modelling
Macquarie University	AU	FN 415	Financial Risk Analysis and Management	FIN 328	Financial Risk Management
Macquarie University	AU	FN 415	Financial Risk Analysis and Management	ECFS 868	Financial Risk Management
Macquarie University	AU	FN 421	Financial Statement and Reporting Analysis	ACCG350	Financial Statement Analysis
Macquarie University	AU	FN 421	Financial Statement and Reporting Analysis	ACCG 832	Business and Financial Analysis
Macquarie University	AU	FN 421	Financial Statement and Reporting Analysis	ACST 852	Finance and Financial Reporting
Macquarie University	AU	FN 451	Equity Securities Analysis	ACCG 352	Applied Portfolio Management
Macquarie University	AU	FN 451	Equity Securities Analysis	ECFS 895	Private Equity Investment
Macquarie University	AU	FN 451	Equity Securities Analysis	ECFS 904	Equity Funds Management
Macquarie University	AU	FN 452	Financial Derivatives Analysis	ACCG 806	Risk Management and Derivatives
Macquarie University	AU	FN 452	Financial Derivatives Analysis	ACST 828	Options, Futures and Derivatives
Macquarie University	AU	FN 452	Financial Derivatives Analysis	ECFS 881	Derivatives Valuation
Macquarie University	AU	HR 211	Human Resource Management	BBA 250	Human Resource Management
Macquarie University	AU	HR 311	Organizational Behavior	BBA 111	Organisational Behavior
Macquarie University	AU	HR 316	Employee Relations	HRM201	Workplace Relations
Macquarie University	AU	HR 321	Leadership	MGMT732	Leadership and Management
Macquarie University	AU	HR 323	Conflict Management and Negotiation	MGMT300	The Art of Negotiation
Macquarie University	AU	IB 311	Global Environment of International Business	BUS201	Introduction to Global Business
Macquarie University	AU	IB 332	Cross-cultural Management	BBA340	Cross Cultural Management
Macquarie University	AU	IB 421	International Business Management	BUS 202	International Business Operations
Macquarie University	AU	IB332	Cross-cultural Management	INTS100	Cross-Cultural Communication
Macquarie University	AU	MK 311	Consumer Behavior	MKTG203	Consumer Behavior
Macquarie University	AU	MK 315	Quantitative Research in Marketing	MKTG202	Marketing Research

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Macquarie University	AU	MK 316	Product and Brand Management	MKTG311	Brand Management
Macquarie University	AU	MK 319	Integrated Marketing Communications	MKTG204	Integrated Marketing Communications
Macquarie University	AU	MK 333	International Marketing	MKTG 209	International Marketing
Macquarie University	AU	MK 333	International Marketing	MKTG 302	International Marketing
Macquarie University	AU	MK 333	International Marketing	MKTG209	Global Marketing
Macquarie University	AU	MK 412	Marketing Strategy	MKTG303	Marketing Strategy
Macquarie University	AU	MK 423	Sustainability Marketing	MKTG309	Social Marketing and Sustainability
Macquarie University	AU	MK XXX	Special Topics in Marketing X*	MKTG312	New Venture Marketing and Business Development
Macquarie University	AU	MK XXX	Special Topics in Marketing X*	MKTG306	E-Marketing
Macquarie University	AU	MK XXX	Special Topics in Marketing X*	MKTG306	E-Marketing
Macquarie University	AU	MK XXX	Special Topics in Marketing X*	MKTG312	New Venture Marketing and Business Development
Macquarie University	AU	MK311	Consumer Behavior	MKTG203	Consumer Behaviour
Macquarie University	AU	MK314	Qualitative Research in Marketing	MKTG202	Marketing Research
Macquarie University	AU	MK316	Product and Brand Management	MKTG311	Brand Management
Macquarie University	AU	MK319	Integrated Marketing Communications	MKTG204	Integrated Marketing Communications
Macquarie University	AU	MK333	International Marketing	MKTG209	Global Marketing
Macquarie University	AU	MK412	Marketing Strategy	MKTG303	Marketing Strategy
Macquarie University	AU	MK423	Sustainability Marketing	MKTG309	Social Marketing and Sustainability
Macquarie University	AU	OM 316	Business Forecasting	BBA 315	Business Forecasting
Macquarie University	AU	OM 316	Business Forecasting	ECON 361	Economic and Business Forecasting
Monash University	AU	AC 313	Cost Accounting	AFF 2391	Cost Information for decision making
Monash University	AU	AC 316	Auditing	AFC 3160	Auditing and Assurance
Monash University	AU	AC 316	Auditing	AFF 3631	Auditing and Assurance
Monash University	AU	AC 318	Accounting Information Systems	AFF 2851	Accounting Information Systems and Financial Modelling
Monash University	AU	AC 422	International Accounting	AFC 3220	Comparative International Financial Reporting
Monash University	AU	AC 422	International Accounting	AFF 3791	Comparative International Accounting
Monash University	AU	EL 317	Reading & Writing for Academic Purposes	ATS 1297	Academic Writing
Monash University	AU	FN 211	Financial Markets	BFF 1300	Money and Capital Markets
Monash University	AU	FN 281	Personal Finance	AFF 3111	Personal Financial Planning
Monash University	AU	FN 311	Financial Management	AFF 2631	Financial Management
Monash University	AU	FN 312	Investments	AFF 3121	Investments and Portfolio Management
Monash University	AU	FN 313	International Financial Management	AFC 3240	International Finance
Monash University	AU	FN 323	Credit Management	AFF 3841	Lending Decisions
Monash University	AU	FN 331	Financial Institutions Management	AFC 3170	Management of Financial Intermediaries
Monash University	AU	FN 428	Investment Banking	AFF 3351	Investment Banking
Monash University	AU	IB 311	Global Environment of International Business	MGF 2351	International Business

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Monash University	AU	IB 311	Global Environment of International Business	MGC 2120	Managing International Business
Monash University	AU	MK 315	Quantitative Research in Marketing	MKF 2121	Marketing Research Methods
Monash University	AU	MK 316	Product and Brand Management	MKX 2521	Brand Management
Monash University	AU	MK 316	Product and Brand Management	MKF 5231	Strategic Brand Management
Monash University	AU	MK 319	Integrated Marketing Communications	MKF 3461	Marketing Communication
Monash University	AU	MK 323	Sales Management	MKF 3471	Sales Management and Negotiation
Monash University	AU	MK 333	International Marketing	MKF 3531	International Marketing
Monash University	AU	MK 333	International Marketing	MKC 3220	International Marketing
Monash University	AU	MK 411	Marketing Analysis and Decision-Making	MKF 2131	Marketing Decision Analysis
Monash University	AU	MK XXX	Special Topics in Marketing X*	MKF 3881	Electronic Marketing
Monash University	AU	MK XXX	Special Topics in Marketing X*	MKX 4060	Marketing Research Practice
Queensland University of Technology	AU	EC 312	Macroeconomics Theory	EFB 330	Intermediate Macroeconomics
Queensland University of Technology	AU	ER314	New Product Development	AMB251	Innovating Products and Services
Queensland University of Technology	AU	ER327	Technology Management	MGB355	Managing Technology, Innovation and Commercialisation
Queensland University of Technology	AU	FN 313	International Financial Management	EFB 312	International Finance
Queensland University of Technology	AU	FN 452	Financial Derivatives Analysis	EFB 309	Financial Derivatives
Queensland University of Technology	AU	FN211	Financial Markets	EFB201	Financial market
Queensland University of Technology	AU	HR324	Organizational Development and Change Management	MGB331	Learning and Development in Organisations
Queensland University of Technology	AU	IB311	Global Environment of International Business	BSB119	Global Business
Queensland University of Technology	AU	IS 216	End-User Application Development	DBX203	Introduction to Web Design
Queensland University of Technology	AU	MK 312	Marketing Planning	AMB 240	Marketing Planning and Management
Queensland University of Technology	AU	MK 314	Qualitative Research in Marketing	BSN 412	Qualitative Research and Analysis Techniques
Queensland University of Technology	AU	MK 319	Integrated Marketing Communications	AMB 202	Integrated Marketing Communication
Queensland University of Technology	AU	MK XXX	Special Topics in Marketing X*	AMB 220	Advertising Theory and Practice

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Queensland University of Technology	AU	MK xxx	Special Topics in Marketing	AMB206	Social Marketing
Queensland University of Technology	AU	MK315	Quantitative Research in Marketing	AMB201	Marketing and Audience Research
Queensland University of Technology	AU	MK316	Product and Brand Management	AMB211	Brand Management
Queensland University of Technology	AU	MK332	Services Marketing	AMB340	Service Marketing
Queensland University of Technology	AU	OM 201	Principles of Operations Management	MGB 210	Managing Operations
Queensland University of Technology	AU	OM311	Data Analysis For Decision Making	BSB123	Data Analysis
RMIT University	AU	AC 202	Management Accounting	ACCT 1060	Management Accounting and Business
RMIT University	AU	AC 313	Cost Accounting	ACCT 1060	Management Accounting and Business
RMIT University	AU	AC 413	Financial Reporting and Statement Analysis	BAFI 1070	Financial Statement Analysis
RMIT University	AU	BA 401	Strategic Management	BUSM 3125	Strategic Management
RMIT University	AU	EC 451	International Trade Theory and Policy	ECON 1086	International Trade
RMIT University	AU	EL 221	Communicative Business English 1	LANG 1029	Advanced English Language 1
RMIT University	AU	EL 221	Communicative Business English 1	LANG 1206	English for Academic Purposes
RMIT University	AU	EL 321	Communicative Business English 2	LANG 1030	Professional English
RMIT University	AU	ER 324	Family Business Management	BUSM 4053	Family Business and Entrepreneurship
RMIT University	AU	ER 325	Managing the Growing Business	BUSM 1312	Entrepreneurial Strategy and Growth
RMIT University	AU	ER 412	Feasibility Analysis and Business Planning	BUSM 1546	Entrepreneurship and New Venture Creation
RMIT University	AU	FN 211	Financial Markets	BAFI 1002	Financial Markets
RMIT University	AU	FN 281	Personal Finance	BAFI 1014	Personal Wealth Management
RMIT University	AU	FN 281	Personal Finance	ACCT 1018	Financial Planning
RMIT University	AU	FN 311	Financial Management	ACCT 2141	Financial Management
RMIT University	AU	FN 312	Investments	BAFI 1042	Investment
RMIT University	AU	FN 313	International Financial Management	BAFI 1018	International Finance
RMIT University	AU	FN 413	Strategic Financial Management	BAFI 1056	Financial Planning Practice Management
RMIT University	AU	FN 415	Financial Risk Analysis and Management	BAFI 1026	Risk Management
RMIT University	AU	FN 421	Financial Statement and Reporting Analysis	BAFI 1070	Financial Statement Analysis
RMIT University	AU	FN 491	Seminar in Finance	BUSM 1313	Finance for Entrepreneurs
RMIT University	AU	HR 211	Human Resource Management	BUSM 3119	Human Resource Management
RMIT University	AU	HR 211	Human Resource Management	BUSM 4095	Human Resource Management

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
RMIT University	AU	IB 311	Global Environment of International Business	BUSM 1222	International Management
RMIT University	AU	IB 321	International Trade Operations	BUSM 1482	International Trade Operations
RMIT University	AU	MK 315	Quantitative Research in Marketing	MKTG 1045	Market Research
RMIT University	AU	MK 319	Integrated Marketing Communications	MKTG 1041	Marketing Communication
RMIT University	AU	MK 319	Integrated Marketing Communications	MKTG 1103	Marketing Communication Strategy
RMIT University	AU	MK 331	Business - to - Business Marketing	MKTG 1065	B2B Marketing
RMIT University	AU	MK 412	Marketing Strategy	MKTG 1071	Strategic Marketing
RMIT University	AU	MK 422	Entrepreneurial Marketing	MKTG 1001	Marketing for Entrepreneurs
RMIT University	AU	MK XXX	Special Topics in Marketing X*	MKTG 1208	Introduction to Advertising
RMIT University	AU	MK312	Marketing Planning	MKTG5807C	Develop a marketing plan
RMIT University	AU	MK314	Qualitative Research in Marketing	MKTG1045	Market Research
RMIT University	AU	MK316	Product and brand management	MKTG1080	Applied Brand Management
RMIT University	AU	MK411	Marketing Analysis and Decision Making	MKTG7205L	Consumer Decision Making
RMIT University	AU	OM 316	Business Forecasting	ECON 1069	Business Forecasting Methods
RMIT University	AU	OM 414	Project Management	BUSM 3307	Project Management Concepts
RMIT University	AU	OM 414	Project Management	BUSM 4168	Project Management Processes
University of Adelaide	AU	AC 202	Management Accounting	ACCTING 2500 (2001)	Management Accounting II
University of Adelaide	AU	AC 313	Cost Accounting	ACCTING 2500 (2001)	Management Accounting II
University of Adelaide	AU	AC 316	Auditing	ACCTING 3012	Auditing III
University of Adelaide	AU	AC 411	Advanced Accounting 1	ACCTING 3011	Corporate Accounting III
University of Adelaide	AU	AC 421	Seminar in Financial Accounting	ACCTING 3006	Accounting Theory III
University of Adelaide	AU	EC 451	International Trade Theory and Policy	ECON 2500	International Trade and Investment
University of Adelaide	AU	FN 311	Financial Management	CORPFIN3008	Corporate Finance Theory III
University of Adelaide	AU	FN 331	Financial Institutions Management	CORPFIN2008	Financial Institutions Management II
University of Adelaide	AU	FN 452	Financial Derivatives Analysis	CORPFIN3013	Options, Futures and Risk Management III
University of Adelaide	AU	HR 211	Human Resource Management	COMMGMT 3014	Human Resource Management
University of Adelaide	AU	IB 421	International Business Management	COMMGMT 3001	International Management III
University of Adelaide	AU	MK 311	Consumer Behavior	MARKETING 2011	Consumer Behavior II
University of Adelaide	AU	MK 315	Quantitative Research in Marketing	MARKETING 3020	Market Research III
University of Adelaide	AU	MK 319	Integrated Marketing Communications	MARKETING 3000	Marketing Communications III
University of Adelaide	AU	MK 333	International Marketing	MARKETING 3015	International Marketing III
University of Adelaide	AU	MK 412	Marketing Strategy	MARKETING 3021	Market Strategy and Project III
University of Melbourne	AU	AC 314	Cost Management	306-201	Cost Management

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Melbourne	AU	AC 316	Auditing	306-304	Auditing and Assurance Services
University of Melbourne	AU	AC 318	Accounting Information Systems	306-207	Enterprise Information Systems
University of Melbourne	AU	AC 411	Advanced Accounting 1	306-208	Accounting for Corporate Entities
University of Melbourne	AU	AC 413	Financial Reporting and Statement Analysis	306-330	Business and Financial Analysis
University of Melbourne	AU	AC 422	International Accounting	306-303	International Accounting
University of Melbourne	AU	AC 441	Seminar in Auditing	306-465	Studies in Audit and Assurance Services
University of Melbourne	AU	AC 452	Accounting Integration for ERP	306-318	Enterprise Resource Planning Systems
University of Melbourne	AU	EC 312	Macroeconomics Theory	316-201	Intermediate Macroeconomics
University of Melbourne	AU	EL 221	Communicative Business English 1	ESLA 10003 (175-121)	Academic English 1
University of Melbourne	AU	EL 321	Communicative Business English 2	ESLA 10004 (175-121)	Academic English 2
University of Melbourne	AU	FN 201	Business Finance	333-201	Business Finance
University of Melbourne	AU	FN 211	Financial Markets	333-304	Asian Capital Markets
University of Melbourne	AU	FN 281	Personal Finance	333-203	Introductory Personal Finance
University of Melbourne	AU	FN 311	Financial Management	333-302	Corporate Finance
University of Melbourne	AU	FN 312	Investments	333-301	Investments
University of Melbourne	AU	FN 313	International Financial Management	333-303	International Finance
University of Melbourne	AU	FN 331	Financial Institutions Management	333-202	Management of Financial Institutions
University of Melbourne	AU	FN 415	Financial Risk Analysis and Management	333-405	Financial Risk Strategies
University of Melbourne	AU	FN 452	Financial Derivatives Analysis	333-309	Derivative Securities
University of Melbourne	AU	HR 211	Human Resource Management	325-209	Human Resource Management
University of Melbourne	AU	HR 311	Organizational Behavior	325-201	Organisational Behavior
University of Melbourne	AU	IB 421	International Business Management	325-218	Managing the Multinationals
University of Melbourne	AU	LO 442	Supply Chain Management	MGMT 30011 (325-321)	Supply Chain Management
University of Melbourne	AU	MK 311	Consumer Behavior	325-202	Consumer Behavior
University of Melbourne	AU	MK 316	Product and Brand Management	325-339	Product Management
University of Melbourne	AU	MK 318	Distribution Channel Management	325-340	Marketing Channels
University of Melbourne	AU	MK 319	Integrated Marketing Communications	325-341	Advertising and Promotions
University of Melbourne	AU	MK 322	Retail Management	325-327	Retail Management
University of Melbourne	AU	MK 423	Sustainability Marketing	MKTG 30007 (325-336)	Marketing and Society
University of Melbourne	AU	OM 414	Project Management	615-372	Project Management
University of Melbourne	AU	RB 211	Introduction to Real Estate Business	333-207	Introduction to Real Estate Analysis
University of Melbourne	AU	RB 313	Real Estate Finance and Investment	333-307	Real Estate Finance
University of New South Wales	AU	EC 451	International Trade Theory and Policy	ECON 4101	International Trade
University of New South Wales	AU	EL 321	Communicative Business English 2	MGMT 2002	Managing Business Communication

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of New South Wales	AU	ER 412	Feasibility Analysis and Business Planning	STRE 2010	Innovation and Entrepreneurship - Principles and Practice
University of New South Wales	AU	FN 281	Personal Finance	GENC 3004	Personal Finance
University of New South Wales	AU	FN 331	Financial Institutions Management	FINS 3630	Bank Financial Management
University of New South Wales	AU	HR 311	Organizational Behavior	MGMT 1002	Managing Organisational Behaviour
University of New South Wales	AU	HR 315	Managing Compensation and Rewards	MGMT 3728	Managing Pay and Performance
University of New South Wales	AU	IB 311	Global Environment of International Business	MGMT 1101	Global Business Environment
University of New South Wales	AU	MK XXX	Special Topics in Marketing X*	MARK 3091	New Product and New Service Development
University of New South Wales	AU	MK XXX	Special Topics in Marketing X*	SERV 2004	Event Management and Marketing
University of New South Wales	AU	OM 315	Service Operations Management	SERV 3001	Managing People for Service Advantage
University of New South Wales	AU	OM 446	Tourism Management	SERV 4003	Strategic Management in Tourism & Hospitality
University of Queensland	AU	AC 314	Cost Management	ACCT 3104	Managerial Costing & Control
University of South Australia	AU	AC 202	Management Accounting	ACCT 1005 (11951)	Accounting, Decisions and Accountability
University of South Australia	AU	AC 313	Cost Accounting	ACCT 1005 (11951)	Accounting, Decisions and Accountability
University of South Australia	AU	AC 314	Cost Management	ACCT 2013 (013417)	Cost Management Systems
University of South Australia	AU	AC 316	Auditing	ACCT 3005 (006467)	Auditing Theory and Practice
University of South Australia	AU	AC 316	Auditing	ACCT 5990 (009862)	Auditing and Control
University of South Australia	AU	AC 318	Accounting Information Systems	INFS 2030 (006470)	Contemporary Accounting Information Systems
University of South Australia	AU	AC 421	Seminar in Financial Accounting	ACCT 3003 (012265)	Issues in Accounting Theory
University of South Australia	AU	AC 431	Seminar in Management Accounting	ACCT 5002 (002420)	Advanced Management Accounting
University of South Australia	AU	AC 431	Seminar in Management Accounting	ACCT 5003 (005322)	Advanced Cost Management
University of South Australia	AU	EC 451	International Trade Theory and Policy	ECON 2009	International Economics
University of South Australia	AU	FN 201	Business Finance	BANK 2007	Business Finance
University of South Australia	AU	FN 311	Financial Management	BANK 1002	Financial Management
University of South Australia	AU	FN 312	Investments	BANK 2005	Finance and Investment
University of South Australia	AU	FN 415	Financial Risk Analysis and Management	BANK 3003	Financial Risk Analysis
University of South Australia	AU	FN 428	Investment Banking	BANK 3002	Investment Banking and Project Finance
University of South Australia	AU	FN 452	Financial Derivatives Analysis	BANK 1005	Derivatives and Securities Markets
University of South Australia	AU	FN 499	Independent Study in Finance	BANK 3004	Portfolio and Fund Management
University of South Australia	AU	FN 499	Independent Study in Finance	BANK 3005	Applied Finance Planning
University of South Australia	AU	HR 211	Human Resource Management	BUSS 2043	Foundations of Human Resource Management
University of South Australia	AU	HR 311	Organizational Behavior	BUSS 2046 (012021)	Organisational Behavior
University of South Australia	AU	MK 311	Consumer Behavior	MARK 1008 (006434)	Buyer and Consumer Behavior
University of South Australia	AU	MK 315	Quantitative Research in Marketing	MARK 2020 (006438)	Market Research
University of South Australia	AU	MK 331	Business - to - Business Marketing	MARK 2018	Business to Business Marketing

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of South Australia	AU	MK 333	International Marketing	MARK 3005 (006439)	International Marketing Management
University of South Australia	AU	MK 411	Marketing Analysis and Decision-Making	MARK 2010 (013608)	Market Analysis
University of South Australia	AU	OM 316	Business Forecasting	ECON 2007	Forecasting and Business Analysis
University of South Australia	AU	RB 313	Real Estate Finance and Investment	BANK 3007	Property Investment
University of South Australia	AU	RB 313	Real Estate Finance and Investment	BANK 5015	Property Investment G
University of Tasmania	AU	AC 202	Management Accounting	BFA 261	Management Accounting
University of Tasmania	AU	AC 313	Cost Accounting	BFA 261	Management Accounting
University of Tasmania	AU	AC 318	Accounting Information Systems	BFA 221	Accounting Information Systems
University of Tasmania	AU	AC 411	Advanced Accounting 1	BFA 301	Advanced Financial Accounting
University of Tasmania	AU	AC 421	Seminar in Financial Accounting	BFA 302	Accounting Theory
University of Tasmania	AU	FN 281	Personal Finance	BFA 305	Financial Planning
University of Tasmania	AU	FN 313	International Financial Management	BEA 384	International Finance
University of Tasmania	AU	FN 452	Financial Derivatives Analysis	BEA 380	Derivative Securities
Solvay Brussels Economics and Management	BE	HR311	Organizational Behavior	GEST-S448	Organizational Behavior and leadership
Solvay Brussels Economics and Management	BE	IB421	International Business Management	GEST-S467	International business strategy
Solvay Brussels Economics and Management	BE	LO442	Supply Chain Management	GEST-S472	International Supply Chains
Solvay Brussels Economics and Management	BE	MKXXX	Special Topics in Marketing X*	GEST-S489	Advanced Marketing
Universite Catholique de Louvain	BE	AC 422	International Accounting	LSMS 2017	International Accounting Standards
Universite Catholique de Louvain	BE	BA 401	Strategic Management		Strategic Management of Strat ups
Universite Catholique de Louvain	BE	BA401	Strategic Management	LLSMS2103	International Strategic Management
Universite Catholique de Louvain	BE	EL 221	Communicative Business English 1	ANGL 1532	Advanced Business English
Universite Catholique de Louvain	BE	ER 412	Feasibility Analysis and Business Planning	CEMS 2313	Entrepreneurship
Universite Catholique de Louvain	BE	ER313	Development of Creativity and Creation of Innovation	LLSMS2042	Developing Innovative Venture
Universite Catholique de Louvain	BE	ER314	New Product Development	MLSMM2133	Product and Innovation
Universite Catholique de Louvain	BE	ER411	Managing Innovative Organizations	LLSMS2040	Innovation Management
Universite Catholique de Louvain	BE	FN 311	Financial Management	IAG 3020	Corporate Finance
Universite Catholique de Louvain	BE	FN 313	International Financial Management	CEMS 2304	International Financial Management
Universite Catholique de Louvain	BE	FN 428	Investment Banking	LSMS 2013	Advance Corporate Finance
Universite Catholique de Louvain	BE	FN415	Financial Risk Analysis and Management	LLSMS2009	Risk Management of Financial Institutions

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Universite Catholique de Louvain	BE	FN451	Equity Securities Analysis	MLSM2122	Equity Valuation
Universite Catholique de Louvain	BE	FN494	Financial Engineering	LLSMS2224	Computational Finance
Universite Catholique de Louvain	BE	FR 208	French for Communication 1	LFRAN 1001	Francais - Niveau Debutant Complete (French - Complete Beginner)
Universite Catholique de Louvain	BE	HR 211	Human Resource Management	CEMS 2302	International Management of Human Resources
Universite Catholique de Louvain	BE	HR 412	Seminar in Strategic Human Resource Management	LSMS 2104	Advanced Human Resource Management
Universite Catholique de Louvain	BE	IB 311	Global Environment of International Business	LSMS 2111	International Business
Universite Catholique de Louvain	BE	IB 421	International Business Management	REIN 2200	International Business Management
Universite Catholique de Louvain	BE	IS 352	Electronic Business	LSMS 2007	E-Marketing
Universite Catholique de Louvain	BE	LLSMS 2098	Corporate Social Responsibility	BA 421	Corporate Governance for Value Creation
Universite Catholique de Louvain	BE	LO 212	Introduction to Logistics Management	LSMS 2033	Transportation and Logistics
Universite Catholique de Louvain	BE	LO 442	Supply Chain Management	IAG 3060	Logistics and Supply Chain Management
Universite Catholique de Louvain	BE	LO 442	Supply Chain Management	LSMS 2035	Supply Chain Coordination and Sourcing
Universite Catholique de Louvain	BE	MK 316	Product and Brand Management	LSMS 2003	Brand Management
Universite Catholique de Louvain	BE	MK 319	Integrated Marketing Communications	LSMS 2006	Strategic Communication
Universite Catholique de Louvain	BE	MK 333	International Marketing	CEMS 2306	International Marketing Management
Universite Catholique de Louvain	BE	MK 333	International Marketing	LSMS 2109	International Marketing Management
Universite Catholique de Louvain	BE	MK 412	Marketing Strategy	LSMS 2102	Advanced Marketing
Universite Catholique de Louvain	BE	OM 312	Information and Work System Design	LSMS 2093	Business Workflows and Processes
HEC Montreal	CA	AC202	Management Accounting	2-900-13A	Management Accounting
HEC Montreal	CA	AC413	Financial Reporting and Statement Analysis	224010A	Financial Statement Analysis
HEC Montreal	CA	BA 401	Strategic Management	3-430-14A	Strategic Management in Organizations
HEC Montreal	CA	EC 451	International Trade Theory and Policy	2-014-07A	International Trade
HEC Montreal	CA	EC 451	International Trade Theory and Policy	2-018-07	International Trade
HEC Montreal	CA	EC 551	Selected Topics in International Economics 1		International Economic Environment
HEC Montreal	CA	EC 551	Selected Topics in International Economics 1	2-086-07A	International Economic Environment
HEC Montreal	CA	EL 221	Communicative Business English 1	36-101-99	Business Communications-Level 1
HEC Montreal	CA	EL 321	Communicative Business English 2	36-105-99A	Business Communications - Level 5
HEC Montreal	CA	EL 321	Communicative Business English 2	36-104-99A	Business Communications Level 4
HEC Montreal	CA	EL 321	Communicative Business English 2	36-102-99	Business Communications-Level 2
HEC Montreal	CA	EL 321	Communicative Business English 2	36-103-99	Business Communications-Level 3

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
HEC Montreal	CA	ER 324	Family Business Management	241004A	Small Business Management
HEC Montreal	CA	FN 313	International Financial Management	305107A	International Financial Management
HEC Montreal	CA	FN 313	International Financial Management	3-058-07	International Financial Management
HEC Montreal	CA	FN 415	Financial Risk Analysis and Management	3-202-10A	Risk Management
HEC Montreal	CA	FN 421	Financial Statement and Reporting Analysis	2-240-10A	Financial Statement Analysis
HEC Montreal	CA	FN 451	Equity Securities Analysis	3-203-07A	Portfolio Management
HEC Montreal	CA	FN 452	Financial Derivatives Analysis	3-210-10A	Futures and Options
HEC Montreal	CA	FN 491	Seminar in Finance	3-288-08	Trading in Financial Markets
HEC Montreal	CA	FN 491	Seminar in Finance	3-298-08A	Trading in Financial Markets
HEC Montreal	CA	FN312	Investments	2-201-15A	Investment
HEC Montreal	CA	FN312	Investments	220115A	Investment
HEC Montreal	CA	FN452	Financial Derivative Analysis	3-210-10A	Futures and Options
HEC Montreal	CA	HR 211	Human Resource Management	2-300-97A	Human Resource Management
HEC Montreal	CA	HR 211	Human Resource Management	2-308-97	Human Resources Management
HEC Montreal	CA	HR 311	Organizational Behavior	2-428-04	Organizational Behavior
HEC Montreal	CA	HR 322	Managerial Communication	240598A	Management Skills
HEC Montreal	CA	HR 323	Conflict Management and Negotiation	2-330-11A	Conflict Management
HEC Montreal	CA	HR211	Human Resources Management	2-300-97A	Human Resources Management
HEC Montreal	CA	IB 311	Global Environment of International Business	208617A	Global Business Environment
HEC Montreal	CA	IB 421	International Business Management	3-006-04	International Management
HEC Montreal	CA	IB321	International Trade Operations	2-014-07A	International Trade
HEC Montreal	CA	IS 216	End-User Application Development	2-708-04	Information Technology in Organizations
HEC Montreal	CA	LO 442	Supply Chain Management	3-518-05	Supply Chain Management
HEC Montreal	CA	LO 442	Supply Chain Management	3-525-05A	Supply Chain Management
HEC Montreal	CA	MK 311	Consumer Behavior	2-107-05A	Consumer Behavior
HEC Montreal	CA	MK 311	Consumer Behavior	2-128-05	Consumer Behavior
HEC Montreal	CA	MK 312	Marketing Planning	2-100-00A	Marketing Management
HEC Montreal	CA	MK 312	Marketing Planning	2-108-00	Marketing Management
HEC Montreal	CA	MK 315	Quantitative Research in Marketing	310100A	Marketing Research
HEC Montreal	CA	MK 333	International Marketing	2-024-08A	International Marketing
HEC Montreal	CA	MK 423	Sustainability Marketing	244007A	Corporate Social Responsibility

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
HEC Montreal	CA	MK319	Integrated Marketing Communications	310217A	Marketing communications
HEC Montreal	CA	MK319	Integrated Marketing Communication	3-102-16A	Marketing Communications
HEC Montreal	CA	MK423	Sustainability Marketing	2-440-07A	Corporate Social Responsibility
HEC Montreal	CA	OM 311	Data Analysis for Decision Making	2-657-03	Introduction to Operations Research
HEC Montreal	CA	OM201	Principles of Operations Management	2-500-09A	Operations Management
HEC Montreal	CA	OM311	Data Analysis For Decision Making	2-604-15A	Decision Models in Business Analytics
McGill University	CA	AC 201	Fundamental Accounting	ACCT 311	Financial Accounting I
McGill University	CA	AC 201	Fundamental Accounting	ACCT 312	Financial Accounting II
McGill University	CA	AC 202	Management Accounting	ACCT 313	Management Accounting I
McGill University	CA	AC 311	Intermediate Accounting 1	ACCT 351	Intermediate Financial Accounting I
McGill University	CA	AC 312	Intermediate Accounting 2	ACCT 352	Intermediate Financial Accounting II
McGill University	CA	AC 313	Cost Accounting	ACCT 313	Management Accounting I
McGill University	CA	AC 314	Cost Management	ACCT 361	Intermediate Management Accounting I
McGill University	CA	AC 314	Cost Management	ACCT 362	Intermediate Management Accounting II
McGill University	CA	AC 315	Tax Accounting	ACCT 412	Taxation I
McGill University	CA	AC 316	Auditing	ACCT 475	Principles of Auditing
McGill University	CA	AC 318	Accounting Information Systems	INSY 332	Accounting Information Systems
McGill University	CA	AC 411	Advanced Accounting 1	ACCT 453	Advanced Financial Accounting
McGill University	CA	AC 413	Financial Reporting and Statement Analysis	ACCT 354	Financial Statement Analysis
McGill University	CA	AC 431	Seminar in Management Accounting	ACCT 463	Advanced Management Accounting
McGill University	CA	AC 442	Information Systems Audit and Control	ACCT 413	Systems and Auditing
McGill University	CA	ER 412	Feasibility Analysis and Business Planning	CEN 2500	Principle of Entrepreneurship
McGill University	CA	FN 201	Business Finance	FINE 342	Finance II
McGill University	CA	FN 241	Risk Management and Insurance	FINE 444	Risk Management and Insurance
McGill University	CA	FN 311	Financial Management	FINE 343	Managerial Finance
McGill University	CA	FN 312	Investments	FINE 442	Capital Markets and Institutions
McGill University	CA	FN 313	International Financial Management	FINE 482	International Finance I
McGill University	CA	FN 351	Fixed-Income Securities Analysis	FINE 451	Fixed Income Analysis
McGill University	CA	FN 421	Financial Statement and Reporting Analysis	ACCT 354	Financial Statement Analysis
McGill University	CA	FN 428	Investment Banking	FINE 443	Applied Corporate Finance
McGill University	CA	FN 451	Equity Securities Analysis	FINE 441	Investment Management
McGill University	CA	FN 451	Equity Securities Analysis	FINE 480-061	Global Investments - 891
McGill University	CA	FN 452	Financial Derivatives Analysis	FINE 448	Derivatives and Risk Management
McGill University	CA	FN 461	Advanced International Financial Management	FINE 492	International Finance II

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
McGill University	CA	FN 491	Seminar in Finance	FINE 434	Topics in Finance
McGill University	CA	HR 211	Human Resource Management	MGCR 320	Managing Human Resources
McGill University	CA	HR 311	Organizational Behavior	MCGR 222	Introduction to Organizational Behaviour
McGill University	CA	HR 321	Leadership	ORGB 321	Leadership
McGill University	CA	IB 311	Global Environment of International Business	MGCR 382	International Business
McGill University	CA	IB 421	International Business Management	MGPO 383	International Business Policy
McGill University	CA	MA 216	Calculus for Social Science 1	AEMA 101	Calculus 1
McGill University	CA	MA 216	Calculus for Social Science 1	MATH 140	Calculus 1
McGill University	CA	MA 217	Calculus for Social Science 2	AEMA 102	Calculus 2
McGill University	CA	MA 217	Calculus for Social Science 2	MATH 141	Calculus 2
McGill University	CA	MK 311	Consumer Behavior	MRKT 452	Consumer Behavior
McGill University	CA	MK 312	Marketing Planning	MRKT 357	Marketing Planning 1
McGill University	CA	MK 315	Quantitative Research in Marketing	MRKT 451	Marketing Research
McGill University	CA	MK 322	Retail Management	MRKT 459	Retail Management
McGill University	CA	MK 323	Sales Management	MRKT 455	Sales Management
McGill University	CA	MK 331	Business - to - Business Marketing	MRKT 456	Business to Business Marketing
McGill University	CA	MK 332	Services Marketing	MRKT 355	Services Marketing
McGill University	CA	MK 333	International Marketing	MRKT 483	International Marketing Management
McGill University	CA	MK XXX	Special Topics in Marketing X*	MRKT 453	Advertising Management
McGill University	CA	MK XXX	Special Topics in Marketing X*	MRKT 461	Advertising Practicum
McGill University	CA	RB 212	Introduction to Real Estate Valuation	FINE 447	Real Estate Valuation
McGill University	CA	RB 313	Real Estate Finance and Investment	FINE 445	Real Estate Finance
Queen's University	CA	AC 316	Auditing	COMM 317	Auditing
Queen's University	CA	AC 413	Financial Reporting and Statement Analysis	COMM 315	Financial Statement Analysis and Accounting based Valuation
Queen's University	CA	BA 401	Strategic Management	COMM 401	Business and Corporate Strategy
Queen's University	CA	EL 321	Communicative Business English 2	COMM 370	Business Communication in North America
Queen's University	CA	ER 412	Feasibility Analysis and Business Planning	COMM 405	New Business Development
Queen's University	CA	FN 312	Investments	COMM 324	Investment and Portfolio Management
Queen's University	CA	FN 313	International Financial Management	COMM 328	International Finance
Queen's University	CA	FN 331	Financial Institutions Management	COMM 329	Management of Financial Institutions
Queen's University	CA	FN 413	Strategic Financial Management	COMM 322	Financial Management: Strategy
Queen's University	CA	FN 413	Strategic Financial Management	COMM 323	Corporate Financial Planning
Queen's University	CA	FN 421	Financial Statement and Reporting Analysis	COMM 315	Financial Statement Analysis and Accounting based Valuation

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Queen's University	CA	FN 452	Financial Derivatives Analysis	COMM 321	Derivatives Securities
Queen's University	CA	FN 491	Seminar in Finance	COMM 325	Financial Modelling
Queen's University	CA	HR 211	Human Resource Management	COMM 358	Human Resource Management
Queen's University	CA	HR 321	Leadership	COMM 351	Leadership
Queen's University	CA	IB 421	International Business Management	COMM 374	International Business Strategy
Queen's University	CA	IB332	Cross-cultural Management	COMM353	Managing Across Culture
Queen's University	CA	MK 311	Consumer Behavior	COMM 336	Consumer Behavior
Queen's University	CA	MK 312	Marketing Planning	COMM 333	Marketing Strategy
Queen's University	CA	MK 315	Quantitative Research in Marketing	COMM 332	Marketing Research
Queen's University	CA	MK 319	Integrated Marketing Communications	COMM 335	Marketing Communications
Queen's University	CA	MK 323	Sales Management	COMM 434	Sales Management
Queen's University	CA	MK 331	Business - to - Business Marketing	COMM 439	Business-to-Business Marketing
Queen's University	CA	MK 342 & MK 343	Special Topics in Marketing 2 and Special Topics in Marketing 3	COMM 376	Doing Business In Asia-Pac Rim
Queen's University	CA	MK 412	Marketing Strategy	COMM 431	Marketing and Business Strategy
Queen's University	CA	OM 201	Principles of Operations Management	COMM 341	Operations Management
Queen's University	CA	OM 315	Service Operations Management	COMM 343	Service Management
Université du Québec à Montréal	CA	DSR4700	International Management and Cultures	IB 332	Cross - cultural Management
Université du Québec à Montréal	CA	ESG1114	Lanch your business in Canada	IB 311	Global Environment of International Business
Université du Québec à Montréal	CA	FIN3500	Financial Management	FN 311	Financial Management
Université du Québec à Montréal	CA	FIN5570	Financial Analysis and Evaluation of Firms	AC 413orFN 421	Financial Reporting and Statement Analysis or Financial Statement and Reporting Analysis
Université du Québec à Montréal	CA	FIN5570	Analysis and Financial Assessment of Enterprise	FN 421orAC 413	Financial Statement and Reporting Analysis or Financial Reporting and Statement Analysis
Université du Québec à Montréal	CA	MKG3300	Marketing	MK 201	Principles of Marketing
Université du Québec à Montréal	CA	MKG5305	Consumer Behavior	MK 311	Consumer Behavior
Université du Québec à Montréal	CA	ORH1163	Organizational Behavior	HR 311	Organizational Behavior
University of Alberta	CA	AC 202	Management Accounting	ACCTG 322	Introduction to Accounting for Management Decision Making
University of Alberta	CA	AC 311	Intermediate Accounting 1	ACCTG 414	Intermediate Financial Accounting I
University of Alberta	CA	AC 312	Intermediate Accounting 2	ACCTG 415	Intermediate Financial Accounting II
University of Alberta	CA	AC 313	Cost Accounting	ACCTG 322	Introduction to Accounting for Management Decision Making
University of Alberta	CA	AC 314	Cost Management	ACCTG 424	Intermediate Management Accounting
University of Alberta	CA	AC 316	Auditing	ACCTG 456	Assurance on Financial Information
University of Alberta	CA	AC 318	Accounting Information Systems	ACCTG 437	Accounting Information Systems

