



# Industrie 4.0

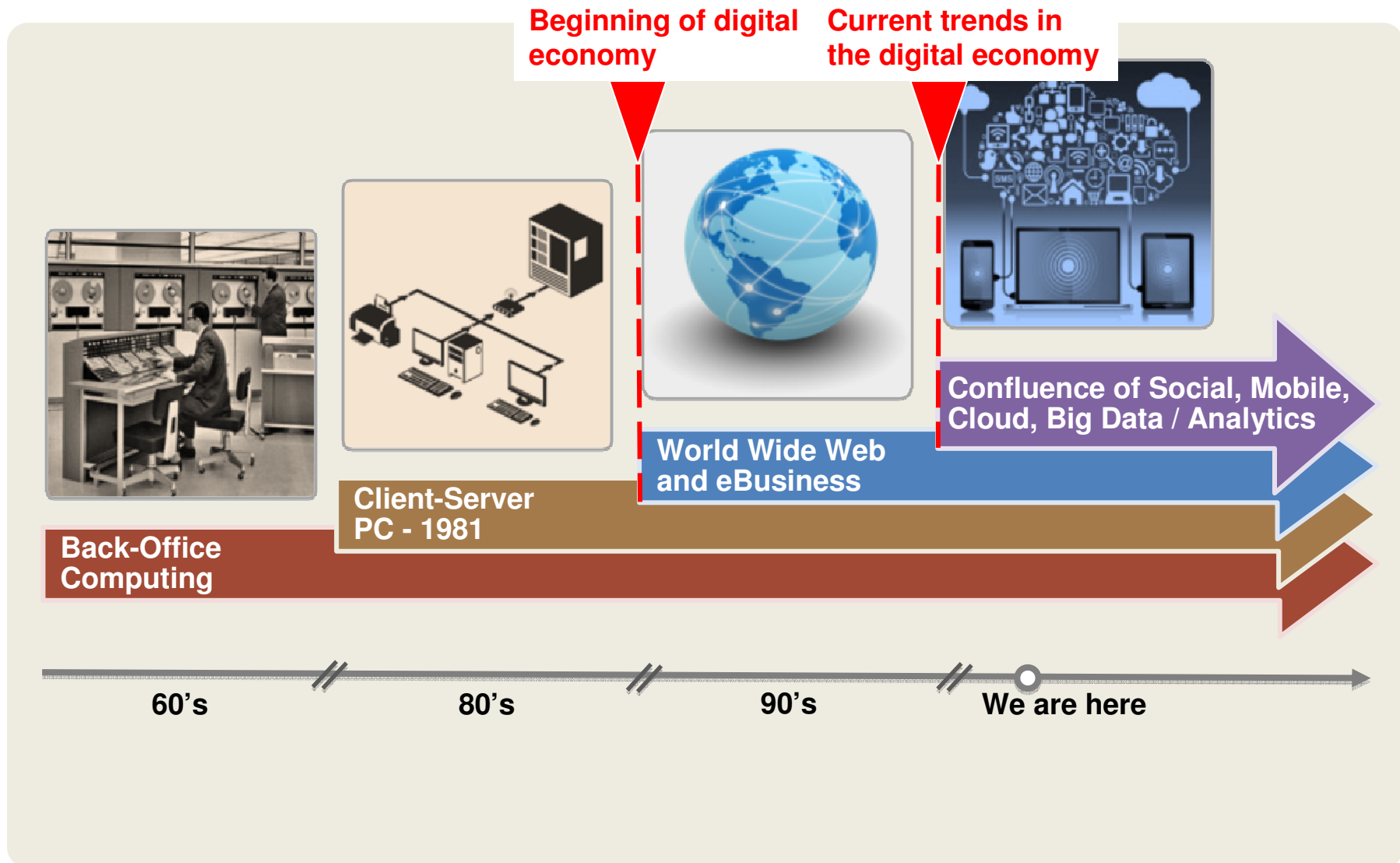
**#Industrie40**

**Innovate, 13. November 2013**

**Mark Mattingley-Scott, Ph.D.**



# What is the digital economy? It is a technology driven process that continues to evolve.



# Over the next 12 years the **digital economy** will become the economy.



Customers become more connected



Consumers and employees will demand more capabilities



Organisations will get flatter and more agile



Enterprises will make faster, more data-based decisions



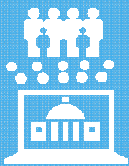
Enterprises will face more sources of competition

**Underpinned by a heavy reliance on data**

# Enterprises will be faced with a choice between a virtuous cycle of growth or rapid decline



**Compounding influence:** small gains early on compound to become significant differences – and it will be almost impossible to catch up



