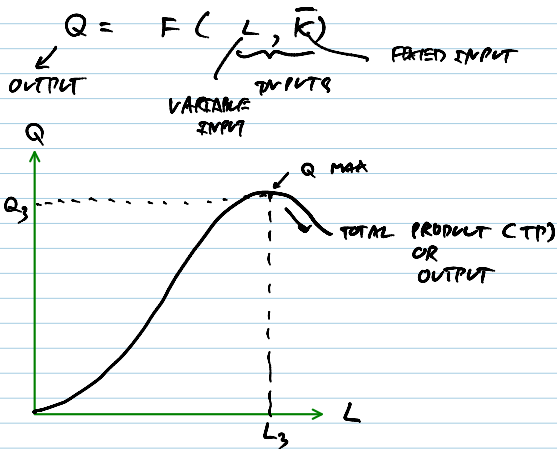


• PRODUCTION IN THE SHORT-RUN

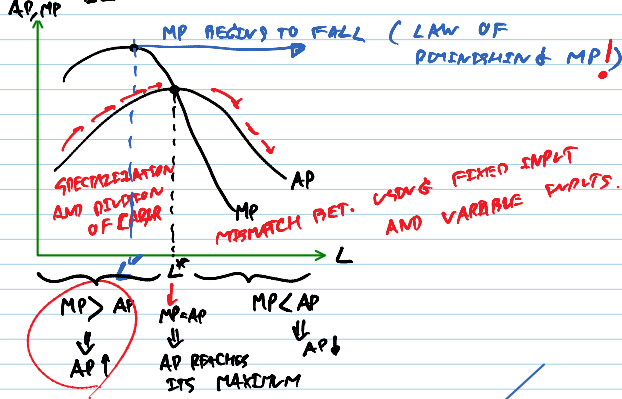
SR PRODUCTION FUNCTION:



• AS L RISES, Q ALSO RISES UP TO A CERTAIN LEVEL. • BEYOND L_3 , Q STARTS TO FALL.

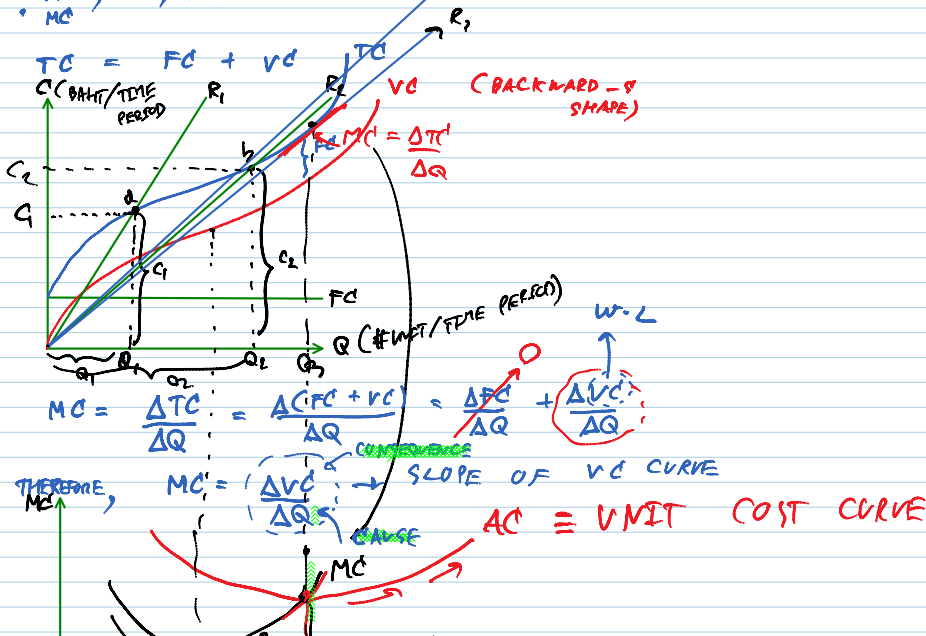
→ TP
→ AP = $\frac{TP}{L}$ OR $\frac{Q}{L}$ (LABOR PRODUCTIVITY)