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Alberta	CA	AC 411	Advanced Accounting 1	ACCTG 418	Advanced Financial Accounting
University of Alberta	CA	AC 413	Financial Reporting and Statement Analysis	ACCTG 432	Financial Statement Analysis I
University of Alberta	CA	AC 413	Financial Reporting and Statement Analysis	ACCTG 433	Financial Statement Analysis II
University of Alberta	CA	AC 421	Seminar in Financial Accounting	ACCTG 416	Accounting Theory and Current Issues
University of Alberta	CA	AC 422	International Accounting	ACCTG 442	International Accounting
University of Alberta	CA	BA 401	Strategic Management	SMO 441	Business Strategy
University of Alberta	CA	EL 321	Communicative Business English 2	BUS 301	Business Communications
University of Alberta	CA	ER 412	Feasibility Analysis and Business Planning	SMO 431	New Venture Creation and Organization
University of Alberta	CA	FN 201	Business Finance	FIN 301	Introduction to Finance
University of Alberta	CA	FN 311	Financial Management	FIN 434	Advanced Corporate Finance
University of Alberta	CA	FN 312	Investments	FIN 412	Investment Principles
University of Alberta	CA	FN 331	Financial Institutions Management	FIN 414	Operation of Financial Institutions
University of Alberta	CA	FN 351	Fixed-Income Securities Analysis	FIN 418	Fixed Income
University of Alberta	CA	FN 421	Financial Statement and Reporting Analysis	ACCTG 432	Financial Statement Analysis I
University of Alberta	CA	FN 451	Equity Securities Analysis	FIN 416	Advanced Portfolio Management
University of Alberta	CA	FN 452	Financial Derivatives Analysis	FIN 413	Risk Management
University of Alberta	CA	FN 499	Independent Study in Finance	FIN 495	Individual Research Project I
University of Alberta	CA	HR 311	Organizational Behavior	ORG A 301	Behavior in Organizations
University of Alberta	CA	HR 313	Manpower Planning and Selection	ORG A 415	Staffing
University of Alberta	CA	IB 311	Global Environment of International Business	BUEC 342	Introduction to International Business
University of Alberta	CA	IS 201	Management Information Systems	MIS 311	Management Information Systems
University of Alberta	CA	IS 352	Electronic Business	MARK 450	Electronic Marketing
University of Alberta	CA	MA 216	Calculus for Social Science 1	Math 100	Calculus I
University of Alberta	CA	MK 315	Quantitative Research in Marketing	MARK 312	Marketing Research
University of Alberta	CA	MK 317	Pricing Management	MARK 472	Product Management and Pricing
University of Alberta	CA	MK 319	Integrated Marketing Communications	MARK 432	Marketing Communications
University of Alberta	CA	MK 322	Retail Management	MARK 468	Retailing and Channel Management
University of Alberta	CA	MK 323	Sales Management	MARK 470	Selling and Sales Management
University of Alberta	CA	MK 332	Services Marketing	MARK 466	Service Marketing
University of Alberta	CA	MK 333	International Marketing	MARK 442	Seminar in International Marketing
University of Alberta	CA	MK 412	Marketing Strategy	MARK 452	Strategic Marketing
University of Alberta	CA	OM 314	Quality Management	MGTSC 455	Quality Management
University of Alberta	CA	OM 421	Business Simulation	MGTSC 422	Simulation and Computer Modelling Techniques in Management
University of Alberta	CA	RB 211	Introduction to Real Estate Business	BUEC 454	Principle of Real Estate

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Calgary	CA	AC 201	Fundamental Accounting	ACCT 317	Introductory Financial Accounting
University of Calgary	CA	AC 202	Management Accounting	ACCT 323	Introductory Managerial Accounting
University of Calgary	CA	AC 311	Intermediate Accounting 1	ACCT 341	Intermediate Financial Accounting I
University of Calgary	CA	AC 312	Intermediate Accounting 2	ACCT 343	Intermediate Financial Accounting II
University of Calgary	CA	AC 313	Cost Accounting	ACCT 361	Cost Accounting
University of Calgary	CA	AC 316	Auditing	ACCT 425	Auditing
University of Calgary	CA	AC 411	Advanced Accounting 1	ACCT 443	Advanced Financial Accounting
University of Calgary	CA	BA 401	Strategic Management	SGMA 591	Strategic Management
University of Calgary	CA	EC 213	Introductory Microeconomics	ECON 201	Principles of Microeconomics
University of Calgary	CA	EC 311	Microeconomics Theory	ECON 301	Intermediate Economic Theory-Microeconomics I
University of Calgary	CA	EC 312	Macroeconomics Theory	ECON 303	Intermediate Economic Theory-Macroeconomics I
University of Calgary	CA	FN 201	Business Finance	FNCE 317	Financial Management
University of Calgary	CA	FN 241	Risk Management and Insurance	RMIN 317	Introduction to Risk Management and Insurance
University of Calgary	CA	FN 281	Personal Finance	RMIN 439	Protecting your family and wealth
University of Calgary	CA	FN 281	Personal Finance	FNCE 343	Personal Financial Management
University of Calgary	CA	FN 312	Investments	FNCE 443	Security Analysis and Investments
University of Calgary	CA	FN 313	International Financial Management	FNCE 461	International Finance
University of Calgary	CA	FN 331	Financial Institutions Management	FNCE 475	Management of Financial Institutions
University of Calgary	CA	FN 415	Financial Risk Analysis and Management	FNCE 467	Financial Risk Management
University of Calgary	CA	FN 425	Financial Viability Study	FNCE 473	New Venture Finance
University of Calgary	CA	FN 413	Strategic Financial Management	FNCE 451	Advanced Financial Management
University of Calgary	CA	FN 451	Equity Securities Analysis	FNCE 463	Portfolio Theory and Management
University of Calgary	CA	FN 452	Financial Derivatives Analysis	FNCE 445	Futures and Options
University of Calgary	CA	FN 491	Seminar in Finance	FNCE 595	Selected Topics in Financial Management
University of Calgary	CA	IB 311	Global Environment of International Business	SGMA371	International Business
University of Calgary	CA	IB 321	International Trade Operations	MGST 571	Management of International Trade
University of Calgary	CA	MA 216	Calculus for Social Science 1	MATH 251	Calculus 1
University of Calgary	CA	MK 201	Principles of Marketing	MKTG 341	Introduction to Marketing
University of Calgary	CA	MK 311	Consumer Behavior	MKTG 483	Buyer Behaviour
University of Calgary	CA	MK 312	Marketing Planning	MKTG 493	Marketing Planning
University of Calgary	CA	MK 315	Quantitative Research in Marketing	MKTG 465	Marketing Research
University of Calgary	CA	MK 318	Distribution Channel Management	MKTG 479	Management of Marketing Channels
University of Calgary	CA	MK 319	Integrated Marketing Communications	MKTG 435	Marketing Communications
University of Calgary	CA	MK 322	Retail Management	MKTG 431	Retail Management
University of Calgary	CA	MK 323	Sales Management	MKTG 449	Sales Management
University of Calgary	CA	MK 331	Business - to - Business Marketing	MKTG 433	Business-To-Business Marketing
University of Calgary	CA	MK 332	Services Marketing	MKTG 487	Services Marketing

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Calgary	CA	MK 333	International Marketing	MKTG 467	International Marketing
University of Calgary	CA	MK316	Product and Brand Management	MKTG477	Product Management
University of Calgary	CA	MK412	Marketing Strategy	MKTG 493	Strategic Marketing
University of Calgary	CA	OM 314	Quality Management	OPMA 403	Managing Quality in Products and Services
University of Calgary	CA	OM 315	Service Operations Management	OPMA 405	Service Operations Management
University of Calgary	CA	OM 414	Project Management	OPMA 407	Project Management
University of Calgary	CA	OM 421	Business Simulation	OPMA 409	Computer Simulation for Business
University of Ottawa	CA	AC 202	Management Accounting	ADM 2341	Managerial Accounting
University of Ottawa	CA	AC 311	Intermediate Accounting 1	ADM 2342	Intermediate Accounting 1
University of Ottawa	CA	AC 312	Intermediate Accounting 2	ADM 3340	Intermediate Accounting 2
University of Ottawa	CA	AC 313	Cost Accounting	ADM 3346	Cost Accounting
University of Ottawa	CA	AC 316	Auditing	ADM 3349	Auditing Theory
University of Ottawa	CA	AC 411	Advanced Accounting 1	ADM 4349	Advanced Accounting 2
University of Ottawa	CA	AC 421	Seminar in Financial Accounting	ADM 4342	Seminar in Accounting Theory
University of Ottawa	CA	AC 422	International Accounting	ADM 3343	International Accounting
University of Ottawa	CA	AC 433	Accounting for Planning and Control	ADM 4345	Management Control Systems
University of Ottawa	CA	AC 441	Seminar in Auditing	ADM 4341	Advanced Auditing
University of Ottawa	CA	AC 442	Information Systems Audit and Control	ADM 4346	Auditing Edp
University of Ottawa	CA	AC 442	Information Systems Audit and Control	ADM 4346	Acct Info Sys Auditing
University of Ottawa	CA	BA 401	Strategic Management	ADM 4311	Strategic Management
University of Ottawa	CA	EL 321	Communicative Business English 2	ADM 2381	Business Communicative Skills
University of Ottawa	CA	ER 412	Feasibility Analysis and Business Planning	ADM 3313	Entrepreneurial Mind: New Venture Creation
University of Ottawa	CA	ER211	Introduction to Entrepreneurship	ADM 2313	The Entrepreneurial Society
University of Ottawa	CA	FN 201	Business Finance	ADM 2350	Financial Management
University of Ottawa	CA	FN 311	Financial Management	ADM 3350	Corporate Finance
University of Ottawa	CA	FN 312	Investments	ADM 3352	Portfolio Management
University of Ottawa	CA	FN 313	International Financial Management	ADM 4354	International Financial Management
University of Ottawa	CA	FN 351	Fixed-Income Securities Analysis	ADM 3351	Fixed Income Investments
University of Ottawa	CA	FN 428	Investment Banking	ADM 4352	Advanced Corporate Finance
University of Ottawa	CA	FN 451	Equity Securities Analysis	ADM 4350	Equity Valuation
University of Ottawa	CA	FN 452	Financial Derivatives Analysis	ADM 4351	Options and Futures
University of Ottawa	CA	FN282	Wealth Management	ADM 4356	Alternative Investments and Risk Management
University of Ottawa	CA	HR 211	Human Resource Management	ADM 2337	Human Resources Management
University of Ottawa	CA	HR 311	Organizational Behavior	ADM 2336	Organizational Behaviour
University of Ottawa	CA	HR 313	Manpower Planning and Selection	ADM 4333	Staffing Organizations
University of Ottawa	CA	HR 315	Managing Compensation and Rewards	ADM 3337	Compensation Administration

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Ottawa	CA	HR 324	Organization Development and Change Management	ADM 3336	Organization Design
University of Ottawa	CA	IB 311	Global Environment of International Business	ADM 3318	International Business
University of Ottawa	CA	IB 332	Cross-cultural Management	ADM 3319	Comparative Management
University of Ottawa	CA	IB 332	Cross-cultural Management	ADM 3319	Cross-Cultural Management
University of Ottawa	CA	IB 421	International Business Management	ADM 4318	Multinational Business Policy
University of Ottawa	CA	IS 201	Management Information Systems	ADM 2372	The Management of Information Systems and Technology
University of Ottawa	CA	LO 442	Supply Chain Management	ADM 3302	Supply Chain Management
University of Ottawa	CA	MK 201	Principles of Marketing	ADM 2320	Marketing
University of Ottawa	CA	MK 311	Consumer Behavior	ADM 3321	Consumer Behaviour
University of Ottawa	CA	MK 315	Quantitative Research in Marketing	ADM 3323	Market Research
University of Ottawa	CA	MK 315	Quantitative Research in Marketing	ADM 4323	Market Research
University of Ottawa	CA	MK 319	Integrated Marketing Communications	ADM 3326	Advertising and Sales Promotion Management
University of Ottawa	CA	MK 331	Business - to - Business Marketing	ADM 3324	Industrial and Technology Marketing
University of Ottawa	CA	MK 332	Services Marketing	ADM 3322	Services Marketing
University of Ottawa	CA	MK 333	International Marketing	ADM 4328	International Marketing
University of Ottawa	CA	MK 412	Marketing Strategy	ADM 4322	Marketing Strategy
University of Ottawa	CA	OM 201	Principles of Operations Management	ADM 3301	Operations Management
University of Ottawa	CA	OM 316	Business Forecasting	ADM 3307	Business and Technology Forecasting
University of Ottawa	CA	OM 421	Business Simulation	ADM 3305	Business Simulation
University of Quebec in Montreal	CA	AC202	Management Accounting	SCO2000	Introduction to Managerial Accounting
University of Quebec in Montreal	CA	FN311	Financial Management	FIN35000	Financial Management
University of Quebec in Montreal	CA	MK311	Consumer Behavior	MKG5305	Consumer Behavior
University of Quebec in Montreal	CA	MK333	International Marketing	MKG5321	International Marketing
University of Quebec in Montreal	CA	OM201	Principles of Operation Management	MET4261	Operations Management
University of Quebec in Montreal	CA	OM435	Small Business Consulting	MET3122	SME Management
University of Victoria	CA	AC 201	Fundamental Accounting	COM 270	Financial & Managerial Accounting
University of Victoria	CA	AC 202	Management Accounting	COM 270	Financial & Managerial Accounting
University of Victoria	CA	BA 401	Strategic Management	COM 400	Strategic Management
University of Victoria	CA	CH 172	Chinese 2	PAAS 111	Intensive Chinese II
University of Victoria	CA	EC 214	Introductory Macroeconomics	ECON 104	Principles of Macroeconomics
University of Victoria	CA	EL 221	Communicative Business English 1	COM 206 A	Business English and Communications-Level I
University of Victoria	CA	EL 321	Communicative Business English 2	COM 206 B	Business English and Communications-Level II
University of Victoria	CA	EL 321	Communicative Business English 2	COM 206 C	Business Communications

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Victoria	CA	ER 412	Feasibility Analysis and Business Planning	ENT 402	Entrepreneurship and Small Business for the Non-Specialist
University of Victoria	CA	FN 311	Financial Management	COM 445	Corporate Finance
University of Victoria	CA	FN 313	International Financial Management	IB 417	International Finance
University of Victoria	CA	HR 211	Human Resource Management	HSM 417	Hospitality/ Service Human Resource Management
University of Victoria	CA	HR 311	Organizational Behavior	COM 220	Organizational Behavior
University of Victoria	CA	HR 324	Organization Development and Change Management	COM 321	Organizational Behavior and Design
University of Victoria	CA	HR 412	Seminar in Strategic Human Resource Management	SMGT 417	Service Human Resource Management
University of Victoria	CA	IB 311	Global Environment of International Business	COM 361	International Business
University of Victoria	CA	IB 311	Global Environment of International Business	IB 301	The International Environment of Business
University of Victoria	CA	IB 332	Cross-cultural Management	IB 415	Cross-National Management
University of Victoria	CA	IB 422	Comparative Business Systems	COM 499	International Management and Environment
University of Victoria	CA	IS 201	Management Information Systems	COM 331	Introduction to Management Information System
University of Victoria	CA	MA 216	Calculus for Social Science 1	MATH 100	Calculus I
University of Victoria	CA	MA 216	Calculus for Social Science 1	MATH 102	Calculus for Students in the Social and Biological Sciences
University of Victoria	CA	MK 319	Integrated Marketing Communications	COMM 495	Marketing Communications
University of Victoria	CA	MK 332	Services Marketing	HSM 415	Hospitality/Service Marketing Management
University of Victoria	CA	MK 332	Services Marketing	SMGT 415	Service Marketing
University of Victoria	CA	MK 333	International Marketing	IB 416	International Marketing
University of Victoria	CA	MK 412	Marketing Strategy	COM 430	Marketing Strategy
University of Victoria	CA	MK XXX	Special Topics in Marketing X*	COM 290	Canadian Business Environment
University of Victoria	CA	MK XXX	Special Topics in Marketing X*	COM 290	Introduction to Canadian Business
University of Victoria	CA	OM 201	Principles of Operations Management	COM 341	Operations Management
University of Victoria	CA	OM 315	Service Operations Management	HSM 416	Hospitality/ Services Operations & Quality Management
University of Victoria	CA	OM 315	Service Operations Management	SMGT 416	Service Operations and Quality Management
University of Western Ontario	CA	EL 321	Communicative Business English 2	BUS 4402	Communication and Society
University of Western Ontario	CA	EL 321	Communicative Business English 2	BUS 4468	Interpersonal Negotiation
University of Western Ontario	CA	ER 324	Family Business Management	BUS 465	Leading Family Firms (Managing the Family Owned Business)
University of Western Ontario	CA	ER 325	Managing the Growing Business	BUS 432	Managing High Growth Companies
University of Western Ontario	CA	FN 312	Investments	BUS 4453	Investment Management
University of Western Ontario	CA	FN 313	International Financial Management	BUS 463	International Finance
University of Western Ontario	CA	FN 421	Financial Statement and Reporting Analysis	BUS 417	Corporate Financial Reporting: A Managerial Perspective
University of Western Ontario	CA	FN 452	Financial Derivatives Analysis	BUS 413	Derivatives and Risk Management

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Western Ontario	CA	FN 491	Seminar in Finance	BUS 439	Entrepreneurial Finance
University of Western Ontario	CA	FN 491	Seminar in Finance	BUS 486	Financial Modelling
University of Western Ontario	CA	HR 321	Leadership	BUS 490	Strategic Leadership
University of Western Ontario	CA	HR 412	Seminar in Strategic Human Resource Management	BUS 498	Managing People for Exceptional Performance
University of Western Ontario	CA	IB 421	International Business Management	BUS 480	Global Strategy
University of Western Ontario	CA	IS 351	Applications of ERP in Organizations	BUS 4446	Consulting
University of Western Ontario	CA	MK 312	Marketing Planning	BUS 461	Strategic Market Planning
University of Western Ontario	CA	MK 319	Integrated Marketing Communications	BUS 4431	Consumer Marketing: Advertising, Promotion and Branding
University of Western Ontario	CA	MK 322	Retail Management	BUS 411	Retail Marketing Management
University of Western Ontario	CA	MK 323	Sales Management	BUS 451	Sales Management
University of Western Ontario	CA	MK 422	Entrepreneurial Marketing	BUS 441	Entrepreneurial Marketing
University of Western Ontario	CA	MK XXX	Special Topics in Marketing X*	BUSINESS 4507	Co-creating Value in Developing Markets
University of Western Ontario	CA	OM 201	Principles of Operations Management	BUS 454	Operations Strategy
University of Western Ontario	CA	OM 414	Project Management	BUSINESS 4509	Project Management
University of Western Ontario	CA	OM 424	Organizational Performance Measurement	BUS 457	Performance Measurement and Control Systems for Implementing Strategy
York University	CA	MK 319	Integrated Marketing Communications	AP/ADMS 4240	Advertising and Communications
York University	CA	MK 323	Sales Management	AP/ADMS 4200	Personal Selling and Sales Force Management
York University	CA	MK 333	International Marketing	SB/MKTG 4400	International Marketing
York University	CA	MK XXX	Special Topics in Marketing X*	HH/KINE 3510	Sport Marketing and Event Management
Fudan School of Management	CN	MK XXX	Special Topics in Marketing X*		International Business: Seminar and Practice
Fudan University	CN	MK XXX	Special Topics in Marketing X*		International Business: Seminar and Practice
Hong Kong Polytechnic University	CN	BA 401	Strategic Management		Strategic Management
Hong Kong Polytechnic University	CN	CH 171	Chinese 1		Chinese II (For Non-Chinese Speaking Students)
Hong Kong Polytechnic University	CN	ER 211	Introduction to Entrepreneurship		Entrepreneurship
Hong Kong Polytechnic University	CN	FN 323	Credit Management		Credit Analysis & Management
Hong Kong Polytechnic University	CN	FN 331	Financial Institutions Management		Management of Financial Institution
Hong Kong Polytechnic University	CN	FN 451	Equity Securities Analysis		Business Valuation
Hong Kong Polytechnic University	CN	HR 211	Human Resource Management		Human resource management
Hong Kong Polytechnic University	CN	HR 211	Human Resource Management		Human resource management
Hong Kong Polytechnic University	CN	HR 311	Organizational Behavior		Organizational Behavior
Hong Kong Polytechnic University	CN	IB 311	Global Environment of International Business		Global Business Management
Hong Kong Polytechnic University	CN	MK 318	Distribution Channel Management		Marketing Channel Management
Hong Kong Polytechnic University	CN	MK 319	Integrated Marketing Communications		Integrated Marketing Communications

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Hong Kong Polytechnic University	CN	MK XXX	Special Topics in Marketing X*		
Hong Kong Polytechnic University	CN	MKXXX	Special Topics in Marketing X		Marketing Management in China
Nanjing University	CN	CH 171	Chinese 1	CH 11	Chinese Language
Nanjing University	CN	EC 213	Introductory Microeconomics	ECO 11	Microeconomics
National Sun Yat Sen University, Taiwan	CN	BA 401	Strategic Management	BM421A	Strategic Management
National Sun Yat Sen University, Taiwan	CN	ER 421	Managing Business in Asia	CM499	Asia Pacific Business Management Practices
National Sun Yat Sen University, Taiwan	CN	FN 421	Financial Statement and Reporting Analysis	BM352	Financial Statement Analysis
National Sun Yat Sen University, Taiwan	CN	IB 332	Cross - cultural Management	CM498	Cross-Culture Management
National Sun Yat Sen University, Taiwan	CN	IB 421	International Business Management	BM360	International Business And Strategic Management
The University of Hong Kong	CN	ER 313	Development of Creativity and Creation of Innovation	IIMT 3621	Creativity and Business Innovation
Tsinghua University	CN	AC 316	Auditing	30510393	Auditing I
Tsinghua University	CN	AC 318	Accounting Information Systems	30510643	Accounting Information System
Tsinghua University	CN	AC 413	Financial Reporting and Statement Analysis	30510893	Financial Statement Analysis
Tsinghua University	CN	AC 422	International Accounting	40510093	Topics on International Accounting
Tsinghua University	CN	AC 452	Accounting Integration for ERP	40510992	Enterprise Resource Planning
Tsinghua University	CN	EC 311	Microeconomics Theory	30510743	Intermediate Microeconomics
Tsinghua University	CN	EC 312	Macroeconomics Theory	30510763	Intermediate Macroeconomics
Tsinghua University	CN	EC 375	Applied Economics for Natural Resources and Environmental	40511003	Environmental and Resource Economics
Tsinghua University	CN	EC 451	International Trade Theory and Policy	40510763	International Economics-Theory and Policy
Tsinghua University	CN	FN 311	Financial Management	30511053	Corporate Finance
Tsinghua University	CN	FN 312	Investments	30510182	Investments
Tsinghua University	CN	FN 342	Life and Health Insurance Management	40510633	Principles of Insurance: Life, Health and Annuities
Tsinghua University	CN	FN 494	Financial Engineering	40510293	Introduction to Financial Engineering
Tsinghua University	CN	IS 201	Management Information Systems	30510202	Management Information Systems
Tsinghua University	CN	OM 201	Principles of Operations Management	40510223	Production and Operation Management
University of Hong Kong, Hong Kong	CN	AC 316	Auditing	ACCT3109	Auditing
University of Hong Kong, Hong Kong	CN	AC 411	Advanced Accounting 1	ACCT4104	Advanced Financial Accounting
University of Hong Kong, Hong Kong	CN	ER313	Development of Creativity and Creation of Innovation	IIMT3621	Creativity and Business Innovation

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Hong Kong, Hong Kong	CN	FN 211	Financial Markets		Financial Markets & Institutions
University of Hong Kong, Hong Kong	CN	FN 241	Risk Management and Insurance		Risk Management
University of Hong Kong, Hong Kong	CN	FN 312	Investments		Equity Valuation and Investment Management
University of Hong Kong, Hong Kong	CN	FN 313	International Financial Management		International Financial Management
University of Hong Kong, Hong Kong	CN	FN 351	Fixed-Income Securities Analysis		Fixed Income Securities
University of Hong Kong, Hong Kong	CN	FN 451	Equity Securities Analysis		Investments and Portfolio Analysis
University of Hong Kong, Hong Kong	CN	FN 452	Financial Derivatives Analysis		Derivatives
University of Hong Kong, Hong Kong	CN	FN471	Statistical Models for Financial Research	FINA2390	Financial Programming and Databases
University of Hong Kong, Hong Kong	CN	HR 311	Organizational Behavior		Organizational Behavior
University of Hong Kong, Hong Kong	CN	IB 332	Cross-cultural Management		Cross - Cultural Management
University of Hong Kong, Hong Kong	CN	IB421	International Business Management	STRA3703	Multinational Corporations
University of Hong Kong, Hong Kong	CN	LO 442	Supply Chain Management		Supply Chain Management
University of Hong Kong, Hong Kong	CN	RB 313	Real Estate Finance and Investment		Real Estate Finance
University of Economics, Prague	CZ	AC 202	Management Accounting	3BE316	Managerial Accounting and Performance Analysis
University of Economics, Prague	CZ	AC 413	Financial Reporting and Statement Analysis	1FU361	Financial Reporting under IFRS and US GAAP
University of Economics, Prague	CZ	AC 422	International Accounting	FU 441	International Accounting
University of Economics, Prague	CZ	BA 401	Strategic Management	3SG205	Foundations of Business Strategy
University of Economics, Prague	CZ	BA 401	Strategic Management	1MU504	Strategic Management
University of Economics, Prague	CZ	BA 401	Strategic Management	2OP326	Strategic Management and Business Model Innovation - in English
University of Economics, Prague	CZ	BA 401	Strategic Management	3PE673	Fundamentals of Corporate Strategy
University of Economics, Prague	CZ	BA401	Strategic Management	3SG205	Foundations of Business Strategy
University of Economics, Prague	CZ	EC 213	Introductory Microeconomics		Microeconomics I
University of Economics, Prague	CZ	EC 214	Introductory Macroeconomics		Macroeconomics I
University of Economics, Prague	CZ	FN 241	Risk Management and Insurance		Insurance Industry and Insurance Products
University of Economics, Prague	CZ	FN 312	Investments	2MO433	Principles of Investments & Security Analysis
University of Economics, Prague	CZ	FN 313	International Financial Management	1MT357	International Financial Management

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Economics, Prague	CZ	FN 313	International Financial Management	MTP603	International Financial Management
University of Economics, Prague	CZ	FN 313	International Financial Management	2MO642	Financial Management in International Business - in English
University of Economics, Prague	CZ	FN 331	Financial Institutions Management	BP260	Banking and Financial Institutions
University of Economics, Prague	CZ	FN 415	Financial Risk Analysis and Management	3PE663	Risk Analysis and Financial Modelling
University of Economics, Prague	CZ	FN311 or FN 452	Financial Management or Financial Derivatives Analysis	3PE665	Valuation and Financing of Investment Projects
University of Economics, Prague	CZ	FN331	Financial Institutions Management	1BP210	Banking and Financial Institutions
University of Economics, Prague	CZ	FN415	Financial Risk Analysis and Management	1MT363	Financial regulation and risk management
University of Economics, Prague	CZ	HR 412	Seminar in Strategic Human Resource Management	3PA662	Human Resource Management Seminar
University of Economics, Prague	CZ	IB 321	International Trade Operations	2MO251	International Business Operations
University of Economics, Prague	CZ	IB321	International Trade Operations	2MO337	International Trade for Exchange Students
University of Economics, Prague	CZ	LO442	Supply Chain Management	2MO253	Supply Chain Management
University of Economics, Prague	CZ	OM 414	Project Management		Project Management
University of Economics, Prague	CZ	ST 346	Mathematics of Finance	4ST608	Introduction to Financial and Insurance Mathematics
Aarhus University	DK	BA 401	Strategic Management		Strategic Management and Organization
Aarhus University	DK	BA 401	Strategic Management		Strategy
Aarhus University	DK	ER 211	Entrepreneurial Philosophy		Innovation and Entrepreneurship
Aarhus University	DK	HR 311	Organizational Behavior		Organizational Behavior
Aarhus University	DK	MK 312	Marketing Planning		Marketing Management
Aarhus University	DK	MK 319	Integrated Marketing Communications		Communication in a Marketing Perspective
Aarhus University	DK	MK 319	Integrated Marketing Communications		Integrated Marketing Communications
Aarhus University	DK	MK 322	Retail Management		Retail Marketing
Aarhus University	DK	MK 331	Business - to - Business Marketing		Industrial Marketing (B2B Marketing)
Aarhus University	DK	MK 333	International Marketing		International Marketing
Aarhus University	DK	MK XXX	Special Topics in Marketing X*		Corporate Media
Aarhus University	DK	OM414	Project Management		Project Management
Copenhagen Business School	DK	AC 202	Management Accounting	HAI-2MA	Management Accounting
Copenhagen Business School	DK	AC 313	Cost Accounting	HAI-2MA	Management Accounting
Copenhagen Business School	DK	AC 433	Accounting for Planning and Control	HA-HE46	Management Accounting and Control Systems
Copenhagen Business School	DK	BA 401	Strategic Management	BHAAV1040U	Business Strategy
Copenhagen Business School	DK	BA401	Strategic Management	BA-BHAAV1366U	Strategic Management
Copenhagen Business School	DK	BI 211	Industry and Competition Analysis	HAI-2IO	Industrial Organizational Analysis
Copenhagen Business School	DK	BS 320	Cross-cultural Communication	BLM-106	Intercultural Business Communication (in English)
Copenhagen Business School	DK	EC 214	Introductory Macroeconomics	HAI-1MAE	Macroeconomics

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Copenhagen Business School	DK	EC 214	Introductory Macroeconomics	HAS-MCEC	Macroeconomics
Copenhagen Business School	DK	EC 320	Introductory Mathematical Economics	HA E 15	Quantitative Methods in Finance
Copenhagen Business School	DK	EL 221	Communicative Business English 1	HA-R 63	Intermediate Written English for Business Students
Copenhagen Business School	DK	EL 321	Communicative Business English 2	BHAAV1427U	English Skills for Business Students (Oral Communication Skills in English)
Copenhagen Business School	DK	EL 321	Communicative Business English 2		English in Oral Communication Contexts
Copenhagen Business School	DK	EL217	Speaking and Listening for Academic Purposes		Oral Presentation and Interaction
Copenhagen Business School	DK	ER 324	Family Business Management		Family Firms Challenge
Copenhagen Business School	DK	ER 411	Managing Innovative Organizations		Innovation Management
Copenhagen Business School	DK	ER 411	Managing Innovative Organizations	HA-E24	Innovation Management in a Knowledge Society
Copenhagen Business School	DK	FN 311	Financial Management	HAI-2CF	Corporate Finance
Copenhagen Business School	DK	FN 311	Financial Management	POL-xxxx	Corporate Finance
Copenhagen Business School	DK	FN 311	Financial Management		Corporate Finance - BSc. In International Business (7th quarter, 2nd year)
Copenhagen Business School	DK	FN 313	International Financial Management	HA-E41: (DIS)	International Financial Management
Copenhagen Business School	DK	FN 331	Financial Institutions Management		Principles of Banking and Financial Intermediation
Copenhagen Business School	DK	FN 351	Fixed-Income Securities Analysis	CM-F56	Bond markets and valuation of fixed income instruments (Q3)
Copenhagen Business School	DK	FN 415	Financial Risk Analysis and Management	CM-FS52	Risk Management
Copenhagen Business School	DK	FN 421	Financial Statement and Reporting Analysis	KAN-CCMVV1645U	Financial Statement Analysis and Valuation
Copenhagen Business School	DK	FN 428	Investment Banking	KAN_CCMVV1149U	Topics of Finance
Copenhagen Business School	DK	FN 452	Financial Derivatives Analysis	BA-HA_E 162	Financial Derivatives and their Applications
Copenhagen Business School	DK	FN 461	Advanced International Financial Management	HA-E61	Issues in International Finance
Copenhagen Business School	DK	FN 471	Statistical Models for Financial Research	KAN-CIBSO1061U	Applied Business Research
Copenhagen Business School	DK	FN 491	Seminar in Finance		Interdisciplinary Corporate Law and Governance
Copenhagen Business School	DK	FN 491	Seminar in Finance	CM-FS55	Corporate Governance and Finance
Copenhagen Business School	DK	FN 491	Seminar in Finance	HA-E80	Foreign Direct Investment and the Multinational Corporation
Copenhagen Business School	DK	FN 491	Seminar in Finance	HA-E89	Managing Corporate Turnarounds
Copenhagen Business School	DK	FN 491	Seminar in Finance	BA-BINBO1339U	Globe Finance and Financial Institutions in Society
Copenhagen Business School	DK	FN 491	Seminar in Finance	BA-BKOMV1060U	Crisis and financial stability: Sociology of Finance and Communication
Copenhagen Business School	DK	FN461	Advanced International Financial Management	BA-BHAAV7010U	Topics in International Finance
Copenhagen Business School	DK	FN491	Seminar in Finance	BA-BHAAV2389U	Behavioral Finance
Copenhagen Business School	DK	HR 211	Human Resource Management	HA-E33	Human Resource Management
Copenhagen Business School	DK	HR 311	Organizational Behavior	HA-E42	Organizational Behavior

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Copenhagen Business School	DK	HR 311	Organizational Behavior	HAI-2OB	Organizational Behavior
Copenhagen Business School	DK	HR 322	Managerial Communication	BLC-2COM	Communication and Organization
Copenhagen Business School	DK	HR 322	Managerial Communication	ESA-2 COM	Communication and Organization
Copenhagen Business School	DK	HR 324	Organization Development and Change Management	POL-PORT	Organization Theory
Copenhagen Business School	DK	HR321	Leadership	BA-BEOKV3005U	Leadership Communication: Theory and Practice
Copenhagen Business School	DK	IB 311	Global Environment of International Business	HAI-1IBE	International Business Environment
Copenhagen Business School	DK	IB 312	Research Methodology	HAI-2BRM	Business Research Methodology (Q1)
Copenhagen Business School	DK	IB 332	Cross-cultural Management	HA-HE31	International Management
Copenhagen Business School	DK	IB 421	International Business Management	POL-POSM	International Organization, Strategy and Management
Copenhagen Business School	DK	IB421	International Business Management	BA-BINBO1337U	International Business Strategy
Copenhagen Business School	DK	IS 201	Management Information Systems	HAI-2MIS	Management Information Systems
Copenhagen Business School	DK	IS 201	Management Information Systems		Information Management and Organizational Change
Copenhagen Business School	DK	IS 352	Electronic Business	DOK INM	Internet Marketing
Copenhagen Business School	DK	LO 442	Supply Chain Management	HAI-2GSC	Global Supply Chain Management
Copenhagen Business School	DK	MK 311	Consumer Behavior	BA-BIMKV1018U	Consumer Behaviour
Copenhagen Business School	DK	MK 314	Qualitative Research in Marketing	BA-BHAAV 6013U	Qualitative Methods in Marketing and Consumer Research
Copenhagen Business School	DK	MK 317	Pricing Management	HA-E26	Dynamic Pricing and Price Theory
Copenhagen Business School	DK	MK 321	Sales Promotion and Event Marketing	BSEMV1137U	Event and Festival Management
Copenhagen Business School	DK	MK 322	Retail Management		Retail Marketing
Copenhagen Business School	DK	MK 322	Retail Management	BHAAV1988U	Retail Marketing
Copenhagen Business School	DK	MK 332	Services Marketing	HA-E73	Service Economy and Marketing
Copenhagen Business School	DK	MK 332	Services Marketing	HAS SEMA	Service Marketing
Copenhagen Business School	DK	MK 333	International Marketing	HA_E54	Organising Global Business and Marketing
Copenhagen Business School	DK	MK XXX	Special Topics in Marketing X*	BLC-VCON	Consumers in the European Marketplace
Copenhagen Business School	DK	MK XXX	Special Topics in Marketing X*	BLC_3CRE	Creative Industries
Copenhagen Business School	DK	MK XXX	Special Topics in Marketing X*	HAIT_VSMM	Social Media Management
Copenhagen Business School	DK	MK XXX	Special Topics in Marketing X*	HAS-ASMA	Advanced Service Marketing
Copenhagen Business School	DK	MK XXX	Special Topics in Marketing X*		SME Marketing & Global Markets Communication
Copenhagen Business School	DK	OM 315	Service Operations Management	HAS-SEEC	Service Economics
Copenhagen Business School	DK	OM 414	Project Management	BHAAV1186U	Project Management
Copenhagen Business School	DK	OM 446	Tourism Management	HAS-TOHO	Tourism and Hospitality
Aalto University School of Business	FI	AC 413	Financial Reporting and Statement Analysis		Financial Statement Analysis
Aalto University School of Business	FI	AC 422	International Accounting	22E00400	International Accounting
Aalto University School of Business	FI	EC 404	History of Economic Thought	31C00510	History of Economic Thought

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Aalto University School of Business	FI	FN 211	Financial Markets	28C00800	Financial Markets and Institutions
Aalto University School of Business	FI	FN 421	Financial Statement and Reporting Analysis	2.20E+101	Financial Statement Analysis
Aalto University School of Business	FI	MK 311	Consumer Behavior	23C581	Consumer Behavior
Aalto University School of Business	FI	MK 315	Quantitative Research in Marketing	23C60000	Market Research
Aalto University School of Business	FI	MK 319	Integrated Marketing Communications	23C510	Integrated Marketing Communications
Aalto University School of Business	FI	MK 331	Business - to - Business Marketing	23C570	Business-to-Business Marketing
Aalto University School of Business	FI	MK 332	Services Marketing	23C550	Services Marketing
Aalto University School of Business	FI	OM 314	Quality Management	35E00500	Quality Leadership
Hanken School of Economics	FI	AC202	Management Accounting	2119-E	Management Accounting
Hanken School of Economics	FI	BA421	Corporate Governance for Value Creation	3859	Corporate Sustainability
Hanken School of Economics	FI	ER 324	Family Business Management	1848	Family Entrepreneurship
Hanken School of Economics	FI	FN 311	Financial Management	1738	Corporate Finance
Hanken School of Economics	FI	FN311	Financial Management	1738	Corporate Finance
Hanken School of Economics	FI	FN312	Investments	1756	Portfolio Management
Hanken School of Economics	FI	FN421	Financial Statement and Reporting Analysis	2163	Financial Statement Analysis and Valuation
Hanken School of Economics	FI	FN421	Financial Statement and Reporting Analysis	2163	Financial Statement Analysis and Valuation
Hanken School of Economics	FI	FN452	Financial Derivatives Analysis	1740	Pricing of Financial Securities and Derivatives
Hanken School of Economics	FI	FN452	Financial Derivatives Analysis	1740	Pricing of Financial Securities and Derivatives
Hanken School of Economics	FI	FN452	Financial Derivatives Analysis	1740	Pricing of Financial Securities and Derivatives
Hanken School of Economics	FI	IB311	Global Environment of International Business	22038	Firms and Business Environments
Hanken School of Economics	FI	IB332	Cross-cultural Management	22017	Intercultural Communication
Hanken School of Economics	FI	IS 216	End-User Application Development	2577	Basic Course in Excel
Hanken School of Economics	FI	IS 311	Programming Concepts	2546	Computer Programming
Hanken School of Economics	FI	IS216	End-User Application Development	2577	Basic Course in Excel
Hanken School of Economics	FI	LO212	Introduction to Logistics Management	3871	Logistics Management
Hanken School of Economics	FI	MK 313	Creativity and Communication in Marketing Profession	22017	Intercultural Communication
Hanken School of Economics	FI	MK 331	Business - to - Business Marketing	23048	Business to Business Marketing

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Hanken School of Economics	FI	MK319	Integrated Marketing Communications	23083	Advertising and Promotion Planning
Hanken School of Economics	FI	MK332	Services Marketing	23066	Service Marketing
Hanken School of Economics	FI	OM 315	Service Operations Management	23065	Service Development Project
Lappeenranta University of Technology	FI	ER 328	Managing the High Technology Business		International Marketing of High Technology Products and Innovations
Lappeenranta University of Technology	FI	ER 328 or ER 314	Managing the High Technology Business or New Product Development		Creativity and Entrepreneurship in New Product Development from the Silicon Valley's Perspectives
University of Turku	FI	IB421	International Business Management	KV202010KV1	International Business Management
ISC Paris Business School	FR	EL 321	Communicative Business English 2		Business Writing
ISC Paris Business School	FR	ER 411	Managing Innovative Organizations		Innovation Management
ISC Paris Business School	FR	FN 312	Investments		Investment & Portfolio Management
ISC Paris Business School	FR	FN 313	International Financial Management		International Cash Management
ISC Paris Business School	FR	FN 323	Credit Management		Credit Risk Management and Best Lending Practices
ISC Paris Business School	FR	FN 413	Strategic Financial Management		Equity Research
ISC Paris Business School	FR	FR 208	French for Communication 1	41LCI002	Modern Language I French as a Foreign Language - Faux Debutants Niveau 1
ISC Paris Business School	FR	HR 211	Human Resource Management		Human Resource Management
ISC Paris Business School	FR	HR 311	Organizational Behavior		Organizational Behavior
ISC Paris Business School	FR	HR 322	Managerial Communication		Corporate Communication
ISC Paris Business School	FR	IB 421	International Business Management		International Strategy of Business
ISC Paris Business School	FR	MK 311	Consumer Behavior		Consumer Behavior
ISC Paris Business School	FR	MK 313	Creativity and Communication in Marketing Profession		Creative Communication Skills
ISC Paris Business School	FR	MK 422	Entrepreneurial Marketing		English for Jobs in Entrepreneurship
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		Advertising
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		The Culture of Wine
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		Fashion and Luxury New Values
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		Learning Business by doing Business
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		Luxury Branding Group 1
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		The Relationships between Hollywood and Marketing
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		The Wine Industry
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		Fashion and Ecology
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		Inside the Fashion Evolution
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		Social Media Marketing
ISC Paris Business School	FR	MK XXX	Special Topics in Marketing X*		The Image of Business in Fiction and Film

