

## Lecture 2: Statement of Cash Flows class exercise

### Balance Sheet

ABC Firm: For years ending 31<sup>st</sup> December (USD in millions)

|                                       | 2013         | 2014         |
|---------------------------------------|--------------|--------------|
| <b><u>Assets</u></b>                  |              |              |
| Cash and equivalents                  | 107          | 140          |
| Accounts receivable                   | 270          | 294          |
| Inventories                           | 280          | 269          |
| Other current assets                  | <u>50</u>    | <u>58</u>    |
| <b>Total current assets</b>           | <b>707</b>   | <b>761</b>   |
| Net property, plant and equipment     | 814          | 873          |
| Intangible assets                     | <u>221</u>   | <u>245</u>   |
| <b>Total fixed assets</b>             | <b>1,035</b> | <b>1,118</b> |
| <b>Total assets</b>                   | <b>1,742</b> | <b>1,879</b> |
| <b><u>Liabilities and equity</u></b>  |              |              |
| Accounts payable                      | 197          | 213          |
| Notes payable                         | 53           | 50           |
| Accrued expenses                      | <u>205</u>   | <u>223</u>   |
| <b>Total current liabilities</b>      | <b>455</b>   | <b>486</b>   |
| Deferred taxes                        | 104          | 117          |
| Long-term debts*                      | <u>458</u>   | <u>471</u>   |
| <b>Total long-term liabilities</b>    | <b>562</b>   | <b>588</b>   |
| <b>Total liabilities</b>              | <b>1,017</b> | <b>1,074</b> |
| Preferred stock                       | 39           | 39           |
| Common stock (USD 1 par value)        | 32           | 55           |
| Capital surplus                       | 327          | 347          |
| Retained earnings                     | 347          | 390          |
| Less: Treasury stock                  | <u>20</u>    | <u>26</u>    |
| <b>Total equity</b>                   | <b>725</b>   | <b>805</b>   |
| <b>Total liabilities and equity**</b> | <b>1,742</b> | <b>1,879</b> |

\*Long –term debt rose by USD 13 million: the difference between USD 86 million new debts and USD 73 million in retirement of old debt.

\*\*US Composite reports USD 43 million in new equity. The company issued 23 million shares at a price of USD 1.87 per share.

## Income Statement

ABC Firm: For years ending 31<sup>st</sup> December (USD in millions)

|                                                                                 | 2013         | 2014         |
|---------------------------------------------------------------------------------|--------------|--------------|
| Total Operating revenues (Sales)                                                | 2,110        | 2,262        |
| Cost of goods sold                                                              | <u>1,610</u> | <u>1,655</u> |
| <b>Gross profit</b>                                                             | <b>500</b>   | <b>607</b>   |
| Selling, general and administrative expenses                                    | <u>270</u>   | <u>327</u>   |
| <b>Earnings before interest, taxes, depreciation, and amortization (EBITDA)</b> | <b>230</b>   | <b>280</b>   |
| Depreciation expenses                                                           | 85           | 90           |
| Amortization                                                                    | <u>-</u>     | <u>-</u>     |
| <b>Operating profit</b>                                                         | <b>145</b>   | <b>190</b>   |
| Other income/expense                                                            | <u>82</u>    | <u>29</u>    |
| <b>Earnings before interest and taxes (EBIT)</b>                                | <b>227</b>   | <b>219</b>   |
| Interest expense                                                                | <u>48</u>    | <u>49</u>    |
| <b>Earnings before taxes (EBT)</b>                                              | <b>179</b>   | <b>170</b>   |
| Current                                                                         | 75           | 71           |
| Deferred                                                                        | <u>14</u>    | <u>13</u>    |
| Total taxes                                                                     | <u>89</u>    | <u>84</u>    |
| <b>Net income before preferred dividends</b>                                    | <b>90</b>    | <b>86</b>    |
| Preferred stock dividends                                                       | <u>4</u>     | <u>4</u>     |
| <b>Net income to common equity</b>                                              | <b>86</b>    | <b>82</b>    |
| Common stock dividends                                                          | 41           | 39           |
| Per share data:                                                                 |              |              |
| Price per share                                                                 | 14.50        | 15.25        |