**Public sector will see improved services:** if it can reduce costs whilst increasing reach through new digital business models

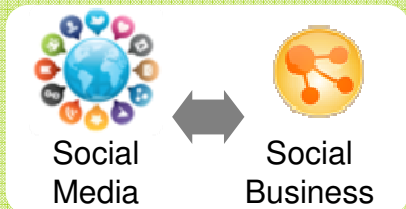


**Need to re-skill our workforce:** we need to develop new areas of business and grow exports to create new, high-paying jobs

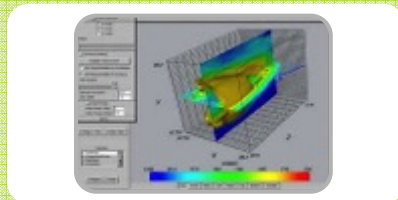
# Ready access to a broad set of data and affordability of computing is enabling a new IT paradigm: Contextual Computing

**This shift is now in full swing and will play out over the next decade.**

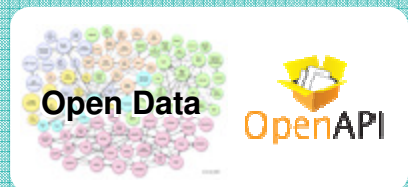
People freely share their sentiments, expertise, desires, and intentions via social media.



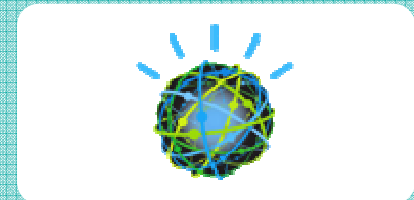
Advanced analytics exploit rich context for dramatic new insights and predictions.



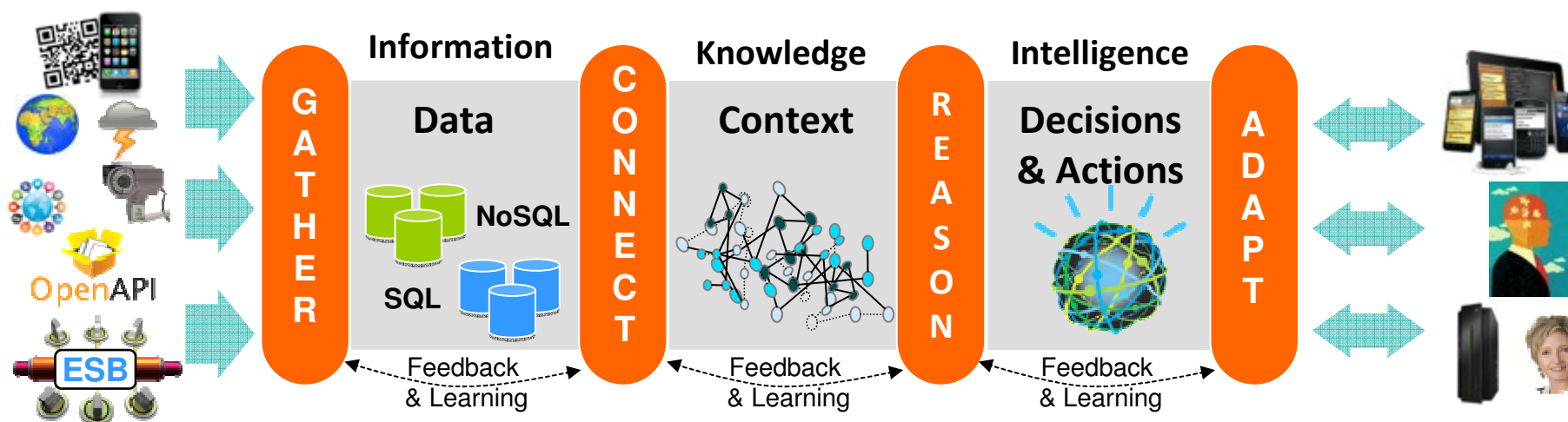
Open Data and Open APIs start delivering breakthroughs in access and integration.



WATSON-style guidance is generated from massive stores of contextualized data.

