

GAME THEORY (A QUICK REVIEW)

$P \rightarrow$ PLAYERS $N \geq 2$

$A \rightarrow$ ACTIONS OR STRATEGIES

$P \rightarrow$ PAYOFF OR OUTCOMES RECEIVED BY PLAYERS

$I \rightarrow$ INFORMATION \rightarrow ORDERS OF THE PLAY \rightarrow RULES OF THE GAME \rightarrow RATIONALITY OF PLAYERS

SIMULTANEOUS MOVE
SEQUENTIAL MOVE

\rightarrow HISTORY OF THE GAME

(Q)

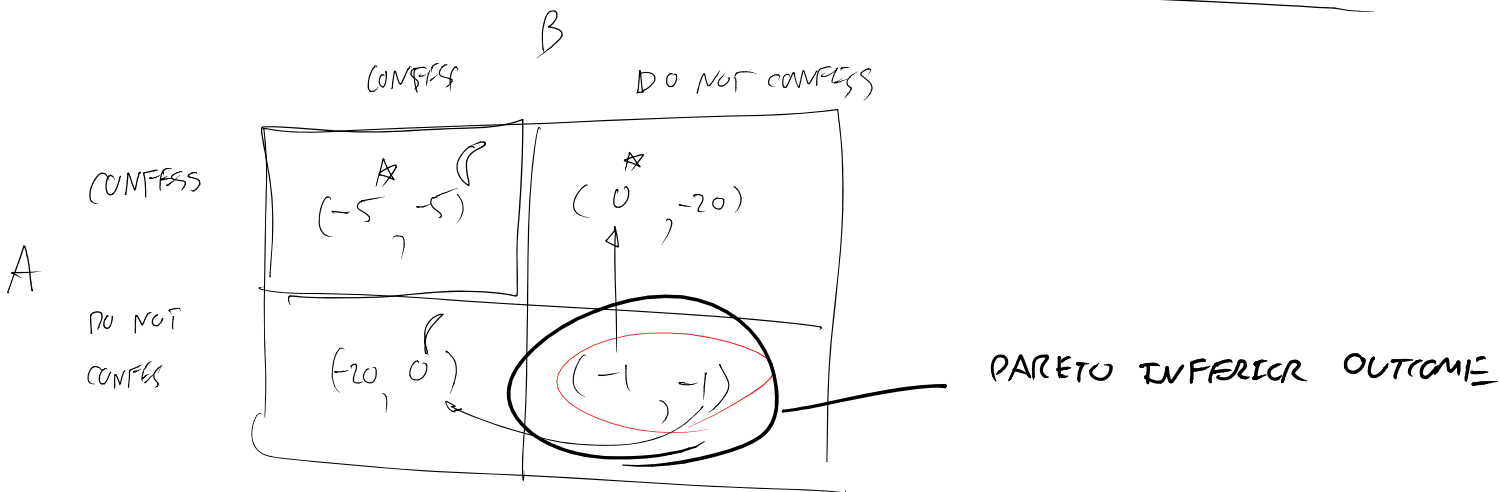
• COURNOT \rightarrow SIMULTANEOUS MOVE GAME

(Q)

• STACKELBERG \rightarrow SEQUENTIAL MOVE GAME

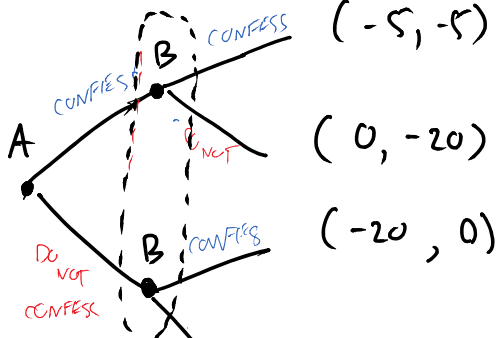
(P)

