

## **Chapter 5**

### **Nonlinear Model and Differential Calculus in Economic Theory**

*Topics:*

- Quadratic theory
- Other nonlinear functions
- Slope and derivatives of a function
- Rule of differentiation
- Non differentiable functions
- Convexity and concavity
- Maxima-Minima
- Inflection point
- Examples in Economics
  - Derivative and marginality
  - Relations among the total, the average and the marginal functions
  - Elasticity, total revenue and marginal revenue



## Comparative Statics and Derivative

**VOCAB:** “Difference Quotient” / “Derivative”/ “Differentiation”/ “Differential Calculus”

Comparative Statics is concerned with the comparison of different equilibrium states that are associated with different sets of values of parameters and exogenous variables.

For example,

When  $G = G_0$

$$\left. \begin{array}{l} (1.) Y = C + I + G \\ (2.) C = a + bY_d \\ (3.) Y_d = Y - T \\ (4.) I = I_0 \\ (5.) G = G_0 \end{array} \right\} \Rightarrow Y_E|_{G=G_0} = \frac{a - bT + I_0 + G_0}{1 - b}$$

When  $G = G_1$

$$\left. \begin{array}{l} (1.) Y = C + I + G \\ (2.) C = a + bY_d \\ (3.) Y_d = Y - T \\ (4.) I = I_0 \\ (5.) G = G_1 \end{array} \right\} \Rightarrow Y_E|_{G=G_1} = \frac{a - bT + I_0 + G_1}{1 - b}$$

$$\text{when } G_0 \rightarrow Y_E|_{G_0}$$

$$\text{when } G_1 \rightarrow Y_E|_{G_1}$$

$$\Delta G = G_1 - G_0 \Rightarrow \Delta Y = Y_E|_{G_1} - Y_E|_{G_0}$$

It should be clear that the problem under consideration is essentially one of finding a *rate of change: the rate of change of the equilibrium value of an endogenous variable with respect to the change in a particular parameter or exogenous variable.*

The notion of rate of change is directly concerned with the mathematical concept of *derivative*, in *differential calculus*. *studies the rates at which quantities change*

Looking at a function:  $y = f(x)$

when  $x_1 \rightarrow y_1 = f(x_1)$

when  $x_2 \rightarrow y_2 = f(x_2)$

$$\Delta x = x_2 - x_1 \Rightarrow \Delta y = y_2 - y_1$$

We are interested in  $\frac{\Delta y}{\Delta x}$ .....which is called “..... *difference quotient*.....”

When  $\Delta x \rightarrow 0$ , .....  $\frac{\Delta y}{\Delta x} \rightarrow \frac{dy}{dx}$  ..... *i.e.  $\lim_{\Delta x \rightarrow 0} \frac{\Delta y}{\Delta x} = \lim_{\Delta x \rightarrow 0} \frac{f(x+\Delta x) - f(x)}{\Delta x} = \frac{dy}{dx} = f'(x)$*   
 , which is called “*derivative of f at x*.....”

Notation for derivative of  $f$  at  $x$ :  $f'(x)$ ,  $\frac{df(x)}{dx}$ ,  $\frac{dy}{dx}$ ,  $D_x f(x)$ ,  $y'$ .

A *derivative* is a function. The word *derivative* means *a derived function*, from the original function  $y = f(x)$ , which is also called *a primitive function*.

When we have a Primitive function  $y = f(x)$  and try to find Derived function  $\frac{dy}{dx}$ ,

we call this process “differentiation”.

Derivative and differential Calculus will be used in finding maximum, minimum points and in optimization problem.



### The Slope of a Curve and The Derivative of a function

The concept of the **slope** of a curve is the geometric counterpart of the concept of the **derivative**. Both concepts deal with the **marginal** notion used in economics.

The slope of a total cost function:  $C = F(q)$  measures the change in total cost resulting from a unit increase in output, i.e. the marginal cost(MC). That is,

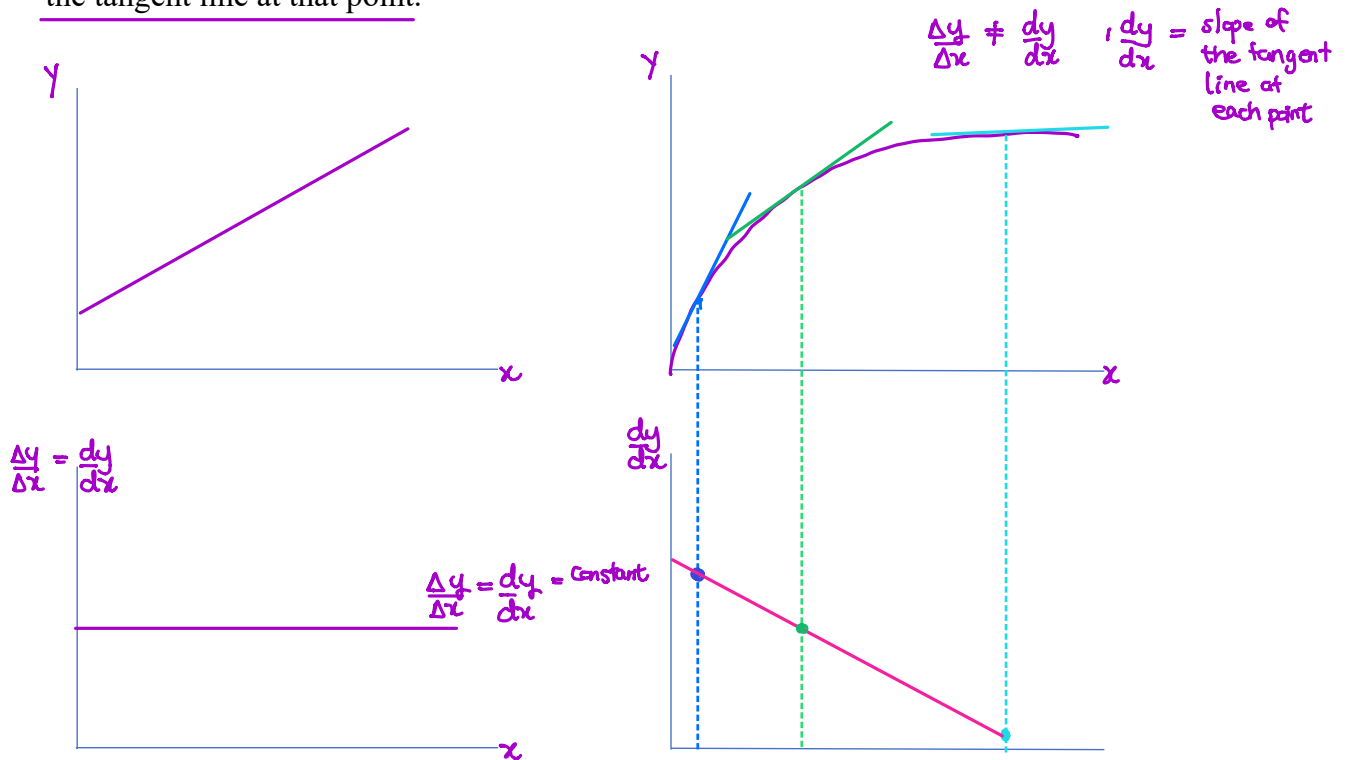
..... *MC = slope of total cost function =  $\frac{\Delta C}{\Delta q}$  or  $\frac{dC}{dq}$*  .....

The slope of a utility function:  $u = U(x)$  measures the change in utility resulting from a unit increase in consumption, i.e. the marginal utility(MU). That is,

..... *MU = slope of utility function =  $\frac{\Delta u}{\Delta x}$  or  $\frac{dU}{dx}$*  .....

⊙ If a function is linear, the slope is constant and is equal for every points on the linear curve.

⊙ If a function is nonlinear function, the slope is not constant. Slope for each point on the curve might not be equal. Slope at each point on a nonlinear function is the slope of the tangent line at that point.