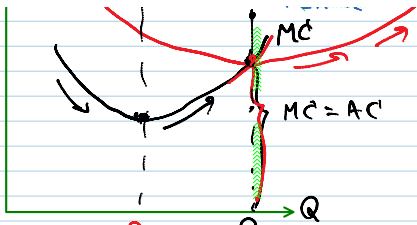
→ MP = $\frac{\Delta Q}{\Delta L}$



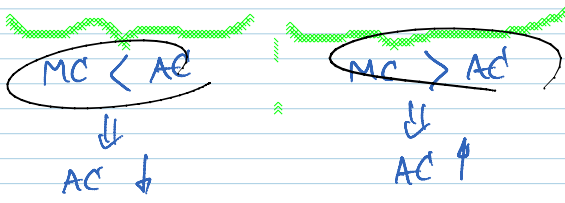
COST OF PRODUCTION IN THE SHORT-RUN

- TC, FC, VC
- AC, AVC, Avc
- MC



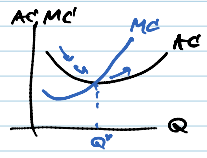


$$AC = \frac{TC}{Q} \Rightarrow \frac{\text{BAHT/TIME PERIOD}}{\text{UNIT/TIME PERIOD}} \Rightarrow \frac{\text{BAHT}}{\text{UNIT OF OUTPUT}}$$



EE211: Nov 23, 2011

YESTERDAY : RELATIONSHIP BETWEEN MC & AC (NOV 22)



TODAY: RELATIONSHIP BETWEEN MC & AVC

FROM $AVC = \frac{VC}{Q}$ (VARIABLE COST / OUTPUT)
 $VC = AVC \cdot Q$

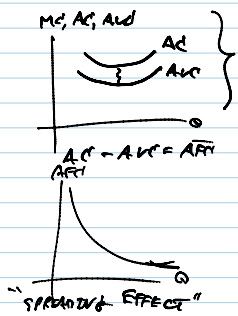
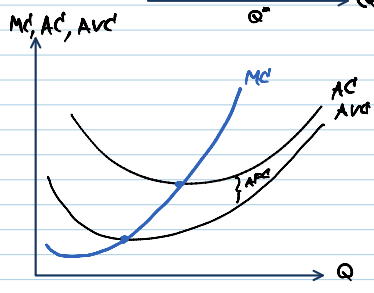
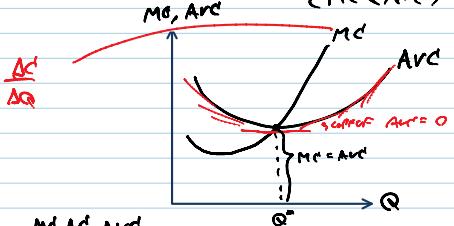
$$\frac{dVC}{dQ} = \frac{d(AVC \cdot Q)}{dQ} = AVC \cdot \frac{dQ}{dQ} + Q \cdot \frac{dAVC}{dQ}$$

(USE THE PRODUCT RULE)

$$MC = \frac{\Delta C}{\Delta Q} = \frac{\Delta CFC + \Delta VC}{\Delta Q} = \frac{\Delta CFC}{\Delta Q} + \frac{\Delta VC}{\Delta Q} = \frac{\Delta VC}{\Delta Q} \text{ (OR } \frac{dVC}{dQ})$$

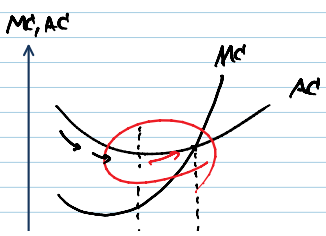
$$MC - AVC = Q \cdot \text{SLOPE OF } AVC$$

- $MC - AVC = 0 \Leftrightarrow$ SLOPE OF $AVC = 0$ ($MC = AVC$)
- $MC - AVC > 0 \Leftrightarrow$ SLOPE OF AVC MUST BE POSITIVE ($MC > AVC$)
- $MC - AVC < 0 \Leftrightarrow$ SLOPE OF AVC MUST BE NEGATIVE ($MC < AVC$)

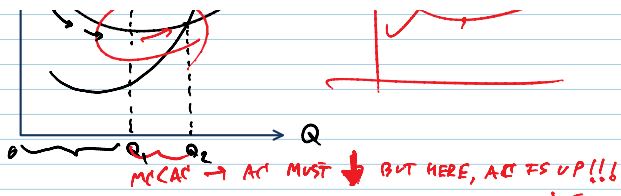


WRONG !!!