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
ISC Paris Business School	FR	OM 201	Principles of Operations Management		Operational Management
ISC Paris Business School	FR	OM 414	Project Management		Project Management
Neoma Business School, Rouen Campus	FR	AC 202	Management Accounting	OIC32019E-3	Cost and Management Accounting
Neoma Business School, Rouen Campus	FR	AC 314	Cost Management	OIC32019E-3	Cost and Management Accounting
Neoma Business School, Rouen Campus	FR	AC 413	Financial Reporting and Statement Analysis		Corporate Finance
Neoma Business School, Rouen Campus	FR	AC 413	Financial Reporting and Statement Analysis	SI42043E	Financial Analysis
Neoma Business School, Rouen Campus	FR	AC 433	Accounting for Planning and Control	CG42008E	Profit Planning, Budgetary Control and the Tableau de Bord
Neoma Business School, Rouen Campus	FR	BA 401	Strategic Management	ST41003E-1-RN	Strategy
Neoma Business School, Rouen Campus	FR	BA 401	Strategic Management	MGS 32024E	Management Strategy
Neoma Business School, Rouen Campus	FR	BA 401	Strategic Management	ST 42018E	Strategic Management
Neoma Business School, Rouen Campus	FR	BS 274	Introduction to International Relations	LCS 44004E	Geopolitics and International Relations
Neoma Business School, Rouen Campus	FR	BS 320	Cross-cultural Communication	LCS 42002E	Cross-Cultural Issues
Neoma Business School, Rouen Campus	FR	BS 345	American Film and Society	LSC 32012E	An Introduction to Film Studies
Neoma Business School, Rouen Campus	FR	BS 345	American Film and Society	LCS 42002E	Cross-Cultural Issues
Neoma Business School, Rouen Campus	FR	EC 312	Macroeconomics Theory	EFI 42010E	Macroeconomics
Neoma Business School, Rouen Campus	FR	EC 452	International Monetary Economics	EFI42029E	International Economics
Neoma Business School, Rouen Campus	FR	EL 221	Communicative Business English 1	LCS 3X057E	English for Business
Neoma Business School, Rouen Campus	FR	FN 311	Financial Management	EFI 42004E-12	Intermediate Cooperate Finance
Neoma Business School, Rouen Campus	FR	FN 312	Investments	EFI 42002E	Investment Theory
Neoma Business School, Rouen Campus	FR	FN 312	Investments		Investment Management
Neoma Business School, Rouen Campus	FR	FN 313	International Financial Management	EFI 42014E	International Finance

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Neoma Business School, Rouen Campus	FR	FN 313	International Financial Management	EFI 42024E-6	Risk Management
Neoma Business School, Rouen Campus	FR	FN 331	Financial Institutions Management	EFI 42040E-5	Banking Regulations
Neoma Business School, Rouen Campus	FR	FN 421	Financial Statement and Reporting Analysis	SI 42043E	Financial Analysis
Neoma Business School, Rouen Campus	FR	FN 421	Financial Statement and Reporting Analysis		Corporate Finance
Neoma Business School, Rouen Campus	FR	FN 452	Financial Derivatives Analysis	EFI 42003E	Derivative Products
Neoma Business School, Rouen Campus	FR	FN 452	Financial Derivatives Analysis		Financial Risk Management
Neoma Business School, Rouen Campus	FR	FN 491	Seminar in Finance	EFI 42045E-2	Asset-Liability Management of Banks
Neoma Business School, Rouen Campus	FR	FN421	Financial Statement and Reporting Analysis	CP53003E	Financial Analysis of Multinational Companies
Neoma Business School, Rouen Campus	FR	FR 208	French for Communication 1		FL-French for Communication A1-2
Neoma Business School, Rouen Campus	FR	FR 208	French for Communication 1		FL-French for Communication A1-1
Neoma Business School, Rouen Campus	FR	HR 211	Human Resource Management	MGS 32015E-3	Global Human Resource Management
Neoma Business School, Rouen Campus	FR	HR 211	Human Resource Management	MGS 42010E	International Human Resources Management
Neoma Business School, Rouen Campus	FR	HR 211	Human Resource Management	MGS 42023E	International Human Resources Management
Neoma Business School, Rouen Campus	FR	HR 321	Leadership		People Management - Team Building and Leadership
Neoma Business School, Rouen Campus	FR	IB 332	Cross-cultural Management	GS42036E-1-RN	Cross - Cultural Issue and Global Diversity
Neoma Business School, Rouen Campus	FR	IB 421	International Business Management	MGS 42011E	International Management
Neoma Business School, Rouen Campus	FR	LO 212	Introduction to Logistics Management		Logistics
Neoma Business School, Rouen Campus	FR	LO 442	Supply Chain Management	OIC 42010E	Supply Chain Management
Neoma Business School, Rouen Campus	FR	MK 312	Marketing Planning	MK42071E-1-RN	Marketing Strategy
Neoma Business School, Rouen Campus	FR	MK 316	Product and Brand Management	MK42056E-1-RN	Brand Management
Neoma Business School, Rouen Campus	FR	MK 316	Product and Brand Management	MKG 42004E	Introduction to Brand Marketing

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Neoma Business School, Rouen Campus	FR	MK 318	Distribution Channel Management	MKG 42023E	Marketing Channels
Neoma Business School, Rouen Campus	FR	MK 322	Retail Management		Multichannel Retailing
Neoma Business School, Rouen Campus	FR	MK 322	Retail Management	MKG 42026E-6	International Retail Marketing
Neoma Business School, Rouen Campus	FR	MK 332	Services Marketing	MKG 42031E	Service Marketing
Neoma Business School, Rouen Campus	FR	MK 332	Services Marketing	MK 42063E	Services Marketing
Neoma Business School, Rouen Campus	FR	MK 333	International Marketing	MKG 32020E-3	International marketing
Neoma Business School, Rouen Campus	FR	MK 333	International Marketing	MKG 42030E	International Marketing
Neoma Business School, Rouen Campus	FR	MK 333	International Marketing	MK32026E-1- RN	International Marketing Strategy
Neoma Business School, Rouen Campus	FR	MK 333	International Marketing	MK42061E-4-RN	Global Marketing
Neoma Business School, Rouen Campus	FR	MK 334	Agricultural Marketing	LCS 44007E	Oenology and Wine Industry
Neoma Business School, Rouen Campus	FR	MK XXX	Special Topics in Marketing X*	MKG 42015E	Brand Marketing
Neoma Business School, Rouen Campus	FR	MK XXX	Special Topics in Marketing X*	MKG 42018E	Marketing and Value
Neoma Business School, Rouen Campus	FR	MK XXX	Special Topics in Marketing X*	MK42066E-1-RN	WEB Marketing
Neoma Business School, Rouen Campus	FR	OM 414	Project Management	MGS 42030E-8	Essential of Project Management
Neoma Business School, Rouen Campus	FR	OM 425	Sustainable Operations Management	MGS 42034E	Sustainable Business
Paris Graduate School of Management	FR	IB 499	Independent Study in International Business		How to set up a Business in Asia
Paris Graduate School of Management	FR	MK 311	Consumer Behavior	MK 433	Consumer Behavior
Paris Graduate School of Management	FR	MK 316	Product and Brand Management	MK 432	Brand Management
Paris Graduate School of Management	FR	MK XXX	Special Topics in Marketing X*		Branding for Luxury Products
Sciences Po.	FR	HR 311	Organizational Behavior	DECO 1250A	Organizational Behavior
Universite Paris Dauphine	FR	AC411	Advanced Accounting 1	L3GTT06B	Accounting 2: Accounting and Financial Reporting
Universite Paris Dauphine	FR	BA 401	Strategic Management	902A 101	Strategic Management
Universite Paris Dauphine	FR	BS 241	Ethics	I0LT06	International Business Ethics

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Universite Paris Dauphine	FR	BS 320	Cross-cultural Communication	I0LT16	Cross-Cultural Barriers
Universite Paris Dauphine	FR	EC 365	Gender Economics	I0LS14	Gender Studies
Universite Paris Dauphine	FR	EC 365	Gender Economics	I0LS14	Gender Studies
Universite Paris Dauphine	FR	EC 404	History of Economic Thought	I0MS01	History of Economics Thought
Universite Paris Dauphine	FR	EC 441	Economics of Public Expenditure	I0MT06	Collective Decision Making
Universite Paris Dauphine	FR	EL 221	Communicative Business English 1	L3GABAN	Anglais
Universite Paris Dauphine	FR	EL 221	Communicative Business English 1	2110U02P	Professional English
Universite Paris Dauphine	FR	EL 321	Communicative Business English 2	A3MAT17	Anglais 6
Universite Paris Dauphine	FR	EL 321	Communicative Business English 2	L3GABAN	Anglais
Universite Paris Dauphine	FR	EL 321	Communicative Business English 2	2110U02P2S	Profession English
Universite Paris Dauphine	FR	FN 211	Financial Markets	M4G106A	Investment and Financial Markets
Universite Paris Dauphine	FR	FN 241	Risk Management and Insurance	I0MS05	Risk, Investment and Insurance Analysis
Universite Paris Dauphine	FR	FN 311	Financial Management	902 RI 11	Corporate Finance
Universite Paris Dauphine	FR	FN 351	Fixed-Income Securities Analysis	M4G104bis	Fixed Income Securities
Universite Paris Dauphine	FR	FN 428	Investment Banking		Investment Banking
Universite Paris Dauphine	FR	FN 451	Equity Securities Analysis		Private Equity
Universite Paris Dauphine	FR	FN 452	Financial Derivatives Analysis		Derivative Pricing and Stochastic Calculus 1
Universite Paris Dauphine	FR	FN 452	Financial Derivatives Analysis	I0LT24	Commodity markets
Universite Paris Dauphine	FR	FN 491	Seminar in Finance	M4GF124A	Behavioral Finance (Finance Comportementalistes)
Universite Paris Dauphine	FR	FN 491	Seminar in Finance		Risk Analysis and Economic Management
Universite Paris Dauphine	FR	FR 209	French for Communication 2	FLE-A1	Course Elementaire (Elementary Course)
Universite Paris Dauphine	FR	HR 211	Human Resource Management	902RI004	Human Resource Management
Universite Paris Dauphine	FR	HR211	Human Resource Management	L3GTS04B	Human Resource Management LSO
Universite Paris Dauphine	FR	HR312	Leadership	I0LS25	Leadership
Universite Paris Dauphine	FR	IB 421	International Business Management		Globalization Strategies of Firms
Universite Paris Dauphine	FR	IB 421	International Business Management		Business Development
Universite Paris Dauphine	FR	IB 422	Comparative Business Systems		International Corporate Strategies
Universite Paris Dauphine	FR	IB 422	Comparative Business Systems		Regulation of Network Industry
Universite Paris Dauphine	FR	MK 311	Consumer Behavior	902RI005	International Consumer Behavior
Universite Paris Dauphine	FR	MK 332	Services Marketing	902RI007	Services Marketing
Universite Paris Dauphine	FR	MK XXX	Special Topics in Marketing X	M5274G47	Digital marketing
Universite Paris Dauphine	FR	MK XXX	Special Topics in Marketing X*	I0LS31	Marketing applied to the luxury sector
Universite Paris Dauphine	FR	MK XXX	Special Topics in Marketing X*		Pop Art
Universite Paris Dauphine	FR	MK319	Integrated Marketing Communications	M5226I20	Audience, Value & Digital Marketing
Universite Paris Dauphine	FR	MK332	Services Marketing	M4MES08	Services Marketing
Universite Paris Dauphine	FR	MK423	Sustainability Marketing	I0MS10	Marketing and Society
Universite Paris Dauphine	FR	MKXXX	Special Topics in Marketing X	I0MS06	Pop art
Universite Paris Dauphine	FR	OM 414	Project Management	M5274G48	Project Management Mythologies

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Universite Paris Dauphine	FR	OM 424	Organizational Performance Measurement		Performance Management
European Business School	GM	AC 413	Financial Reporting and Statement Analysis		Accounting
European Business School	GM	BA 401	Strategic Management		Managing Strategy Module No. M-STR1-020 - Strategy as Theory and Practice Course No. L-STR1-057 - Business & Society Course No. L-STR1-038
European Business School	GM	EC 320	Introductory Mathematical Economics	Economics I Module No. M-EC01-001	Mathematical Economics I Mathematical Economics II
European Business School	GM	ER 412	Feasibility Analysis and Business Planning		Entrepreneurship Module No. M-STR3-003
European Business School	GM	FN 211	Financial Markets		Banking and Capital Markets Module No. M-FIN3-006 Money, Banking and Financial Markets Capital Markets: Institutions, Pricing and Risk Management
European Business School	GM	FN 311	Financial Management		Corporate Finance
European Business School	GM	FN 413	Strategic Financial Management		Strategic Planning Module No. M-STR3-029
European Business School	GM	FN 413	Strategic Financial Management		Strategy Consulting Module No. M-STR3-006
European Business School	GM	FN 451	Equity Securities Analysis		Private Equity & Venture Capital Module No. MFIN3-054
European Business School	GM	FN 452	Financial Derivatives Analysis		Asset Management I Module No. M-FIN3-004 Derivatives and Risk Management Portfolio Management
European Business School	GM	FN 461	Advanced International Financial Management		International Financial Management Module No. M-FIN3-019
European Business School	GM	HR 211	Human Resource Management		Managing People Module No. M-STR3-024 Leadership and People Management Human Resource Management
European Business School	GM	HR 311	Organizational Behavior		Organizational Behavior No. L-STR1-002
European Business School	GM	LO 442	Supply Chain Management	L-SCM2-001	Operations & Supply Chain Management
European Business School	GM	LO 442	Supply Chain Management		Operations & Supply Chain Management
European Business School	GM	LO 442	Supply Chain Management		Supply Chain Management Module No. M-SCM3-002 - Advanced Topics of SCM Course No. L-SCM3-031 - SCM Industry Project Course No. L-SCM30-032
European Business School	GM	MK 315	Quantitative Research in Marketing		Marketing II
European Business School	GM	MK 319	Integrated Marketing Communications		Marketing I Module No. M-MKT1-012 Business Field Strategies and Marketing Communication
European Business School	GM	MK 319	Integrated Marketing Communications		Marketing Communication & Social Media Module
European Business School	GM	MK 322	Retail Management		Trade and Retail Marketing Module
European Business School	GM	OM 435	Small Business Consulting		Strategy Consulting Module No. M-STR3-006 Advanced Strategy Consulting Workshop
European Business School	GM	RB 211	Introduction to Real Estate Business		Real Estate Principle Module No. M-REM3-002
European Business School	GM	RB 313	Real Estate Finance and Investment		Real Estate Investment and Finance
Pforzheim University	GM	AC 422	International Accounting	AUD 3011	International Accounting
Pforzheim University	GM	BA 401	Strategic Management	GMT 3013	Strategic Management

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Pforzheim University	GM	EC 214	Introductory Macroeconomics	ECO 1021	Foundations of Economics II - Macroeconomics
Pforzheim University	GM	HR 412	Seminar in Strategic Human Resource Management	IBU 3053	International Human Resource Management
Pforzheim University	GM	IB 311	Global Environment of International Business	IBU 2031	Introduction to International Business
Pforzheim University	GM	IB 311	Global Environment of International Business	IBU 2101	Introduction of International Business
Pforzheim University	GM	IB 321	International Trade Operations	GMT 3024	International Trade Operations
Pforzheim University	GM	IB 421	International Business Management	BAE 3074	International Business Operations
Pforzheim University	GM	IB 499	Independent Study in International Business	BAE 3081	Value Chain Management 1
Pforzheim University	GM	LO 212	Introduction to Logistics Management	BAE 2122	Logistics 2
Pforzheim University	GM	MK 333	International Marketing	MKT 4012/3031	International Marketing
University of Cologne	GM	AC 422	International Accounting		International Accounting and Taxation
University of Cologne	GM	BA 401	Strategic Management		Strategic Management
University of Cologne	GM	FN 241	Risk Management and Insurance		Risk Management
University of Cologne	GM	FN 281	Personal Finance	FIN 215	Personal Finance
University of Cologne	GM	FN 421	Financial Statement and Reporting Analysis		Financial Statement Analysis and Security V
University of Cologne	GM	HR 211	Human Resource Management		Human Resource Management
University of Cologne	GM	LO 442	Supply Chain Management		Managing Organizations and Supply Chain
University of Cologne	GM	LO 442	Supply Chain Management		Supply Chain Management and Management Science
University of Cologne	GM	MK 311	Consumer Behavior		Consumer Behavior
University of Cologne	GM	MK 316	Product and Brand Management		Product Management (Marketing Profile Group)
University of Cologne	GM	MK 318	Distribution Channel Management		Channel Management
University of Cologne	GM	MK 322	Retail Management		Retail Marketing
University of Cologne	GM	MK 322	Retail Management		Strategic Management in Retailing
University of Mannheim	GM	AC 413	Financial Reporting and Statement Analysis	ACC 621	Earnings Management and Financial Statement Analysis
University of Mannheim	GM	AC 422	International Accounting	ACC 350	International Accounting
University of Mannheim	GM	AC 422	International Accounting	ACC 351	International Accounting
University of Mannheim	GM	AC313	Cost Accounting	ACC 403	Cost Accounting
University of Mannheim	GM	AC413	Financial Reporting and Statement Analysis	ACC 532	Security Valuation & Financial Statement
University of Mannheim	GM	BA 401	Strategic Management	MAN 301	Strategic and International Management
University of Mannheim	GM	ER 312	Business Modelling	MAN 450	Entrepreneurship, Innovation and Business Model Design
University of Mannheim	GM	ER313	Development of Creativity and Creation of Innovation	MAN 450	Entrepreneurship, Innovation and Business Model Design
University of Mannheim	GM	FN 281	Personal Finance	FIN 361	Consumer Finance
University of Mannheim	GM	FN 281	Personal Finance	FIN 450	Consumer Finance

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Mannheim	GM	FN 311	Financial Management	FIN 401	Corporate Finance & Risk Management
University of Mannheim	GM	FN 311	Financial Management	FIN 365	Risk Management and Financial Institutions
University of Mannheim	GM	FN 312	Investments	FIN 301	Investments and Asset Pricing
University of Mannheim	GM	FN 312	Investments	FIN 301	Investments and Asset Pricing
University of Mannheim	GM	FN 312	Investments	FIN 301	Investment and Asset Pricing
University of Mannheim	GM	FN 331	Financial Institutions Management	FIN 365	Risk Management and Financial Institutions
University of Mannheim	GM	FN 351	Fixed-Income Securities Analysis	FN 601	Investments II - Bond Markets
University of Mannheim	GM	FN 413	Strategic Financial Management		Corporate Strategy
University of Mannheim	GM	FN 421	Financial Statement and Reporting Analysis	ACC 532	Security Valuation and Financial Statement Analysis
University of Mannheim	GM	FN 451	Equity Securities Analysis	FIN 541	Stock Market Anomalies and Trading Strategies
University of Mannheim	GM	FN 451	Equity Securities Analysis	FIN 451	Stock Market Anomalies and Trading Strategies
University of Mannheim	GM	FN 491	Seminar in Finance	FIN 352	Microstructure of Financial Markets
University of Mannheim	GM	FN 491	Seminar in Finance	FIN 355	Behavioural Finance
University of Mannheim	GM	FN 491	Seminar in Finance	FIN 363	Stock Market Anomalies and Trading Strategies
University of Mannheim	GM	FN312	Investments	FIN301	Investments and Asset Pricing
University of Mannheim	GM	FN331	Financial Institutions Management	FIN365	Risk Management of Financial Institutions
University of Mannheim	GM	FN451	Equity Securities Analysis	FIN451	Stock Market Anomalies and Trading Strategies
University of Mannheim	GM	GR 111	Fundamental German 1	2121	General German Language Course B 1.2
University of Mannheim	GM	GR 171	German 1		General German Language Course A1.1
University of Mannheim	GM	GR 172	German 2		General German Language Course B1.1
University of Mannheim	GM	GR 226	Listening-Speaking in German 1	2114	German Language Course: Oral Communication B1.1
University of Mannheim	GM	HR 211	Human Resource Management	MAN 352	Human Resource Management
University of Mannheim	GM	HR 311	Organizational Behavior	MAN 401	Organization and Human Resource Management
University of Mannheim	GM	HR 321	Leadership	MAN 360	Leadership Development
University of Mannheim	GM	HR321	Leadership	MAN360	Leadership Development
University of Mannheim	GM	HR323	Conflict management and negotiation	OPM452	Processes and strategies for negotiation
University of Mannheim	GM	IS 352	Electronic Business		Fundamentals of E-Business
University of Mannheim	GM	LO 442	Supply Chain Management	OPM 601	Supply Chain Management
University of Mannheim	GM	MK 312	Marketing Planning	MKT 351	Marketing Management Decision
University of Mannheim	GM	MK 316	Product and Brand Management	MKT 353	Brand and Product Management
University of Mannheim	GM	MK 319	Integrated Marketing Communications	MKT 532	Communication Management
University of Mannheim	GM	MK 319	Integrated Marketing Communications	MKT 450	Marketing Communications
University of Mannheim	GM	MK 323	Sales Management	MKT 611	Sales Management and Customer Relationship Management
University of Mannheim	GM	MK 332	Services Marketing	MKT 641	Services Marketing
University of Mannheim	GM	MK 412	Marketing Strategy	MKT 401	Marketing II: Strategic Marketing and Marketing in Specific Industry Contexts
University of Mannheim	GM	MK XXX	Special Topics in Marketing X*	MKT 352	Social Media Marketing
University of Mannheim	GM	MK XXX	Special Topics in Marketing X*	MKT 352	Social Media Marketing
University of Mannheim	GM	MK XXX	Special Topics in Marketing X*	MKT 350	Current Issues in Consumer Behavior Research

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Mannheim	GM	OM 201	Principles of Operations Management	OPM 350	Production and Operations Management
University of Mannheim	GM	OM315	Service Operations Management	OPM 450	Decision-Making Tools for Managing Service Operations
WHU - Otto Beisheim School of Management	GM	AC 422	International Accounting		International Accounting
WHU - Otto Beisheim School of Management	GM	BA 401	Strategic Management		Strategic Management
WHU - Otto Beisheim School of Management	GM	EC 311	Microeconomics Theory		Microeconomics II
WHU - Otto Beisheim School of Management	GM	EL 221	Communicative Business English 1		English I Business English, Business and Academic Skills
WHU - Otto Beisheim School of Management	GM	EL 321	Communicative Business English 2		English II
WHU - Otto Beisheim School of Management	GM	ER 324	Family Business Management		Managing Family Business
WHU - Otto Beisheim School of Management	GM	ER 324	Family Business Management		Distinct questions of family firm
WHU - Otto Beisheim School of Management	GM	ER 412	Feasibility Analysis and Business Planning		New Venture Creation
WHU - Otto Beisheim School of Management	GM	FN 421	Financial Statement and Reporting Analysis		Financial Statement Analysis
WHU - Otto Beisheim School of Management	GM	FN 425	Financial Viability Study		Real Option Analysis
WHU - Otto Beisheim School of Management	GM	GR 171	German 1		German 1
WHU - Otto Beisheim School of Management	GM	HR 311	Organizational Behavior		Organizational Behavior and Leadership
WHU - Otto Beisheim School of Management	GM	HR 321	Leadership		Leadership in Practice
WHU - Otto Beisheim School of Management	GM	HR 412	Seminar in Strategic Human Resource Management		Seminar: Human Resource Management
WHU - Otto Beisheim School of Management	GM	HR311	Organizational Behavior		Organizational Behavior and Leadership
WHU - Otto Beisheim School of Management	GM	IB 421	International Business Management		International Strategy
WHU - Otto Beisheim School of Management	GM	LO 442	Supply Chain Management		Global Supply Chain Management
WHU - Otto Beisheim School of Management	GM	LO 442	Supply Chain Management		Logistics and Supply Chain Management
WHU - Otto Beisheim School of Management	GM	MK 315	Quantitative Research in Marketing		Market Research

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
WHU - Otto Beisheim School of Management	GM	MK 315	Quantitative Research in Marketing		Market Research Methods
WHU - Otto Beisheim School of Management	GM	MK 316	Product and Brand Management		Brand Management
WHU - Otto Beisheim School of Management	GM	MK 316	Product and Brand Management		Brand and Price Management
WHU - Otto Beisheim School of Management	GM	MK 319	Integrated Marketing Communications		Marketing Communication
WHU - Otto Beisheim School of Management	GM	MK 322	Retail Management		Retail Marketing
WHU - Otto Beisheim School of Management	GM	MK 333	International Marketing		International Marketing
WHU - Otto Beisheim School of Management	GM	MK XXX	Special Topics in Marketing X*		Digital marketing
WHU - Otto Beisheim School of Management	GM	OM 201	Principles of Operations Management		Production and Service Operations Management
WHU - Otto Beisheim School of Management	GM	OM 324	Manufacturing Process and Technology Management		Technology Management
WHU - Otto Beisheim School of Management	GM		Digital marketing	MK XXX	Special Topics in Marketing X*
WHU - Otto Beisheim School of Management	GM		Marketing Communication	MK 319	Integrated Marketing Communications
WHU - Otto Beisheim School of Management	GM		Managing Family Business	ER 324	Family Business Management
Bocconi University	IT	AC 202	Management Accounting		Managerial Accounting
Bocconi University	IT	AC 311	Intermediate accounting		Intermediate financial accounting
Bocconi University	IT	AC 313	Cost Accounting		Managerial Accounting
Bocconi University	IT	AC 422	International Accounting		Contabilita' Internazionale (International Accounting)
Bocconi University	IT	AC311	Intermediate Accounting 1	30292	Intermediate financial accounting
Bocconi University	IT	BA 401	Strategic Management		Business Strategy
Bocconi University	IT	BA401	Strategic Management		Strategic Competitive / Business Strategy
Bocconi University	IT	EC 214	Introductory Macroeconomics		Macroeconomics
Bocconi University	IT	EC 404	History of Economic Thought		History of Economic Thought
Bocconi University	IT	ER 313	Development of Creativity and Creation of Innovation		Managing Creativity
Bocconi University	IT	ER 412	Feasibility Analysis and Business Planning		Business Plan
Bocconi University	IT	ER 412	Feasibility Analysis and Business Planning		Entrepreneurial Strategy
Bocconi University	IT	ER 412	Feasibility Analysis and Business Planning		Organizational Networks and Entrepreneurship

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Bocconi University	IT	ER 412	Feasibility Analysis and Business Planning		Organizing Entrepreneurship
Bocconi University	IT	FN 241	Risk Management and Insurance		Risk Management and Insurance
Bocconi University	IT	FN 311	Financial Management		Corporate Finance
Bocconi University	IT	FN 331	Financial Institutions Management		Management of Financial Institutions
Bocconi University	IT	FN 421	Financial Statement and Reporting Analysis		Bilancio/ Accounting and Financial Statement Analysis
Bocconi University	IT	FN 421	Financial Statement and Reporting Analysis		Analysis and Interpretation of Financial Statements
Bocconi University	IT	FN 451	Equity Securities Analysis		Equity Portfolio Management
Bocconi University	IT	FN 452	Financial Derivatives Analysis		Risk Management with Derivatives
Bocconi University	IT	FN 491	Seminar in Finance		International Project Finance
Bocconi University	IT	FN 491	Seminar in Finance		Scienza Delle Finance/ Public Finance
Bocconi University	IT	FN415	Financial Risk Analysis and Management	4321	Risk Management
Bocconi University	IT	HR 311	Organizational Behavior		Organization Theory
Bocconi University	IT	HR 311	Organizational Behavior		Personnel Economics and Organisational Behaviour
Bocconi University	IT	IB 311	Global Environment of International Business		International Business Strategy
Bocconi University	IT	IB 421	International Business Management		International Business and Management
Bocconi University	IT	IB 421	International Business Management		Management of International and Supranational Organizations
Bocconi University	IT	IS 352	Electronic Business		Introduction to E-Market and E-Commerce
Bocconi University	IT	LO 442	Supply Chain Management		Supply Chain Management
Bocconi University	IT	MK 311	Consumer Behavior		Psychology of Marketing
Bocconi University	IT	MK 315	Quantitative Research in Marketing		Marketing Research
Bocconi University	IT	MK 316	Product and Brand Management		Product Management
Bocconi University	IT	MK 318	Distribution Channel Management		Channel Marketing
Bocconi University	IT	MK 319	Integrated Marketing Communications		Marketing Communication
Bocconi University	IT	MK 319	Integrated Marketing Communications		Integrated Marketing Communications
Bocconi University	IT	MK 319	Integrated Marketing Communications		Marketing Communication and Media
Bocconi University	IT	MK 322	Retail Management		Retail Management
Bocconi University	IT	MK 323	Sales Management		Gestione E Organization Delle Vendite (Sales Management)
Bocconi University	IT	MK 333	International Marketing		International Marketing
Bocconi University	IT	MK XXX	Special Topics in Marketing X*		Distribution Networks and International Retailing
Bocconi University	IT	MK XXX	Special Topics in Marketing X*		Management of Fashion Companies
Bocconi University	IT	MK XXX	Special Topics in Marketing X*		Personal Selling

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Bocconi University	IT	MK XXX	Special Topics in Marketing X*		Workshop in Film Industry Management
Bocconi University	IT	MK XXX	Special Topics in Marketing X*		Method, critique and research in artistic disciplines
Bocconi University	IT	MK XXX	Special Topics in Marketing X*		Method and Research in Arts
Bocconi University	IT	MK XXX	Special Topics in Marketing X*		The Global Industry of Imaginaries
Bocconi University	IT	MK XXX	Special Topics in Marketing X*		Method and Research in Arts
Bocconi University	IT	OM 201	Principles of Operations Management		Technology and Operations
Bocconi University	IT	OM 315	Service Operations Management		Innovation in Services
Bocconi University	IT	OM 411	Operations Planning and Control		BUSINESS PLAN
Bocconi University	IT	OM 435	Small Business Consulting		Introduction to Management Consulting
Bocconi University	IT	OM 446	Tourism Management		Tourism, Local Identity and Destination Management
Bocconi University	IT	OM446	Tourism Management		Tourism, Local Identity, and Destination Management
AKITA International University	JP	FN311	Financial Management	ECN330	Corporate Finance
AKITA International University	JP	FN313	International Financial Management	ECN346	International Finance
AKITA International University	JP	IB332	Cross culture Management	ECN343-1	Japanese business culture
AKITA International University	JP	MK315	Quantitative Research in Marketing	ECN316	Quantitative Method for Marketing
AKITA International University	JP	MK319	Integrated Marketing Communication	ECN319	Social Media and Marketing
Fukuoka Womens University	JP	IB 311	Global Environment of International Business		Global Issues in the Contemporary World
Fukuoka Womens University	JP	JP171	Japanese 1		Japanese Language Level 1
Fukuoka Womens University	JP	MK XXX	Special Topics in Marketing X*		Food and Environmental Business
Hitotsubashi University	JP	EC 210	Introductory Economics		Introduction to Economic and Business Indexes
Hitotsubashi University	JP	EC 214	Introductory Macroeconomics		Basic Macroeconomics
Hitotsubashi University	JP	EE 432	Monetary Theory and Policy.		Special Topics in Social Sciences 1
Hitotsubashi University	JP	FN 211	Financial Markets		Financial System
Hitotsubashi University	JP	FN 413	Strategic Financial Management		Spec. Lectures (Corporate Management Analysis)
Hitotsubashi University	JP	FN211	Financial Markets		Financial System
Hitotsubashi University	JP	FN413	Strategic fin management.		Spec. Lectures (Corporate Management Analysis)
Kansai University of International Studies	JP	JP 171	Japanese 1		Japanese B
Kansai University of International Studies	JP	JP 172	Japanese 2		Japanese A
Kyoto University	JP	EC 53X	Selected Topics in Monetary Economics X		International Monetary Study I and
Kyoto University	JP	EC 53X	Selected Topics in Monetary Economics X		International Monetary Study II
Kyoto University	JP	EC 56X	Development Economics: Selected Topics X		Development Economics I - Inequality, Poverty and Growth and
Kyoto University	JP	EC 56X	Development Economics: Selected Topics X		Development Economics II - Inequality, Poverty and Growth
Meiji Gakuin University	JP	BS 354	Immigration in the United States		Topics in American Culture A and

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Meiji Gakuin University	JP	BS 354	Immigration in the United States		Topics in American Culture B
Meiji Gakuin University	JP	JP 212	Japanese 4		Intensive Japanese 3
Meiji Gakuin University	JP	JP 312	Japanese 6		Intensive Japanese 6
Nanzan University	JP	JP 171	Japanese 1	NIJ 310	Japanese for Communication
Nanzan University	JP	JP 172	Japanese 2	NIJ 320	Japanese Reading and Writing
Nanzan University	JP	JP 211	Japanese 3	NIJ 410	Japanese for Communication
Nanzan University	JP	JP 246	Listening-Speaking in Japanese 1	NIJ 420	Japanese Reading and Writing
Osaka University	JP	HR 323	Conflict Management and Negotiation		Seminar course on Intercultural Understanding (Cross-Cultural Communication)
Ritsumeikan University	JP	AC 331	Accounting for Environmental and Social Responsibility	90070	Environmental Management
Ritsumeikan University	JP	AC 342	Forensic Accounting	51040	Intermediate International Accounting
Ritsumeikan University	JP	IB 332	Cross-cultural Management	51203	Special Lecture (Cross Cultural Management Research)
Ritsumeikan University	JP	IB 422	Comparative Business Systems	50933	Comparative Studies of Corporations
Ritsumeikan University	JP	JP 221	Fundamental Japanese Reading		Intermediate Japanese (Comprehensive)
Ritsumeikan University	JP	MK 201	Principles of Marketing	90069	Marketing
Sophia University	JP	AC 202	Management Accounting		Management Accounting
Sophia University	JP	AC 311	Intermediate Accounting 1		Financial Accounting
Sophia University	JP	AC 421	Seminar in Financial Accounting		Issues in Accounting
Sophia University	JP	BA 401	Strategic Management		Strategic Management
Sophia University	JP	EC 213	Introductory Microeconomics		Principles of Microeconomics
Sophia University	JP	EC 214	Introductory Macroeconomics		Principles of Macroeconomics
Sophia University	JP	EC 312	Macroeconomics Theory		Advanced Macroeconomics
Sophia University	JP	EC 325	Introductory Econometrics		Economic Statistics
Sophia University	JP	ER 211	Entrepreneurial Philosophy		Venture Management
Sophia University	JP	HR 211	Human Resource Management		Human Resource Management
Sophia University	JP	IB 311	Global Environment of International Business		International Business
Sophia University	JP	IB 332	Cross-cultural Management		Seminar in Business
Sophia University	JP	LO 442	Supply Chain Management		Supply Chain Management
Sophia University	JP	MK 311	Consumer Behavior		Consumer Behavior
Sophia University	JP	MK 319	Integrated Marketing Communications		Advertising
Sophia University	JP	MK 333	International Marketing		International Marketing
Malaya University	MA	ER211	Introduction to Entrepreneurship	CBEB2302/CIX2005	Entrepreneurship
Erasmus University	NL	AC 201	Fundamental Accounting	BAD 06	Financial Accounting
Erasmus University	NL	AC 201	Fundamental Accounting	BAP 69	Foundations of Finance & Accounting
Erasmus University	NL	AC 202	Management Accounting	BAB 01	Management Accounting
Erasmus University	NL	AC 413	Financial Reporting and Statement Analysis	FEB 13006	Advanced Financial Accounting
Erasmus University	NL	AC 413	Financial Reporting and Statement Analysis	RSMME022	Financial Reporting and Analysis

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Erasmus University	NL	AC 421	Seminar in Financial Accounting	FEB13004X	Seminar Financial Accounting and Reporting
Erasmus University	NL	AC 431	Seminar in Management Accounting	FEB13005X	Seminar Management Accounting and Control
Erasmus University	NL	AC202	Management Accounting	BAB001	Management Accounting
Erasmus University	NL	BA 204	Business Statistics	BAB 08	Applied Business Methods
Erasmus University	NL	BA 401	Strategic Management	BAB 18	Strategic Management
Erasmus University	NL	BA204	Business Statistics	BAB08	Applied Business Methods
Erasmus University	NL	BA291		BAP64	Introduction to Business
Erasmus University	NL	BA401	Strategic Management	BAB18	Strategic Management
Erasmus University	NL	EC 325	Introductory Econometrics	FEM 11034	Introduction to Econometrics
Erasmus University	NL	EC 404	History of Economic Thought	FEB 12006x	History of Economic Thought
Erasmus University	NL	EC 415	Game Theory	FEM 11056	Game Theory and its Applications
Erasmus University	NL	EC 471	Labour Economics	FEB 13023	Labour Economics
Erasmus University	NL	ER 411	Managing Innovative Organizations	BAD 01	Innovation Management
Erasmus University	NL	ER 412	Feasibility Analysis and Business Planning	FEB 53101	Entrepreneurship
Erasmus University	NL	FN 281	Personal Finance	RSMME092	Household Finance
Erasmus University	NL	FN 323	Credit Management	FEB13021	Money, Credit and Banking
Erasmus University	NL	FN 331	Financial Institutions Management	RSMME021	Banking and Financial Intermediation
Erasmus University	NL	FN 351	Fixed-Income Securities Analysis	FEM11094	Fixed Income Securities and Portfolio Management
Erasmus University	NL	FN 413	Strategic Financial Management	RSMME030	Strategic Finance & Investments
Erasmus University	NL	FN 415	Financial Risk Analysis and Management	FEM 11023	Financial Risk Management
Erasmus University	NL	FN 415	Financial Risk Analysis and Management	FEM 11062	Financial Risk Management
Erasmus University	NL	FN 421	Financial Statement and Reporting Analysis	FEM 11012	International Financial Reporting and Analysis
Erasmus University	NL	FN 451	Equity Securities Analysis	FEB13008	Stock Pricing and Corporate Events
Erasmus University	NL	FN 452	Financial Derivatives Analysis	FEM 21011	Financial Derivatives
Erasmus University	NL	FN 471	Statistical Models for Financial Research	FEB 13011	Financial Methods & Techniques
Erasmus University	NL	FN 491	Seminar in Finance	FEB 13009X	Seminar Corporate Finance
Erasmus University	NL	HR 211	Human Resource Management	BAD 11	Human Resource Management
Erasmus University	NL	HR 311	Organizational Behavior	BAP 71	Organizational Behavior
Erasmus University	NL	HR 324	Organization Development and Change Management	BAB21	Organizational Theory & Dynamics
Erasmus University	NL	HR211	Human Resources Management	BAD11	Human Resources Management
Erasmus University	NL	HR322	Managerial Communication		Communication and Organizations
Erasmus University	NL	IB 311	Global Environment of International Business	BAP 72	International Investment & Trade

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Erasmus University	NL	IB 332	Cross-cultural Management	BAB 23	Cross Cultural Management/International Case
Erasmus University	NL	IB 499	Independent Study in International Business	BAB06	International Business - (The Dutch Way)
Erasmus University	NL	IB332	Cross Cultural Management	BAB23	Cross Cultural Management
Erasmus University	NL	IS 358	Emerging Technologies for Management	CM2031	ICTs and International Development
Erasmus University	NL	IT 463	Port and Warehouse Management	FEB 53107	Port Management and Maritime Logistics
Erasmus University	NL	LO 442	Supply Chain Management	BAD 13	Supply Chain Management
Erasmus University	NL	MK 311	Consumer Behavior	FEB13012	Consumer Behavior
Erasmus University	NL	MK 312	Marketing Planning	BAB 25	Marketing Management
Erasmus University	NL	MK 315	Quantitative Research in Marketing	FEB 13016	Marketing Research
Erasmus University	NL	MK 316	Product and Brand Management	RSMME057	Brand Management
Erasmus University	NL	MK 317	Pricing Management	RSMME067	Pricing and Revenue Management
Erasmus University	NL	MK 319	Integrated Marketing Communications	FEM 11031	Branding & Advertising
Erasmus University	NL	MK 319	Integrated Marketing Communications	RSMME049	Communication and Advertising
Erasmus University	NL	MK XXX	Special Topics in Marketing X*	BAB 11	International Marketing Research
Erasmus University	NL	OM 201	Principles of Operations Management	BAP 57	Operations Management
Leiden University College The Hague	NL	ER 312	Business Modelling		Business Model Generation
Leiden University College The Hague	NL	HR323	Conflict Management and Negotiation		Cooperation, Conflict, and Negotiation
Tilburg University	NL	AC202	Management accounting	30J206	Accounting 2 for IBA
Tilburg University	NL	BA 401	Strategic Management		Strategic Management for IBA
Tilburg University	NL	BA 401	Strategic Management		Strategic Management for IBA
Tilburg University	NL	EC 404	History of Economic Thought	30L301	History of Economic Thought
Tilburg University	NL	EC 451	International Trade Theory and Policy		International Trade for EBE: Trade Theory and Policy
Tilburg University	NL	EC 462	Development Macroeconomics		Finance Development
Tilburg University	NL	EC 551	Selected Topics in International Economics 1	310123	Economics of European Union
Tilburg University	NL	ER 321	Entrepreneurial Skills	325092	Entrepreneurship Theory & Practice
Tilburg University	NL	ER 327	Technology Management		Innovation and Technology Management for IBA
Tilburg University	NL	ER 411	Managing Innovative Organizations		Innovation and Technology Management for IBA
Tilburg University	NL	FL171	Foreign Language 1	106278	Dutch I for Asian students
Tilburg University	NL	FN 241	Risk Management and Insurance		Risk Theory
Tilburg University	NL	FN 342	Life and Health Insurance Management		Life Insurance