### Differentiation / derivation / process of obtaining the derivative

From definition of derivative, we can find the derivative from a primitive function as the following.

**For example,** let  $f(x) = 2x^2 + 4$  find  $f'(x)$ :

(1.)  $f'(x) = 4x$

(2.) Use derivative definition:  $f'(x) = \lim_{\Delta x \rightarrow 0} \left( \frac{\Delta y}{\Delta x} \right)$

Let  $x$  increases from  $x_1$  to  $x_2 = x_1 + h$ , so  $\Delta x = x_2 - x_1 = h$  with

$$f(x_1) = 2x_1^2 + 4 \approx f(x_2) = 2x_2^2 + 4 = 2(x_1 + h)^2 + 4 = 2x_1^2 + 4x_1h + 2h^2 + 4$$

Therefore,

$$\begin{aligned} \frac{\Delta y}{\Delta x} &= \frac{y_2 - y_1}{x_2 - x_1} = \frac{f(x_2) - f(x_1)}{h} \\ &= \frac{(2x_1^2 + 4x_1h + 2h^2 + 4) - (2x_1^2 + 4)}{h} \\ &= 4x_1 + 2h \end{aligned}$$

$x_1$  is actually can be any  $x$   $\frac{\Delta y}{\Delta x} = 4x + 2h$

$$\begin{aligned} f'(x) &= \lim_{\Delta x \rightarrow 0} \left( \frac{\Delta y}{\Delta x} \right) \\ &= \lim_{h \rightarrow 0} (4x + 2h) \\ &= 4x \quad \# \end{aligned}$$

### Differentiability of a function

“A function is differentiable at point  $x_0$  if it is smooth and continuous at point  $x_0$ .”

#### ★ Continuity

🔔 Continuity is a necessary condition for a function to be differentiable.

The function  $f$  is continuous at  $a$  if

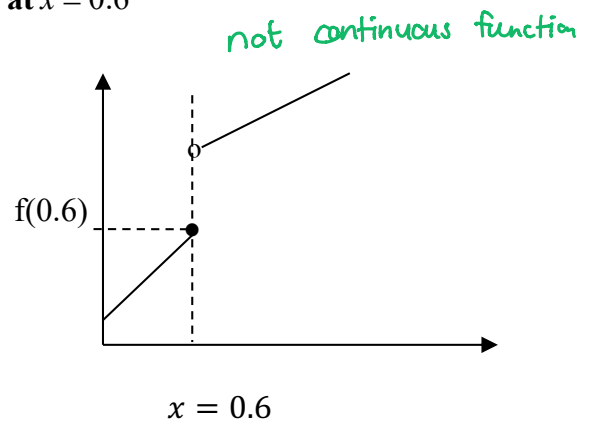
1. We can find  $f(a)$ , i.e.  $x = a$  must be in the domain of the function  $f$ .
2. We can find  $\lim_{x \rightarrow a} f(x)$
3.  $\lim_{x \rightarrow a} f(x) = f(a)$

#### Example of a function that is not continuous at $x = 0.6$

$f(x)$

เนื่องจาก

1.  $f(0.6)$  can be found.
  2.  $\lim_{x \rightarrow 0.6^-} f(x) \neq \lim_{x \rightarrow 0.6^+} f(x)$
- $\therefore f(x)$  is not continuous at  $x = 0.6$



H.w.: Is this function continuous  $f(x) = \begin{cases} x^2 & \text{when } x < 2 \\ x+1 & \text{when } x \geq 2 \end{cases}$  ?

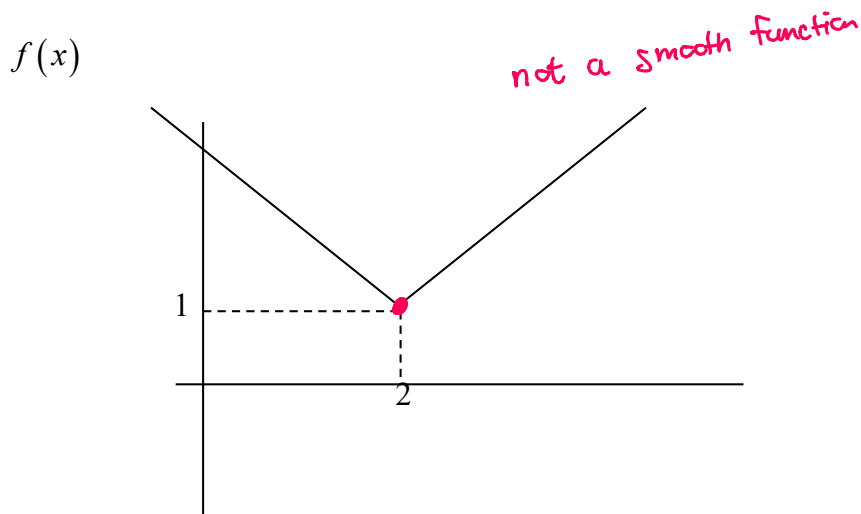
★ **Smooth Function(has no kink)**

🔔 Smooth function is a sufficient condition for differentiability.

The differentiability condition is:

$$f'(x_0) = \lim_{\Delta x \rightarrow 0} \frac{f(x_0 + \Delta x) - f(x_0)}{\Delta x}$$

Example of a function that has kink:  $f(x) = |x - 2| + 1$



Continuity:  $f(2) = \lim_{x \rightarrow 2} f(x) = 1$ ,  $f(x)$  is continuous at  $x = 2$

But if we try to find derivative:

Function  $f$  has derivative at  $a$  if:

$$f'(a) = \lim_{h \rightarrow 0} \frac{f(a+h) - f(a)}{h}$$

If we let  $x = a + h$

when  $h \rightarrow 0$ ,  $x \rightarrow a$  and we can rewrite  $f'(a)$  as:

$$f'(a) = \lim_{x \rightarrow a} \frac{f(x) - f(a)}{x - a}, \quad x \neq a$$

Derivative of  $f(x)$  at  $x = 2$  is:

$$f'(2) = \lim_{x \rightarrow 2} \frac{|x-2|+1-1}{x-2} = \lim_{x \rightarrow 2} \frac{|x-2|}{x-2}$$

$$\text{where } \lim_{x \rightarrow 2^-} \frac{|x-2|}{x-2} = \frac{-(x-2)}{x-2} = -1$$

$$\lim_{x \rightarrow 2^+} \frac{|x-2|}{x-2} = \frac{x-2}{x-2} = 1$$

$$\therefore \lim_{x \rightarrow 2^-} \frac{|x-2|}{x-2} \neq \lim_{x \rightarrow 2^+} \frac{|x-2|}{x-2}$$

Therefore,  $f'(2) = \lim_{x \rightarrow 2} \frac{|x-2|}{x-2}$  cannot be found.

Even  $f(x)$  is continuous at  $x = 2$  but we cannot find  $f'(2)$  because  $f(x)$  has a kink at  $x = 2$ .

### Notation:

$f \in C^{(0)}$  or  $f \in C$  : means  $f$  is continuous.

$f \in C^{(1)}$  or  $f \in C'$  : means  $f$  is continuously differentiable (A function  $f$  with a continuous derivative function, i.e. the everywhere-smooth function)

### Rule of Differentiation

1. If  $f(x) = c$ ,  $c$  is a constant  $f'(x) = 0$
2. If  $f(x) = cg(x)$ ,  $c$  is a constant  $f'(x) = cg'(x)$
3. If  $f(x) = x^n$ ,  $n$  is any real number  $f'(x) = nx^{n-1}$
4. If  $f(x) = U(x) \pm V(x)$ ,  $f'(x) = U'(x) \pm V'(x)$
5. If  $f(x) = U(x)V(x)$ ,  $f'(x) = U(x)V'(x) + V(x)U'(x)$
6. If  $f(x) = \frac{U(x)}{V(x)}$ ,  $f'(x) = \frac{V(x)U'(x) - U(x)V'(x)}{[V(x)]^2}$
7. [chain rule] If we have a differentiable function  $z = U(y)$  and another differentiable function  $y = V(x)$ , then the derivative of  $z$  with respect to  $x$  is equal to the derivative of  $z$  with respect to  $y$ , times the derivative of  $y$  with respect to  $x$ .

$$\frac{dz}{dx} = \frac{dz}{dy} \frac{dy}{dx} = U'(y)V'(x)$$

Change in  $x$  determines change in  $y$  via function  $V$ , and change in  $y$  determines change in  $z$  via function  $U$ .