## Financial ratios analysis

| Ratios                              | Formula | Remarks | 2013 | 2014 |
|-------------------------------------|---------|---------|------|------|
| <b>1. Liquidity ratios</b>          |         |         |      |      |
| Current ratio                       |         |         |      |      |
| Quick ratio                         |         |         |      |      |
| Cash ratio                          |         |         |      |      |
| <b>2. Assets utilization ratios</b> |         |         |      |      |
| Total assets turnover               |         |         |      |      |
| Fixed asset turnover                |         |         |      |      |
| Accounts receivable turnover        |         |         |      |      |
| Accounts receivable days            |         |         |      |      |
| Inventory turnover                  |         |         |      |      |
| Inventory days                      |         |         |      |      |
| Accounts payable turnover           |         |         |      |      |
| Accounts payable days               |         |         |      |      |

| Ratios                         | Formula | Remarks | 2013 | 2014 |
|--------------------------------|---------|---------|------|------|
| <b>3. Leverage ratios</b>      |         |         |      |      |
| Total debt ratio               |         |         |      |      |
| Long-term debt ratio           |         |         |      |      |
| Debt-to-equity ratio           |         |         |      |      |
| Equity multiplier              |         |         |      |      |
| Times interest earned          |         |         |      |      |
| Cash coverage ratio            |         |         |      |      |
| <b>4. profitability ratios</b> |         |         |      |      |
| Gross profit margin            |         |         |      |      |
| Profit margin                  |         |         |      |      |
| Return on Assets (ROA)         |         |         |      |      |
| Return on Equity (ROE)         |         |         |      |      |

| Ratios                           | Formula | Remarks | 2013 | 2014 |
|----------------------------------|---------|---------|------|------|
| <b>5. Others</b>                 |         |         |      |      |
| Cash conversion cycle            |         |         |      |      |
| Operating cycle                  |         |         |      |      |
| Price-earnings ratio (P/E ratio) |         |         |      |      |
| Dividend payout ratio            |         |         |      |      |
| Retention ratio                  |         |         |      |      |
| Growth rate                      |         |         |      |      |

## Multiple choices questions

1. Which of the following ratios would be most useful in determining a company's ability to cover its periodically obligation to creditors?
  - a. ROA
  - b. Total asset turnover
  - c. Times interest earned ratio
2. What does the P/E ratio measure?
  - a. The "multiple" that the stock market places on a company's EPS.
  - b. The relationship between dividends and market prices.
  - c. The earnings for one common share of stock.
3. Linda Roper observes a decrease in a company's inventory turnover. Which of the following would explain this trend?
  - a. The company installed a new inventory management system, allowing more efficient inventory management.
  - b. Due to problems with obsolescent inventory last year, the company wrote off a large amount of its inventory at the beginning of the period.
  - c. The company installed a new inventory management system but experienced some operational difficulties resulting in duplicate orders being placed with suppliers.
4. Which of the following would best explain an increase accounts receivable turnover?
  - a. The company adopted new credit policies last year and began offering credit to customers in weak credit histories.
  - b. Due to problems with an error in its old credit scoring system, the company had accumulated a substantial amount of its accounts receivables.
  - c. To match the terms offered by its closest competitor, the company adopted new payment terms now requiring net payment within 30 days rather than 15 days, which had been its previous requirement.
5. Brown Corporation had an average days sales outstanding of 19 days in 2005. Brown wants to decrease its collection period in 2006 to match the industry average of 15 days. Credit sales in 2005 were USD 300 million, and Brown expects credit sales to increase to USD 390 million in 2006. To achieve Brown's

goal of decreasing the collection period, the change in the average accounts receivable balance from 2005 to 2008 that must occur is closest to:

- a. – \$1.22 million
- b. – \$10.42 million
- c. \$0.42 million

6. A decomposition of ROE for Firm ABC is as follows:

|                 | 2004   | 2005   |
|-----------------|--------|--------|
| ROE             | 18.90% | 18.90% |
| Tax burden      | 0.75   | 0.70   |
| Interest burden | 0.90   | 0.90   |
| EBIT margin     | 10.00% | 10.00% |
| Asset turnover  | 1.40   | 1.50   |
| Leverage        | 2.00   | 2.00   |

Which of the following choices best describes reasonable conclusions an analyst might make based on this ROE decomposition?

- a. Profitability and the liquidity position both improved in 2005
  - b. The higher average tax rate in 2005 offset the improvement in profitability, leaving ROE unchanged.
  - c. The higher average tax rate in 2005 offset the improvement in efficiency, leaving ROE unchanged.
7. Rent-A-Center reported the following information related to total debt and shareholders' equity in its 2003 annual report.

What would an analysis's most appropriate conclusion be based on this data?

|                      | 1999    | 2000    | 2001    | 2002    | 2003    |
|----------------------|---------|---------|---------|---------|---------|
| Total debt           | 847,160 | 741,051 | 702,506 | 521,330 | 698,000 |
| Stockholders' equity | 206,690 | 309,371 | 405,378 | 842,400 | 794,830 |

- a. The company's solvency has improved from 1999 to 2002.
- b. The company's solvency has improved from 2002 to 2003.
- c. The data suggest the company increased debt in 2002.