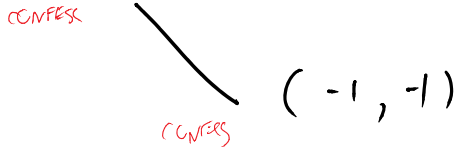
• BERTRAND \rightarrow SIMULTANEOUS MOVE GAME



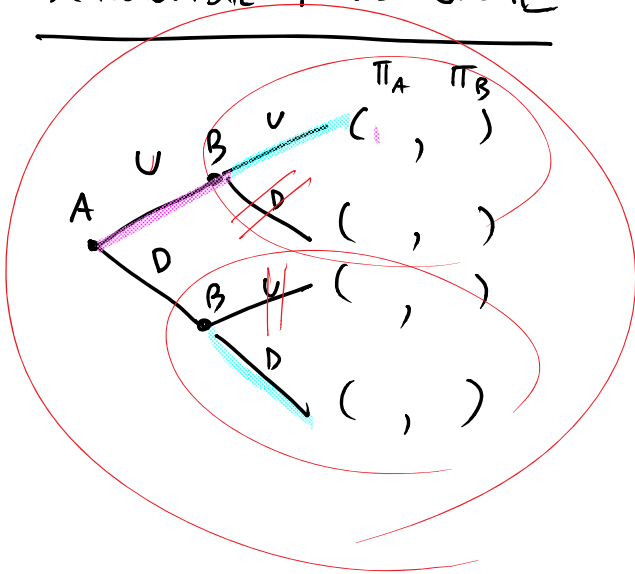
SO N-E : $(s_A^*, s_B^*) = (\text{CONFESS}, \text{CONFESS})$

$$\left(\pi_A^*(s_A^*, s_B^*), \pi_B^*(s_A^*, s_B^*) \right) = (-5, -5)$$





SEQUENTIAL-MOVE GAME



A : FIRST MOVER

B : FOLLOWER

WE SOLVE THIS GAME FOR

A NASH EQUILIBRIUM

BY USING "BACKWARD INDUCTION"

- THINKING AHEAD AND REASONING BACKWARD.

STATIC OLIGOPOLY MODELS

- COURNOT MODEL (1838)
- BERTRAND MODEL OF PRICE COMPETITION (1883)
- STACKELBERG MODEL

COURNOT (1838)

ASSUMPTIONS

- ① CONSUMERS ARE PRICE TAKERS
- ② HOMOGENEOUS PRODUCTS
- ③ NO ENTRY

CHOICE : LEVEL OF OUTPUT / QUANTITY / SALE VOLUMES

SETUP

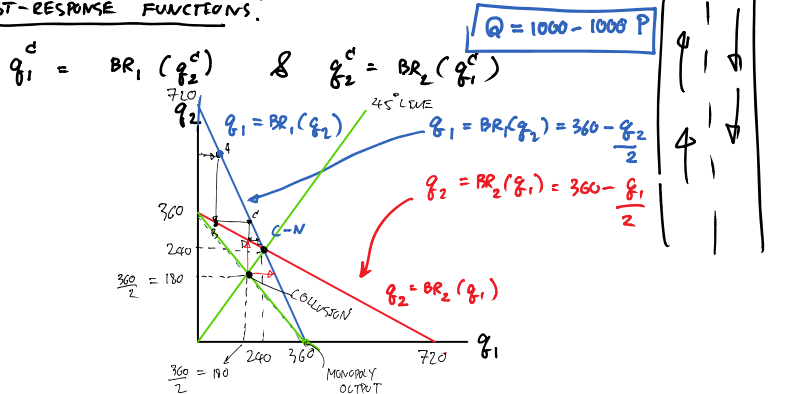
- ① 2 IDENTICAL FIRMS W/ NO ENTRY
- ② ONE-SHOT GAME
- ③ HOMOGENEOUS GOODS WHERE $q_1 + q_2 = Q$.
- ④ $P = A - BQ$: MARKET DEMAND FUNCTION
 $P = A - B(q_1 + q_2)$
 $P = A - Bq_1 - Bq_2$.
- ⑤ EACH FIRM HAS A CONSTANT AND EQUAL $MC = c$.
- ⑥ EACH FIRM CHOOSES ITS OWN OUTPUT SIMULTANEOUSLY.