8. [Derivatives of Inverse Function] Let  $y = f(x)$ , we have  $\frac{dy}{dx}$ . The inverse function of  $f$ ,  $x = f^{-1}(y)$ , its derivative is  $\frac{dx}{dy}$ , and

$$\frac{dx}{dy} = \frac{1}{\frac{dy}{dx}}$$

9. [Derivatives of log function]

$$\text{If } y = \log_a x, \frac{dy}{dx} = \frac{1}{x \ln a}.$$

$$\text{If } y = \ln x, \frac{dy}{dx} = \frac{1}{x \ln e} = \frac{1}{x}.$$

$$\text{If } y = \ln V(x), \frac{dy}{dx} = \frac{V'(x)}{V(x)}.$$

10. [Derivatives of exponential function]

$$\text{If } y = a^x, \text{ where } a > 0, a \neq 1, \frac{dy}{dx} = a^x \ln a$$

$$\text{If } y = e^x, \frac{dy}{dx} = e^x$$

$$\text{If } y = e^{V(x)}, \frac{dy}{dx} = e^{V(x)} V'(x)$$

H.w.:

(a.) find  $f'(x)$  for the following functions:

$$f(x) = \sqrt{2x^{-2}}$$

$$f(x) = 2x^3 + 3x^2 - 5x + 1$$

$$f(x) = (2x + 3)(3x^2)$$

$$f(x) = \frac{ax^2 + b}{cx}$$

$$f(x) = (x - 4x^2)^3$$

$$f(x) = (1 - x^2)\sqrt{1 - 2x}$$

(b.)

If  $y = f(x) = 5x + 25$ , find  $\frac{dx}{dy}$

If  $y = f(x) = x^5 + x$ , find  $\frac{dx}{dy}$

(c.)

Find  $f'(x)$  if  $f(x) = e^{3x-1}$

Find  $f'(x)$  if  $f(x) = \ln(1 + 2x + x^2)$

Find  $f'(x)$  if  $f(x) = (1 + x)(1 + e^{x^2})(3 - x)^{\frac{1}{2}}$

Find  $f'(x)$  if  $f(x) = (x^2 - 1)\sqrt{\frac{2 - 3x^2}{1 - 2x^3}}$

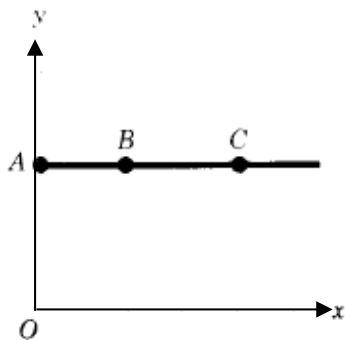
(d.) Let  $y = x^4 - x^{\frac{4}{3}} + 6x^{\frac{1}{3}}$ , find the second derivative of  $f(x)$  with respect to  $x$ ,  $f''(x)$ .



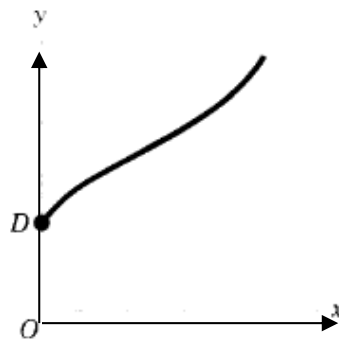
### Maxima and Minima, Convexity and Concavity

#### Global vs. Local Extremum Concept

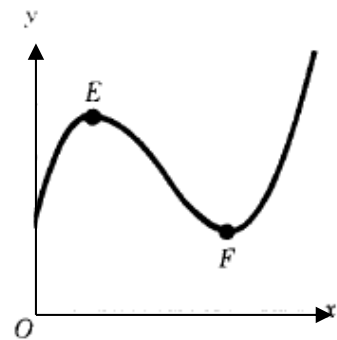
Consider (a), (b), (c) and (d)



(a)



(b)



(c)

**Graph(a.):** Constant Function

No maximum / minimum of  $y$ .

$$\frac{dy}{dx} = 0$$

**Graph (b.):** Strictly Increasing Function

When  $x \uparrow$ ,  $y \uparrow$ , no maximum value of  $y$ ,  
 minimum of  $y$  at point D

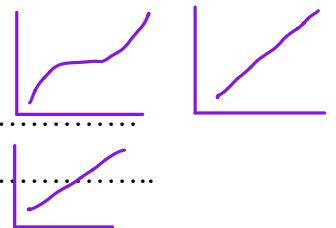
$$\frac{dy}{dx} > 0$$

Note:

Monotonic Increasing Function

if  $x_1 \leq x_2$  then  $f(x_1) \leq f(x_2)$ ,  $\frac{dy}{dx} \geq 0$

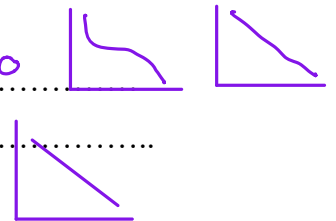
Strictly monotone increasing  $\rightarrow \frac{dy}{dx} > 0$



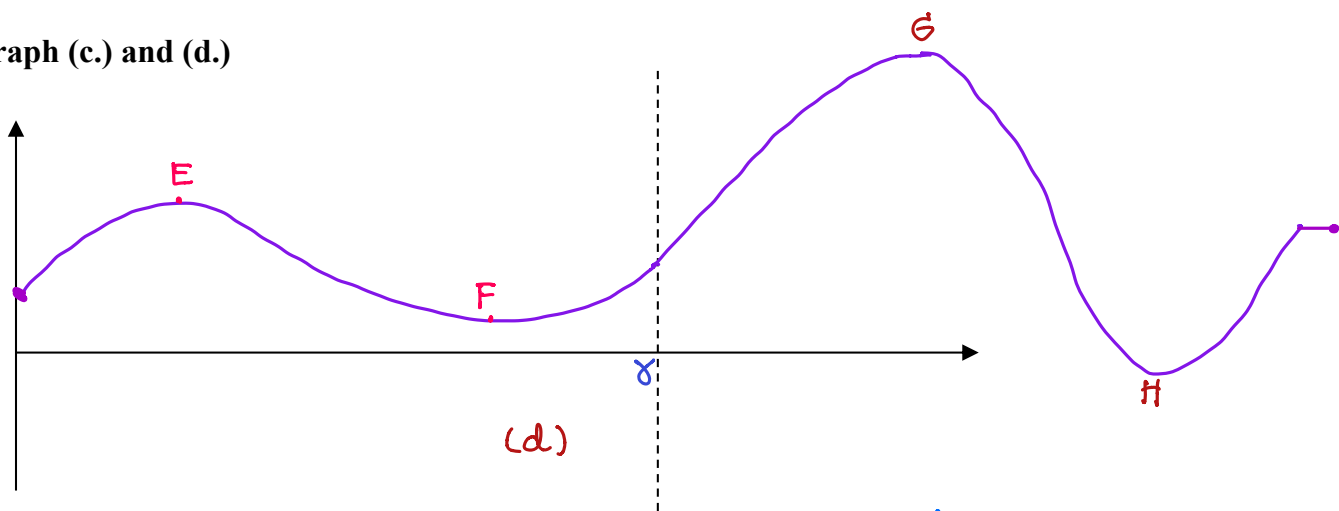
Monotonic Decreasing Function

if  $x_1 \leq x_2$  then  $f(x_1) \geq f(x_2)$ ,  $\frac{dy}{dx} \leq 0$

Strictly monotone decreasing  $\rightarrow \frac{dy}{dx} < 0$



**Graph (c.) and (d.)**



For the part of domain,  $[0, \delta]$ , E is local maximum.  
 F is local minimum