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Tilburg University	NL	HR 321	Leadership	500842	Leadership and Organization
Tilburg University	NL	HR211	Human Resource Management	760009	Strategic Human Resource Management
Tilburg University	NL	IB 422	Comparative Business Systems	325048	Comparative Management
Tilburg University	NL	IS 314	Database Systems	346227	Databases
Tilburg University	NL	IS 352	Electronic Business	320068	Business Network & Inter-Organizational Systems
Tilburg University	NL	IS 418	Decision Support and Business Intelligence System	346234	Decision Support System
Tilburg University	NL	LO 442	Supply Chain Management	30B210	Supply Chain Management
Tilburg University	NL	MK 311	Consumer Behavior		Consumer Behavior
Tilburg University	NL	MK 318	Distribution Channel Management		Marketing Channel Management
Tilburg University	NL	MK 331	Business - to - Business Marketing		Industrial Marketing
Tilburg University	NL	MK 332	Services Marketing		Service Marketing
Tilburg University	NL	MK 333	International Marketing		International Marketing
Tilburg University	NL	MK 412	Marketing Strategy	840047	Strategy and Marketing
Tilburg University	NL	MK XXX	Special Topics in Marketing X*		Marketing at Work
Tilburg University	NL	MK XXX	Special Topics in Marketing X*		Cultural Psychology for non-psychology
Tilburg University	NL	MK XXX	Special Topics in Marketing X*		Decision Making in Marketing for IBA
Tilburg University	NL	MK XXX	Special Topics in Marketing X*	325223	Marketing Analytics for Big Data
Tilburg University	NL	MK411	Marketing Analysis and Decision Making	346242	Decision and Risk Analysis
Tilburg University	NL	OM 312	Information and Work System Design		Business Information Systems
Tilburg University	NL	OM 312	Information and Work System Design	320071	Information Systems Strategy
BI Norwegian Business School	NO	AC 413	Financial Reporting and Statement Analysis	EXC 3451	Financial Reporting and Analysis
BI Norwegian Business School	NO	BA 401	Strategic Management	EXC 3505	Strategy
BI Norwegian Business School	NO	BI 312	Good Governance and Risk Management	ELE 3712	Risk Management and Governance
BI Norwegian Business School	NO	BI 322	Global Business and Strategy	SHI 3614	Strategies for Globalization in the Maritime Sector
BI Norwegian Business School	NO	BI 422	Seminar in Contemporary Business Management	EXC 3602	International Marketing
BI Norwegian Business School	NO	EL 321	Communicative Business English 2	SPA 2902	Business Communication in English - Effective Presentations and Negotiations (Oral)
BI Norwegian Business School	NO	ER 411	Managing Innovative Organizations	ELE 3701	Innovation and Entrepreneurship
BI Norwegian Business School	NO	ER323	Social Entrepreneurship	ELE 3702	Social Entrepreneurship
BI Norwegian Business School	NO	FN 311	Financial Management	FIN 3512	Corporate Finance
BI Norwegian Business School	NO	FN 312	Investments	EXC 3612	Investment Analysis
BI Norwegian Business School	NO	FN 313	International Financial Management	FIN 3633	International Financial Management
BI Norwegian Business School	NO	FN 313	International Financial Management	EXC 3644	International Financial

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
BI Norwegian Business School	NO	FN 415	Financial Risk Analysis and Management	EXC 3613	Risk Management and Derivatives
BI Norwegian Business School	NO	FN 421	Financial Statement and Reporting Analysis	EXC 3451	Financial Reporting and Analysis
BI Norwegian Business School	NO	FN 452	Financial Derivatives Analysis	FIN 3621	Options and Futures
BI Norwegian Business School	NO	FN421	Financial Statement and Reporting Analysis	ELE 3750	Financial analysis and valuation
BI Norwegian Business School	NO	FN491	Seminar in Finance	ELE3732	Financial bubbles, crashes and crises
BI Norwegian Business School	NO	HR 311	Organizational Behavior	EXC 2953	Organizational Behaviour and Management
BI Norwegian Business School	NO	IB 311	Global environment of international business	EXC3631	International Business Environment
BI Norwegian Business School	NO	IT461	Shipping Business Management	NSA2521	Shipping Management
BI Norwegian Business School	NO	IT361	Marine Insurance	NSA 2510	Marine Insurance
BI Norwegian Business School	NO	IT371	Shipping Finance Management	EXC3651	Shipping Finance
BI Norwegian Business School	NO	IT463	Port and Warehouse Management	EXC3652	Port management
BI Norwegian Business School	NO	LO 341	International Logistics	SHI 3613	International Logistics
BI Norwegian Business School	NO	LB443	Maritime Law	NSA2511	International Maritime
BI Norwegian Business School	NO	MK 316	Product and Brand Management	EXC 3622	Branding
BI Norwegian Business School	NO	MK 332	Services Marketing	ELE 3773	Service Marketing
BI Norwegian Business School	NO	MK 333	International Marketing	EXC 3602	International Marketing
BI Norwegian Business School	NO	RB 313	Real Estate Finance and Investment	ELE 3736	Real Estate Finance
Warsaw School of Economics	PL	FN 241	Risk Management and Insurance		Insurance
Warsaw School of Economics	PL	FN 413	Strategic Financial Management		Project Portfolio Strategic Management
Warsaw School of Economics	PL	OM 414	Project Management		Project Management
National University of Singapore	SG	AC 314	Cost Management	ACC 2002	Managerial Accounting
National University of Singapore	SG	AC 317	Internal Control and Enterprise Risk Management	ACC 4612A	Seminars in Accounting: Internal Auditing
National University of Singapore	SG	AC 318	Accounting Information Systems	ACC 1006	Accounting Information Systems
National University of Singapore	SG	AC 413	Financial Reporting and Statement Analysis	FIN 3113	Financial Statement Analysis
National University of Singapore	SG	AC 421	Seminar in Financial Accounting	ACC 3615	Accounting Theory
National University of Singapore	SG	BA 401	Strategic Management	BSP 3001	Strategic Management
National University of Singapore	SG	CH 171	Chinese 1	LAC 1201	Chinese 1
National University of Singapore	SG	EC 311	Microeconomics Theory	BSP 1005	Managerial Economics
National University of Singapore	SG	EL 321	Communicative Business English 2	BMA 5014	Advanced Business Communications
National University of Singapore	SG	EL 321	Communicative Business English 2	ES20075	Professional Communication
National University of Singapore	SG	ER 211	Entrepreneurial Philosophy	MNO 2009	Entrepreneurship
National University of Singapore	SG	ER313	Development of Creativity and Creation of Innovation	TR2202	Technological Innovation
National University of Singapore	SG	ER314	New Product Development	TR3001	New Product Development

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
National University of Singapore	SG	ER412	Feasibility Analysis and Business Planning	TR3002N	New Venture Creation
National University of Singapore	SG	FN 211	Financial Markets	FIN 3103	Financial Markets
National University of Singapore	SG	FN 281	Personal Finance	FIN 4113	Personal Finance and Wealth Management
National University of Singapore	SG	FN 311	Financial Management	FIN 3101A	Corporate Finance
National University of Singapore	SG	FN 312	Investments	FIN 3102A	Investment Analysis and Portfolio Management
National University of Singapore	SG	FN 313	International Financial Management	FIN 3115	International Financial Management
National University of Singapore	SG	FN 351	Fixed-Income Securities Analysis	FIN 3120A	Fixed Income Securities
National University of Singapore	SG	FN 415	Financial Risk Analysis and Management	FIN 3118	Financial Risk Management
National University of Singapore	SG	FN 421	Financial Statement and Reporting Analysis	FIN 3113	Financial Statement Analysis
National University of Singapore	SG	FN 428	Investment Banking	FIN 4112H	Seminar in Finance: Investment Banking
National University of Singapore	SG	FN 494	Financial Engineering	FIN 3130	Financial Modelling
National University of Singapore	SG	FR 208	French for Communication 1	LAF 1201	French 1
National University of Singapore	SG	HR 211	Human Resource Management	MNO 2302	Human Resource Management
National University of Singapore	SG	HR 311	Organizational Behavior	MNO 3301	Organizational Behavior
National University of Singapore	SG	HR 323	Conflict Management and Negotiation	MNO 3322	Negotiations and Bargaining
National University of Singapore	SG	IB 422	Comparative Business Systems	BSP 2005	Asian Business Environments
National University of Singapore	SG	MK 311	Consumer Behavior	MKT 3402	Consumer Behavior
National University of Singapore	SG	MK 312	Marketing Planning	MKT 2401A	Asian Markets and Marketing Management
National University of Singapore	SG	MK 315	Quantitative Research in Marketing	MKT 2413	Marketing Research
National University of Singapore	SG	MK 316	Product and Brand Management	MKT 3418	Product and Brand Management
National University of Singapore	SG	MK 317	Pricing Management	DSC 3222L	Dynamic Pricing and Revenue Management
National University of Singapore	SG	MK 319	Integrated Marketing Communications	MKT 3420	Promotional Management
National University of Singapore	SG	MK 322	Retail Management	MKT 2411	Retail Entrepreneurship
National University of Singapore	SG	MK 331	Business - to - Business Marketing	MKT 3416	Business-to-Business Marketing
National University of Singapore	SG	MK 332	Services Marketing	MKT 3412	Services Marketing
National University of Singapore	SG	MK 412	Marketing Strategy	BMK 5005	Competitive Marketing Strategy
National University of Singapore	SG	MK 412	Marketing Strategy	MKT 4411	Marketing Strategy
National University of Singapore	SG	MK 422	Entrepreneurial Marketing	MKT 3413	Marketing Strategy
National University of Singapore	SG	MK 422	Entrepreneurial Marketing	TR 2201	Entrepreneurial Marketing
National University of Singapore	SG	MK XXX	Special Topics in Marketing X*	MKT 4415B: SIM:	Advanced Marketing Mgmt: Cases and Simulation
National University of Singapore	SG	MK411	Marketing Analysis and Decision-Making	MKT3421	Marketing Analysis & Decision Making
National University of Singapore	SG	RB 212	Introduction to Real Estate Valuation	RE 1104	Principles of Real Estate Valuation

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Singapore Management University	SG	AC 316	Auditing	ACCT 202	Audit and Assurance
Singapore Management University	SG	AC 318	Accounting Information Systems	ACCT 203	Accounting Information Systems
Singapore Management University	SG	AC 411	Advanced Accounting 1	ACCT 301	Advanced Financial Accounting
Singapore Management University	SG	AC 421	Seminar in Financial Accounting	ACCT 304	Accounting Theory
Singapore Management University	SG	AC 441	Seminar in Auditing	ACCT 303	Advanced Auditing
Singapore Management University	SG	AC413	Financial Reporting and Statement Analysis	ACCT224	Financial Reporting and Analysis
Singapore Management University	SG	BA 401	Strategic Management	MGMT 102	Strategy
Singapore Management University	SG	CH 171	Chinese 1	Mand 201	Basic Mandarin I
Singapore Management University	SG	EC 451	International Trade Theory and Policy	Econ 103	International Economics A
Singapore Management University	SG	EC 451	International Trade Theory and Policy		International Economics
Singapore Management University	SG	EL221	Communication Business English 1	COMM101	Management Communication
Singapore Management University	SG	ER324	Family Business Management	MGMT 222	Family Business
Singapore Management University	SG	FN 211	Financial Markets	FNCE 102	Financial Instruments, Institutions and Markets
Singapore Management University	SG	FN 241	Risk Management and Insurance	FNCE 215	Risk Management and Insurance
Singapore Management University	SG	FN 281	Personal Finance	FNCE 222	Financial Planning & Advisory
Singapore Management University	SG	FN 311	Financial Management	FNCE 201	Corporate Finance
Singapore Management University	SG	FN 313	International Financial Management	FNCE 210	International Finance
Singapore Management University	SG	FN 351	Fixed-Income Securities Analysis	FNCE 204	Analysis of Fixed-Income Investments
Singapore Management University	SG	FN 428	Investment Banking	FNCE 221	Investment Banking
Singapore Management University	SG	FN 451	Equity Securities Analysis	FNCE 307	Portfolio Management
Singapore Management University	SG	FN 452	Financial Derivatives Analysis	FNCE 305	Analysis of Derivative Securities

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Singapore Management University	SG	FN 494	Financial Engineering	FNCE 209	Risk Management and Financial Engineering
Singapore Management University	SG	HR 321	Leadership		Leadership and Team-Building
Singapore Management University	SG	HS 258	History of Southeast Asia	IAS 203	History of South East Asia
Singapore Management University	SG	IB 311	Global Environment of International Business	MGMT 205	International Business
Singapore Management University	SG	LO 442	Supply Chain Management	OPIM 321	Supply Chain Management
Singapore Management University	SG	LO212	Introduction to Logistics Management	OPIM 314	Logistics and Transportation Management
Singapore Management University	SG	MA 216	Calculus for Social Science 1	Math 001	Calculus
Singapore Management University	SG	MK 311	Consumer Behavior	MKTG 102	Consumer Behavior
Singapore Management University	SG	MK 312	Marketing Planning	MKTG 210	Marketing Management
Singapore Management University	SG	MK 315	Quantitative Research in Marketing	MKTG 103	Marketing Research
Singapore Management University	SG	MK 317	Pricing Management	MKTG 313	Pricing
Singapore Management University	SG	MK 322	Retail Management	MKTG 219	Retail Management
Singapore Management University	SG	MK 323	Sales Management	MKTG 208	Sales Management
Singapore Management University	SG	MK 331	Business – to – Business Marketing	MKTG216	B2B Marketing
Singapore Management University	SG	MK 332	Services Marketing	MKTG 204	Services Marketing
Singapore Management University	SG	MK 411	Marketing Analysis and Decision-Making	MKTG 209	Marketing Information Systems
Singapore Management University	SG	MK 412	Marketing Strategy	MKTG 207	Marketing Strategy
Singapore Management University	SG	MK XXX	Special Topics in Marketing X*	MKTG 205	Advertising
Singapore Management University	SG	OM 201	Principles of Operations Management	OPIM 201	Business Processes
Ajou University	SK	EL 221	Communicative Business English 1		Business Communication 1
Ajou University	SK	EL 321	Communicative Business English 2		Business Communication 2
Ajou University	SK	FN 313	International Financial Management		International Financial Management

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Ajou University	SK	FN 351	Fixed-Income Securities Analysis		Fixed Income Securities
Ajou University	SK	FN 494	Financial Engineering		Financial Engineering
Ajou University	SK	IB 421	International Business Management		International Business Strategy
Ajou University	SK	MK 311	Consumer Behavior		Consumer Behavior
Chung-Ang University	SK	AS171	Korea 1		BASIC KOREAN
Kookmin University	SK	AS171	Korea 1		KOREAN
Kookmin University	SK	HR311	Organizational Behavior	00318B	Organizational Behavior
Kookmin University	SK	IB422	Comparative Business Systems	83881	Cultural Business Discussions
Kookmin University	SK	LO212	Introduction to Logistics Management	#048455	SCM & Logistics
Kookmin University	SK	MK313	Creativity and Communication in Marketing	49822	Creative Strategy
Kookmin University	SK	MK412	Marketing Strategy	46175	Marketing Strategy
Kookmin University	SK	OM454	Healthcare Operations Management	37035	Health Communication
Kookmin University	SK	AS171	Korean 1		KOREAN1
Korea University	SK	AC 202	Management Accounting	BUSS 244	Management Accounting
Korea University	SK	AC 311	Intermediate Accounting 1	BUSS 213	Intermediate Accounting I
Korea University	SK	AC 313	Cost Accounting	BUSS 244	Management Accounting
Korea University	SK	AS 171	Korean 1		Beginners Korean
Korea University	SK	BA 401	Strategic Management	BUSS 402	Strategic Management
Korea University	SK	EC 213	Introductory Microeconomics	ECON 120	Principles of Economics 1
Korea University	SK	EC 311	Microeconomics Theory	Econ 201	Intermediate Microeconomics
Korea University	SK	EC 312	Macroeconomics Theory	ECON 202	Macroeconomics
Korea University	SK	EC 320	Introductory Mathematical Economics	ECON 205	Mathematics for economists
Korea University	SK	EL 200	English Skill Development for Careers 1	IFLS 153	Current Issues and Discussion in English
Korea University	SK	FN 241	Risk Management and Insurance	BUSS 382	Insurance and Risk Management
Korea University	SK	FN 351	Fixed-Income Securities Analysis	BUSS 414	Fixed Income Security
Korea University	SK	FN 415	Financial Risk Analysis and Management	BUSS 415	Risk Management
Korea University	SK	FN 421	Financial Statement and Reporting Analysis	BUSS 416	Business Valuation
Korea University	SK	FN 452	Financial Derivatives Analysis	BUSS 386	Future and Options markets
Korea University	SK	HR 211	Human Resource Management	BUSS 358	Human Resource Management/Personnel Management
Korea University	SK	HR 311	Organizational Behavior	BUSS 311	Organizational Behavior
Korea University	SK	IB 421	International Business Management	BUSS 313	International Business
Korea University	SK	MK 311	Consumer Behavior	BUSS 342	Consumer Behavior
Korea University	SK	MK312	Marketing Planning	ISC306	International Marketing

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Korea University	SK	OM 315	Service Operations Management	BUSS 376	Service Operations Management
Seoul National University	SK	AC 311	Intermediate Accounting 1	251.204A	Intermediate Accounting 1
Seoul National University	SK	AC 313	Cost Accounting	251.305 Cost Accounting	Cost Accounting
Seoul National University	SK	AC 315	Tax Accounting	251.402	Tax Accounting
Seoul National University	SK	AC 316	Auditing	251/511	Studies in Auditing
Seoul National University	SK	AC 316	Auditing	251.401	Auditing
Seoul National University	SK	AC 411	Advanced Accounting 1	251.325	Advanced Accounting
Seoul National University	SK	AC 413	Financial Reporting and Statement Analysis	251.613A	Studies on Financial Statement Analyses and Firm Valuation with Accounting Information
Seoul National University	SK	AC 413	Financial Reporting and Statement Analysis	251.335	Financial Statement Analysis and Firm Valuation
Seoul National University	SK	AS 171	Korean 1		LEVEL 1 - Evening Class
Seoul National University	SK	BA 401	Strategic Management	251.424	Corporate Strategy
Seoul National University	SK	EC 214	Introductory Macroeconomics	251.103	Fundamental of Economics
Seoul National University	SK	FN 311	Financial Management	251.323	Corporate Finance
Seoul National University	SK	FN 312	Investments	251.422	Investments
Seoul National University	SK	FN 421	Financial Statement and Reporting Analysis	251.335	Financial Statement Analyses and Firm Valuation
Seoul National University	SK	HR 211	Human Resource Management	251.303	Personnel Administration
Seoul National University	SK	HR 311	Organizational Behavior	251.209	Organizational Behavior
Seoul National University	SK	HR323	Conflict Management and Negotiation	251.328	Special Topics in Management - Negotiation: Theory & Practice
Seoul National University	SK	IB 311	Global Environment of International Business	251.426	International Business Environment
Seoul National University	SK	IB 421	International Business Management	251.322	International Business Management
Seoul National University	SK	IB 421	International Business Management	251.332	International Business Management
Seoul National University	SK	AS172	Korean 2		Level 3 Evening Class
Seoul National University	SK	LO 442	Supply Chain Management	251.336	Supply Chain Management
Seoul National University	SK	MK 311	Consumer Behavior	251.327	Consumer Behavior
Seoul National University	SK	MK 312	Marketing Planning	251.321	Marketing Management
Seoul National University	SK	MK 315	Quantitative Research in Marketing	251.411A	Marketing Research
Seoul National University	SK	MK 316	Product and Brand Management	251.334	New Product Development and Product Management
Seoul National University	SK	MK XXX	Special Topics in Marketing X*	251.425	Advertising Management
Seoul National University	SK	MK XXX	Special Topics in Marketing X*	251.218	Case Studies in Marketing
Seoul National University	SK	MK XXX	Special Topics in Marketing X*	251.22	Doing Business in Korea
Seoul National University	SK	MK XXX	Special Topics in Marketing X*	251.434	Special Topic in Business Administration
Seoul National University	SK	MK XXX	Special Topics in Marketing X	M1471.000200	Global market and consumer
Seoul National University	SK	MK311	Consumer Behavior	357.225	Understanding Consumer Psychology
Seoul National University	SK	MKXXX	Special Topics in Marketing X	353.335	Global Fashion Business
Seoul National University	SK	OM 314	Quality Management	251.329	Total Quality Management

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Seoul National University	SK	OM 315	Service Operations Management	251.436	Service Operations Management
Sungkyunkwan University	SK	AS 171	Korean 1		Basic Korean Program
Sungkyunkwan University	SK	BA 401	Strategic Management	BUS 3008	Strategic Management
Sungkyunkwan University	SK	FN 211	Financial Markets		Money and Banking
Sungkyunkwan University	SK	FN211	Financial Markets	ECO2008	Money and Banking
Sungkyunkwan University	SK	HR 211	Human Resource Management	BUS 2010	Human Resource Management
Sungkyunkwan University	SK	HR 311	Organizational Behavior	BUS 2028	Organizational Behavior
Sungkyunkwan University	SK	IB 311	Global Environment of International Business	BUS 2018	International Business
Sungkyunkwan University	SK	OM 311	Data Analysis for Decision Making		Data Analytics and Decision Making in Business
Yonsei University	SK	AC 315	Tax Accounting	Corporate Tax Law	
Yonsei University	SK	AC 316	Auditing		Auditing
Yonsei University	SK	AC 413	Financial Reporting and Statement Analysis	BIZ 4179	Financial Statement Analysis and Valuation
Yonsei University	SK	BA 401	Strategic Management	IEE3293	Strategic Management
Yonsei University	SK	EC 214	Introductory Macroeconomics	ECO1104	Principles of Macroeconomics
Yonsei University	SK	EC 213	Introductory Microeconomics	ECO1103	Principle of Microeconomics
Yonsei University	SK	EC 320	Introductory Mathematical Economics	ECO1101-03-00	Mathematics for Economics I
Yonsei University	SK	EL 221	Communicative Business English 1	BIZ3158-01	Business Communication
Yonsei University	SK	EL 321	Communicative Business English 2	BIZ3158-02	Business Communication
Yonsei University	SK	ER 211	Introduction to Entrepreneurship	IEE3340	Entrepreneurship and Strategy
Yonsei University	SK	ER 412	Feasibility Analysis and Business Planning	IEE 3340	Entrepreneurship and Strategy
Yonsei University	SK	FN 201	Business Finance	IEE1115-01-00	Introduction to Corporate finance
Yonsei University	SK	FN 211	Financial Markets	BIZ 3162-01	Money and Banking
Yonsei University	SK	FN 211	Financial Markets		Money and Banking
Yonsei University	SK	FN 211	Financial Markets	BIZ 3162	Money and Banking
Yonsei University	SK	FN 241	Risk Management and Insurance		Principles of Insurance
Yonsei University	SK	FN 311	Financial Management	BIZ2119-06	Financial Management
Yonsei University	SK	FN 311	Financial Management	BIZ3119-04	Corporate Finance
Yonsei University	SK	FN 312	Investments		Investment Theory
Yonsei University	SK	FN 312	Investments	ZI550-01	Investment and Risk Management 1
Yonsei University	SK	FN 312	Investments	IEE3224	Introduction to investment management
Yonsei University	SK	FN 313	International Financial Management	ECO 3130-03	International Finance
Yonsei University	SK	FN 331	Financial Institutions Management	ISM 2114-01	Financial Institutions and Global Financial System
Yonsei University	SK	FN 331	Financial Institutions Management		Financial Institutions Management
Yonsei University	SK	FN 452	Financial Derivatives Analysis	BIZ 4122-01	Futures and Options
Yonsei University	SK	HR 211	Human Resource Management	IEE3346	Human Resource Management
Yonsei University	SK	HR 211	Human Resource Management	BIZ3136-02-00	Human Resource Management
Yonsei University	SK	HR 311	Organizational Behavior	BIZ 1102	Organizational Behavior

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Yonsei University	SK	HR 311	Organizational Behavior		Organizational Behavior
Yonsei University	SK	HR 321	Leadership	UCI 1129	Leadership Seminar
Yonsei University	SK	HR 322	Managerial Communication		International Business Communication
Yonsei University	SK	IB 311	Global Environment of International Business	BIZ3134-02	International Management
Yonsei University	SK	IB 311	Global Environment of International Business	BIZ3134-03	International Management
Yonsei University	SK	IB 311	Global Environment of International Business	IEE 3177-01	International Business Environment
Yonsei University	SK	IB 311	Global Environment of International Business	BIZ4131-01	Global Business Environment
Yonsei University	SK	IB 321	International Trade Operations	IEE 3211-01	International Trade Practices
Yonsei University	SK	IS 201	Management Information Systems	BIZ2117-05-00	Management Information Systems
Yonsei University	SK	MA 111	Fundamental of Calculus	MAT1101-01-00	Calculus
Yonsei University	SK	MK 323	Sales Management	BIZ3170-01-00	Sales Management
Yonsei University	SK	MK 333	International Marketing	IEE2074	Global Marketing Management
Yonsei University	SK	OM 201	Principles of Operations Management	BIZ 2121-03	Production & Operations Management
Yonsei University	SK	OM 201	Principles of Operations Management	BIZ 2121-04	Production & Operations Management
Yonsei University	SK	OM 311	Data Analysis for Decision Making	BIZ3101-03	Management Science
Yonsei University	SK	OM 424	Organizational Performance Measurement	BIZ4117-01	Strategic Performance Management
University of Ljubljana	SL	EC214	Introductory Macroeconomics		Macroeconomics 1
University Of Ljubljana	SL	FN313	International Financial Management		Global Finance
University Of Ljubljana	SL	MK312	Marketing Planning		Marketing Planning
University Of Ljubljana	SL	MK315	Quantitative Research in Marketing		Marketing Research
University Of Ljubljana	SL	MK321	Sales Promotion and Event Marketing		Sales Promotion
University Of Ljubljana	SL	MK422	Entrepreneurial Marketing		Entrepreneurship
ESADE Business School	SP	BA 401	Strategic Management		Strategic Management
ESADE Business School	SP	ER 211	Introduction to Entrepreneurship		The Entrepreneurial Process of New Venture Creation
ESADE Business School	SP	ER211	Introduction to Entrepreneurship	BBE80009	The Entrepreneurial Process of New Venture Creation
ESADE Business School	SP	ER323	Social Entrepreneurship	BBE80014	Investing for Social and Environmental Impact: A New Approach to Venture Capital
ESADE Business School	SP	ER324	Family Business Management	B80285	Family Business
ESADE Business School	SP	ER326	Managing the Service Business	BBA40053	Change Management for Service Excellence
ESADE Business School	SP	FN 312	Investments	MFGV	Applied Portfolio Management (B30006)
ESADE Business School	SP	FN 452	Financial Derivatives Analysis	MFGV	Derivatives (B30018)
ESADE Business School	SP	HR 322	Managerial Communication		Communication and Leadership
ESADE Business School	SP	HR321	Leadership	BBA10005	TCO: Communication and Leadership

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
ESADE Business School	SP	LO 442	Supply Chain Management		Supply Chain Management
ESADE Business School	SP	MK 315	Quantitative Research in Marketing		Marketing Research for Decision Making (B20883)
ESADE Business School	SP	MK 316	Product and Brand Management		Brand Management
ESADE Business School	SP	MK 323	Sales Management		CI Introduction to Sales Management
ESADE Business School	SP	MK 323	Sales Management		Sales Management (BBE20008)
ESADE Business School	SP	MK 412	Marketing Strategy		Marketing from Strategy to Action 16B20877 (ED. 1)
ESADE Business School	SP	MK 412	Marketing Strategy		Marketing from Strategy to Action (B20877)
ESADE Business School	SP	MK 422	Entrepreneurial Marketing		The Entrepreneurial Process of New Venture Creation
ESADE Business School	SP	MK 423	Sustainability Marketing		EEO: Sustainability, Business and Values
ESADE Business School	SP	MK XXX	Special Topics in Marketing X*		Marketing from Strategy to Action (Former Marketing in Spain)
ESADE Business School	SP	MK XXX	Special Topics in Marketing X*		Digital Advertising (B20882)
ESADE Business School	SP	MK314	Qualitative Research in Marketing	ISM	Modern Research Techniques to understand market
ESADE Business School	SP	MK412	Marketing Strategy	B20877	Marketing from Strategy to Action
ESADE Business School	SP	MKXXX	Special Topics in Marketing	B20016	Marketing with China
ESADE Business School	SP	OM 315	Service Operations Management		Change Management for Service Excellence
ESADE Business School	SP	OM 315	Service Operations Management		Managing Services
ESADE Business School	SP	OM 414	Project Management		Project Management
ESADE Business School	SP	OM 414	Project Management		Project Management
ESADE Business School	SP	OM 446	Tourism Management		Tourism and Leisure Management
Linnaeus University	SW	FN312	Investments		Portfolio Choice Theory and Portfolio Evaluation
Stockholm Business School	SW	FN281	Personal Finance		Current topics in Finance
Stockholm School of Economics	SW	AC 202	Management Accounting	632	Corporate Reporting and Control
Stockholm School of Economics	SW	AC 316	Auditing		Auditing and Investor Assurance
Stockholm School of Economics	SW	AC 413	Financial Reporting and Statement Analysis		Accounting Problems in Company Valuation
Stockholm School of Economics	SW	BA 291 or ER 211	Introduction to Business or ER 211 Introduction to Entrepreneurship	8063	Execution Running Your Own Company
Stockholm School of Economics	SW	BA 401	Strategic Management		The Art of Case Cracking: Applied Strategy
Stockholm School of Economics	SW	EL221	Communication Business English 1		Business English Essentials
Stockholm School of Economics	SW	ER 325	Managing the Growing Business	864	Growth-Managing Your Firm
Stockholm School of Economics	SW	ER 411	Managing Innovative Organizations		Business Model Innovation
Stockholm School of Economics	SW	ER 412	Feasibility Analysis and Business Planning	732	Entrepreneurship
Stockholm School of Economics	SW	ER313	Development of Creativity and Creation of Innovation	8061	Ideation - Creating a Business Idea
Stockholm School of Economics	SW	FN 311	Financial Management	735	Applied Corporate Finance
Stockholm School of Economics	SW	FN 331	Financial Institutions Management	645	Financial Intermediation
Stockholm School of Economics	SW	FN 452	Financial Derivatives Analysis	643	Derivatives in Investment Management

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Stockholm School of Economics	SW	FN282	Wealth Management	4327	Household Finances and Wealth Management
Stockholm School of Economics	SW	FN415	Financial Risk Analysis and Management	4321	Risk Management
Stockholm School of Economics	SW	FN421	Financial Statement and Reporting Analysis	738	Accounting Problems in Company Valuation
Stockholm School of Economics	SW	FN451	Equity Securities Analysis	763	Asset Allocation
Stockholm School of Economics	SW	HR 211	Human Resource Management	741	Human Resource Management
Stockholm School of Economics	SW	MK 315	Quantitative Research in Marketing	749	Business Research - VT 2011
Stockholm School of Economics	SW	MK 322	Retail Management	740	Retail Customer Management
Stockholm School of Economics	SW	MK XXX	Special Topics in Marketing X*	751	Customer Management
Stockholm School of Economics	SW	OM 414	Project Management		The Art & Science of Managing Project
Stockholm School of Economics	SW	ST 346	Mathematics of Finance	733	Empirical Finance
University of Gothenburg	SW	BA 401	Strategic Management	GM 0803	Strategy and Organization
University of Gothenburg	SW	EC 325	Introductory Econometrics	HNE 485	Basic Econometrics
University of Gothenburg	SW	FN 211	Financial Markets	HNF 255	International Economics & Financial Markets
University of Gothenburg	SW	FN 311	Financial Management	FEG 360	Corporate Finance (Business)
University of Gothenburg	SW	FN 312	Investments	HNF 635	Portfolio Investment
University of Gothenburg	SW	FN 312	Investments	GM1003	Investments
University of Gothenburg	SW	FN 451	Equity Securities Analysis	GM 1005	Private Equity
University of Gothenburg	SW	FN 452	Financial Derivatives Analysis	GM 1027	Derivatives Securities
University of Gothenburg	SW	FN 491	Seminar in Finance	GM1024	Behavioral Finance
University of Gothenburg	SW	FN312	Investments	GM1003	Investments
University of Gothenburg	SW	HR 201	Principles of Management	FEG 350	Management
University of Gothenburg	SW	HR 211	Human Resource Management	GM 0808	Human Resource Management
University of Gothenburg	SW	IB 311	Global Environment of International Business	FEG 30E	International Business II
University of Gothenburg	SW	LO 212	Introduction to Logistics Management	GM0507	Retailing, Wholesaling and Logistics
University of Gothenburg	SW	MK 321	Sales Promotion and Event Marketing	GM 0608	Event Management
University of Gothenburg	SW	OM 414	Project Management	GM1204	Project Management and Project Planning
University of St. Gallen	SZ	AC 413	Financial Reporting and Statement Analysis		Financial Reporting
University of St. Gallen	SZ	AC441	Seminar in Auditing	8,113	Auditing Financial Statements- Professional Practice
University of St. Gallen	SZ	BA 204	Business Statistics		Quantitative Methods
University of St. Gallen	SZ	BA 401	Strategic Management		Strategy Crafting and Execution
University of St. Gallen	SZ	BA 401	Strategic Management		Strategic Management
University of St. Gallen	SZ	BA401	Strategic Management		Dealing with Uncertainty in Dynamic Markets: An Asian-European Comparison
University of St. Gallen	SZ	BA401	Strategic Management	6,102	Strategic Management
University of St. Gallen	SZ	EC 311	Microeconomics Theory		Advanced Microeconomics
University of St. Gallen	SZ	EC 312	Macroeconomics Theory		Advanced Macroeconomics I

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of St. Gallen	SZ	EC 425	Econometrics 1		Financial Econometrics
University of St. Gallen	SZ	EC 451	International Trade Theory and Policy		International Trade Theory
University of St. Gallen	SZ	EL 221	Communicative Business English 1		English Niveau II, Gruppe
University of St. Gallen	SZ	EL 321	Communicative Business English 2		English for Business Communication
University of St. Gallen	SZ	ER 324	Family Business Management		Managing the Family Firm-Challenges and Key Success Factors
University of St. Gallen	SZ	ER 412	Feasibility Analysis and Business Planning		Entrepreneurship
University of St. Gallen	SZ	ER 412	Feasibility Analysis and Business Planning	4158	Being and Entrepreneur Key Aspects and Challenges
University of St. Gallen	SZ	FN 241	Risk Management and Insurance	8,153,1.00	Insurance Operations
University of St. Gallen	SZ	FN 312	Investments	4166	Financial Investments
University of St. Gallen	SZ	FN 331	Financial Institutions Management	8,151	Financial Institutions Management
University of St. Gallen	SZ	FN 415	Financial Risk Analysis and Management	8,159	Risk Management and Insurance
University of St. Gallen	SZ	FN 428	Investment Banking		Corporate Restructuring
University of St. Gallen	SZ	FN 452	Financial Derivatives Analysis	8,152,1.00	Derivatives
University of St. Gallen	SZ	FN 491	Seminar in Finance		Asset Pricing
University of St. Gallen	SZ	FN 491	Seminar in Finance		Alternative Investments
University of St. Gallen	SZ	GR 171	German 1		German A1
University of St. Gallen	SZ	HR 321	Leadership		Leadership for the 21st Century
University of St. Gallen	SZ	HR 321	Leadership	8,650	Global Leadership
University of St. Gallen	SZ	HR211	Human Resource Management	6,266	Personnel Economics
University of St. Gallen	SZ	IB 421	International Business Management	4146	International Management
University of St. Gallen	SZ	IB312	Research Methodology	3,312	Research Methods
University of St. Gallen	SZ	IB332	Cross-cultural Management	3610	Cross Cultural Management
University of St. Gallen	SZ	LO 212	Introduction to Logistics Management		Fundamentals of Logistics Management
University of St. Gallen	SZ	LO 341	International Logistics		Global Logistics - Management and Technologies
University of St. Gallen	SZ	MA 216	Calculus for Social Science 1		Mathematics and Statistics - Part I: Mathematics
University of St. Gallen	SZ	MA 216	Calculus for Social Science 1		Mathematics (Part I) and Statistics (Part II)
University of St. Gallen	SZ	MA 217	Calculus for Social Science 2		Mathematics and Statistics - Part II: Statistics
University of St. Gallen	SZ	MK 318	Distribution Channel Management		Distribution and Channel Management
University of St. Gallen	SZ	MK 322	Retail Management		Shopper Marketing in the Evolving Retailing Landscape
University of St. Gallen	SZ	MK423	Sustainability Marketing	7086	Marketing for Sustainability
University of St. Gallen	SZ	OM 201	Principles of Operations Management	4,170,1.00	Management of Industrial Companies
University of St. Gallen	SZ	RB 313	Real Estate Finance and Investment	8,172,1.00	Real Estate Finance
National Taipei University	TA	BA 401	Strategic Management		Strategic Management
National Taipei University	TA	FN 311	Financial Management		Financial Management

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
National Taipei University	TA	MK 323	Sales Management		Sales Management
National Taipei University	TA	MK XXX	Special Topics in Marketing X*	U3096	Innovation Management
National Chengchi College of Commerce	TW	CH171	Chinese 1		Part-Time Mandarin Course
National Chengchi College of Commerce	TW	FN241	Risk Management and Insurance	302934001	Risk Management
National Chengchi College of Commerce	TW	FN282	Wealth Management	300852001	Wealth Management and Financial Planning
National Chengchi College of Commerce	TW	FN311	Financial Management	000347011	Financial Management
National Chengchi College of Commerce	TW	FN312	Investments	301801001	International Investment
National Chengchi College of Commerce	TW	FN313	International Financial Management	208017011	International Finance
National Chengchi College of Commerce	TW	FN331	Financial Institutions Management	000215041	Money and Banking
National Chengchi College of Commerce	TW	FN351	Fixed-Income Securities Analysis	351792001	Fixed Income Securities: Analytics and Derivatives
National Chengchi College of Commerce	TW	FN421	Financial Statement and Reporting Analysis	307917001	Financial Statement Analysis
National Chengchi College of Commerce	TW	HR211	Human Resource Management	300928001	Human Resource Management
National Chengchi College of Commerce	TW	HR321	Leadership	300849001	Global Leadership
National Chengchi College of Commerce	TW	MK316	Product and Brand Management	933881001	Brand Management and Entrepreneurship
National Chengchi College of Commerce	TW	MKXXX	Special Topics in Marketing 1	306526001	Digital Media and E-Marketing
London School of Economics and Political Science	UK	BA 401	Strategic Management	MG 106	Strategic Management
London School of Economics and Political Science	UK	EC 312	Macroeconomics Theory	EC 202	Intermediate Macroeconomics
London School of Economics and Political Science	UK	EL 321	Communicative Business English 2	LN 103	English for Business
London School of Economics and Political Science	UK	FN 351	Fixed-Income Securities Analysis	FM225	Fixed Income Securities, Debt Markets and The Macro Economy
London School of Economics and Political Science	UK	FN 452	Financial Derivatives Analysis	AF360	Options Futures and Other Financial Derivatives
London School of Economics and Political Science	UK	HR 211	Human Resource Management	MG 190	Human Resource Management and Employment Relations
London School of Economics and Political Science	UK	MK311	Consumer Behavior	MG103	Consumer Behaviour: Behavioural Fundamentals for Marketing and Management

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Nottingham Trent University	UK	AC 202	Management Accounting	ACCA20600	Management Accounting for Decision Making
Nottingham Trent University	UK	BA 401	Strategic Management	INTB 30604	International Strategic Management
Nottingham Trent University	UK	EL 221	Communicative Business English 1	ULPE 221	International Business English Part A
Nottingham Trent University	UK	EL 321	Communicative Business English 2	INTB 30613	Business Information, Communication and Learning
Nottingham Trent University	UK	EL 321	Communicative Business English 2	ULPE 221	International Business English Part B
Nottingham Trent University	UK	HR 311	Organizational Behavior	BUSI 22660	Managing and Organizing
Nottingham Trent University	UK	IB 312	Research Methodology	INTB 30051	Managing International Business Research
Nottingham Trent University	UK	IB 312	Research Methodology	INTB 30612	Managing International Business Research
Nottingham Trent University	UK	IB 421	International Business Management	INTB 20520	International Business and Communication
Nottingham Trent University	UK	IB 422	Comparative Business Systems	INTB 30011	Comparative & International Management
Nottingham Trent University	UK	IB 422	Comparative Business Systems	INTB 30610	Governance Business & Development in the Asia-Pacific Region
Nottingham Trent University	UK	IB 422	Comparative Business Systems	INTB 30611	Governance Business & Development in the European Region
Nottingham Trent University	UK	IB 422	Comparative Business Systems	BUSI 30251	Business Practice in Asia Pacific Region
Nottingham Trent University	UK	LO 442	Supply Chain Management		Global Supply Chain Management
Nottingham Trent University	UK	MK 312	Marketing Planning	BUSI 22360	Marketing Management
Nottingham Trent University	UK	MK 316	Product and Brand Management	MKGT 20441	Delivering Customer Value
Nottingham Trent University	UK	MK 319	Integrated Marketing Communications	MKTG 20430	Integrated Marketing Communications
Nottingham Trent University	UK	MK 333	International Marketing	INTB 30605	International Marketing and Communication
Nottingham Trent University	UK	MK XXX	Special Topics in Marketing X*	MKTG 20443	Digital Essentials Overview and Aims
Nottingham Trent University	UK	MK412	Marketing Strategy	BUSI22680	Exploring Strategy and Innovation
Nottingham Trent University	UK	OM 446	Tourism Management	INTB 30606	International Tourism: Development and Impact
Plymouth University	UK	BA401	Strategic Management	STO302	Strategic Analysis and Research Methods (20 credits)
Plymouth University	UK	EL200	English Skill Development for Careers 1		Professional and Academic Communication
Plymouth University	UK	MK312 and MK412	Marketing Planning and Marketing Strategy	MKT315	Marketing Management (20 credits)
Plymouth University	UK	MK313 and MK316	Creativity and Communication in Marketing Profession and Product and Brand Management	MKT210	Advertising Brand Management and Marketing Communications (20 credits)
Plymouth University	UK	MK333 and MK411	International Marketing and Marketing Analysis and Decision-Making	MKT310	International Marketing (20 credits)
University of Essex	UK	AC 202	Management Accounting	BE111-5-AU-CO	Management Accounting I
University of Essex	UK	AC 291	Essentials of Accounting	BE 118-5-SP-CO	Financial Accounting For Managers
University of Essex	UK	FN 241	Risk Management and Insurance	BE631-6-SP-CO	Risk Management And Financial Institutions
University of Essex	UK	FN 311	Financial Management	BE311-5-SP-CO	Corporate Finance
Ball State University	US	AC 318	Accounting Information Systems	305	Accounting Information Systems