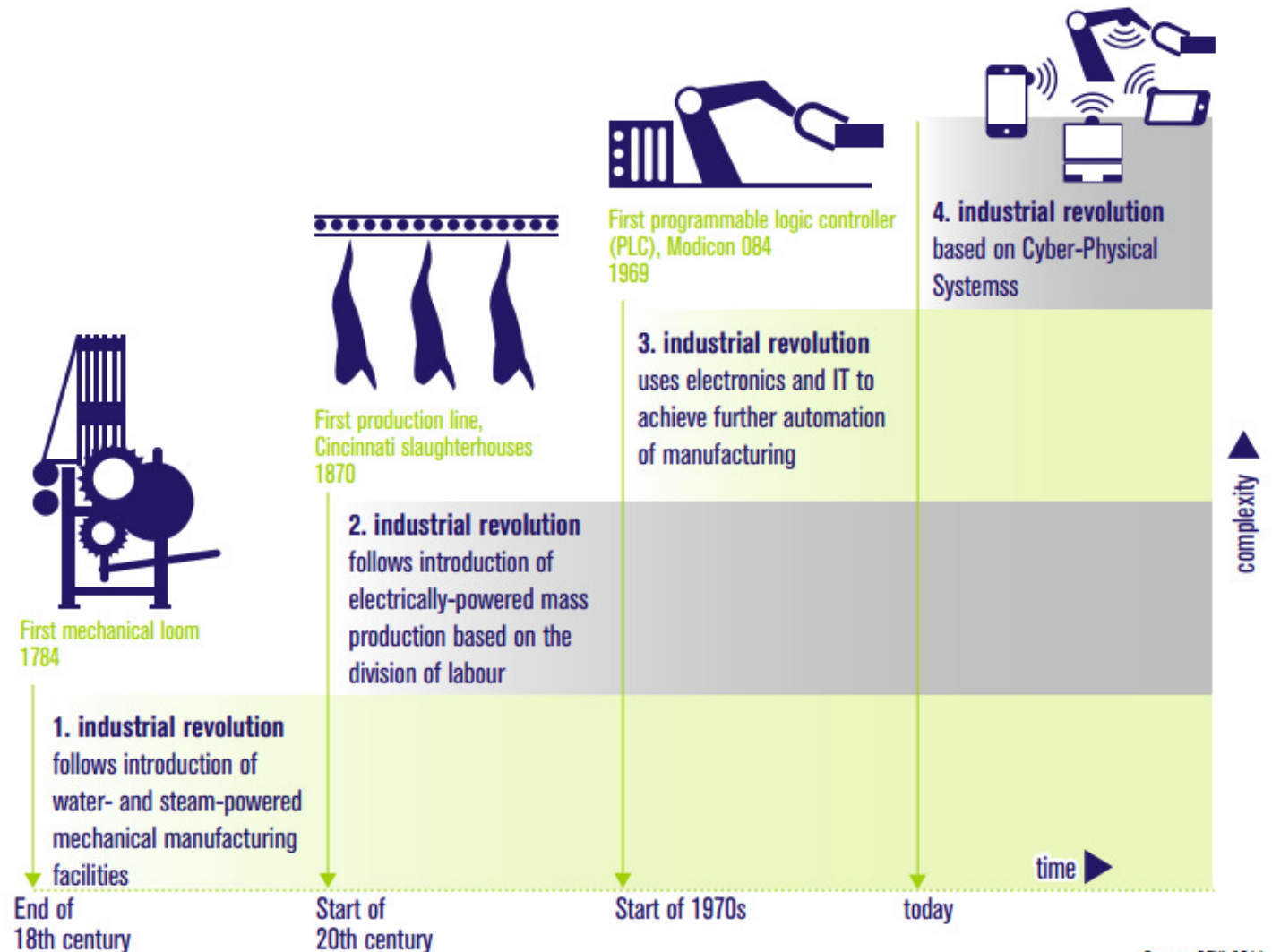
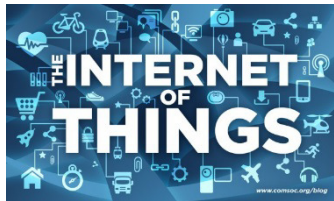


# The Contextual Enterprise will dynamically build and accumulate context at scale from data sources to deliver new client value



Support for pervasive data-centric security, data federation, and latency appropriate delivery will be key competitive differentiators

# Industrie 4.0 is an ongoing technological development influenced by four factors.



Source: DFKI 2011

# Industrie 4.0 will move the manufacturing industry towards a service business model.

Large german car manufacturers generate more than 50 percent of revenue from aftersales

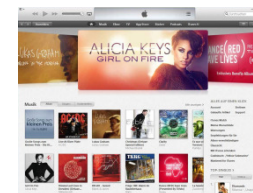
**Trend towards service**

In Manufacturing there are two successful strategies, be the price leader or the quality leader.