local max, local min can be global max, min

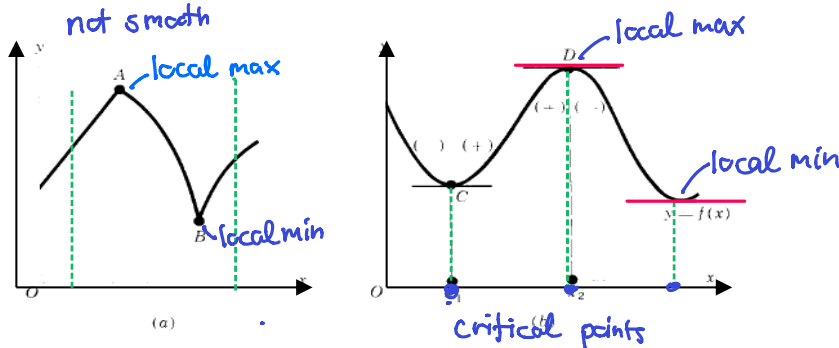
In this graph, G is global max  
 H is global min.

How to test if a critical point is a local max, a local min, or inflection point

★ First-Derivative Test ★

If  $y = f(x)$  has Local Max/ Local Min) at  $x = x_0$ , possible cases for the first derivative are:

1.  $f'(x_0)$  does not exist
2.  $f'(x_0) = 0$

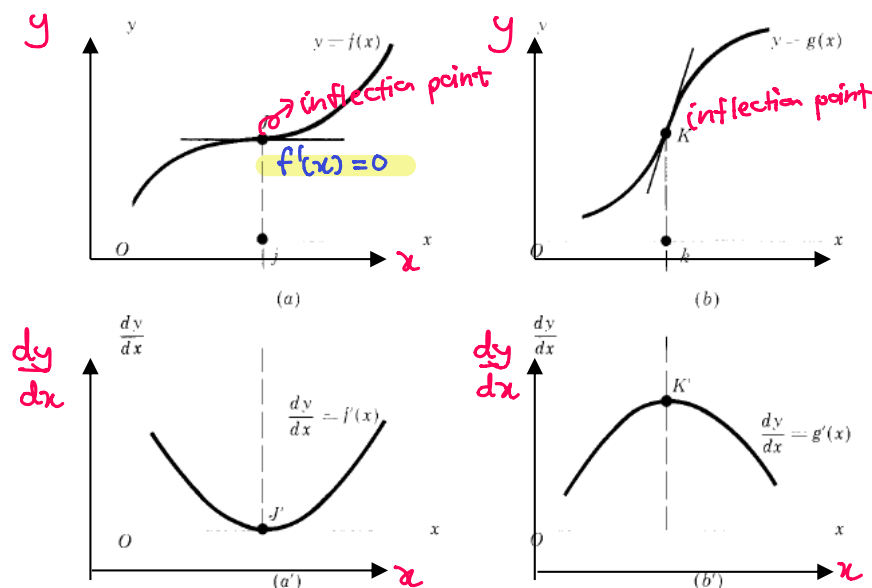


If  $f(x)$  is a smooth function, the necessary condition for a point to be a local max or local min is:

$$f'(x) = 0$$

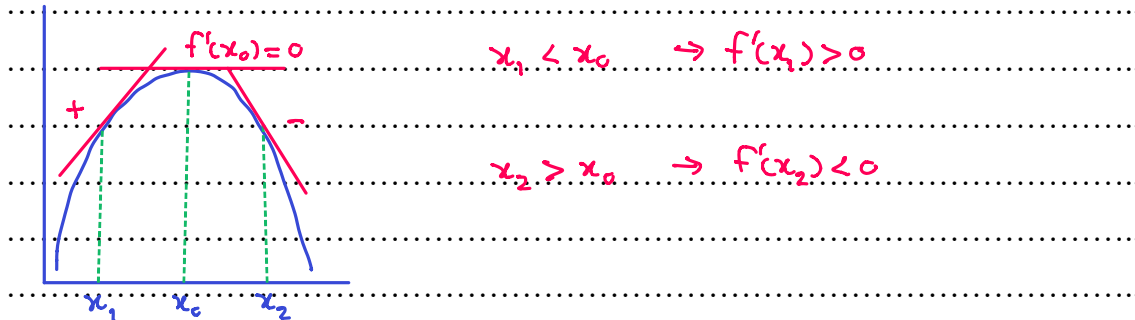
We call the order pair  $(x, y)$  that satisfies this necessary condition a stationary point, in which  $x$  is “critical point or critical value”, and  $y$  is “stationary value”.

The condition  $f'(x) = 0$  is a necessary condition, but not a sufficient condition) for a point to be a local maximum or local minimum.

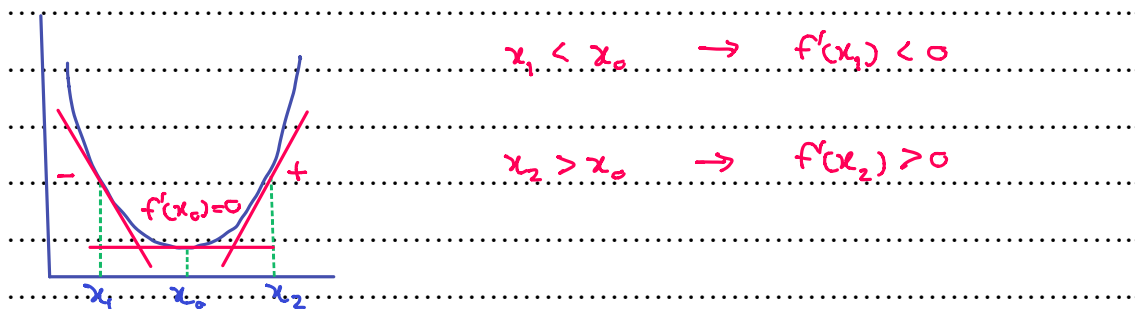


If the first derivative of  $f(x)$  at  $x = x_0$  is 0 ( $f'(x_0) = 0$ ), then  $f(x_0)$  will be

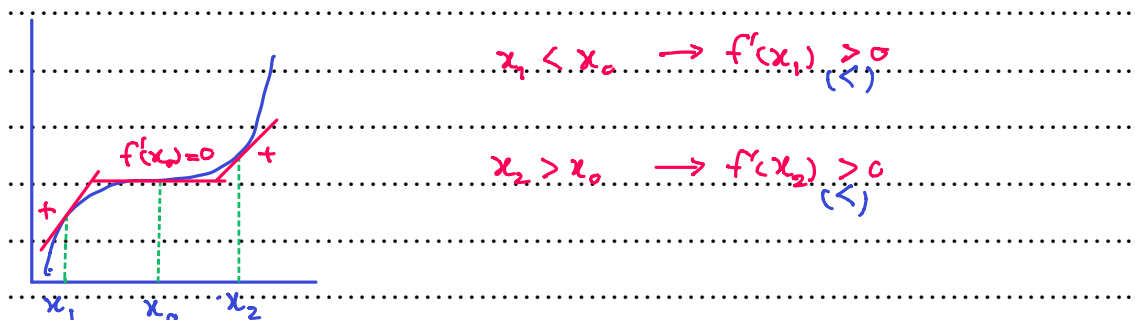
1. **Local maximum**, when the first derivative changes from being positive to negative when  $x < x_0$  and  $x > x_0$



2. **Local minimum**, when the first derivative changes from being negative to positive when  $x < x_0$  and  $x > x_0$



3. **Inflection point**, when the first derivative doesn't change sign when  $x < x_0$  and  $x > x_0$



H.w.: Find local maxima or minima of the following functions:

$$y = f(x) = x^3 - 12x^2 + 36x + 8$$

Average-Cost Function  $AC = f(Q) = Q^2 - 5Q + 8$

❖ Second-Derivative Test ❖

Interpretation of the Second Derivative

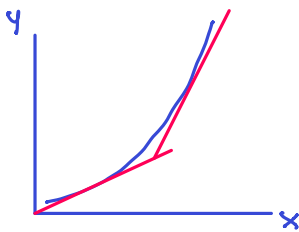
$f'(x)$  ..... slope of graph  $y = f(x)$  .....