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Ball State University	US	HR 311	Organizational Behavior	MGT 300	Managing Behavior in Organizations
Boston University	US	ER314	New Product Development	MET MG 541	Developing New Products and Services
Boston University	US	LO442	Supply Chain Management	MET AD 680	Global Supply Chains
California State University, Bakersfield	US	AC 316	Auditing	ACCT 408	Auditing
California State University, Bakersfield	US	AC 318	Accounting Information Systems	ACCT 360	Accounting Information Systems
California State University, Bakersfield	US	FN 311	Financial Management	FIN 300	Financial Management
California State University, Bakersfield	US	HR 211	Human Resource Management	MGMT 310	Human Resource Management
California State University, Bakersfield	US	HR 311	Organizational Behavior	MGMT 300	Organizational Behavior
California State University, Bakersfield	US	MK 311	Consumer Behavior	MKTG 301	Consumer Behavior
California State University, Bakersfield	US	MK XXX	Special Topics in Marketing X*	MKTG 302	Advertising and Public Relations Strategy
California State University, East Bay	US	AC 316	Auditing	ACCT 4250	Auditing
California State University, East Bay	US	AC 413	Financial Reporting and Statement Analysis	ACCT 2251	Financial Reporting and Analysis
California State University, East Bay	US	HR 211	Human Resource Management	MGMT 3610	Human Resources Management
California State University, East Bay	US	HR 311	Organizational Behavior	MGMT 3614	Organizational Behavior
California State University, East Bay	US	MK XXX	Special Topics in Marketing X*	MKTG 3410	Advertising Management
California State University, Long Beach	US	AC 202	Management Accounting	ACCT 310	Managerial Accounting
California State University, Long Beach	US	AC 313	Cost Accounting	ACCT 320	Cost Accounting
California State University, Long Beach	US	AC 316	Auditing	ACCT 470	Auditing
California State University, Long Beach	US	AC 318	Accounting Information Systems	ACCT 480	Accounting Systems and Data Processing
California State University, Long Beach	US	AC 411	Advanced Accounting 1	ACCT 400	Advanced Accounting
California State University, Long Beach	US	AC 411	Advanced Accounting 1	ACCT 400	Advanced Accounting
California State University, Long Beach	US	AC 422	International Accounting	ACCT 465	International Accounting

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
California State University, Long Beach	US	AC412	Advanced Accounting 2	ACCT 400	Advanced Accounting
California State University, Long Beach	US	BA 401	Strategic Management	MGMT 425	Business Strategy and Policy
California State University, Long Beach	US	BA 401	Strategic Management	MGMT 430	Project Management
California State University, Long Beach	US	EL 221	Communicative Business English 1	IS 301	Business Communications
California State University, Long Beach	US	FN 201	Business Finance	300	Business Finance
California State University, Long Beach	US	FN 211	Financial Markets	360	Capital Markets
California State University, Long Beach	US	FN 241	Risk Management and Insurance	FIN 330	Insurance Principles
California State University, Long Beach	US	FN 281	Personal Finance	310	Personal Finance
California State University, Long Beach	US	FN 311	Financial Management	400	Financial Management
California State University, Long Beach	US	FN 312	Investments	350	Investment Principles
California State University, Long Beach	US	FN 313	International Financial Management	490	International Finance
California State University, Long Beach	US	FN 331	Financial Institutions Management	FIN 460	Management in Financial Institutions
California State University, Long Beach	US	FN 351	Fixed-Income Securities Analysis	FIN 485	Fixed Income Securities
California State University, Long Beach	US	FN 413	Strategic Financial Management	FIN 470	Seminar in Financial Management
California State University, Long Beach	US	FN 451	Equity Securities Analysis	450	Security Analysis
California State University, Long Beach	US	FN 451	Equity Securities Analysis	FIN 450	Portfolio Analysis
California State University, Long Beach	US	FN 452	Financial Derivatives Analysis	480	Derivatives and Future Markets
California State University, Long Beach	US	GE316	Natural Hazard Studies	GEOL 110	Natural Disasters
California State University, Long Beach	US	JP171	Japanese 1	JAPN 101	Fundamentals of Japanese
California State University, Long Beach	US	MK 311	Consumer Behavior	490	Consumer Behavior
California State University, Long Beach	US	MK 315	Quantitative Research in Marketing	MGMT 470	Marketing Research

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
California State University, Long Beach	US	MK 315	Quantitative Research in Marketing	470	Marketing Research
California State University, Long Beach	US	MK 319	Integrated Marketing Communications	430	Promotion Strategies
California State University, Long Beach	US	MK 319	Integrated Marketing Communications	310	Retail Concepts and Policies
California State University, Long Beach	US	MK 331	Business - to - Business Marketing	465	Business to Business Marketing
California State University, Long Beach	US	MK 332	Services Marketing	410	Services Marketing
California State University, Long Beach	US	MK 333	International Marketing	480	International Marketing
California State University, Long Beach	US	MK XXX	Special Topics in Marketing X*	437	Digital Marketing and Media
California State University, Long Beach	US	MK XXX	Special Topics in Marketing X*	330	Mass Marketing Communications: Advertising
California State University, Long Beach	US	MK XXX	Special Topics in Marketing X*	MGMT 330	Mass Marketing Communications: Advertising
California State University, Long Beach	US	RB 211	Introduction to Real Estate Business	340	Real Estate Principles
California State University, Long Beach	US	RB 312	Real Estate Development Regulation	425	Legal Aspects of Real Estate
Chapman University	US	AC 316	Auditing	ACTG 460	Auditing
Chapman University	US	AC 318	Accounting Information Systems	ACTG 439	Accounting Information Systems
Chapman University	US	AC 411	Advanced Accounting 1	ACTG 440	Advanced Financial Accounting
Chapman University	US	AC 413	Financial Reporting and Statement Analysis	ACTG 312	Financial Reporting and Statement Analysis
Chapman University	US	FN 312	Investments	FIN 421	Investments
Chapman University	US	HR 311	Organizational Behavior	MGMT 480	Human Behavior in Organizations
Chapman University	US	MK 319	Integrated Marketing Communications	MKTG 404	Advertising and Promotion Strategies
Chapman University	US	MK 333	International Marketing	MKTG 406	International Marketing
Chapman University	US	OM 201	Principles of Operations Management	MGSC 346	Production and Operations Management
Clemson University	US	FN 211	Financial Markets	FIN 308	Financial Institutions and Markets
Clemson University	US	FN 241	Risk Management and Insurance	FIN 304	Risk and Insurance
Clemson University	US	FN 281	Personal Finance	FIN 301	Personal Finance
Clemson University	US	FN 281	Personal Finance	FIN 409	Professional Financial Planning
Clemson University	US	FN 311	Financial Management	FIN 306	Corporation Finance
Clemson University	US	FN 311	Financial Management	FIN 311, H311	Financial Management I
Clemson University	US	FN 311	Financial Management	FIN 312, H312	Financial Management II
Clemson University	US	FN 312	Investments	FIN 305	Investment and Analysis

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Clemson University	US	FN 313	International Financial Management	FIN 411	International Financial Management
Clemson University	US	FN 331	Financial Institutions Management	FIN 408	Management of Financial Institutions
Clemson University	US	FN 428	Investment Banking	FIN 402, H402, 602	Advanced Corporate Finance
Clemson University	US	FN 451	Equity Securities Analysis	FIN 405	Portfolio Management and Theory
Clemson University	US	FN 452	Financial Derivatives Analysis	FIN 406, 606	Analysis and Use of Derivatives
Clemson University	US	FN 499	Independent Study in Finance	FIN 410, H 410	Research in Finance
Clemson University	US	MK 311	Consumer Behavior	MKT 302	Consumer Behavior
Clemson University	US	MK 312	Marketing Planning	MKT 450	Strategic Marketing Management
Clemson University	US	MK 315	Quantitative Research in Marketing	MKT 431, 631	Marketing Research
Clemson University	US	MK 319	Integrated Marketing Communications	MKT 423, 623	Promotional Strategy
Clemson University	US	MK 322	Retail Management	MKT 425	Retail Management
Clemson University	US	MK 323	Sales Management	MKT 424	Sales Management
Clemson University	US	MK 331	Business - to - Business Marketing	MKT 426	Business-to-Business Marketing
Clemson University	US	MK 332	Services Marketing	MKT 428, 628	Services Marketing
Clemson University	US	MK 333	International Marketing	MKT 427, 627	International Marketing
Clemson University	US	MK 422	Entrepreneurial Marketing	MKT (E L E) 314	New Venture Creation I
Clemson University	US	MK XXX	Special Topics in Marketing X*	MKT 321	Sports Marketing
Clemson University	US	MK XXX	Special Topics in Marketing X*	MKT 420	Professional Selling
Clemson University	US	MK XXX	Special Topics in Marketing X*	MKT 433	Sport Marketing Strategy
Clemson University	US	RB 211	Introduction to Real Estate Business	FIN 307	Principles of Real Estate
Clemson University	US	RB 212	Introduction to Real Estate Valuation	FIN 416, 616	Real Estate Valuation
Clemson University	US	RB 313	Real Estate Finance and Investment	FIN 415, 615	Real Estate Investment
Clemson University	US	RB 313	Real Estate Finance and Investment	FIN 417, 617	Real Estate Finance
Emory University	US	AC 316	Auditing	418	Auditing
Emory University	US	AC 411	Advanced Accounting 1	412	Advanced Financial Accounting
Emory University	US	AC 413	Financial Reporting and Statement Analysis	414	Financial Statement Analysis
Emory University	US	BA401	Strategic Management	BUS430	Competitive Advantage
Emory University	US	EC 312	Macroeconomics Theory	ECON 212-000	Intermediate Macroeconomics
Emory University	US	EL 321	Communicative Business English 2	366	Business Communication for International Students
Emory University	US	FN 211	Financial Markets	BUS 426	Financial Services/ Institutional Markets
Emory University	US	FN 312	Investments	BUS 423	Investments
Emory University	US	FN 313	International Financial Management	BUS 427	International Finance
Emory University	US	FN 351	Fixed-Income Securities Analysis	BUS 429	Fixed Income

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Emory University	US	FN 413	Strategic Financial Management	BUS 430	Advanced Strategic Management
Emory University	US	FN 421	Financial Statement and Reporting Analysis	BUS 414	Financial Statement Analysis
Emory University	US	FN 428	Investment Banking	BUS 428	Investment Banking
Emory University	US	FN 451	Equity Securities Analysis	BUS 483	Applied Investment Management
Emory University	US	FN 452	Financial Derivatives Analysis	BUS 424	Derivative Asset Analysis
Emory University	US	FN 491	Seminar in Finance	BUS 472	Advanced Corporate Strategy
Emory University	US	FN331	Financial Institutions Management	BUS 426	Bank Mgt. & Financial Services
Emory University	US	FN413	Strategic Financial Management	FIN/BUS420	Advanced Corporate Finance
Emory University	US	FN428	Investment Banking	FIN/BUS389	Mergers Acquisitions
Emory University	US	FN452	Financial Derivatives Analysis	FIN/BUS424	Derivatives
Emory University	US	FN491	Seminar in Finance	FIN/BUS485	Entrepreneurial Private Equity
Emory University	US	HR 323	Conflict Management and Negotiation	BUS 432	Negotiations
Emory University	US	IB 421	International Business Management	BUS 435G	Multinational Firms
Emory University	US	MA 217	Calculus for Social Science 2	MATH 112-000	Calculus II
Emory University	US	MK 313	Creativity and Communication in Marketing Profession	BUS 441/541	Ideation
Emory University	US	MK 316	Product and Brand Management	BUS 347	Product and Brand Management
Emory University	US	MK 319	Integrated Marketing Communications	BUS 446	Integrated Marketing Communications
Emory University	US	MK 412	Marketing Strategy	BUS 449	Marketing Strategy
Emory University	US	MK XXX	Special Topics in Marketing X*	MKT/BUS343	Digital & Soc Media Strategy
Emory University	US	MKT341	Seminar on Global Marketing	MK XXX	Special Topics in Marketing X*
Emory University	US	MKXXX	Special Topics in Marketing X	BUS 450	Foundations of Digital Entrepreneurship
Emory University	US	OM313	Process Analysis and Improvement	IOM/BUS351	Process & Systems Management
Emporia State University	US	AC 311	Intermediate Accounting 1	AC 304	Intermediate Accounting I
Emporia State University	US	AC 313	Cost Accounting	AC 333	Cost Accounting
Emporia State University	US	AC 315	Tax Accounting	AC 523	Federal Income Tax Accounting II
Emporia State University	US	FN 281	Personal Finance	FI 313	Personal Investing
Emporia State University	US	FN 313	International Financial Management	FI 433	International Finance
Emporia State University	US	FN 331	Financial Institutions Management	FI 448	Financial Institutions/Markets
Emporia State University	US	IB 421	International Business Management	MG 433	International Management
Emporia State University	US	MA 216	Calculus for Social Science 1	MA 161	Calculus I
Emporia State University	US	MK 311	Consumer Behavior	MK 451	Consumer Behavior
Emporia State University	US	MK 315	Quantitative Research in Marketing	MK 453	Marketing Research

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Emporia State University	US	MK 319	Integrated Marketing Communications	MK 462	Promotional Management
Emporia State University	US	MK 333	International Marketing	MK 433	International Marketing
Emporia State University	US	PH 221	Ethics	PI 301	Ethics
Hardvard University	US	EC 213	Introductory Microeconomics	ECON 10	Principles of Economics
Illinois State University	US	AC 202	Management Accounting	132	Managerial Accounting
Illinois State University	US	AC 311	Intermediate Accounting 1	231	Intermediate Accounting I
Illinois State University	US	AC 312	Intermediate Accounting 2	232	Intermediate Accounting II
Illinois State University	US	AC 313	Cost Accounting	132	Managerial Accounting
Illinois State University	US	AC 314	Cost Management	230	Cost and Management Accounting
Illinois State University	US	AC 316	Auditing	235	Auditing
Illinois State University	US	AC 318	Accounting Information Systems	263	Accounting Information Systems
Illinois State University	US	AC 411	Advanced Accounting 1	337	Advanced Financial Accounting
Illinois State University	US	AC 411	Advanced Accounting 1	337	Advanced Financial Accounting
Illinois State University	US	AC 422	International Accounting	340	International Accounting
Illinois State University	US	BA401	Strategic Management	MQM 385	Organizational Strategy
Illinois State University	US	BA401	Strategic Management	MQM 385	Organizational Strategy
Illinois State University	US	EC 451	International Trade Theory and Policy	ECONOMICS 245-001	International Economics
Illinois State University	US	EL 221	Communicative Business English 1	BTE-140	Business Communication
Illinois State University	US	ER211	Introduction to entrepreneurship	MQM 128	entrepreneurial business fundamentals
Illinois State University	US	FN 211	Financial Markets	241	Financial Markets
Illinois State University	US	FN 241	Risk Management and Insurance	250	Introduction to Risk and Insurance
Illinois State University	US	FN 311	Financial Management	FIL 440	Financial Management
Illinois State University	US	FN 312	Investments	242	Investments
Illinois State University	US	FN 313	International Financial Management	344	International Financial Management
Illinois State University	US	FN 331	Financial Institutions Management	FIL 318	Management of Financial Institution
Illinois State University	US	FN 342	Life and Health Insurance Management	351	Life and Health Insurance
Illinois State University	US	FN 351	Fixed-Income Securities Analysis	FIL 346	Fixed Income Analysis and Portfolio Management
Illinois State University	US	FN 415	Financial Risk Analysis and Management	354	Risk Management
Illinois State University	US	FN 421	Financial Statement and Reporting Analysis	246	Corporate Financial Statement Analysis
Illinois State University	US	FN 491	Seminar in Finance	381	Seminar in Finance
Illinois State University	US	FN281	Personal Finance	BE 141	Personal Financial Literacy For The College Student
Illinois State University	US	FN311	Financial Management	FIL 341	Intermediate Business Finance
Illinois State University	US	FN311	Financial Management	MBA 440	Financial Management
Illinois State University	US	FN312	Investments	FIL 442	Investment Management

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Illinois State University	US	FN344	Insurance Business and Legal Environment	FIL 355	Insurance Company Operations
Illinois State University	US	HR 211	Human Resource Management	MQM-323	Human Resource Management
Illinois State University	US	IB 311	Global Environment of International Business	IB 190	Introduction to International Business
Illinois State University	US	IB 311	Global environment of international business	IB 225	Understanding the Global Business Environment
Illinois State University	US	IS 311	Programming Concepts	ACC 260	Computer Programming for Business
Illinois State University	US	MK 333	International Marketing	MKT 350	International Marketing
Illinois State University	US	MK313	creativity and communication	MKT 332	creative strategy and design
Illinois State University	US	MK315	Quantitative Research in Marketing	MKT232	Marketing Research
Illinois State University	US	MK319	Integrated Marketing Communications	MKT 233	FOUNDATIONS OF INTEGRATED MARKETING COMMUNICATION
Illinois State University	US	MK322	Retail Management	MKT 335	RETAILING MANAGEMENT AND PROMOTION
Illinois State University	US	MK323	Sales Management	MKT 234	PERSONAL SELLING AND RELATIONSHIP MARKETING
Illinois State University	US	MK323	sales management	MKT334	sales management
Illinois State University	US	MK411	Marketing Analysis and Decision-Making	MKT 245	Introduction to market analytics
Illinois State University	US	MK412	Marketing strategy	MKT338	strategic marketing management
Illinois State University	US	RB 211	Introduction to Real Estate Business	260	Real Estate Principles
Illinois State University	US	RB 313	Real Estate Finance and Investment	360	Real Estate Investment and Finance
Indiana State University	US	FN 281	Personal Finance	FIN 307	Applied Personal Financial Management
Indiana State University	US	FN 313	International Financial Management	FIN 400	International Financial Management
Indiana State University	US	FN 331	Financial Institutions Management	FIN 440	Financial Institutions
Indiana State University	US	FN 413	Strategic Financial Management	FIN 450	Capital Budgeting
Indiana State University	US	FN 451	Equity Securities Analysis	FIN 434	Security Analysis and Portfolio Management
Indiana State University	US	FN 452	Financial Derivatives Analysis	FIN 435	Speculative Markets
Indiana State University	US	FN 491	Seminar in Finance	FIN 436	Applied Financial Modelling
Indiana State University	US	MA 216	Calculus for Social Science 1	MATH 301	Fundamentals and Applications of Calculus
Indiana University of Pennsylvania	US	AC 316	Auditing	ACCT 431	Auditing
Indiana University of Pennsylvania	US	AC 318	Accounting Information Systems	ACCT 461	Accounting Systems
Indiana University of Pennsylvania	US	AC 411	Advanced Accounting 1	ACCT 401	Advanced Accounting
Indiana University of Pennsylvania	US	FN 312	Investments	FIN 324	Principles of Investments

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Indiana University of Pennsylvania	US	HR 211	Human Resource Management	MGMT 300	Human Resource Management
Indiana University of Pennsylvania	US	HR 311	Organizational Behavior	MGMT 311	Human Behavior in Organizations
Indiana University of Pennsylvania	US	MK 322	Retail Management	MKTG 436	Retail Management
Indiana University of Pennsylvania	US	MK 333	International Marketing	MKTG 430	International Marketing
Indiana University of Pennsylvania	US	MK XXX	Special Topics in Marketing X*	MKTG 433	Advertising
Indiana University of Pennsylvania	US	OM 201	Principles of Operations Management	MGMT 330	Production and Operations Management
Iowa State University	US	FN 211	Financial Markets	FIN 330	Financial Markets and Institutions
Iowa State University	US	FN 311	Financial Management	FIN 310	Corporate Finance
Iowa State University	US	FN 313	International Financial Management	FIN 480	International Finance
Iowa State University	US	FN 452	Financial Derivatives Analysis	FIN 424	Financial Futures and Options
Jamestown College	US	EC 415	Game Theory	ECON 470	Game Theory I
Jamestown College	US	FN 342	Life and Health Insurance Management	BUSN 305	Insurance Planning
Jamestown College	US	MA 216	Calculus for Social Science 1	MATH 151	Calculus I
Kansas State University	US	FN 313	International Financial Management	FINAN 643	International Financial Management
Kansas State University	US	FN 331	Financial Institutions Management	FINAN 531	Commercial Banking
Kansas State University	US	FN 413	Strategic Financial Management	FINAN 675	Cases in Finance
Kansas State University	US	FN 425	Financial Viability Study	FINAN 561	Finance for Entrepreneurs
Kansas State University	US	FN 451	Equity Securities Analysis	FINAN 653	Security and Portfolio Analysis
Kansas State University	US	FN 452	Financial Derivatives Analysis	FINAN 654	Derivatives Securities and Markets
Kansas State University	US	HR 211	Human Resource Management	MANGT 531	Human Resources Management
Kansas State University	US	HR 311	Organizational Behavior	MANGT 520	Organizational Behavior
Kansas State University	US	IB 311	Global Environment of International Business	MANGT 596	Business, Government, and Society
Kansas State University	US	IB 421	International Business Management	MANGT 690	International Management
Kansas State University	US	LO 442	Supply Chain Management	MANGT 662	Supply Chain Management
Kansas State University	US	OM 414	Project Management	MANGT 653	Business Project Management
Kansas State University	US	RB 211	Introduction to Real Estate Business	FINAN 552	Real Estate
Kennesaw State University	US	FN 351	Fixed-Income Securities Analysis	FIN 4320	Fixed Income Securities
Kennesaw State University	US	FN 451	Equity Securities Analysis	FIN 4360	Equity Securities
Marshall University	US	FN 211	Financial Markets	FIN 350	Financial Markets and Institutions
Marshall University	US	FN 281	Personal Finance	FIN 201	Personal Finance

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Marshall University	US	FN 313	International Financial Management	FIN 440	International Financial Management
Marshall University	US	FN 331	Financial Institutions Management	FIN 360	Commercial Banking
Marshall University	US	FN 342	Life and Health Insurance Management	FIN 454	Insurance Planning
Marshall University	US	FN 413	Strategic Financial Management	FIN 370	Financial Policies and Strategies
Marshall University	US	FN 452	Financial Derivatives Analysis	FIN 431	Futures and Options
Marshall University	US	HR 311	Organizational Behavior	MGT 422	Organizational Behavior
Miami University	US	EC 311	Microeconomics Theory	ECO 315	Intermediate Microeconomic Theory
Miami University	US	EC 312	Macroeconomics Theory	ECO 317	Intermediate Macroeconomic Theory
Miami University	US	FN 241	Risk Management and Insurance	FIN 351	Principles of Insurance
Miami University	US	FN 241	Risk Management and Insurance	FIN 451/551	Risk Management and Insurance
Miami University	US	FN 281	Personal Finance	FIN 101	Personal Finance
Miami University	US	FN 312	Investments	FIN 672	Investment Management
Miami University	US	FN 313	International Financial Management	FIN 417/517	International Business Finance
Miami University	US	FN 331	Financial Institutions Management	FIN 408/508	Commercial Bank Management
Miami University	US	FN 342	Life and Health Insurance Management	FIN 452/552	Life Insurance and Advanced Personal Financial Planning
Miami University	US	FN 413	Strategic Financial Management	FIN 475	Case Problems in Finance
Miami University	US	FN 451	Equity Securities Analysis	FIN 403	Portfolio Management
Miami University	US	FN 452	Financial Derivatives Analysis	FIN 404	Forward, Futures and Derivatives
Miami University	US	OM 316	Business Forecasting	DSC 444	Business Forecasting
Miami University	US	RB 211	Introduction to Real Estate Business	BTE 231	Real Estate Principles & Practices
Missouri State University	US	EC 311	Microeconomics Theory	ECO 315	Intermediate Microeconomics Theory
Missouri State University	US	EL 221	Communicative Business English 1	MGT 286	Business Communicative
Missouri State University	US	FN 241	Risk Management and Insurance	RIL 211	Insurance
Missouri State University	US	FN 281	Personal Finance	FGB 150	Personal Finance
Missouri State University	US	FN 281	Personal Finance	FGB 381	Personal Financial Planning
Missouri State University	US	FN 311	Financial Management	FGB 390	Intermediate Financial Management
Missouri State University	US	FN 312	Investments	FGB 485 (585)	Investments
Missouri State University	US	FN 313	International Financial Management	FGB 582	International Financial Management
Missouri State University	US	FN 313	International Financial Management	FGB 584	International Financial Management
Missouri State University	US	FN 331	Financial Institutions Management	FGB 484	Management of Banking
Missouri State University	US	FN 331	Financial Institutions Management	FGB 684 (583)	Management of Financial Institutions
Missouri State University	US	FN 341	Non-Life Insurance Management	RIL 313	Property and Liability Insurance
Missouri State University	US	FN 342	Life and Health Insurance Management	RIL 312	Life Insurance
Missouri State University	US	FN 413	Strategic Financial Management	FGB 480 (351)	Financial Decision Making

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Missouri State University	US	FN 413	Strategic Financial Management	FIN 475	Case Problems in Finance
Missouri State University	US	FN 415	Financial Risk Analysis and Management	RIL 415	Risk Management
Missouri State University	US	FN 421	Financial Statement and Reporting Analysis	FGB 386 (306)	Financial Analysis
Missouri State University	US	FN 451	Equity Securities Analysis	FGB (FIN) 487	Investments II (Security Analysis and Portfolio Management)
Missouri State University	US	FN 452	Financial Derivatives Analysis	FGB 687	Derivative Markets
Missouri State University	US	IB 421	International Business Management	MGT 47	International Management
Missouri State University	US	MA 216	Calculus for Social Science 1	MTH 285	Calculus for Business and the Social Sciences
Missouri State University	US	MK 311	Consumer Behavior	MKT 351	Consumer Market Behavior
Missouri State University	US	OM 414	Project Management	IDM 359 (TEC)	Principles of Project Management
Missouri State University	US	RB 211	Introduction to Real Estate Business	RIL 266	Principle of Real Estate
Montana State University	US	AC202	Management Accounting	ACTG202	Principles of Managerial Accounting
Montana State University	US	BA291	Introduction to Business	BGEN204	Business & Entrepreneurship Fundamentals
Montana State University	US	FN312	Investments	BFIN420	Investments and Security Analysis
Montana State University	US	FN313	International Financial Management	BFIN452	International Finance
Montana State University	US	FN331	Financial Institutions Management.	BFIN357	Financial Markets & Institutions
Montana State University	US	FN452	Financial Derivatives Analysis	BFIN460	Derivative Securities and Risk Management
Montana State University	US	MKXXX	Special Topics in Marketing X**	BMKT420	Integrated Online Marketing
North Dakota State University	US	BA 401	Strategic Management	BUSN 489	Strategic Management
North Dakota State University	US	EC213	Introductory Microeconomics		Principles of Microeconomics
North Dakota State University	US	EC311	Microeconomics Theory		Intermediate Microeconomics
North Dakota State University	US	ER 324	Family Business Management	MGMT 470	Entrepreneurship/Small Business Management
North Dakota State University	US	FN 211	Financial Markets	ECON 324	ECON 324 Money and Banking
North Dakota State University	US	IB332	Cross - cultural Management	COMM 216	Intercultural Communication
North Dakota State University	US	MK 319	Integrated Marketing Communications	MRKT 420	Advertising and Integrated Marketing Communication
North Dakota State University	US	MK 332	Services Marketing	MRKT 470	Services Marketing
North Dakota State University	US	MK 412	Marketing Strategy	MRKT 460	Marketing Strategy
North Dakota State University	US	RB211	Introduction to Real Estate Business	BUSN 347	Principles of Real Estate
Ohio State University	US	AC 202	Management Accounting	AMIS 811	Management Accounting
Ohio State University	US	AC 313	Cost Accounting	AMIS 811	Management Accounting
Ohio State University	US	AC 316	Auditing	AMIS 627	Auditing Principles and Procedures
Ohio State University	US	AC 318	Accounting Information Systems	AMIS 531	Introduction to Accounting Information Systems
Ohio State University	US	AC 411	Advanced Accounting 1	AMIS 624	Advanced Accounting
Ohio State University	US	AC 411	Advanced Accounting 1	AMIS 4200	Advanced Financial Accounting
Ohio State University	US	AC 413	Financial Reporting and Statement Analysis	MBA 800	Financial Accounting & Reporting

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Ohio State University	US	AC 421	Seminar in Financial Accounting	AMIS 634	Topics in Financial Accounting
Ohio State University	US	AC 431	Seminar in Management Accounting	AMIS 635	Topics in Management Accounting
Ohio State University	US	BA401	Strategic Management	BUSMHR4490	Strategic Management
Ohio State University	US	EL 321	Communicative Business English 2	English 3304	Business Writing
Ohio State University	US	ER 327	Technology management	BUSMGT 4240	Management of Technology
Ohio State University	US	ER 412	Feasibility Analysis and Business Planning	BUSMHR 3510.01	New Venture Creation
Ohio State University	US	ER 412	Feasibility Analysis and Business Planning	BUSMHR 2500	Entrepreneurship
Ohio State University	US	FN 241	Risk Management and Insurance	BUSFIN 3300	Insurance and Risk
Ohio State University	US	FN 281	Personal Finance	BUSFIN 1200	Personal Finance
Ohio State University	US	FN 281	Personal Finance	220	Personal Finance
Ohio State University	US	FN 312	Investments	BUSFIN 3222	Foundation of Investments
Ohio State University	US	FN 312	Investments	522	Investment Management
Ohio State University	US	FN 313	International Financial Management	BUSFIN 4252	International Finance
Ohio State University	US	FN 313	International Financial Management	725	International Finance
Ohio State University	US	FN 331	Financial Institutions Management	BUSFIN 4260	Financial Institutions
Ohio State University	US	FN 331	Financial Institutions Management	726	Management of Financial Institutions
Ohio State University	US	FN 342	Life and Health Insurance Management	640	Insurance and Risk
Ohio State University	US	FN 351	Fixed-Income Securities Analysis	694H 21	Fixed Income Securities
Ohio State University	US	FN 351	Fixed-Income Securities Analysis	BUSFIN 4223	Investments III (Fixed Income & Credit Risk)
Ohio State University	US	FN 452	Financial Derivatives Analysis	FIN 723	Special Topics - Investment Management
Ohio State University	US	FN 452	Financial Derivatives Analysis	BUSFIN 4230	Options and Futures I
Ohio State University	US	FN241	Risk Management and Insurance	BUSFIN 3300	Introduction to Insurance and Risk
Ohio State University	US	FN313	International Financial Management	BUSFIN 4255	International Finance
Ohio State University	US	FN331	Financial Institutions Management	BUSFIN 4265	Financial Institutions
Ohio State University	US	HR 311	Organizational Behavior	BUSMHR 3100	Foundations of Management and Human Resources
Ohio State University	US	HR 314	Human Resource Development	BUSMHR 4322	Human Resource Learning: Training and Development
Ohio State University	US	HR 315	Managing Compensation and Rewards	BUSMHR 4326	Compensation and Benefits Administration
Ohio State University	US	HR 321	Leadership	BUSMHR 2210	Personal Leadership and Team Effectiveness
Ohio State University	US	HR 412	Seminar in Strategic Human Resource Management	BUSMHR 4321	International Labor and Human Resource Management
Ohio State University	US	IB 311	Global Environment of International Business	BUSMHR 2000	Introduction to International Business
Ohio State University	US	IB 332	Cross-cultural Management	BUSMHR 4020	Cross Cultural Management

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Ohio State University	US	LO 212	Introduction to Logistics Management	BUSML 3380	Logistics Management
Ohio State University	US	MK 311	Consumer Behavior	BUSML 4201	Consumer Behavior
Ohio State University	US	MK 319	Integrated Marketing Communications	BUSML 4231	Promotional Strategy
Ohio State University	US	MK 323	Sales Management	BUSML 4220	Sales Management
Ohio State University	US	MK 333	International Marketing	BUSML 4253	Global Marketing
Ohio State University	US	MK 412	Marketing Strategy	BUSML 4203	Marketing Strategy
Ohio State University	US	MK XXX	Special Topics in Marketing X*	BUSML 4221	Professional Selling
Ohio State University	US	MK XXX	Special Topics in Marketing X*	BUSML 4230	Advertising Management
Ohio State University	US	MK XXX	Special Topics in Marketing X*	BUSML 4320	Advertising Management
Ohio State University	US	MK XXX	Special Topics in Marketing X*	Marketing 4232	Digital Marketing
Ohio State University	US	MK311	Consumer Behavior	BUSML 4201	Consumer Behavior
Ohio State University	US	MK314	Qualitative Research in Marketing	BUSML 4202	Marketing Research
Ohio State University	US	OM 201	Principles of Operations Management	BUSMGT 3230	Introduction to Operations Management
Ohio State University	US	OM 411	Operations Planning and Control	BUSMGT 4232	Operations Planning and Control
Ohio State University	US	OM 412	Strategic Cost Estimating and Pricing	BUSMGT 4262	Purchasing Strategy
Ohio State University	US	RB 211	Introduction to Real Estate Business	BUSFIN 3400	Introduction to Real Estate
Ohio State University	US	RB 212	Introduction to Real Estate Valuation	773	Real Estate Valuation
Ohio State University	US	RB 313	Real Estate Finance and Investment	BUSFIN 4410	Real Estate Finance
Pennsylvania State University	US	AC 311	Intermediate Accounting 1	ACCTG 371	Intermediate Accounting 1
Pennsylvania State University	US	AC 313	Cost Accounting	ACCTG 340	Cost Accounting
Pennsylvania State University	US	AC 315	Tax Accounting	ACCTG 405	Principles of Taxation I
Pennsylvania State University	US	AC 316	Auditing	ACCTG 403	Auditing
Pennsylvania State University	US	AC 316	Auditing	ACCTG 403 (W)	Auditing
Pennsylvania State University	US	AC 318	Accounting Information Systems	ACCTG 432	Accounting Information Systems
Pennsylvania State University	US	AC 342	Forensic Accounting	ACCTG 483	Forensic Accounting
Pennsylvania State University	US	AC 411	Advanced Accounting 1	ACCTG 450	Advanced Accounting
Pennsylvania State University	US	AC 412	Advanced Accounting 2	ACCTG 473	Advanced Financial Accounting
Pennsylvania State University	US	AC 413	Financial Reporting and Statement Analysis	ACCTG 426	Financial Statement Analysis
Pennsylvania State University	US	AC 413	Financial Reporting and Statement Analysis	ACCTG 481	Financial Statement Analysis: Accounting Based Evaluation and Decision Making
Pennsylvania State University	US	AC 422	International Accounting	ACCTG 461	International Accounting
Pennsylvania State University	US	AC 431	Seminar in Management Accounting	ACCTG 440	Advanced Management Accounting
Pennsylvania State University	US	AC 441	Seminar in Auditing	ACCTG 431	Advanced Auditing

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Pennsylvania State University	US	EC 320	Introductory Mathematical Economics	ECON 500	Introduction to Mathematical Economics
Pennsylvania State University	US	EL 321	Communicative Business English 2	ENGL 202D (GWS)	Effective Writing: Business Writing
Pennsylvania State University	US	ER 412	Feasibility Analysis and Business Planning	MGMT 425 (IST 425, ENGR 425)	Introduction to Entrepreneurship/ New Venture Creation
Pennsylvania State University	US	FN 211	Financial Markets	FIN 408	Financial Markets and Institutions
Pennsylvania State University	US	FN 241	Risk Management and Insurance	INS 301	Risk and Insurance
Pennsylvania State University	US	FN 281	Personal Finance	FIN 108	Personal Finance
Pennsylvania State University	US	FN 311	Financial Management	FIN 305	Financial Management of the Business Enterprise
Pennsylvania State University	US	FN 311	Financial Management	FIN 305W	Financial Management of the Business Enterprise
Pennsylvania State University	US	FN 313	International Financial Management	FIN 407 (I B 407)	Multinational Financial Management
Pennsylvania State University	US	FN 413	Strategic Financial Management	FIN 571	Strategic Financial Management
Pennsylvania State University	US	FN 421	Financial Statement and Reporting Analysis	ACCTG 426	Financial Statement Analysis
Pennsylvania State University	US	FN 421	Financial Statement and Reporting Analysis	ACCTG 481	Financial Statement Analysis: Accounting Based Evaluation and Decision Making
Pennsylvania State University	US	FN 452	Financial Derivatives Analysis	FIN 410	Derivative Markets
Pennsylvania State University	US	FN 461	Advanced International Financial Management	FIN 405	Advanced Financial Management
Pennsylvania State University	US	HR 211	Human Resource Management	MGMT 341	Human Resource Management
Pennsylvania State University	US	HR 311	Organizational Behavior	MGMT 326	Organizational Behavior and Design
Pennsylvania State University	US	HR 323	Conflict Management and Negotiation	BA 505	Negotiation Theory and Skills
Pennsylvania State University	US	IB 311	Global Environment of International Business	IB 303 (IL)	International Business Operations
Pennsylvania State University	US	IB 311	Global Environment of International Business	IB 497E	Globalization and Its Business Implications
Pennsylvania State University	US	IB 421	International Business Management	MGMT 461 (IL)	International Management
Pennsylvania State University	US	IS 201	Management Information Systems	MIS 390	Information System Management and Applications
Pennsylvania State University	US	LO 442	Supply Chain Management	SCM 404	Demand Fulfilment
Pennsylvania State University	US	MA 218	Calculus for Science 1	MATH 110(GQ)	Techniques of Calculus 1
Pennsylvania State University	US	MK 311	Consumer Behavior	MKTG 330	Consumer Behavior
Pennsylvania State University	US	RB 211	Introduction to Real Estate Business	R EST 301	Real Estate Fundamentals
Pennsylvania State University	US	RB 313	Real Estate Finance and Investment	FIN 460 (R EST 460)	Real Estate Financial Analysis
Roosevelt University	US	AC 316	Auditing	ACCT 330	Principles of Auditing
Roosevelt University	US	AC 318	Accounting Information Systems	ACCT 328	Accounting Information Systems
Roosevelt University	US	AC 411	Advanced Accounting 1	ACCT 320	Advanced Accounting
Roosevelt University	US	AC 422	International Accounting	ACCT 337	International Accounting

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Roosevelt University	US	FN 281	Personal Finance	FIN 330	Elements of Financial Planning
Roosevelt University	US	FN 312	Investments	FIN 321	Investments
Roosevelt University	US	FN 313	International Financial Management	FIN 354	Financial Analysis
Roosevelt University	US	FN 331	Financial Institutions Management	FIN 483	Capital Markets & FIN INSTIT
Roosevelt University	US	FN 413	Strategic Financial Management	FIN 408	Finance for Decision Makers
Roosevelt University	US	FN 421	Financial Statement and Reporting Analysis	FIN 352	Financial Statement Analysis
Roosevelt University	US	FN 452	Financial Derivatives Analysis	FIN 387	Derivative Securities
Roosevelt University	US	MK XXX	Special Topics in Marketing X*	MKTG 331	Principles of Advertising
San Diego State University	US	Finance 325	Intermediate Finance	FN 311	Financial Management
San Diego State University	US	Finance 326	Financial Institutions Management	FN 331	Financial Institutions Management
San Diego State University	US	Finance 327	Investments	FN 312	Investments
San Diego State University	US	Finance 329	International Business Finance	FN 313	International Financial Management
San Diego State University	US	FN 281	Personal Finance	FIN 300	Personal Finance
San Diego State University	US	FN 281	Personal Finance	FIN 589	Personal Financial Planning
San Diego State University	US	FN 312	Investments	FIN 327	Investments
San Diego State University	US	FN 313	International Financial Management	FIN 329	International Business Finance
San Diego State University	US	FN 331	Financial Institutions Management	FIN 326	Financial Institutions Management
San Diego State University	US	FN 344	Insurance Business and Legal Environment	FIN 522	Individual Insurance Management
San Diego State University	US	FN 413	Strategic Financial Management	FIN 423	Financial Analysis and Management
San Diego State University	US	FN 451	Equity Securities Analysis	FIN 421	Portfolio Management and Securities Analysis
San Diego State University	US	FN 452	Financial Derivatives Analysis	FIN 427	Derivatives and Financial Risk Management
San Diego State University	US	FN 491	Seminar in Finance	FIN 328	Entrepreneurial Finance
San Diego State University	US	FR 208	French for Communication 1	FRENC 0100A	Elementary French I
San Jose State University	US	FN 211	Financial Markets	BUS 171A	Financial Institutions and Markets
San Jose State University	US	FN 241	Risk Management and Insurance	BUS 174	Risk Management and Insurance
San Jose State University	US	FN 313	International Financial Management	BUS 177	International Business Finance
San Jose State University	US	FN 452	Financial Derivatives Analysis	BUS 172C	Futures and Options
San Jose State University	US	HR 311	Organizational Behavior	BUS 160	Fundamentals of Management and Organizational Behavior
San Jose State University	US	MK 322	Retail Management	BUS2 131B	Retail Marketing Management
San Jose State University	US	MK 333	International Marketing	BUS2 133A	International Marketing
Texas A&M International University	US	AC 316	Auditing	ACC 4370	Auditing and Systems