**Manufacturing Business Model is limited**

Industrie 4.0 is the enabler for the transformation from a manufacturing to a service business model

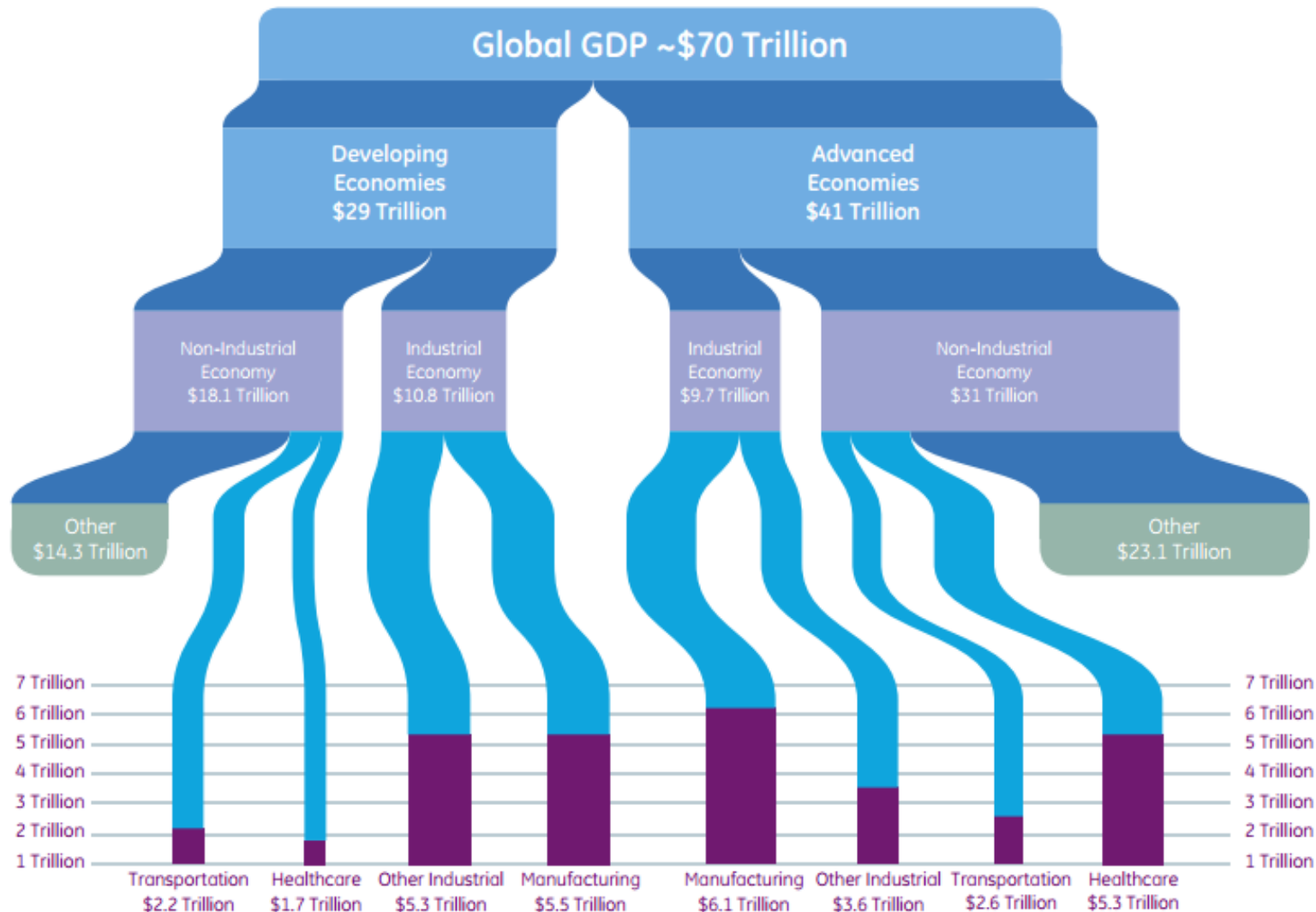
Apple did the transformation:



What do Bosch, BMW or Gillette need to do this?