$f''(x)$  ..... rate of change of slope of graph  $y = f(x)$  .....  
 slope of graph  $y' = f'(x)$

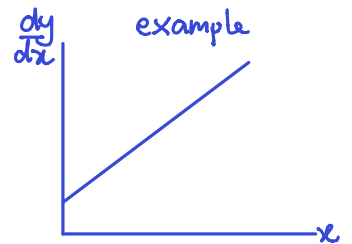
$f'(x) > 0$  }  $f(x)$  will be } strictly increase  
 $f'(x) < 0$  } } strictly decrease

$f''(x) > 0$  } slope of .....  $f(x)$  will be } strictly increasing  
 $f''(x) < 0$  } } strictly decrease

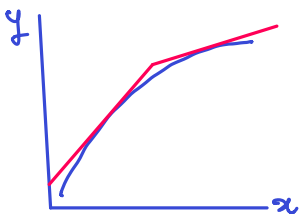
If  $f'(x) > 0$  and  $f''(x) > 0$ , convex  $f''$



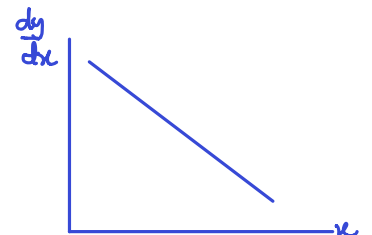
as  $x \uparrow$ , slope  $\uparrow$   
 i.e.  $y \uparrow$  at increasing rate



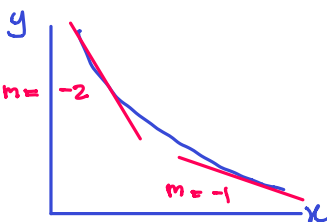
If  $f'(x) > 0$  and  $f''(x) < 0$ , concave  $f''$



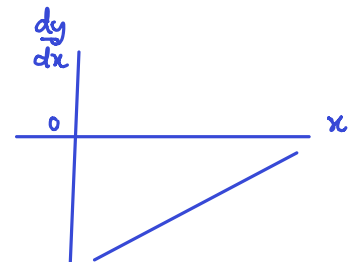
as  $x \uparrow$ , slope  $\downarrow$   
 $y \uparrow$  at decreasing rate



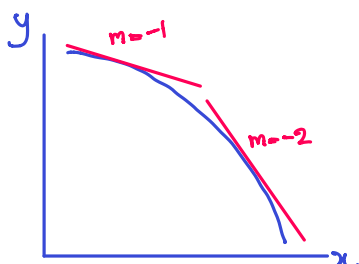
If  $f'(x) < 0$  and  $f''(x) > 0$ , convex  $f''$



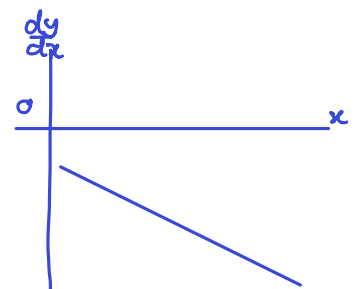
as  $x \uparrow$ , magnitude of slope  $\downarrow$   
 (less negative)  
 slope  $\uparrow$   
 $\frac{\Delta m}{\Delta x} = \frac{-1 - (-2)}{1} = 1 > 0$

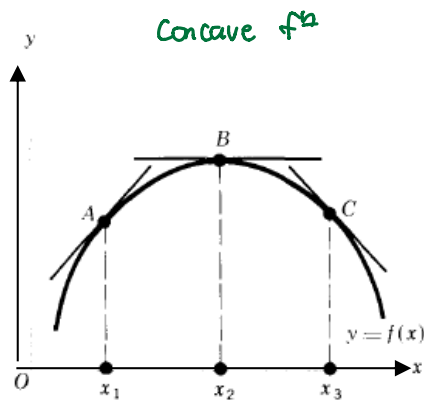


If  $f'(x) < 0$  and  $f''(x) < 0$ , concave  $f''$

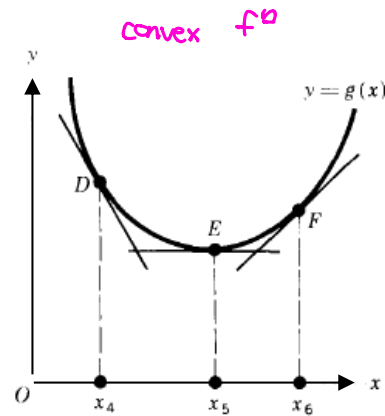


as  $x \uparrow$ , magnitude of slope  $\uparrow$   
 (more negative)  
 slope  $\downarrow$





(a)



(b)

From graph (a.) From A → B → C

$x_1 \rightarrow x_2 \rightarrow x_3$  ,  $f'(x_1) > f'(x_2) > f'(x_3)$   
 $f'(x) \downarrow$  slope keeps decreasing  
 $f''(x) < 0$   
 and  $f''(x_2) < 0$

From graph (b.)

$x_4 \rightarrow x_5 \rightarrow x_6$  ,  $f'(x_4) < f'(x_5) < f'(x_6)$   
 $f'(x) \uparrow$  slope keeps increasing  
 $f''(x) > 0$   
 $f''(x_5) > 0$

If  $f'(x_0) = 0$ ,  $f(x_0)$  will be

→ a local maximum when  $f''(x_0) < 0$

→ a local minimum when  $f''(x_0) > 0$

**Curvature of a Graph**

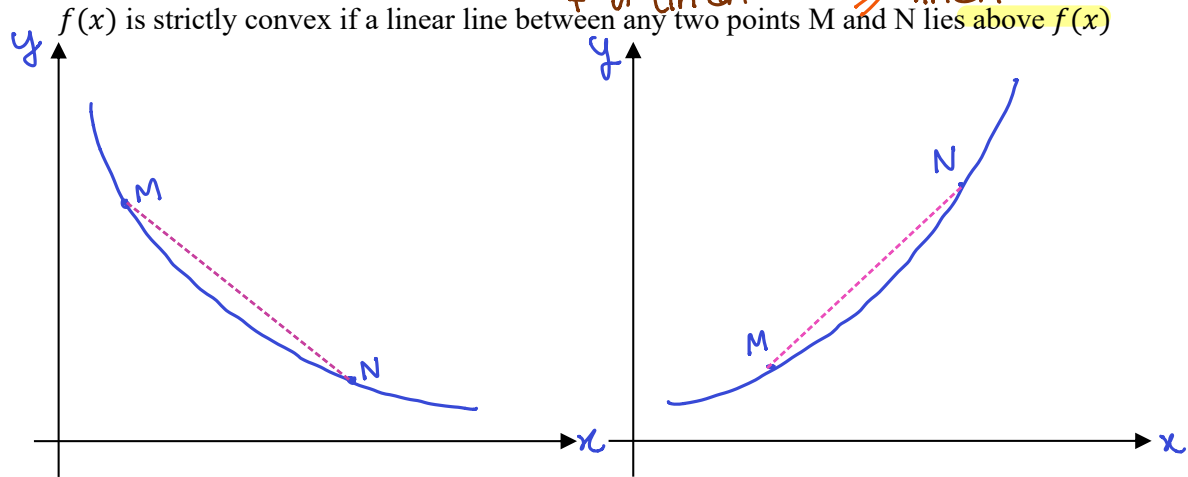
A graph can be:

→ Strictly Convex/ Convex

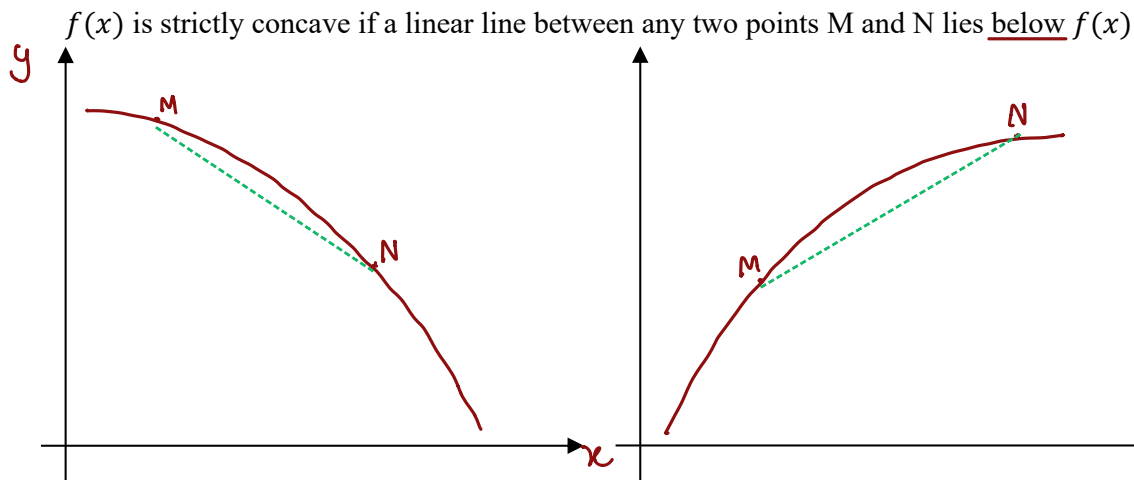
→ Strictly Concave/Concave

$f : \mathbb{R} \rightarrow \mathbb{R}$  is <sup>(strictly)</sup> convex if  $\forall x, y \in \mathbb{R}, \lambda \in (0,1)$   
 $f(\lambda x + (1-\lambda)y) \leq \lambda f(x) + (1-\lambda)f(y)$   
 f<sup>o</sup> of lin com  $\leq$  lin com of f<sup>o</sup>

$f : \mathbb{R} \rightarrow \mathbb{R}$  is <sup>(strictly)</sup> concave if  $\forall x, y \in \mathbb{R}, \lambda \in (0,1)$   
 $f(\lambda x + (1-\lambda)y) \geq \lambda f(x) + (1-\lambda)f(y)$   
 f<sup>o</sup> of lin com  $\geq$  lin com of f<sup>o</sup>



$f''(x) > 0$  for strictly convex function



$f''(x) < 0$  for strictly concave function

$$\begin{aligned}
 y = x^2 &\rightarrow 2x = 0 \rightarrow 2 \\
 y = x^4 &\rightarrow 4x^3 = 0 \rightarrow 12x^2 \Rightarrow 0
 \end{aligned}$$

## SUMMARY

at  $x_0$ , a critical value

Condition	Maximum	Minimum
First-order necessary	$f'(x_0) = 0$	$f'(x_0) = 0$
Second-order necessary There are max/min that have $f'(x_0) = 0$ e.g. $y = x^4$ $y = -x^4$ We can do 1 <sup>st</sup> derivative test to differentiate from inflection point	$f''(x_0) \leq 0$	$f''(x_0) \geq 0$
Second-order sufficient	$f''(x_0) < 0$	$f''(x_0) > 0$

H.W.:

(1.)  $f(x) = \frac{1}{8}(x^4 - 8x^2)$

(2.)  $f(x) = \frac{x^4}{4} - \frac{3}{2}x^2$

(3.)  $f(x) = x^4$



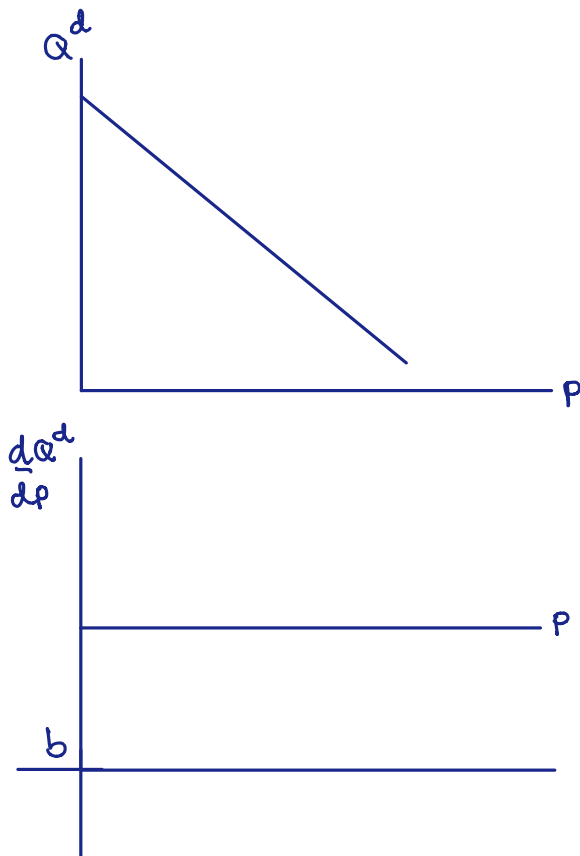
Application of differential calculus in economics

➤ Demand (1.)  $Q^d = a + bP$

I.  $\frac{dQ^d}{dP} = b < 0$

II.  $\frac{d^2Q^d}{dP^2} = 0$

The graphs are:

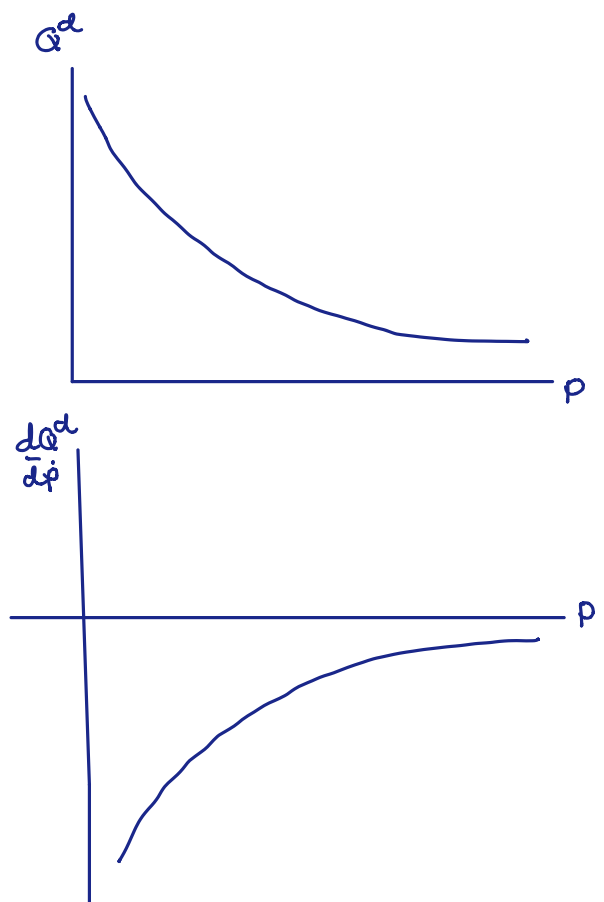


(2.)  $Q^d = \frac{a}{P}$

$\frac{dQ^d}{dP} = -\frac{a}{P^2} < 0, a > 0$

$\frac{d^2Q^d}{dP^2} = \frac{2a}{P^3} > 0$  slope is increasing.