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Texas A&M International University	US	FN 312	Investments	FIN 3330	Investments and Portfolio Management
Texas A&M International University	US	HR 311	Organizational Behavior	MGT 3310	Principles of Management and Organizational Behavior
Texas A&M International University	US	MK 319	Integrated Marketing Communications	MKT 3330	Advertising and Promotion Management
Texas A&M International University	US	OM 201	Principles of Operations Management	POM 3310	Production and Operations Management
Truman State University	US	EC 320	Introductory Mathematical Economics	ECON 304	Mathematical Economics
Truman State University	US	EC 325	Introductory Econometrics	ECON 373	Econometrics
Truman State University	US	EC 451	International Trade Theory and Policy	ECON 403	International Trade Theory and Policy
Truman State University	US	EC 452	International Monetary Economics	ECON 412	International Monetary Theory and Policy
Truman State University	US	FN 281	Personal Finance	BSAD 200	Personal Finance
Truman State University	US	FN 452	Financial Derivatives Analysis	BSAD 435	Derivatives and Risk Management
Truman State University	US	HR 311	Organizational Behavior	BSAD 349	Organizational Behavior
Truman State University	US	MA 216	Calculus for Social Science 1	MATH 194	Liberal Arts & Science Calculus
Truman State University	US	OM 414	Project Management	BSAD 401	Project Management
Truman State University	US	ST 346	Mathematics of Finance	MATH 330	Mathematics of Finance
University of Calgary	US	FN 413	Strategic Financial Management	FNCE 451	Advanced Financial Management
University of California, Berkeley	US	AC 201	Fundamental Accounting	102A	Introduction to Financial Accounting
University of California, Berkeley	US	AC 202	Management Accounting	102B	Introduction to Managerial Accounting
University of California, Berkeley	US	AC 311	Intermediate Accounting 1	120AA	Intermediate Financial Accounting 1
University of California, Berkeley	US	AC 313	Cost Accounting	102B	Introduction to Managerial Accounting
University of California, Berkeley	US	AC 316	Auditing	126	Auditing
University of California, Berkeley	US	AC 411	Advanced Accounting 1	120B	Advanced Financial Accounting
University of California, Berkeley	US	AC 413	Financial Reporting and Statement Analysis	122	Financial Information Analysis
University of California, Berkeley	US	AC 413	Financial Reporting and Statement Analysis	127-2	Financial Reporting for Complex Transactions (Special Topics)
University of California, Berkeley	US	AC312	Intermediate Accounting 2	UGBA 120AB	Intermediate Financial Accounting 2
University of California, Berkeley	US	BA 201	Business Law	175	Legal Aspects of Management
University of California, Berkeley	US	BA 401	Strategic Management	UGBA 115	Competitive Strategy
University of California, Berkeley	US	BI 211	Industry and Competition Analysis	115	Competitive Strategy
University of California, Berkeley	US	BI 211	Industry and Competition Analysis	UGBA 115	Competitive Strategy
University of California, Berkeley	US	BI 301	Business, Society and Communities	107	The Social, Political, and Ethical Environment of Business ๐๗๗
University of California, Berkeley	US	CH 171	Chinese 1	Chinese 1A	Elementary Chinese
University of California, Berkeley	US	CH 172	Chinese 2	Chinese 1B	Elementary Chinese
University of California, Berkeley	US	EC 311	Microeconomics Theory	101A	Microeconomic Analysis
University of California, Berkeley	US	EC 312	Macroeconomics Theory	ECON 101B	Economic Theory ๒– Macro

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Berkeley	US	EC 312	Macroeconomics Theory	UGBA 101B	Macroeconomic Analysis for Business Decisions
University of California, Berkeley	US	EC 320	Introductory Mathematical Economics	ECON 207B	Mathematical Economics
University of California, Berkeley	US	EC 320	Introductory Mathematical Economics	ECON C103	Introduction to Mathematical Economics
University of California, Berkeley	US	EC 375	Applied Economics for Natural Resources and Environmental	ECON C102	Natural Resource Economics
University of California, Berkeley	US	EC 402	Institutional Economics	ECON 161	Economics of Transition: Eastern Europe
University of California, Berkeley	US	EC 403	Economics and Law	LEGALST 147	Law and Economics II
University of California, Berkeley	US	EC 415	Game Theory	UGBA 143	Game Theory for Business Decisions
University of California, Berkeley	US	EC 415	Game Theory	ECONC N110	Game Theory in The Social Sciences
University of California, Berkeley	US	EC 441	Economics of Public Expenditure	ECON 131	Public Economics
University of California, Berkeley	US	EC 451	International Trade Theory and Policy	UGBA 118	International Trade
University of California, Berkeley	US	EC 451	International Trade Theory and Policy	C181	International Trade
University of California, Berkeley	US	EC 451	International Trade Theory and Policy	ECONC N181	International Trade
University of California, Berkeley	US	EC 452	International Monetary Economics	ECON 182	International Monetary Economics
University of California, Berkeley	US	EC 472	Economics of Population and Family	ECON C175	Economic Demography
University of California, Berkeley	US	EL200	English Skill Development for Careers 1		Cross Cultural Communications
University of California, Berkeley	US	ER 211	Introduction to Entrepreneurship	UGBA 195P	Perspectives on Entrepreneurship
University of California, Berkeley	US	ER 312	Business Modelling	MAN 450	Entrepreneurship, Innovation and Business Model Design
University of California, Berkeley	US	ER 313	Development of Creativity and Creation of Innovation	UGBA 190T-1	Innovation & Design Thinking
University of California, Berkeley	US	ER 412	Feasibility Analysis and Business Planning	195A	Entrepreneurship
University of California, Berkeley	US	ER 412	Feasibility Analysis and Business Planning	195P-1	Perspectives on Entrepreneurship
University of California, Berkeley	US	FN 201	Business Finance	103	Introduction to Finance
University of California, Berkeley	US	FN 211	Financial Markets	132	Financial Institutions and Markets
University of California, Berkeley	US	FN 281	Personal Finance	UGBA 196-002	Special Topics in Business Administration (Personal Financial Management)
University of California, Berkeley	US	FN 281	Personal Finance	UGBA 196 LEC 001	Personal Financial Management
University of California, Berkeley	US	FN 312	Investments	133	Investments
University of California, Berkeley	US	FN 312	Investments	122	Financial Information Analysis
University of California, Berkeley	US	FN 312	Investments	UGBA 122	Financial Information Analysis
University of California, Berkeley	US	FN 312	Investments	131	Corporate Finance and Financial Statement Analysis
University of California, Berkeley	US	FN 421	Financial Statement and Reporting Analysis	UGBA131	Corporate Finance Analysis
University of California, Berkeley	US	FN 428	Investment Banking	UGBA 195T	Venture Capital, Private Equity and Hedge Funds: An Introduction

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Berkeley	US	FN 452	Financial Derivatives Analysis	UGBA 137-2	Special Topics in Finance: Financial Derivatives
University of California, Berkeley	US	FN 491	Seminar in Finance	UGBA 192N.2	Financial Tools for Social Impact
University of California, Berkeley	US	FN 491	Seminar in Finance	137	Special Topics in Finance
University of California, Berkeley	US	FN 491	Seminar in Finance	136F	Behavioral Finance
University of California, Berkeley	US	FN 494	Financial Engineering	UGBA 137	Special Topics: Financial Engineering
University of California, Berkeley	US	FN 494	Financial Engineering	UGBA 137	Introduction to Financial Engineering
University of California, Berkeley	US	FN421	Financial Statement and Reporting An	UGBA 122	Financial Information Analysis
University of California, Berkeley	US	HR 211	Human Resource Management	UGBA 151-1	Human Resource Management
University of California, Berkeley	US	HR 211	Human Resource Management	151	Management of Human Resources
University of California, Berkeley	US	HR 311	Organizational Behavior	105	Introduction to Organizational Behavior
University of California, Berkeley	US	HR 321	Leadership	UGBA 155	Leadership: Purpose, Authority and Empowerment
University of California, Berkeley	US	HR 321	Leadership	UGBA 157-1	Leadership
University of California, Berkeley	US	HR 321	Leadership	UGBA 196-4	Leadership and Personal Development
University of California, Berkeley	US	HR 321	Leadership	UGBA 196-5	Special Topic in Business Administration: Leadership and Personal Development
University of California, Berkeley	US	HR 321	Leadership	191C	Communication for Leaders
University of California, Berkeley	US	HR 321	Leadership	UGBA 191P	Leadership & Personal Development
University of California, Berkeley	US	HR 323	Conflict Management and Negotiation	UGBA 152-1	Negotiations and Conflict Resolution
University of California, Berkeley	US	HR 323	Conflict Management and Negotiation	UGBA 152-2	Negotiations and Conflict Resolution
University of California, Berkeley	US	HR 323	Conflict Management and Negotiation	152	Negotiation and Conflict Resolution
University of California, Berkeley	US	IB 311	Global Environment of International Business	178	Introduction to International Business
University of California, Berkeley	US	IS 201	Management Information Systems	UGBA96	Data and Decisions
University of California, Berkeley	US	JP 211	Japanese 3	J 10A	Intermediate Japanese
University of California, Berkeley	US	JP 246	Listening-Speaking in Japanese 1	J 10B	Intermediate Japanese
University of California, Berkeley	US	MA 216	Calculus for Social Science 1	MATH 1A	Calculus
University of California, Berkeley	US	MA 217	Calculus for Social Science 2	MATH 1B	Calculus
University of California, Berkeley	US	MA 217	Calculus for Social Science 2	MATH 16B	Analytic Geometry and Calculus
University of California, Berkeley	US	MA 236	Linear Algebra and Elementary Differential Equations	MATH 54	Linear Algebra and Differential Equations
University of California, Berkeley	US	MA 317	Advanced Calculus	MATH 53	Multivariable Calculus
University of California, Berkeley	US	MK 201	Principles of Marketing	106	Marketing
University of California, Berkeley	US	MK 311	Consumer Behavior	UGBA 160	Consumer Behavior
University of California, Berkeley	US	MK 315	Quantitative Research in Marketing	161	Marketing Research: Tools and Techniques for Data Collection and Analysis
University of California, Berkeley	US	MK 316	Product and Brand Management	UGBA 162	Brand Management and Strategy
University of California, Berkeley	US	MK 317	Pricing Management	UGBA 169	Pricing
University of California, Berkeley	US	MK 317	Pricing Management	UGBA 167.1	Special Topics in Marketing: Pricing
University of California, Berkeley	US	MK 319	Integrated Marketing Communications	UGBA 165	Integrated Marketing Communication

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Berkeley	US	MK 319	Integrated Marketing Communications	UGBA 165-1	Integrated Marketing Communication
University of California, Berkeley	US	MK 322	Retail Management	UGBA 167 P001	Special Topics in Marketing (Retailing)
University of California, Berkeley	US	MK 333	International Marketing	UGBA 167 P002	Special Topics in Marketing (International Marketing)
University of California, Berkeley	US	MK 333	International Marketing	UGBA 168B	International Marketing
University of California, Berkeley	US	MK 411	Marketing Analysis and Decision-Making	163	Information - and Technology - Based Marketing
University of California, Berkeley	US	MK 412	Marketing Strategy	UGBA 167-3	Special Topic in Marketing: Marketing Strategy
University of California, Berkeley	US	MK XXX	Special Topics in Marketing X*	UGBA 167	Special Topics in Marketing: Sales, Persuasion, and Influence
University of California, Berkeley	US	MK XXX	Special Topics in Marketing X*	UGBA 167.2	Special Topics in Marketing: Product and Branding and Entertainment
University of California, Berkeley	US	MK312	Marketing Planning	UGBA-167	Marketing Strategy
University of California, Berkeley	US	MK312	Marketing Planning	UGBA-167	Marketing Strategy
University of California, Berkeley	US	OM 201	Principles of Operations Management	UGBA 141	Production and Operations Management
University of California, Berkeley	US	OM 311	Data Analysis for Decision Making	UGBA 104	Analytic Decision Modelling Using Spreadsheets
University of California, Berkeley	US	OM 435	Small Business Consulting	UGBA 196-3	Special Topics Business Administration (International Consulting for Small & Medium Sized Enterprise
University of California, Berkeley	US	OM 435	Small Business Consulting	UGBA 179	International Consulting for Small and Medium-Sized Enterprises
University of California, Berkeley	US	PY 226	Social Psychology	PSYCH N160	Social Psychology
University of California, Berkeley	US	RB 211	Introduction to Real Estate Business	180	Introduction to Real Estate and Urban Land Economics
University of California, Berkeley	US	RB 212	Introduction to Real Estate Valuation	181	Valuation of Real Property
University of California, Berkeley	US	RB 312	Real Estate Development Regulation	185	Legal Aspects of Real Estate
University of California, Berkeley	US	RB 313	Real Estate Finance and Investment	183	Introduction to Real Estate Finance (The Financial Management of Real Estate Resources)
University of California, Berkeley	US	RB 321	Economics for Real Estate Business	UGBA 187	Undergraduate Seminar in Urban and Real Estate Economics
University of California, Davis	US	EC 325	Introductory Econometrics	ECN 102	Analysis of Economics Data
University of California, Davis	US	EC 452	International Monetary Economics	ECN 160B	International Monetary Econ
University of California, Davis	US	EC 481	Industrial Economics	ECN 121A	Industrial Organizational
University of California, Davis	US	FN 211	Financial Markets	135	Money, Banks and Financial Institutions
University of California, Davis	US	FN 281	Personal Finance	142	Personal Finance
University of California, Davis	US	FN281	Personal Finance	ARE 142	Personal Finance
University of California, Davis	US	FN311	Financial Management	ARE171B	Financial Management of the Firm
University of California, Davis	US	FN312	Investments	ARE143	Investments
University of California, Davis	US	FN452	Financial Derivatives Analysis	ARE139	Futures and Options
University of California, Davis	US	MA 216	Calculus for Social Science 1	MAT 21A	Calculus
University of California, Davis	US	RB 212	Introduction to Real Estate Valuation	ARE144	Real Estate Economics
University of California, Irvine	US	AC 311	Intermediate Accounting 1	131A	Intermediate Accounting I
University of California, Irvine	US	AC 312	Intermediate Accounting 2	131B	Intermediate Accounting II

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Irvine	US	AC 316	Auditing	138	Auditing
University of California, Irvine	US	AC 318	Accounting Information Systems	136	Accounting Information Systems and Spreadsheets
University of California, Irvine	US	AC 411	Advanced Accounting 1	137	Advanced Accounting
University of California, Irvine	US	AC 413	Financial Reporting and Statement Analysis	MGMT 194	Financial Statement Analysis
University of California, Irvine	US	AC 413	Financial Reporting and Statement Analysis	MGMT EP 234	Financial Statement Analysis
University of California, Irvine	US	AC 422	International Accounting	135	International Accounting
University of California, Irvine	US	EC 311	Microeconomics Theory	ECON 105A-B-C	Intermediate Quantitative Microeconomics and Macroeconomics I, II, III
University of California, Irvine	US	EC 311	Microeconomics Theory	ECON 140	Managerial Economics
University of California, Irvine	US	EC 312	Macroeconomics Theory	ECON 100 A-B-C	Intermediate Economics
University of California, Irvine	US	EC 312	Macroeconomics Theory	ECON 210D	Macroeconomics Theory
University of California, Irvine	US	EC 320	Introductory Mathematical Economics	ECON 203A	Mathematics for Economists
University of California, Irvine	US	EC 320	Introductory Mathematical Economics	MATH 4	Math for Economists
University of California, Irvine	US	EC 325	Introductory Econometrics	ECON 122A	Applied Econometrics I
University of California, Irvine	US	EC 325	Introductory Econometrics	MGMT 169	Applied Econometrics for Business
University of California, Irvine	US	EC 415	Game Theory	ECON 116	Game Theory
University of California, Irvine	US	EC 452	International Monetary Economics	ECON 161B	International Money
University of California, Irvine	US	EC 462	Development Macroeconomics	ECON 157	Economic Development
University of California, Irvine	US	EL 221	Communicative Business English 1	191	Business Communications
University of California, Irvine	US	ER 211	Introduction to Entrepreneurship	Mgmt 190	The Lean Launchpad
University of California, Irvine	US	ER 411	Managing Innovative Organizations	152	New Product Development
University of California, Irvine	US	ER 412	Feasibility Analysis and Business Planning	MGMT 190	Entrepreneurship
University of California, Irvine	US	FN 211	Financial Markets	ECON 161A	Money and Banking
University of California, Irvine	US	FN 211	Financial Markets	190	Money and Banking
University of California, Irvine	US	FN 211	Financial Markets	ECON 1161A	Money and Banking
University of California, Irvine	US	FN 312	Investments	141	Investments
University of California, Irvine	US	FN 313	International Financial Management	144	Multinational Finances
University of California, Irvine	US	FN 313	International Financial Management	244	Multinational Finance
University of California, Irvine	US	FN 331	Financial Institutions Management	245	Financial Institutions
University of California, Irvine	US	FN 331	Financial Institutions Management	ECON 1161A.	Money and Banking
University of California, Irvine	US	FN 413	Strategic Financial Management	ECON 134A	Corporate Finance
University of California, Irvine	US	FN 413	Strategic Financial Management	147	Case Studies in Corporate Finance
University of California, Irvine	US	FN 421	Financial Statement and Reporting Analysis	194	Financial Statement Analysis
University of California, Irvine	US	FN 428	Investment Banking	290	Venture Capital and Private Equity

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Irvine	US	FN 451	Equity Securities Analysis	MGMT147	Applied Financial Valuation
University of California, Irvine	US	FN 451	Equity Securities Analysis	MGMT 147	Applied Financial Valuation
University of California, Irvine	US	FN 451	Equity Securities Analysis	242	Portfolio Management
University of California, Irvine	US	FN 452	Financial Derivatives Analysis	149	Derivatives
University of California, Irvine	US	FN 499	Independent Study in Finance	ECON 116A	Game Theory 1
University of California, Irvine	US	FN331	Financial Institutions Management	ECON1161A	Money and Banking
University of California, Irvine	US	FN451	Equity Securities Analysis	MGMT147	Applied Financial Valuation
University of California, Irvine	US	HR 201	Principles of Management	MGMT 1	Intro Business Mgmt
University of California, Irvine	US	HR 211	Human Resource Management	MGMT 190	Human Resource Management
University of California, Irvine	US	HR 311	Organizational Behavior	102	Managing Organizational Behavior
University of California, Irvine	US	HR 321	Leadership	129	Leadership
University of California, Irvine	US	HR 321	Leadership	MGMT 129	Leadership
University of California, Irvine	US	IB 311	Global Environment of International Business	INTL ST 112A	International Business
University of California, Irvine	US	IB 421	International Business Management	112 A/115D	International Business
University of California, Irvine	US	IS 352	Electronic Business	157	Marketing on the Internet
University of California, Irvine	US	IS 418	Decision Support and Business Intelligence System	MGMT 173	Business Intelligence for Analytical Decisions
University of California, Irvine	US	LO 442	Supply Chain Management	182	Supply Chain Management
University of California, Irvine	US	MK 311	Consumer Behavior	MGMT 150	Consumer Behavior
University of California, Irvine	US	MK 311	Consumer Behavior	Mgmt 150	Consumer Behavior
University of California, Irvine	US	MK 311	Consumer Behavior	250	Consumer Behavior
University of California, Irvine	US	MK 315	Quantitative Research in Marketing	151	Marketing Research
University of California, Irvine	US	MK 315	Quantitative Research in Marketing	MGMT 151	Marketing Research
University of California, Irvine	US	MK 316	Product and Brand Management	155	Brand Management
University of California, Irvine	US	MK 316	Product and Brand Management	MGMT 155	Brand Management
University of California, Irvine	US	MK 317	Pricing Management	MGMT 190	Pricing Strategy
University of California, Irvine	US	MK 319	Integrated Marketing Communications	153	Integrated Marketing Communication
University of California, Irvine	US	MK 322	Retail Management	Management 190	Retailing
University of California, Irvine	US	MK 323	Sales Management		Sales Management
University of California, Irvine	US	MK 323	Sales Management	MGMT 190	Sales Management
University of California, Irvine	US	MK 333	International Marketing	154	Global Marketing
University of California, Irvine	US	MK XXX	Special Topics in Marketing X*	MGMT 171	Social Media
University of California, Irvine	US	MK XXX	Special Topics in Marketing X*	158	Micromarketing
University of California, Irvine	US	OM 201	Principles of Operations Management	189	Operations Management
University of California, Irvine	US	OM 311	Data Analysis for Decision Making	101	Management Science
University of California, Irvine	US	OM 316	Business Forecasting	Econ 125	Business Forecasting

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Irvine	US	OM 316	Business Forecasting	MGMT 180	Business Forecasting
University of California, Irvine	US	OM 414	Project Management	In4matx 151	Project Management
University of California, Irvine	US	OM 414	Project Management	190	Project Management
University of California, Irvine	US	PY 211	General Psychology	Psy Beh 11A	Psych Fundamentals
University of California, Irvine	US	PY 211	General Psychology	P11C/PSYCH9C	Psychology Fundamentals
University of California, Irvine	US	RB 211	Introduction to Real Estate Business	MGMT 190	Introduction to Commercial Real Estate
University of California, Irvine	US	ST 346	Mathematics of Finance	ECON 135	Mathematics of Finance
University of California, Irvine	US	ST 346	Mathematics of Finance	MATH 176	Mathematics of Finance
University of California, Irvine	US	TU 156	Introduction to Computers and Programming	PSYCH 114M	Matlab Programming
University of California, Los Angeles	US	AC 202	Management Accounting	MGMT 122	Management Accounting
University of California, Los Angeles	US	AC 311	Intermediate Accounting 1	120A	Intermediate Financial Accounting I
University of California, Los Angeles	US	AC 312	Intermediate Accounting 2	120B	Intermediate Financial Accounting II
University of California, Los Angeles	US	AC 313	Cost Accounting	MGMT 122	Management Accounting
University of California, Los Angeles	US	AC 316	Auditing	123	Auditing
University of California, Los Angeles	US	AC 342	Forensic Accounting	MGMT 128	Special Topics in Accounting: Auditing and Fraud Examination
University of California, Los Angeles	US	AC 411	Advanced Accounting 1	124	Advanced Accounting
University of California, Los Angeles	US	AC 413	Financial Reporting and Statement Analysis	126	Financial Statement Analysis
University of California, Los Angeles	US	AC202	Management Accounting	MGMT 122	Management Accounting
University of California, Los Angeles	US	EC 311	Microeconomics Theory	ECON 101	Microeconomic Theory
University of California, Los Angeles	US	EC 312	Macroeconomics Theory	ECON 102	Macroeconomic Theory
University of California, Los Angeles	US	EC 320	Introductory Mathematical Economics	ECON 141A	Mathematical Finance A
University of California, Los Angeles	US	EC 320	Introductory Mathematical Economics	145	Topics in Microeconomics: Mathematical Economics
University of California, Los Angeles	US	EC 325	Introductory Econometrics	ECON 103	Introduction to Econometrics
University of California, Los Angeles	US	EC 365	Gender Economics	ECON 113	Gender and Development in Globalizing World

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Los Angeles	US	EC 401	Political Economics	POL SCI 124A	International Political Economy
University of California, Los Angeles	US	EC 402	Institutional Economics	POL SCI 167D	Political Institutions and Economic Development
University of California, Los Angeles	US	EC 403	Economics and Law	ECON 172	Economic Analysis of Laws and Legal Institutions
University of California, Los Angeles	US	EC 404	History of Economic Thought	ECON 107	History of Economic Theory
University of California, Los Angeles	US	EC 441	Economics of Public Expenditure	ECON 130	Public Finance
University of California, Los Angeles	US	EC 471	Labour Economics	ECON 150	Labor Economics
University of California, Los Angeles	US	EC 476	Environmental Economics	ECON M134A	Environmental Economics
University of California, Los Angeles	US	EL 221	Communicative Business English 1	107	Business Communications
University of California, Los Angeles	US	ER 412	Feasibility Analysis and Business Planning	ECON 106E	Economics of Entrepreneurship
University of California, Los Angeles	US	FN 201	Business Finance	130A	Basic Managerial Finance
University of California, Los Angeles	US	FN 211	Financial Markets	160	Money and Banking
University of California, Los Angeles	US	FN 311	Financial Management	130B	Advanced Managerial Finance
University of California, Los Angeles	US	FN 313	International Financial Management	122	International Finance
University of California, Los Angeles	US	FN 421	Financial Statement and Reporting Analysis	126	Financial Statement Analysis
University of California, Los Angeles	US	FN 491	Seminar in Finance	106G.	Introduction to Game Theory
University of California, Los Angeles	US	FN311	Financial Management	MGMT130A	Basic Managerial Finance
University of California, Los Angeles	US	HR 321	Leadership	182	Leadership Principles and Practice
University of California, Los Angeles	US	HR 324	Organization Development and Change Management	ECON 106I	Organization of the Firm
University of California, Los Angeles	US	IS 201	Management Information Systems	MGMT 108	Information Technology and Project Management
University of California, Los Angeles	US	IS 201	Management Information Systems	MGMT 180	Special Topics in Management (Information Technology and Project Management)
University of California, Los Angeles	US	IS 311	Programming Concepts	COMPTNG 10A	Intro to Programming (PIC10A Basic Principles of Programming)

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Los Angeles	US	IS 352	Electronic Business	MGMT 180	Special Topics in Management: Electronic Commerce
University of California, Los Angeles	US	IS311	Programming Concepts	COMPTNG 10A	Introduction to Programming
University of California, Los Angeles	US	MA 213	Calculus 3	MATH 32A	Calculus of Several Variables
University of California, Los Angeles	US	MA 217	Calculus for Social Science 2	MATH 3B	Calculus for Life Sciences Students
University of California, Los Angeles	US	MA 217	Calculus for Social Science 2	MATH 31B	Integration and Infinite Series
University of California, Los Angeles	US	MA 313	Ordinary Differential Equations	MATH 33B	Differential Equations
University of California, Los Angeles	US	MA 332	Linear Algebra	MATH 33A	Linear Algebra & Applications
University of California, Los Angeles	US	MK 317	Pricing Management	ECON106P	Pricing and Strategy
University of California, Los Angeles	US	OM 311	Data Analysis for Decision Making	140	Elements of Production and Operations Research
University of California, Los Angeles	US	OM 414	Project Management	MGMT 180	Special Topics in Management: Project Management
University of California, Los Angeles	US	OM 414	Project Management	MGMT 180	Effective Project Management
University of California, Los Angeles	US	RB 313	Real Estate Finance and Investment	MGMT 180	Special Topics in Management (Real Estate Finance & Investments: Risks and Opportunities)
University of California, Los Angeles	US	RB 313	Real Estate Finance and Investment	MGMT 180	Special Topics in Management: Introduction to Real Estate Finance and Investments
University of California, Los Angeles	US	ST 346	Mathematics of Finance	141B.	Mathematical Finance B
University of California, Los Angeles	US	ST 346	Mathematics of Finance	141C.	Mathematical Finance C
University of California, Riverside	US	AC 311	Intermediate Accounting 1	BUS 165A	Intermediate Financial Accounting I
University of California, Riverside	US	AC 312	Intermediate Accounting 2	BUS 165B	Intermediate Financial Accounting II
University of California, Riverside	US	AC 314	Cost Management	BUS 163	Cost and Management Accounting
University of California, Riverside	US	AC 316	Auditing	BUS 169A	Auditing
University of California, Riverside	US	AC 316	Auditing	BUS 169B	Quality Assurance in Auditing
University of California, Riverside	US	AC 318	Accounting Information Systems	BUS 166	Accounting Information Systems
University of California, Riverside	US	AC 411	Advanced Accounting 1	BUS 167	Advanced Financial Accounting
University of California, Riverside	US	AC 421	Seminar in Financial Accounting	BUS 165C	Intermediate Financial Accounting
University of California, Riverside	US	AC 422	International Accounting	BUS 164	Multinational Accounting
University of California, Riverside	US	BA 401	Strategic Management	BUS 109	Competitive and Strategic-Analysis
University of California, Riverside	US	EC 214	Introductory Macroeconomics	ECON 002 4-001	Intro to Macroeconomics
University of California, Riverside	US	EC 311	Microeconomics Theory	ECON 102	Intermediate Microeconomics

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Riverside	US	EC 312	Macroeconomics Theory	ECON 103A	Macroeconomic Theory
University of California, Riverside	US	EC 325	Introductory Econometrics	ECON 107	Introductory Econometrics I
University of California, Riverside	US	EC 451	International Trade Theory and Policy	ECON 178	International Trade
University of California, Riverside	US	EL221	Communicative Business English 1		Management Communication & Writing
University of California, Riverside	US	ER 412	Feasibility Analysis and Business Planning	BUS 146	Introduction to Entrepreneurship
University of California, Riverside	US	ER 412	Feasibility Analysis and Business Planning	MGT 246	Intro to Entrepreneurial Management
University of California, Riverside	US	FN 311	Financial Management	BUS 134	Corporate Finance
University of California, Riverside	US	FN 311	Financial Management	MGT 202	Financial Management
University of California, Riverside	US	FN 313	International Financial Management	BUS 138	International Finance
University of California, Riverside	US	FN 331	Financial Institutions Management	BUS 106	Financial Theories and Markets
University of California, Riverside	US	FN 351	Fixed-Income Securities Analysis	BUS 131	Fixed-Income Securities
University of California, Riverside	US	FN 351	Fixed-Income Securities Analysis	MGT 227	Fixed-Income Securities and Market
University of California, Riverside	US	FN 413	Strategic Financial Management	BUS 135	Corporate Financial Policy
University of California, Riverside	US	FN 413	Strategic Financial Management	BUS 135A	Corporate Financial Policy
University of California, Riverside	US	FN 452	Financial Derivatives Analysis	BUS 137	Investments: Derivatives Markets
University of California, Riverside	US	FN 491	Seminar in Finance	BUS 135B	Corporate Finance: Theory and Cases II (Corporate Financial Policy)
University of California, Riverside	US	FN 491	Seminar in Finance	BUS 140E	Current Topics in Finance
University of California, Riverside	US	FN281	Personal Finance	BUS 001	Personal Finance
University of California, Riverside	US	HR 211	Human Resource Management	BUS 155	Managing Human Resources
University of California, Riverside	US	HR 311	Organizational Behavior	BUS 107	Organizational Behavior
University of California, Riverside	US	HR 321	Leadership	BUS 156	Leadership Development
University of California, Riverside	US	IB 421	International Business Management	BUS 185	International Strategy and Management
University of California, Riverside	US	IS 216	End-User Application Development	CS 008	Introduction to Computing
University of California, Riverside	US	IS 311	Programming Concepts	CS 005	Introduction to Computer Programming
University of California, Riverside	US	IS 314	Database Systems	BUS 173	Introduction to Databases for Management
University of California, Riverside	US	IS 352	Electronic Business	BUS 118	Electronic Marketing
University of California, Riverside	US	LO 442	Supply Chain Management	BUS 129	Supply Chain Management
University of California, Riverside	US	MA 214	Differential Equation	MATH 046	MATH 046 Introduction to Ordinary Differential
University of California, Riverside	US	MA 216	Calculus for Social Science 1	MATH 022	Calculus for Business
University of California, Riverside	US	MA 217	Calculus for Social Science 2	MATH 010A	Calculus of Several Variables
University of California, Riverside	US	MK 311	Consumer Behavior	BUS 112	Consumer Behavior
University of California, Riverside	US	MK 311	Consumer Behavior	MGT 228	Consumer Behavior
University of California, Riverside	US	MK 315	Quantitative Research in Marketing	BUS 115	Marketing Research
University of California, Riverside	US	MK 315	Quantitative Research in Marketing	MGT 233	Marketing Research

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Riverside	US	MK 317	Pricing Management	BUS 116	Pricing Strategy and Management
University of California, Riverside	US	MK 318	Distribution Channel Management	BUS 103	Marketing and Distribution Management
University of California, Riverside	US	MK 332	Services Marketing	BUS 111	Services Marketing
University of California, Riverside	US	MK XXX	Special Topics in Marketing X*	BSAD 113	Marketing Institutions
University of California, Riverside	US	MK XXX	Special Topics in Marketing X*	BUS 117	Advertising
University of California, Riverside	US	OM 201	Principles of Operations Management	BUS 105	Production and Operations Management
University of California, Riverside	US	OM 201	Principles of Operations Management	BUS 126	Production and Operations Management
University of California, Riverside	US	OM 311	Data Analysis for Decision Making		Decision Analysis and Management Science
University of California, Riverside	US	OM 314	Quality Management	BUS 127	Introduction to Quality Improvements
University of California, Riverside	US	OM 316	Business Forecasting	MGT 267	Applied Business Forecasting
University of California, Riverside	US	OM 414	Project Management	BUS 128	Project Planning and Control
University of California, Riverside	US	OM 421	Business Simulation	BUS 125	Simulation for Business
University of California, Riverside	US	RB 313	Real Estate Finance and Investment	BUS 139	Real Estate Investments
University of California, San Diego	US	AC 314	Cost Management	MGT 133	Advanced Cost Accounting
University of California, San Diego	US	AC 316	Auditing	MGT 132	Auditing
University of California, San Diego	US	AC 411	Advanced Accounting 1	MGT 136	Advanced Accounting
University of California, San Diego	US	EC 311	Microeconomics Theory	ECON 100B	Microeconomics B
University of California, San Diego	US	EC 312	Macroeconomics Theory	ECON 110B	Macroeconomics B
University of California, San Diego	US	EC 325	Introductory Econometrics	ECON 120A	Econometrics A
University of California, San Diego	US	EC 415	Game Theory	ECON 109	Game Theory
University of California, San Diego	US	EC 425	Econometrics 1	ECON 120B	Econometrics B
University of California, San Diego	US	EC 426	Econometrics 2	ECON 120C	Econometrics C
University of California, San Diego	US	EC 432	Monetary Theory and Policy	ECON 111	Monetary Economics
University of California, San Diego	US	EC 451	International Trade Theory and Policy	ECON 101	International Trade
University of California, San Diego	US	EC 452	International Monetary Economics	ECON 103	International Monetary Relations
University of California, San Diego	US	EC 461	Development Microeconomics	ECON 116	Economic Development

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, San Diego	US	EC 474	Health Economics	ECON 140	Economics of Health Producers
University of California, San Diego	US	EC 474	Health Economics	ECON 141	Economics of Health Consumers
University of California, San Diego	US	EC 475	Natural Resource Economics	ECON 132	Energy Economics
University of California, San Diego	US	EC 475	Natural Resource Economics	ECON 144	Economics of Conservation
University of California, San Diego	US	EC 476	Environmental Economics	ECON 131	Economics of Environment
University of California, San Diego	US	EC 481	Industrial Economics	ECON 105	Industrial Organization and Firm Strategy
University of California, San Diego	US	EC 521	Selected Topics in Quantitative Economics 1	ECON 121	Applied Econometrics
University of California, San Diego	US	EC 521	Selected Topics in Quantitative Economics 1	ECON 180	Topics in Econometrics
University of California, San Diego	US	FN 281	Personal Finance	MGT 12	Personal Financial Management
University of California, San Diego	US	FN 415	Financial Risk Analysis and Management	ECON 174	Financial Risk Management
University of California, San Diego	US	FN 428	Investment Banking	MGT 181	Enterprise Finance
University of California, San Diego	US	FN 491	Seminar in Finance	ECON 181	Topics in Finance
University of California, San Diego	US	HR 321	Leadership	MGT 164	Organizational Leadership
University of California, San Diego	US	HR 321	Leadership	MGT 164	Organizational Leadership
University of California, San Diego	US	OM 201	Principles of Operations Management	MGT 174	Supply Chain and Operations Management
University of California, San Diego	US	OM 316	Business Forecasting	ECON 178	Economic and Business Forecasting
University of California, San Diego	US	OM 414	Project Management	MGT 172	Business Project Management
University of California, Santa Barbara	US	AC 202	Management Accounting	137A-B	Managerial Accounting
University of California, Santa Barbara	US	AC 313	Cost Accounting	137A-B	Managerial Accounting
University of California, Santa Barbara	US	AC 316	Auditing	132	Auditing
University of California, Santa Barbara	US	AC 318	Accounting Information Systems	185	Accounting Information Systems

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Santa Barbara	US	AC 411	Advanced Accounting 1	139	Advanced Accounting
University of California, Santa Barbara	US	AC 413	Financial Reporting and Statement Analysis	118	Accounting Data Analysis and Planning
University of California, Santa Barbara	US	AC 422	International Accounting	182	International Accounting and Financial Management
University of California, Santa Barbara	US	CH 171	Chinese 1	Chinese 1	Elementary Modern Chinese
University of California, Santa Barbara	US	CH 172	Chinese 2	Chinese 2	Elementary Modern Chinese
University of California, Santa Barbara	US	EC 214	Introductory Macroeconomics	ECON 2	Principles of Economics - Macro
University of California, Santa Barbara	US	EC 312	Macroeconomics Theory	133	Topics in Macroeconomic Theory
University of California, Santa Barbara	US	EC 325	Introductory Econometrics	140A	Introduction to Econometrics
University of California, Santa Barbara	US	EC 415	Game Theory	ECON 171	Game Theory
University of California, Santa Barbara	US	EC 432	Monetary Theory and Policy	135	Monetary Economics
University of California, Santa Barbara	US	EC 441	Economics of Public Expenditure	130	Public Finance
University of California, Santa Barbara	US	EC 451	International Trade Theory and Policy	180	International Trade
University of California, Santa Barbara	US	EC 471	Labour Economics	150A	Labor Economics
University of California, Santa Barbara	US	EC 471	Labour Economics	150B	Labor Economics
University of California, Santa Barbara	US	EC 475	Natural Resource Economics	122	Natural Resource Economics
University of California, Santa Barbara	US	EC 476	Environmental Economics	115	Environmental Economics
University of California, Santa Barbara	US	EC 481	Industrial Economics	116A	Industrial Organization Principles
University of California, Santa Barbara	US	EL 321	Communicative Business English 2	WRIT 107B	Business and Administrative Writing
University of California, Santa Barbara	US	ER 412	Feasibility Analysis and Business Planning	ENGR 122	Entrepreneurship
University of California, Santa Barbara	US	FN 241	Risk Management and Insurance	ECON 155	Economics of Insurance
University of California, Santa Barbara	US	FN 313	International Financial Management	181	International Finance

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Santa Barbara	US	FN 491	Seminar in Finance	ECON 187	Corporate Finance
University of California, Santa Barbara	US	FN241	Risk management and Insurance	PSTAT173	Risk Theory
University of California, Santa Barbara	US	FN311	Financial Management	ECON134A	Financial Management
University of California, Santa Barbara	US	FN312	Investments	ECON134B	Investments
University of California, Santa Barbara	US	FN351	Fixed-Income Securities Analysis	PSTAT171	Mathematics of Fixed Income Markets
University of California, Santa Barbara	US	FN421	Financial Statement and Reporting Analysis	ECON118	Financial Accounting Analysis and Planning
University of California, Santa Barbara	US	JP 171	Japanese 1	Japanese 1	First year Japanese I and
University of California, Santa Barbara	US	JP 171	Japanese 1	Japanese 2	First year Japanese II
University of California, Santa Barbara	US	MA 216	Calculus for Social Science 1	MATH 34B	Calculus for Social and Life Sciences
University of California, Santa Barbara	US	OM 201	Principles of Operations Management	ENGR 130	Managing Operations
University of California, Santa Cruz	US	AC 316	Auditing	112	Auditing and Attestation
University of California, Santa Cruz	US	AC 411	Advanced Accounting 1	119	Advanced Accounting
University of California, Santa Cruz	US	AC202	Management Accounting	ECON10B	Economics of Accounting
University of California, Santa Cruz	US	BA202	Taxation	ECON117A	Income Tax Factors For Individuals
University of California, Santa Cruz	US	EC 214	Introductory Macroeconomics	ECON 2-01	Introductory Macroeconomics: Aggregate Economic Activity
University of California, Santa Cruz	US	EC 311	Microeconomics Theory	100A.	Intermediate Microeconomics
University of California, Santa Cruz	US	EC 312	Macroeconomics Theory	100B.	Intermediate Macroeconomics
University of California, Santa Cruz	US	EC 320	Introductory Mathematical Economics	ECON 11A	Mathematical Methods for Economists
University of California, Santa Cruz	US	EC 325	Introductory Econometrics	ECON 113	Introduction to Econometrics
University of California, Santa Cruz	US	EC 362	Economics of Selected Asian Countries	149	The Economies of East and Southeast Asia
University of California, Santa Cruz	US	EC 365	Gender Economics	183	Women in the Economy W

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of California, Santa Cruz	US	EC 415	Game Theory	166A	Game Theory and Applications I. F
University of California, Santa Cruz	US	EC 488	Integrated Business Economics	164	Economics and the Telecommunications Industry
University of California, Santa Cruz	US	FN 311	Financial Management	135	Corporate Finance
University of California, Santa Cruz	US	FN 312	Investments	133	Security Markets and Financial Institutions
University of California, Santa Cruz	US	FN 313	International Financial Management	131	International Financial Markets
University of California, Santa Cruz	US	FN 313	International Financial Management	141	International Finance W
University of California, Santa Cruz	US	FN311	Financial Management	ECON135	Corporate Finance
University of California, Santa Cruz	US	FN312	Investments	ECON133	Security Markets and Financial Institutions
University of California, Santa Cruz	US	FN313	International Financial Management	ECON131	International Financial Markets
University of California, Santa Cruz	US	FR 201	Intermediate French 1	Fren 004	Intermediate French
University of California, Santa Cruz	US	IS201	Management Information Systems	TIM50	Business Information Systems
University of California, Santa Cruz	US	MA 216	Calculus for Social Science 1	MATH 19A-01A	Calculus for Science, Engineering, and Mathematics
University of California, Santa Cruz	US	MK 315	Quantitative Research in Marketing	161B	Marketing Research
University of Denver, Colorado	US	FN 312	Investments	FIN 3310	Analysis of Securities
University of Denver, Colorado	US	FN 313	International Financial Management	FIN 3410	Multinational Financial Management
University of Denver, Colorado	US	FN 331	Financial Institutions Management	FIN 3110	Financial Institutions and Markets
University of Denver, Colorado	US	FN 331	Financial Institutions Management	FIN 3120	Commercial Bank Management
University of Denver, Colorado	US	FN 351	Fixed-Income Securities Analysis	FIN 3340	Fixed Income Securities
University of Denver, Colorado	US	FN 413	Strategic Financial Management	FIN 4870	Strategic Finance
University of Hawaii, Manoa	US	AC 201	Fundamental Accounting	ACC 201	Introduction to Financial Accounting
University of Hawaii, Manoa	US	AC 202	Management Accounting	ACC 202	Introduction to Management Accounting
University of Hawaii, Manoa	US	AC 202	Management Accounting	ACC 305	Management Accounting
University of Hawaii, Manoa	US	AC 311	Intermediate Accounting 1	ACC 321	Intermediate Financial Accounting I
University of Hawaii, Manoa	US	AC 312	Intermediate Accounting 2	ACC 323	Intermediate Financial Accounting II
University of Hawaii, Manoa	US	AC 313	Cost Accounting	ACC 483	Cost Accounting
University of Hawaii, Manoa	US	AC 316	Auditing	ACC 418	Auditing & Assurance
University of Hawaii, Manoa	US	AC 318	Accounting Information Systems	ACC 409	Accounting Information Systems
University of Hawaii, Manoa	US	AC 411	Advanced Accounting 1	ACC 415	Advanced Financial Accounting