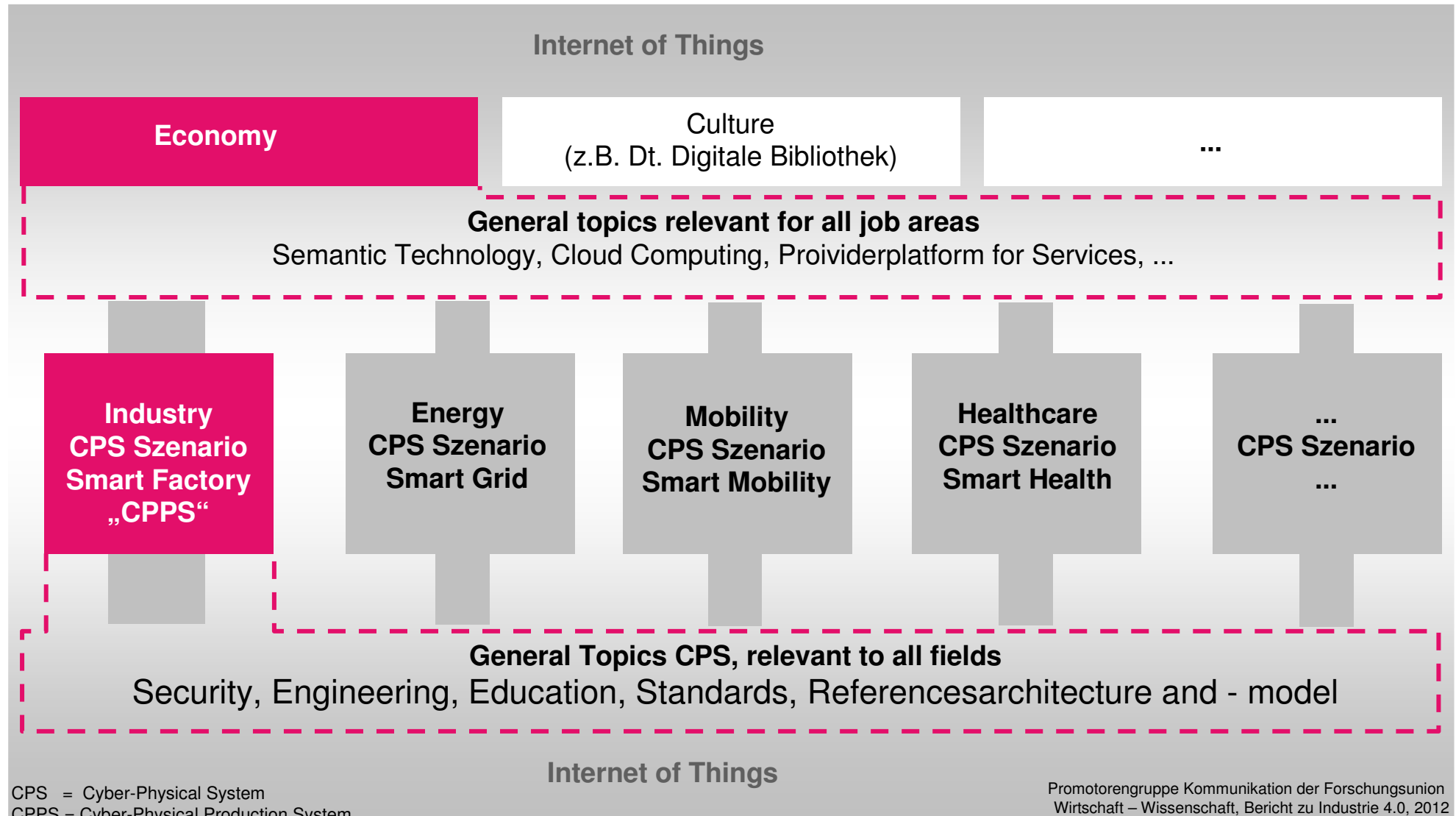
# Industrie 4.0 (“Industrial Internet”) opportunity (\$32.3 Trillion) 46% share of global economy today.