$\frac{d^3Q^d}{dP^3} = -\frac{6a}{P^4} < 0$  slope is concave.



### ➤ Total Utility

$$\frac{dTU}{dx} > 0$$

→ when consumpt<sup>n</sup> ↑, total utility ↑

→ marginal utility > 0

→ good

if it is bad,  $mu < 0$

$$\frac{d^2TU}{dx^2} < 0$$

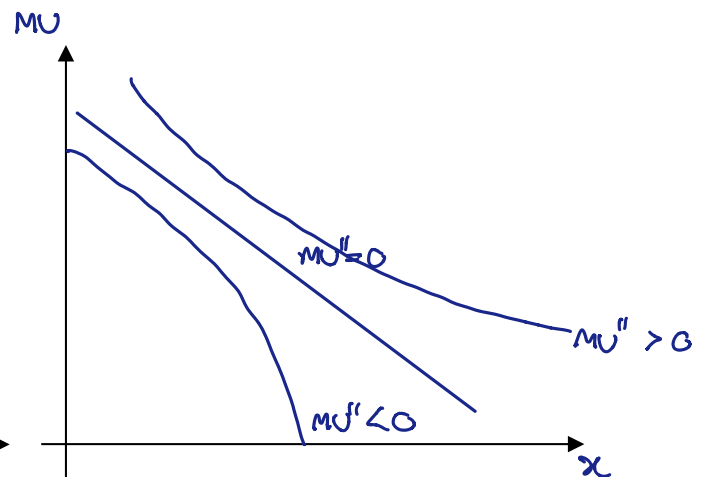
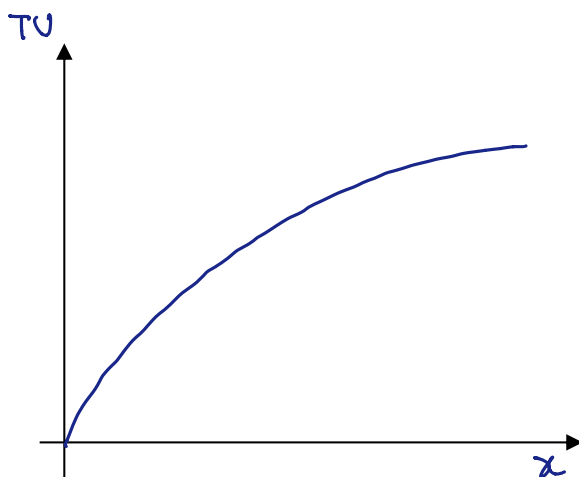
$$\frac{d MU}{dx} < 0$$

→ when consume ↑,  $mu \downarrow$

→ law of diminishing marginal utility

→ TU is concave

### Total Utility



$\frac{dy}{dx}$  and marginality

$TC = 5Q^2 + 3Q + 100$  → "Total cost"

$TR = 25Q$  → "Total revenue"

$U = 5x^{1/2} + 100$  → "Utility function"

MC =

$= \frac{dTC}{dQ} = 10Q + 3$

MR =

$= \frac{dTR}{dQ} = 25$ , Note  $AR = \frac{TR}{Q} = 25$



MU =

$= \frac{dU}{dx} = \frac{5}{2x^{1/2}}$

$E_{y,x} = \text{Elasticity of } y \text{ with respect to } x = \frac{\% \Delta y}{\% \Delta x} = \frac{\Delta y}{\Delta x} \cdot \frac{x}{y} = \frac{dy}{dx} \cdot \frac{x}{y}$

↪  $\frac{dy}{dx}$  and price elasticity of demand: law of demand

Demand (1.)  $Q^d = 250 - 10P$

(2.)  $Q^d = 50P^{-1/4}$

$\frac{dQ^d}{dP} = -10$

$\frac{dQ^d}{dP} = -\frac{50}{4} P^{-5/4}$

$E_p = \frac{dQ^d}{dP} \cdot \frac{P}{Q^d}$

$E_p = \frac{dQ^d}{dP} \cdot \frac{P}{Q^d}$

$= -10 \cdot \frac{P}{Q^d}$

$= -\frac{50}{4} P^{-5/4} \cdot \frac{P}{Q^d}$

if  $P = 5$ ,  $Q^d = 200$

$= -\frac{50}{4} \cdot \frac{P^{-1/4}}{Q^d}$

$E_p = -10 \cdot \frac{5}{200} = -\frac{1}{4}$

if  $P = 16$ ,  $Q^d = 25$

$E_p = -\frac{1}{4}$

⇒  $\frac{dy}{dx}$  and income elasticity of demand: inferior vs. normal good

$$Q^d = f(I)$$

$$E_I = \frac{dQ^d}{dI} \cdot \frac{I}{Q^d}$$

$$E_I < 0 \rightarrow I \uparrow, Q^d \downarrow \Rightarrow \text{inferior good}$$

$$E_I > 0 \rightarrow I \uparrow, Q^d \uparrow \Rightarrow \text{normal good} \rightarrow \begin{array}{l} \text{necessity goods} : 0 < E_I \leq 1 \\ \text{luxury goods} : E_I > 1 \end{array}$$

⇒  $\frac{dy}{dx}$  and cross price elasticity of demand: substitute vs. complementary goods

$$Q_a^d = f(P_b)$$

$$E_C = \frac{dQ_a^d}{dP_b} \cdot \frac{P_b}{Q_a^d}$$

$$E_C < 0 \rightarrow P_b \uparrow, Q_a^d \downarrow \Rightarrow \text{complementary goods}$$

$$E_C > 0 \rightarrow P_b \uparrow, Q_a^d \uparrow \Rightarrow \text{substitute goods}$$

⇒  $\frac{dy}{dx}$  and law of supply

$$E_S = \frac{dQ^S}{dP} \cdot \frac{P}{Q^S} > 0 \quad \text{law of supply}$$

⇒  $\frac{dy}{dx}$  and output elasticity of labor

$$TP = f(L)$$

$$E_L = \frac{dTP}{dL} \cdot \frac{L}{TP} = \frac{\frac{dTP}{dL}}{\frac{TP}{L}} = \frac{MP_L}{AP_L}$$

### ➤ Total Cost, Average Cost, and Marginal Cost

$$TC = C(Q)$$

$$AC = \frac{TC}{Q}$$

$$MC = \frac{dTC}{dQ}$$

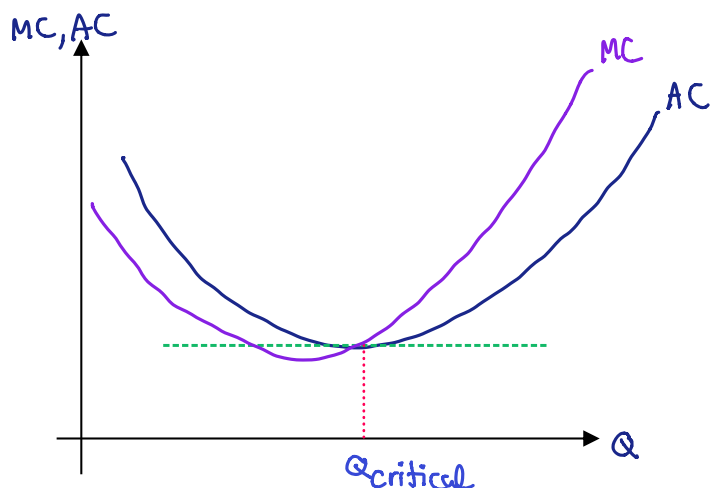
$$MC = \frac{d}{dQ}(AC(Q) \times Q) \quad ; \quad TC(Q) = AC(Q) \times Q$$

$$MC = AC + Q \frac{dAC}{dQ}$$

$$MC - AC = Q \frac{dAC}{dQ} \quad \text{—————} \star$$

Relationship between MC and AC

- ① At minimum of AC  $\rightarrow \frac{dAC}{dQ} = 0 \rightarrow MC = AC$
- ②  $Q < Q_{critical} \rightarrow \frac{dAC}{dQ} < 0 \rightarrow MC < AC$
- ③  $Q > Q_{critical} \rightarrow \frac{dAC}{dQ} > 0 \rightarrow MC > AC$