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Hawaii, Manoa	US	BA 401	Strategic Management	BUS 345	Strategic Management
University of Hawaii, Manoa	US	FN 281	Personal Finance	FIN 301	Personal Finance
University of Hawaii, Manoa	US	FN 311	Financial Management	FIN 307	Corporate Financial Management
University of Hawaii, Manoa	US	FN 312	Investments	FIN 311	Investments
University of Hawaii, Manoa	US	FN 313	International Financial Management	FIN 321	International Business Finance
University of Hawaii, Manoa	US	FN 331	Financial Institutions Management	FIN 330	Bank Financial Management
University of Hawaii, Manoa	US	FN 413	Strategic Financial Management	FIN 305	Problems of Business Finance
University of Hawaii, Manoa	US	FN 428	Investment Banking	FIN 341	Financial Aspects of New Ventures
University of Hawaii, Manoa	US	FN 451	Equity Securities Analysis	FIN 415	Security Analysis & Portfolio Management
University of Hawaii, Manoa	US	FN 452	Financial Derivatives Analysis	FIN 412	Options & Other Derivatives
University of Hawaii, Manoa	US	FN 461	Advanced International Financial Management	FIN 331	International Banking
University of Hawaii, Manoa	US	FN 491	Seminar in Finance	FIN 367	Seminar in Financial Planning
University of Hawaii, Manoa	US	FN 491	Seminar in Finance	FIN 490	Advanced Topics in Finance
University of Hawaii, Manoa	US	FN 499	Independent Study in Finance	FIN 399	Directed Reading and Research
University of Hawaii, Manoa	US	HR 211	Human Resource Management	HRM 351	Human Resource Management
University of Hawaii, Manoa	US	HR 311	Organizational Behavior	MGT 341	Behavior in Organizations
University of Hawaii, Manoa	US	HR 313	Manpower Planning and Selection	HRM 455	The Staffing Process
University of Hawaii, Manoa	US	HR 315	Managing Compensation and Rewards	HRM 453	Personnel Compensation
University of Hawaii, Manoa	US	HR 321	Leadership	HRM 353	Leadership and Group Dynamics
University of Hawaii, Manoa	US	IS 311	Programming Concepts	ITM 352	Programming Application Systems in Organizations
University of Hawaii, Manoa	US	IS 314	Database Systems	ITM 354	Database Management
University of Hawaii, Manoa	US	MA 216	Calculus for Social Science 1	MATH 203	Calculus for Business and Social Sciences
University of Hawaii, Manoa	US	MK 311	Consumer Behavior	MKT 311	Consumer Behavior
University of Hawaii, Manoa	US	MK 315	Quantitative Research in Marketing	MKT 321	Marketing Research
University of Hawaii, Manoa	US	MK 319	Integrated Marketing Communications	MKT 331	Marketing Communications
University of Hawaii, Manoa	US	MK 319	Integrated Marketing Communications	MKT 332	Integrated Communication Campaigns
University of Hawaii, Manoa	US	MK 322	Retail Management	MKT 341	Retailing Management
University of Hawaii, Manoa	US	MK 323	Sales Management	MKT 352	Sales Management
University of Hawaii, Manoa	US	MK 333	International Marketing	MKT 381	Multinational Marketing
University of Iowa	US	AC 316	Auditing	06A:144	Auditing
University of Iowa	US	CH 171	Chinese 1	39:003	Beginning Chinese I
University of Iowa	US	EL 221	Communicative Business English 1	06B:140	Business Writing
University of Iowa	US	ER 412	Feasibility Analysis and Business Planning	06T:120:SCA	Entrepreneurship & Innovation (New Business Formatn)
University of Iowa	US	FN 211	Financial Markets	06E:117:SCA	Money, Banking and Financial Markets
University of Iowa	US	FN 241	Risk Management and Insurance	06F:102:SCA	Principles of Risk Management & Ins

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Iowa	US	FN 311	Financial Management	6F:117	Corporate Finance
University of Iowa	US	FN 312	Investments	06F:111:SCA	Investment Management
University of Iowa	US	FN 313	International Financial Management	06F:130	International Finance
University of Iowa	US	FN 341	Non-Life Insurance Management	6F:103	Property and Liability Insurance
University of Iowa	US	FN 351	Fixed-Income Securities Analysis	6F:216	Fixed Income Securities
University of Iowa	US	FN 415	Financial Risk Analysis and Management	06F:104:001	Corporate and Financial Risk Management
University of Iowa	US	FN 428	Investment Banking	6F:115	Investment Banking
University of Iowa	US	FN 451	Equity Securities Analysis	6F:112	Security Analysis
University of Iowa	US	FN 451	Equity Securities Analysis	6F:224	Security Analysis
University of Iowa	US	FN 452	Financial Derivatives Analysis	6F:116	Futures and Options
University of Iowa	US	IB 311	Global Environment of International Business	06J:146:001	International Business Environment
University of Iowa	US	IS 352	Electronic Business	06M:105:001	Web Business Strategy
University of Iowa	US	LO 442	Supply Chain Management	06K:292:001	Supply Chain Management
University of Iowa	US	MA 216	Calculus for Social Science 1	22M:017:233	Calculus and Matrix Algebra for Business
University of Iowa	US	MK 201	Principles of Marketing	06M:100:SCA	Introduction to Marketing Strategy
University of Iowa	US	MK 311	Consumer Behavior	06M:135:001	Consumer Behavior
University of Iowa	US	MK 311	Consumer Behavior	06M:232:001	Buyer Behavior
University of Iowa	US	MK 312	Marketing Planning	06M:147:SCA	Marketing Management
University of Iowa	US	MK 315	Quantitative Research in Marketing	06M:134:SCA	Marketing Research
University of Iowa	US	MK 315	Quantitative Research in Marketing	06M:230	Marketing Research Methods
University of Iowa	US	MK 316	Product and Brand Management	06M:223	Brand Management
University of Iowa	US	MK 319	Integrated Marketing Communications	06M:236	Advertising and Promotion Strategy
University of Iowa	US	MK 322	Retail Management	06M:107:001	Retail Strategies
University of Iowa	US	MK 323	Sales Management	06M:139:SCA	Sales Management
University of Iowa	US	MK 333	International Marketing	06M:151:SCA	International Marketing
University of Iowa	US	MK 422	Entrepreneurial Marketing	06T:134:SCA	Entrepreneurial Marketing
University of Iowa	US	MK XXX	Special Topics in Marketing X*	06M:137	Advertising Theory
University of Iowa	US	MK XXX	Special Topics in Marketing X*	06M:137:001	Advertising Theory
University of Iowa	US	MK XXX	Special Topics in Marketing X*	06M:234:001	Product Management
University of Iowa	US	MK XXX	Special Topics in Marketing X*	06M:242:001	Seminar in Marketing Models-PhD
University of Iowa	US	OM 201	Principles of Operations Management	06K:100:AAA	Operations Management
University of Iowa	US	PY 211	General Psychology	031:001	Elementary Psychology
University of Kansas	US	FN 281	Personal Finance	FIN 101	Finance 1 – Personal Finance
University of Kansas	US	FN 311	Financial Management	FIN 415	Finance 1 – Corporate Finance

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Kansas	US	FN 313	International Financial Management	FIN 420	Finance 4– International Finance
University of Kansas	US	FN 451	Equity Securities Analysis	FIN 417	Finance 4– Business Valuation
University of Kansas	US	FN 452	Financial Derivatives Analysis	FIN 425	Futures and Options
University of Kansas	US	FN 499	Independent Study in Finance	FIN 500	Individual Research in Finance
University of Kansas	US	IB 311	Global Environment of International Business	IBUS 410	International Business 4– Intro to International Business
University of Maryland, College Park	US	AC 202	Management Accounting	BMGT 321	Managerial Accounting
University of Maryland, College Park	US	AC 313	Cost Accounting	BMGT 321	Managerial Accounting
University of Maryland, College Park	US	AC 316	Auditing	BMGT 422	Auditing Theory and Practice
University of Maryland, College Park	US	AC 318	Accounting Information Systems	BMGT 326	Accounting Systems
University of Maryland, College Park	US	AC 411	Advanced Accounting 1	BMGT 424	Advanced Accounting
University of Maryland, College Park	US	AC 413	Financial Reporting and Statement Analysis	BMGT 313	Financial Statement Analysis
University of Maryland, College Park	US	EC 213	Introductory Microeconomics	ECON 200	Principles of Microeconomics
University of Maryland, College Park	US	EC 214	Introductory Macroeconomics	ECON 201	Principles of Macroeconomics
University of Maryland, College Park	US	EC 312	Macroeconomics Theory	ECON 305	Intermediate Macroeconomic Theory and Policy
University of Maryland, College Park	US	ER 412	Feasibility Analysis and Business Planning	BMGT 461	Entrepreneurship
University of Maryland, College Park	US	FN 211	Financial Markets	BMGT 445	Banking and Financial Institutions
University of Maryland, College Park	US	FN 312	Investments	BMGT 343	Investments
University of Maryland, College Park	US	FN 313	International Financial Management	BMGT 446	International Finance
University of Maryland, College Park	US	FN 421	Financial Statement and Reporting Analysis	BMGT 313	Financial Statement Analysis
University of Maryland, College Park	US	FN 451	Equity Securities Analysis	BMGT 443	Applied Equity Analysis and Portfolio Management
University of Maryland, College Park	US	FN 452	Financial Derivatives Analysis	BMGT 444	Futures and Options Contracts
University of Maryland, College Park	US	HR 211	Human Resource Management	BMGT 360	Human Resource Management

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Maryland, College Park	US	HR 311	Organizational Behavior	BMGT 464	Organizational Behavior
University of Maryland, College Park	US	IB 311	Global Environment of International Business	BMGT 392	Introduction to International Business Management
University of Maryland, College Park	US	IB 421	International Business Management	BMGT 466	Global Strategy
University of Maryland, College Park	US	IS 314	Database Systems	BMGT 402	Database Systems
University of Maryland, College Park	US	IS 352	Electronic Business	BMGT 484	Electronic Marketing
University of Maryland, College Park	US	LO 212	Introduction to Logistics Management	BMGT 372	Introduction to Logistics and Supply Chain Management
University of Maryland, College Park	US	MK 311	Consumer Behavior	BMGT 451	Consumer Behavior
University of Maryland, College Park	US	MK 315	Quantitative Research in Marketing	BMGT 452	Marketing Research
University of Maryland, College Park	US	MK 319	Integrated Marketing Communications	BMGT 450	Integrated Marketing Communications
University of Maryland, College Park	US	MK 322	Retail Management	BMGT 353	Retail Management
University of Maryland, College Park	US	MK 323	Sales Management	BMGT 455	Sales Management
University of Maryland, College Park	US	MK 412	Marketing Strategy	BMGT 457	Marketing Policies and Strategies
University of Maryland, College Park	US	OM 201	Principles of Operations Management	BMGT 385	Operations Management
University of Maryland, College Park	US	OM 414	Project Management	BMGT 485	Project Management
University of Maryland, College Park	US	ST 346	Mathematics of Finance	MATH 424	Introduction to the Mathematics of Finance
University of Michigan	US	AC 311	Intermediate Accounting 1	ACC 312	Intermediate Financial Accounting
University of Michigan	US	AC 313	Cost Accounting	ACC 315	Cost Accounting
University of Michigan	US	ER 211	Introduction to Entrepreneurship	ES395	Entrepreneurial Management
University of Michigan	US	ER 313	Development of Creativity and Creation of Innovation	MO 463	Creativity at Work : Theories and Practices
University of Michigan	US	ER 321	Entrepreneurial Skills	ES 401	Michigan Blue Venture Fund
University of Michigan	US	ER211	Introduction to Entrepreneurship	ES250	Introduction to Entrepreneurship
University of Michigan	US	ER314	New Product Development	MKT425 / ES425	New Product and Innovation Management
University of Michigan	US	ER321	Entrepreneurial Skills	ES395	Entrepreneurial Management
University of Michigan	US	FN 241	Risk Management and Insurance	BE 440	Risk Management and Insurance
University of Michigan	US	FN 421	Financial Statement and Reporting Analysis	ACC 318	Professional Capstone: Financial Statement Analysis

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Michigan	US	FN 428	Investment Banking	FIN 452	Entrepreneurial Finance
University of Michigan	US	FN 451	Equity Securities Analysis	FIN 334	Applied Quant/Value Portfolio Management
University of Michigan	US	FN 452	Financial Derivatives Analysis	FIN 480	Options and Futures
University of Michigan	US	FN 491	Seminar in Finance	FIN 334	Applied Quant/Value Portfolio Management
University of Michigan	US	FN312	Investments	FIN408	Capital Markets and Investment Strategy
University of Michigan	US	FN351	Fixed Income Securities Analysis	FIN409	Fixed Income Securities and Markets
University of Michigan	US	FN491	Seminar in Finance	FIN317	Corporate Financing Decisions
University of Michigan	US	HR211	Human Resource Management	MO415	Introduction to Managing Human Capital
University of Michigan	US	HR321	Leadership	MO321	Leadership in Organizations
University of Michigan	US	IB311	Global Environment of International Business	STRATEGY310	Competing in the Global Business
University of Michigan	US	IB421	International Business Management	STRATEGY361	International Management
University of Michigan	US	IS 216	End-User Application Development		Support with Excel
University of Michigan	US	MA218	Calculus for Science 1	MATH115	Calculus 1
University of Michigan	US	MK 322	Retail Management	MKT312	Retail Marketing Management
University of Michigan	US	MK 333	International Marketing	MKT315	International Marketing
University of Michigan	US	MK XXX	Special Topics in Marketing X*	MKT322	Digital Marketing
University of Michigan	US	MK311	Consumer Behavior	MKT313	Consumer Behavior
University of Michigan	US	MK319	Integrated Marketing Communications	BCOM329	Social Media and the Changing Nature of Business Communication
University of Michigan	US	MK323	Sales Management	MKT310	Fundamentals of Sales Management
University of Michigan	US	MKXXX	Special Topics in Marketing	MKT409	Social Media Marketing
University of Michigan	US	MKXXX	Special Topics in Marketing	BCOM369	Effective Business Presentations
University of Michigan	US	MKXXX	Special Topics in Marketing	MKT407	Designing Persuasive Communication
University of Michigan	US	OM 311	Data Analysis for Decision Making	TO 414	Advanced Analytics For Management Consulting
University of Michigan	US	RB 313	Real Estate Finance and Investment	FIN 466	Real Estate Finance and Investment
University of Minnesota, Twin Cities	US	AC 202	Management Accounting	ACCT 3001	Introduction to Management Accounting
University of Minnesota, Twin Cities	US	AC 311	Intermediate Accounting 1	ACCT 5101	Intermediate Accounting I
University of Minnesota, Twin Cities	US	AC 312	Intermediate Accounting 2	ACCT 5102	Intermediate Accounting II
University of Minnesota, Twin Cities	US	AC 314	Cost Management	ACCT 3201	Intermediate Management Accounting
University of Minnesota, Twin Cities	US	AC 316	Auditing	ACCT 5125	Auditing Principles and Procedures
University of Minnesota, Twin Cities	US	AC 317	Internal Control and Enterprise Risk Management	ACCT 8001	Internal Control

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Minnesota, Twin Cities	US	AC 317	Internal Control and Enterprise Risk Management	ACCT 5126	Internal Auditing
University of Minnesota, Twin Cities	US	AC 318	Accounting Information Systems	ACCT 5271	Accounting Information Systems
University of Minnesota, Twin Cities	US	AC 411	Advanced Accounting 1	ACCT 5180	Consolidations and Advanced Reporting
University of Minnesota, Twin Cities	US	AC 413	Financial Reporting and Statement Analysis	ACCT 5160	Financial Statement Analysis
University of Minnesota, Twin Cities	US	AC 421	Seminar in Financial Accounting	ACCT 5281	Special Topics in Financial Reporting
University of Minnesota, Twin Cities	US	AC 422	International Accounting	ACCT 5310	International Accounting
University of Minnesota, Twin Cities	US	AC 431	Seminar in Management Accounting	ACCT 6335	Advanced Managerial Accounting
University of Minnesota, Twin Cities	US	BA 401	Strategic Management	MGMT 3004	Business Strategy
University of Minnesota, Twin Cities	US	EE 452	International Monetary Economics	FINA 4621	The Global Economy (Macro)
University of Minnesota, Twin Cities	US	EL 221	Communicative Business English 1	MGMT 3033W	Business Communication (WI)
University of Minnesota, Twin Cities	US	ER 325	Managing the Growing Business	ENTR 6036	Managing the Growing Business
University of Minnesota, Twin Cities	US	ER 411	Managing Innovative Organizations	MGMT 4050	Management of Innovation and Change
University of Minnesota, Twin Cities	US	ER 412	Feasibility Analysis and Business Planning	ENTR 3010	Introduction to Entrepreneurship
University of Minnesota, Twin Cities	US	ER 412	Feasibility Analysis and Business Planning	MGMT 3010	Introduction to Entrepreneurship
University of Minnesota, Twin Cities	US	ER 412	Feasibility Analysis and Business Planning	MGMT 4008	Entrepreneurial Management
University of Minnesota, Twin Cities	US	FN 201	Business Finance	FINA 3001	Financial Fundamentals
University of Minnesota, Twin Cities	US	FN 211	Financial Markets	FINA 4121	Financial Markets and Interest Rates
University of Minnesota, Twin Cities	US	FN 241	Risk Management and Insurance	INS 4100	Corporate Risk Management
University of Minnesota, Twin Cities	US	FN 281	Personal Finance	INS 4201	Personal Financial Management
University of Minnesota, Twin Cities	US	FN 311	Financial Management	FINA 4221	Principles of Corporate Finance
University of Minnesota, Twin Cities	US	FN 312	Investments	FINA 4321	Portfolio Management and Performance Evaluation

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Minnesota, Twin Cities	US	FN 312	Investments	FINA 4321H	Portfolio Mgmt
University of Minnesota, Twin Cities	US	FN 313	International Financial Management	FINA 4622	International Finance
University of Minnesota, Twin Cities	US	FN 331	Financial Institutions Management	FINA 4122	Banking Institutions
University of Minnesota, Twin Cities	US	FN 331	Financial Institutions Management	FINA 6122	Financial Management of Depository Institutions
University of Minnesota, Twin Cities	US	FN 413	Strategic Financial Management	FINA 4229	Corporate Cases Capstone
University of Minnesota, Twin Cities	US	FN 415	Financial Risk Analysis and Management	FINA 6622	Financial Risk Management
University of Minnesota, Twin Cities	US	FN 421	Financial Statement and Reporting Analysis	ACCT 5160	Financial Statement Analysis
University of Minnesota, Twin Cities	US	FN 451	Equity Securities Analysis	FINA 4322	Securities Analysis
University of Minnesota, Twin Cities	US	FN 451	Equity Securities Analysis	FINA 4329	Security Analysis Capstone
University of Minnesota, Twin Cities	US	FN 452	Financial Derivatives Analysis	FINA 4522	Options & Derivatives I
University of Minnesota, Twin Cities	US	FN 452	Financial Derivatives Analysis	FINA 4522	Options in Corporate Finance
University of Minnesota, Twin Cities	US	FN 452	Financial Derivatives Analysis	FINA 4541	Futures, Options and Other Derivative Securities
University of Minnesota, Twin Cities	US	FN 452	Financial Derivatives Analysis	FINA 6541	Derivatives, Futures and Options
University of Minnesota, Twin Cities	US	FN 491	Seminar in Finance	FINA 4422	Financial Modelling
University of Minnesota, Twin Cities	US	HR 201	Principles of Management	ABUS 4022	Management in Organizations
University of Minnesota, Twin Cities	US	HR 201	Principles of Management	MGMT 3001	Fundamentals of Management
University of Minnesota, Twin Cities	US	HR 211	Human Resource Management	HRIR 3021	Human Resource Management and Industrial Relations
University of Minnesota, Twin Cities	US	HR 311	Organizational Behavior	HRIR 3041	The Individual in the Organization
University of Minnesota, Twin Cities	US	HR 311	Organizational Behavior	HRIR 3042	The Individual and Organizational Performance
University of Minnesota, Twin Cities	US	HR 313	Manpower Planning and Selection	HRIR 3031	Staffing and Selection: Strategic and Operational Concerns
University of Minnesota, Twin Cities	US	HR 314	Human Resource Development	HRIR 3032	Training and Development

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Minnesota, Twin Cities	US	HR 315	Managing Compensation and Rewards	HRIR 3051	Compensation: Theory and Practice
University of Minnesota, Twin Cities	US	HR 321	Leadership	ABUS 4041	Dynamics of Leadership
University of Minnesota, Twin Cities	US	HR 321	Leadership	BA 3200H	Securian Foundation Leadership Colloquium
University of Minnesota, Twin Cities	US	HR 321	Leadership	MGMT 6034	Strategic Leadership
University of Minnesota, Twin Cities	US	IB 311	Global Environment of International Business	IBUS 6315	Ethical Environment of International Business
University of Minnesota, Twin Cities	US	IB 311	Global Environment of International Business	MGMT 3040	Understanding the International Environment of Firms: International Business (IP)
University of Minnesota, Twin Cities	US	IB 311	Global Environment of International Business	MGMT 3040H	Honours: Understanding the International Environment of Firms: International Business
University of Minnesota, Twin Cities	US	IB 311	Global Environment of International Business	MGMT 3040	Int Environment of Firms
University of Minnesota, Twin Cities	US	IB 332	Cross-cultural Management	MGMT 3900	International Business Communication
University of Minnesota, Twin Cities	US	IB 421	International Business Management	IBUS 5150	Managing in a Global Environment: Outsourcing and Offshoring
University of Minnesota, Twin Cities	US	IB 421	International Business Management	MGMT 4005	Managing the Multinational Business
University of Minnesota, Twin Cities	US	IB 499	Independent Study in International Business	IBUS 5160	European Management
University of Minnesota, Twin Cities	US	IB 499	Independent Study in International Business	IBUS 5998	Directed Studies in International Business
University of Minnesota, Twin Cities	US	IB332	Cross-cultural Management	MKMT3900	International Business Communication
University of Minnesota, Twin Cities	US	IS 311	Programming Concepts	IDSC 3101	Introduction to Programming
University of Minnesota, Twin Cities	US	IS 314	Database Systems	IDSC 3103	Data Modelling and Database
University of Minnesota, Twin Cities	US	IS 323	Object-Oriented Programming	IDSC 3102	Intermediate Programming
University of Minnesota, Twin Cities	US	IS 352	Electronic Business	IDSC 4441	Electronic Commerce
University of Minnesota, Twin Cities	US	LO 442	Supply Chain Management	MKTG 4020	Advanced Logistics and Supply Chain Management
University of Minnesota, Twin Cities	US	LO212	Introduction to Logistics Management	SCO 3048	Transportation and Logistics Management
University of Minnesota, Twin Cities	US	MK 201	Principles of Marketing	MKTG 3001	Principles of Marketing

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Minnesota, Twin Cities	US	MK 311	Consumer Behavior	MKTG 4040	Buyer Behavior
University of Minnesota, Twin Cities	US	MK 315	Quantitative Research in Marketing	MKTG 3010	Marketing Research
University of Minnesota, Twin Cities	US	MK 318	Distribution Channel Management	MKTG 4060	Marketing and Distribution Channels
University of Minnesota, Twin Cities	US	MK 319	Integrated Marketing Communications	MKTG 4050	Integrated Marketing Communications
University of Minnesota, Twin Cities	US	MK 319	Integrated Marketing Communications	MKTG 4050	Advertising & Promotion
University of Minnesota, Twin Cities	US	MK 323	Sales Management	MKTG 4030	Sales Management
University of Minnesota, Twin Cities	US	MK 333	International Marketing	MKTG 4070	International Marketing
University of Minnesota, Twin Cities	US	MK 412	Marketing Strategy	MKTG 4080	Marketing Strategy
University of Minnesota, Twin Cities	US	MK XXX	Special Topics in Marketing X*	MKTG 4092H	Globalization, Culture, and Brands
University of Minnesota, Twin Cities	US	MK411	Marketing Analysis and Decision Making	MKTG 3005	Introduction to Applying Analytical Tools for Solving Business Problems
University of Minnesota, Twin Cities	US	OM 201	Principles of Operations Management	ABUS 4102	Operations in Manufacturing and Service Businesses
University of Minnesota, Twin Cities	US	OM 201	Principles of Operations Management	OMS 3001	Introduction to Operations Management
University of Minnesota, Twin Cities	US	OM 314	Quality Management	OMS 6059	Quality Management and Six Sigma
University of Minnesota, Twin Cities	US	OM 414	Project Management	ABUS 4043	Project Management in Practice
University of Minnesota, Twin Cities	US	OM 421	Business Simulation	OMS 5170	Simulation Modelling and Analysis
University of Minnesota, Twin Cities	US	OM 446	Tourism Management	BIE 5801	The Business of Tourism
University of Minnesota, Twin Cities	US	OM 496	Seminar in Operations Management	OMS 4081	Operations Strategy and Technology
University of Mississippi	US	AC 201	Fundamental Accounting	ACCY 201	Introduction to Accounting Principles I
University of Mississippi	US	AC 201	Fundamental Accounting	ACCY 202	Introduction to Accounting Principles II
University of Mississippi	US	AC 202	Management Accounting	ACCY 606	Managerial Accounting
University of Mississippi	US	AC 311	Intermediate Accounting 1	ACCY 303	Financial Accounting I
University of Mississippi	US	AC 312	Intermediate Accounting 2	ACCY 304	Financial Accounting II
University of Mississippi	US	AC 313	Cost Accounting	ACCY 606	Managerial Accounting
University of Mississippi	US	AC 316	Auditing	ACCY 401	Auditing

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Mississippi	US	AC 317	Internal Control and Enterprise Risk Management	ACCY 501	Internal/Operational Auditing
University of Mississippi	US	AC 318	Accounting Information Systems	ACCY 310	Accounting Information Systems
University of Mississippi	US	AC 411	Advanced Accounting 1	ACCY 402	Advanced Accounting
University of Mississippi	US	AC 421	Seminar in Financial Accounting	ACCY 515	Accountancy Problems I
University of Mississippi	US	AC 421	Seminar in Financial Accounting	ACCY 516	Accountancy Problems II
University of Mississippi	US	AC 421	Seminar in Financial Accounting	ACCY 601	Seminar in Accounting Theory
University of Mississippi	US	AC 421	Seminar in Financial Accounting	ACCY 602	Seminar in Contemporary Acting Theory
University of Mississippi	US	AC 422	International Accounting	ACCY 521	International Accounting
University of Mississippi	US	AC 431	Seminar in Management Accounting	ACCY 605	Cost/Managerial Accounting
University of Mississippi	US	AC 441	Seminar in Auditing	ACCY 610	Auditing Seminar
University of Mississippi	US	EL 221	Communicative Business English 1	BUS 271	Business Communication
University of Mississippi	US	FN 211	Financial Markets	FIN 303	Money and Banking
University of Mississippi	US	FN 211	Financial Markets	FIN 333	Monetary and Banking Policy
University of Mississippi	US	FN 241	Risk Management and Insurance	FIN 341	Risk and Insurance
University of Mississippi	US	FN 281	Personal Finance	FIN 339	Personal Finance
University of Mississippi	US	FN 311	Financial Management	FIN 338	Intermediate Financial Management
University of Mississippi	US	FN 312	Investments	FIN 334	Investments
University of Mississippi	US	FN 313	International Financial Management	FIN 568	International Finance
University of Mississippi	US	FN 331	Financial Institutions Management	FIN 534	Managing Financial Institutions
University of Mississippi	US	FN 342	Life and Health Insurance Management	FIN 342	Life and Health Insurance
University of Mississippi	US	FN 415	Financial Risk Analysis and Management	FIN 542	Corporate Risk Management
University of Mississippi	US	FN 421	Financial Statement and Reporting Analysis	FIN 561	Financial Statement Analysis
University of Mississippi	US	FN 425	Financial Viability Study	FIN 431	Financial Decision Making
University of Mississippi	US	FN 451	Equity Securities Analysis	FIN 533	Security Analysis and Portfolio Management
University of Mississippi	US	FN 452	Financial Derivatives Analysis	FIN 581	Futures, Options, and Swaps
University of Mississippi	US	FN 491	Seminar in Finance	FIN 531	Business Finance Topics
University of Mississippi	US	HR 211	Human Resource Management	383	Human Resource Management
University of Mississippi	US	HR 311	Organizational Behavior	391	Organizational Behaviors
University of Mississippi	US	IS 311	Programming Concepts	MIS 280	Business Application Programming
University of Mississippi	US	MA 216	Calculus for Social Science 1	125	Calculus I
University of Mississippi	US	MK 311	Consumer Behavior	MKTG 367	Consumer Behavior
University of Mississippi	US	MK 332	Services Marketing	MKTG 358	Services Marketing
University of Mississippi	US	PY 211	General Psychology	Psychology 201	General Psychology
University of Mississippi	US	RB 211	Introduction to Real Estate Business	FIN 351	Principles of Real Estate

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Mississippi	US	RB 212	Introduction to Real Estate Valuation	353	Real Estate Valuation and Appraisal A
University of Mississippi	US	RB 313	Real Estate Finance and Investment	FIN 555	Real Estate Investment Analysis
University of Nebraska, Lincoln	US	AC202	Management Accounting	ACCT308	Managerial Accounting
University of Nebraska, Lincoln	US	BA 401	Strategic Management		Business Policies and Strategies
University of Nebraska, Lincoln	US	BA401	Strategic Management	MNGT475/875	Business Policies and Strategies
University of Nebraska, Lincoln	US	FN241	Risk management and Insurance	FINA307	Principles of Individual Risk Management and insurance
University of Nebraska, Lincoln	US	FN281	Personal Finance	FINA260	Personal Finance
University of Nebraska, Lincoln	US	FN312	Investment	FINA363	Investment Principles
University of Nebraska, Lincoln	US	FN313	International Financial Management	FINA450	International Financial Management
University of Nebraska, Lincoln	US	FN331	Financial Institution Management	FINA465	Commercial Bank Management
University of Nebraska, Lincoln	US	FN413	Strategic Financial Management	FINA461	Advanced Finance
University of Nebraska, Lincoln	US	FN415	Financial Risk Analysis and Management	FINA338	Principles of Individual and Corporate Risk Management
University of Nebraska, Lincoln	US	FN451	Equity Securities Analysis	FINA463	Security Analysis and Warren Buffett Business Valuation Techniques
University of Nebraska, Lincoln	US	FN452	Financial Derivatives Analysis	FINA467	Options, Futures and Derivative Securities
University of Nebraska, Lincoln	US	HR 321	Leadership		Leadership in a Global Context
University of Nebraska, Lincoln	US	HR321	Leadership	MNGT414	Leadership in a Global Context
University of Nebraska, Lincoln	US	HR321	Leadership	MNGT414	Leadership in a Global Context
University of Nebraska, Lincoln	US	IB422	Comparative Business Systems	BSAD320	Global Issues
University of Nebraska, Lincoln	US	MK311	Consumer Behavior	MRKT433	Consumer Behavior: Marketing Aspects
University of Nebraska, Lincoln	US	MK333	International Marketing	MRKT 453	International Marketing
University of North Carolina, Chapel Hill	US	AC 202	Management Accounting	170	Management Accounting
University of North Carolina, Chapel Hill	US	AC 313	Cost Accounting	170	Management Accounting
University of North Carolina, Chapel Hill	US	AC 413	Financial Reporting and Statement Analysis	178	Financial Statement Analysis
University of North Carolina, Chapel Hill	US	AC 413	Financial Reporting and Statement Analysis	BUSI 407	Financial Accounting and Analysis
University of North Carolina, Chapel Hill	US	BA 401	Strategic Management	BUSI 698	Strategic Management
University of North Carolina, Chapel Hill	US	ER 324	Family Business Management	BUSI 503	Introduction to Family Enterprise
University of North Carolina, Chapel Hill	US	ER 412	Feasibility Analysis and Business Planning	BUS 159	Intro to New Ventures & Entrepreneurship
University of North Carolina, Chapel Hill	US	ER 412	Feasibility Analysis and Business Planning	BUSI 500	Entrepreneurship & Business Planning
University of North Carolina, Chapel Hill	US	FN 311	Financial Management	BUSI 408	Corporate Finance
University of North Carolina, Chapel Hill	US	FN 312	Investments	BUSI 580	Investments

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of North Carolina, Chapel Hill	US	FN 312	Investments	BUSI 186	Investments
University of North Carolina, Chapel Hill	US	FN 331	Financial Institutions Management	BUSI 185	Banking and Financial Services
University of North Carolina, Chapel Hill	US	FN 351	Fixed-Income Securities Analysis	BUSI 589	Fixed Income
University of North Carolina, Chapel Hill	US	FN 351	Fixed-Income Securities Analysis	BUSI 590	Advanced Fixed Income
University of North Carolina, Chapel Hill	US	FN 428	Investment Banking	BUSI 182A	Advanced Corporate Finance
University of North Carolina, Chapel Hill	US	FN 428	Investment Banking	BUSI 409	Advanced Corporate Finance
University of North Carolina, Chapel Hill	US	FN 428	Investment Banking	BUSI 582	Mergers and Acquisitions
University of North Carolina, Chapel Hill	US	FN 428	Investment Banking	BUSI 587	Investment Banking
University of North Carolina, Chapel Hill	US	FN 452	Financial Derivatives Analysis	BUSI 588	Derivative Securities
University of North Carolina, Chapel Hill	US	FN 491	Seminar in Finance	BUSI 197	Business Seminar
University of North Carolina, Chapel Hill	US	HR 211	Human Resource Management	BUSI 157	Human Capital
University of North Carolina, Chapel Hill	US	HR 311	Organizational Behavior	BUSI 405	Organizational Behavior
University of North Carolina, Chapel Hill	US	HR 324	Organization Development and Change Management	BUSI 152	Organizational Management and Design
University of North Carolina, Chapel Hill	US	IB 311	Global Environment of International Business	BUSI 610	The Global Environment of Business
University of North Carolina, Chapel Hill	US	MA 218	Calculus for Science 1	MATH 152	Calculus for Business and Social Sciences
University of North Carolina, Chapel Hill	US	MK 311	Consumer Behavior	BUSI 562	Consumer Behavior
University of North Carolina, Chapel Hill	US	MK 311	Consumer Behavior	BUSI 164	Consumer Behavior
University of North Carolina, Chapel Hill	US	MK 315	Quantitative Research in Marketing	BUSI 168	Marketing Research
University of North Carolina, Chapel Hill	US	MK 322	Retail Management	BUSI 563	Retailing and Distribution
University of North Carolina, Chapel Hill	US	MK 323	Sales Management	BUSI 561	Sales Management
University of North Carolina, Chapel Hill	US	MK 411	Marketing Analysis and Decision-Making	BUSI 568	Marketing Analysis and Decision Making

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of North Carolina, Chapel Hill	US	MK 412	Marketing Strategy	BUSI 169	Marketing Strategy
University of North Carolina, Chapel Hill	US	MK XXX	Special Topics in Marketing X*	BUSI 560	Advertising
University of North Carolina, Chapel Hill	US	MK XXX	Special Topics in Marketing X*	BUSI 501	Professional Selling Strategies and Skills
University of North Carolina, Chapel Hill	US	OM 435	Small Business Consulting	BUSI 505	Consulting to Entrepreneurial Firms
University of North Carolina, Chapel Hill	US	RB 212	Introduction to Real Estate Valuation	586	Introduction to Real Property
University of North Carolina, Charlotte	US	FN 415	Financial Risk Analysis and Management	FINN 3275	Advanced Risk Management
University of North Carolina, Wilmington	US	AC 317	Internal Control and Enterprise Risk Management	ACG 406	Internal Control Systems
University of North Carolina, Wilmington	US	AC 318	Accounting Information Systems	ACG 306	Accounting Information Systems
University of North Carolina, Wilmington	US	AC 421	Seminar in Financial Accounting	ACG 495	Seminar in Accountancy
University of North Carolina, Wilmington	US	AC 431	Seminar in Management Accounting	ACG 305	Advanced Managerial Accounting
University of North Carolina, Wilmington	US	FN 312	Investments	FIN 330	Principles of Investments
University of North Carolina, Wilmington	US	HR 211	Human Resource Management	MGT 356	Human Resource Management
University of North Carolina, Wilmington	US	HR 311	Organizational Behavior	MGT 358	Organizational Behavior
University of North Carolina, Wilmington	US	IS 314	Database Systems	MIS 315	Management of Database System
University of North Carolina, Wilmington	US	MK 311	Consumer Behavior	MKT 349	Consumer Behavior
University of North Colorado	US	FN 211	Financial Markets	BAFN 371	Financial Markets and Institutions
University of North Colorado	US	FN 241	Risk Management and Insurance	BAFN 340	Principles of Risk and Insurance
University of North Colorado	US	FN 281	Personal Finance	BAFN 240	Introduction to Personal Financial Planning
University of North Colorado	US	FN 313	International Financial Management	BAFN 375	Multinational Financial Management
University of North Colorado	US	FN 451	Equity Securities Analysis	BAFN 479	Portfolio Management
University of North Texas	US	AC 316	Auditing	ACCT 4400	Auditing-Professional Responsibilities
University of North Texas	US	AC 316	Auditing	ACCT 4410	Auditing-Evidence
University of North Texas	US	AC 318	Accounting Information Systems	ACCT 4100	Accounting Systems
University of North Texas	US	AC 411	Advanced Accounting 1	ACCT 4140	Advanced Accounting Principle
University of North Texas	US	AC 413	Financial Reporting and Statement Analysis	ACCT 4130	Financial Statement Analysis

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of North Texas	US	ER 412	Feasibility Analysis and Business Planning	MGMT 3850	Entrepreneurship
University of North Texas	US	FN 211	Financial Markets	FINA 4400	Financial Markets and Institutions
University of North Texas	US	FN 241	Risk Management and Insurance	RMIN 2500	Principles of Risk and Insurance Management
University of North Texas	US	FN 241	Risk Management and Insurance	RMIN 4300	Liability Risk Management and Insurance
University of North Texas	US	FN 281	Personal Finance	FINA 2770 (BUSI1307)	Personal Finance
University of North Texas	US	FN 311	Financial Management	FINA 4210	Introduction to Derivatives
University of North Texas	US	FN 311	Financial Management	FINA 4310	Valuation and Financial Decisions
University of North Texas	US	FN 311	Financial Management	FINA 4210	Introduction to Derivatives
University of North Texas	US	FN 312	Investments	FINA 4200	Investments
University of North Texas	US	FN 313	International Financial Management	FINA 4500	International Finance
University of North Texas	US	FN 342	Life and Health Insurance Management	RMIN 4200	Life Insurance
University of North Texas	US	FN 491	Seminar in Finance	RMIN 4600	Risk Management
University of North Texas	US	HR 211	Human Resource Management	MGMT 3860	Human Resource Management
University of North Texas	US	HR 311	Organizational Behavior	MGMT 3720	Organization Behavior
University of North Texas	US	HR 315	Managing Compensation and Rewards	MGMT 4840	Compensation and Benefits Administration
University of North Texas	US	IB 421	International Business Management	MGMT 4660	International Management Perspectives
University of North Texas	US	MK 311	Consumer Behavior	MKTG 4120	Buyer Behavior
University of North Texas	US	MK 316	Product and Brand Management		Strategic Brand Management
University of North Texas	US	MK 318	Distribution Channel Management	MKTG 4520	Marketing Channels and Strategic Partnerships
University of North Texas	US	MK 322	Retail Management	MKTG 4600	Retail Management
University of North Texas	US	MK XXX	Special Topics in Marketing X*	3700	Marketing and Money
University of North Texas	US	MK XXX	Special Topics in Marketing X*	MKTG 3720	Internet Marketing Concepts and Strategy
University of North Texas	US	OM 314	Quality Management	MGMT 4830	Productivity & Quality
University of North Texas	US	RB 211	Introduction to Real Estate Business	REAL 2100 (1301)	Principles of Real Estate
University of Richmond	US	AC 311	Intermediate Accounting 1	ACCT 301	Intermediate Financial Accounting I
University of Richmond	US	AC 312	Intermediate Accounting 2	ACCT 302	Intermediate Financial Accounting II
University of Richmond	US	AC 314	Cost Management	ACCT 305	Cost and Managerial Accounting
University of Richmond	US	AC 316	Auditing	ACCT 317	Auditing
University of Richmond	US	AC 318	Accounting Information Systems	ACCT 307	Accounting Information Systems
University of Richmond	US	AC 411	Advanced Accounting 1	ACCT 311	Advanced Financial Accounting
University of Richmond	US	AC 413	Financial Reporting and Statement Analysis	BUAD 310	Financial Statement Analysis
University of Richmond	US	AC 422	International Accounting	ACCT 315	International Accounting Issues
University of Richmond	US	AC 431	Seminar in Management Accounting	ACCT 316	Advanced Managerial Accounting
University of Richmond	US	AC 441	Seminar in Auditing	ACCT 318	Advanced Auditing