WHY? LOOK AT THE NATURE OF AFC !!!

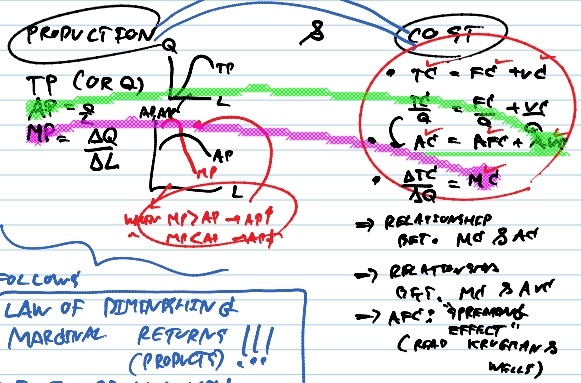


MC CROSSING BEFORE AND AFTER THE BOTTOM OF AC



AND AFTER THE BOTTOM OF AC ARE CONCEPTUALLY WRONG!!!

WRAP UP...



FOLLOWS
LAW OF DIMINISHING MARGINAL RETURNS!!!
 (PRODUCTS) ...
 : IN THE SR, WHEN USING VARIABLE INPUTS (LABOR) w/ FIXED OUTPUTS, MP WILL EVENTUALLY FALL!

LET'S MAKE A BRIDGE BET. PRODUCTION & COST...

RELATIONSHIP BETWEEN MP AND MC

BEGIN WITH

$$MC = \frac{\Delta C}{\Delta Q} = \frac{\Delta (FC + VC)}{\Delta Q}$$

$$\frac{\Delta C}{\Delta Q} = \frac{\Delta FC}{\Delta Q} + \frac{\Delta VC}{\Delta Q}$$

$$MC = \frac{\Delta C}{\Delta Q} = \frac{\Delta VC}{\Delta Q}$$

$$MC = \frac{\Delta (\bar{w} \cdot L)}{\Delta Q}$$

$$= \bar{w} \cdot \frac{\Delta L}{\Delta Q}$$

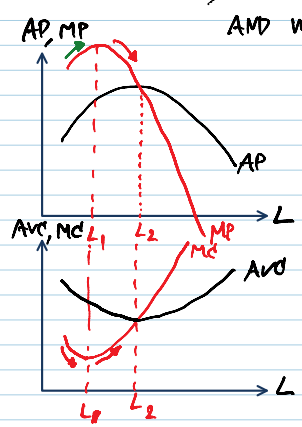
$$= \bar{w} \cdot \frac{1}{MP}$$

($\frac{\Delta Q}{\Delta L} = MP$)

$MC = \frac{\bar{w}}{MP}$

INTERPRETATION?

: GIVEN \bar{w} , WHEN $MP \uparrow$, $MC \downarrow$
 AND WHEN $MP \downarrow$, $MC \uparrow$.



PRODUCTION
 &
COST

- MC IS A MIRROR IMAGE OF MP.
- AVC IS A MIRROR IMAGE OF AP

RELATIONSHIP BETWEEN AP AND AVC

TO BEGIN WITH

$$AVC = \frac{VC}{Q} = \frac{w \cdot L}{Q} = w \cdot \frac{L}{Q} = w \cdot \frac{1}{AP}$$

$$AVC = \frac{VC}{Q} = \frac{w \cdot L}{Q} = w \cdot \frac{L}{Q} = w \cdot \frac{1}{AP}$$

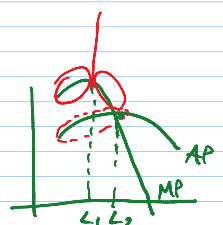
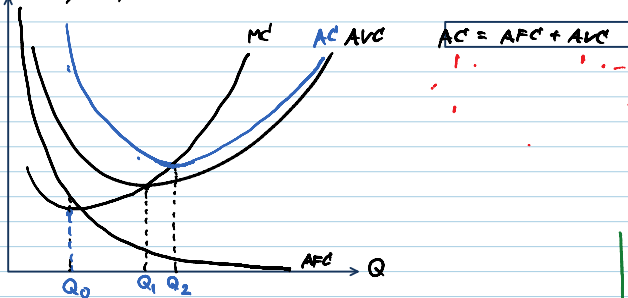
THEREFORE, $AVC = w \cdot \frac{1}{AP}$ ($\frac{Q}{L} = AP$)

WHEN AP ↑, AVC ↓
AND WHEN AP ↓, AVC ↑

EE211: Nov 24-25, 2011

Q: WHY AVERAGE COST IS U-SHAPED?