How much does total cost increase if labor in production increases?

$$TC(Q), \quad Q(L)$$

$$TC(Q(L)) \quad ; \quad \Delta L \rightarrow \Delta Q \rightarrow \Delta TC$$

$$\frac{dTC}{dL} = \frac{dTC}{dQ} \frac{dQ}{dL} = MC \times MP_L = MFC = \text{"Marginal Factor Cost"}$$

➤ TR, AR, MR

$$Q^d = a - bP \quad \text{Demand } f^d$$

$$P = \frac{a}{b} - \frac{1}{b}Q^d \quad \text{Inverse demand } f^d$$

In monopoly mkt.:

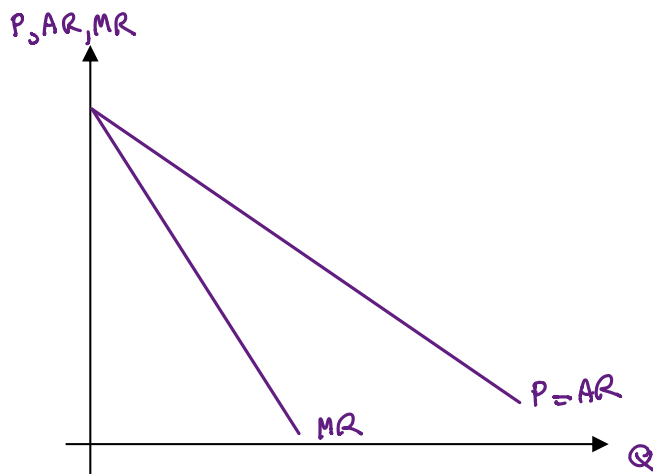
$$TR = PQ = \left( \frac{a}{b} - \frac{1}{b}Q \right) Q = \frac{a}{b}Q - \frac{1}{b}Q^2$$

$$AR = \frac{TR}{Q} = \frac{a}{b} - \frac{1}{b}Q \quad ; \quad \text{notice: } P = AR$$

$$MR = \frac{dTR}{dQ} = \frac{a}{b} - \frac{2}{b}Q \quad ; \quad \text{notice: } |\text{slope of MR}| = 2 |\text{slope of AR}|$$

same intercept

MR < AR



The relation between MR, AR, and Price elasticity of demand

$$TR = PQ = AR \times Q \quad ; \quad AR(Q)$$

$$MR = \frac{dTR}{dQ} = \frac{d}{dQ} (AR \times Q)$$

$$= AR + Q \frac{dAR}{dQ}$$

$$MR = AR + Q \frac{dp}{dQ}$$

$$= AR + Q \cdot \frac{p}{p} \cdot \frac{dp}{dQ}$$

$$= AR + \frac{p}{\frac{dQ}{dp} \cdot \frac{p}{Q}}$$

$$MR = AR + \frac{p}{E_p} \quad (1)$$

$$MR = AR \left( 1 + \frac{1}{E_p} \right) \quad \# ; \text{ Note: Since } E_p < 0 \text{ ; } MR < AR \text{ at an } Q$$

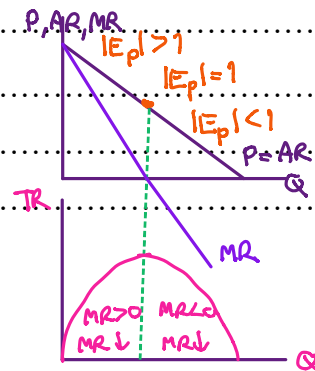
$$\frac{MR}{AR} = 1 + \frac{1}{E_p}$$

$$E_p = \frac{AR}{MR - AR} \quad \#$$

$$|E_p| > 1 \text{ elastic} \rightarrow \left( 1 + \frac{1}{E_p} \right) > 0 \rightarrow MR > 0$$

$$|E_p| = 1 \text{ unit elastic} \rightarrow \left( 1 + \frac{1}{E_p} \right) = 0 \rightarrow MR = 0$$

$$|E_p| < 1 \text{ inelastic} \rightarrow \left( 1 + \frac{1}{E_p} \right) < 0 \rightarrow MR < 0$$



The elasticity of total revenue with respect to output

$$E_{TR, Q} = \frac{dTR}{dQ} \cdot \frac{Q}{TR}$$

$$= \frac{MR}{AR}$$

How much does total revenue increase if labor in production increases?

$$TR(Q) \quad Q(L)$$

$$TR(Q(L)) \quad LA \rightarrow Q \Delta \rightarrow TR \Delta$$

$$\frac{dTR}{dL} = \frac{dTR}{dQ} \frac{dQ}{dL} = MR \times MP_L = MR P_L$$

Marginal Revenue Product of labor

H.W. Let  $P = 25 - 0.1Q$ ,  $Q = 5L$ , find MRP

↗ TP,  $AP_L$ ,  $MP_L$

$$TP = Q = f(L)$$

$$AP_L = \frac{TP}{L} = \frac{Q}{L}$$

$$MP_L = \frac{dTP}{dL} = \frac{dQ}{dL}$$

$$MP_L' = \frac{dMP_L}{dL} < 0 \rightarrow \text{law of diminishing MP}$$

Proof:

- 1.) At the maximum of  $AP_L$ ,  $AP_L = MP_L$
- 2.) When  $MP_L > AP_L$ ,  $AP_L$  increases.
- 3.) When  $MP_L < AP_L$ ,  $AP_L$  decreases.

$$\frac{dAP_L}{dL} = \frac{d(TP/L)}{dL}$$

$$= \frac{L \frac{dTP}{dL} - TP}{L^2}$$

$$\frac{dAP_L}{dL} = \frac{MP_L}{L} - \frac{AP_L}{L} \quad \star$$

$$1.) \text{ at } AP_{L, \max}, \quad \frac{dAP_L}{dL} = 0$$

From \*

$$\therefore MP_L = AP_L \quad \#$$

$$2.) AP_L \uparrow, \quad \frac{dAP_L}{dL} > 0$$

From \*

$$\frac{MP_L}{L} - \frac{AP_L}{L} > 0$$

$$MP_L > AP_L \quad \#$$

$$3.) AP_L \downarrow, \quad \frac{dAP_L}{dL} < 0$$

from \*

$$\frac{MP_L}{L} - \frac{AP_L}{L} < 0$$

$$MP_L < AP_L \quad \#$$

↗ MC and  $MP_L$

$$MC = \frac{dTC}{dQ}$$

$$= \frac{dTC}{dL} \cdot \frac{dL}{dQ}$$

If we let  $TC = WL$  ;  $TFC = 0$

$$\therefore MC = \frac{W}{\frac{dQ}{dL}} = \frac{W}{MP_L} \quad \#$$

$$MP_L \uparrow \rightarrow MC \downarrow$$

$$MP_L \downarrow \rightarrow MC \uparrow$$

$$MP_L \max \rightarrow MC \min$$

↗  $AVC$  and  $AP_L$

$$AVC = \frac{TVC}{Q}$$

$$= \frac{TVC}{L} \cdot \frac{L}{Q} \quad ; TVC = wL, TFC = 0$$

$$= w \cdot \frac{L}{Q}$$

$$AVC = \frac{w}{AP_L}$$

$$AP_L \uparrow \downarrow \rightarrow AVC \downarrow \uparrow$$

$$AP_L \text{ max} \rightarrow AVC \text{ min}$$