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Richmond	US	BA 401	Strategic Management	BUAD 497	Strategic Management
University of Richmond	US	BS 244	Introduction to Cultural Studies	MLC135	English Communication in Cultural Context
University of Richmond	US	BS200	Academic Reading and Writing	LLC140	How to Write Everything
University of Richmond	US	EC 213	Introductory Microeconomics	ECON 101	Principles of Microeconomics
University of Richmond	US	EC 214	Introductory Macroeconomics	ECON 102	Principles of Macroeconomics
University of Richmond	US	EC 312	Macroeconomics Theory	ECON 272	Macroeconomic Theory
University of Richmond	US	EC 320	Introductory Mathematical Economics	ECON 341	Mathematical Economics
University of Richmond	US	EC 325	Introductory Econometrics	ECON 270	Introductory Econometrics
University of Richmond	US	EC 325	Introductory Econometrics	ECON 340	Econometrics
University of Richmond	US	EC 365	Gender Economics	ECON 232	The Economics of Gender
University of Richmond	US	EC 403	Economics and Law	ECON 231	Law and Economics
University of Richmond	US	EC 404	History of Economic Thought	ECON 220	History of Economic Thought
University of Richmond	US	EC 449	Seminar in Public Economics	ECON 332	Public Economics
University of Richmond	US	EC 471	Labour Economics	ECON 331	Labor Economics
University of Richmond	US	EC 476	Environmental Economics	ECON 230	Environmental Economics
University of Richmond	US	EC 476	Environmental Economics	ECON 330	Environmental and Resource Economic Theory
University of Richmond	US	EL 221	Communicative Business English 1	BUAD 205	Business Communication
University of Richmond	US	ER 412	Feasibility Analysis and Business Planning	MGMT 347	Innovation and Entrepreneurship
University of Richmond	US	FN 241	Risk Management and Insurance	FIN 363	Risk Management and Insurance
University of Richmond	US	FN 281	Personal Finance	FIN 200	Personal Finance
University of Richmond	US	FN 311	Financial Management	FIN 361	Corporate Finance
University of Richmond	US	FN 312	Investments	FIN 366	Investment
University of Richmond	US	FN 312	Investments	FIN 467	Portfolio Management and analysis
University of Richmond	US	FN 313	International Financial Management	FIN 462	International Financial Management
University of Richmond	US	FN 452	Financial Derivatives Analysis	FIN 466	Fixed Income and Derivative Securities
University of Richmond	US	HR 211	Human Resource Management	MGMT 331	Personnel/Human Resource Management
University of Richmond	US	HR 311	Organizational Behavior	MGMT 330	Organizational Behavior
University of Richmond	US	IB 311	Global Environment of International Business	IBUS 381	International Business Environment
University of Richmond	US	IB 311	Global Environment of International Business	IBUS 390	International Business Issues
University of Richmond	US	MK 311	Consumer Behavior	MKT 424	Consumer Behavior
University of Richmond	US	MK 315	Quantitative Research in Marketing	MKT 326	Marketing Research and Analysis
University of Richmond	US	MK 316	Product and Brand Management	MKT 322	Product Management
University of Richmond	US	MK 319	Integrated Marketing Communications	MKT 421	Integrated Marketing Communications
University of Richmond	US	MK 323	Sales Management	MKT 324	Sales Management
University of Richmond	US	MK 333	International Marketing	MK 325	International Marketing

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MK 342 Special Topics in Marketing 2 (1.5 credits) and MK 343 Special Topics in Marketing 3 (1.5 credits) or
MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Richmond	US	MK 499	Independent Study in Marketing	MKT 428	Strategic Marketing Planning
University of Richmond	US	MK XXX	Special Topics in Marketing X*	MKT 422	Entrepreneurial Brand Management
University of Richmond	US	MK XXX	Special Topics in Marketing X*	MKT 425	Sports Marketing
University of Richmond	US	MK XXX	Special Topics in Marketing X*	MKT 427	Marketing Case Analysis
University of Richmond	US	MK XXX	Special Topics in Marketing X*	MKT 423	Database Marketing
University of Richmond	US	OM 201	Principles of Operations Management	MGMT 340	Operations Management
University of Richmond	US	OM 311	Data Analysis for Decision Making	MGMT 345	Management Science
University of Southern California	US	AC 318	Accounting Information Systems	ACCT 419x	Understanding Accounting Information Systems
University of Southern California	US	AC 318	Accounting Information Systems	471	Accounting Information Systems
University of Southern California	US	AC 411	Advanced Accounting 1	ACCT 470a	Advanced External Financial Reporting Issues
University of Southern California	US	AC 411	Advanced Accounting 1	ACCT 470b	Advanced External Financial Reporting Issues
University of Southern California	US	AC 413	Financial Reporting and Statement Analysis	ACCT 416	Financial Reporting and Analysis
University of Southern California	US	AC 442	Information Systems Audit and Control	ACCT 478	Accounting Systems Design
University of Southern California	US	BA 401	Strategic Management	BUSS 3023	Strategic Management
University of Southern California	US	BA 401	Strategic Management	BUAD 497	Strategic Management
University of Southern California	US	CH 211	Chinese 3	EALC 304	Advanced Modern Chinese I
University of Southern California	US	EC 214	Introductory Macroeconomics	ECON 1007	Macroeconomics
University of Southern California	US	EC 312	Macroeconomics Theory	ECON 305	Intermediate Macroeconomic Theory
University of Southern California	US	EL 221	Communicative Business English 1	BUAD 302	Communication Strategy in Business
University of Southern California	US	EL321	Communicative Business English 2	BUAD 302	Communication Strategy in Business
University of Southern California	US	ER 321	Entrepreneurial Skills	BAEP 423	Management of Small Businesses
University of Southern California	US	ER 412	Feasibility Analysis and Business Planning	BAEP 450x	Fundamentals of Entrepreneurship
University of Southern California	US	ER321	Entrepreneurial Skills	BAEP423	Management of Small Business
University of Southern California	US	FN 211	Financial Markets	FBE 324	The Financial System
University of Southern California	US	FN 311	Financial Management	437	Entrepreneurial Financial: Financial Management for Developing Firm
University of Southern California	US	FN 312	Investments	441	Investments
University of Southern California	US	FN 313	International Financial Management	464	International Finance
University of Southern California	US	FN 331	Financial Institutions Management	425	Management of Financial Institutions
University of Southern California	US	FN 351	Fixed-Income Securities Analysis	435	Applied Finance in Fixed Income Securities
University of Southern California	US	FN 413	Strategic Financial Management	432	Corporate Financial Strategy
University of Southern California	US	FN 421	Financial Statement and Reporting Analysis	421	Financial Analysis and Valuation
University of Southern California	US	FN 452	Financial Derivatives Analysis	459	Financial Derivatives
University of Southern California	US	FN 491	Seminar in Finance	440	Trading and Exchanges
University of Southern California	US	FN413	Strategic Financial Management	FBE 432	Corporate Financial Strategy
University of Southern California	US	FN415	Financial Risk Analysis and Management	FBE 559	Management of Financial Risk

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Southern California	US	HR 211	Human Resource Management	MOR 471	Human Resource Management
University of Southern California	US	HR 311	Organizational Behavior	BUAD 304	Organizational Behavior
University of Southern California	US	IB 332	Cross-cultural Management	BUCO 460	International Business Communication
University of Southern California	US	IS 352	Electronic Business	MKT 425	Direct Response and Internet Marketing
University of Southern California	US	MA 216	Calculus for Social Science 1	MATH 118x	Fundamental Principles of the Calculus
University of Southern California	US	MA 216	Calculus for Social Science 1	MATH 125	Calculus
University of Southern California	US	MK 311	Consumer Behavior	MKT 450	Consumer Behavior and Marketing
University of Southern California	US	MK 312	Marketing Planning	MKT 560	Marketing Strategy
University of Southern California	US	MK 315	Quantitative Research in Marketing	MKT 470	Market Research
University of Southern California	US	MK 316	Product and Brand Management	MKT 445	New Product Development and Branding
University of Southern California	US	MK 317	Pricing Management	463	Pricing Strategies
University of Southern California	US	MK 318	Distribution Channel Management	MKT 455	Distribution Channels
University of Southern California	US	MK 319	Integrated Marketing Communications	405	Advertising and Promotion Management
University of Southern California	US	MK 322	Retail Management	430	Retail Management
University of Southern California	US	MK 323	Sales Management	MKT 415	Sales Force Management
University of Southern California	US	MK 331	Business - to - Business Marketing	435	Business to Business Marketing
University of Southern California	US	MK 332	Services Marketing	MKT 432	Services Marketing
University of Southern California	US	MK 333	International Marketing	465	Global Marketing Management
University of Southern California	US	MK 412	Marketing Strategy	MKT 440	Marketing Analysis and Strategy
University of Southern California	US	MK XXX	Special Topics in Marketing X*	MKT 456	Advanced Topics in Distribution Management
University of Southern California	US	MK XXX	Special Topics in Marketing X*	MKT 406	Advertising Practicum
University of Southern California	US	MK XXX	Special Topics in Marketing X*	MKT 410	Professional Selling
University of Southern California	US	MK314	Qualitative Research in Marketing	MKT 402	Research Skills for Marketing Insights
University of Southern California	US	MK411	Marketing Analysis and Decision Making	MKT 440	Marketing Analysis and Strategy
University of Southern California	US	OM 414	Project Management	IOM 455	Project Management
University of Southern California	US	OM 435	Small Business Consulting	MOR 462	Management consulting
University of Southern California	US	OM 446	Tourism Management	TOUR 1001	Understanding Travel and Tourism
University of Southern California	US	OM435	Small Business Consulting	MOR462	Management Consulting
University of Southern California	US	RB 211	Introduction to Real Estate Business	400x	Introduction to Real Estate Finance and Development
University of Southern California	US	RB 313	Real Estate Finance and Investment	391	Real Estate Finance and Investment
University of Southern California	US	ST 212	Statistics 2	MATH 408	Mathematical Statistics
University of Southern California	US	ST 217	Statistics for Social Science 2	BUAD 310	Applied Business Statistics
University of Tennessee, Chattanooga	US	AC 316	Auditing	BACC 415	Auditing
University of Tennessee, Chattanooga	US	AC 318	Accounting Information Systems	BACC 418	Accounting Information Systems

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Tennessee, Chattanooga	US	AC 411	Advanced Accounting 1	BACC 401	Advanced Accounting
University of Tennessee, Chattanooga	US	EC 312	Macroeconomics Theory	325	Intermediate Macroeconomic Theory
University of Tennessee, Chattanooga	US	FN 211	Financial Markets	318	Financial Institutions
University of Tennessee, Chattanooga	US	FN 281	Personal Finance	301	Personal Finance
University of Tennessee, Chattanooga	US	FN 311	Financial Management	320	Intermediate Financial Management
University of Tennessee, Chattanooga	US	FN 312	Investments	321	Investments
University of Tennessee, Chattanooga	US	FN 313	International Financial Management	412	International Finance
University of Tennessee, Chattanooga	US	FN 331	Financial Institutions Management	418	Commercial Banking
University of Tennessee, Chattanooga	US	FN 421	Financial Statement and Reporting Analysis	403	Financial Statement Analysis
University of Tennessee, Chattanooga	US	FN 451	Equity Securities Analysis	421	Security Analysis and Portfolio Management
University of Tennessee, Chattanooga	US	FN 452	Financial Derivatives Analysis	431	Speculative Markets
University of Tennessee, Chattanooga	US	FN 491	Seminar in Finance	488	Seminar in Portfolio Management
University of Tennessee, Chattanooga	US	HR 211	Human Resource Management	332	Human Resource Management
University of Tennessee, Chattanooga	US	HR 311	Organizational Behavior	BMGT 330	Concept in Organizational Behavior
University of Tennessee, Chattanooga	US	MK 331	Business - to - Business Marketing	415	Business to Business Marketing
University of Tennessee, Knoxville	US	EC 311	Microeconomics Theory	311	Intermediate Microeconomics
University of Tennessee, Knoxville	US	HR 201	Principles of Management	300	Organizational Management
University of Tennessee, Knoxville	US	HR 211	Human Resource Management	431	Personnel Management
University of Tennessee, Knoxville	US	HR 311	Organizational Behavior	330	Foundations of Organizational Behavior
University of Tennessee, Knoxville	US	HR 311	Organizational Behavior	331	Developing Managerial Skills
University of Tennessee, Knoxville	US	HR 313	Manpower Planning and Selection	470	Staffing Organizations

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Tennessee, Knoxville	US	HR 314	Human Resource Development	340	Training Systems: Strategies and Techniques
University of Tennessee, Knoxville	US	HR 315	Managing Compensation and Rewards	460	Compensation, Benefits, and Technologies for Human Resource Management
University of Tennessee, Knoxville	US	IB 311	Global Environment of International Business	409	International Business
University of Tennessee, Knoxville	US	IB 311	Global Environment of International Business	419	International Environment and Management
University of Tennessee, Knoxville	US	IB 421	International Business Management	402	International Business Strategy
University of Tennessee, Knoxville	US	LO 442	Supply Chain Management	300	Marketing and Supply Chain Management
University of Tennessee, Knoxville	US	LO 442	Supply Chain Management	439	Global Supply Chain Management
University of Tennessee, Knoxville	US	MK 311	Consumer Behavior	341	Consumers in the Marketplace
University of Tennessee, Knoxville	US	MK 322	Retail Management	210	Introduction to Retail Management
University of Tennessee, Knoxville	US	MK 412	Marketing Strategy	340	Marketing Strategy Frameworks
University of Tennessee, Knoxville	US	MK XXX	Special Topics in Marketing X*	250	Advertising Principles
University of Tennessee, Knoxville	US	MK XXX	Special Topics in Marketing X*	310	Retail Buying and Planning
University of Tennessee, Knoxville	US	MK XXX	Special Topics in Marketing X*	346	Retail Operations Management
University of Tennessee, Knoxville	US	OM 201	Principles of Operations Management	341	Operations Management
University of Tennessee, Knoxville	US	OM 311	Data Analysis for Decision Making	410	Management Science
University of Tennessee, Knoxville	US	OM 314	Quality Management	421	Total Quality Management
University of Tennessee, Knoxville	US	OM 411	Operations Planning and Control	441	Operations Management
University of Tennessee, Knoxville	US	OM 446	Tourism Management	224	Tourism Management
University of Texas at El Paso	US	HR 201	Principles of Management	MGMT 3303	Intro-Mgmt/Organizational Beha
University of Texas at El Paso	US	IB 311	Global Environment of International Business	BUSN 1301	Intro to Global Business
University of Texas, Arlington	US	BS 210	Public Speaking	COMS 1301	Fundamentals of Public Speaking
University of Texas, Arlington	US	EL 172	English Course 3	ENGL 1301	Rhetoric and Composition 1
University of Texas, Arlington	US	EL 321	Communicative Business English 2	BCOM 3360	Effective Business Communication

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Texas, Arlington	US	FN 201	Business Finance	FINA 3313	Business Finance
University of Texas, Arlington	US	FN 211	Financial Markets	FINA 4311	Money and Capital Markets
University of Texas, Arlington	US	FN 312	Investments	FIN 3315	Investments
University of Texas, Arlington	US	FN 313	International Financial Management	FINA 4324	International Corporate Finance
University of Texas, Arlington	US	FN 331	Financial Institutions Management	FINA 3317	Financial Institutions and Markets
University of Texas, Arlington	US	FN 342	Life and Health Insurance Management	INSU 4330	Life and Health Risk Management
University of Texas, Arlington	US	FN 451	Equity Securities Analysis	FINA 4318	Portfolio Management and Security Analysis
University of Texas, Arlington	US	FN 452	Financial Derivatives Analysis	FINA 4319	Financial Derivative
University of Texas, Arlington	US	FN 491	Seminar in Finance	FINA 4331	Seminar in Finance
University of Texas, Arlington	US	FN 491	Seminar in Finance	FINA 4351	Financial Modelling
University of Texas, Arlington	US	HR 311	Organizational Behavior	MANA 3318	Managing Organizational Behavior
University of Texas, Arlington	US	HR 315	Managing Compensation and Rewards	MANA 4342	Compensation and Benefits Management
University of Texas, Arlington	US	MK 311	Consumer Behavior	MARK 3324	Buyer Behavior
University of Texas, Arlington	US	MK 323	Sales Management	MARK 3322	Personal Selling and Sales Management
University of Texas, Arlington	US	OM 201	Principles of Operations Management	OPMA 3306	Operations Management
University of Texas, Arlington	US	RS 211	Russian 3	RUSS 2313	Intermediate Russian 1
University of Texas, Arlington	US	RS 212	Russian 4	RUSS 2314	Intermediate Russian 2
University of Texas, Austin	US	AC 201	Fundamental Accounting	ACC 311	Fundamentals of Financial Accounting
University of Texas, Austin	US	AC 202	Management Accounting	ACC 312	Fundamentals of Managerial Accounting
University of Texas, Austin	US	AC 311	Intermediate Accounting 1	ACC 326	Financial Accounting Intermediate
University of Texas, Austin	US	AC 311	Intermediate Accounting 1	ACC 326	Financial Accounting -Intermediate I
University of Texas, Austin	US	AC 312	Intermediate Accounting 2	ACC 326	Financial Accounting Intermediate
University of Texas, Austin	US	AC 313	Cost Accounting	ACC 312	Fundamentals of Managerial Accounting
University of Texas, Austin	US	AC 314	Cost Management	ACC 329	Managerial Accounting and Control I
University of Texas, Austin	US	AC 316	Auditing	ACC 362	Auditing and Control
University of Texas, Austin	US	AC 391	Special Topics in Accounting 1	ACC 378	2-Petroleum ACC: Prin/Proc/Iss
University of Texas, Austin	US	AC 391	Special Topics in Accounting 1	ACC 378 2	Petroleum ACC: Prin, Proc, Iss
University of Texas, Austin	US	AC 411	Advanced Accounting 1	ACC 360	Financial Accounting--Advanced
University of Texas, Austin	US	AC 413	Financial Reporting and Statement Analysis	ACC 327	Financial Statement Analysis
University of Texas, Austin	US	AC 421	Seminar in Financial Accounting	ACC 378	Contemporary Accounting Topics
University of Texas, Austin	US	BA 401	Strategic Management	MAN 374	General Management & Strategy
University of Texas, Austin	US	EC 213	Introductory Microeconomics	ECO 304K	Introduction to Microeconomics
University of Texas, Austin	US	EC 214	Introductory Macroeconomics	ECO 304L	Introduction to Macroeconomics
University of Texas, Austin	US	EC 311	Microeconomics Theory	ECO 420K	Microeconomic Theory
University of Texas, Austin	US	EC 312	Macroeconomics Theory	ECO 320L	Macroeconomic Theory
University of Texas, Austin	US	EC 325	Introductory Econometrics	ECO 341K	Introduction to Econometrics
University of Texas, Austin	US	EL 321	Communicative Business English 2	BA 324	Business Communication

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Texas, Austin	US	ER 412	Feasibility Analysis and Business Planning	MAN 337w/ME	Entrepreneurial Management
University of Texas, Austin	US	FN 201	Business Finance	FIN 357	Business Finance
University of Texas, Austin	US	FN 211	Financial Markets	FIN 354	Money, Banking & Economic Conditions
University of Texas, Austin	US	FN 211	Financial Markets	FIN 371M	Money and Capital Markets
University of Texas, Austin	US	FN 241	Risk Management and Insurance	RM 357E	Introduction to Risk Management
University of Texas, Austin	US	FN 282	Wealth Management	ACC 378/FIN 372	3-Financial Planning Wealth Management
University of Texas, Austin	US	FN 312	Investments	FIN 367	Investment Management
University of Texas, Austin	US	FN 313	International Financial Management	FIN 376	International Finance
University of Texas, Austin	US	FN 331	Financial Institutions Management	FIN 375f	Banking and Financial Intermediation
University of Texas, Austin	US	FN 341	Non-Life Insurance Management	RM 377	Property-Liability Risk Management and Plan
University of Texas, Austin	US	FN 413	Strategic Financial Management	FIN 370	Integrative Finance
University of Texas, Austin	US	FN 413	Strategic Financial Management	FIN 377.5	Energy Financial Risk Management
University of Texas, Austin	US	FN 421	Financial Statement and Reporting Analysis	FIN 377	4-Financial Analysis
University of Texas, Austin	US	FN 425	Financial Viability Study	FIN 374c	Financial Planning and Policy for Large Corporations
University of Texas, Austin	US	FN 425	Financial Viability Study	FIN 374s	Finance. Planning and Policy for Small & Medium-sized Bus.
University of Texas, Austin	US	FN 451	Equity Securities Analysis	FIN 377	Advanced Portfolio Management and Investment Analysis
University of Texas, Austin	US	FN 451	Equity Securities Analysis	FIN 377.1	Advanced Portfolio Mgmt. & Investment Analysis, Theory & Application
University of Texas, Austin	US	FN 451	Equity Securities Analysis	FIN 377	1-Portfolio Analysis and Management
University of Texas, Austin	US	FN 452	Financial Derivatives Analysis	FIN 377	2-Financial Risk Management
University of Texas, Austin	US	FN 491	Seminar in Finance	FIN 374s	Entrepreneurial Finance
University of Texas, Austin	US	HR 211	Human Resource Management	MAN 325	Strategic Human Resource Management
University of Texas, Austin	US	HR 311	Organizational Behavior	MAN 336	Organizational Behavior
University of Texas, Austin	US	HR 311	Organizational Behavior	MAN 337.9	Leadership Issues
University of Texas, Austin	US	HR 321	Leadership	BA 321L	Contemporary Leadership Issues
University of Texas, Austin	US	HR 323	Conflict Management and Negotiation	MAN 337.21	Art and Science of Negotiation
University of Texas, Austin	US	HR 324	Organization Development and Change Management	MAN 328	Consulting and Change Management
University of Texas, Austin	US	IB 311	Global Environment of International Business	IB 350	International Trade & Investments
University of Texas, Austin	US	IB 311	Global Environment of International Business	IB 350	International Trade & Investments
University of Texas, Austin	US	IB 332	Cross-cultural Management	MAN337/IB372/ IB320F	Studies in Intercultural Management
University of Texas, Austin	US	IB 421	International Business Management	MAN 337/IB372/BA320F	International Corporate Management
University of Texas, Austin	US	IS 311	Programming Concepts	MIS 304	Intro to Problem Solving and Business Programming
University of Texas, Austin	US	IS 315	Information System Analysis	MIF 374	Business System Development
University of Texas, Austin	US	IS 451	Information System Security and Control	MIS 373 22	Information Technology Audit & Security

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Texas, Austin	US	LO 442	Supply Chain Management	OM 376	Strategic Supply Chain Management
University of Texas, Austin	US	MK 311	Consumer Behavior		Consumer Behavior: Digital World
University of Texas, Austin	US	MK 317	Pricing Management	MKT 372	Marketing for Entrepreneurs
University of Texas, Austin	US	MK 319	Integrated Marketing Communications	MKT 372	Integrated Marketing Communications
University of Texas, Austin	US	MK 323	Sales Management	MKT 363	Sales Management
University of Texas, Austin	US	MK 331	Business - to - Business Marketing	MKT 372	Business - to - Business Marketing
University of Texas, Austin	US	MK 412	Marketing Strategy	MKT 370	Marketing Policies
University of Texas, Austin	US	MK 422	Entrepreneurial Marketing	MKT 372	Marketing for Entrepreneurs
University of Texas, Austin	US	MK XXX	Special Topics in Marketing X*	MKT 366P	Special Projects in Marketing Practicum
University of Texas, Austin	US	MK XXX	Special Topics in Marketing X*	MKT 372	Customer Insights & Experiences
University of Texas, Austin	US	OM 201	Principles of Operations Management	OM 335	Operations Management
University of Texas, Austin	US	OM 499	Independent Study in Operations Management	OM 366	Operations Management Practicum
University of Texas, Austin	US	OM 499	Independent Study in Operations Management	OM 366P	Operational Management Practicum
University of Texas, Austin	US	RB 211	Introduction to Real Estate Business	RE 358/URB 351	Intro to Real Estate and Urban Development
University of Texas, Austin	US	RB 211	Introduction to Real Estate Business	RE 376g	Real Estate Appraisal and Investment
University of Texas, Austin	US	RB 313	Real Estate Finance and Investment	RE 378K	Real Estate Finance and Syndication
University of Utah	US	ER 412	Feasibility Analysis and Business Planning	MGT 3700	Fundamentals of Entrepreneurship
University of Utah	US	FN 241	Risk Management and Insurance	4240	Risk and Insurance
University of Utah	US	FN 281	Personal Finance	1200	Management of Personal Finance
University of Utah	US	FN 311	Financial Management	4040	Intermediate Corporate Finance
University of Utah	US	FN 312	Investments	5370	Investment Analysis Techniques
University of Utah	US	FN 313	International Financial Management	4550	International Finance
University of Utah	US	FN 323	Credit Management	4330	Credit Institutions
University of Utah	US	FN 331	Financial Institutions Management	5400	Financial Bank Analysis
University of Utah	US	FN 413	Strategic Financial Management	4210	Cases in Financial Management
University of Utah	US	FN 413	Strategic Financial Management	4380	Financial Modelling
University of Utah	US	FN 415	Financial Risk Analysis and Management	6240	Risk Management and Derivatives
University of Utah	US	FN 428	Investment Banking	5600	Investment Banking
University of Utah	US	FN 452	Financial Derivatives Analysis	4050	Intermediate Investments
University of Utah	US	HR 211	Human Resource Management	MGT 5510	Human Resource Management
University of Utah	US	HR 311	Organizational Behavior	MGT 3680-004	Human Behavior in Organizations
University of Utah	US	IS 352	Electronic Business	MKTG 4300-001	Internet Marketing

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Utah	US	MK 201	Principles of Marketing	MKTG 3010	Principles of Marketing
University of Utah	US	MK 311	Consumer Behavior	MKTG 4770	Consumer Behavior
University of Utah	US	MK 314	Qualitative Research in Marketing	MKTG 4460	Qualitative Research Methods
University of Utah	US	MK 315	Quantitative Research in Marketing	MKTG 3450	Marketing Research
University of Utah	US	MK 315	Quantitative Research in Marketing	MKTG 4450	Marketing Research
University of Utah	US	MK 318	Distribution Channel Management	MKTG 4820	Channel Management
University of Utah	US	MK 322	Retail Management	MKTG 4600	Retail Management
University of Utah	US	MK 333	International Marketing	MKTG 4840	International Marketing
University of Utah	US	MK 335	Health-Care Marketing Strategy	MKTG 4550	Marketing in the Health-Care-Industry
University of Utah	US	MK XXX	Special Topics in Marketing X*	MKTG 4500	Intro to Advertising
University of Utah	US	MK XXX	Special Topics in Marketing X*	MKTG 4510	Advertising Management
University of Utah	US	MK XXX	Special Topics in Marketing X*	MKTG 4720	Personal Selling
University of Utah	US	MK XXX	Special Topics in Marketing X*	MKTG 4850	Special Topics in Marketing
University of Wisconsin, La Crosse	US	AC 316	Auditing	ACC 438/538	Principles of Auditing
University of Wisconsin, La Crosse	US	AC 318	Accounting Information Systems	ACC 327	Accounting Information Systems
University of Wisconsin, La Crosse	US	AC 411	Advanced Accounting 1	ACC 421/521	Advanced Accounting
University of Wisconsin, La Crosse	US	AC202	Management accounting	ACC222	Principle of Accounting II
University of Wisconsin, La Crosse	US	CH 171	Chinese 1	CHI 101	Elementary Chinese I
University of Wisconsin, La Crosse	US	CH 172	Chinese 2	CHI 102	Elementary Chinese II
University of Wisconsin, La Crosse	US	EL 221	Communicative Business English 1	CST 110	Communication Effectively
University of Wisconsin, La Crosse	US	EL 321	Communicative Business English 2	CST 260	Professional Communication
University of Wisconsin, La Crosse	US	FN 211	Financial Markets	FIN 390	Money and Capital Markets
University of Wisconsin, La Crosse	US	FN 241	Risk Management and Insurance	FIN 362	Commercial Property/ Liability Insurance and Risk Management
University of Wisconsin, La Crosse	US	FN 281	Personal Finance	FIN 207	Personal Finance
University of Wisconsin, La Crosse	US	FN 312	Investments	FIN 321	Investments
University of Wisconsin, La Crosse	US	FN 312	Investments	FIN 380	Principles of Investment
University of Wisconsin, La Crosse	US	FN 313	International Financial Management	FIN 440/540	Multinational Financial Management
University of Wisconsin, La Crosse	US	FN 331	Financial Institutions Management	FIN 410	Management of Financial Institutions
University of Wisconsin, La Crosse	US	FN 342	Life and Health Insurance Management	FIN 361	Life Insurance
University of Wisconsin, La Crosse	US	FN 413	Strategic Financial Management	FIN 430/450	Financial Planning and Strategy
University of Wisconsin, La Crosse	US	FN 491	Seminar in Finance	FIN 485	Problems and Cases in Finance
University of Wisconsin, La Crosse	US	FN311	Financial Management	FIN370	Corporate Finance
University of Wisconsin, La Crosse	US	HR 211	Human Resource Management	MGT 385	Human Resources: Employment
University of Wisconsin, La Crosse	US	HR 311	Organizational Behavior	MGT 410	Organizational Behavior and Development
University of Wisconsin, La Crosse	US	HR 314	Human Resource Development	MGT 483	Corporate Training
University of Wisconsin, La Crosse	US	HR 315	Managing Compensation and Rewards	MGT 386	Compensation and Benefits Administration

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Wisconsin, La Crosse	US	IB 311	Global Environment of International Business	BUS 240	Introduction to International Business
University of Wisconsin, La Crosse	US	MA 216	Calculus for Social Science 1	MTH 175	Applied Calculus
University of Wisconsin, La Crosse	US	MA 216	Calculus for Social Science 1	MTH 207	Calculus I
University of Wisconsin, La Crosse	US	MK 311	Consumer Behavior	MKT 362	Buyer Behavior
University of Wisconsin, La Crosse	US	MK 319	Integrated Marketing Communications	MKT 365	Promotions & Advertising Management
University of Wisconsin, La Crosse	US	MK 323	Sales Management	MKT 370	Professional Selling and Sales Management
University of Wisconsin, La Crosse	US	MK 333	International Marketing	MKT 341	International Marketing
University of Wisconsin, La Crosse	US	OM 201	Principles of Operations Management	MGT 393	Production Management
University of Wisconsin, Madison	US	AC 201	Fundamental Accounting	100	Introductory Financial Accounting
University of Wisconsin, Madison	US	AC 202	Management Accounting	211	Introductory Managerial Accounting
University of Wisconsin, Madison	US	AC 311	Intermediate Accounting 1	301	Financial Reporting I
University of Wisconsin, Madison	US	AC 312	Intermediate Accounting 2	302	Financial Reporting II
University of Wisconsin, Madison	US	AC 313	Cost Accounting	211	Introductory Managerial Accounting
University of Wisconsin, Madison	US	AC 314	Cost Management	310	Cost Management Systems
University of Wisconsin, Madison	US	AC 318	Accounting Information Systems	340	Accounting Systems
University of Wisconsin, Madison	US	AC 421	Seminar in Financial Accounting	365	Contemporary Topics
University of Wisconsin, Madison	US	AC 422	International Accounting	407	International Accounting
University of Wisconsin, Madison	US	ER 412	Feasibility Analysis and Business Planning	434	Venture Creation
University of Wisconsin, Madison	US	FN 211	Financial Markets	305	Financial Markets, Institutions and Economic Activity
University of Wisconsin, Madison	US	FN 311	Financial Management	325	Corporate Finance
University of Wisconsin, Madison	US	FN 312	Investments	320	Investment Theory
University of Wisconsin, Madison	US	FN 312	Investments	520	Intermediate Investment Theory
University of Wisconsin, Madison	US	FN 313	International Financial Management	445	Multinational Business Finance
University of Wisconsin, Madison	US	FN 331	Financial Institutions Management	410	Bank Management
University of Wisconsin, Madison	US	FN 351	Fixed-Income Securities Analysis	630	Fixed Income and Derivatives Securities
University of Wisconsin, Madison	US	FN 451	Equity Securities Analysis	535	Applied Security Analysis and Investment Management
University of Wisconsin, Madison	US	FN 452	Financial Derivatives Analysis	330	Derivative Securities
University of Wisconsin, Madison	US	FN 452	Financial Derivatives Analysis	530	Advanced Derivative Securities
University of Wisconsin, Madison	US	FN 491	Seminar in Finance	457	Entrepreneurial Finance
University of Wisconsin, Madison	US	FN 491	Seminar in Finance	536	Applied Security Analysis and Investment Management
University of Wisconsin, Madison	US	FN311	Financial Management	FIN325	Corporation Finance
University of Wisconsin, Madison	US	FN312	Investments	FIN320	Investment
University of Wisconsin, Madison	US	FN313	International Financial Management	FIN/INTBUS445	International Finance
University of Wisconsin, Madison	US	HR 211	Human Resource Management	305	Human Resource Management
University of Wisconsin, Madison	US	HR 311	Organizational Behavior	300	Organizational Behavior
University of Wisconsin, Madison	US	HR 315	Managing Compensation and Rewards	610	Compensation: Theory and Administration

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MK 421 Special Topics in Marketing 4 (3 credits)

Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
University of Wisconsin, Madison	US	HR 412	Seminar in Strategic Human Resource Management	471	Seminar: Human Resources Issues
University of Wisconsin, Madison	US	IB 311	Global Environment of International Business	200	International Business
University of Wisconsin, Madison	US	IB311	Global Environment of International Business	INTL BUS 200	International Business
University of Wisconsin, Madison	US	MK 311	Consumer Behavior	305	Consumer Behavior
University of Wisconsin, Madison	US	MK 312	Marketing Planning	300	Marketing Management
University of Wisconsin, Madison	US	MK 315	Quantitative Research in Marketing	310	Marketing Research
University of Wisconsin, Madison	US	MK 318	Distribution Channel Management	425	Marketing Channels
University of Wisconsin, Madison	US	MK 319	Integrated Marketing Communications	415	Marketing Communications
University of Wisconsin, Madison	US	MK 412	Marketing Strategy	460	Marketing Strategy
University of Wisconsin, Madison	US	OM 201	Principles of Operations Management	350	Management of Service and Manufacturing Operations
University of Wisconsin, Madison	US	OM 311	Data Analysis for Decision Making	410	Operations Research I
University of Wisconsin, Madison	US	OM 314	Quality Management	351	Principles and Techniques of Quality Management
University of Wisconsin, Madison	US	OM 315	Service Operations Management	451	Service Operations Management
University of Wisconsin, Madison	US	OM 421	Business Simulation	620	Simulation Modelling and Analysis
University of Wisconsin, Madison	US	RB 211	Introduction to Real Estate Business	306	The Real Estate Process
University of Wisconsin, Madison	US	RB 212	Introduction to Real Estate Valuation	415	Valuation of Real Estate
University of Wisconsin, Madison	US	RB 423	International Aspects of Real Estate	430	International Real Estate
Virginia Commonwealth University	US	EC 320	Introductory Mathematical Economics	ECON 403	Introduction to Mathematical Economics
Virginia Commonwealth University	US	FN 241	Risk Management and Insurance	FIRE 333	Risk and Insurance
Virginia Commonwealth University	US	FN 281	Personal Finance	FIRE 315	Personal Financial Planning
Virginia Commonwealth University	US	FN 312	Investments	FIRE 314	Investments
Virginia Commonwealth University	US	FN 313	International Financial Management	FIRE 416	International Financial Management
Virginia Commonwealth University	US	FN 331	Financial Institutions Management	FIRE 622	Financial Management of Financial Institutions
Virginia Commonwealth University	US	FN 331	Financial Institutions Management	FIRE 437	Funds Management in Financial Institutions

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
Virginia Commonwealth University	US	FN 342	Life and Health Insurance Management	FIRE 426	Life and Health Insurance
Virginia Commonwealth University	US	FN 413	Strategic Financial Management	FIRE 417	Cases in Finance Management
Virginia Commonwealth University	US	FN 415	Financial Risk Analysis and Management	FIRE 465	Managing Financial Risk
Virginia Commonwealth University	US	FN 451	Equity Securities Analysis	FIRE 414	Security Analysis and Portfolio Management
Virginia Commonwealth University	US	FN 452	Financial Derivatives Analysis	FIRE 455	Options, Futures and Swaps
Virginia Commonwealth University	US	FN 499	Independent Study in Finance	FIRE 492	Independent Study in Finance
Virginia Commonwealth University	US	IB 421	International Business Management	MGMT 418/INTL 418	International Management
Virginia Polytechnic Institute and State University	US	AC423	Tax Problem	ACIS3314	Tax Impact on Decisions
Virginia Polytechnic Institute and State University	US	AC316	Auditing	ACIS3414	Auditing, governance, and professional ethics
Virginia Polytechnic Institute and State University	US	AC411	Advance Accounting 1	ACIS4114	Advanced Financial Accounting
Virginia Polytechnic Institute and State University	US	AC413	Financial reporting and statement analysis)	ACIS4194	Analysis of financial statement
Virginia Polytechnic Institute and State University	US	AC452	Accounting Integration for ERP	ACIS4504	Accounting Application Development
Virginia Polytechnic Institute and State University	US	ACIS 3115	Intermediate financial accounting	AC 311	Intermediate Accounting 1
Virginia Polytechnic Institute and State University	US	ACIS 4214	Cost Planning and Control	AC 433	Accounting for Planning and Control
Virginia Polytechnic Institute and State University	US	BA401	Strategic Management	MGT4394	Strategic Management
Virginia Polytechnic Institute and State University	US	IB311	Global Environment of International	BIT 4474	Global Operations and Information Technology
Virginia Polytechnic Institute and State University	US	MK312	Marketing Planning	MKTG3104	Marketing Management
Virginia Polytechnic Institute and State University	US	MK319	Integrated marketing communications	MKTG4304	Marketing communications
Virginia Polytechnic Institute and State University	US	MK322	Retail Management	MKTG4604	Retail management
Virginia Polytechnic Institute and State University	US	MK333	International Marketing	MKTG4704	International Marketing
West Virginia University	US	FN 241	Risk Management and Insurance	350	General Insurance
West Virginia University	US	FN 241	Risk Management and Insurance	455	Risk Management

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Partner University	Country	TBS Code	TBS Course	Partner University Code	Partner University Course
West Virginia University	US	FN 331	Financial Institutions Management	330	Financial Institutions
West Virginia University	US	FN 451	Equity Securities Analysis	410	Security Analysis and Portfolio Management
Western Washington University	US	AC 314	Cost Management	ACCT 331	Cost Management
Western Washington University	US	AC 316	Auditing	ACCT 461	Auditing Theory and Practice
Western Washington University	US	AC 318	Accounting Information Systems	ACCT 321	Accounting Information Systems
Western Washington University	US	AC 411	Advanced Accounting 1	ACCT 441	Advanced Accounting Theory and Practice
Western Washington University	US	AC 422	International Accounting	451	International Accounting
Western Washington University	US	FN 201	Business Finance	FIN 341	Principles of Finance
Western Washington University	US	FN 211	Financial Markets	FIN 444	Financial Institutions and Markets
Western Washington University	US	FN 241	Risk Management and Insurance	FIN 346	Risk and Insurance
Western Washington University	US	FN 281	Personal Finance	FIN 215	Personal Finance
Western Washington University	US	FN 311	Financial Management	FIN 441	Intermediate Financial Management
Western Washington University	US	FN 312	Investments	FIN 440	Investments
Western Washington University	US	FN 312	Investments	FIN 448	Investment Analysis and Management
Western Washington University	US	FN 313	International Financial Management	FIN 442	Multinational Corporate Finance
Western Washington University	US	FN 331	Financial Institutions Management	FIN 447	Commercial Bank Management
Western Washington University	US	FN 331	Financial Institutions Management	ECON311	Money and Banking
Western Washington University	US	FN 413	Strategic Financial Management	FIN 449	Cases in Financial Management
Western Washington University	US	FN 452	Financial Derivatives Analysis	FIN 446	Options and Futures Markets
Western Washington University	US	FN 491	Seminar in Finance	FIN 443	Topics in Finance
Western Washington University	US	HR 321	Leadership	LDST337	Issues in Global Leadership
Western Washington University	US	IS 201	Management Information Systems	320	Principles of Management Information Systems
Western Washington University	US	MA 216	Calculus for Social Science 1	MATH 157	Calculus with Applications to Business and Economics
Western Washington University	US	MK 311	Consumer Behavior	MKTG 382	Buying Behavior and Analysis
Western Washington University	US	MK314	Qualitative Research in Marketing	MKTG 381	Fundamentals of Marketing Research
Western Washington University	US	MK316	Product and Brand Management	MKTG 475	Brand Management
Western Washington University	US	MK319	Integrated Marketing Communications	MKTG 483	Integrated Marketing Communications
Western Washington University	US	MK322	Retail Management	MKTG484	Retailing
Western Washington University	US	MK323	Sales Management	MKTG482	Personal Selling / Sales Management
		BA 401	Strategic Management	3-438-06	Strategic Management in Organizations

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