## Industrie 4.0 Opportunities

Source: World Bank, 2011 and General Electric

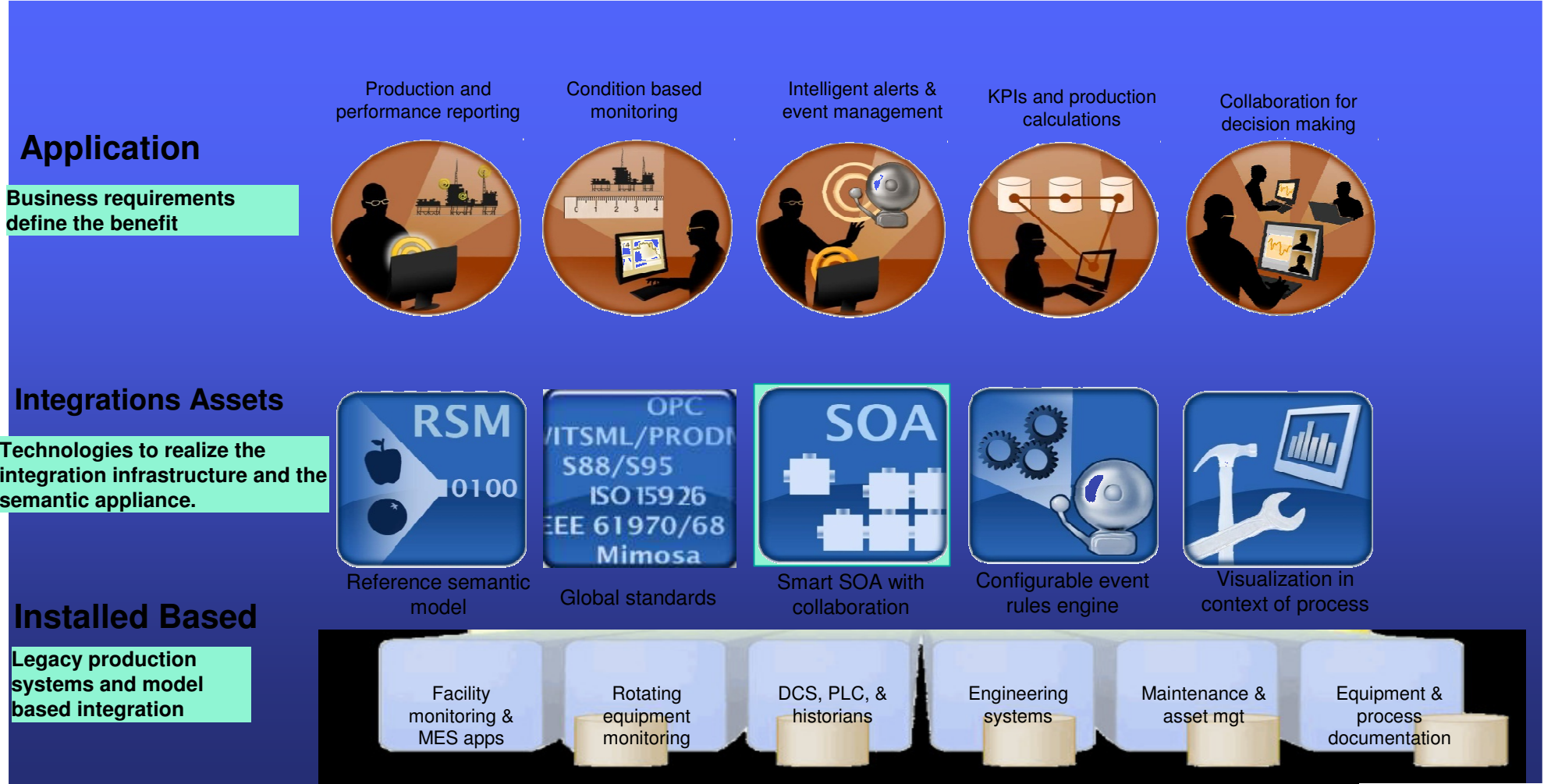
# Industrie 4.0 is a project for the future and is related to other initiatives and projects



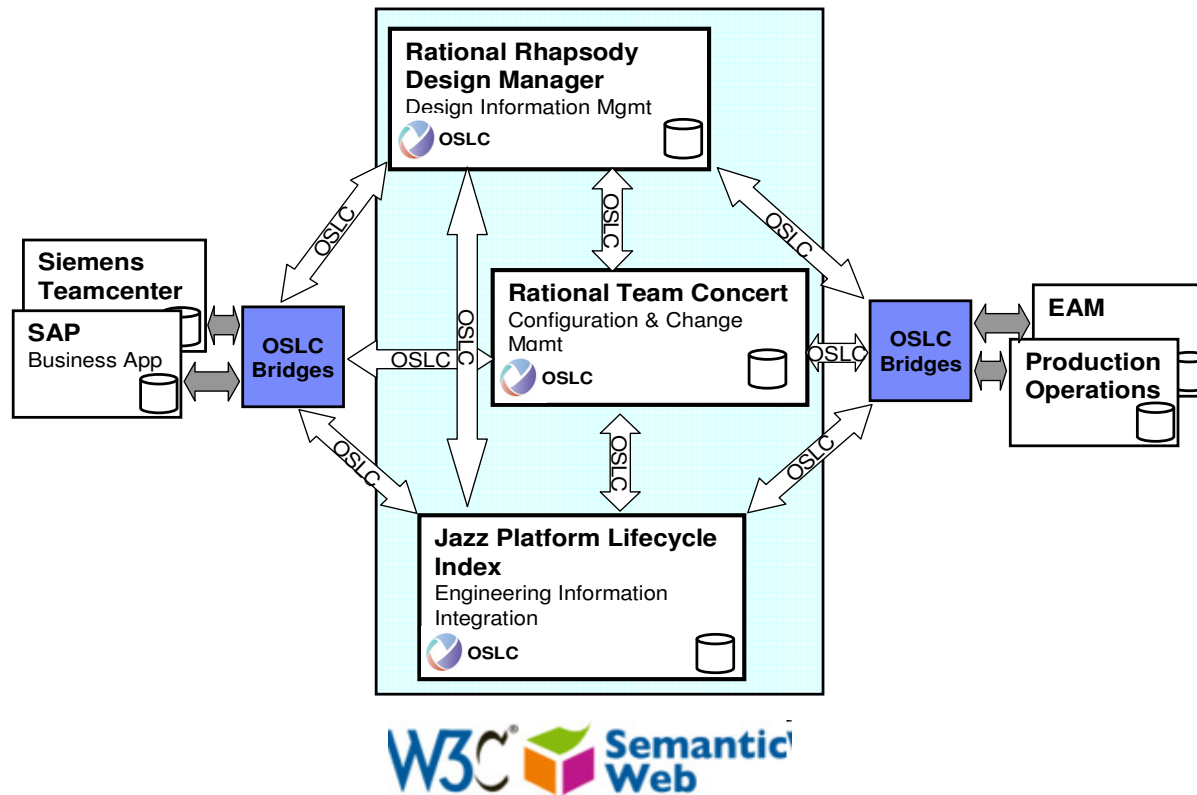
CPS = Cyber-Physical System  
 CPPS = Cyber-Physical Production System