AC, AFC, AVC, MC



OBSERVATION #1: FROM $Q=0$ TO $Q=Q_1$, AC ↓

$$AFC \downarrow + AVC \downarrow = AC \downarrow$$

"SPREADING EFFECT" OF THE FALL IN AFC

"DIMINISHING RETURN EFFECT" OF RISING IN AVC

HAS NOT YET OPERATED.

AVC & AP
 $AVC = \frac{w}{AP}$
AS $MP > AP$

OBSERVATION #2: FROM $Q=Q_1$ TO $Q=Q_2$, AC ↓

$$AFC \downarrow + AVC \uparrow = AC \downarrow$$

SPREADING EFFECT

DIMINISHING RETURN EFFECT

$\therefore AP \downarrow$

BACKWARD REASONING

$MP < AP$
(LAW OF DIMINISHING RETURN STARTS TO OPERATE)

i.e., SPREADING EFFECT OF THE FALL IN AFC IS STRONGER THAN DIMINISHING RETURN EFFECT OF THE RISE IN AVC. THEREFORE, AC IS STILL FALLING.

OBSERVATION #3: FROM $Q=Q_2$ ONWARDS, AC ↑

$$AFC \downarrow + AVC \uparrow = AC \uparrow$$

THAT MEANS "DIMINISHING RETURN EFFECT" DOMINATES "SPREADING EFFECT."

SO, FROM OBSERVATION #1, #2, #3, WE UNDERSTAND WHY AC IS U-SHAPED.

HOW THAT IS, TP, AP, MP BEHAVE WHEN WE CHANGE LABOUR (L)

GIVEN THE KNOWLEDGE ON NATURE OF PRODUCTION AND BEHAVIOR OF COST CURVES, WE ARE READY TO DISCUSS "PROFIT MAXIMIZATION"

OBJECTIVE OF THE FIRM: MAXIMIZE PROFITS (π)
(ASSUMED BY ECONOMISTS)

$$\text{PROFIT } (\pi) = \text{TOTAL REVENUE (TR)} - \text{TOTAL COSTS (TC)}$$

$$= P \cdot Q \quad (\text{BAHT/PERIOD OF TIME})$$

↑ BAHT/UNIT
↑ UNIT/PERIOD OF TIME

EXCLUDE BOTH EXPLICIT COSTS AND IMPLICIT COSTS

$$\pi(Q) = TR(Q) - TC(Q)$$

QUESTION: HOW MUCH TO PRODUCE SO AS TO MAXIMIZE THE FIRM'S PROFIT?

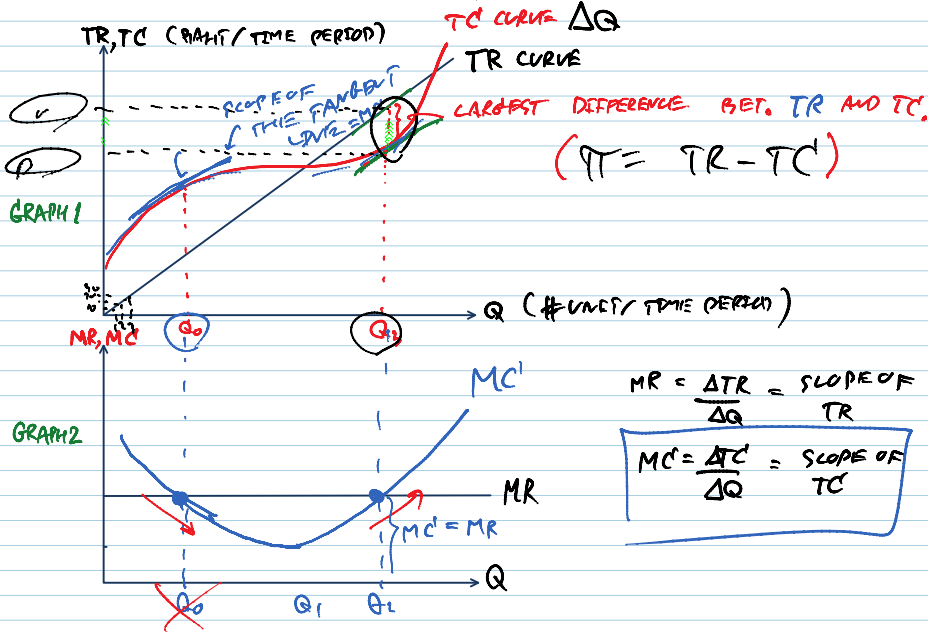
ANSWER: WE BEGIN WITH...