COURNOT-NASH EQUILIBRIUM : FOR q_1^c AND q_2^c TO BE A NASH EQUILIBRIUM QUANTITY, 2 FOLLOWING CONDITIONS MUST BE TRUE :

$$\pi_1(q_1^c, q_2^c) \geq \pi_1(q_1, q_2^c) \text{ FOR ANY } q_1 \text{ ①}$$

$$\pi_2(q_1^c, q_2^c) \geq \pi_2(q_1^c, q_2) \text{ FOR ANY } q_2 \text{ ②}$$

C-N EQUILIBRIUM CAN BE DERIVED BY USING "BEST-RESPONSE FUNCTIONS".



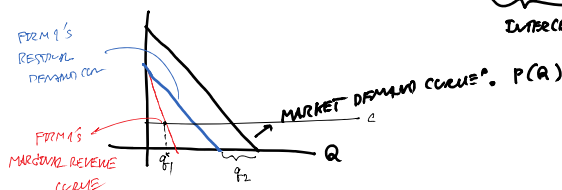
CONSIDER A MARKET DEMAND CURVE : $P(Q) = A - BQ$

WHERE $Q = q_1 + q_2$

COST OF PRODUCTION : $C = c \cdot q_i$ WHERE $i = 1, 2$

• FIRM 1'S RESIDUAL DEMAND CURVE : $P(q_1, q_2) = (A - Bq_2) - Bq_1$

INTERCEPT



• FIRM 1'S MR CURVE : $MR(q_1, q_2) = (A - Bq_2) - 2Bq_1$.

• PROFIT MAXIMIZING OUTPUT FOR FIRM 1 : $A - Bq_2 - 2Bq_1 = c$

BY SYMMETRY,

$$q_2 = \frac{A - Bq_1 - c}{2B}$$

$$q_1 = \frac{A - Bq_2 - c}{2B}$$

2-EQUATION & 2-UNKNOWN, WE CAN SOLVE FOR q_1^c, q_2^c

$$q_1^c = q_2^c = \frac{A - c}{3B}$$

C-N EQUILIBRIUM QUANTITIES

$$Q = q_1^c + q_2^c = 2 \cdot \left(\frac{A - c}{3B} \right)$$

$$P = A - BQ = A - B \cdot 2 \left(\frac{A - c}{3B} \right)$$

$$P^c = \frac{A + 2c}{3}$$

$$\pi_i = P \cdot q_i - c \cdot q_i$$

$$\pi_i^c = \frac{(A - c)^2}{9B}$$

PROPERTIES OF C-N EQUILIBRIUM

RECALL THAT $TR = P(Q) \cdot Q$

$$MR = \frac{\partial TR}{\partial Q} = P(Q) + Q \cdot \frac{\partial P(Q)}{\partial Q} \quad \text{OR} \quad P(Q) + Q \frac{dP(Q)}{dQ}$$

GIVEN THIS KNOWLEDGE, $MR(q_1, q_2) = P(q_1, q_2) + \frac{dP(q_1, q_2)}{dQ} \cdot q_1 = MC(q_1)$

LET'S DIVIDE BOTH SIDES BY $P(q_1^c, q_2^c)$:

$$\frac{P(q_1^c, q_2^c) - MC(q_1)}{P(q_1^c, q_2^c)} = - \frac{dP(q_1^c, q_2^c)}{dQ} \cdot \frac{q_1}{P(q_1^c, q_2^c)} \cdot \frac{1}{\frac{q_1}{Q}}$$

$$\frac{P - MC}{P} = - \frac{1}{\epsilon} \cdot \frac{q_1}{Q^c}$$

$$\frac{P - MC}{P} = - \frac{1}{\epsilon} \cdot s_i$$