Promotorengruppe Kommunikation der Forschungsunion  
 Wirtschaft – Wissenschaft, Bericht zu Industrie 4.0, 2012

# The technology to realize this architecture is available to us right now!



# This also enable integrated lifecycle mangement for CPPS by the semantic integration based on open services for lifecycle collaboration

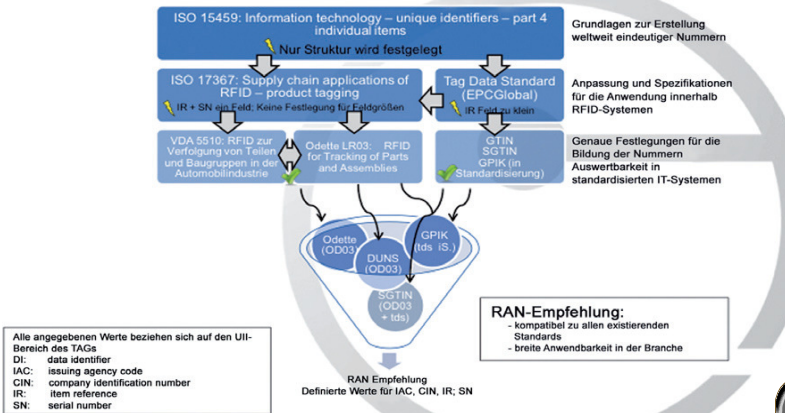


- Explicit formalized Relationships between the data of different tools and applications
- Standardized semantically described interface.
- Masterdata stays in their current application, no transfer
- Queries, view-generation and backtacking across different tools and systems

OSLC enables semantic integration of data over different tools and application today.

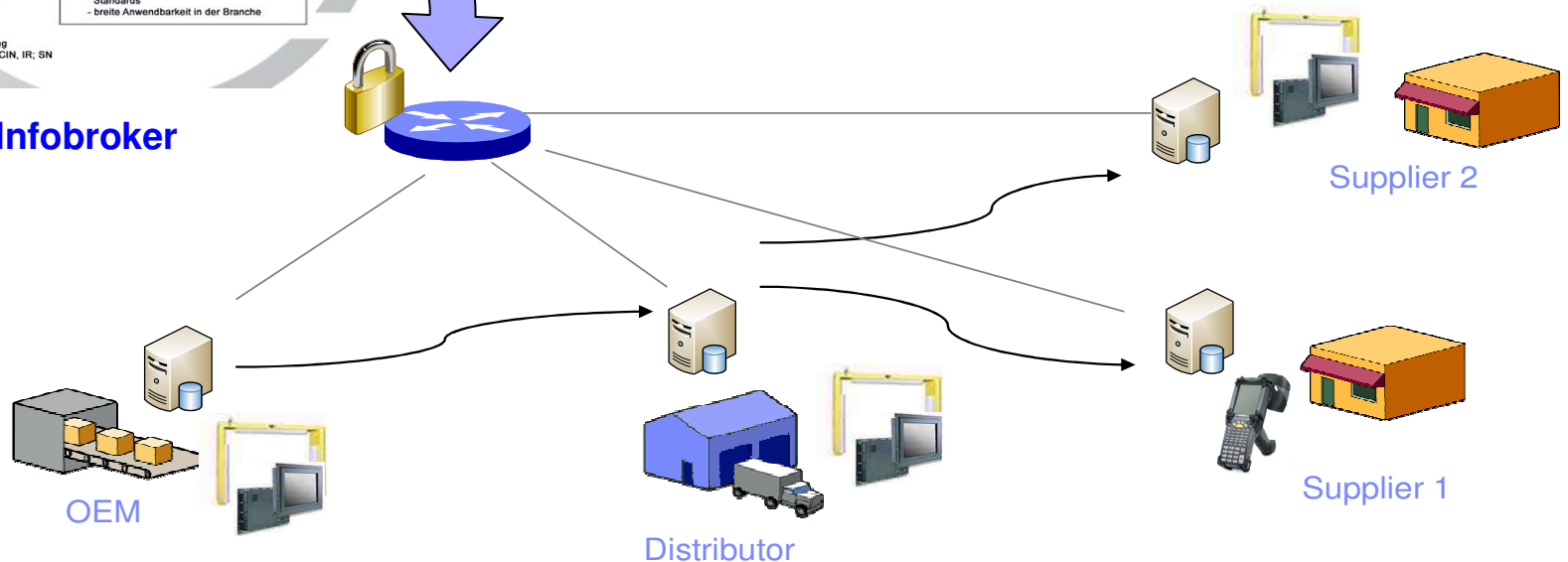
# This also enables a smarter logistics solution based on RFID and creating transparency of parts, products and containers.