• TOTAL REVENUE (TR) = $P \times Q$ (BAHT/TIME PERIOD)

• AVERAGE REVENUE (AR) = $\frac{TR}{Q}$ (BAHT/TIME PERIOD) / (UNIT/TIME PERIOD)

EX: $TR = 10,000$ BAHT/DAY
 $Q = 500$ UNIT/DAY
 $AR = \frac{10,000}{500} = 20$ BAHT/UNIT

• MARGINAL REVENUE (MR) = $\frac{\Delta TR}{\Delta Q}$



AS A LARGEST DIFFERENCE BETWEEN TR AND TC OCCURS WHEN MR INTERSECT W/ MC (SEE GRAPH 2 ABOVE), SO...

TO MAXIMIZE PROFIT, THE FIRM SHOULD PRODUCE AT Q WHERE MARGINAL COST = MARGINAL REVENUE.

AND TO MAXIMIZE PROFIT, NOTE THAT THE FIRM MUST CHOOSE THE LEVEL OF OUTPUT } THIS REQUIREMENT IS TO "HIT" AT Q_0

AND TO MAXIMIZE PROFIT, NOTE THAT THE FIRM MUST CHOOSE THE LEVEL OF OUTPUT ON RESIDING PART OF MC !!!

"RULE OUT" PRODUCING AT Q_0 WHERE π IS MINIMIZED, INSTEAD.

ABOVE IS BY "VISUAL INSPECTION" (GRAPHICAL ANALYSIS).

A BIT OF MATHEMATICS:

TO MAXIMIZE PROFIT, THE PROFIT FUNCTION IS:

$$\text{MAX } \pi(q) = TR(q) - TC(q)$$

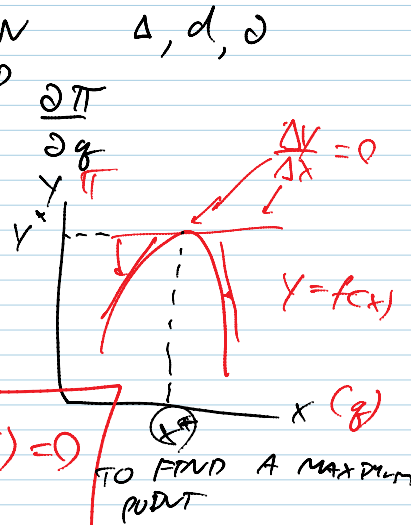
CHOICE VARIABLE

$\rightarrow q$

$$\frac{d\pi(q^*)}{dq} = \frac{dTR(q^*)}{dq} - \frac{dTC(q^*)}{dq} = 0$$

WE TAKE THE 1ST DERIVATIVE BY DIFFERENTIATING PROFIT WITH RESPECT TO q

THIS CONDITION IS SO CALLED "FIRST ORDER CONDITION" (FOC)



$$\frac{d\pi(q^*)}{dq} = MR(q^*) - MC(q^*) = 0$$

TO MAXIMIZE π , THE FIRM SHOULD CHOOSE LEVEL OF OUTPUT WHERE $MR(q^*) = MC(q^*)$.

NOTE: IT IS ALSO REQUIRED THAT MC MUST BE ON RESIDING PART

(i.e. a firm "second order condition")

WE CALL "2nd ORDER CONDITION"

$$\frac{d^2\pi}{dq^2} < 0$$

(TO ENSURE THAT WE ARE ACTUALLY WORKING W/ MAXIMUM)

FROM THE FIRST ORDER CONDITION, YOU HAVE

$$\frac{d\pi(q)}{dq} = MR(q) - MC(q) = 0$$

FIRST ORDER NECESSARY CONDITION (FONC)

NOW YOU DIFFERENTIATE THE FONC AGAIN AND YOU WILL GET :