## Objektnummerierung für Produkte und Produktverpackungen



- Based on accepted standards
- Defined and accepted semantics and taxonomy
- Big value potential

## IBM Infobroker



The solution that has been developed for the automotive industry can be use for (spare) parts and enable the dynamic reconfiguration of the supply chain.

## Overview of an industrie 4.0 solution.

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Today available:

- ✓ Integrated development environment for products, facilities and enterprise-it-applications (JAZZ / RELM / RDM).
- ✓ Semantic reference model for line control (IIC) and management (IOC) systems
- ✓ Reference models and tools for development of systems to analyse the data (“big data”, “unstructured data”) and to optimize complex production facilities (PAO)
- ✓ Components for „Service-Plattform“ („core technology services“ like scalability, performance, integration of intelligent devices, connectivity, etc. and „core business services“ like product- and process documentation, tracability, data security, safety, protection of IP and privacy „Web-of-Trust“, system for user and rights management and billing, ...)
- ✓ Platform for collaboration and knowledge management (Lotus Connections)
- ✓ Process support and operations („cloud computing“, „AMS“, „market place“, ...)

# Improved industry and manufacturing is a global competition, with initiatives in the USA, China and Germany

	USA	China	Germany (EU)
<p><b>1</b></p> <p><b>Status quo</b></p>	<ul style="list-style-type: none"> <li>Revenue in Manufacturing: 290 Mrd. Euro p.a.</li> <li>Industrial employment decreased by 25% since '02 (slow recovery)</li> <li>Leading in Internet Technology</li> </ul>	<ul style="list-style-type: none"> <li>Revenue in Manufacturing: 563 Mrd. Euro p.a.</li> <li>Strong manufacturing growth plans</li> <li>Leading in Automation (30% vs. 10% market share)</li> </ul>	<ul style="list-style-type: none"> <li>Revenue in Manufacturing: 250 Mrd. Euro p.a.</li> <li>High ITC and manufacturing competence</li> </ul>
<p><b>Conclusion</b></p>	<p><b>Highly competitive landscape, the innovation in manufacturing (Industrie 4.0) is the key to survival</b></p>		
<p><b>2</b></p> <p><b>Advance Manufacturing Initiatives</b></p>	<p><b>„Advanced Manufacturing Partnership“</b></p> <ul style="list-style-type: none"> <li>Start: 2011</li> <li>Goal: Connect Industry, Science and Politics</li> <li>Led by top research institutions (e.g. MIT, Stanford) and CEOs (e.g. Ford, Intel, P&amp;G)</li> <li>R&amp;D Budget: 2,2 Bil. Dollar (in 2013)</li> </ul>	<p><b>“12<sup>th</sup> five-year plan (2011-2015)”</b></p> <ul style="list-style-type: none"> <li>Start: 2011</li> <li>Goal: Decrease foreign dependencies in strategic industries (High-End Equipment Manufacturing/ New-Generation Information Technology)</li> <li>R&amp;D Budget: 1,2 Tril. Euro (until 2015)</li> </ul>	<p><b>“Industrie 4.0 / Horizon 2020”</b></p> <ul style="list-style-type: none"> <li>Start: 2011 / 2014</li> <li>Goal: The development and market introduction of the smart factory</li> <li>R&amp;D Budget: 200 Mil. Euro (for Industrie 4.0) / 80 Bil. Euro (until 2020)</li> </ul>
<p><b>Conclusion</b></p>	<p><b>Governments invest heavily to secure the competitive advantage. Companies can use this government backing to get involved with Industrie 4.0 with limited exposure to risk.</b></p>		

Source: Industry analyst reports; Umsetzungsempfehlung fuer das Zukunftsprojekt Industrie 4.0

# Contact

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