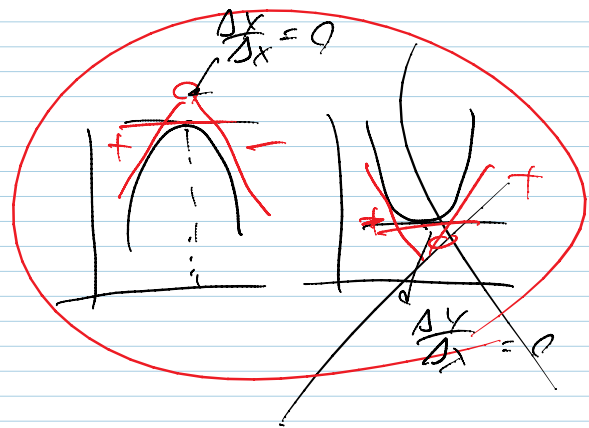
$$\frac{d^2\pi}{dq^2} = \frac{dMR}{dq} - \frac{dMC}{dq} < 0$$

$$\frac{d^2\pi}{dq^2} = - \frac{dMC}{dq} < 0$$

$$\frac{d^2\pi}{dq^2} = \frac{dMC}{dq} > 0$$

IN WORDS, SCOPE OF MC MUST BE POSITIVE.

SECOND-ORDER SUFFICIENT CONDITION (SOSC)

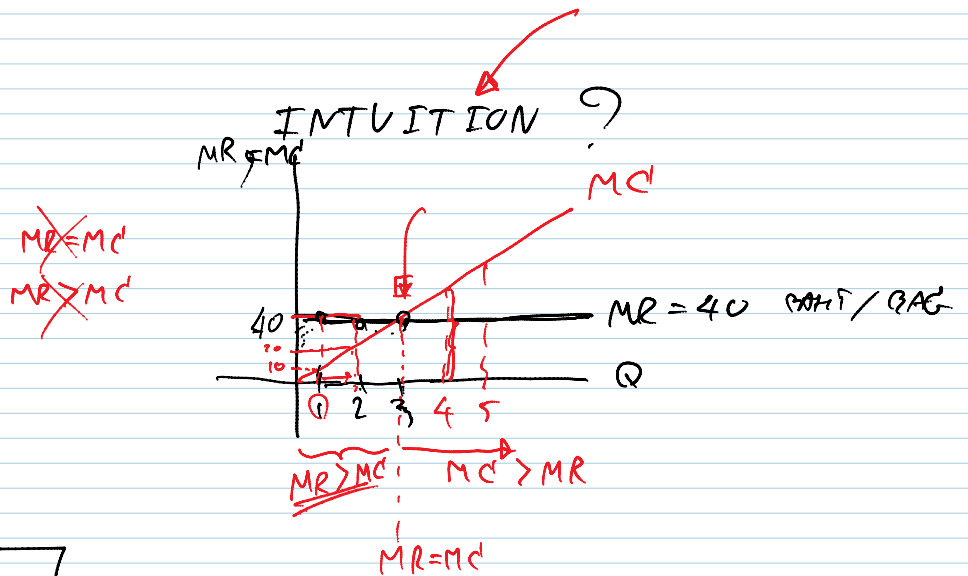


TP, AP, MP

(PRODUCTION)

- TP, AP, MP (PRODUCTION)
- 7 COST CURVES (COST)

PROFIT MAXIMIZATION CONDITION: MR = MC



MARKET STRUCTURE

HERE, WE FOCUS ONLY

- EE211
- ① PERFECTLY COMPETITIVE MARKET
 - ② MONOPOLY (A SINGLE SELLER)
"MONOPOLIST"

- IN EE 311
- ③ OLIGOPOLY (A FEW SELLERS)
 - ④ MONOPOLISTIC COMPETITION

PERFECTLY
COMPETITIVE
MKT.

MONOPOLY

- LARGE NUMBER OF BUYERS AND SELLERS

- NON-DIFFERENTIATED PRODUCTS (OR HOMOGENEOUS PRODUCTS)

BUYERS
AND
SELLERS
ARE

"PRICE TAKERS"

- FREE ENTRY AND FREE EXIT

TAKE PRICES

- PERFECT INFORMATION

AS GIVEN AND

MAKE A DECISION,

FOR SELLERS: OUTPUT DECISION

FOR BUYERS: PURCHASE DECISION